

30 October 2020

The Manager Market Announcements Office Australian Securities Exchange 20 Bridge Street, Sydney NSW 2000

BIR FINANCIAL LIMITED ("BIR") ACTIVITY REPORT - SEPTEMBER QUARTER 2020

4.7C.1 Details of its business activities for the quarter

- The company continued its activities in the diversified financial services market with improved operating performance during the difficult COVID period.
- Current operating conditions has meant further deferral of the implementation of MNotes.
- The June 2020 Annual Report was completed
- The initial \$1 million Convertible Note maturity was extended by 12 months
- A claim associated with activities of BIR's subsidiary Pulse Markets Pty Ltd ("Pulse") which occurred prior to the acquisition of Pulse by BIR was settled.
- The Notice of the 2020 Annual General was sent to shareholders including an resolution and associated Independent Experts Report for the approval of the Additional \$1 million Convertible Note.

4.7C.2 PDS Use of Funds analysis

NA

4.7C.3 Payments to related party

Payments were made to a director for non-executive director services.

Payments were made to a director for executive director services.

Yours faithfully

Gregory Starr Director and Chief Financial Officer BIR Financial Limited

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

| Name of entity | | |
|-----------------------|-----------------------------------|--|
| BIR Financial Limited | | |
| ABN | Quarter ended ("current quarter") | |
| | | |

| Con | solidated statement of cash flows | Current quarter \$A'000 | Year to date (3 months) \$A'000 | |
|-----|---|----------------------------|---------------------------------------|--|
| 1. | Cash flows from operating activities | | | |
| 1.1 | Receipts from customers | 677 | 677 | |
| 1.2 | Payments for | | | |
| | (a) research and development | - | - | |
| | (b) product manufacturing and operating costs | (544) | (544) | |
| | (c) advertising and marketing | - | - | |
| | (d) leased assets | - | - | |
| | (e) staff costs | (227) | (227) | |
| | (f) administration and corporate costs | (22) | (22) | |
| 1.3 | Dividends received (see note 3) | - | - | |
| 1.4 | Interest received | - | - | |
| 1.5 | Interest and other costs of finance paid | - | - | |
| 1.6 | Income taxes paid | - | - | |
| 1.7 | Government grants and tax incentives | - | - | |
| 1.8 | Other (provide details if material) | - | - | |
| 1.9 | Net cash from / (used in) operating activities | (116) | (116) | |

| 2. | Cash | flows from investing activities |
|-----|-----------------------------|---------------------------------|
| 2.1 | Payments to acquire or for: | |
| | (a) e | entities |
| | (b) b | ousinesses |
| | (c) p | property, plant and equipment |
| | (d) ir | nvestments |
| | (e) ir | ntellectual property |

| Con | solidated statement of cash flows | Current quarter \$A'000 | Year to date (3 months) \$A'000 |
|-----|--|----------------------------|---------------------------------------|
| | (f) other non-current assets | | |
| 2.2 | Proceeds from disposal of: | | |
| | (a) entities | | |
| | (b) businesses | | |
| | (c) property, plant and equipment | | |
| | (d) investments | | |
| | (e) intellectual property | | |
| | (f) other non-current assets | | |
| 2.3 | Cash flows from loans to other entities | | |
| 2.4 | Dividends received (see note 3) | | |
| 2.5 | Other (provide details if material) | | |
| 2.6 | Net cash from / (used in) investing activities | | |

| 3. | Cash flows from financing activities | | |
|------|---|-----|-----|
| 3.1 | Proceeds from issues of equity securities (excluding convertible debt securities) | - | - |
| 3.2 | Proceeds from issue of convertible debt securities | 150 | 150 |
| 3.3 | Proceeds from exercise of options | - | - |
| 3.4 | Transaction costs related to issues of equity securities or convertible debt securities | - | - |
| 3.5 | Proceeds from borrowings | - | - |
| 3.6 | Repayment of borrowings | - | - |
| 3.7 | Transaction costs related to loans and borrowings | - | - |
| 3.8 | Dividends paid | - | - |
| 3.9 | Other (provide details if material) | - | - |
| 3.10 | Net cash from / (used in) financing activities | 150 | 150 |

