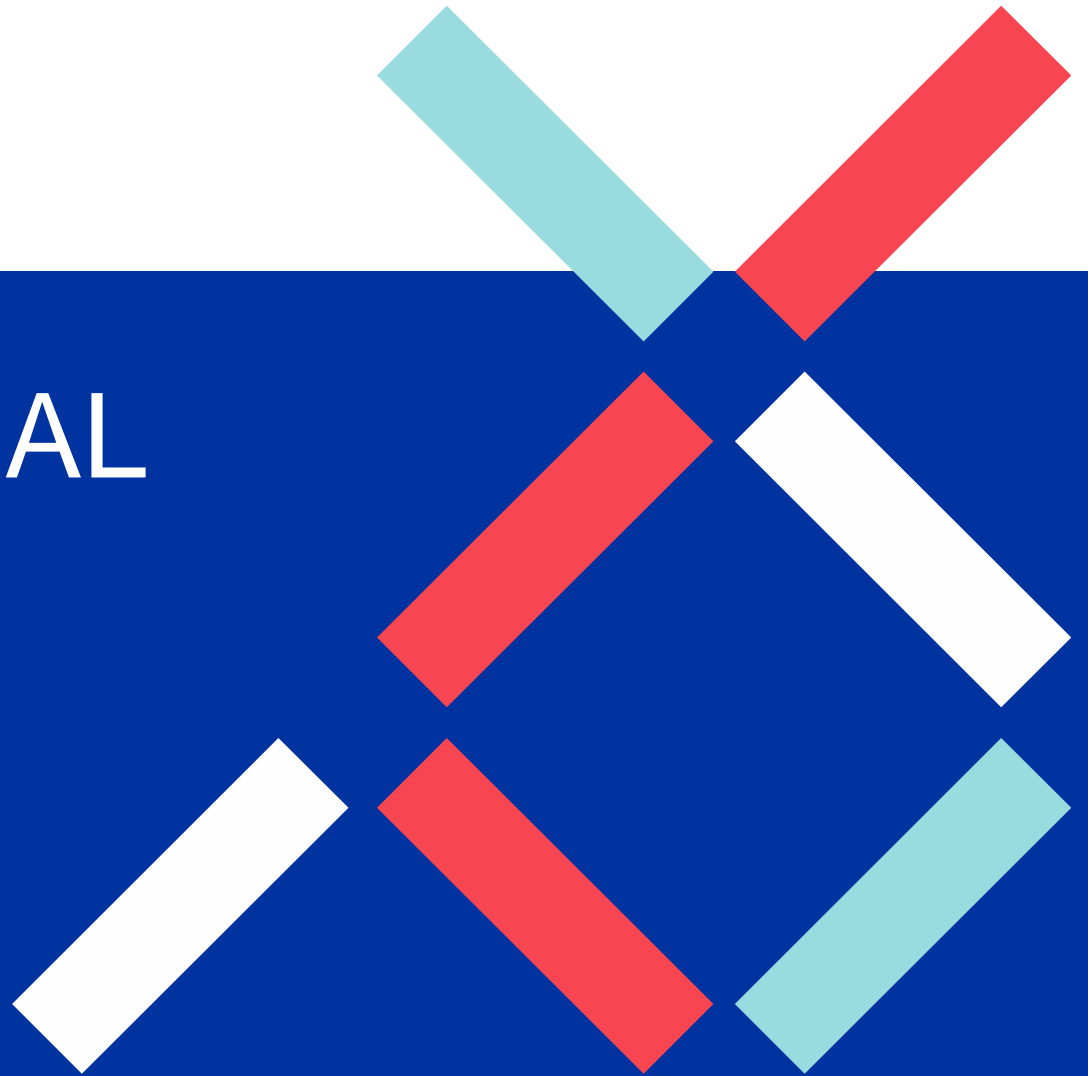


WHITEFIELD

ANNUAL GENERAL
MEETING
August 2020



Introduction



Angus Gluskie
Chairman



Lance Jenkins
Director



Mark Beardow
Director



Jenelle Webster
Director



Will Seddon
Director



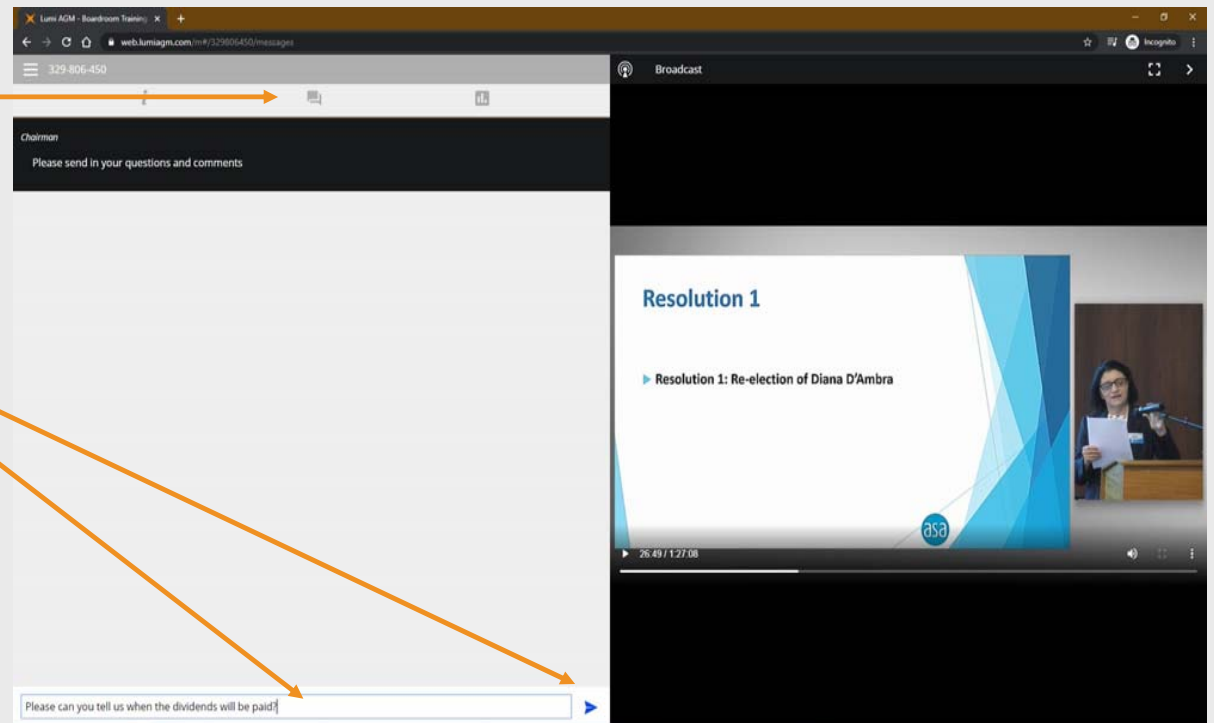
Stuart Madeley
Co. Secretary

Instructions for online attendees: Questions

When the Question function is available, the Q&A icon will appear at the top of the app.

To send in a question, simply:

- click in the 'Ask a question' box and type your question;
- then press the send arrow.



Instructions for online attendees: Voting (if not already submitted by proxy)

