# Appendix 3G

## Notification of issue, conversion or payment up of equity +securities

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

If you are an entity incorporated outside Australia and you are issuing a new class of +securities other than CDIs, you will need to obtain and provide an International Securities Identification Number (ISIN) for that class. Further information on the requirement for the notification of an ISIN is available from the Create Online Forms page. ASX is unable to create the new ISIN for non-Australian issuers.

\*Denotes minimum information required for first lodgement of this form, with exceptions provided in specific notes for certain questions. The balance of the information, where applicable, must be provided as soon as reasonably practicable by the entity.

### Part 1 – Entity and announcement details

| Question<br>no | Question                                                                                                                                                                                                                                       | Answer                                                                                                                                                    |
|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.1            | *Name of entity<br>We (the entity here named) give notice of the issue,<br>conversion or payment up of the following unquoted<br>+securities.                                                                                                  | Home Consortium (comprised of Home<br>Consortium Limited and Home Consortium<br>Developments Limited) ( <b>HMC</b> )                                      |
| 1.2            | *Registration type and number<br>Please supply your ABN, ARSN, ARBN, ACN or<br>another registration type and number (if you supply<br>another registration type, please specify both the type<br>of registration and the registration number). | Home Consortium Limited (ACN 138 990<br>593)<br>Home Consortium Developments Limited<br>(ACN 635 859 700)                                                 |
| 1.3            | *ASX issuer code                                                                                                                                                                                                                               |                                                                                                                                                           |
| 1.4            | *This announcement is<br><i>Tick whichever is applicable.</i>                                                                                                                                                                                  | <ul> <li>A new announcement</li> <li>An update/amendment to a previous<br/>announcement</li> <li>A cancellation of a previous<br/>announcement</li> </ul> |
| 1.4a           | *Reason for update<br>Mandatory only if "Update" ticked in Q1.4 above. A<br>reason must be provided for an update.                                                                                                                             | N/A                                                                                                                                                       |
| 1.4b           | *Date of previous announcement to this<br>update<br>Mandatory only if "Update" ticked in Q1.4 above.                                                                                                                                           | N/A                                                                                                                                                       |
| 1.4c           | *Reason for cancellation<br>Mandatory only if "Cancellation" ticked in Q1.4 above.                                                                                                                                                             | N/A                                                                                                                                                       |
| 1.4d           | *Date of previous announcement to this cancellation<br>Mandatory only if "Cancellation" ticked in Q1.4 above.                                                                                                                                  | N/A                                                                                                                                                       |
| 1.5            | *Date of this announcement                                                                                                                                                                                                                     | 25 November 2020                                                                                                                                          |

## Part 2 – Type of issue

| Question<br>No. | Question                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Answer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|-----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2.1             | *The +securities the subject of this<br>notification are:<br>Select whichever item is applicable.<br>If you wish to notify ASX of different types of issues of<br>securities, please complete a separate Appendix 3G<br>for each type of issue.                                                                                                                                                                                                                   | <ul> <li>+Securities issued as a result of options being exercised or other +convertible +securities being converted and that are not to be quoted on ASX</li> <li>Partly paid +securities that have been fully paid up and that are not to be quoted on ASX</li> <li>*Securities issued under an +employee incentive scheme that are not being immediately quoted on ASX</li> <li>Other [please specify]</li> <li>If you have selected 'other' please provide the circumstances of the issue here:</li> </ul> |
| 2.2a.1          | Please state the number and type of<br>options that were exercised or other<br>+convertible securities that were converted<br>(including their ASX security code if<br>available)?<br>Answer this question if your response to Q2.1 is<br>"securities issued as a result of options being<br>exercised or other convertible securities being<br>converted and that are not to be quoted on ASX".                                                                  | N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 2.2a.2          | And the date the options were exercised or<br>other +convertible securities were<br>converted:<br>Answer this question if your response to Q2.1 is<br>"securities issued as a result of options being<br>exercised or other convertible securities being<br>converted and that are not to be quoted on ASX".<br>Note: If this occurred over a range of dates, enter the<br>date the last of the options was exercised or<br>convertible securities was converted. | N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 2.2b.1          | Please state the number and type of partly<br>paid +securities that were fully paid up<br>(including their ASX security code if<br>available)?<br>Answer this question if your response to Q2.1 is<br>"partly paid securities that have been paid up and that<br>are not to be quoted on ASX".                                                                                                                                                                    | N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 2.2b.2          | And the date the <sup>+</sup> securities were fully paid<br>up:<br>Answer this question if your response to Q2.1 is<br>"partly paid securities that have been paid up and that<br>are not to be quoted on ASX".<br>Note: If this occurred over a range of dates, enter the<br>date the last of the securities was fully paid up.                                                                                                                                  | N/A                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |

