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ASX Release

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Raiz Invest Limited (RZI): August 2020 - Key Metrics

Raiz Invest Limited (**Raiz** or **the Company**) update for the month to 31 August 2020ⁱ including Australian, Indonesian, and Malaysian active customers and Australian total funds under management (FUM).

Commentary

Raiz Invest Managing Director George Lucas says: “This month’s update marks a milestone for Raiz Invest with the addition of customer data for Indonesia and Malaysia.

“I am delighted with the progress achieved with our strategy to expand into Southeast Asia, with a positive customer response to Raiz Invest in Indonesia and Malaysia despite the economic uncertainty associated with COVID-19.

“Now Indonesia and Malaysia are fully operational the focus is on customer acquisition on the back of an increased marketing budget.

“Active customers in Indonesia increased by 28.5% to 33,842 during August 2020 and grew by 137.6% in the three months to 31 August 2020.

“Pleasingly, there was strong growth in Malaysia in the first full month of operations with growth in active customers of 152.9% to 12,667, and customer sign-ups already exceeding 50,000.

“There was continued growth in active customers and FUM in Australia in August. It was particularly encouraging to deliver growth in FUM for both retail and superannuation considering the continued economic uncertainty associated with COVID-19, a lockdown in Melbourne and tighter restrictions in other states. The second tranche of the Early Release scheme resulted in \$479,404 being withdrawn in August, a slowdown on previous months.”

Global - Active Customers

	31 August 2020	31 July 2020	1 Month % change	3 Month % change	12 Month % change
Customer Sign Ups	1,078,525	1,033,097	+4.4%	+13.0%	+47.3%
Investment Accounts	499,298	471,894	+5.8%	+13.9%	+48.5%
Active Customers	274,049	257,420	+6.5%	+16.5%	+35.8%



Australia - Active Customers and Funds Under Management (FUM)

AUD	31 August 2020	31 July 2020	1 Month % change	3 Month % change	12 Month % change
Customer Sign Ups	909,489	897,262	+1.4%	+4.4%	+24.2%
Investment Accounts	418,787	413,026	+1.4%	+4.1%	+24.5%
Active Customers	227,540	226,079	+0.6%	+3.0%	+12.7%
Retail	\$427.02m	\$404.05m	+5.7%	+17.2%	+31.4%
Superannuation	\$71.09m	\$68.54m	+3.7%	+4.3%	+33.4%
Total FUM	\$498.11m	\$472.59m	+5.4%	+15.2%	+26.6%

Indonesian & Malaysian - Active Customers

	31 August 2020	31 July 2020	1 Month % change	3 Month % change
Indonesia				
Customer Sign Ups	116,853	102,048	14.5%	40.7%
Investment Accounts	65,613	52,505	25.0%	80.6%
Active Customers	33,842	26,333	28.5%	137.6%
Malaysia				
Customer Sign Ups	52,183	33,787	54.4%	N/A
Investment Accounts	14,898	6,363	134.1%	N/A
Active Customers	12,667	5,008	152.9%	N/A

- ENDS -

Market Announcement authorised by:

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About Raiz

Raiz Invest Limited (ASX: RZI) is Australia's largest, mobile-first financial services platform designed to boost investing and savings in and outside of superannuation, available via the Raiz app or its website.

Since launching in 2016 Raiz has achieved solid growth, amassing over 1,000,000 signups, with over 270,000 active monthly customers and over \$498 million funds under management as at 31 August 2020.

Raiz was awarded Australia's Investment Innovator of the Year at the 2017, 2018 and Investment Platform Innovator of the Year 2019 FinTech Business Awards and won the 2018 Australian FinTech Award for FinTech Innovation in Wealth Management (Robo-Advice). Raiz Invest Super was also a finalist in the SuperRatings Best Innovation for 2020 at the recent Superannuation awards. The platform continues to grow with over 13 new products and features releases since launch.

Raiz Invest Limited operates in Australia, Indonesia and Malaysia, as part of the growth and expansion strategy of the business throughout Southeast Asia.

For more information visit: www.raizinvest.com.au

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¹ All figures are un-audited.