



***PTB Group Limited***

***2020 Annual General  
Meeting Presentation***

***25<sup>th</sup> November 2020***

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# PTB Group – Board of Directors

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**Craig Baker**  
Founder, Chairman



**Stephen Smith**  
Founder, Managing Director



**Andrew Kemp**  
Non-Executive Director



**Russell Cole**  
Non-Executive Director



**Prince Gunasekara**  
Non-Executive Director

# Corporate Snapshot

## Company Information

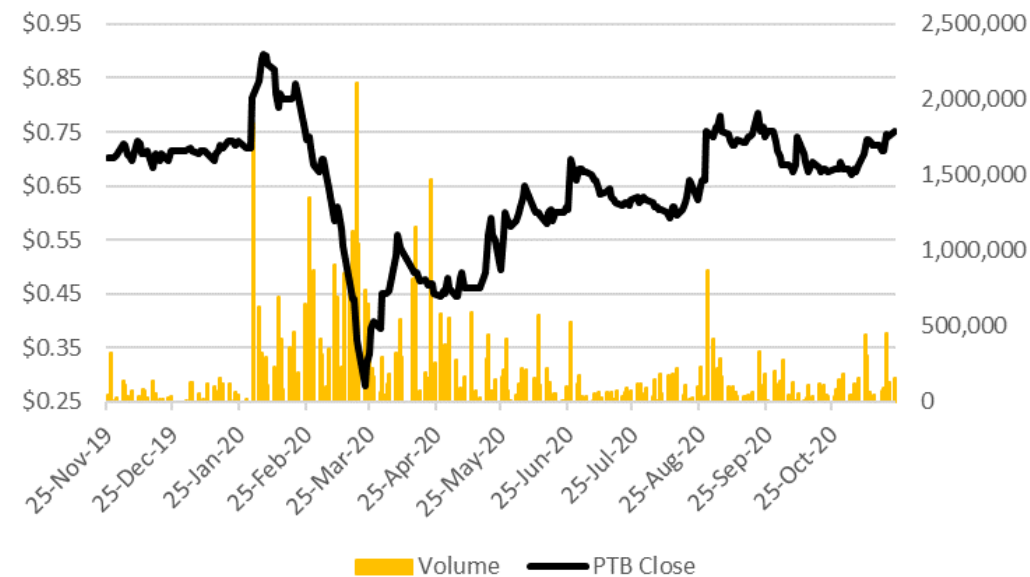
ASX Code	PTB.ASX
Listing Date	18 <sup>th</sup> December 2006
Managing Director	Stephen Smith
Board Ownership	>11%
FY20 Dividend Per Share	5 cents
Net Assets Per Share (as at 30 June 2020)	\$0.66 per share

## Capitalisation Summary

Share Price (as at 23 November 2020)	\$0.75
Shares on Issue (as at 23 November 2020)	127.9 million
Market Capitalisation (as at 23 November 2020)	\$96 million
Net Debt (as at 30 June 2020)	\$26 million
Enterprise Value	\$122 million

