

21 October 2020

Australian Securities Exchange

Attention: Companies Department

#### BY ELECTRONIC LODGEMENT

#### Brickworks 2020 Notice of Annual General Meeting

Please see attached the following release on the above subject.

Authorised by

**BRICKWORKS LIMITED** 

**Susan Leppinus** 

& Seppences

Company Secretary





ABN 17 000 028 526

#### Need assistance?



Phone:

1300 850 505 (within Australia) +61 3 9415 4000 (outside Australia)



www.investorcentre.com/contact



MR SAM SAMPLE **FLAT 123** 123 SAMPLE STREET THE SAMPLE HILL SAMPLE ESTATE SAMPLEVILLE VIC 3030



#### YOUR VOTE IS IMPORTANT

For your proxy appointment to be effective it must be received by 12.00 noon (AEDT) Sunday 22 November 2020.

#### **Brickworks Limited Annual General Meeting**

21 October 2020

Dear Shareholder

On behalf of your Board, I am pleased to invite you to attend the 86th Annual General Meeting (AGM) of Brickworks Limited (Brickworks) which will take place on Tuesday 24 November 2020 at 12.00 noon (AEDT) as a virtual meeting online at web.lumiagm.com/395224100

#### Virtual Annual General Meeting (AGM)

Brickworks has been monitoring the advice of government authorities regarding the ongoing risks of COVID-19.

In light of government restrictions on large gatherings, social distancing recommendations and the temporary changes in legislation allowing the online, rather than face-to-face AGM's, the Board has decided that in the interests of the health and safety of shareholders, staff and other stakeholders it will hold this year's AGM virtually.

Unfortunately, shareholders will not be able to physically attend the meeting.

The AGM will also be webcast live and posted for later viewing on Brickworks' website at www.brickworks.com.au. You will be able to view and listen to the presentations from myself and our Managing Director.

Shareholders will be able to participate in the AGM via a live webcast and an online platform which will enable shareholders to vote and to ask questions or make comments in writing. How to access the meeting documents and lodge your proxy online as well as related information and guidance (including a Virtual AGM guide) is set out on this page.

Shareholders can cast a direct vote on a resolution during the AGM via the same online means.

#### Access the meeting documents and lodge your proxy online:

#### Online:

Access the meeting documents and lodge your vote online at www.investorvote.com.au using your secure access information or use your mobile device to scan the personalised

Your secure access information is



Control Number: 999999 SRN/HIN: 19999999999

PIN: 99999

For Intermediary Online subscribers (custodians) go to www.intermediaryonline.com

We will not be mailing hard copy documents by post. This approach is consistent with the relief provided by the Commonwealth Treasurer in response to the coronavirus pandemic.

The Directors of Brickworks Limited encourage shareholders to participate in the meeting via the online platform or to lodge your proxies ahead of the

As always, we invite shareholders to submit questions in advance of the meeting. Questions can be submitted at agm@brickworks.com.au, or mailed to Company Secretary, Brickworks Ltd, Level 9, 60 Carrington Street Sydney, NSW 2000, and should clearly identify your name and SRN or HIN. You will be able to ask questions in writing during the AGM via the online platform.

#### Attending the meeting online:

If you choose to participate online on the day of the AGM you will be able to view a live webcast of the AGM, ask the Directors questions online in writing and submit your vote in realtime.

To participate online you will need to visit web.lumiagm.com/395224100 on your smartphone, tablet or computer.

An online AGM user guide is available at www.computershare.com.au/virtualmeetingguide

Once again, I encourage all shareholders to participate in voting on the proposed resolutions.

Yours faithfully

Robert Millner Chairman



ABN 17 000 028 526

MR SAM SAMPLE

123 SAMPLE STREET THE SAMPLE HILL SAMPLE ESTATE SAMPLEVILLE VIC 3030



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1300 850 505 (within Australia) +61 3 9415 4000 (outside Australia)



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#### YOUR VOTE IS IMPORTANT

For your proxy appointment to be effective it must be received by 12.00 noon (AEDT) Sunday 22 November 2020.

### **Proxy Form**

BKW

**FLAT 123** 

#### How to Vote on Items of Business

All your securities will be voted in accordance with your directions.

#### APPOINTMENT OF PROXY

Voting 100% of your holding: Direct your proxy how to vote by marking one of the boxes opposite each item of business. If you do not mark a box your proxy may vote or abstain as they choose (to the extent permitted by law). If you mark more than one box on an item your vote will be invalid on that item.

Voting a portion of your holding: Indicate a portion of your voting rights by inserting the percentage or number of securities you wish to vote in the For, Against or Abstain box or boxes. The sum of the votes cast must not exceed your voting entitlement or 100%.

Appointing a second proxy: You are entitled to appoint up to two proxies to attend the meeting and vote on a poll. If you appoint two proxies you must specify the percentage of votes or number of securities for each proxy, otherwise each proxy may exercise half of the votes. When appointing a second proxy write both names and the percentage of votes or number of securities for each in Step 1 overleaf.

A proxy need not be a securityholder of the Company.

