



# Global Update

**FY20 FULL YEAR RESULTS**

19 AUGUST 2020

FY20 FULL YEAR RESULTS AND GLOBAL UPDATE

# Company Highlights FY20



# Company Highlights FY20



**+57%**

**Monthly Recurring Revenue<sup>1</sup>**

**\$3.6M**

30 JUNE 2019

**\$5.7M**

30 JUNE 2020



**+57%**

**Annualised Revenue<sup>2</sup>**

**\$43.3M**

30 JUNE 2019

**\$67.8M**

30 JUNE 2020



**+24%**

**Total Number of Customers**

**1,490**

30 JUNE 2019

**1,842**

30 JUNE 2020



**+45%**

**Total Number of Services<sup>3</sup>**

**11,561**

30 JUNE 2019

**16,712**

30 JUNE 2020



**+42%**

**Total Number of Ports**

**4,069**

30 JUNE 2019

**5,767**

30 JUNE 2020



**+22%**

**Total Installed Data Centres<sup>4</sup>**

**300**

30 JUNE 2019

**366**

30 JUNE 2020

1. Monthly Recurring Revenue (MRR) is revenue (excluding one-off and non-recurring revenue) for the month of June.

2. Annualised Revenue is MRR for the month of June multiplied by 12

3. Total Services comprises of Ports, Virtual Cross Connections (VXCs), Megaport Cloud Router (MCR), and Internet Exchange (IX)

4. Installed Data Centres are Data centres in which Megaport has a Point of Presence with physical networking hardware.

# Company Highlights FY20



## Leading Cloud Partners

NEW  
FY20

**rackspace**  
technology.



Google Cloud



IBM Cloud



## Cloud Onramps

**65** | **197**

NEW | TOTAL



## Cloud Regions

**36** | **109**

NEW | TOTAL



## Total Enabled Data Centres<sup>1</sup>

**141** | **669**

NEW | TOTAL

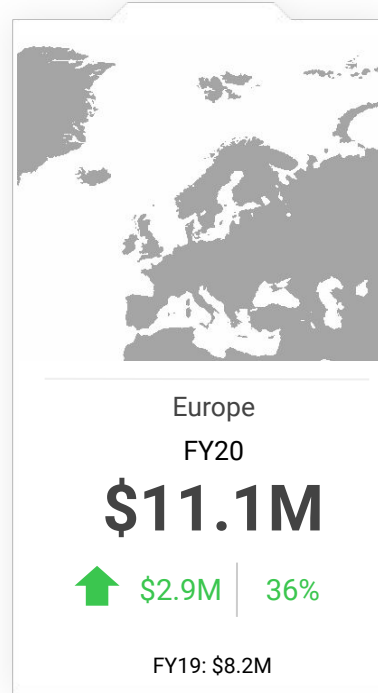
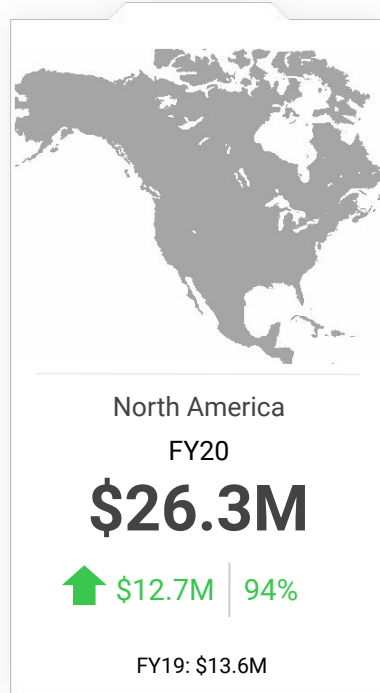
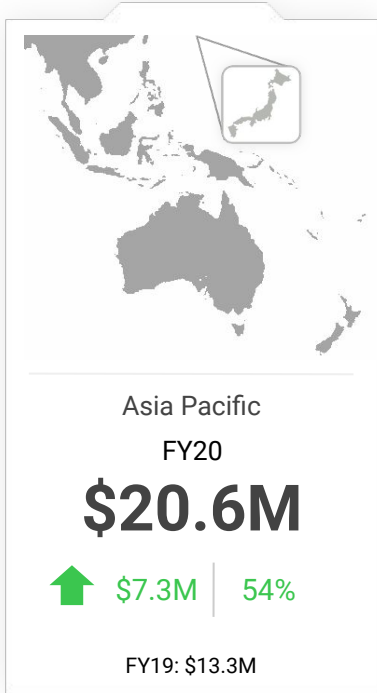


## Megaport Marketplace

**360+**

1. Enabled Data Centres is the total of Installed Data Centres plus Extended Data Centres. Extended Data Centres are data centres that can be connected directly to Megaport networking hardware within Installed Data Centres by means of interconnection services offered directly by the data centre campus / facility operator of an Installed Data Centre.

# Revenue Performance FY20



Note: Growth rates are calculated using the actual \$ values.

FY20 FULL YEAR RESULTS AND GLOBAL UPDATE

# Annual Results FY20

# Financial Results

Consolidated Profit & Loss	FY20 \$'000	FY19 \$'000	Change %
<b>Revenue</b>	<b>58,040</b>	<b>35,065</b>	<b>66%</b>
Direct network costs <sup>1</sup>	(28,522)	(23,117)	(23%)
<b>Profit after direct network costs<sup>1</sup></b>	<b>29,518</b>	<b>11,948</b>	<b>147%</b>
<i>Profit after direct network cost margin</i>	51%	34%	+17pp
Operating Expenses (OPEX)	(49,444)	(36,643)	(35%)
<b>Normalised EBITDA<sup>2</sup></b>	<b>(19,926)</b>	<b>(24,695)</b>	<b>19%</b>
<i>Normalised EBITDA margin</i>	(34%)	(70%)	+36pp
Depreciation and amortisation expense	(17,365)	(9,051)	(92%)
Non-operating items & tax <sup>3</sup>	(10,359)	182	n.m.
<b>Net loss for the year</b>	<b>(47,650)</b>	<b>(33,564)</b>	<b>(42%)</b>