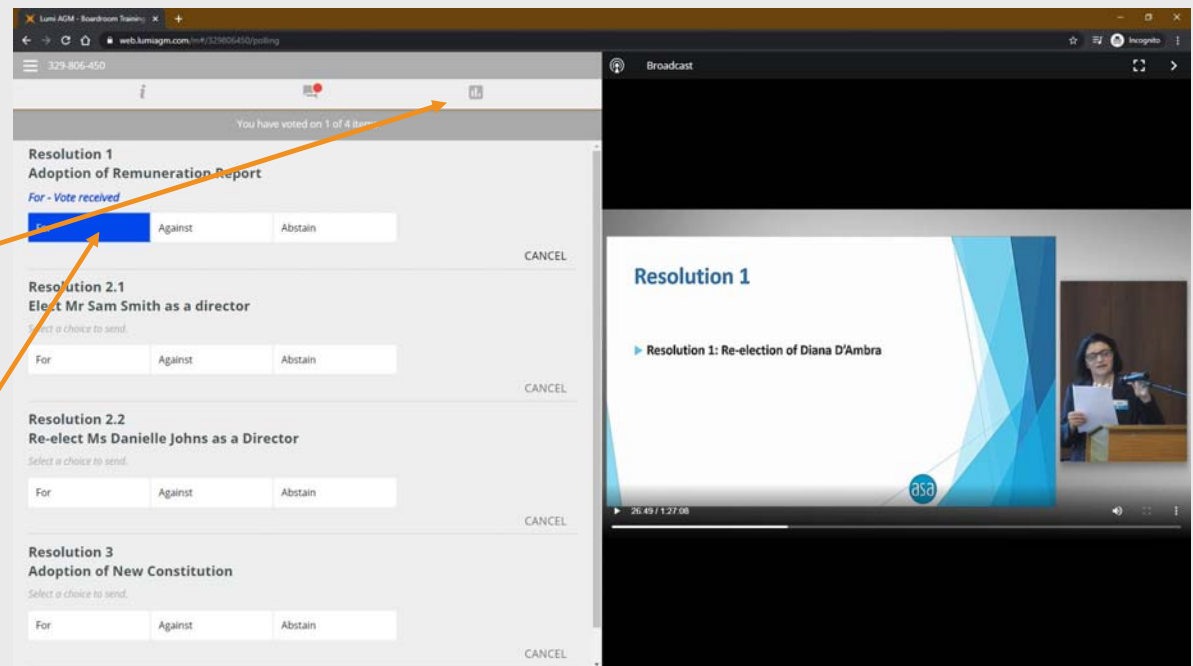
NB If you have already voted by proxy you will not need to submit a vote online, as your proxy vote has already been submitted.

However, for those still needing to vote:

When the poll is open, the vote will be accessible by selecting the voting icon at the top of the screen



To vote simply select the direction in which you would like to cast your vote, the selected option will change colour. There is no submit or send button, your selection is automatically recorded.





— Whitefield's approach to investing

Industrials

Industrial businesses have historically provided higher return with lower volatility than the mining sector.

This is explained by the propensity for heavily cyclical industries, such as mining, to experience periods of value destruction more frequently than less cyclical businesses.

A lower mining exposure provides the incidental benefit of a lower exposure to the major fossil fuel producers and emitters.

Quantitative

We utilize large volumes of data to measure and assess the financial health and performance of a wide range of ASX listed businesses.

Our measures are accurate, consistent and timely – they are not subjective, inconsistent and are not dependent on the opinions of any one analyst.

Our process is applied across hundreds of listed entities, allowing detailed comparisons of financial metrics and providing us with insight into where the best value lies at any point of time.

Unbiased

Our strategy is to invest in a wide range of businesses whose likely earnings are underappreciated by the market and to limit exposure to businesses whose future earnings would provide an inadequate rate of return.

Doing this successfully requires us:

- to understand and measure where investor bias creates the opportunities and risks of persistent mispricing; and
- to minimise bias in our own processes through the use of a quantitative, data driven framework in place of the subjective guesses of individual analysts.

Index Plus

We utilize an enhanced index portfolio structure which provides investors with:

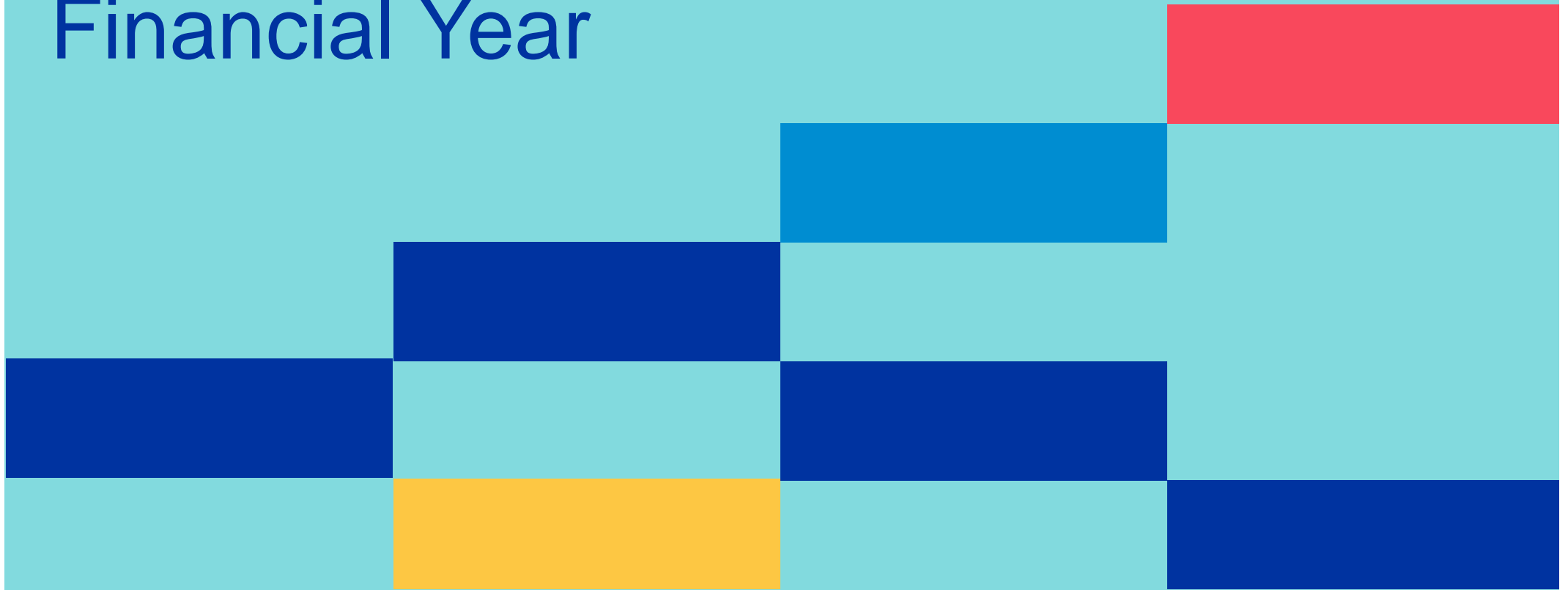
- (a) The potential to generate above-market returns through our diverse suite of positions held overweight or underweight relative to the benchmark index;
- (b) Many of the benefits of an index fund including:
 - a high degree of diversity to minimize the influence of random outcomes;
 - the constraint of transaction costs including brokerage and tax;
 - A low or limited risk of underperforming the benchmark index

_There are no miracles in investment.

FY21 is likely to be one of the more difficult years.



