



Pacific Smiles Group Limited (ASX: PSQ)
Level 1, 6 Molly Morgan Drive, Greenhills NSW 2323
PO Box 2246 Greenhills NSW 2323
P: 02 4930 2000 • F: 02 4930 2099
E: investor.relations@pacificsmiles.com.au
www.pacificsmilesgroup.com.au
ABN 42 103 087 449 / ACN 103 087 449

14 December 2020

ASX ANNOUNCEMENT

Pacific Smiles Group Limited (ASX: PSQ) – FY 2021 Guidance Update

FY 2021 Trading Update

Pacific Smiles provides the following update regarding FY 2021 year-to-date trading:

- Same centre patient fee growth is approximately 14.6% for the financial year to date period ending 8 December 2020
- Note that monthly same centre patient fee growth figures will no longer be provided given the return to normal dental services (with COVID-19 precautions) for all centres from 28 September 2020
- 7 new centres already opened, with a further 7 sites committed for FY 2021

FY 2021 Outlook

In addition, Pacific Smiles provides the following update regarding the outlook for FY 2021: -

- We now expect patient fees growth of 25-30% (previously approximately 20%) and EBITDA (underlying) growth of 35-45% (previously approximately 25%), based on:
 - Strong year-to-date same centre fee growth performance as reported above
 - Assuming H2 FY 2021 trading without significant COVID-19 disruptions
 - The opening of approximately 14 new dental centres (previously 12)

Authorised for release by the Board of Directors.

Further information and enquiries

For further information, please contact:

Investor Relations

Phil McKenzie

Chief Executive Officer

Email: investor.relations@pacificsmiles.com.au

Phone: 02 4930 2000