#### SIGNING INSTRUCTIONS FOR POSTAL FORMS

Individual: Where the holding is in one name, the securityholder must sign.

Joint Holding: Where the holding is in more than one name, all of the securityholders should sign.

Power of Attorney: If you have not already lodged the Power of Attorney with the registry, please attach a certified photocopy of the Power of Attorney to this form when you return it.

Companies: Where the company has a Sole Director who is also the Sole Company Secretary, this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a Company Secretary, a Sole Director can also sign alone. Otherwise this form must be signed by a Director jointly with either another Director or a Company Secretary. Please sign in the appropriate place to indicate the office held. Delete titles as applicable.

#### **Lodge your Proxy Form:**



#### Online:

Use your computer or smartphone to appoint your proxy and vote at www.investorvote.com.au or scan your personalised QR code below using your smartphone.

Your secure access information is



Control Number: 999999 SRN/HIN: 19999999999

PIN: 99999

For Intermediary Online subscribers (custodians) go to www.intermediaryonline.com

#### By Mail:

Computershare Investor Services Pty Limited GPO Box 242 Melbourne VIC 3001 Australia

#### By Fax:

1800 783 447 within Australia or +61 3 9473 2555 outside Australia



PLEASE NOTE: For security reasons it is important that you keep your SRN/HIN confidential.

MR SAM SAMPLE FLAT 123
123 SAMPLE STREET
THE SAMPLE HILL
SAMPLE ESTATE
SAMPLEVILLE VIC 3030

| 1 | Change of address. If incorrect,     |
|---|--------------------------------------|
|   | mark this box and make the           |
|   | correction in the space to the left. |
|   | Securityholders sponsored by a       |
|   | broker (reference number             |
|   | commences with 'X') should advise    |
|   | your broker of any changes.          |