|          |                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                    | рауп                                                                                                                         | nent up of equity +securities                                                                                                                                                                          |
|----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2.2c.1   | Please state the number and<br>+securities (including their A<br>code) issued under an +emp<br>incentive scheme that are no<br>immediately quoted on ASX<br>Answer this question if your respons<br>"securities issued under an employe<br>scheme that are not being immediat<br>ASX".                                                                                                                            | SX security<br>loyee<br>of being<br>se to Q2.1 is<br>be incentive                                                                  | 322,785 perfo<br><b>Rights</b> )                                                                                             | rmance rights ( <b>Performance</b>                                                                                                                                                                     |
| 2.2c.2   | <ul> <li>*Please attach a document or provide details of a URL link for a document lodged with ASX detailing the terms of the +employee incentive scheme or a summary of the terms.</li> <li>Answer this question if your response to Q2.1 is "securities issued under an employee incentive scheme that are not being immediately quoted on ASX".</li> <li>*Are any of these +securities being issued</li> </ul> |                                                                                                                                    | out in Schedu<br>General Meet<br>19 October 20<br><u>https://investo</u><br><u>co.com.au/Do</u>                              | r of Employee Equity Plan set<br>le 2 in HMC's Notice of Annual<br>ing 2020 released to ASX on<br>020, accessible at:<br><u>rs.home-</u><br><u>wnloadFile.axd?file=/Report/C</u><br>01019/02295515.pdf |
| 2.2c.3   | *Are any of these +securities<br>to +key management person<br>an +associate<br>Answer this question if your respons<br>"securities issued under an employe<br>scheme that are not being immediat<br>ASX".                                                                                                                                                                                                         | nel (KMP) or<br>se to Q2.1 is<br>se incentive                                                                                      | Yes                                                                                                                          |                                                                                                                                                                                                        |
| 2.2c.3.a | not being immediately quoted on AS below for each KMP involved in the                                                                                                                                                                                                                                                                                                                                             | se to Q2.1 is "securi<br>SX" and your respor<br>issue. If the securiti<br>egistered holder". If                                    | ities issued under a<br>lose to Q2.2c.3 is "Yo<br>les are being issued<br>the securities are b                               | n employee incentive scheme that are                                                                                                                                                                   |
|          | Name of KMP                                                                                                                                                                                                                                                                                                                                                                                                       | Name of regist                                                                                                                     | ered holder                                                                                                                  | Number of +securities                                                                                                                                                                                  |
|          | David Di Pilla                                                                                                                                                                                                                                                                                                                                                                                                    | Same                                                                                                                               |                                                                                                                              | 322,785                                                                                                                                                                                                |
| 2.2d.1   | *The purpose(s) for which the<br>issuing the +securities is:<br>Answer this question if your respons<br>"Other".<br>You may select one or more of the i                                                                                                                                                                                                                                                           | se to Q2.1 is                                                                                                                      | <ul> <li>To fund th</li> <li>To pay for</li> <li>[provide display]</li> <li>To pay for</li> <li>[provide display]</li> </ul> | dditional working capital<br>e retirement of debt<br>the acquisition of an asset<br>etails below]<br>services rendered<br>etails below]<br>vide details below]<br>ails:                                |
| 2.2d.2   | Please provide any further in<br>needed to understand the cir<br>which you are notifying the is<br>+securities to ASX, including<br>why the issue of the +securit<br>been previously announced to<br>in an Appendix 3B<br>You must answer this question if yo<br>Q2.1 is "Other". If there is no other in<br>provide, please answer "Not application                                                              | cumstances in<br>ssue of these<br>(if applicable)<br>ies has not<br>to the market<br><i>ur response to</i><br><i>nformation to</i> |                                                                                                                              | on 8 of HMC's Notice of<br>al Meeting 2020 released to<br>atober 2020                                                                                                                                  |

| 2.3 | *The +securities being issued are:<br><i>Tick whichever is applicable</i> | <ul> <li>Additional +securities in an existing<br/>unquoted class that is already recorded<br/>by ASX ("existing class")</li> </ul> |
|-----|---------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|
|     |                                                                           | <ul> <li>New +securities in an unquoted class<br/>that is not yet recorded by ASX ("new<br/>class")</li> </ul>                      |