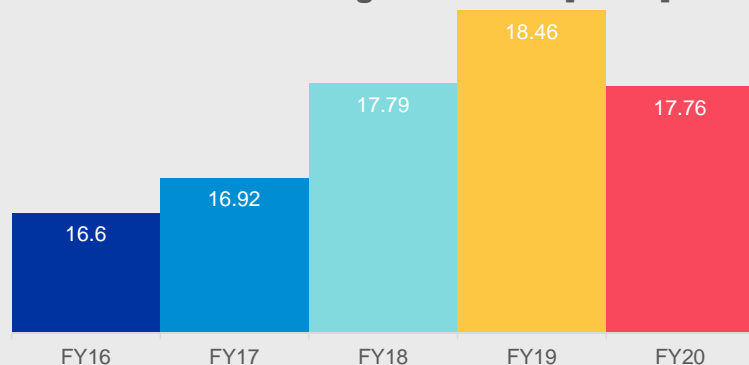
_2020 Financial Year



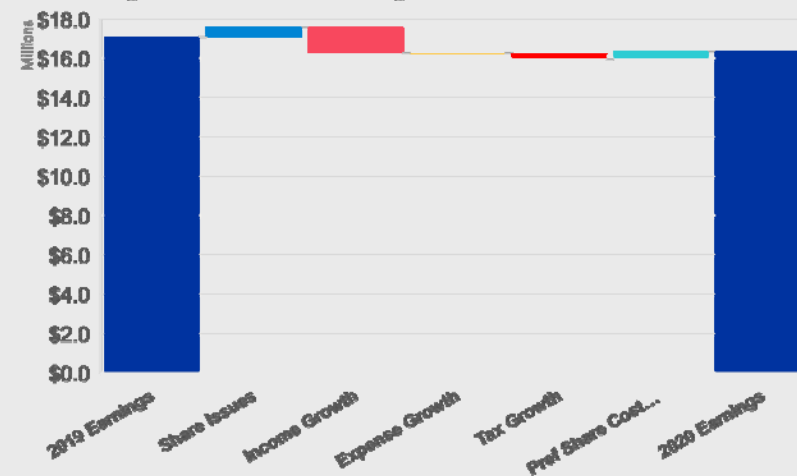


_2020 Results: Earnings

Earnings Per Share [cents]



Changes in Net Earnings after Pref Share Costs



_EPS (3.7%)¹

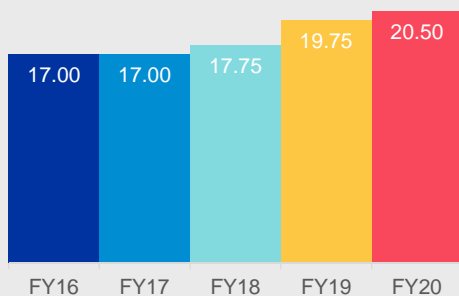
- Distribution growth across the majority of investments
- However we saw cuts to AMP, Westpac and NAB distributions within the year as they absorbed higher compliance and remediation costs
- Non-repeat of Wesfarmers special dividend
- Only minor COVID impact within the FY Mar20

¹ Excluding the gain on reset of preference shares in prior year

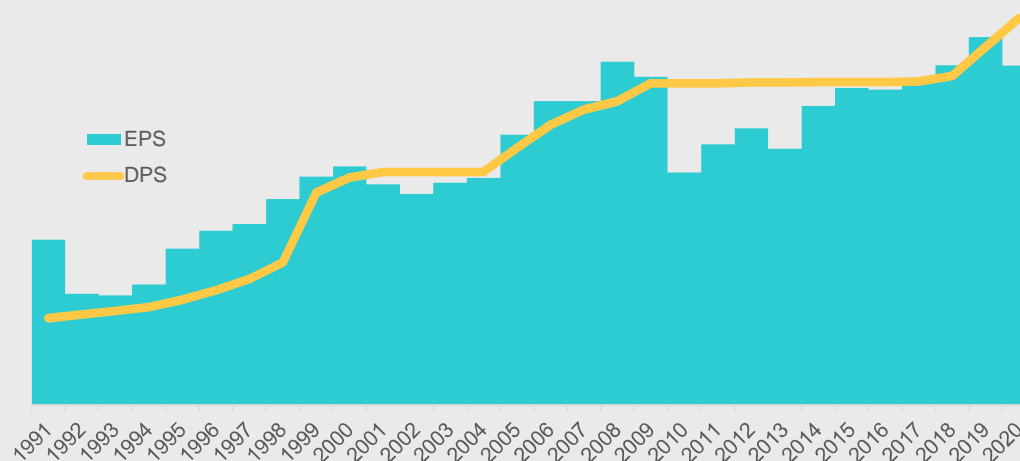


_2020 Results: Dividends

Dividends Per ORD Share



Long Term Earnings & Dividends Per Share



_Dividends

WHF Ordinary : 10.25 cents Dec 19 and Jun 20

WHFPB: 201.25 cents Dec 19 and Jun 20

- All fully franked at 30%
- 10% attributable to LIC Disc Gains

31st Consecutive Year in which dividends have been maintained or increased

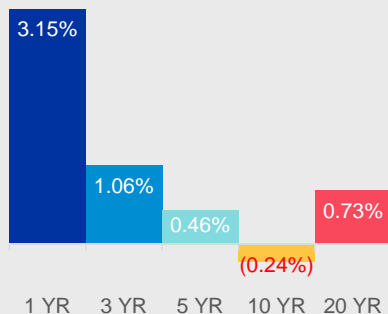
Regular dividends have been maintained or increased in every year since the introduction of the franking system in the 1980s

WHF has been able to maintain its own dividend across the three prior market earnings downturns in 1992, 2001, 2009.