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| Proxy F | =orm |
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| the Chairman of the Meeting  OR  PLEASE NOTE: Leave this box blank if you have selected the Chairman of the Meeting. Do not insert your own name(s are t generally at the Meeting on my/our behalf and to vote in accordance with the following directions (or if no directions have been given, and to the extent permitted by law, as the proxy sees fit) at the Annual General Meeting of Brickworks Limited to be held as a virtual meeting online at web.lumiagm.com/395224100 on Tuesday 24 November 2020 at 12.00 noon (AEDT) and at any adjournment or postponement of that meeting.  Chairman authorised to exercise undirected proxies on remuneration related resolutions: Where I/we have appointed the Chairman of the Meeting as my/our proxy (or the Chairman becomes my/our proxy by default), I/we expressly authorise the Chairman to exercise my/our proxy on Items 2 and 3 (except where I/we have indicated a different voting intention in step 2) even though Items 2 and 3 are connected directly or ndirectly with the remuneration of a member of key management personnel, which includes the Chairman to vote for or against or abstain from   | Pr  | oxy Form                   |                          |                      | Please mark   | X       | to indicat  | e your dir   | ections   |
|--|---|----------------------------|--------------------------|----------------------|---|---------|-------------|--------------|-----------|
| the Chairman of the Meeting of the M | Ste   | p 1 Appoint a              | Proxy to Vote            | on Your Beh          | alf   |         |             |              | XX        |
| you have selected the Chairman of the Meeting of th | I/We  | being a member/s of Bric   | kworks Limited hereb     | y appoint            |   |         |             |              |           |
| act generally at the Meeting on my/our behalf and to vote in accordance with the following directions (or if no directions have been given, and to the extent permitted by law, as a trivial meeting on given and to the extent permitted by law, as a virtual meeting on given and to the extent permitted by law, as a virtual meeting on given and to the provision of the chairman of the Meeting as my/our proxy (or the Chairman becomes my/our proxy to 412.00 noon (AEDT) and at any adjournment or postponement of that meeting, as my/our proxy (or the Chairman becomes my/our proxy to default), live expressly authorise the Chairman to exercise my/our proxy on tems 2 and 3 (except where live have indicated a different voting intention in step 2) even though Items 2 and 3 are connected directly or noticed, with the remuneration of a member of key management personnel, which includes the Chairman to exercise my/our proxy on tems 2 and 3 (except where live have indicated a different voting intention in step 2).  Step 2 Items of Business  PLEASE NOTE: If you mark the Abstain box for an item, you are directing your proxy not to vote on your behalf on a show of hands or a poll and your votes will not be counted in computing the required majority.  For Against Abstat  To adopt the remuneration report for the financial year ended 31 July 2020  The Against Abstat  Re-election of Mrs D. Page as a Director  The Chairman of the Meeting intends to vote undirected proxies in favour of each item of business. In exceptional circumstances, the Chairman of the Meeting may change his/her voting intention on any resolution, in which case an ASX announcement will be made.  Step 3 Signature of Securityholder(s)  This section must be completed.  |   | UR                         |                          |                      |   | you hav | e selected  | the Chairma  | an of the |
| behalf on a show of hands or a poll and your votes will not be counted in computing the required majority.  For Against Abstal  To adopt the remuneration report for the financial year ended 31 July 2020  Grant of Performance Rights to the Managing Director  Re-election of Mrs D. Page as a Director  Re-election of Ms R. Stubbs as a Director  The Chairman of the Meeting intends to vote undirected proxies in favour of each item of business. In exceptional circumstances, the Chairman of the Meeting may change his/her voting intention on any resolution, in which case an ASX announcement will be made.  Step 3 Signature of Securityholder(s)  This section must be completed.   | or failing the individual or body corporate named, or if no individual or body corporate is named, the Chairman of the Meeting, as my/our proxy to act generally at the Meeting on my/our behalf and to vote in accordance with the following directions (or if no directions have been given, and to the extent permitted by law, as the proxy sees fit) at the Annual General Meeting of Brickworks Limited to be held as a virtual meeting online at web.lumiagm.com/395224100 on Tuesday 24 November 2020 at 12.00 noon (AEDT) and at any adjournment or postponement of that meeting.  Chairman authorised to exercise undirected proxies on remuneration related resolutions: Where I/we have appointed the Chairman of the Meeting as my/our proxy (or the Chairman becomes my/our proxy by default), I/we expressly authorise the Chairman to exercise my/our proxy on Items 2 and 3 (except where I/we have indicated a different voting intention in step 2) even though Items 2 and 3 are connected directly or indirectly with the remuneration of a member of key management personnel, which includes the Chairman.  Important Note: If the Chairman of the Meeting is (or becomes) your proxy you can direct the Chairman to vote for or against or abstain from voting on Items 2 and 3 by marking the appropriate box in step 2. |                            |                          |                      |   |         |             |              |           |
| The Chairman of the Meeting intends to vote undirected proxies in favour of each item of business. In exceptional circumstances, the Chairman of the Meeting may change his/her voting intention on any resolution, in which case an ASX announcement will be made.  Step 3 Signature of Securityholder(s)  This section must be completed.  | Ste   | p 2 Items of B             | Highnage                 | •                    |   | •       | mputing the | e required m | najority. |
| Grant of Performance Rights to the Managing Director  4a. Re-election of Mrs D. Page as a Director  4b. Re-election of Ms R. Stubbs as a Director  The Chairman of the Meeting intends to vote undirected proxies in favour of each item of business. In exceptional circumstances, the Chairman of the Meeting may change his/her voting intention on any resolution, in which case an ASX announcement will be made.  Step 3 Signature of Securityholder(s) This section must be completed.  |   |                            |                          |                      |   |         | For         | Against      | Abstai    |
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| the Chairman of the Meeting intends to vote undirected proxies in favour of each item of business. In exceptional circumstances, the Chairman of the Meeting may change his/her voting intention on any resolution, in which case an ASX announcement will be made.  Step 3 Signature of Securityholder(s) This section must be completed.   | 1   | Grant of Performance Righ  | nts to the Managing Dir  | rector               |   |         |             |              |           |
| The Chairman of the Meeting intends to vote undirected proxies in favour of each item of business. In exceptional circumstances, the Chairman of the Meeting may change his/her voting intention on any resolution, in which case an ASX announcement will be made.  Step 3 Signature of Securityholder(s) This section must be completed.   | la.   | Re-election of Mrs D. Page | e as a Director          |                      |   |         |             |              |           |
| of the Meeting may change his/her voting intention on any resolution, in which case an ASX announcement will be made.  Step 3 Signature of Securityholder(s) This section must be completed.   | 4b.   | Re-election of Ms R. Stubb | os as a Director         |                      |   |         |             |              |           |
|  |   | _                          |                          | •                    | •   |         |             | ces, the Cl  | hairman   |
| ndividual or Securityholder 1 Securityholder 2 Securityholder 3  | Ste   | p 3 Signature              | of Securityho            | lder(s) This sec     | tion must be completed.   |         |             |              |           |
|  | Indivi  | idual or Securityholder 1  | Securityholder           | 2                    | Securityholder 3  |         |             |              |           |
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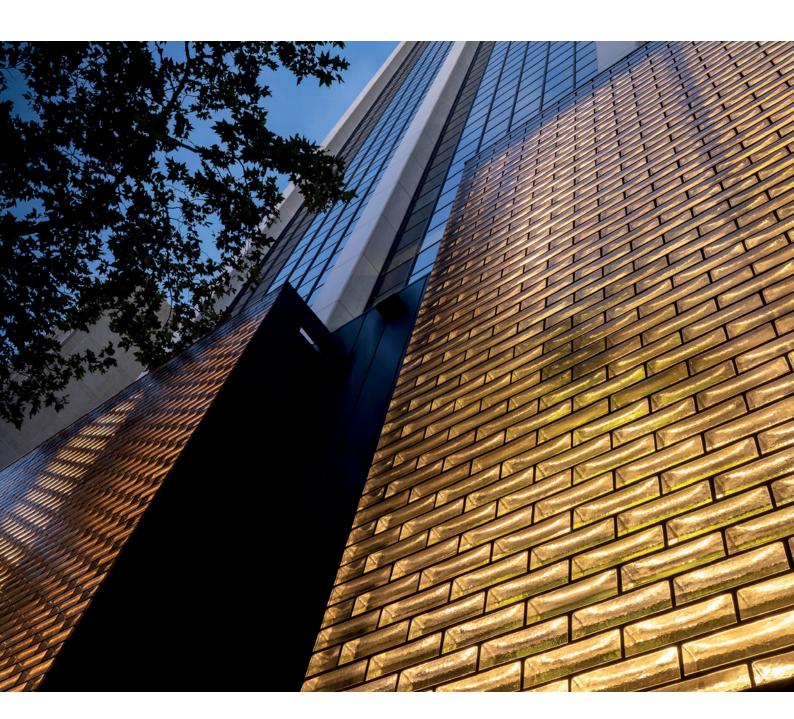






