Form 604

Corporations Act 2001 Section 671B

Notice of change of interests of substantial holder

To Company Name/Scheme

Pinnacle Investment Management Group Limited

ACN/ARSN

100 325 184

1. Details of substantial holder (1)

Name

Steven Monteith Wilson and the entities listed in Annexure A

ACN/ARSN (if applicable)

There was a change in the interests of the

substantial holder on

10/September/2020

The previous notice was given to the company on

06/February/2017

The previous notice was dated

06/February/2017

2. Previous and present voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in when last required, and when now required, to give a substantial holding notice to the company or scheme, are as follows:

| Previous notice | | Present notice | |
|-----------------|------------------|---------------------------------|--|
| Person's votes | Voting power (5) | Person's votes | Voting power (5 |
| 19,920,000 | 12.40% | 20,350,000 | 10.87% |
| 20,020,000 | 111100 | 20,330,000 | 10.07 |
| | Person's votes | Person's votes Voting power (5) | Person's votes Voting power (5) Person's votes |

3. Changes in relevant interests

Particulars of each change in, or change in the nature of, a relevant interest of the substantial holder or an associate in voting securities of the company or scheme, since the substantial holder was last required to give a substantial holding notice to the company or scheme are as follows:

| Date of change | Person whose relevant interest changed | Nature of change (6) | Consideration given in relation to change (7) | Class and number of securities affected | Person' s votes affected |
|----------------|--|--|--|---|--------------------------------|
| | | | | Fully Paid Ordinary Shares | |
| | Steven M | Dilution of | · · · · · · · · · · · · · · · · · · · | | |
| | Wilson | shareholding resulting | | | |
| | | from issuance of new shares by Pinnacle from 160.64m at 6/2/2017 | | | |
| | | to 187.23m as at 11/9/2020 | | | |
| 23/07/20 | Nindethana | BUY | \$4.475 | 50,000 | 50,000 |
| 11/5/20 | Warragai | SELL | \$4.00 | 100,000 | 100,000 |
| 5/6/20 | Warragai | SELL | \$4.4799 | 70,000 | 70,000 |
| 9/6/20 | Warragai | SELL | \$4.5307 | 14,270 | 14,270 |
| 19/6/20 | Warragai | SELL | \$4.109 | 15,730 | 15,730 |
| 23/7/20 | Willben | BUY | \$4.4775 | 20,000 | 20,000 |
| 23/7/20 | Wadley, Wilson, Wadley | BUY | \$4.4775 | 15,000 | 15,000 |
| 10/9/20 | Earlston | SELL | \$5.23 | 1,000,000 | 1,000,000 |

4. Present relevant interests

Particulars of each relevant interest of the substantial holder in voting securities after the change are as follows:

| Holder of relevant interest | Registered holder of securities | Person entitled to be registered as holder (8) | Nature of relevant interest (6) | Class and number of securities | Person's votes |
|-----------------------------------|---------------------------------|--|---------------------------------|--------------------------------|----------------|
| | | See Annexure A | | | |
| | | | | | |
| | | | | | |

5. Changes in association

The persons who have become associates (2) of, ceased to be associates of, or have changed the nature of their association (9) with, the substantial holder in relation to voting interests in the company or scheme are as follows:

| Name and ACN/ARSN (if applicable) | Nature of association |
|--|---------------------------------|
| Jane Wilson on trust for Isobel, Gretel and William Wilson | No longer authority over shares |

6. Addresses

The addresses of persons named in this form are as follows:

| Name | Address |
|------------------------|--|
| Steven Monteith Wilson | 116 Dornoch Terrace, Highgate Hill, QLD 4101 |

Signature

| orint name | Steven | Monteith | Wilson | AM |
|------------|--------|----------|--------|----|
| | | | | |

capacity

sign here

Murpon

date 14/9/20

DIRECTIONS

- (1) If there are a number of substantial holders with similar or related relevant interests (eg. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 6 of the form.
- (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (3) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.

- (4) The voting shares of a company constitute one class unless divided into separate classes.
- (5) The person's votes divided by the total votes in the body corporate or scheme multiplied by 100.
- (6) Include details of
 - (a) any relevant agreement or other circumstances because of which the change in relevant interest occurred. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
 - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.

- (7) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.
- (8) If the substantial holder is unable to determine the identity of the person (eg. if the relevant interest arises because of an option) write "unknown".
- (9) Give details, if appropriate, of the present association and any change in that association since the last substantial holding notice.

Annexure A as at 14/9/2020

| Holder of relevant interest | Registered holder of securities | Person entitled to be registered as holder (8) | Nature of relevant interest (6) | Class and number of Ordinary Shares | Person's votes |
|--|--|--|---|--|-------------------|
| Steven Monteith Wilson | Steven Monteith Wilson | Steven Monteith Wilson | Power to exercise or control voting of shares | 80,000 | 80,000 |
| Warragai Investments Pty Ltd | Warragai Investments Pty Ltd | Warragai Investments Pty Ltd | Power to exercise or control voting of shares | 3,100,000 | 9,900,000 |
| | HSBC Custody Nominees (Australia) Limited | | | 6,800,000 | |
| Kinauld Pty Ltd | Kinauld Pty Ltd | Kinauld Pty Ltd | Power to exercise or control voting of shares | 4,720,000 | 4,720,000 |
| Earlston Nominees Pty Ltd | Earlston Nominees Pty Ltd | Earlston Nominees Pty Ltd | Power to exercise or control voting of shares | 2,000,000 | 2,000,000 |
| Harriet Jean Wilson | Harriet Jean Wilson | Harriet Jean Wilson | Power to exercise or control voting of shares | 30,000 | 30,000 |
| Robert James Wilson | Robert James Wilson | Robert James Wilson | Power to exercise or control voting of shares | 1,000,000 | 1,560,000 |
| | HSBC Custody Nominees (Australia) Limited | | | 560,000 | |
| Willben Pty Ltd | Willben Pty Ltd | Willben Pty Ltd | Power to exercise or control voting of shares | 1,640,000 | 1,640,000 |
| Nindethana Pty Ltd | Nindethana Pty Ltd | Nindethana Pty Ltd | Power to exercise or control voting of shares | 300,000 | 300,000 |
| Mrs Catherine A Wadley & Mrs Elizabeth J Wilson & Mr Douglas JB Wadley | Mrs Catherine A Wadley Mrs Elizabeth J Wilson & Mr Douglas JB Wadley | Mrs Catherine A Wadley & Mrs Elizabeth J Wilson & Mr Douglas JB Wadley | Power to exercise or control voting of shares | 120,000 | 120,000 |
| TOTAL | | | | | 20,350,000 |