_2020 Results: Investment Performance

Investment Portfolio Outperformance PA



_Investment Performance versus Index¹

Portfolio outperformed its benchmark index by 3.15%

Portfolio has outperformed over 1,3,5 and 20 year periods

¹ Performance for periods greater than 1 year shown as annualised equivalent

Returns to 31 Mar 2020	1 Yr	3 Yr pa	5 Yr pa	10 Yr pa	20 Yr pa
Before Tax Returns					
Whitefield Portfolio	(8.88%)	(0.64%)	1.25%	6.66%	7.42%
S&P/ASX 200 Industrials Accumulation	(12.03%)	(1.71%)	0.79%	6.90%	6.69%
Outperformance	3.15%	1.06%	0.46%	(0.24%)	0.73%
S&P/ASX 200 Accumulation	(14.42%)	(0.56%)	1.39%	4.92%	6.89%
After Company Tax Returns					
WHF Pre-Deferred Tax NTA (inc dividends)	(10.39%)	(2.21%)	(0.16%)	6.00%	6.12%
WHF Post-Deferred Tax NTA (inc dividends)	(6.81%)	(0.22%)	1.27%	5.76%	6.46%
WHF Share Price (inc dividends)	(1.46%)	1.87%	1.35%	7.15%	7.11%

_2021 Outlook





_2021 A complex environment

Health risk may remain high for an extended period

With <20m reported cases of highly contagious and unpredictable COVID19 in a global population of 8bn, the potential for ongoing viral outbreaks and humanitarian crises remains high.

Vaccine development will take time and should not be considered a certainty. It only takes a minor problem to render a vaccine non-viable.

Governments are likely to lurch backwards and forwards between re-opening economies and locking them down, based on the ongoing ebb and flow of the virus.

Containment in any one country does not solve the ongoing global problem.

Economic risk is lagged

Ongoing containment comes at the significant near term cost of lost income, higher unemployment, lower discretionary spending and a substantial loss of profits and cash flow in many industries, and at the long term cost of higher taxes in future.

Lower cash flows are only digestible up to a point. Beyond that point they may become highly problematic.

The risk of an associated credit crisis remains elevated, with the financial position of governments under pressure and banks exposed to rising consumer and business defaults.

The market overall is not cheap. COVID defensives and recovery candidates are expensive.

Much is unpredictable.

This is not a market to chase.

We consider that being alert, flexible and reactive may be valuable in this environment.



_2021 Outlook: Earnings & Dividends

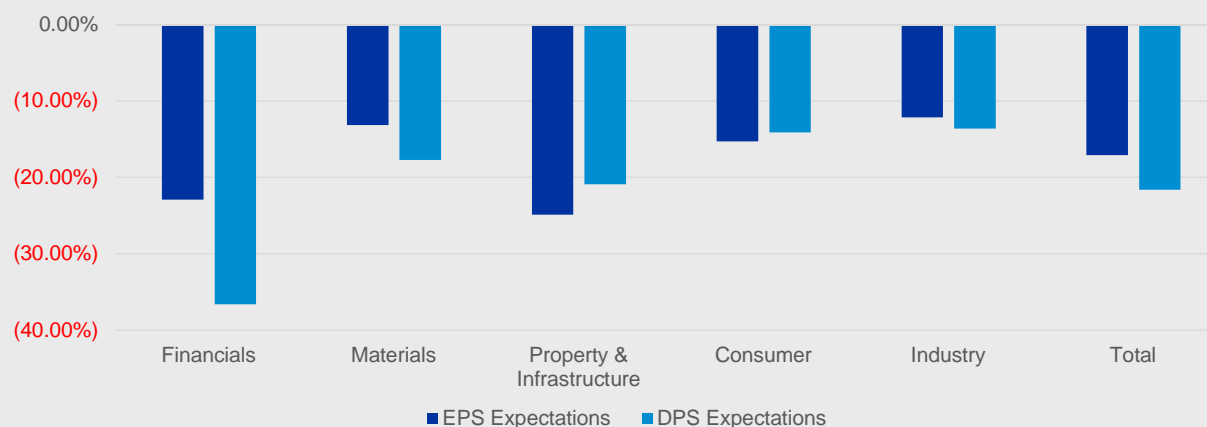
_Earnings

With dividend cuts and deferrals widespread amongst many listed entities dividends and distributions from the ASX200 will be materially lower for FY21.