### Part 3A – number and type of +securities being issued (existing class)

| Question<br>No. | Question                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Answer |
|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
| 3A.1            | *ASX security code & description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |        |
| 3A.2            | *Number of +securities being issued                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |        |
| 3A.3a           | *Will the +securities being issued rank<br>equally in all respects from their issue date<br>with the existing issued +securities in that<br>class?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |        |
| 3A.3b           | *Is the actual date from which the<br>+securities will rank equally (non-ranking<br>end date) known?<br>Answer this question if your response to Q3A.3a is<br>"No".                                                                                                                                                                                                                                                                                                                                                                                                                                                                |        |
| 3A.3c           | *Provide the actual non-ranking end date<br>Answer this question if your response to Q3A.3a is<br>"No" and your response to Q3A.3b is "Yes".                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |        |
| 3A.3d           | *Provide the estimated non-ranking end<br>period<br>Answer this question if your response to Q3A.3a is<br>"No" and your response to Q3A.3b is "No".                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |        |
| 3A.3e           | <ul> <li>*Please state the extent to which the<br/>+securities do not rank equally:</li> <li>in relation to the next dividend,<br/>distribution or interest payment; or</li> <li>for any other reason</li> <li>Answer this question if your response to Q3A.3a is<br/>"No".</li> <li>For example, the securities may not rank at all, or may<br/>rank proportionately based on the percentage of the<br/>period in question they have been on issue, for the<br/>next dividend, distribution or interest payment; or they<br/>may not be entitled to participate in some other event,<br/>such as an entitlement issue.</li> </ul> |        |

Answer the questions in this part if your response to Q2.3 is "existing class".

#### Part 3B - number and type of +securities being issued (new class)

Answer the questions in this part if your response to Q2.3 is "new class".

| Question<br>No. | Question                                                                                                                                                                                                                                                                                                                                                           | Answer                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|-----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3B.1            | *Security description                                                                                                                                                                                                                                                                                                                                              | Each Performance Right entitles the holder<br>to receive one fully paid stapled security in<br>HMC and will vest automatically, subject to<br>satisfying any performance hurdles.                                                                                                                                                                                                                                                               |
|                 |                                                                                                                                                                                                                                                                                                                                                                    | The Performance Rights are subject to the following performance conditions:                                                                                                                                                                                                                                                                                                                                                                     |
|                 |                                                                                                                                                                                                                                                                                                                                                                    | <ul> <li>50% will vest based on HMC's total<br/>securityholder return measured<br/>against a comparator group consisting<br/>of Australia REITs in the S&amp;P/ASX300.<br/>Vesting occurs at 50% when HMC is at<br/>the 50th percentile of the comparator<br/>group and at 100% at or above the<br/>75% percentile. Between the 50th and<br/>75th percentile, the Performance<br/>Rights will vest on a straight line basis;<br/>and</li> </ul> |
|                 |                                                                                                                                                                                                                                                                                                                                                                    | <ul> <li>50% will vest based on HMC's<br/>aggregate freehold funds from<br/>operations per security. Vesting occurs<br/>on a sliding scale of 50% vesting at the<br/>threshold (being 97.5%) to 100%<br/>vesting at maximum performance<br/>(being at or above 100%).</li> </ul>                                                                                                                                                                |
|                 |                                                                                                                                                                                                                                                                                                                                                                    | The Performance Rights will be vested<br>over the performance period of 3 years<br>from the date of grant, will vest immediately<br>following the announcement of the FY23<br>financial results and expire 2 years<br>following the vesting date.                                                                                                                                                                                               |
| 3B.2            | *Security type                                                                                                                                                                                                                                                                                                                                                     | □ Ordinary fully or partly paid shares/units                                                                                                                                                                                                                                                                                                                                                                                                    |
|                 | Select one item from the list that best describes the<br>securities the subject of this form. This will determine<br>more detailed questions to be asked about the security<br>later in this section. Select "ordinary fully or partly paid<br>shares/units" for stapled securities or CDIs. For interest<br>rate securities, please select the appropriate choice |                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|                 |                                                                                                                                                                                                                                                                                                                                                                    | +Convertible debt securities                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                 |                                                                                                                                                                                                                                                                                                                                                                    | <ul> <li>Non-convertible +debt securities</li> <li>Redeemable preference shares/units</li> </ul>                                                                                                                                                                                                                                                                                                                                                |
|                 | from either "Convertible debt securities" or "Non-<br>convertible debt securities". Select "Other" for<br>performance shares/units and performance<br>options/rights or if the selections available in the list do<br>not appropriately describe the security being issued.                                                                                        | <ul> <li>☑ Redeemable preference shares/units</li> <li>☑ Other</li> </ul>                                                                                                                                                                                                                                                                                                                                                                       |
| 3B.3            | ISIN code                                                                                                                                                                                                                                                                                                                                                          | N/A                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                 | Answer this question if you are an entity incorporated<br>outside Australia and you are issuing a new class of<br>securities other than CDIs. See also the note at the top<br>of this form.                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 3B.4            | *Number of +securities being issued                                                                                                                                                                                                                                                                                                                                | 322,785                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 3B.5a           | *Will all the +securities issued in this class<br>rank equally in all respects from the issue<br>date?                                                                                                                                                                                                                                                             | Yes                                                                                                                                                                                                                                                                                                                                                                                                                                             |

