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7 September 2020

By Electronic Lodgement

Market Announcements Office
ASX Ltd
20 Bridge Street
SYDNEY NSW 2000

Dear Sir/Madam,

Amendment to shareholder presentation

Please find attached an amended version of the shareholder presentation. The amendments are as follows:

Slide 6: The half-year portfolio performance has been updated to -8.5%.

Slide 8: Footnote updated.

Authorised by:

Calvin Kwok
Company Secretary

COMPANY FY2020 RESULTS
PLATO INCOME MAXIMISER LIMITED
ASX: PL8

Plato
INCOME MAXIMISER



Disclaimer

Note: Past performance is not a reliable indicator of future performance.

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Agenda

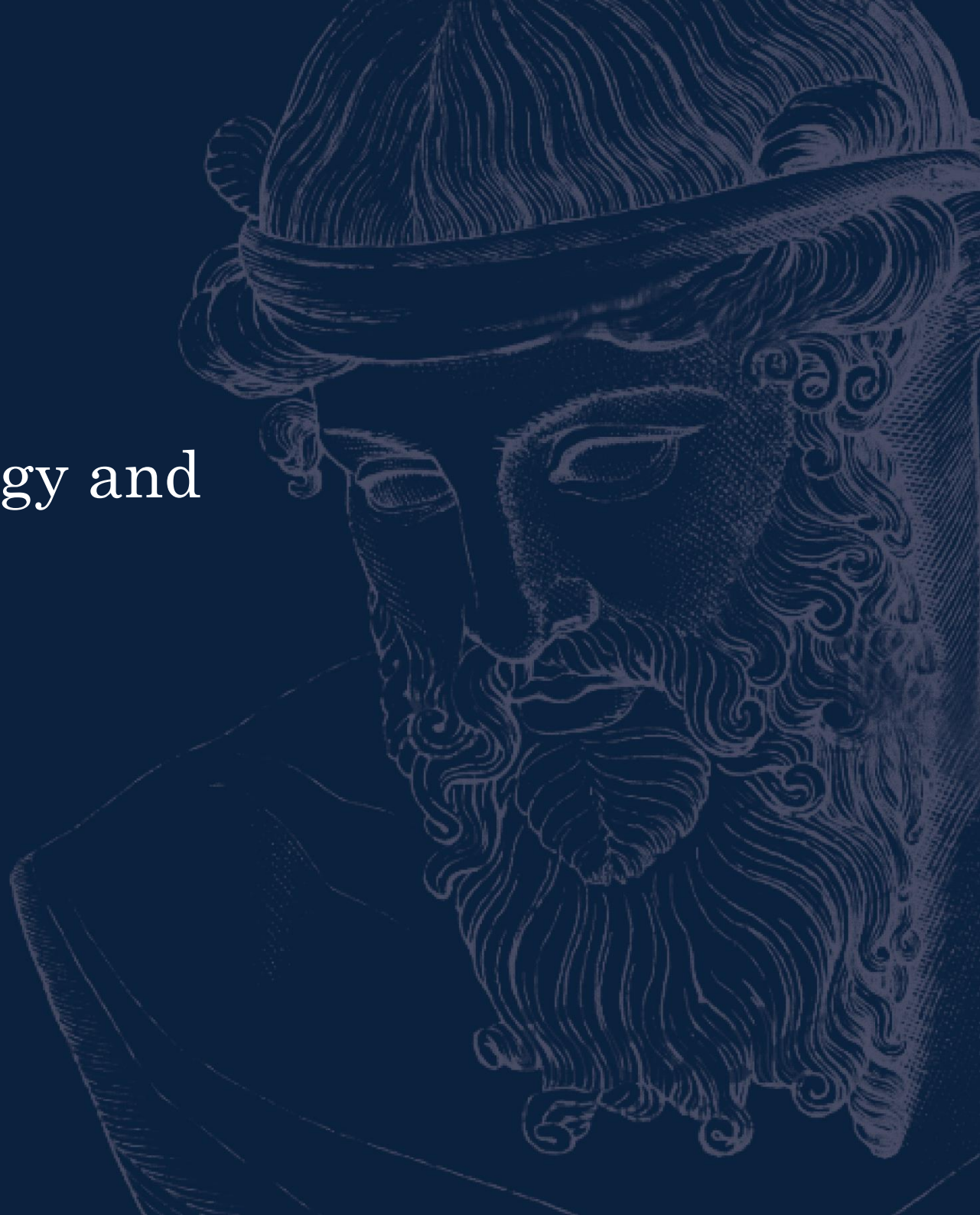
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PL8 investment strategy
and performance

02
Market update

03
Questions



PL8 investment strategy and performance



FY 2020 Negatively Impacted by COVID-19

COMPARED TO FY2019'S DIVIDEND BONANZA

- Investment income fell by 33% to \$25.8m, reflecting lower market dividends
 - FY19 dividends boosted by large buy-backs (BHP, RIO, Woolworths, Caltex) and extraordinary special dividends sparked by franking credit policy fears. FY20 dividends negatively impacted by COVID-19
- Net profit fell by 38% to \$21.5m
- Earnings per share fell by 55% to 5.3c per share, given increased shares on issue following Sept Quarter capital raise
- Ordinary dividends per share fell by 5% to 5.7c, with no special dividend paid (FY19 3c)
- Monthly ordinary dividends per share reduced by 20% to 0.4c from April 2020, reflecting Directors cautious approach to the impact of COVID-19.

