# **Appendix 4D**

## **Half Year Report**

Given in accordance with ASX Listing Rule 4.2A

## **Acumentis Group Limited (ASX: ACU)**

ACN 102 320 329

#### Results for announcement to the market

Share of net profit / (loss) of associates

The information provided in the Half-Yearly Report should be read in conjunction with the Company's 2020 Annual Financial Report

		Change		¢'000
		\$'000	%	\$'000
Revenue from continuing operations	Up	6,166	37% t	o 22,998
Profit before tax from continuing operations	Up	5,896	133% t	o 1,465
Profit after tax from continuing operations	Up	4,487	130% t	o 1,033
Profit after tax attributable to members	Up	4,487	130% t	o 1,033
Dividends		Amount per		ed amount per ity at 26% tax
Interim dividend – Ordinary Previous corresponding period	Cents	0.00		0.00
Interim dividend – Ordinary	Cents	0.00		0.00
Record date for determining entitlements to divide Payment date for dividends	ends			n/a n/a
		31 Dec 2020	30 Jun 2020	31 Dec 2019
Net tangible asset backing per share	Cents	1.27	0.64	0.14
<b>Details of Associates</b> Acumentis (WA) Holdings Pty Ltd		31 Dec 2020	30 Jun 2020	31 Dec 2019
Shareholding	%	42.2%	42.2%	42.2%
		31 Dec 2020 6 months	30 Jun 2020 12 month	31 Dec 2019 s 6 months

\$'000

174

(207)

(86)

# Acumentis Group Limited ACN 102 320 329

# **Half Year Financial Report**

For the 6 months ended 31 December 2020





#### **Contents**

Direc	tors' Report	2
Audit	or's Independence Declaration	5
Cons	olidated Statement of Profit or Loss and Other Comprehensive Income	6
Cons	olidated Statement of Financial Position	7
Cons	olidated Statement of Changes in Equity	8
Cons	olidated Statement of Cashflows	9
Notes	s to the Consolidated Financial Statements	10
1.	Significant accounting policies	10
2.	Revenue from operations	10
3.	Significant revenue and expense items	11
4.	Segment reporting	11
5.	Income tax	11
6.	Earnings per share	12
7.	Trade and other receivables	12
8.	Other current assets	
9.	Deferred tax balances	
	Plant & equipment	
	Right of Use Assets	
	Intangible assets	
	Investments in associated companies using the equity method	
	Trade and other payables	
	Borrowings	
	Lease Liabilities	
	Employee Benefits	
	Provisions	
	Issued Capital	
	Other Reserves	
	Going Concern	
Direc	tors' Declaration	23
Inder	pendent Auditors Review Report to the members of Acumentis Group Limited	24



#### **Directors' Report**

The directors submit the financial report of the Consolidated Entity (comprising Acumentis Group Limited and its controlled entities) for the half year ended 31 December 2020.

#### **Directors**

The Directors of the company in office at any time during or since the end of the half year are:

	Appointed	Resigned
Bradley Piltz Non-Executive Director	26 September 2002	
Stephen Maitland OAM RFD Non-Executive, Independent Director	1 February 2018	28 October 2020
Keith Perrett Non-Executive, Independent Director & Chair	1 February 2018	
Andrea Staines OAM Non-Executive, Independent Director	26 September 2019	
Patrice Sherrie Non-Executive, Independent Director	1 November 2020	
Timothy Rabbitt  Executive Director & CEO	10 December 2020	

#### **Principal Activities**

The principal activities of the Consolidated Entity during the period were property valuation & advisory services. There were no significant changes in the nature of the activities of the Consolidated Entity during the period.

#### Review of Operations Financial results

Revenues, profits and cashflows continued to improve following the recovery of the business from the impacts of the cyber-attacks in early 2019.

Whilst the COVID-19 pandemic had some adverse impacts on trading, particularly in State border regions where travel restrictions affected our ability to deliver services on occasions, the business has largely returned to normal operations albeit with increased flexibility in staff working remotely.

Overall revenues from delivery of services were 31% up on the comparative period whilst nonemployee expenses were reduced by approximately 7%. Together with the support of the first tranche of JobKeeper, this has enabled the business to return to profitability for the half year.