# **BRICKWORKS**

ABN 17 000 028 526



Notice of

# Meeting

## **BRICKWORKS**

## Notice of

# Meeting

#### **NOTICE IS HEREBY GIVEN**

that the Annual General Meeting of Brickworks Limited, will take place on Tuesday 24 November 2020 at 12.00 noon (AEDT) as a virtual meeting online at web.lumiagm.com/395224100.

The meeting ID is 395-224-100. Online registration will commence at 11:30 am (AEDT).

Due to the continuing developments in relation to coronavirus (COVID-19), we are making some changes to the conduct of our AGM this year. The health and safety of our shareholders and employees is of paramount importance and in light of continuing restrictions on large gatherings and social distancing recommendations, it is not feasible for shareholders to physically attend this year's AGM.

Accordingly, we have adopted measures to allow shareholders to participate in an online AGM. The AGM will be made accessible to shareholders via a live webcast and an online platform will include a facility for shareholders to ask questions in relation to the business of the meeting and to vote in real time at the meeting. Information on how to participate is provided on page 5 and at the following address <a href="https://www.computershare.com.au/">www.computershare.com.au/</a> virtualmeetingguide.

## Ordinary

# **Business**

#### 1. **Financial Reports**

To receive and consider the Financial Report of Brickworks Ltd and the Brickworks Group, and the reports of the Directors and Auditors thereon, for the financial year ended 31 July 2020.

#### 2. Remuneration Report

To adopt the remuneration report for the financial year ended 31 July 2020.

Please refer to the attached Explanatory Notes for information regarding voting by key management personnel.

The Chairman of the meeting intends to vote all undirected proxies in favour of Resolution 2.

#### 3. **Grant of Performance Rights** to the Managing Director

That approval is given for all purposes under the Corporations Act and ASX Listing Rule 10.14 and for all other purposes for the grant to the Managing Director of performance rights up to a maximum value of A\$625,800 under the new Executive Rights Plan for FY 2020 (Performance Rights). The maximum number of Performance Rights to be granted to the Managing Director shall be determined by dividing the maximum value of Performance Rights of A\$625,800 by the volume weighted average price (VWAP) of Company shares traded on the ASX over the 5 trading days prior to the grant date (as adjusted after the vesting of the Performance Rights).

Please refer to the attached Explanatory Notes for information regarding voting exclusions.

The Chairman of the meeting intends to vote all undirected proxies in favour of Resolution 3.

#### **Re-Election of Directors** 4.

(a) That Mrs D. Page AM, who retires as a Director in accordance with article 6.3(b) of the Company's Constitution and being eligible for re-election, be reappointed as a Director.

The Chairman of the meeting intends to vote all undirected proxies in favour of Resolution 4(a).

(b) That Ms R. Stubbs, who retires as a Director in accordance with article 6.3(i) of the Company's Constitution and being eligible for re-election, be re-appointed as a Director.

The Chairman of the meeting intends to vote all undirected proxies in favour of Resolution 4(b).

BY ORDER OF THE BOARD

S. Leppinus

Secretary

### Other

# Information

#### **Entitlement to vote**

The Board has determined that for the purpose of determining entitlements to attend and vote at the meeting, shares will be taken to be held by the persons who are the registered holders at 12.00 noon (AEDT) on 22 November 2020. Accordingly, share transfers registered after that time will be disregarded in determining entitlements to attend and vote at the meeting.

#### **Voting restrictions**

#### **Remuneration Report (Resolution 2)**

The Company will disregard any votes cast on this Resolution – by or on behalf of the Company's key management personnel (including the directors) (**KMP**), details of whose remuneration are included in the Remuneration Report and their closely related parties whether as a shareholder or as a proxy.

However a vote may be cast on Resolution 2 by a KMP or a closely related party of a KMP if the vote is not cast on behalf of a KMP or a closely related party of a KMP and either:

- (a) the vote is cast as a proxy appointed in writing that specified how the proxy is to vote on Resolution 2; or
- (b) the vote is cast as a proxy by the Chairman of the Meeting and the voting form expressly authorises the Chairman to exercise the proxy even though Resolution 2 is connected directly or indirectly with the remuneration of a member of the KMP.

## Grant of Performance Rights to the Managing Director (Resolution 3)

The Company will disregard any votes cast in favour of this Resolution – by or on behalf of Mr Lindsay Partridge and any of his associates (regardless of the capacity in which the vote is cast) whether as a shareholder or a proxy.