1 VWAP is the volume weighted average price for PTB shares on the ASX for the defined period since 23 November 2020

## Last 12 Months Trading Summary



**1 Week VWAP:** 74.0

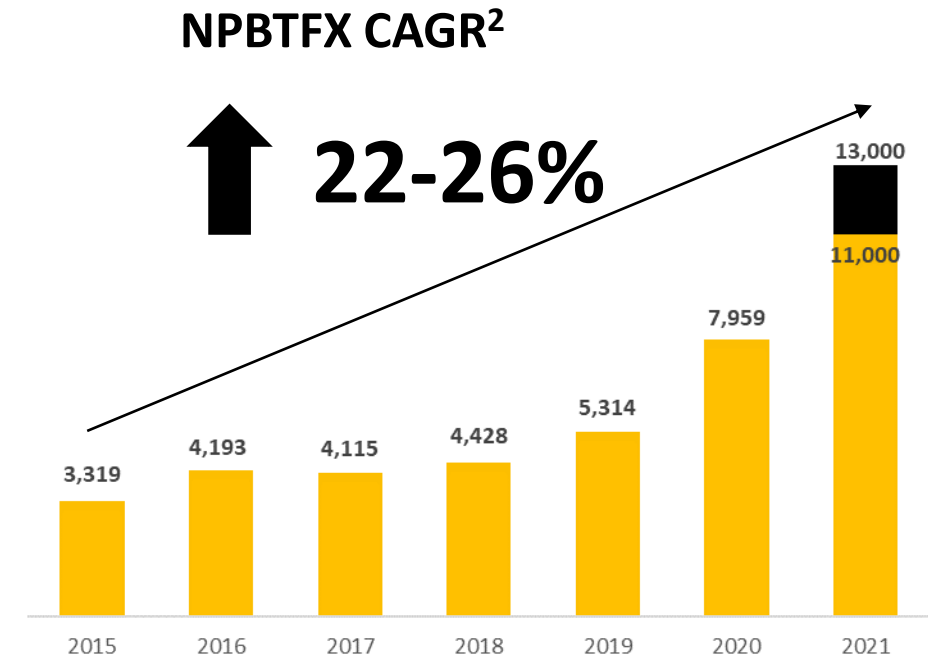
**1 Month VWAP:** 71.3

**3 Month VWAP:** 72.0

**12 Month VWAP<sup>1</sup>:** 60.5

# FY2021 Trading Update

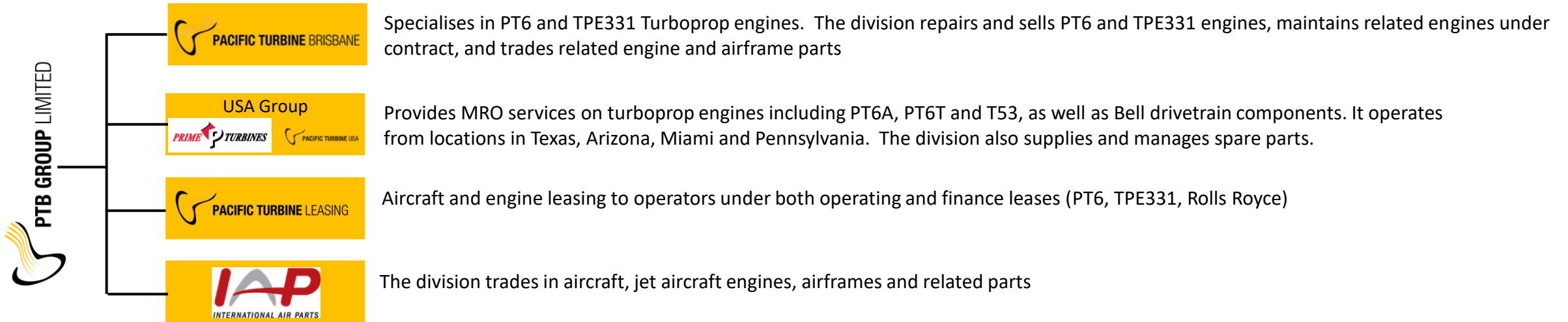
- PTB Group continues to perform in line with budget
- PTB Group re-affirms previously provided guidance for NPBTFX<sup>1</sup> to be in the range of A\$11-13 million
  - Achievement of low-end of guidance range would equate to a NPBTFX CAGR of 22.1% over the 2015 to 2021 period
  - Achievement of high-end of guidance range would equate to a NPBTFX CAGR of 25.6% over the 2015 to 2021 period



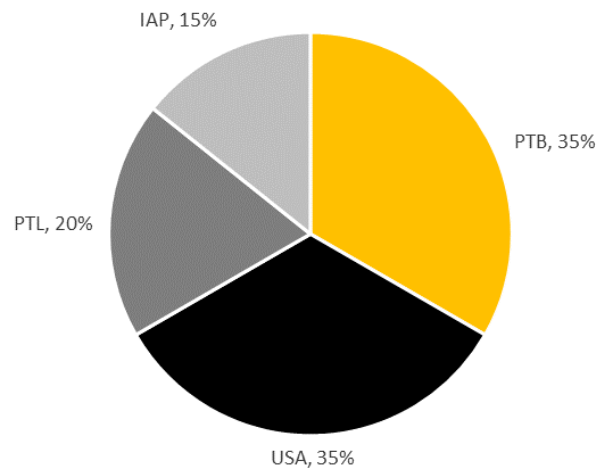
<sup>1</sup> NPBTFX is net profit before tax excluding foreign exchange gains and losses