The consensus forecast for underlying earnings and distributions in the ASX200 industrials has declined by approximately 20% since Feb 2020.

Accordingly, Whitefield's earnings for FY21 will be materially lower than the prior year.

CHANGE IN CONSENSUS EXPECTATIONS FOR ASX200 INDUSTRIALS
SINCE FEB 20



_WHF's Dividend Outlook

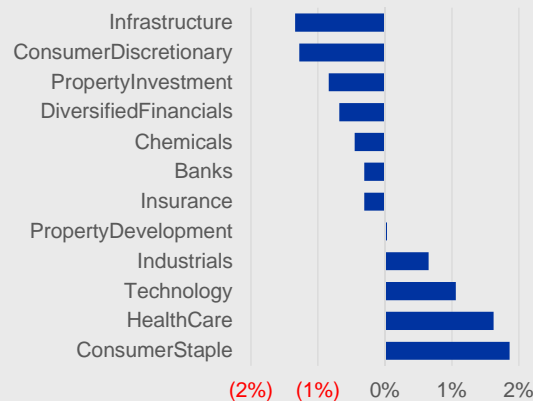
Nevertheless, WHF has a large depth of reserves and we would expect to maintain our ORD dividend at current levels across the next year, with a view to providing our shareholders with consistency of income flow.

We are prepared to reconsider this position should market conditions deteriorate materially.

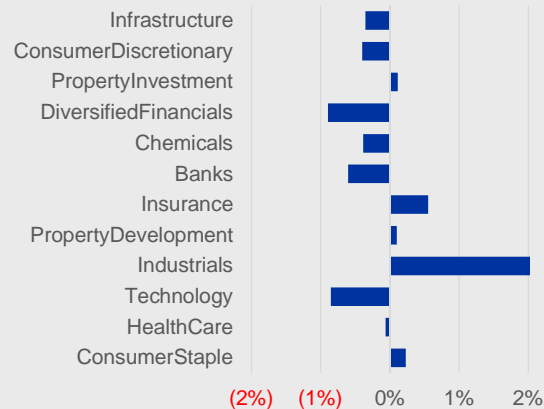


_2021 Outlook: Positioned defensively

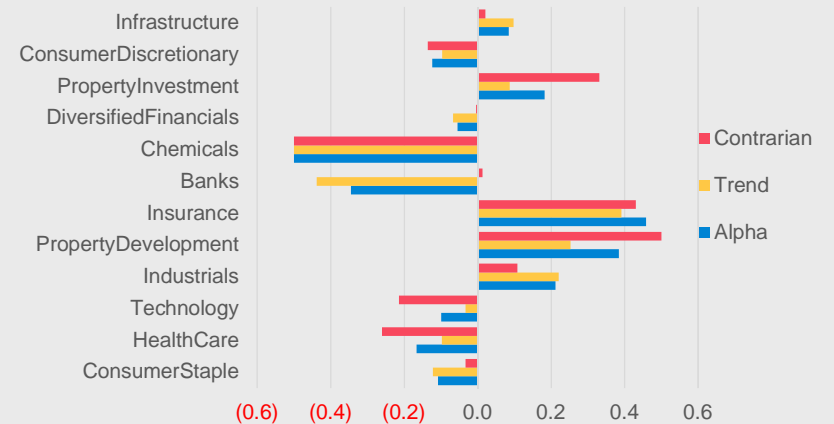
Sectoral Exposures Mar 20



Sectoral Exposures June 20



Sectoral Score Assessments June 20



Portfolio Exposures March

At close of March, the portfolio had benefitted from a COVID-insulated sectoral positioning.