## Financial Results

For year ended 30 June 2020

Revenue \$58.0M up 66%

Profit after direct network costs<sup>1</sup> of \$29.5M improved by \$17.6M

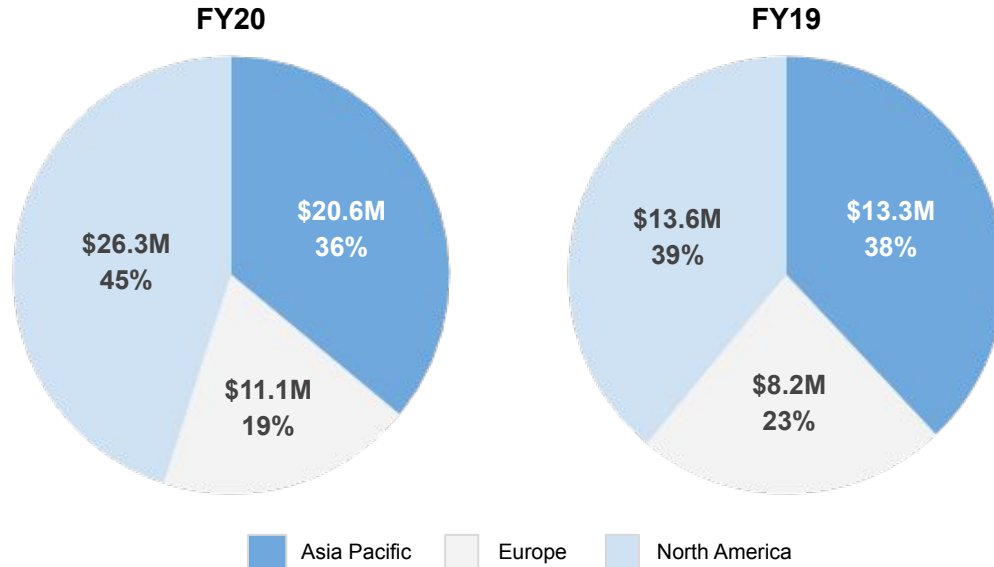
Profit after direct network cost margin of 51% improved from 34% in FY19

Normalised EBITDA loss of \$19.9M, 34% of revenue (FY19: 70% of revenue)

Note: FY20 results include the impact of the adoption of AASB16 Leases, which was effective 1 July 2019, for year ended 30 June 2020 onwards. Refer to the Appendix for a comparison of FY19 to FY20 excluding the impact of AASB16 Leases.

1. Direct network costs comprise data centre power and space, physical cross connect fees, bandwidth and dark fibre, network operation and maintenance, and channel commissions which are directly related to generating the service revenue of Megaport Group  
 2. Normalised Earnings Before Interest Tax Depreciation and Amortisation (Normalised EBITDA) represents operating results excluding equity-settled employee costs, foreign exchange gains and loss on disposal of property, plant and equipment. Including these amounts, EBITDA would be (\$30,605) in FY20 and (\$25,406) in FY19  
 3. Refer to Appendix for more detail

# Revenue



**REVENUE: \$58.0M**

**↑ 66%** from FY19

**MRR\*: \$5.7M**

**↑ 57%** from FY19

## Financial Results

For year ended 30 June 2020

Revenue of \$58.0M, up 66%, driven by increased usage of services across all regions

45% from NAM  
36% from APAC  
19% from EUROPE

MRR\* was \$5.7M for June 2020, up 57%, driven by increased utilisation of Megaport services globally



# Operating Costs

	FY20 \$'000	FY19 \$'000	Change %
Direct network costs	28,522	23,117	(23%)
<b>Profit after direct network costs<sup>1</sup></b>	<b>29,518</b>	<b>11,948</b>	<b>147%</b>
Employee costs <sup>2</sup>	36,164	25,769	(40%)
Professional fees	4,897	2,984	(64%)
Marketing costs	1,760	1,631	(8%)
Travel costs	2,179	2,417	10%
General and administrative costs	4,444	3,842	(16%)
<b>Total OPEX</b>	<b>49,444</b>	<b>36,643</b>	<b>(35%)</b>

## Financial Results

For year ended 30 June 2020

**Average direct network cost<sup>1</sup>** per data centre per month is \$7.1K in FY20, and \$8.3K excluding AASB16<sup>3</sup> impact (\$7.4K in FY19)

**Employee costs<sup>2</sup>** increased due to investment in headcount to support business growth. Employee costs as a percentage of revenue reduced to 62% from 73% in FY19

**Professional fees** includes recruitment, tax, and legal services related to expanding the global network

**Travel costs** decreased due to the impact of COVID-19

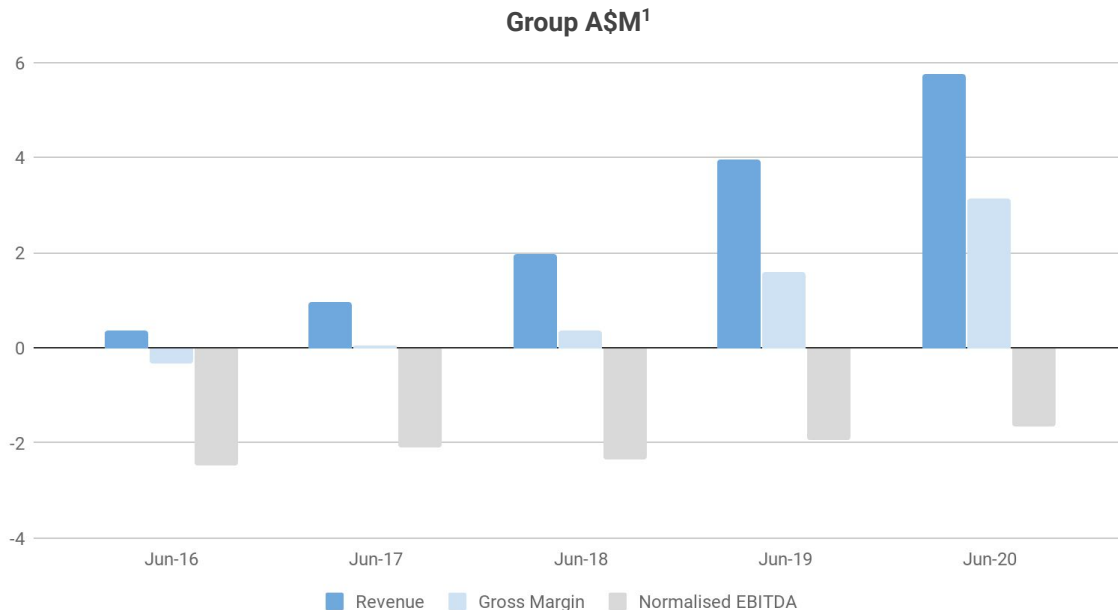
Other OPEX in line with business growth

1. Direct network costs comprise data centre power and space, physical cross connect fees, bandwidth and dark fibre, network operation and maintenance, and channel commissions which are directly related to generating the service revenue of Megaport Group

2. Excludes equity-settled employee costs

3. Megaport adopted AASB16 Leases effective 1 July 2019 and has not restated comparative amounts for the period prior to first adoption. The impact at the date of initial application is disclosed in Note 1(b) to the FY20 Annual Report

# Historical Financial Performance



## Group Margins<sup>1</sup>

	Jun-16	Jun-17	Jun-18	Jun-19	Jun-20 <sup>2</sup>
Normalised profit after direct network cost margin	(93%)	5%	19%	41%	55%
Normalised EBITDA margin	n.m.	(215%)	(120%)	(49%)	(29%)

## Margin Trends<sup>1</sup>

Group profit after direct network cost<sup>3</sup> margin has continued to expand as MRR growth has outstripped growth in direct network costs

Group EBITDA margin has significantly improved following a strong contribution by APAC, EMEA turning regional EBITDA positive in Q4 FY20, and a reduction in regional EBITDA losses in NAM

1. All figures are for the month of June

2. Figures are normalised for reclassification of hosting charges and backdated cross connection charges. Excluding the impact of AASB16, Normalised profit after direct network cost margin for the month of Jun-20 would be 46% and Normalised EBITDA margin would be (39%).