However a vote may be cast on Resolution 3 by Mr Lindsay Partridge if the vote is not cast on behalf of Mr Partridge or a closely related party of Mr Partridge and either:

- (a) the vote is cast as a proxy appointed in writing that specified how the proxy is to vote on Resolution 3; or
- (b) the vote is cast as a proxy by the Chairman of the Meeting and the voting form expressly authorises the Chairman to exercise the proxy even though Resolution 3 is connected directly or indirectly with the remuneration of a member of the KMP.

## Undirected proxy voting by the Chairman of the Meeting

If the Chairman of the Meeting is your proxy or is appointed your proxy by default, and you do not direct your proxy how to vote on Resolution 2 or 3 on the voting form, you will be expressly authorising the Chairman of the Meeting to exercise the proxy even though that Resolution is connected directly or indirectly with the remuneration of a member of the KMP.

#### How to vote

Shareholders may vote by either:

- attending the online meeting in person or by attorney;
- by proxy (see below);
- by direct voting during the meeting; or
- by corporate representative in the case of corporate shareholders (see below).

#### **Proxies**

- (a) A member entitled to attend and vote is entitled to appoint not more than 2 proxies.
- (b) Where 2 proxies are appointed and the appointment does not specify the proportion or number of the member's votes each proxy may exercise, each proxy may exercise half of the votes.
- (c) A proxy need not be a member of the Company.
- (d) A voting form must be signed by the member or his or her attorney. Proxies given by corporations must be signed under seal, under section 127 of the Corporations Act or under the hand of the authorised officer or attorney.
- (e) Voting forms must be lodged with the Secretary, Brickworks Limited, in accordance with the instructions on the voting form, not less than 48 hours before the time for holding the meeting either by returning the enclosed voting form or by appointing your proxy online. A voting form accompanies this notice.

#### Direct voting at the Meeting

As this year's AGM is being held virtually, votes may be cast directly by shareholders during the live meeting.

Shareholders who cast a vote by proxy on a resolution before the AGM will still be entitled to lodge a direct vote on that resolution online during the live meeting, with the later vote overriding the earlier vote.

#### Corporate representatives

A member that is a body corporate may appoint an individual to act as its representative at the meeting. Unless otherwise specified in the appointment, the representative may exercise, on the body corporate's behalf, all or any of the powers that the body corporate could exercise at the meeting or in voting on a resolution.

Appointments may be lodged in advance of the meeting at the Company's registered office or share registry (details on the voting form).

## Explanatory

# Statement

This statement explains the items of business to be considered at the meeting and should be read in conjunction with the notice of meeting.

#### **Resolution 1:**

#### Receive and consider the financial and other reports

The full year results of Brickworks Ltd (Brickworks) are available either in the Annual Report sent to those shareholders who elected to receive the Annual Report, or on the Company's website (www.brickworks.com.au).

This item does not require voting by shareholders. It is intended to provide an opportunity for shareholders to raise questions on the financial reports, and on the performance and management of the Company.

The auditors of the Company, EY, will also be present at the meeting, and will be available to answer any questions relevant to the financial reports, including:

- the conduct of the audit;
- the preparation and content of the auditor's report;
- the accounting policies adopted by the Company; and
- the independence of the auditor.

#### **Resolution 2:**

#### Adopt the Remuneration Report for the year ended 31 July 2020

The Corporations Act requires listed companies to present their remuneration report for adoption by shareholders at the Company's Annual General Meeting. The vote on this Resolution is advisory only, and does not bind the directors or the Company.

The Brickworks Board (Board) is committed to ensuring that the remuneration framework is focused on driving a performance culture that is closely aligned to the achievement of the Company's strategy and business objectives as well as the retention of key members of the senior management team.

#### **Resolution 3:**

Grant of Performance Rights to the Managing Director under the Brickworks Executive Rights Plan for FY2020

#### **Background**

Last year the Company introduced an Executive Rights Plan (**Plan**) which is designed to reward the Managing Director (**MD**) and the Chief Financial Officer (CFO) if they achieve the strategic long term goals for the Company over a three year period.

This Plan is weighted toward achieving long term growth and financial performance, based on objective measurable goals, and to align with growth in shareholder value.

#### MD's participation in the Plan for FY2020

Resolution 3 seeks shareholder approval for the MD to participate in the FY2020 Plan and for the grant of Performance Rights to Mr Partridge under the Plan to be allocated following the 2020 AGM.

The key terms of the Plan together with Mr Partridge's participation in the Plan for FY2020 are set out below.

#### Why is shareholder approval being sought?

The Company is currently seeking approval for the equity grants under the Plan as a matter of good corporate governance and in accordance with ASX Listing Rule 10.14, to preserve flexibility for the Board to issue the shares in the Company allocated on vesting of Performance Rights under the Plan. The Board will exercise its discretion in determining how to source any shares at the relevant time with the best interests of the Company's shareholders in mind.