|       | -                                                                                                                                                                                                                                                                                                                                                                                          | payment up of equity +securities                                                                                                                                                                                         |
|-------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3B.5b | *Is the actual date from which the<br>+securities will rank equally (non-ranking<br>end date) known?<br>Answer this question if your response to Q3B.5a is<br>"No".                                                                                                                                                                                                                        | N/A                                                                                                                                                                                                                      |
| 3B.5c | *Provide the actual non-ranking end date                                                                                                                                                                                                                                                                                                                                                   | N/A                                                                                                                                                                                                                      |
| 50.50 | Answer this question if your response to Q3B.5a is<br>"No" and your response to Q3B.5b is "Yes".                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                          |
| 3B.5d | *Provide the estimated non-ranking end period                                                                                                                                                                                                                                                                                                                                              | N/A                                                                                                                                                                                                                      |
|       | Answer this question if your response to Q3B.5a is<br>"No" and your response to Q3B.5b is "No".                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                          |
| 3B.5e | *Please state the extent to which the<br>+securities do not rank equally:                                                                                                                                                                                                                                                                                                                  | N/A                                                                                                                                                                                                                      |
|       | <ul> <li>in relation to the next dividend,<br/>distribution or interest payment; or</li> </ul>                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                          |
|       | for any other reason                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                          |
|       | Answer this question if your response to Q3B.5a is "No".                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                          |
|       | For example, the securities may not rank at all, or may<br>rank proportionately based on the percentage of the<br>period in question they have been on issue, for the<br>next dividend, distribution or interest payment; or they<br>may not be entitled to participate in some other event,<br>such as an entitlement issue.                                                              |                                                                                                                                                                                                                          |
| 3B.6  | Please attach a document or provide a URL<br>link for a document lodged with ASX setting<br>out the material terms of the +securities<br>being issued<br>You may cross reference a disclosure document, PDS,<br>information memorandum, investor presentation or<br>other announcement with this information provided it<br>has been released to the ASX Market Announcements<br>Platform. | Notice of Annual General Meeting 2020<br>released to ASX on 19 October 2020,<br>accessible at: <u>https://investors.home-</u><br><u>co.com.au/DownloadFile.axd?file=/Report/</u><br><u>ComNews/20201019/02295515.pdf</u> |
| 3B.7  | *Have you received confirmation from ASX<br>that the terms of the +securities are<br>appropriate and equitable under listing rule<br>6.1?                                                                                                                                                                                                                                                  | No                                                                                                                                                                                                                       |
|       | Answer this question only if you are an ASX Listing.<br>(ASX Foreign Exempt Listings and ASX Debt Listings<br>do not have to answer this question).                                                                                                                                                                                                                                        |                                                                                                                                                                                                                          |
|       | If your response is "No" and the securities have any<br>unusual terms, you should approach ASX as soon as<br>possible for confirmation under listing rule 6.1 that the<br>terms are appropriate and equitable.                                                                                                                                                                             |                                                                                                                                                                                                                          |
| 3B.8a | Ordinary fully or partly paid shares/units of                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                          |
|       | Answer the questions in this section if you selected this                                                                                                                                                                                                                                                                                                                                  | security type in your response to Question 3B.2.                                                                                                                                                                         |
|       | *+Security currency<br>This is the currency in which the face amount of an<br>issue is denominated. It will also typically be the<br>currency in which distributions are declared.                                                                                                                                                                                                         |                                                                                                                                                                                                                          |
|       | *Will there be CDIs issued over the<br>+securities?                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                          |