3. Direct network costs comprise data centre power and space, physical cross connect fees, bandwidth and dark fibre, network operation and maintenance, and channel commissions which are directly related to generating the service revenue of Megaport Group.

# Financial Position

Consolidated Financial Position	30 June 2020 \$'000	30 June 2019 \$'000
Current assets	180,335	85,134
Non-current assets	67,821	41,811
<b>Total assets</b>	<b>248,156</b>	<b>126,945</b>
Current liabilities	(24,033)	(14,236)
Non-current liabilities	(12,093)	(2,119)
<b>Total liabilities</b>	<b>(36,126)</b>	<b>(16,355)</b>
<b>Equity</b>	<b>212,030</b>	<b>110,590</b>
<b>Cash position</b>	<b>30 June 2020 \$'000</b>	<b>30 June 2019 \$'000</b>
<b>Cash at end of the year</b>	<b>166,877</b>	<b>74,879</b>

## Financial Results

For year ended 30 June 2020

\$144.8M in total equity raised in FY20<sup>1</sup>

AASB16 Leases accounting has resulted in an increase of non-current assets and total liabilities by ~\$12M at 30 June 2020

Total liabilities include the vendor finance facility of \$8.8M outstanding at 30 June 2020 (\$2.6M at 30 June 2019)

Cash at 30 June 2020

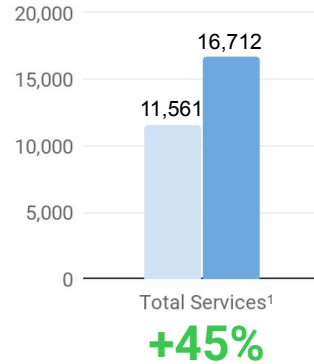
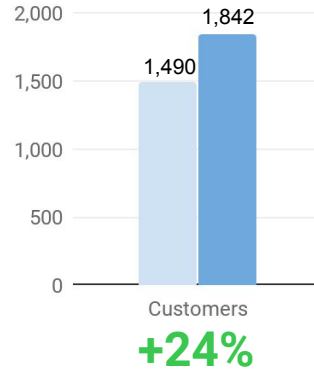
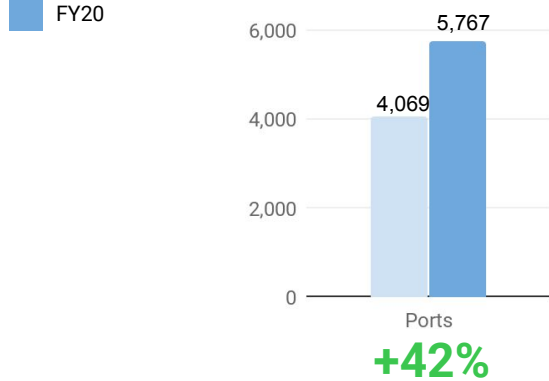
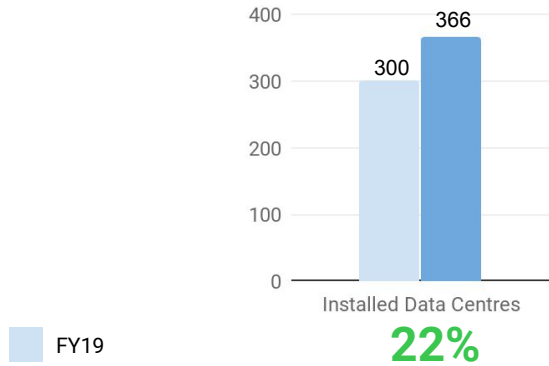
**\$166.9M**

1. Includes \$61.8M raised via institutional placement in December 2019, \$72.5M raised in institutional placement and Share Purchase Plan in April 2020, and \$10.5M raised from the exercise of share options by employees.

