



19 November 2020

The Manager – Listings
Australian Securities Exchange Limited
Exchange Centre
20 Bridge Street
Sydney NSW 2000

Appointment of Director to the Board of CML Group Limited & Referral Agreement

COG Financial Services Limited (COG) is pleased to announce the appointment of one of its Directors, Mr Stephen White, to the Board of CML Group Limited (CML) (ASX:CGR) as a Non- Executive Director.

COG has a 16.32% interest in CML and this appointment will assist the two companies to work together to facilitate CML product supply arrangements through COG's broker networks, which will be beneficial for both. As part of these arrangements, a Referral Agreement has been entered into. Importantly, this appointment will most likely result in COG equity accounting its proportionate share of CML's profits.

Announcement authorised by: Andrew Bennett, Chief Executive Officer

For further information please contact:

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Chief Executive Officer
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Executive Director
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Who We Are

COG Financial Services Limited (COG) has two complementary businesses:

1. Finance Broking & Aggregation (FB&A). Through our membership group serving independent brokers and COG's equity owned brokers (brokers in which we have invested), we are Australia's largest asset finance group, representing over \$4.5 billion per annum of Net Asset Finance (NAF). We will grow NAF through organic growth and further equity investment in brokers.
2. Commercial Equipment Financing (CEF). Through our extensive broker distribution network, COG provides own-funded equipment finance to SMEs.

In both businesses we are small parts of large markets, with growth opportunities through consolidation and organic growth.