#### **Business overview**

The business operates across the following key sectors:

- Metropolitan residential mortgage and non-mortgage valuations
- Metropolitan commercial mortgage and non-mortgage valuations
- Regional & rural mortgage and non-mortgage valuations
- Government valuations
- Property advisory

The business continues to expand its services in related property professional sectors and geographies throughout Australia.

#### **Interim dividend**

The directors do not recommend payment of an interim dividend (31 December 2019: 0.00 cents).

The directors do not anticipate payment of a full year dividend, however, will evaluate this when the full year results are known.

#### **Outlook**

With the continued investment in IT and information security evidenced by ISO27001 (the international standard for information security management systems) and IRAP (Information Security Registered Assessor Program administered by the Australian Cyber Security Centre) certifications, reinstatement on client panels, growth of the wholly owned commercial valuation business in Sydney and nationally, ongoing support from our Government clients and expansion of the regional and rural capabilities, the business is in a strong position to continue its new growth trajectory through FY2021 and beyond.

#### Events subsequent to the end of the reporting period

There are no significant subsequent events.

#### Auditor's Independence Declaration under section 307C of the Corporations Act 2001

The Lead Auditor's Independence Declaration is set out on page 5 and forms part of the Directors' report for the half year ended 31 December 2020.

#### Rounding of amounts to the nearest thousand dollars

The Consolidated Entity has applied the relief available under ASIC Instrument 2016/191 and accordingly, amounts in the financial statements and directors' report have been rounded to the nearest thousand dollars, or in certain cases, to the nearest dollar.

#### **Going Concern**

The directors are satisfied that the going concern basis of preparation is appropriate and therefore the financial information does not include any adjustments relating to the recoverability or classification of recorded asset amounts or to the amounts or classification of liabilities that might be necessary should the company not be able to continue as a going concern.



An explanation of the rationale for the directors' assertion is included in Note 21 to the Financial Report.

#### **Comparative Numbers**

The Half Year Report includes comparative numbers for both the corresponding half year as well as for the previous full year. Values are presented as follows:

- Profit & Loss disclosures for the 6 months to December 2020, the 6 months to December 2019 and the 12 months to June 2020.
- Balance Sheet disclosures as at 31 December 2020, 30 June 2020 and 31 December 2019.

Signed in accordance with a resolution of the Board of Directors.

Keith Perrett Chair

11 February 2021



## **Acumentis Group Limited**

Auditor's independence declaration under section 307c of the Corporations Act 2001

I declare that, to the best of my knowledge and belief, during the half year ended 31 December 2020 there have been:

- No contraventions of the auditor independence requirements as set out in the Corporations
   Act 2001 in relation to the review; and
- No contraventions of any applicable code of professional conduct in relation to the review.

William Buck

Accountants & Advisors

William Buck

ABN: 16 021 300 521

Les Zusix

L E. Tutt Partner

Sydney, 11 February 2021

#### **ACCOUNTANTS & ADVISORS**

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#### **Consolidated Statement of Profit or Loss and Other Comprehensive Income**

	Notes	31 Dec 20 6 months \$'000	31 Dec 19 6 months \$'000	30 Jun 20 12 months \$'000
Revenue from operations	2	22,998	16,832	39,285
Expenses from operations  Employment expenses  Software, printing and report delivery  Marketing  Communications  Insurance  Administration  Occupancy  Depreciation, amortisation & impairment  Impairment of right of use assets  Other operating expenses	11	15,361 1,307 254 415 1,215 523 261 1,074 131 980 21,521	14,151 1,353 202 364 1,179 830 424 1,007 182 1,104 20,796	29,122 2,694 374 710 2,271 1,418 771 2,078 497 1,817 41,752
Results from operating activities		1,477	(3,964)	(2,467)
Financial income Financial expenses Net financing (expense) / income		(188) (186)	- (260) (260)	18 (494) (476)
Share of net profit / (loss) of associates accounted for using the equity method		174	(207)	(86)
Profit/ (Loss) before income tax Income tax (Expense) / Benefit Profit / (Loss) for the period attributable to	5	1,465 (432)	(4,431) 977	(3,029) 474
members of the parent entity  Total other comprehensive income (net of tax)  Total comprehensive income / (loss) for the period attributable to members of the parent		1,033	(3,454)	(2,555) -
entity		1,033	(3,454)	(2,555)
Earnings per share Basic earnings per share Diluted earnings per share	6	0.66 cents 0.65 cents	(2.56 cents) (2.56 cents)	(1.76 cents) (1.76 cents)
States carmings per smare		3.00 001103	(2.00 001103)	(1.70 001113)