FY20 FULL YEAR RESULTS AND GLOBAL UPDATE

# Business Update

# Growth FY20



## Revenue Growth

The increase in Services per Port directly increases Port value

Monthly Recurring Revenue<sup>2</sup>

**\$3.6M**  
June 2019

**\$5.7M**  
June 2020

**↑ \$2.0M / 57%**

Average Revenue per Port<sup>3</sup>

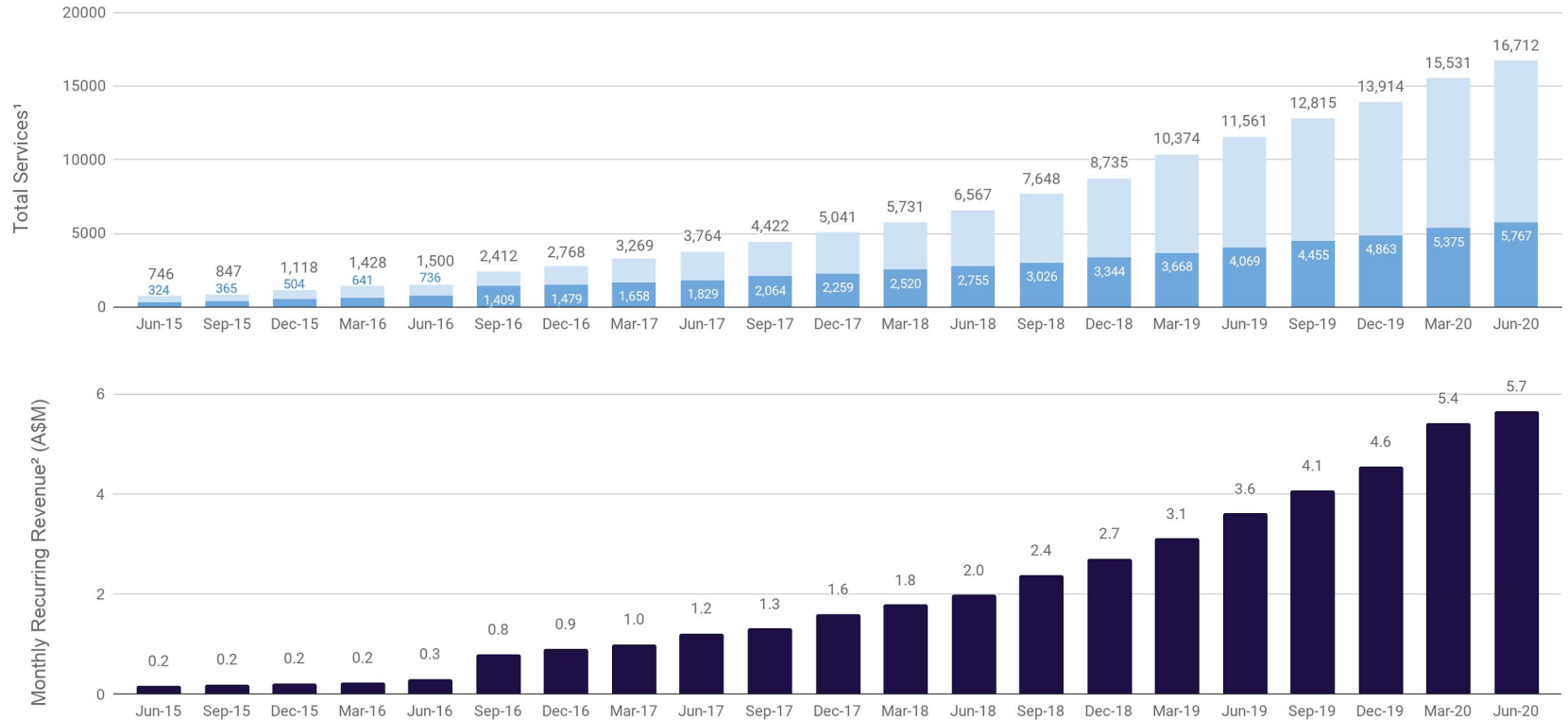
**\$887**  
June 2019

**\$980**  
June 2020

**↑ \$93 / 10%**

1. Total Services comprises Ports, Virtual Cross Connections (VXCs), Megaport Cloud Router (MCR), and Internet Exchange (IX)  
 2. MRR is revenue (excluding one-off and non-recurring revenue) for the month of June  
 3. MRR divided by number of Ports at reporting period end date

# Growth in Ports, Services, and Revenue

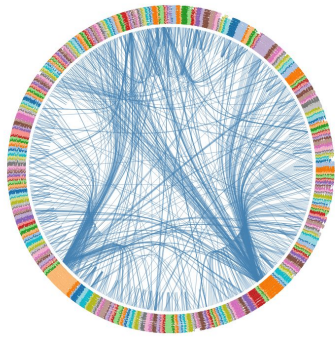
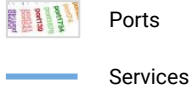


1. Total Services comprises of Ports, Virtual Cross Connections (VXCs), Megaport Cloud Router (MCR), and Internet Exchange (IX) at period end.

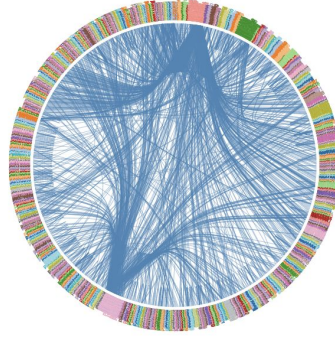
2. Monthly Recurring Revenue (MRR) is revenue (excluding one-off and non-recurring revenue) for the last month of the period.

# The Network Effect

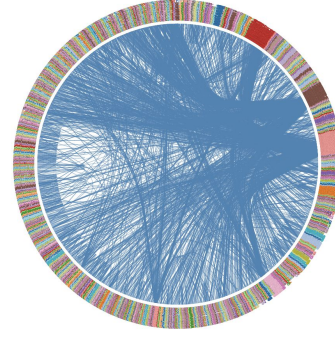
## Megaport Service Connections



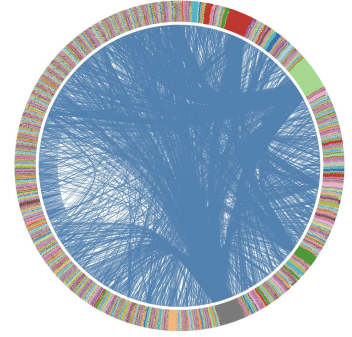
30 June 2017



30 June 2018

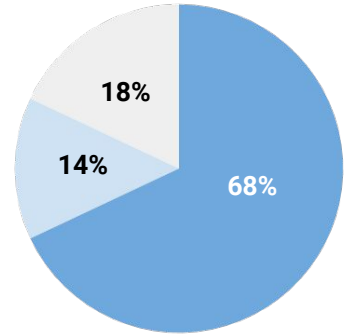
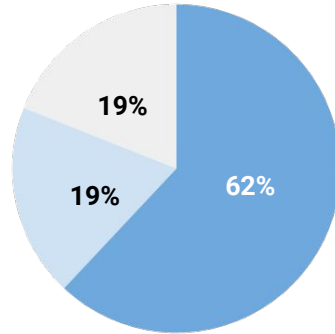
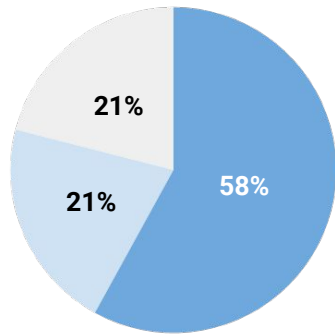
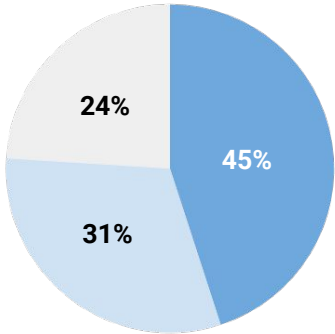
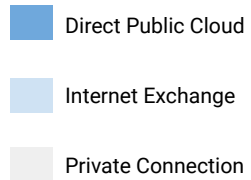