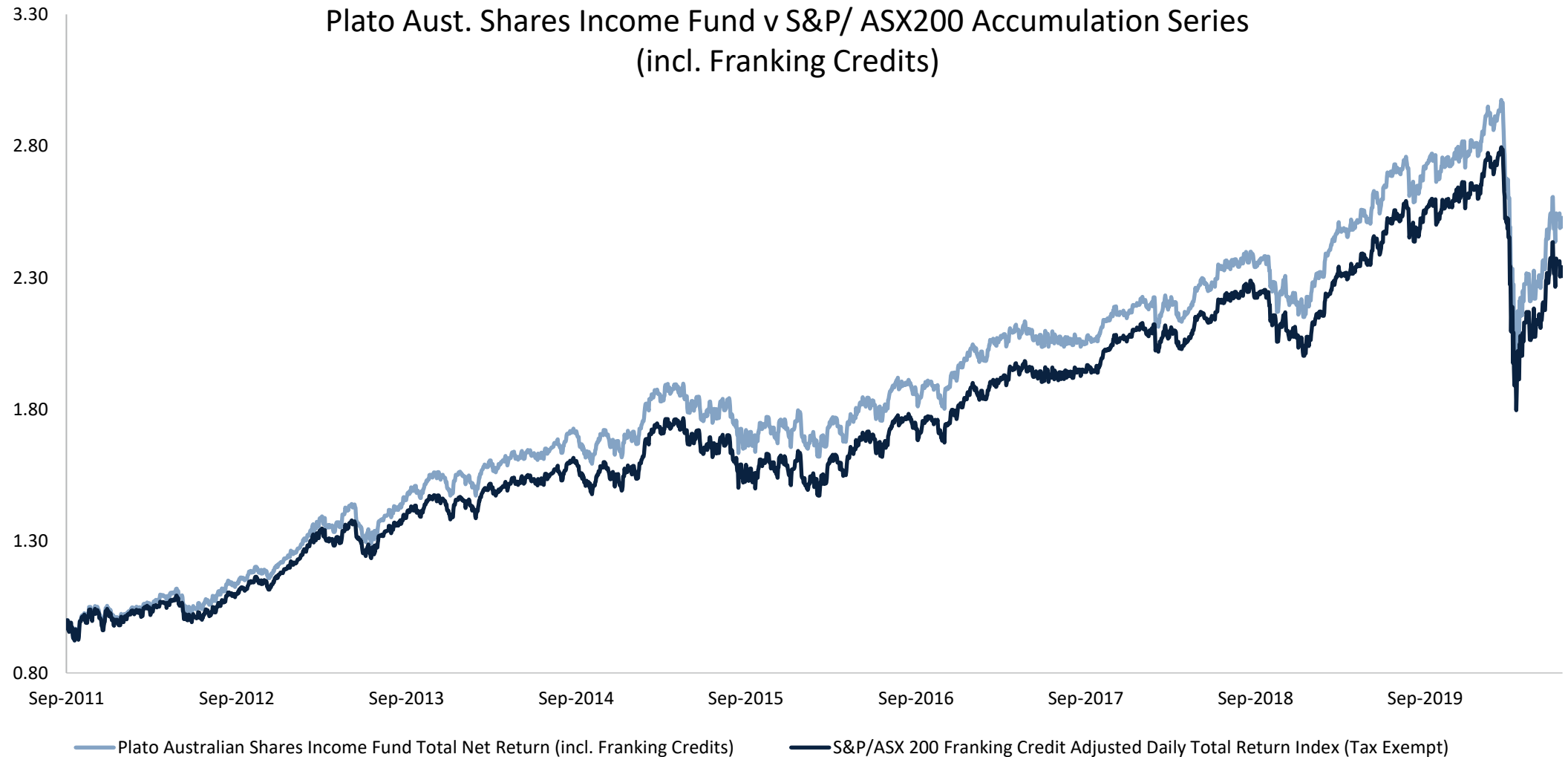
PL8 investment portfolio performance

PERFORMANCE TO 30 JUNE 2020 AFTER FEES AND COSTS*

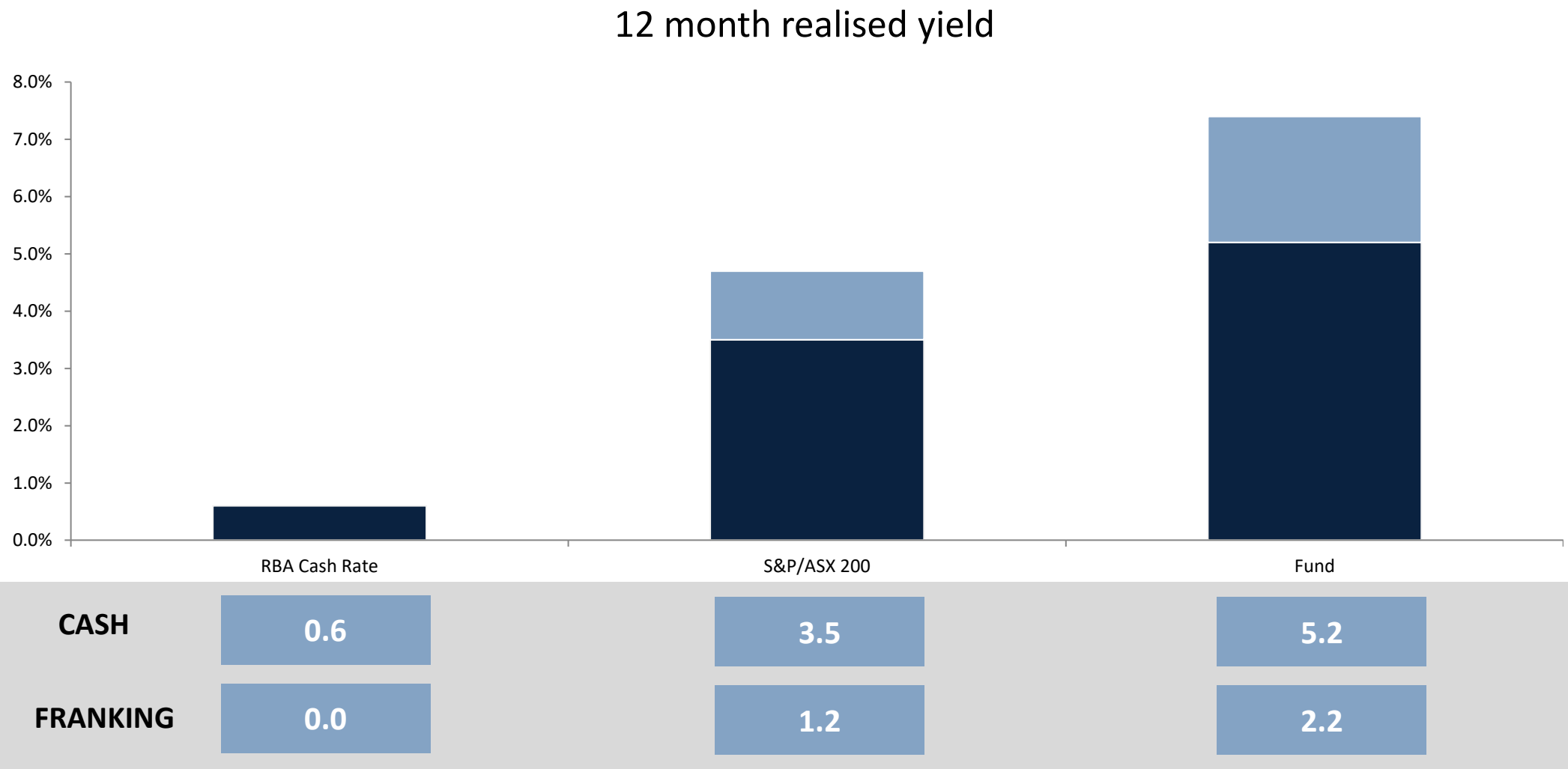
Including Franking	Half-Year	12 Months	Since Inception p.a.** (28/4/2017)
Portfolio	-8.5%	-5.8%	5.8%
S&P/ASX200 Tax Exempt	-10.0%	-6.6%	5.5%
Active	+1.5%	+0.8%	+0.3%