The Consolidated Statement of Profit or Loss and Other Comprehensive Income is to be read in conjunction with the notes to and forming part of the financial statements



## **Consolidated Statement of Financial Position**

	Notes	31 Dec 20 \$'000	30 Jun 20 \$'000	31 Dec 19 \$'000
Current assets				
Cash and cash equivalents		3,193	1,830	1,262
Term deposits		-	25	36
Trade and other receivables	7	4,058	4,673	3,039
Income tax receivable		-	-	54
Other current assets	8	2,107	895	2,059
Total current assets		9,358	7,423	6,450
Non-current assets				
Deferred tax assets	9	2,386	2,818	3,324
Term deposits		794	794	797
Plant & equipment	10	743	800	683
Right of use assets	11	2,948	2,580	3,425
Intangible assets	12	25,640	25,562	25,569
Investments in associated companies using the		•	,	,
equity method	13	1,202	1,114	993
Total non-current assets		33,713	33,668	34,791
Total assets		43,071	41,091	41,241
Current liabilities				
Trade & other payables	14	3,456	2,196	2,308
Borrowings	15	1,300	1,300	2,578
Lease liabilities	16	1,362	1,158	1,224
Employee benefits	17	4,121	4,255	3,330
Total current liabilities		10,239	8,909	9,440
Non-current liabilities				
Borrowings	15	1,950	2,600	2,600
Lease liabilities	16	2,586	2,364	2,784
Deferred tax liabilities	9	2,300	2,304	2,704
Employee benefits	17	507	471	503
Provisions	18	182	182	128
Total non-current liabilities	10	5,225	5,617	6,019
Total liabilities		15,464	14,526	15,459
Net assets		27,607	26,565	25,782
NGL 033613		27,007	20,000	23,702
Equity			_	_
Issued capital	19	44,477	44,477	44,477
Accumulated deficit		(16,879)	(17,912)	(18,695)
Other reserves	20	9	-	
Total equity		27,607	26,565	25,782

The Consolidated Statement of Financial Position is to be read in conjunction with the notes to and forming part of the financial statements



## **Consolidated Statement of Changes in Equity**

	Notes	Share capital \$'000	Accumulated deficit \$'000	Other reserves \$'000	Total \$'000
Balance as at 1 July 2019		39,293	(15,006)	-	24,287
Adjustment for change in		-	(351)	-	(351)
accounting policy Loss for the six months to					
31 December 2019		-	(3,454)	_	(3,454)
Shares issued		5,644	-	-	5,644
Share issue costs (net of tax)		(460)	-	-	(460)
Profit for the six months to					
30 June 2020		-	899	-	899
Balance as at 30 June 2020	_	44,477	(17,912)	-	26,565
	_				
Balance as at 1 July 2020		44,477	(17,912)	-	26,565
Profit for the period		-	1,033	-	1,033
Share based payments expense	_	-	-	9	9
Balance as at					
31 December 2020	_	44,477	(16,879)	9	27,607

The Consolidated Statement of Changes in Equity is to be read in conjunction with the notes to and forming part of the financial statements