30 June 2019



30 June 2020

## Service Connection Types

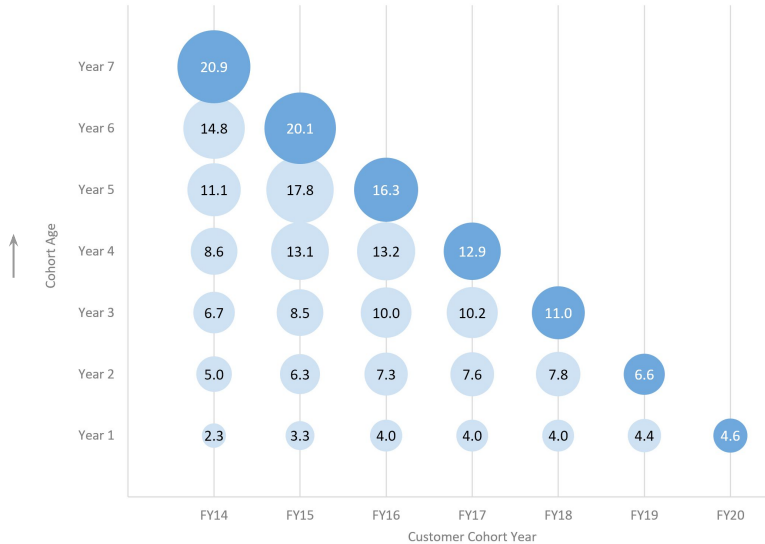






# Customer Cohort Trends

### Average Services per Customer

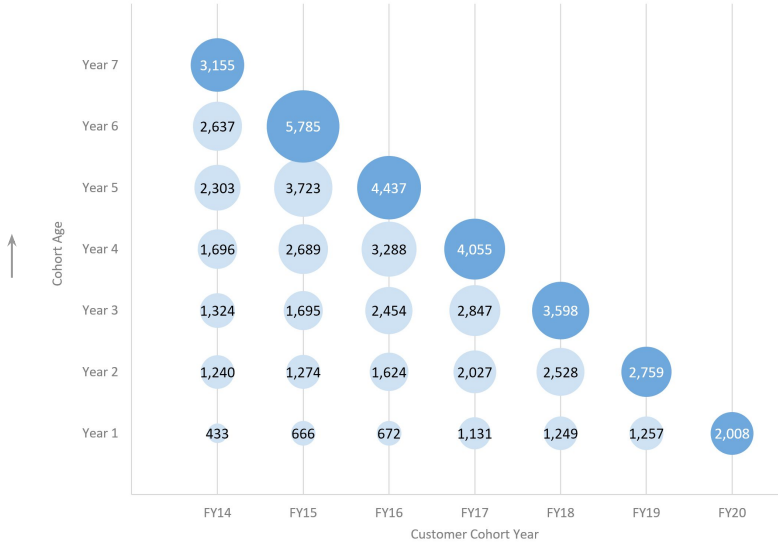


CAGR <sup>1</sup>	44%	43%	42%	48%	66%	50%
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Average Services per Customer <sup>2</sup>	
9.1	+17%

Customer spend increases over time as a result of service uptake and adoption

### Average Monthly Revenue per Customer (\$)



CAGR <sup>1</sup>	39%	54%	60%	53%	70%	119%
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Average Revenue per Customer <sup>3</sup>	
\$3,068	+27%

Note: Yearly cohorts are customers acquired in a given reporting year

1. Compound average growth rate for each customer cohort is calculated for the period from end of Year 1 to 30 June 2020.

2. At 30 June 2020; percentage represents growth compared to 12 months earlier

3. Represents June 2020 MRR divided by total customers at 30 June 2020; percentage represents movement compared to 12 months earlier



# Megaport Cloud Router (MCR)

## Average Monthly Revenue per Customer<sup>1</sup>

<b>\$2,809</b>	<b>\$5,157</b>
Non MCR Customer	MCR Customer

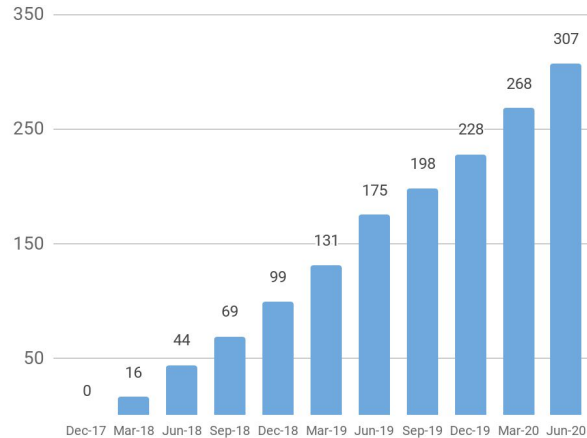
## Avg Services per Customer<sup>2</sup>

<b>8.6</b>	<b>13.9</b>
Non MCR Customer	MCR Customer

## Total MCRs

<b>175</b>	<b>307</b>
At 30 June 2019	At 30 June 2020

## MCR Growth



## Customer Benefits

Ease of Use

No Customer Infrastructure Needed

Real-Time Provisioning

Global Reach

Cloud and Service Agnostic

Cloud to Cloud Networking

1. Represents June 2020 MRR divided by relevant customer count at 30 June 2020  
 2. At 30 June 2020

FY20 FULL YEAR RESULTS AND GLOBAL UPDATE

# Regional Highlights

ASIA PACIFIC | NORTH AMERICA | EUROPE



# Growing Global Ecosystem

## North America



Countries	Cities	Installed	Enabled
2	80	174	374

YoY growth 25% 19% 23%

## EMEA



Countries	Cities	Installed	Enabled
16	32	105	181

YoY growth 39% 27% 27%

## Asia Pacific



Countries	Cities	Installed	Enabled
5	16	87	114

YoY growth 45% 23% 41%

# Asia Pacific

## APAC Region EBITDA Positive for FY20

### Total Installed Data Centres



71

30 JUNE 2019

87

30 JUNE 2020

### Total Number of Customers



673

30 JUNE 2019

783

30 JUNE 2020

### Total Number of Ports



1,861

30 JUNE 2019

2,452

30 JUNE 2020

### Total Number of Services<sup>1</sup>



5,501

30 JUNE 2019

7,480

30 JUNE 2020

### Monthly Recurring Revenue<sup>2</sup>



\$1.4M

JUNE 2019

\$2.0M

JUNE 2020

### Profit After Direct Network Cost Margin<sup>3</sup>



62%

30 JUNE 2019

72%

30 JUNE 2020

### Average Revenue per Port<sup>4</sup>

\$800

+10%

### No. of Ports per Data Centre

28

+8%

### Services per Port

3.1

+3%

### Services per Customer

9.6

+17%

### Port Utilisation<sup>5</sup>

41%

Figures as at 30 June 2020 (vs 30 June 2019)

1. Total Services comprises of Ports, Virtual Cross Connections (VXCs), Megaport Cloud Router (MCR), and Internet Exchange (IX)

2. Monthly Recurring Revenue (MRR) is revenue (excluding one-off and non-recurring revenue) for the month of June

3. Regional profit after direct network cost margin is normalised for reclassification of hosting charges. Excluding the impact of AASB16, profit after direct network cost margin for the month of June 2020 would be 68%. Excluding Japan, normalised APAC margin in June 2020 is 76% (72% excluding impact of AASB 16).