Longer term performance

PLATO AUSTRALIAN SHARES INCOME FUND PERFORMANCE TO 30 JUNE 2020 AFTER FEES



PL8 delivering high income

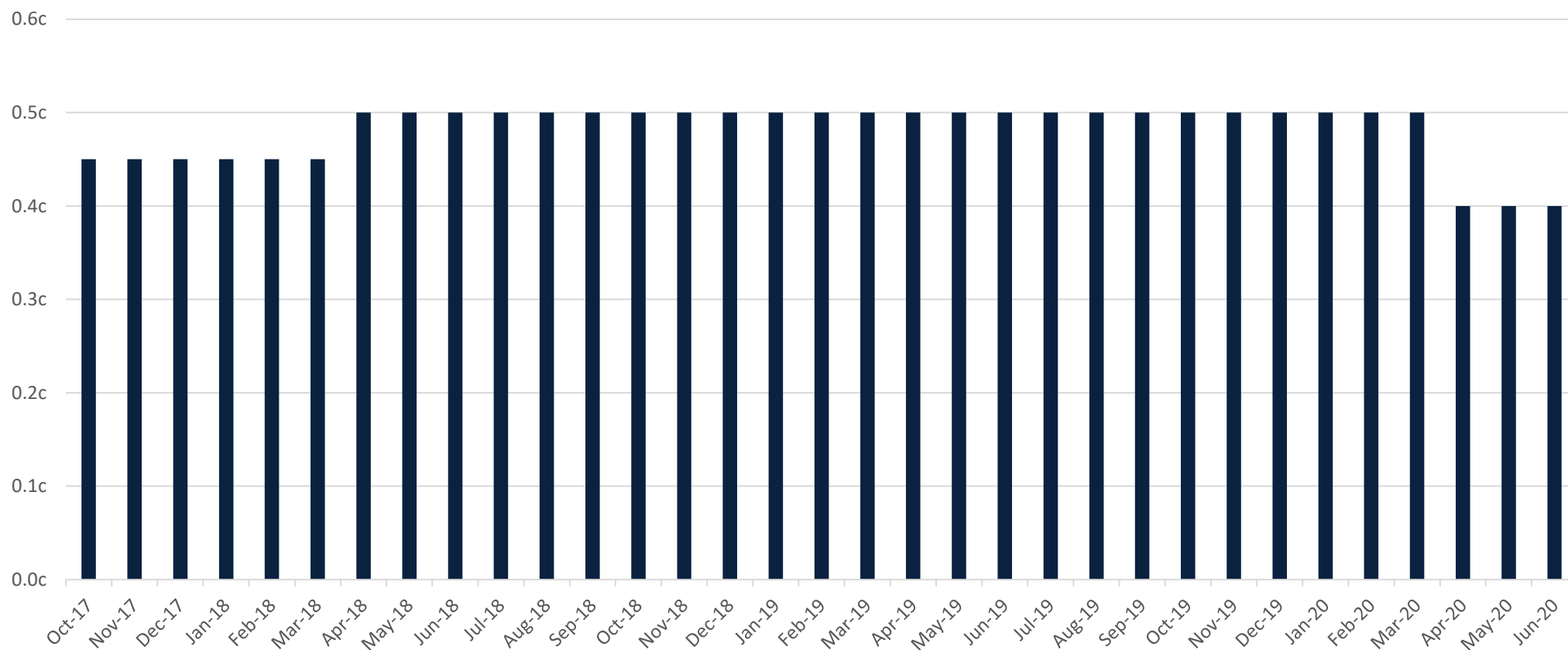


Source: Plato, IRESS. Past performance is not a reliable indicator of future performance.