<sup>2</sup> CAGR is the Compound Annual Growth Rate

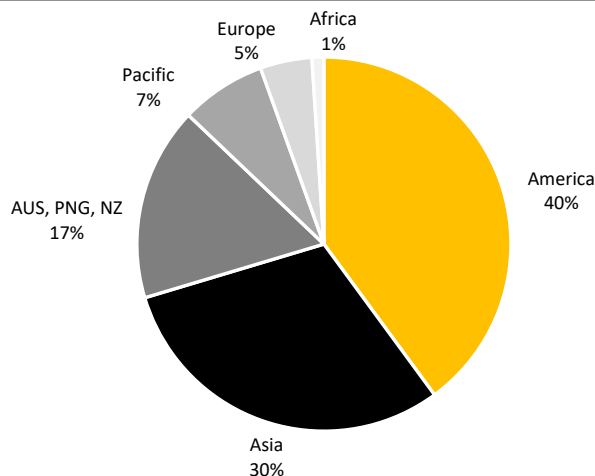
# PTB Group's Integrated Operating Model



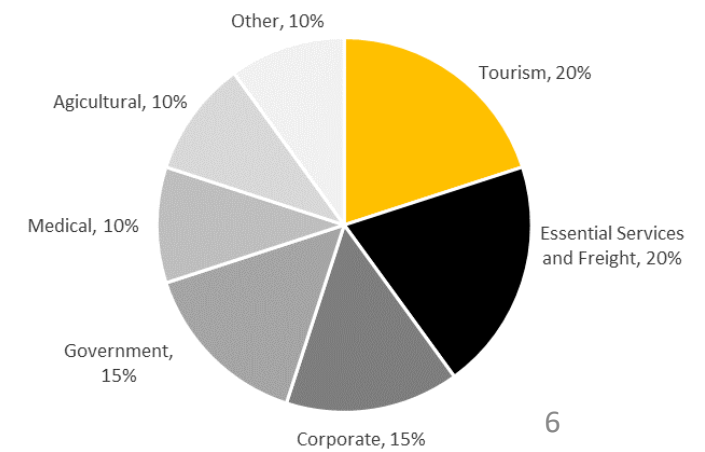
FY2020 Revenue By Segment



Geographical Segment

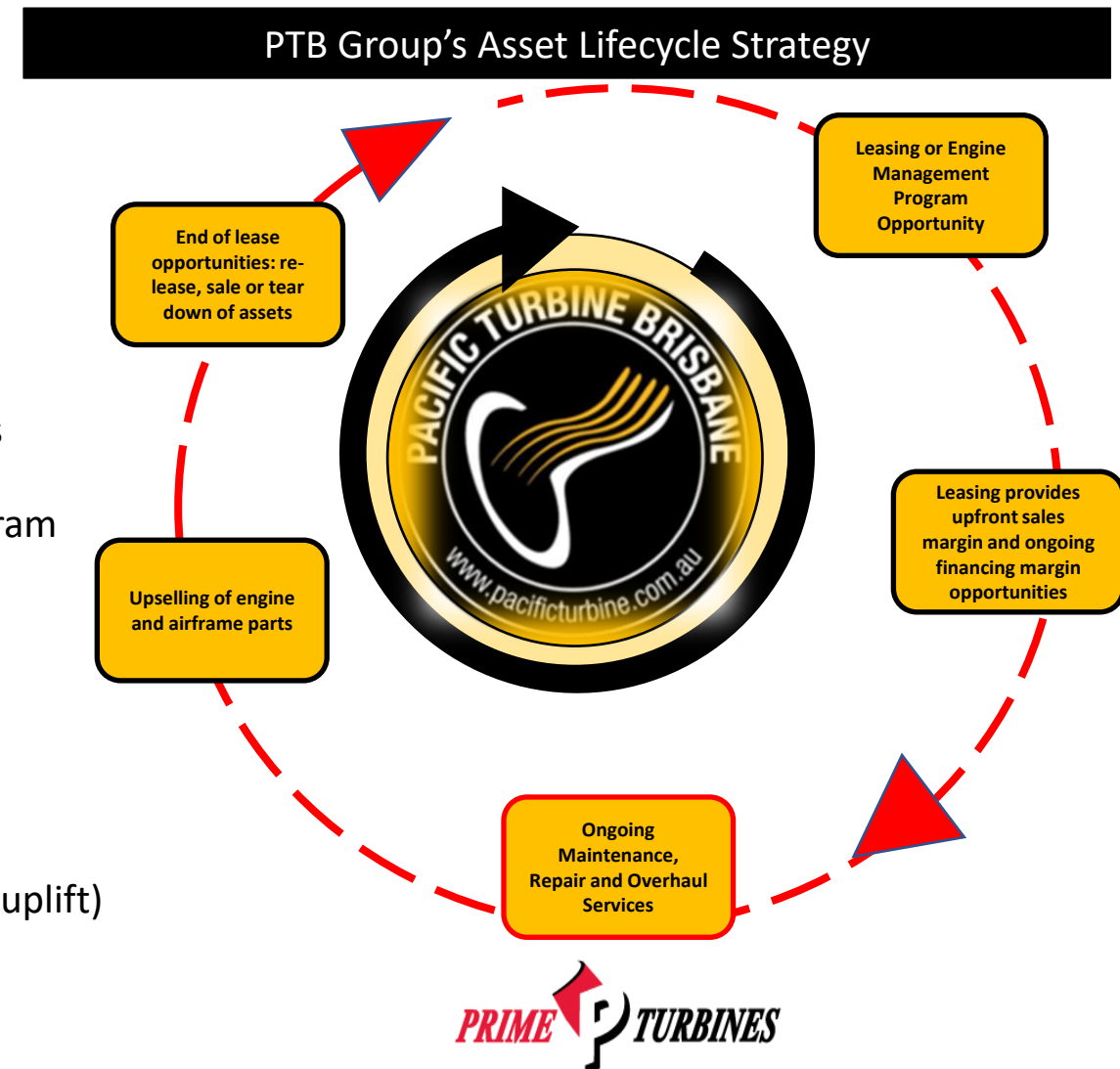


End Markets



# Strategic Focus on US Growth

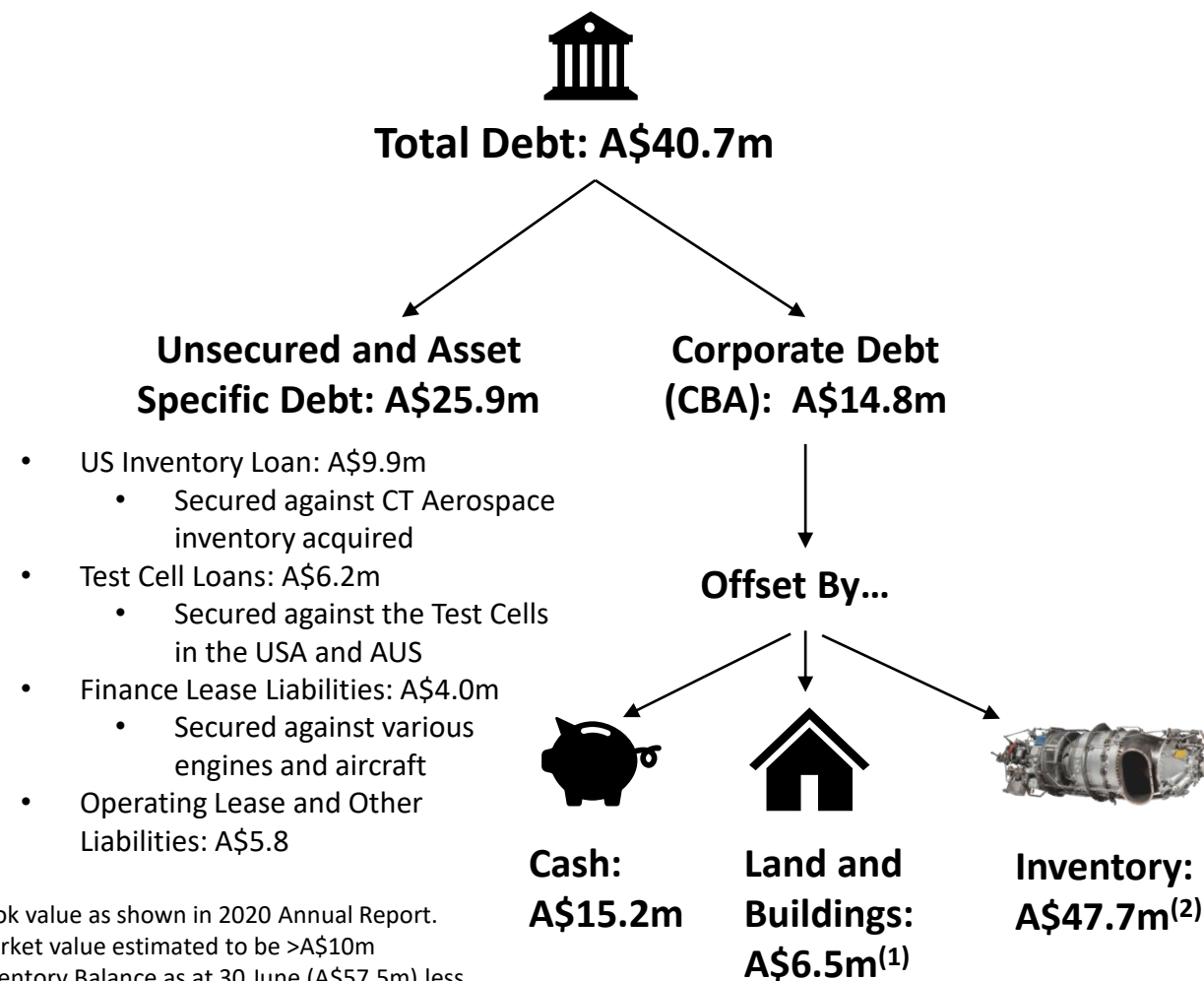
- ✓ Prime continues to perform in line with expectations
- ✓ All work has now been internalised from external service providers
- ✓ Upside potential from replicating PTB Group operating model
- ✓ Focus now moves to greater capture of lifecycle value opportunities
- ✓ Stephen Smith to temporarily relocate to USA in 2021 to drive program
- ✓ USA strategy remains in-tact despite COVID (potentially enhanced)
- ✓ Additional staff continue to be sought to support US growth
- ✓ Progress continues with monetisation of CT inventory
- ✓ Spare capacity being utilised to build engines from inventory (value uplift)