Portfolio Exposures and Sectoral Score Assessments June 20

COVID-insulated stocks had become expensive, COVID exposed stocks were cheap, balance sheets were being repaired, earnings expectations were adjusting to accommodate uncertainty.

The portfolio still retains a lower exposure to COVID exposed businesses and has more recently been oriented towards sectors where the balance of earnings resilience and value appears relatively favourable.



Will Seddon
Director

_2021 Outlook: Conditions abnormal but business as usual for Whitefield

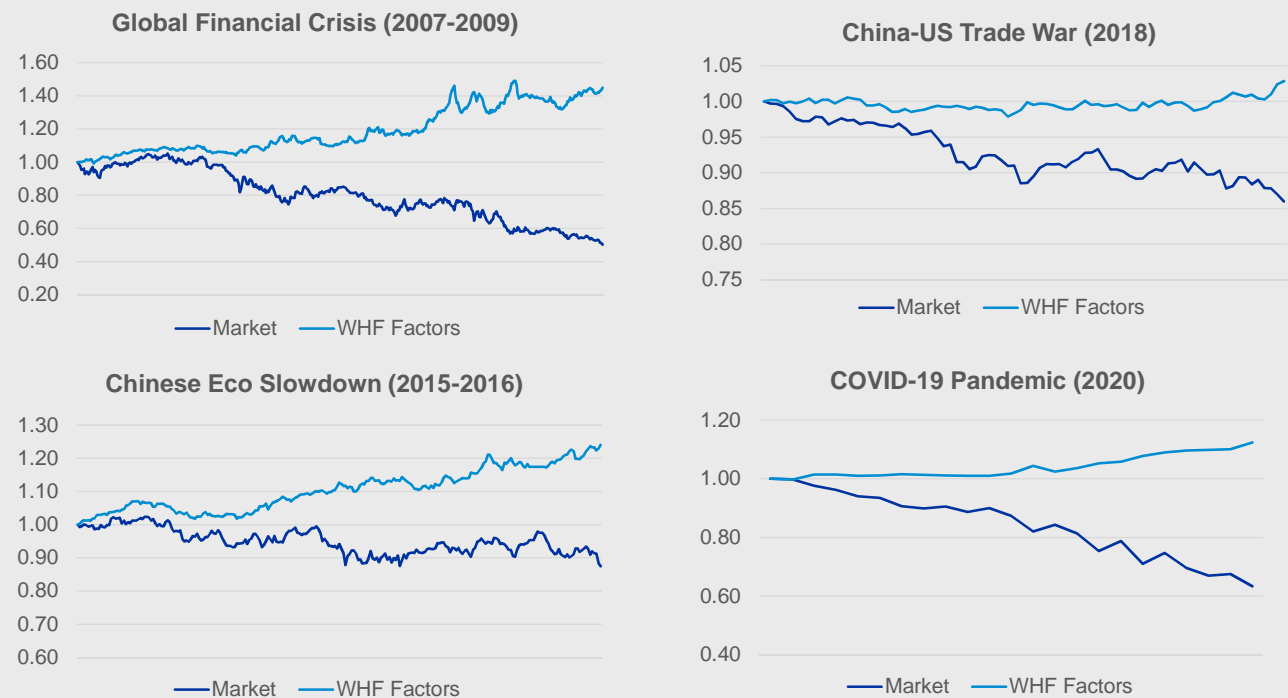
Whitefield's strategy is highly systematized, the benefits from which are amplified during times of market stress.

Consistently generating returns higher than the market requires continuous differentiation between companies that can excel in the current environment and those that cannot.

A systematic approach is unwavering and unbiased in its ability to do this regardless of the increased complexity and uncertainty brought about by crisis conditions.

Whitefield's strategy systematically assesses stocks across eight distinct factor groupings, not only constantly discriminating between winners and losers but also providing important defensiveness in difficult market conditions.

How WHF's current quant factors perform in difficult market conditions *



* WHF's current quant factors applied historically in isolation, measured as a 100% invested long/short portfolio excluding any costs