Delivering consistent monthly income

PLUS 3 CENT SPECIAL DIVIDEND PAID MAY 2019

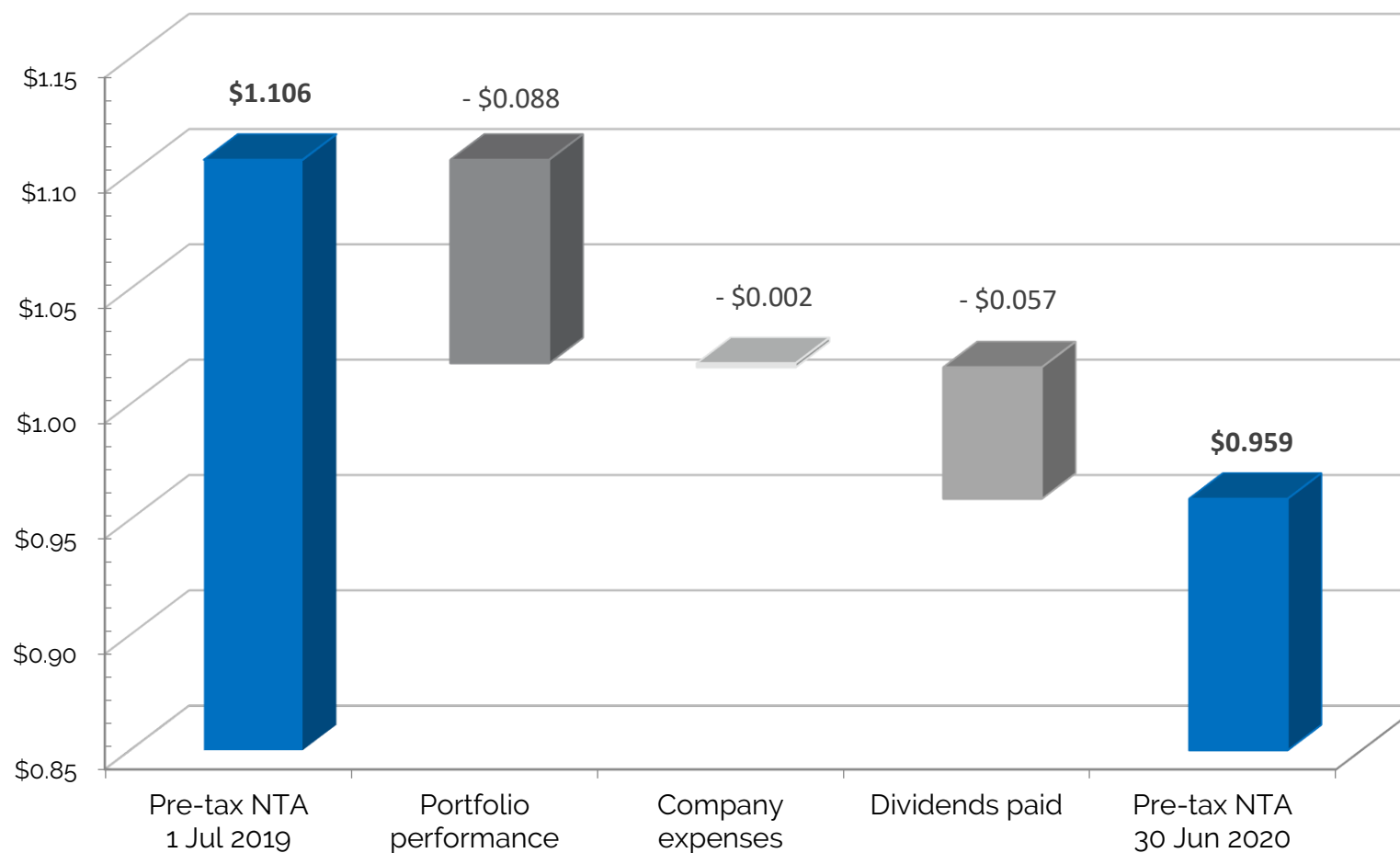
MONTHLY DIVIDENDS PAID



Only Australian LIC paying monthly fully franked dividends

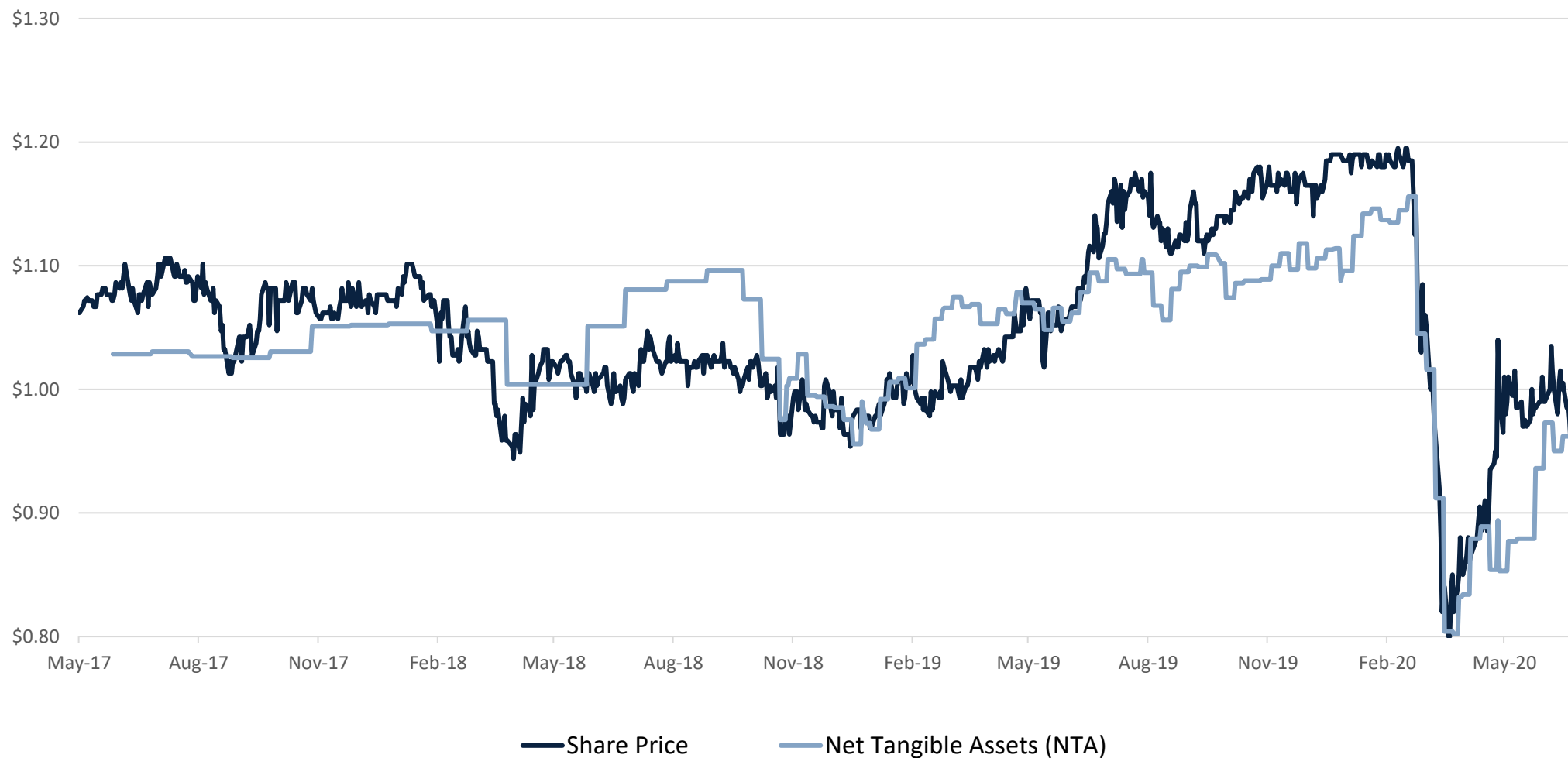
PL8 NTA performance breakdown for FY2020

PRE-TAX NTA PER PL8 SHARE*



Price has closely tracked NTA

PL8 PRICE VERSUS NTA SINCE LISTING

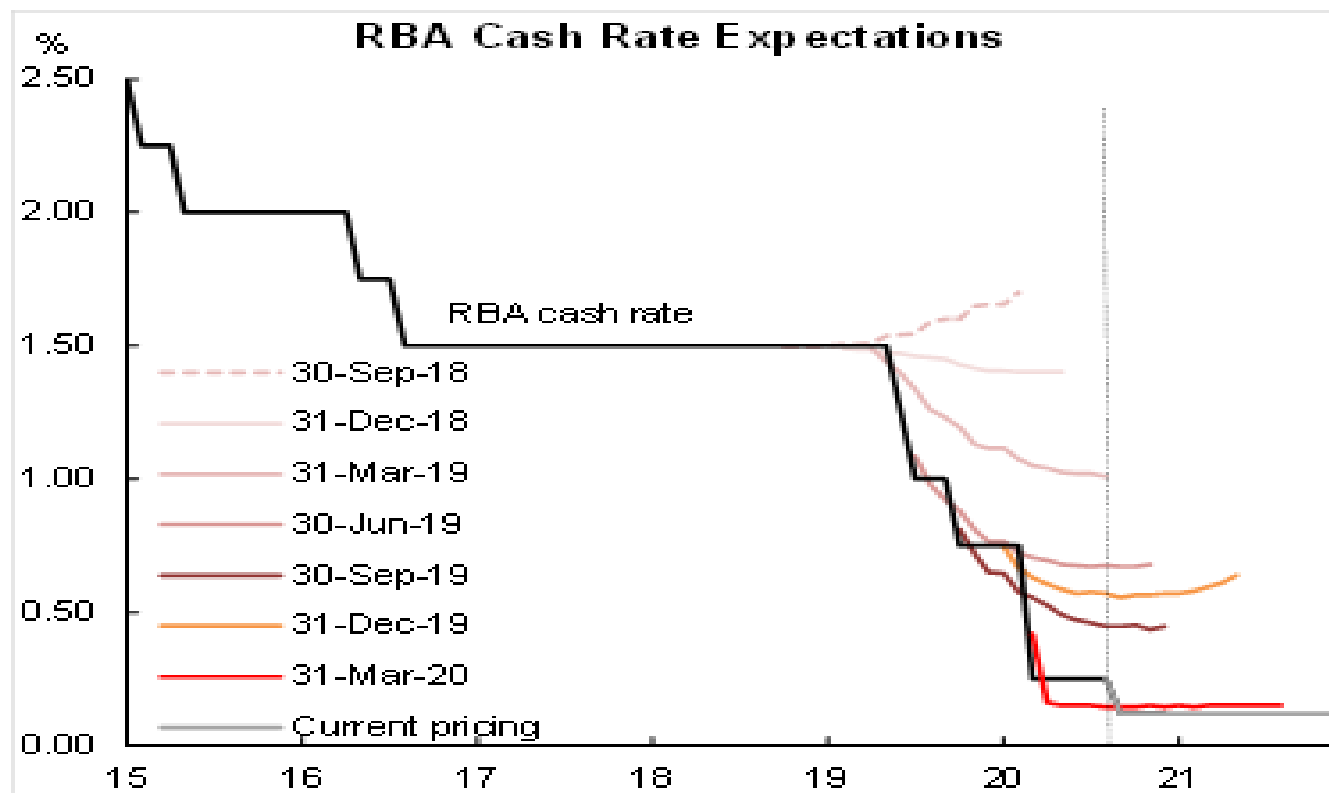


Market Update



RBA cut rates by 25bp on 19 March

OFFICIAL RBA CASH RATE EXPECTATIONS – EVEN LOWER FOR LONGER



“It is reasonable to expect that an extended period of low interest rates will be required in Australia ...”