#### **Consolidated Statement of Cashflows**

	Notes	31 Dec 20 6 months \$'000	31 Dec 19 6 months \$'000	30 Jun 20 12 months \$'000
Cash flows from operating activities Cash receipts from customers Government grants received Cash paid to suppliers and employees Interest received Interest paid Dividends received		23,274 2,320 (22,348) 2 (178) 86	20,307 - (24,218) - (158) -	41,483 629 (42,826) 18 (495)
Decrease in security deposits Income taxes refunded Net cash provided by / (used in) operating		25	85 445	98 498
activities  Cash flows from investing activities		3,181	(3,539)	(595)
Payments for property, plant & equipment Payments for intangible assets Payments for investments:	10 12	(147) (323)	(13) (644)	(324) (870)
Acquisition of associated entities  Net cash used in investing activities	13	(470)	(629) (1,286)	(628) (1,822)
Cash flows from financing activities Shares issued Borrowings received Repayment of borrowings Repayment of lease liabilities Dividends paid	19	- (650) (698) -	5,010 2,120 (2,190) (669)	5,010 2,120 (3,469) (1,230)
Net cash (used in) / provided by financing activities		(1,348)	4,271	2,431
Net increase / (decrease) in cash and cash equivalents held		1,363	(554)	14
Cash and cash equivalents at the beginning of the period		1,830	1,816	1,816
Cash and cash equivalents at the end of the period	,	3,193	1,262	1,830

The Consolidated Statement of Cashflows is to be read in conjunction with the notes to and forming part of the financial statements



#### **Notes to the Consolidated Financial Statements**

#### 1. Significant accounting policies

#### **Reporting entity**

Acumentis Group Limited (the "Company" or "Acumentis") is a company domiciled in Australia.

The consolidated interim financial statements of the Company as at and for the six months ended 31 December 2020 comprises the Company and its subsidiaries (together referred to as the "Consolidated Entity").

#### **Comparative Numbers**

The Half Year Report has been formatted to include comparative numbers for both the corresponding half year as well as for the previous full year. Values are presented as follows:

- Profit & Loss disclosures for the 6 months to December 2020, the 6 months to December 2019 and the 12 months to June 2020.
- Balance Sheet disclosures as at 31 December 2020, 30 June 2020 and 31 December 2019.

#### **Accounting Policies**

The accounting policies applied by the Consolidated Entity in these consolidated financial statements are the same as those applied by the Consolidated Entity in its consolidated financial statements as at and for the year ended 30 June 2020.

#### **Statement of compliance**

The consolidated interim financial statements are general purpose financial statements which have been prepared in accordance with AASB 134 Interim Financial Reporting and the Corporations Act 2001. They should be read in conjunction with the annual report for the year ended 30 June 2020.

The consolidated financial statements were authorised for issue by the directors on 11 February 2021.

#### 2. Revenue from operations

Revenue from rendering of services Other income

31 Dec 20 6 months \$'000	31 Dec 19 6 months \$'000	30 Jun 20 12 months \$'000
20,675	15,718	36,666
2,323	1,114	2,619
22,998	16,832	39,285



#### 3. Significant revenue and expense items

The Consolidated Entity has identified several items which are material due to the significance of their nature and/or amount. These are listed separately here to provide a better understanding of the financial performance of the Consolidated Entity.

	31 Dec 20 6 months \$'000	31 Dec 19 6 months \$'000	30 Jun 20 12 months \$'000
Revenue			
Government grants received	2,320	-	1,315
Insurance proceeds received	-	1,095	1,095
Licence termination fee	-	-	150
Expenses			
Consultants costs associated with cyber-attack response	-	716	791
Redundancy and termination costs	137	234	271
Impairment of right of use assets (note 11)	131	182	497

#### 4. Segment reporting

The Consolidated Entity's operations and clients are located entirely in Australia and comprise only one segment being the provision of property valuations & advice.

#### 5. Income tax

	31 Dec 20 6 months \$'000	31 Dec 19 6 months \$'000	30 Jun 20 12 months \$'000
Reconciliation of income tax expense / (benefit) to prima facie tax payable			
Profit / (Loss) from continuing operations before tax	1,465	(4,431)	(3,029)
Prima facie income tax expense / (benefit) calculated at 26% (Dec 19 & Jun 20: 27.5%) on profit / (loss)	381	(1,219)	(833)
Non-assessable income - Federal Government Cashflow Boost Increase/(decrease) in income tax expense due to:	(13)	-	(14)
Non-deductible expenses			
- Entertainment	2	5	6
- Other expenses	11	4	1
Non-assessable share of (profit) / loss of associate	(45)	57	24
	336	(1,153)	(816)
Adjustments for prior years	(13)	(4)	179
Restatement of future tax benefit <sup>1</sup>	109	180	163
Income tax expense / (benefit)	432	(977)	(474)