4. MRR divided by number of Ports at reporting period end date

5. Ports sold/used divided by total Ports available

# North America

## NAM Profit After Direct Network Costs Positive for Full Year

### Total Installed Data Centres



146 | 174  
30 JUNE 2019 | 30 JUNE 2020

### Total Number of Customers



653 | 903  
30 JUNE 2019 | 30 JUNE 2020

### Total Number of Ports



1,593 | 2,453  
30 JUNE 2019 | 30 JUNE 2020

### Total Number of Services<sup>1</sup>



4,275 | 6,762  
30 JUNE 2019 | 30 JUNE 2020

### Monthly Recurring Revenue<sup>2</sup>



\$1.5M | \$2.6M  
JUNE 2019 | JUNE 2020

### Profit After Direct Network Cost Margin<sup>3</sup>



22% | 38%  
30 JUNE 2019 | 30 JUNE 2020

### Average Revenue per Port<sup>4</sup>

\$1,048 | +14%

### No. of Ports per Data Centre

14 | +29%

### Services per Port

2.8 | +3%

### Services per Customer

7.5 | +14%

### Port Utilisation<sup>5</sup>

34%

Figures as at 30 June 2020 (vs 30 June 2019)

1. Total Services comprises of Ports, Virtual Cross Connections (VXCs), Megaport Cloud Router (MCR), and Internet Exchange (IX)

2. Monthly Recurring Revenue (MRR) is revenue (excluding one-off and non-recurring revenue) for the month of June

3. Regional profit after direct network cost margin is normalised for reclassification of hosting charges and backdated cross connection charges. Excluding the impact of AASB16, profit after direct network cost margin for the month of June 2020 would be 27%.

4. MRR divided by number of Ports at reporting period end date

5. Ports sold/used divided by total Ports available

# Europe

## Europe Region EBITDA Positive in Q4 FY20

### Total Installed Data Centres



83

30 JUNE 2019

105

30 JUNE 2020

### Total Number of Customers



296

30 JUNE 2019

355

30 JUNE 2020

### Total Number of Ports



615

30 JUNE 2019

862

30 JUNE 2020

### Total Number of Services<sup>1</sup>



1,785

30 JUNE 2019

2,470

30 JUNE 2020

### Monthly Recurring Revenue<sup>2</sup>



\$0.8M

JUNE 2019

\$1.1M

JUNE 2020

### Profit After Direct Network Cost Margin<sup>3</sup>



40%

30 JUNE 2019

64%

30 JUNE 2020

### Average Revenue per Port<sup>4</sup>

\$1,298

+1%

### No. of Ports per Data Centre

8

+11%

### Services per Port

2.9

-1%

### Services per Customer

7.0

+15%

### Port Utilisation<sup>5</sup>

26%

Figures as at 30 June 2020 (vs 30 June 2019)

1. Total Services comprises of Ports, Virtual Cross Connections (VXCs), Megaport Cloud Router (MCR), and Internet Exchange (IX)

2. Monthly Recurring Revenue (MRR) is revenue (excluding one-off and non-recurring revenue) for the month of June

3. Regional profit after direct network cost margin is normalised for reclassification of hosting charges. Excluding the impact of AASB16, profit after direct network cost margin for the month of June 2020 would be 55%.

4. MRR divided by number of Ports at reporting period end date

5. Ports sold/used divided by total Ports available

FY20 FULL YEAR RESULTS AND GLOBAL UPDATE

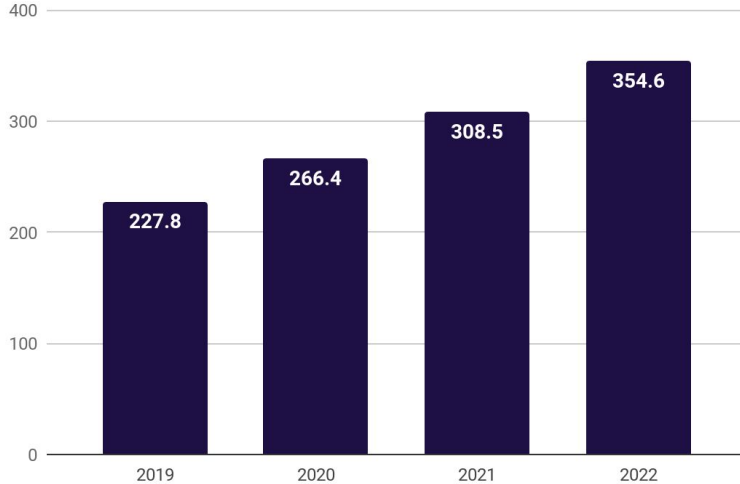
# About Megaport





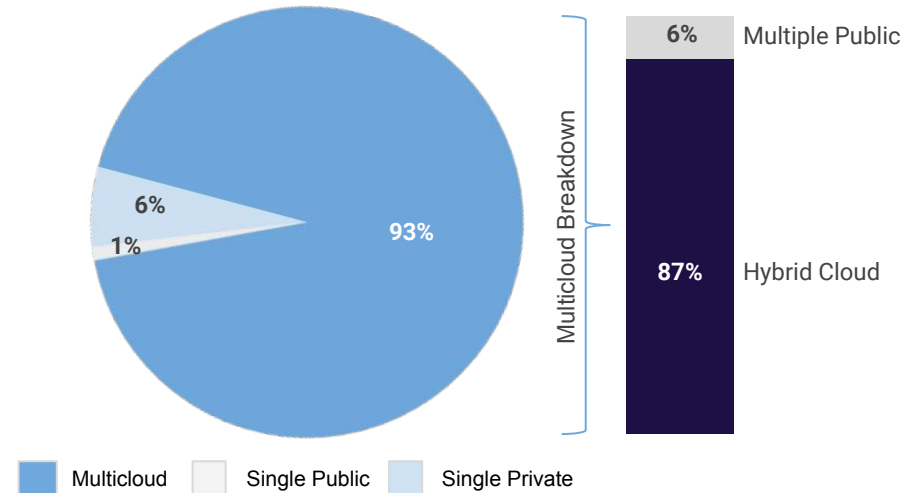
# Industry Growth Trends

Enterprise Cloud Service Spend (US\$B)



Total of: BPaaS, PaaS, SaaS, Cloud Management & Security Services, Source: Gartner, 2019

Enterprise Cloud Strategy  
1000+ Employees



Source: Flexera 2020 State of the Cloud Report



**125%: 3 year CAGR of Megaport customers connecting to multiple clouds**

# The Leader in Network as a Service (NaaS)

	Megaport's Connectivity Model	Traditional Connectivity
<b>Pricing</b>	Pay for what you use, no setup fees	Expensive locked-in pricing model, expensive setup costs
<b>Speed</b>	Real-time provisioning (59 seconds)	Long setup times (one week – several months)
<b>Capacity</b>	Elastic, right-sized capacity	Fixed capacity
<b>Terms</b>	Flexible terms, month to month contract	Locked-in long term contracts
<b>Providers</b>	Neutral, one-stop shop featuring all service providers	Limited service providers
<b>Ease of Use</b>	Intuitive portal to manage network	Multiple emails, calls to vendors, and contracts