If shareholders' approval is given under ASX Listing Rule 10.14, approval is not required under ASX Listing Rule 7.1. As a result, the Performance Rights granted to Mr Partridge and any shares issued pursuant to that approval will not be included within the limit of 15% of issued shares that can be issued by the Company without shareholder approval under ASX Listing Rule 7.1.

#### Incentive opportunity under the Plan

The MD's target long term incentive (LTI) opportunity remains unchanged at 40% of his total fixed remuneration (incl. base salary, car allowance and superannuation) (Plan Incentive). The remaining 60% is his target of short term incentive (STI). The MD's fixed remuneration as at the date of this Notice is A\$1,543,440 per annum.

#### Details of the MD's FY2020 LTI grant

The MD's FY2020 LTI will be granted as exercisable Performance Rights. A Performance Right is a right to receive an ordinary share in the Company at no cost, subject to the satisfaction of performance conditions. However, the Company retains discretion to pay a cash equivalent payment (either fully or partly) instead of allocating shares (for example, this will often be appropriate where Performance Rights vest after cessation of employment).

#### Dividends and voting rights

The Performance Rights do not have voting rights attached to them.

In order to align the participants' and shareholders' interests, the MD will be compensated at the end of the performance period for dividends during the performance period on those Performance Rights that meet the performance criteria. No compensation will be provided for dividends on rights that do not meet the performance criteria.

#### **Quantum and number of Performance Rights**

The MD's maximum LTI opportunity for FY2020 is A\$625,800 and the MD will be awarded a maximum number of Performance Rights determined by dividing the maximum opportunity by the volume weighted average price (**VWAP**) of Company shares traded on the ASX 5 trading days prior to the grant date.

However, the Board has the discretion to reduce the number of Performance Rights awarded if the Board determines in good faith that it is necessary in order to ensure that no inappropriate benefit is obtained by the MD.

The Performance Rights will only vest if the performance hurdles are met at the end of a three year performance period, ending on 31 July 2023, subject to the discretion of the Board (as outlined below).

After vesting and exercise, each Performance Right is adjusted in accordance with the following formula:

#### (1 + Adjustment Number)

#### Where:

**Adjustment Number** means the Notional Dividend Value divided by the volume weighted average of the selling price of the Company's shares recorded on the ASX over 5 ASX trading days immediately preceding the exercise date that the exercised Performance Right is equity settled and/or cash settled or such other period as determined by the Board.

**Holding Period** means, in respect of a Performance Right, the period between the first day of the financial year of the Company in which the Grant Date occurs and the exercise date of the Award

**Notional Dividend Value** means the value (expressed in dollars) equal to the aggregate amount of dividends that would have been payable to the MD on one share of the Company with dividend record dates occurring during the Holding Period, such value to be grossed up or otherwise adjusted to account for:

- (A) the value of any franking credits and tax offsets which would have been available to the MD had the MD actually been paid the dividends referred to above; and
- (B) the time value of money during the period elapsed between the time the relevant party would have been paid each relevant dividend and the exercise date of the Performance Right.

The maximum number of shares in the Company that may be received by the MD is equal to the maximum number of Performance Rights as adjusted.

No exercise price will be payable by the MD upon the exercise of the Performance Rights.

## Performance hurdles for the FY2020 LTI award

The Performance Rights will only vest if the performance hurdles are met at the end of a three year performance period, ending on 31 July 2023. The Board may exercise discretion at the time of testing for vesting purposes to ensure that LTI outcomes reflect overall performance and are appropriate.

Subject to the above, there is no retesting of the hurdles if they fail the test. Any Performance Rights that do not meet the vesting criteria by the second test date will lapse. Any Performance Rights that vest will become exercisable (at no cost to the MD) for a period of up to three years from the vesting date. Any Performance Rights that remain unexercised at the end of this period will lapse. The two performance hurdles are as follows:

#### Performance hurdles

50% of the award is subject to Brickworks relative total shareholder return (**TSR**) vesting condition under which Brickworks TSR is compared to the companies in the S&P/ASX 200 Franking Credit Adjusted Annual Total Return Index (**XJOAI Franked**) over a period of 3 years from 1 August 2020 up to and including 31 July 2023 (subject to the discretion of the Board). The remaining 50% of the award is subject to an absolute TSR vesting condition also over the same period.

#### Relative TSR

For the relative TSR measure, the vesting schedule is:

| BKW's TSR inclusive of Grossed Dividends as a % of XJOAI Franked | Level of Vesting  |
|--|---|
| Below the median   | 0% vesting  |
| At the median  | 50% vesting   |
| Between the median and the 60th percentile                       | Pro rata vesting on<br>a straight line basis<br>between 50 and 100% |
| At the 60th percentile or above                                  | 100% vesting  |

#### Absolute TSR

The Absolute TSR is equivalent to the sum of the grossedup dividend yield plus or minus the movement in the 90 day VWAP's during the year under review. The vesting schedule is:

| Absolute after tax (pre-tax with gross up for dividend component) annual compounding TSR Target over the performance period | Level of Vesting  |
|---|---|
| Less than 6%  | 0% vesting  |
| Equal to 6%   | 50% vesting   |
| Between 6% and 8%   | Pro rata vesting on<br>a straight line basis<br>between 50% and<br>100% |
| Equal to 8% or greater  | 100% vesting  |