# PTB Group is Positioned to Pursue Growth

- PTB Group's Balance Sheet remains conservative, with a significant portion of the total debt secured against specific assets, with limited recourse against the Group
- PTB's cash balance, ownership of physical properties and inventory available for sale provides significant head-room to the Group's debt balance
- Further, PTB's US operations remain largely unencumbered (US debt is secured against the CT inventory balance)

## Liquidity Snapshot



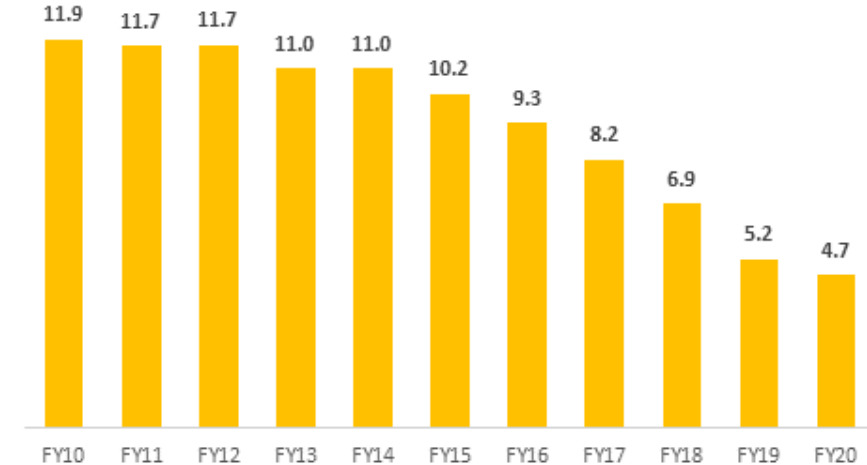
(1) Book value as shown in 2020 Annual Report. Market value estimated to be >A\$10m

(2) Inventory Balance as at 30 June (A\$57.5m) less US inventory loan balance (A\$9.9m)

# Dividend Policy

- PTB Group has a strong history of paying fully franked dividends that have included significant take-up of the Dividend Re-investment Plan (“DRP”)
- Historically, the DRP has allowed PTB Group to pay consistent fully franked dividends while preserving adequate cash for growth opportunities
- The acquisition of Prime Turbines drives a significant change in the mix of local versus overseas income for the Group and will impact on the Group’s ability to continue to pay fully franked dividends at the current level
- Given this change, the Board has decided to amend the dividend policy. The use of the DRP will be discontinued and the Group will pay a single cash dividend per year of between 30% and 50% of NPAT. This dividend is expected to remain fully franked.
- This amendment to the dividend policy will ensure that the Group retains sufficient cash to support growth in the North American market
- The next dividend is expected to be announced in line with the release of the FY2021 results
- Based on forecast results for FY2021 the dividend would be in the range of \$2.3m to \$4.5m or 1.8 to 3.6 cents per share

## Franking Credit Balance



## Cash Balance