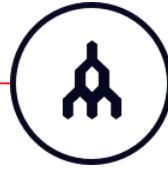
# Connecting the Ecosystem



1,842 Customers



102 Unique Data Centre Operators



Megaport's Unique Value Proposition



360+ Service Providers

**Canon**

**BHP**

The Washington Post

**accenture**

**suez**

**AutoNation**

**Pulsant**  
Business Unlimited

**NEC**

**tierpoint**

**Cyxtera**

**RagingWire**  
DATA CENTERS  
AN NTT COMMUNICATIONS COMPANY

**DIGITAL REALTY**



Scalable and on demand



Multicloud connectivity



Private and Secure



Flexible Terms

**aws**

**Microsoft**  
Azure



Google Cloud

**ORACLE**  
Cloud

**SAP**

**NUTANIX**

**IBM Cloud**

**salesforce**

**Alibaba Cloud**

**rackspace**  
technology

FY20 FULL YEAR RESULTS AND GLOBAL UPDATE

# Innovation



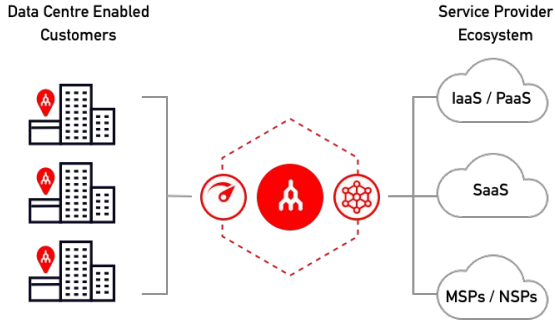
# Platform Evolution

2014

2018

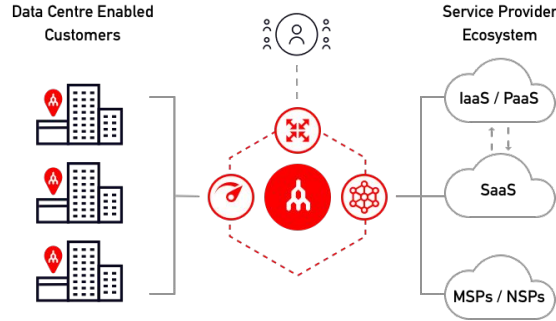
2020

## Elastic Interconnection



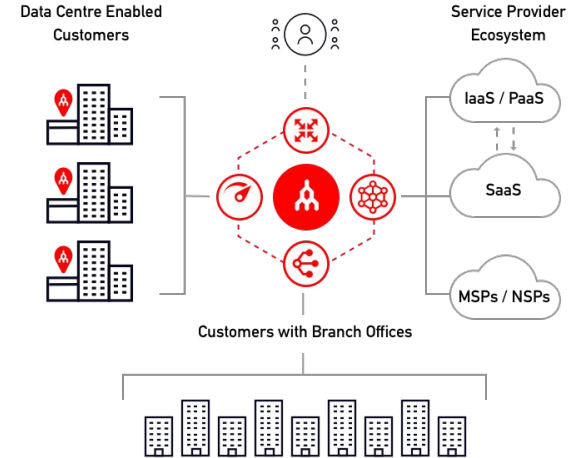
## Network as a Service




Born in the Cloud Customers



## Megaport Connected Edge

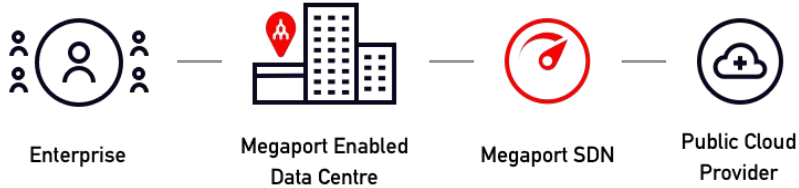
Born in the Cloud Customers



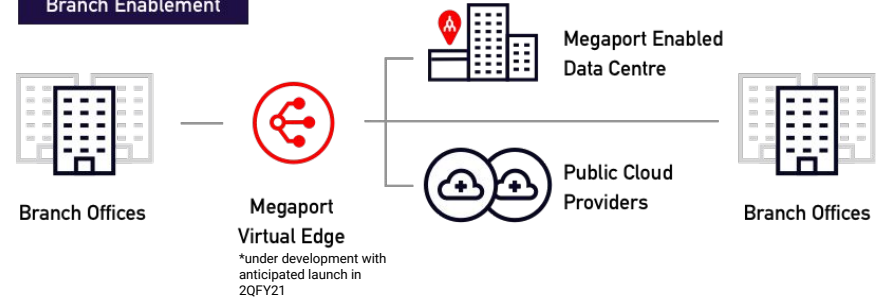
-  Megaport Software Defined Network
-  Port
-  Marketplace
-  Megaport Cloud Router
-  Megaport Virtual Edge\*
- Cloud to Cloud Connection