The Board believes that these measures, when combined with the short term incentive, provides the most suitable link to longterm security holder value creation because:

- absolute TSR ensures vesting is commensurate with the company's actual TSR, meaning there are no awards when TSR is negative and it also provides a good line of sight for the MD and CFO;
- measuring TSR on a relative basis levels the playing field by removing overall market movements and industry economics for the evaluation of MD and CFO performance, Relative TSR provides a relative, external market performance measure having regard to a peer group of ASX200 companies with which the Company competes for capital, customers and talent;
- the use of relative TSR ensures that the MD and CFO are motivated to deliver returns that are superior to what a security holder could achieve in the broader market and ensures as the most senior management they maintain a strong focus on security holder outcomes;
- Brickworks calculates its after tax TSR incorporating the full value of franking credits. The S&P ASX 200 Franking Credit adjusted annual total return Index also adjusts the total return for the tax effect of franking credits;
- the use of the S&P ASX 200 Franking Credit adjusted annual total return Index was chosen as the relative performance target following testing of this group against a range of historical and future share price/payout scenarios to confirm that outcomes align with the Company's historical notion of superior long-term performance. The S&P ASX 200 Franking Credit adjusted annual total return Index measure (XJOAI Franked) adjusts the total return of the S&P / ASX 200 Accumulation Index for franked dividends to ensure consistency of calculation. This Index is readily available and simple to use as a comparator for a Group that spans across the building materials and property development sectors. Given the diverse nature of the Brickworks Group and the size of Brickworks investment in Washington H. Soul Pattinson and Company Limited (and its investment profile) this remains the most appropriate index to compare Brickworks performance. The hurdles are reviewed annually by the Board and the Board believes that the TSR measures will drive outperformance without encouraging excessive risk taking; and
- while the Board appreciates that there are at times different views held by different stakeholders, it considers that these measures provide the appropriate balance between market and non-market measures.

The share price used at commencement of each tranche for assessing both relative and absolute TSR performance of Brickworks shares is the 90 day Volume Weighted Average Price (VWAP) prior to 31 July 2020. The actual share price used to compare to the TSR target share price is the 90 day VWAP prior to the relevant test date.

#### **Cessation of employment**

Unvested Performance Rights will generally remain on foot subject to the original performance hurdles and will be tested in the normal course.

Unvested Performance Rights will be forfeited if Mr Partridge's employment is terminated for cause.

#### Clawback

The Board and the Remuneration Committee have discretion with regard to the remuneration outcomes including the LTI wherever and whenever this is considered appropriate. This discretion also applies in the event of financial misstatement, reputational damage and/or evidence of misconduct.

#### Change of Control

If a change of control event occurs in relation to Brickworks Limited then any shares held by the employee share plan trust on behalf of a participant will vest immediately upon the announcement to ASX of a change of control event.

#### Other information provided under **ASX Listing Rule 10.15**

If approval is given under ASX Listing Rule 10.14, approval will not be required under ASX Listing Rule 7.1. This means that the Performance Rights granted to Mr Partridge and any shares issued pursuant to this approval will not use up part of the Company's 15% placement capacity available (ie they will not be included within the limit of 15% of issued shares that can be issued by the Company without shareholder approval under ASX Listing Rule 7.1).

Mr Partridge is the only Director (or associate of a Director) entitled to participate in the Plan.

Any Performance Rights issued to Mr Partridge under the Plan with shareholder approval are issued at no cost to him as they form part of his remuneration.

No loans will be made by the Company in relation to the acquisition of securities under the Plan. It is intended that the Performance Rights will be granted to Mr Partridge shortly after shareholder approval is granted and no later than 12 months after the 2020 AGM.

| In accordance with ASX Listing<br>Rule 10.15.4, the MD's current total<br>remuneration package is as follows: | 2021  |
|---|---|
| Base fees/ Salary   | A\$1,543,440                                  |
| Superannuation  | A\$21,060                                     |
| Total Fixed remuneration (TFR)  | A\$1,564,500                                  |
| Non-monetary benefits   | A\$5,686                                      |
| Short term incentive at maximum   | 60% of TFR at target<br>72% of TFR at maximum |
| Long term incentive   | 40% of TFR                                    |

In accordance with ASX Listing Rule 10.15.5, no securities have yet been issued to the MD under the Plan.

As foreshadowed in the Company's 2019 notice of Annual General Meeting, an allocation of A\$609,747 was made to the MD under the Plan. Following the procedures under the Plan, 33,400 Performance Rights were granted to the MD in respect of that 2019 allocation. As set out above, these will be adjusted for any future dividends. In addition, securities will only be issued to the MD if the performance hurdles are met at the end of a three year performance period, ending on 31 July 2022. Should that occur they will be issued at no cost to the MD.

#### Voting exclusion statement

The Company will disregard any votes cast on Resolution 2 by or on behalf of the Company's key management personnel (including the directors) (KMP), details of whose remuneration are included in the Remuneration Report or their closely related parties, whether as a shareholder or as a proxy.