# This appendix is *not* available as an online form Please fill in and submit as a PDF announcement

|       | *CDI ratio<br>Answer this question if you answered "Yes" to the<br>previous question. This is the ratio at which CDIs can<br>be transmuted into the underlying security (e.g. 4:1<br>means 4 CDIs represent 1 underlying security<br>whereas 1:4 means 1 CDI represents 4 underlying<br>securities).                                                                                                                                                                                                             |                                                  |
|-------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|
|       | *Is it a partly paid class of +security?                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                  |
|       | *Paid up amount: unpaid amount<br>Answer this question if answered "Yes" to the<br>previous question.                                                                                                                                                                                                                                                                                                                                                                                                            |                                                  |
|       | The paid up amount represents the amount of<br>application money and/or calls which have been paid<br>on any security considered 'partly paid'                                                                                                                                                                                                                                                                                                                                                                   |                                                  |
|       | The unpaid amount represents the unpaid or yet to be called amount on any security considered 'partly paid'.                                                                                                                                                                                                                                                                                                                                                                                                     |                                                  |
|       | The amounts should be provided per the security<br>currency (e.g. if the security currency is AUD, then the<br>paid up and unpaid amount per security in AUD).                                                                                                                                                                                                                                                                                                                                                   |                                                  |
|       | *ls it a stapled +security?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                  |
|       | This is a security class that comprises a number of<br>ordinary shares and/or ordinary units issued by<br>separate entities that are stapled together for the<br>purposes of trading.                                                                                                                                                                                                                                                                                                                            |                                                  |
| 3B.8b |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                  |
| 3D.00 | Option details                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                  |
| 30.00 | Option details<br>Answer the questions in this section if you selected this                                                                                                                                                                                                                                                                                                                                                                                                                                      | security type in your response to Question 3B.2. |
| 30.00 | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | security type in your response to Question 3B.2. |
| ор.ор | Answer the questions in this section if you selected this<br>*+Security currency<br>This is the currency in which the exercise price is                                                                                                                                                                                                                                                                                                                                                                          | security type in your response to Question 3B.2. |
|       | Answer the questions in this section if you selected this<br>*+Security currency<br>This is the currency in which the exercise price is<br>payable.                                                                                                                                                                                                                                                                                                                                                              | security type in your response to Question 3B.2. |
| 3D.00 | Answer the questions in this section if you selected this<br>*+Security currency<br>This is the currency in which the exercise price is<br>payable.<br>*Exercise price<br>The price at which each option can be exercised and<br>convert into the underlying security. If there is no                                                                                                                                                                                                                            | security type in your response to Question 3B.2. |
|       | Answer the questions in this section if you selected this<br>*+Security currency<br>This is the currency in which the exercise price is<br>payable.<br>*Exercise price<br>The price at which each option can be exercised and<br>convert into the underlying security. If there is no<br>exercise price please answer as \$0.00.<br>The exercise price should be provided per the<br>security currency (i.e. if the security currency is AUD,                                                                    | security type in your response to Question 3B.2. |
|       | Answer the questions in this section if you selected this<br>*+Security currency<br>This is the currency in which the exercise price is<br>payable.<br>*Exercise price<br>The price at which each option can be exercised and<br>convert into the underlying security. If there is no<br>exercise price please answer as \$0.00.<br>The exercise price should be provided per the<br>security currency (i.e. if the security currency is AUD,<br>the exercise price should be expressed in AUD).<br>*Expiry date | security type in your response to Question 3B.2. |