# Megaport Connected Edge Model

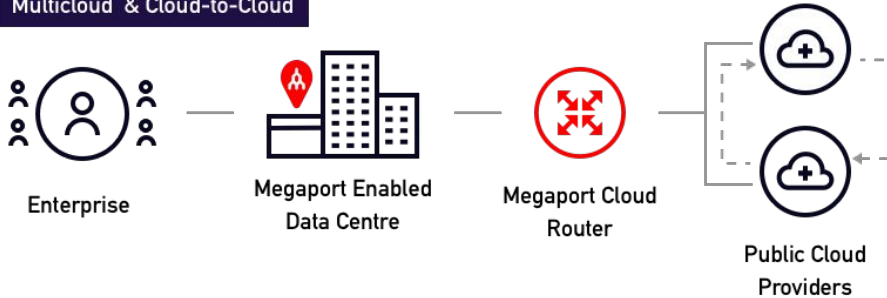
## Cloud Connect



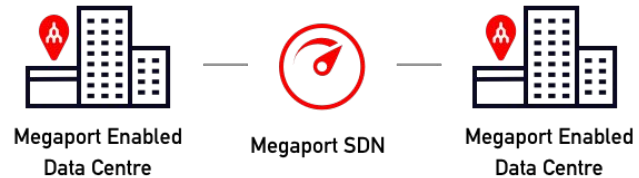
## Branch Enablement




## Multicloud & Cloud-to-Cloud

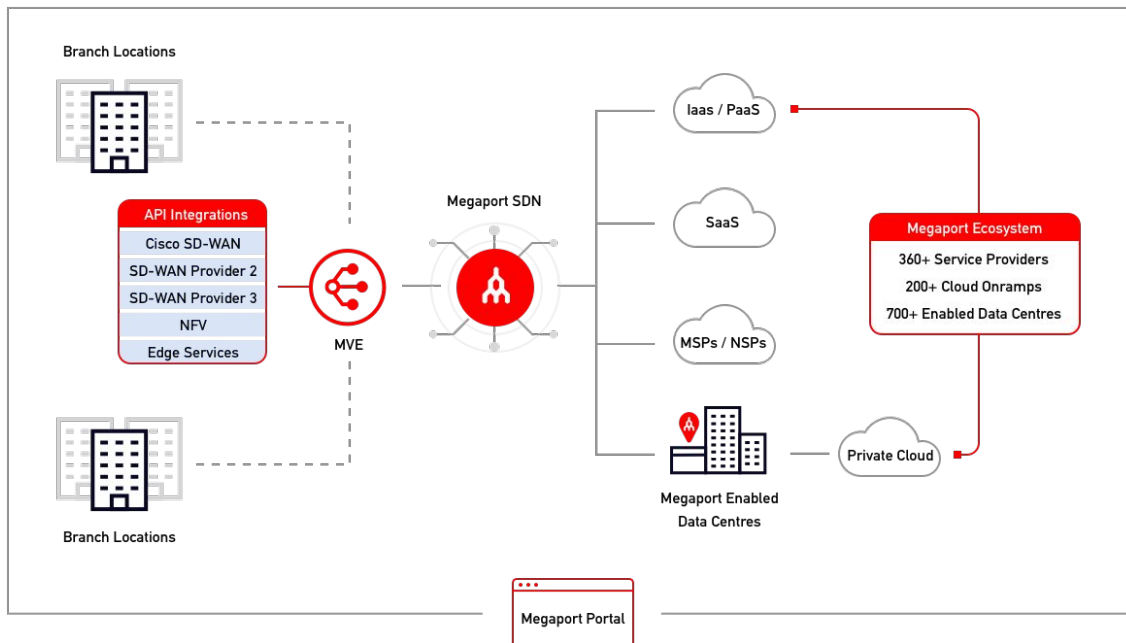


## Data Centre to Data Centre



# Megaport Virtual Edge Overview

 MVE\* will integrate Megaport's platform with various networking technologies including SD-WAN



- Extends reach of Megaport platform
- Cisco SD-WAN first MVE use case
- Enables branch office connections
- API for future technology support
- Extends enterprise network edge
- Activate on demand network devices
- End-to-end provisioning

FY20 FULL YEAR RESULTS AND GLOBAL UPDATE

# Focus FY21





# Focus For FY21

## **COVID-19**

The health and wellbeing of our team is our highest priority, with working from home protocols together with the suspension of all travel expected to continue for some time.

The impact on Megaport's operational and financial performance has not been significant.

Financial position remains strong, with \$166.9 million in cash on hand at 30 June 2020.

## **PLATFORM INNOVATION AND PRODUCT FOCUS**

Further API Integrations - SD-WAN platforms, Network Function Virtualization.

## **PATHWAY TO PROFITABILITY**

We are driving our business to achieve EBITDA breakeven on an exit run rate basis in Fiscal Year 2021.

FY20 FULL YEAR RESULTS AND GLOBAL UPDATE

# Appendix



# Financial Results Impact of AASB16 Leases

Consolidated Profit & Loss	FY20 Reported \$'000	AASB16 <sup>1</sup> Adjustment \$'000	FY20 Pre-AASB16 \$'000	FY19 Reported \$'000	Change FY19 to Pre- AASB FY20 %
<b>Revenue</b>	<b>58,040</b>	-	<b>58,040</b>	<b>35,065</b>	<b>66%</b>
Direct network costs <sup>2</sup>	(28,522)	(4,611)	(33,133)	(23,117)	(43%)
<b>Profit after direct network costs<sup>2</sup></b>	<b>29,518</b>	<b>(4,611)</b>	<b>24,907</b>	<b>11,948</b>	<b>108%</b>
<i>Profit after direct network cost margin</i>	<i>51%</i>		<i>43%</i>	<i>34%</i>	<i>+9pp</i>
Operating Expenses (OPEX)	(49,444)	(801)	(50,245)	(36,643)	(37%)
<b>Normalised EBITDA<sup>3</sup></b>	<b>(19,926)</b>	<b>(5,412)</b>	<b>(25,338)</b>	<b>(24,695)</b>	<b>(3%)</b>
<i>Normalised EBITDA margin</i>	<i>(34%)</i>		<i>(44%)</i>	<i>(70%)</i>	<i>+26pp</i>
Depreciation and amortisation expense	(17,365)	5,042	(12,323)	(9,051)	(36%)
Equity-settled employee costs	(6,911)	-	(6,911)	(4,966)	(39%)
Foreign exchange gains	(3,768)	-	(3,768)	4,263	(188%)
Non-operating income/(expenses)	(163)	638 <sup>4</sup>	475	894	(47%)
Tax expense	483	-	483	(9)	n.m.
<b>Net loss for the year</b>	<b>(47,650)</b>	<b>268</b>	<b>(47,382)</b>	<b>(33,564)</b>	<b>(41%)</b>

## Financial Results Pre-AASB16

For year ended 30 June 2020

**Profit after direct network costs<sup>2</sup>** of \$24.9M improved by \$13.0M or 108%

**Profit after direct network cost margin** of 43% improved from 34% in FY19

**Normalised EBITDA** loss of \$25.3M increased by 3%, to (44%) of revenue (FY19: (70%) of revenue)

1. Megaport adopted AASB16 Leases effective 1 July 2019 and has not restated comparative amounts for the period prior to first adoption. The impact at the date of initial application is disclosed in Note 1(b) to the 2020 Annual Report

2. Direct network costs comprise data centre power and space, physical cross connect fees, bandwidth and dark fibre, network operation and maintenance, and channel commissions which are directly related to generating the service revenue of Megaport Group

3. Normalised Earnings Before Interest Tax Depreciation and Amortisation (Normalised EBITDA) represents operating results excluding equity-settled employee costs, foreign exchange gains and loss on disposal of property, plant and equipment. Including these amounts, EBITDA would be (\$30,605) (pre-AASB16: (\$36,017)) in FY20 and (\$25,406) in FY19

4. Represents interest portion of lease payments during the year ended 30 June 2020

# Important Information

This presentation has been authorised by the Board of Megaport.

**Megaport Limited ACN 607 301 959**

Nothing in this presentation should be construed as either an offer to sell or a solicitation of an offer to buy or sell Megaport securities in any jurisdiction. No representation or warranty, expressed or implied, is made as to the accuracy, completeness or thoroughness of the information, whether as to the past or future. Recipients of the document must make their own independent investigations, consideration and evaluation. The information contained in this presentation is subject to change without notification.

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All references to “\$” are to Australian currency (AUD) unless otherwise noted.

For definitions refer to the [Glossary for Investors](https://www.megaport.com/investor/business-overview/) on the Megaport website at <https://www.megaport.com/investor/business-overview/>.

A summary of Megaport's [5 year Historical KPIs and metrics](https://www.megaport.com/investor/business-overview/) to Jun-20 can be found on our website at <https://www.megaport.com/investor/business-overview/>.

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# Thank you


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