| 4. | Net increase / (decrease) in cash and cash equivalents for the period | | |
|-----|---|-------|-------|
| 4.1 | Cash and cash equivalents at beginning of period | 59 | 59 |
| 4.2 | Net cash from / (used in) operating activities (item 1.9 above) | (116) | (116) |
| 4.3 | Net cash from / (used in) investing activities (item 2.6 above) | - | - |

| Consolidated statement of cash flows | | Current quarter \$A'000 | Year to date (3 months) \$A'000 |
|--------------------------------------|--|----------------------------|---------------------------------------|
| 4.4 | Net cash from / (used in) financing activities (item 3.10 above) | 150 | 150 |
| 4.5 | Effect of movement in exchange rates on cash held | - | - |
| 4.6 | Cash and cash equivalents at end of period | 93 | 93 |

| 5. | Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts | Current quarter \$A'000 | Previous quarter \$A'000 |
|-----|---|----------------------------|-----------------------------|
| 5.1 | Bank balances | 93 | 59 |
| 5.2 | Call deposits | - | - |
| 5.3 | Bank overdrafts | - | - |
| 5.4 | Other (provide details) | - | - |
| 5.5 | Cash and cash equivalents at end of quarter (should equal item 4.6 above) | 93 | 59 |

| 6. | Payments to related parties of the entity and their associates | Current quarter \$A'000 |
|-----|---|-----------------------------|
| 6.1 | Aggregate amount of payments to related parties and their associates included in item 1 | 41 |
| 6.2 | Aggregate amount of payments to related parties and their associates included in item 2 | - |
| | if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must includ ation for, such payments. | le a description of, and an |

| 7. | Financing facilities Note: the term "facility' includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity. | Total facility amount at quarter end \$A'000 | Amount drawn at quarter end \$A'000 |
|-----|---|---|---|
| 7.1 | Loan facilities | 1,000 | 1,000 |
| 7.2 | Credit standby arrangements | 1,000 | - |
| 7.3 | Other (please specify) | 150 | 150 |
| 7.4 | Total financing facilities | 2,150 | 1,150 |
| 7.5 | Unused financing facilities available at quarter end 85 | | 850 |
| 7.6 | 1.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well. | | tional financing |
| | In place - \$1,000k secured convertible loan, Moshav Custodian Pty Limited, 10% Subject to shareholder approval - \$1,000k secured convertible loan, Moshav | | |

- Custodian Pty Limited, 10%
- 3. \$150k unsecured facility to be repaid on facility 2. approval

| 8. | Estim | nated cash available for future operating activities | \$A'000 |
|-----|-----------------|---|----------------------------|
| 8.1 | Net ca | ash from / (used in) operating activities (item 1.9) | (116) |
| 8.2 | Cash | and cash equivalents at quarter end (item 4.6) | 93 |
| 8.3 | Unuse | ed finance facilities available at quarter end (item 7.5) | 850 |
| 8.4 | Total a | available funding (item 8.2 + item 8.3) | 943 |
| 8.5 | Estim item 8 | ated quarters of funding available (item 8.4 divided by 8.1) | 8 |
| | | the entity has reported positive net operating cash flows in item 1.9, answer item or the estimated quarters of funding available must be included in item 8.5. | 8.5 as "N/A". Otherwise, a |
| 8.6 | If item | 8.5 is less than 2 quarters, please provide answers to the follow | ing questions: |
| | 8.6.1 | Does the entity expect that it will continue to have the current le cash flows for the time being and, if not, why not? | evel of net operating |
| | Answe | er: | |
| | 8.6.2 | Has the entity taken any steps, or does it propose to take any s cash to fund its operations and, if so, what are those steps and believe that they will be successful? | |
| | Answe | эг: | |
| | | | |
| | 8.6.3 | Does the entity expect to be able to continue its operations and objectives and, if so, on what basis? | to meet its business |
| | 8.6.3 Answe | objectives and, if so, on what basis? | d to meet its business |

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date:29 October 2020.....

| Authorised by: | By the Board |
|----------------|--|
| | (Name of body or officer authorising release - see note 4) |

Notes

- This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- 2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's Corporate Governance Principles and Recommendations, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.