| 3B.8c | Details of non-convertible +debt securities, +convertible debt securities, or         redeemable preference shares/units         Answer the questions in this section if you selected one of these security types in your response to Question 3B.2.         Refer to Guidance Note 34 and the "Guide to the Naming Conventions and Security Descriptions for ASX Quoted Debt and Hybrid Securities" for further information on certain terms used in this section |                                                                                                                                                                                                                |
|-------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                |
|       | *Type of +security<br>Select one item from the list                                                                                                                                                                                                                                                                                                                                                                                                                | <ul> <li>Simple corporate bond</li> <li>Non-convertible note or bond</li> <li>Convertible note or bond</li> <li>Preference share/unit</li> <li>Capital note</li> <li>Hybrid security</li> <li>Other</li> </ul> |
|       | *+Security currency<br>This is the currency in which the face value of the<br>security is denominated. It will also typically be the<br>currency in which interest or distributions are paid.                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                |
|       | Face value<br>This is the principal amount of each security.<br>The face value should be provided per the security<br>currency (i.e. if security currency is AUD, then the<br>face value per security in AUD).                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                |
|       | *Interest rate type<br>Select one item from the list<br>Select the appropriate interest rate type per the terms<br>of the security. Definitions for each type are provided<br>in the Guide to the Naming Conventions and Security<br>Descriptions for ASX Quoted Debt and Hybrid<br>Securities                                                                                                                                                                     | <ul> <li>Fixed rate</li> <li>Floating rate</li> <li>Indexed rate</li> <li>Variable rate</li> <li>Zero coupon/no interest</li> <li>Other</li> </ul>                                                             |
|       | Frequency of coupon/interest payments<br>per year<br>Select one item from the list.                                                                                                                                                                                                                                                                                                                                                                                | <ul> <li>Monthly</li> <li>Quarterly</li> <li>Semi-annual</li> <li>Annual</li> <li>No coupon/interest payments</li> <li>Other</li> </ul>                                                                        |
|       | First interest payment date<br>A response is not required if you have selected "No<br>coupon/interest payments" in response to the<br>question above on the frequency of coupon/interest<br>payments                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                |
|       | Interest rate per annum<br>Answer this question if the interest rate type is fixed.                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                |
|       | *Is the interest rate per annum estimated<br>at this time?<br>Answer this question if the interest rate type is fixed.                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                |
|       | If the interest rate per annum is estimated,<br>then what is the date for this information to<br>be announced to the market (if known)<br>Answer this question if the interest rate type is fixed<br>and your response to the previous question is "Yes".<br>Answer "Unknown" if the date is not known at this<br>time.                                                                                                                                            |                                                                                                                                                                                                                |

| <ul> <li>s128F exempt</li> <li>Not s128F exempt</li> <li>s128F exemption status unknown</li> <li>Not applicable</li> </ul> |
|----------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                            |
|                                                                                                                            |
| -                                                                                                                          |