Philip Lowe, RBA Governor: Monetary Policy Decision 3 September 2019.

Source: Macquarie Macro Strategy August 2020

Safe assets lose you money

NEGATIVE REAL RATES OF RETURN

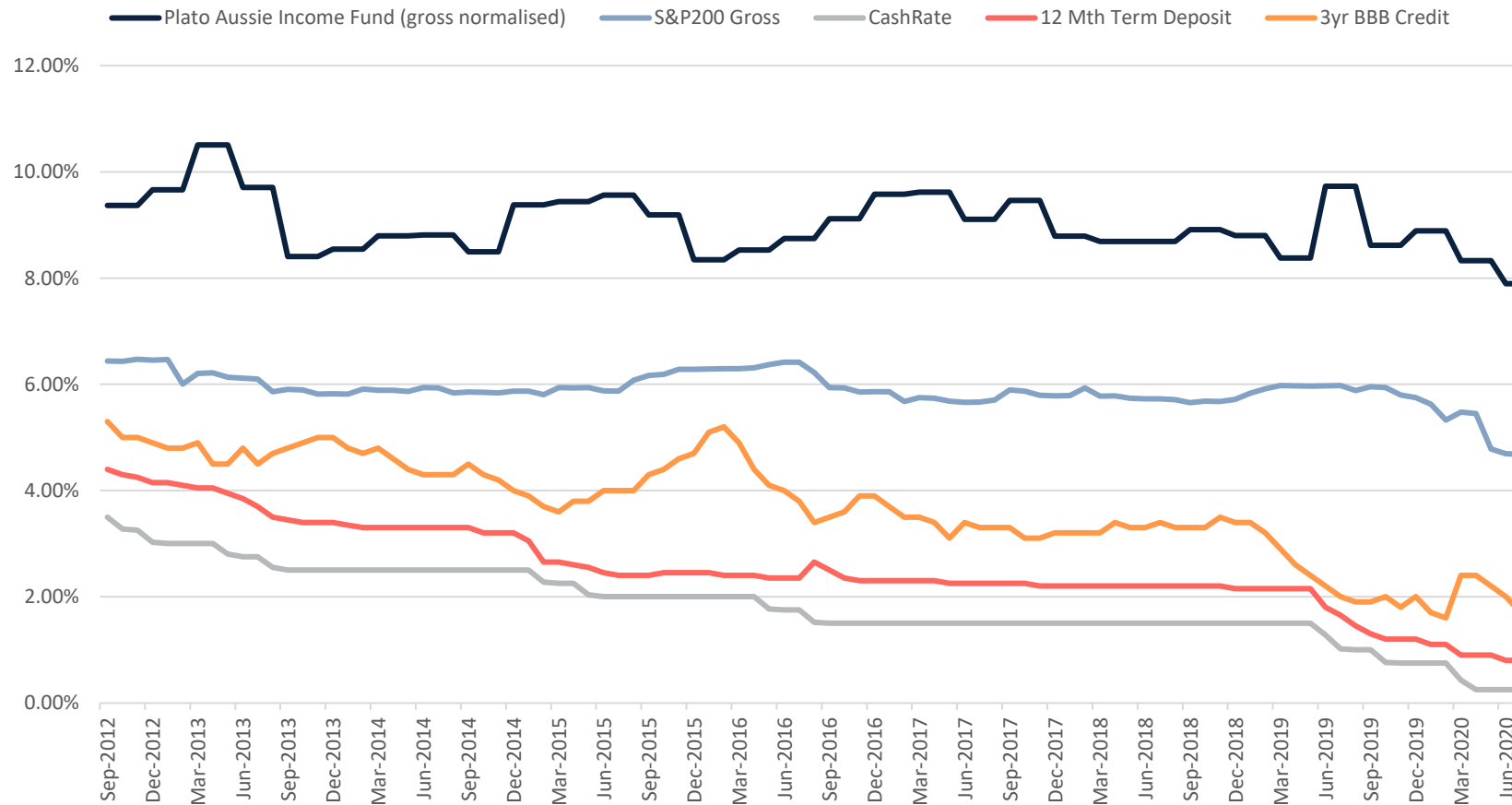


Safe options = going backwards! *

Source : Plato, RBA updated to 30/4/2020

*depending on your risk profile

Yields on all asset classes are falling

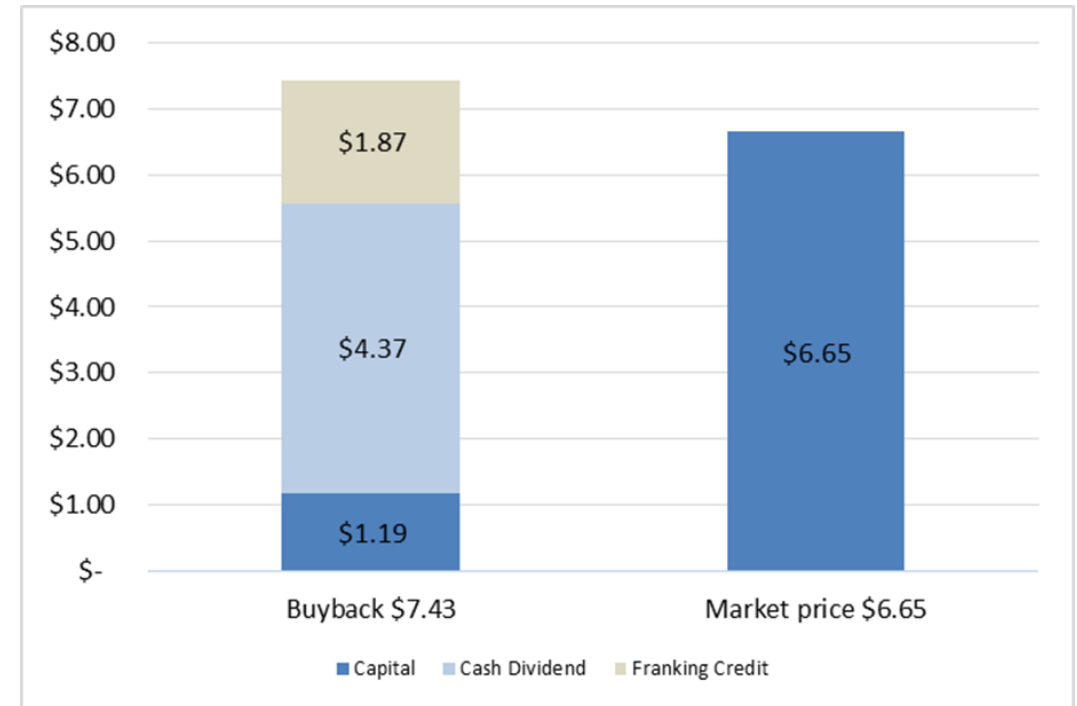


Source: Plato, RBA, Bloomberg Plato income normalized to exclude impact of large buybacks in 2018/19