The Company will disregard any votes cast in favour of Resolution 3 – by or on behalf of Mr Lindsay Partridge and any of his associates (regardless of the capacity in which the vote is cast) whether as a shareholder or a proxy.

However, this does not apply to a vote cast in favour of Resolution 2 or Resolution 3 by:

- (a) a person as proxy or attorney for a person who is entitled to vote on Resolution 2 or 3, in accordance with directions given to the proxy or attorney to vote on Resolution 2 or 3 in that way:
- (b) the vote is cast by the Chairman of the Meeting as proxy or attorney for a person who is entitled to vote on Resolution 2 or 3 in accordance with instructions given to the Chairman to vote on Resolution 2 or 3 as the Chairman decides: or
- (c) a holder acting solely in a nominee, trustee, custodial or other fiduciary capacity on behalf of a beneficiary provided the following conditions are met:
  - the beneficiary provides written confirmation to the holder that the beneficiary is not excluded from voting, and is not an associate of a person excluded from voting, on Resolution 2 or 3 (as the case may be); and
  - (ii) the holder votes on Resolution 2 or 3 (as the case may be) in accordance with directions given by the beneficiary to the holder to vote in that way.

The Directors (with Mr L. Partridge abstaining in relation to Resolution 3) unanimously recommend that shareholders vote in favour of Resolution 2 and Resolution 3.

The Chairman of the meeting intends to vote all undirected proxies in favour of Resolution 2 and Resolution 3.

#### **Further information**

Details of any securities issued under the Plan will be published in the Brickworks annual report relating to the period in which they were issued, along with a statement that approval for the issue was obtained under ASX Listing Rule 10.14.

Any additional persons covered by Listing Rule 10.14 who become entitled to participate in an issue of securities under the Plan after the resolution is approved and who were not named in this notice of meeting will not participate until approval is obtained under that rule.

#### **Resolution 4A:**

#### Re-election of Mrs D. Page

Under the Constitution of Brickworks Ltd the term of a Director's appointment is three years, after which that Director must retire as a Director and may stand for re-election at the Annual General Meeting of the Company. Details of the skills and experience of Mrs D. Page, as outlined in the Annual Report of the Company, are as follows:

#### Deborah R. Page AM

B.Ec, FCA, FAICD

Non-Executive Director

Mrs Page was appointed to the Board in July 2014.

She has extensive financial expertise, having been a partner at Touche Ross/KPMG Peat Marwick, and a senior executive with the Lend Lease Group, Allen Allen and Hemsley and the Commonwealth Bank.

She has specific experience in corporate finance, accounting, audit, mergers & acquisitions, capital markets, insurance and joint venture arrangements.

Mrs Page also has extensive experience as a company director gained across ASX Listed, private, public sector and regulated entities including in the telecommunications, utilities, insurance, technology, renewables, funds management and infrastructure sectors.

As an experienced director and Audit and Risk Committee Chair her skills also include Board leadership, governance, risk management and compliance.

Mrs Page is the Lead Independent Director and Chair of the Independent Board Committee, Chair of the Audit and Risk Committee, and a member of the Remuneration Committee and the Nomination Committee.

Mrs Page is a member of Chief Executive Women.

Mrs Page holds directorships in the following listed companies:

- Pendal Group Limited
- Service Stream Limited

During the last three years, she also held a listed company directorship with GBST Holdings Ltd (resigning in 2019).

The Directors (with Mrs D. Page abstaining) support the re-election and unanimously recommend that shareholders vote in favour of Resolution 4(a).

The Chairman of the meeting intends to vote all undirected proxies in favour of Resolution 4(a).

#### **Resolution 4B:**

#### Re-election of Ms R. Stubbs

Under the Constitution of Brickworks Ltd the term of a Director's appointment is three years, after which that Director must retire as a Director and may stand for re-election at the Annual General Meeting of the Company. Details of the skills and experience of Ms R. Stubbs, as outlined in the Annual Report of the Company, are as follows:

#### Robyn N. Stubbs

BBus, M.Sc., GAICD

Non-Executive Director

Ms Stubbs was appointed to the Board on 1 January 2020.

She has valuable operational experience in property leasing, sales and marketing, strategy and new product development having spent more than 25 years in senior sales and marketing roles in the media and property sectors.

Most recently Ms Stubbs was General Manager of Retail Leasing at Stockland and prior to this she held property management, sales and marketing roles at Lend Lease, Fairfax, Network Ten and Unilever

Ms Stubbs' skills also include mergers and acquisitions, capital markets, governance, risk management and compliance.

She is a member of the Remuneration Committee, the Nomination Committee, the Audit & Risk Committee and the Independent Board Committee.

Ms Stubbs holds directorships in the following listed companies:

- Aventus Group
- InvoCare Limited

The Directors (with Ms R. Stubbs abstaining) support the re-election and unanimously recommend that shareholders vote in favour of Resolution 4(b).

The Chairman of the meeting intends to vote all undirected proxies in favour of Resolution 4(b).

## **BRICKWORKS**

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