# This appendix is *not* available as an online form Please fill in and submit as a PDF announcement

| 1 |                                                                                                                                                                                                                        | p                 |
|---|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
|   | *Select other features applicable to the                                                                                                                                                                               | □ Simple          |
|   | +security<br>Up to 4 features can be selected. Further information<br>is available in the Guide to the Naming Conventions<br>and Security Descriptions for ASX Quoted Debt and<br>Hybrid Securities.                   | □ Subordinated    |
|   |                                                                                                                                                                                                                        | □ Secured         |
|   |                                                                                                                                                                                                                        | Converting        |
|   | ,                                                                                                                                                                                                                      | Convertible       |
|   |                                                                                                                                                                                                                        | □ Transformable   |
|   |                                                                                                                                                                                                                        | Exchangeable      |
|   |                                                                                                                                                                                                                        | Cumulative        |
|   |                                                                                                                                                                                                                        | □ Non-Cumulative  |
|   |                                                                                                                                                                                                                        | □ Redeemable      |
|   |                                                                                                                                                                                                                        | Extendable        |
|   |                                                                                                                                                                                                                        | □ Reset           |
|   |                                                                                                                                                                                                                        | □ Step-Down       |
|   |                                                                                                                                                                                                                        | □ Step-Up         |
|   |                                                                                                                                                                                                                        | □ Stapled         |
|   |                                                                                                                                                                                                                        | None of the above |
|   | *Is there a first trigger date on which a right<br>of conversion, redemption, call or put can<br>be exercised (whichever is first)?                                                                                    |                   |
|   | *If yes, what is the first trigger date<br>Answer this question if your response to the previous<br>question is "Yes".                                                                                                 |                   |
|   | Details of the number and type of +security<br>(including its ASX security code if the<br>+security is quoted on ASX) that will be<br>issued if the securities to be quoted are<br>converted, transformed or exchanged |                   |
|   | Answer this question if the security features include<br>"converting", "convertible", "transformable" or<br>"exchangeable".                                                                                            |                   |
|   | For example, if the security can be converted into 1,000 fully paid ordinary shares with ASX security code ABC, please insert "1,000 fully paid ordinary shares (ASX:ABC)".                                            |                   |

### Part 4 – Issue details

| Question<br>No. | Question                                                                                                                                                 | Answer           |
|-----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|
| 4.1             | *Have the +securities been issued yet?                                                                                                                   | Yes              |
| 4.1a            | *What was their date of issue?<br>Answer this question if your response to Q4.1 is<br>"Yes".                                                             | 19 November 2020 |
| 4.1b            | *What is their proposed date of issue?<br>Answer this question if your response to Q4.1 is "No".                                                         | N/A              |
| 4.2             | *Are the +securities being issued for a cash consideration?<br>If the securities are being issued for nil cash consideration, answer this question "No". | No               |

| 4.2a | *In what currency is the cash consideration being paid                                                                                           | N/A                                                                                         |
|------|--------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|
|      | For example, if the consideration is being paid in Australian Dollars, state AUD.                                                                |                                                                                             |
|      | Answer this question if your response to Q4.2 is<br>"Yes".                                                                                       |                                                                                             |
| 4.2b | *What is the issue price per +security                                                                                                           | N/A                                                                                         |
|      | Answer this question if your response to Q4.2 is "Yes"<br>and by reference to the issue currency provided in<br>your response to Q4.2a.          |                                                                                             |
|      | Note: you cannot enter a nil amount here. If the securities are being issued for nil cash consideration, answer Q4.2 as "No" and complete Q4.2c. |                                                                                             |
| 4.2c | Please describe the consideration being<br>provided for the +securities<br>Answer this question if your response to Q4.2 is "No".                | The Performance Rights were issued for nil consideration under HMC's Equity Incentive Plan. |
| 4.3  | Any other information the entity wishes to provide about the issue                                                                               | N/A                                                                                         |

### Part 5 – Unquoted +securities on issue

Following the issue of the +securities the subject of this application, the unquoted issued +securities of the entity will comprise:

Note: the figures provided in the table in section 5.1 below are used to calculate part of the total market capitalisation of the entity published by ASX from time to time. Please make sure you include in the table each class of unquoted securities issued by the entity.

Restricted securities should be included in table 5.1.

| 5.1 |                                                          |                                       |
|-----|----------------------------------------------------------|---------------------------------------|
|     | *ASX security code and description                       | *Total number of +securities on issue |
|     | Performance Rights (vesting 14 October 2022)             | 674,627                               |
|     | Rights (estimated vesting 30 September 2022)             | 225,356                               |
|     | Performance Rights (estimated vesting 31<br>August 2023) | 322,785                               |
|     | Rights (estimated vesting 28 February 2021)              | 124,512                               |

#### Part 6 – Other Listing Rule requirements

The questions in this Part should only be answered if you are an ASX Listing (ASX Foreign Exempt Listings and ASX Debt Listings do not need to complete this Part) and:

- your response to Q2.1 is "+securities issued under an +employee incentive scheme that are not being immediately quoted on ASX"; or
- your response to Q2.1 is "Other"

| Question<br>No. | Question                                                                                                                                                                                                                                           | Answer                                                                                                                        |
|-----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|
| 6.1             | *Are the securities being issued under<br>Listing Rule 7.2 exception 13 <sup>1</sup> and therefore<br>the issue does not need any security holder<br>approval under Listing Rule 7.1?                                                              | No, but the securities are being issued<br>under Listing Rule 7.2 exception 14                                                |
|                 | Answer this question if your response to Q2.1 is<br>"securities issued under an employee incentive<br>scheme that are not being immediately quoted on<br>ASX".                                                                                     |                                                                                                                               |
| 6.2             | *Has the entity obtained, or is it obtaining,<br>+security holder approval for the issue<br>under listing rule 7.1?<br>Answer this question if the response to Q6.1 is "No".                                                                       | No, but security holder approval is being obtained under Listing Rule 10.14 for the purposes of Listing Rule 7.2 exception 14 |
| 6.2a            | *Date of meeting or proposed meeting to<br>approve the issue under listing rule 7.1<br>Answer this question if the response to Q6.1 is "No"<br>and the response to Q6.2 is "Yes".                                                                  | 18 November 2020                                                                                                              |
| 6.2b            | *Are any of the +securities being issued<br>without +security holder approval using the<br>entity's 15% placement capacity under<br>listing rule 7.1?<br>Answer this question if the response to Q6.1 is "No"<br>and the response to Q6.2 is "No". | No                                                                                                                            |

<sup>1</sup> Exception 13

An issue of securities under an employee incentive scheme if within 3 years before the issue date:

- (a) in the case of a scheme established before the entity was listed a summary of the terms of the scheme and the maximum number of equity securities proposed to be issued under the scheme were set out in the prospectus, PDS or information memorandum lodged with ASX under rule 1.1 condition 3; or
- (b) the holders of the entity's ordinary securities have approved the issue of equity securities under the scheme as an exception to this rule. The notice of meeting must have included:
  - a summary of the terms of the scheme.
  - the number of securities issued under the scheme since the entity was listed or the date of the last approval under this rule;
  - the maximum number of +equity securities proposed to be issued under the scheme following the approval; and
  - a voting exclusion statement.

Exception 13 is only available if and to the extent that the number of +equity securities issued under the scheme does not exceed the maximum number set out in the entity's prospectus, PDS or information memorandum (in the case of (a) above) or in the notice of meeting (in the case of (b) above).

Exception 13 ceases to be available if there is a material change to the terms of the scheme from those set out in the entity's prospectus, PDS or information memorandum (in the case of (a) above) or in the notice of meeting (in the case of (b) above).

|        | -                                                                                                                                                                                                                                                                              |     |
|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|
| 6.2b.1 | *How many +securities are being issued<br>without +security holder approval using the<br>entity's 15% placement capacity under<br>listing rule 7.1?                                                                                                                            | N/A |
|        | Answer this question if the response to Q6.1 is "No",<br>the response to Q6.2 is "No" and the response to<br>Q6.2b is "Yes".                                                                                                                                                   |     |
|        | Please complete and separately send by email to your<br>ASX listings adviser a work sheet in the form of<br>Annexure B to Guidance Note 21 confirming the entity<br>has the available capacity under listing rule 7.1 to issue<br>that number of securities.                   |     |
| 6.2c   | *Are any of the +securities being issued<br>without +security holder approval using the<br>entity's additional 10% placement capacity<br>under listing rule 7.1A (if applicable)?<br>Answer this question if the response to Q6.1 is "No"<br>and the response to Q6.2 is "No". | No  |
| 6.2c.1 | *How many +securities are being issued<br>without +security holder approval using the<br>entity's additional 10% placement capacity<br>under listing rule 7.1A?                                                                                                                | N/A |
|        | Answer this question if the response to Q6.1 is "No",<br>the response to Q6.2 is "No" and the response to<br>Q6.2c is "Yes".                                                                                                                                                   |     |
|        | Please complete and separately send by email to your<br>ASX listings adviser a work sheet in the form of<br>Annexure C to Guidance Note 21 confirming the entity<br>has the available capacity under listing rule 7.1A to<br>issue that number of securities.                  |     |

Introduced 01/12/19; amended 31/01/20