Tax effective buy-backs are very advantageous

QANTAS BUYBACK – WORTH 12% AFTER TAX FOR ZERO TAX INVESTORS

- A\$443M OFF MARKET BUYBACK – 5.1% OF SHARES ON ISSUE
- WORTH 12% FOR PENSIONERS, 85% SCALE BACK, 5.2BPS AFTER TAX AT PORTFOLIO LEVEL

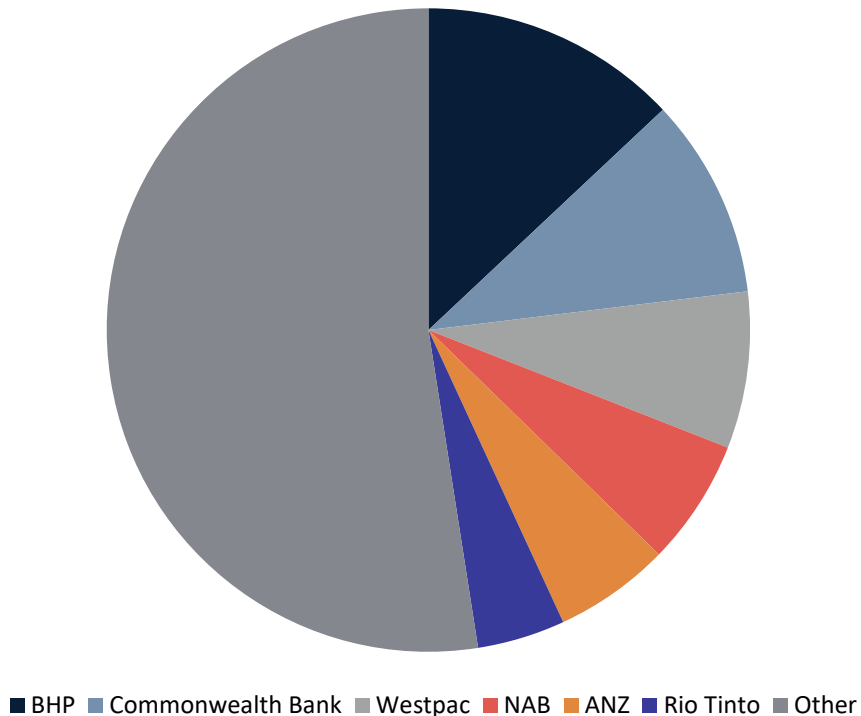


Highlights value of franking credits

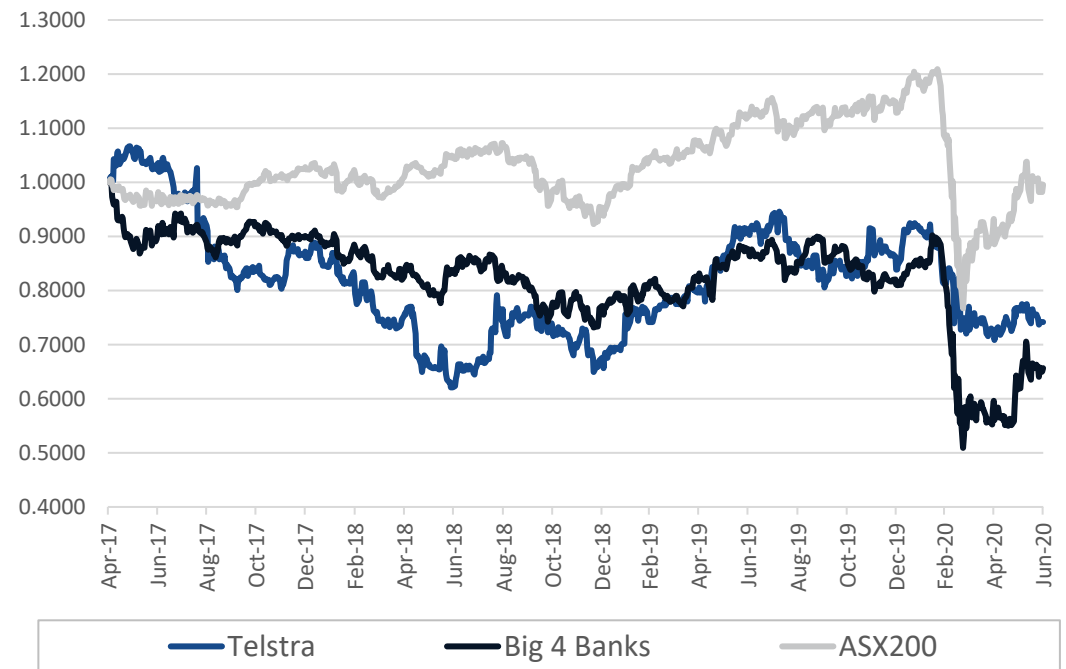
Big Aussie income stocks doing it tough!

6 STOCKS ACCOUNT FOR NEARLY HALF OF ALL DIVIDENDS

% of Gross Dividend Income 2019



Price Performance



Source: Plato, Iress S&P200

“...Australia is poorly diversified”

Largest Contributors to Income

YEAR TO 30 JUNE 2020

Top 10 Contributors to Excess Income (Last 12mths)					Investment Reasoning				
Stock	Excess Income (%)	Return (%)	Capital (%)	Income (%)	Yield	Run up	Value	Momentum	Reasoning
NAB	0.24	-25.8	-31.8	6.0	✓	✓	✓		Bank Rotation
Commonwealth	0.23	-8.7	-16.1	7.4	✓	✓	✓		Bank Rotation
Rio Tinto	0.19	3.5	-5.6	9.1	✓	✓	✓	✓	Increased yield, good total return, benefiting from high iron ore prices
BHP	0.18	-5.6	-13.0	7.4	✓	✓	✓		Increased yield, good total return, benefiting from high iron ore prices
Fortescue Metals	0.17	69.4	53.6	15.8	✓	✓	✓	✓	Increased yield, good total return, benefiting from high iron ore prices
Westpac	0.14	-32.7	-36.7	4.0	✓	✓	✓		Bank Rotation
ANZ	0.12	-30.2	-33.9	3.7	✓	✓	✓		Bank Rotation
Macquarie	0.10	-1.4	-5.4	4.0	✓	✓	✓	✓	Paid good stable yield, benefiting from diversified financial business
Woolworths	0.09	16.6	12.2	4.4	✓	✓		✓	Paid good stable yield, increased sales offset by increased costs
Wesfarmers	0.08	30.0	24.0	6.0	✓	✓		✓	Paid good stable yield, benefiting from increased sales from home improvement
Off-mkt Buybacks (McMillan Shakespeare/Qantas)	0.44				✓				Extra Income and Total Return

