

# MPower Group Limited Company update

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### Overview



# A leader in distributed energy and mission critical power systems

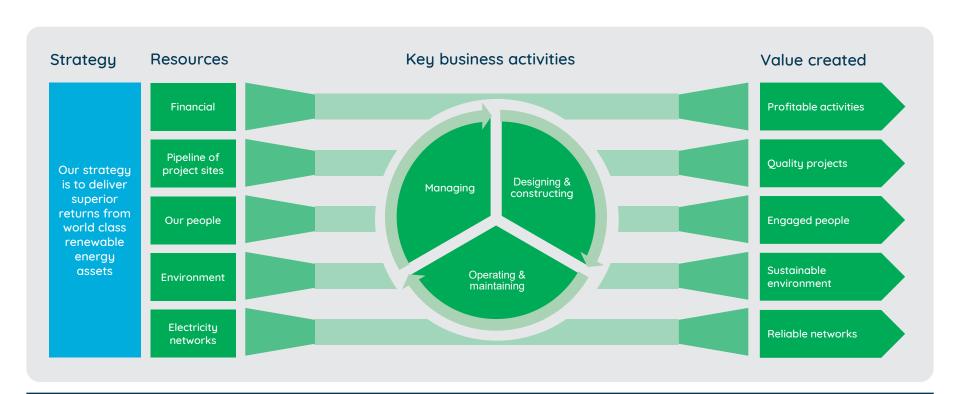
MPower is a technology-led company with a long history specialising in the delivery and asset management of reliable on-grid and off-grid power solutions for blue chip corporate and government customers.

Headquartered in Sydney, MPower's team of professionals has successfully delivered turn-key solar, energy storage and micro grid projects across Australia and the Pacific Islands.



### How we create value





### Macro tailwinds



# The stage is set for the continuing evolution of Australia's energy sector

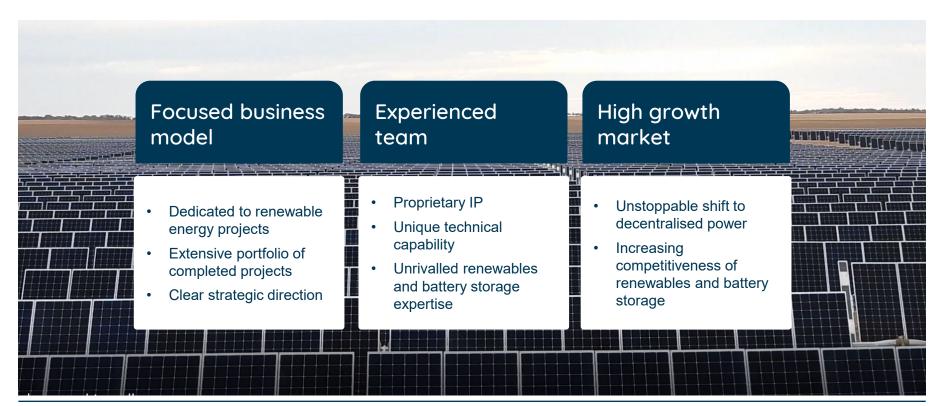
- State-based support for renewable energy assets
- NSW Government's Electricity Infrastructure Roadmap recently released
- Increasing interest from corporates in renewable Power Purchase Agreements
- Continuing focus on decarbonising the economy
- System reliability becoming increasingly important



### A compelling opportunity



To capture value in Australia's shift to decentralised power generation





### How we extract value

Deep technical capability across a range of emerging power technologies

Portfolio of reference sites operational projects that demonstrate capability

Blue chip clients
with growing energy reliability
needs

Asset management expertise hundreds power systems under management and maintenance

Well regarded brand recognised leader in mission critical power systems



### Focus on 5MW solar farms

5MW solar farms have many benefits and advantages



Experience	MPower has a successful track record with five 5MW solar farms under its belt	
Speed of deployment	5MW solar farms can be designed, constructed and connected in a period of months	
Diversification	A portfolio of 5MW solar farms offers weather, connection, geographic and network diversification	
Battery ready	Solar farms are designed for future augmentation with battery storage, maximising project revenues and protecting against future network changes	
Exempt generators	5MW solar farms are automatically exempted by AEMO and offer very low connection risks	
No curtailment risk	5MW solar farms are not exposed to potential curtailment by AEMO	

### We set the bar high

Potential new projects are only taken forward after a rigorous assessment, including:

Financial thresholds

Technology optimisation

Maximising energy production

Site suitability

Future grid requirements

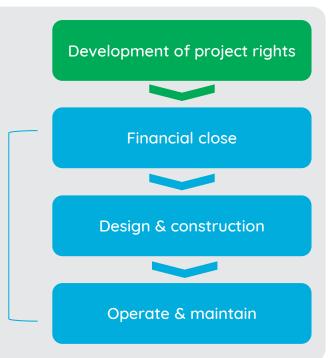
### Where we play

Targeting activities that add the most value





MPower's expertise



### Multiple revenue streams



# MPower's Build Own Operate strategy leverages our inhouse financing experience

Upfront revenue

- Deal origination
- Design and construction

Recurring revenue

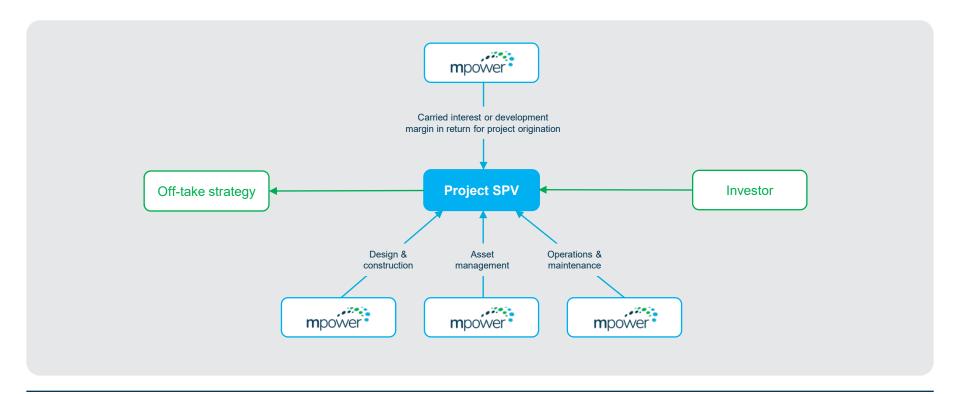
- Ongoing operations & maintenance
- Long term active asset management
- Returns on project ownership
- Potential future revenue (eg battery storage revenue)



### Bringing it all together

Indicative Build Own Operate structure





### Quarter on quarter progress

Growth and financial performance improvement





Revenue and EBITDA exclude discontinued operations



# Project case studies

### Renewables

#### Pirie Solar Farm





#### Description

Design and construct utility scale grid-connected solar power farm

#### Size

\$8.7 million | 6.1MW<sub>DC</sub> solar farm

#### Location

Pirie, South Australia

#### Client

Renew Power Group

#### Date

Completed 2019

#### Technology

Single axis tracking system

### Renewables

#### Mannum Solar Farm





#### Description

Design and construct utility scale grid-connected solar power farm

#### Size

\$3 million | 6.8MW<sub>DC</sub> solar farm

#### Location

Mannum, South Australia

#### Client

Canadian Solar

#### Date

Completed 2020

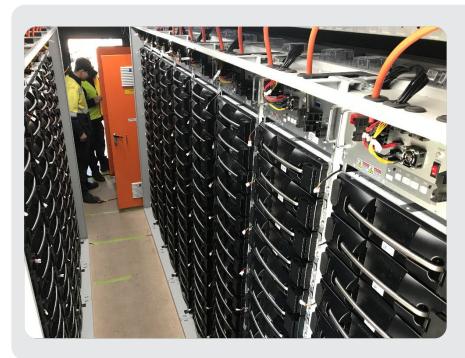
#### Technology

Single axis tracking system

### Battery energy storage systems

### **Endeavour Energy**





#### Description

Design and construct utility scale grid-connected battery energy storage system

#### Size

\$1.5 million | 1 MW / 1.5 MWh battery energy storage system

#### Location

Illawarra Region, New South Wales

#### Client

**Endeavour Energy** 

#### **Date**

Commissioned 2020

#### Technology

Grid augmentation and microgrid functionality (first of kind)



# Corporate information

## Corporate information



Board	
Peter Wise	Chairman
Nathan Wise	Chief Executive Officer & Managing Director
Robert Moran	Non-executive Director
Gary Cohen	Non-executive Director
Robert Constable	Non-executive Director
Neil Langridge	Interim CFO & Company Secretary

Capital structure	
ASX code	MPR
Shares on issue	158.8 million
Market cap	\$8 million (at 5cps)
Options on issue	3.5 million unlisted ESOP options
Top 20 shareholders	77.9%
Major shareholder	48.5%



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