Largest Contributors to Active Performance

YEAR TO 30 JUNE 2020

Top 10 Contributors To Active Performance (Last 12mths)					Investment Reasoning				
Stock	Active Performance (%)	Return (%)	Capital (%)	Income (%)	Yield	Run up	Value	Momentum	Reasoning
Fortescue Metals	0.35	69.4	53.6	15.8	✓	✓	✓	✓	Good business momentum and price sentiment at reasonable price, benefiting from increase in iron ore prices.
Wesfarmers	0.35	30.0	24.0	6.0	✓	✓		✓	Good business momentum and price sentiment at reasonable price, benefiting from increased sales from home improvement.
Macquarie	0.34	-1.4	-5.4	4.0	✓	✓	✓	✓	Good business momentum and price sentiment at reasonable price, benefiting from diversified financial business.
Scentre	0.33	-37.6	-43.5	5.9	✗	✗		✗	Underweight , suffering after shopping centres were shut down.
Woolworths	0.29	16.6	12.2	4.4	✓	✓		✓	Good business momentum and price sentiment at reasonable price, benefiting from increased sales from social distancing measures.
ResMed.	0.28	61.3	60.4	0.9		✓		✓	Good business momentum and price sentiment at reasonable price, benefiting from respirator sales during COVID period.
JB Hi-Fi	0.26	74.7	66.4	8.3	✓	✓	✓	✓	Good business momentum and price sentiment at reasonable price, benefiting from strong sales in COVID period.
Magellan Financial	0.26	19.0	13.7	5.3	✓	✓		✓	Good business momentum and fund performance. Benefiting from strong inflows.
Aurizon	0.24	-2.6	-8.9	6.3	✓	✓	✓	✓	Good business momentum at reasonable price.
Oil Search	0.23	-53.2	-55.1	1.9		✗	✗	✗	Underweight , suffering after oil price drop and political pressures in Papua New Guinea.

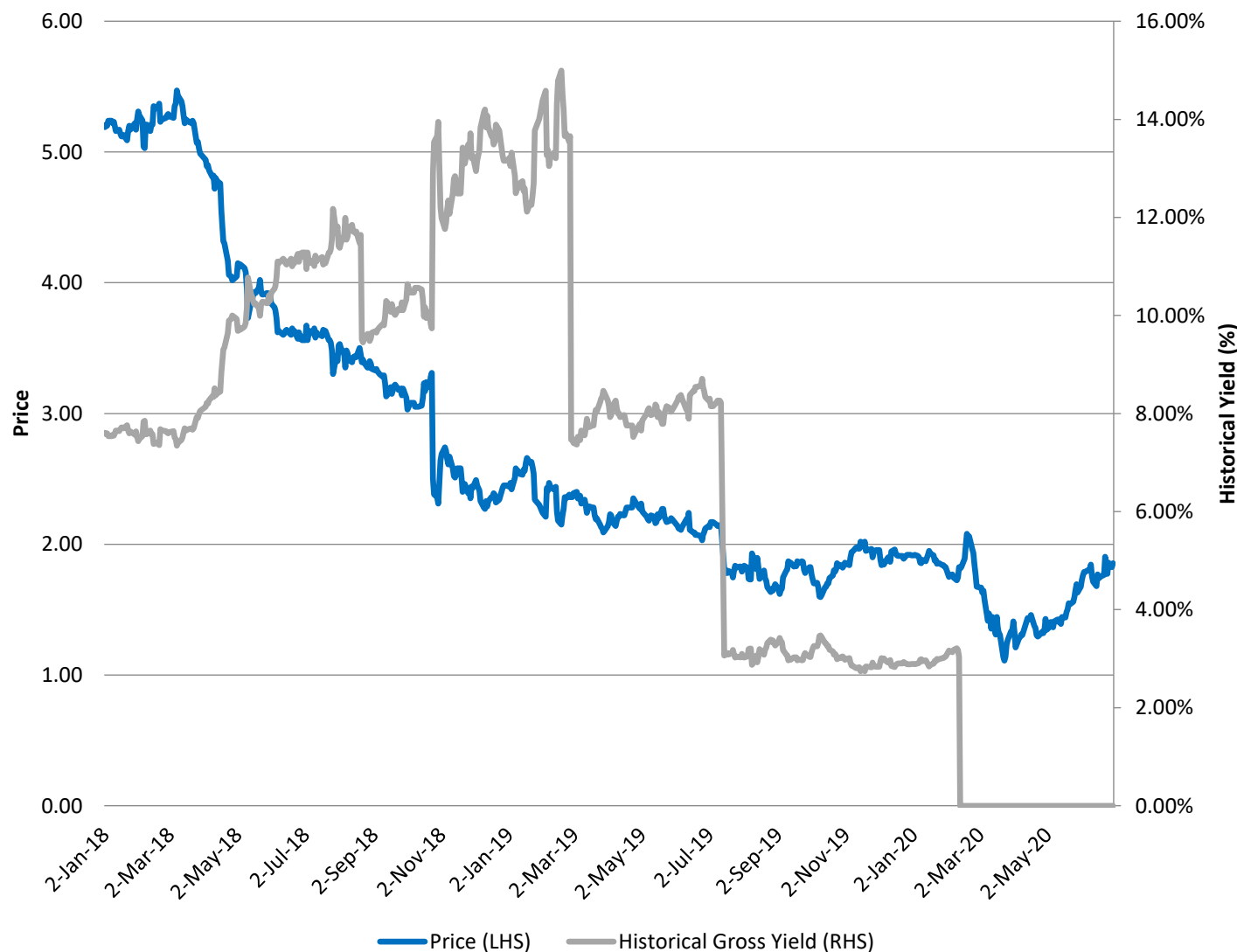
Dividend Traps

YEAR TO 30 JUNE 2020

Dividend Traps				Investment Reasoning				
Stock	Date of Divd	Div'd Cut (%)	Return (%)	Yield	Runup	Value	Momentum	Reasoning
AMP	Aug-19	-100%	-20.7		✗		✗	Poor business momentum, suffering after royal commission troubles.
Blackmores	27-Aug-19	-55%	-25.4		✗	✗	✗	Poor business momentum, suffering from poor sales into Asian market.
Adelaide Brighton	Sep-19	-100%	-27.9	✓	✗	✗	✗	Poor business momentum, suffering from weakening housing market.
Alumina	28-Feb-20	-72%	-13.0	✓	✗		✗	Poor business momentum, suffering from reduction in Aluminium price.
Blackmores	Mar-20	-100%	-15.7		✗	✗	✗	Poor business momentum, suffering from poor sales into Asian market.
South32	5-Mar-20	-66%	-15.1		✗		✗	Poor business momentum, suffering reduction in commodity prices and shut down of South African mines.
Sims Group	9-Mar-20	-74%	-25.1		✗	✗	✗	Poor business momentum, suffering from reduction in scrap steel prices and turmoil in Turkey.
Flight Centre	Mar-20	-100%	-77.6	✓	✗		✗	Poor business momentum, suffering from COVID related travel weakness.

Winning by not losing - avoiding dividend traps

AMP UP TO 15% GROSS DIVIDEND YIELD



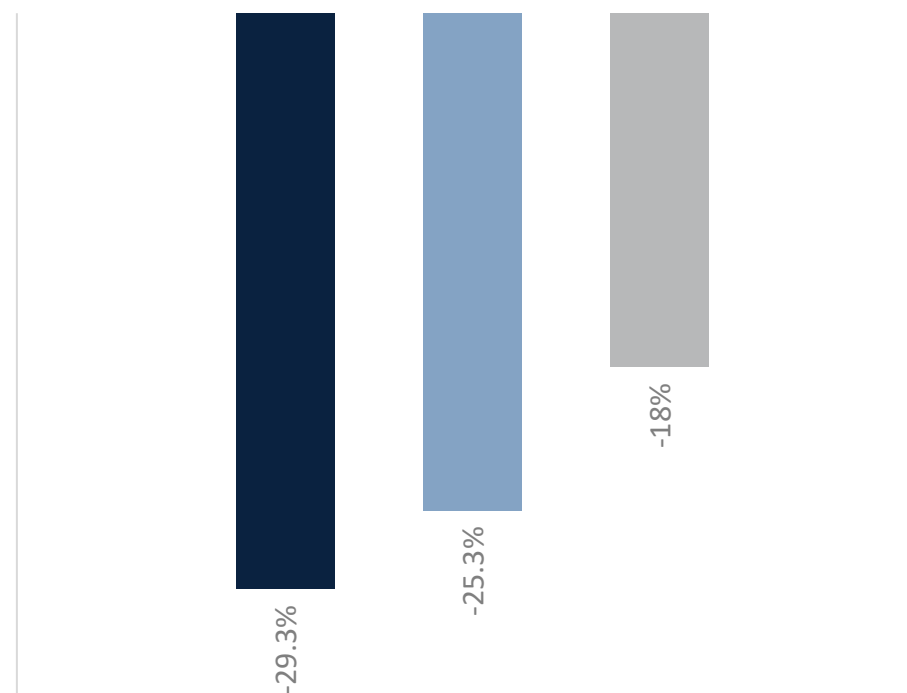
Update on results season August 2020 - Dividends

**COVID = DIVIDENDS CUT
BUT... STRONG INCOME IF YOU KNOW WHERE TO LOOK**

- Strong dividend increases:
 - JB Hi Fi, Wesfarmers in retail
 - Evolution and Northern Star in gold
 - Fortescue and Mineral Resources in iron ore
 - Aurizon and NRW Holdings in industrials
 - Magellan and Steadfast Group in financials
- Solid CBA result, dividend cut to maximum payout ratio allowed.
- 34 companies in ASX200 omit dividends
- 22% of companies increased dividends, 11% had flat dividend and 67% reduced dividends

CHANGE IN DIVIDENDS PCP

■ Average ■ Median* ■ Mkt Cap Weighted Average



Source: Plato, Iress, S&P200

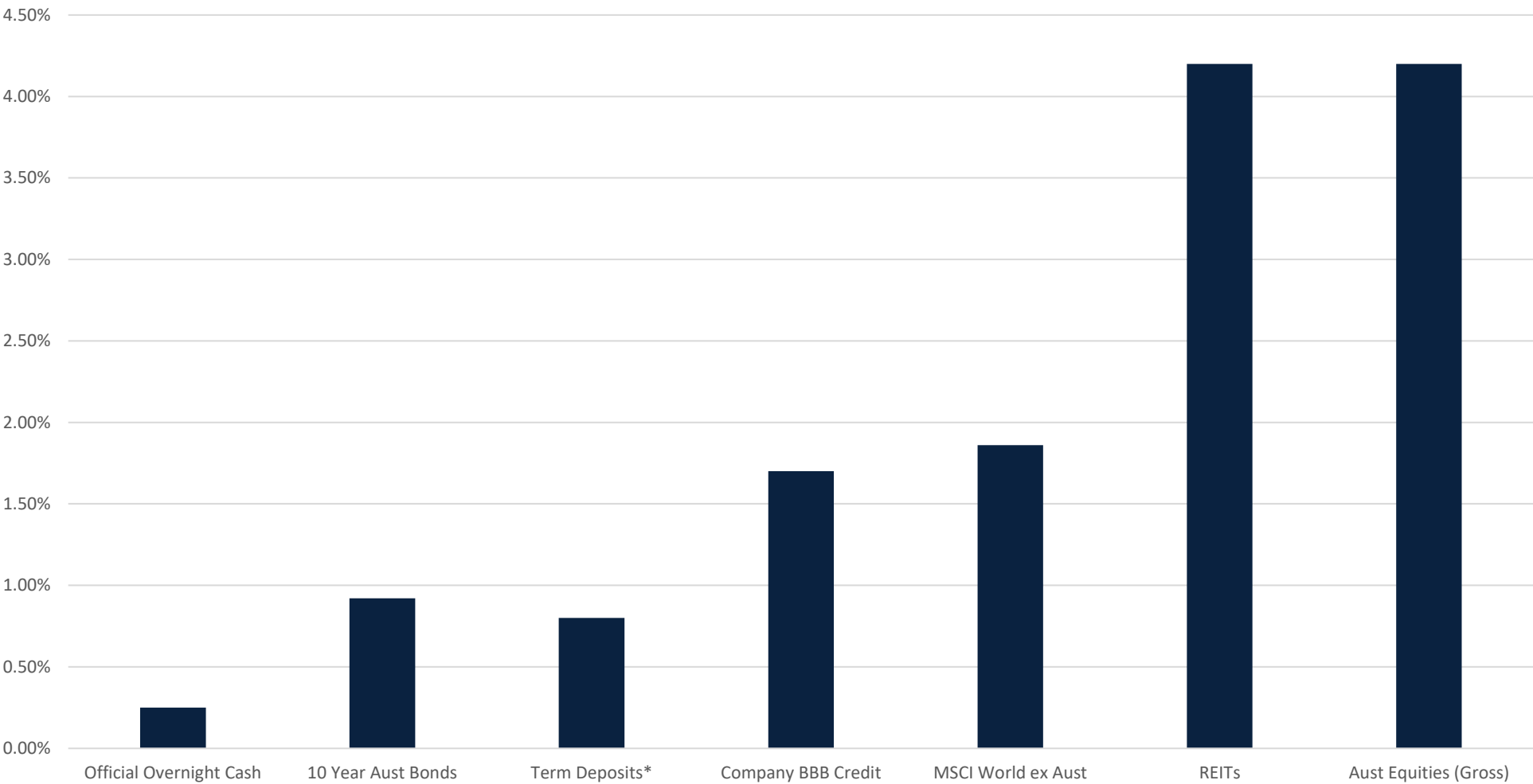
Dividend Outcome

LARGEST 20 DIVIDEND PAYERS



Asset Class Outlook for Income

FORECAST 12 MONTH INCOME AS AT 28/8/2020



Source: Plato, Bloomberg, *RBA

Outlook

- **Interest rates to be even lower for longer**
 - All asset classes will deliver lower income
 - Equity income actually looks relatively more attractive
- **Plenty of income if you know where to look:**
 - Our expectation is for 30% cut in dividends on average, but some stocks unaffected
 - Recovery to be slow rather than V-shaped
- **Case for active fund management never been stronger**
 - Avoiding dividends traps will be more important than ever

Questions

THANK YOU