**Note 1:** Impact of reduction in tax rates from 30% to 27.5% effective 1 July 2017 (taken up on 1 July 2019), from 27.5% to 26% effective 1 July 2020 (taken up on 30 June 2020) and from 26% to 25% effective 1 July 2021 (taken up on 31 December 2020) on deferred tax balances (Note 9).



#### 6. Earnings per share

The calculation of earnings per share for the period was calculated using the following factors:

	31 Dec 20 6 months	31 Dec 19 6 months	30 Jun 20 12 months
Basic earnings per share Profit / (loss) attributable to ordinary	\$'000	\$'000	\$'000
shareholders of the company for the period	1,033	(3,454)	(2,555)
	Number	Number	Number
Issued ordinary shares at the start of the period	155,679,930	85,134,111	85,134,111
Shares issued during the period	-	70,545,819	70,545,819
Issued number of ordinary shares at end of the period	155,679,930	155,679,930	155,679,930
Weighted average number of ordinary shares during the period	155,679,930	134,976,266	145,271,530
<b>Diluted earnings per share</b> Profit / (loss) attributable to ordinary	\$'000	\$'000	\$'000
shareholders of the company for the period	1,033	(3,454)	(2,555)
Weighted average number of ordinary charge	Number	Number	Number
Weighted average number of ordinary shares during the period Options on issue at end of period	155,679,930	134,976,266 2,500,000	145,271,530 2,500,000
Antidilutive potential ordinary shares <sup>1</sup>	2,500,000	(2,500,000)	(2,500,000)
Performance rights on issue at end of period Weighted average number of issued plus	1,000,000	-	-
potential ordinary shares during the period	159,179,930	134,976,266	145,271,530

Note 1: For the 6 months ended 31 December 2019 and the 12 months ended 30 June 2020, the potential ordinary shares relating to options on issue were antidilutive (decreasing the loss per share disclosed) and accordingly the diluted earnings per share for these periods do not assume conversion of the options on issue.

In the published financial reports for December 2019 and June 2020, the antidilutive potential shares were erroneously included in the diluted earnings per share calculation therefore understating the diluted loss per share.

### 7. Trade and other receivables

Trade receivables
Provision for expected credit losses
Other receivables

31 Dec 20 \$'000	30 Jun 20 \$'000	31 Dec 19 \$'000
4,160	4,568	3,120
(160)	(82)	(214)
58	187	133
4,058	4,673	3,039
•		



#### 8. Other current assets

	31 Dec 20	30 Jun 20	31 Dec 19
	\$'000	\$'000	\$'000
Prepaid expenses	2,107	895	2,509

#### 9. Deferred tax balances

	31 Dec 20 \$'000	30 Jun 20 \$'000	31 Dec 19 \$'000
Deferred tax assets			
Employee provisions	1,055	1,000	911
Provision for expected credit losses	40	22	59
Accruals	24	35	60
Make good provisions	45	47	35
"Black hole" expenditure <sup>1</sup>	111	131	196
Right of use assets (lease liability minus NBV)	250	245	153
Other	-	1	2
	1,525	1,481	1,416
Tax losses	861	1,337	1,908
	2,386	2,818	3,324
Deferred tax liabilities			4
NBV of make good asset	•	-	4

**Note 1:** This relates to share issue costs that, in accordance with s40-880 of the Income Tax Assessment Act 1936, are deductible for income tax over a five-year period.



## 10. Plant & equipment

	Office equipment \$'000	Furniture & fittings \$'000	Leasehold improvements \$'000	Total \$'000
Cost				
Balance at 1 Jul 2019	1,983	615	433	3,031
Additions – cash	13	-	-	13
Balance at 31 Dec 2019	1,996	615	433	3,044
Balance at 1 Jan 2020	1,996	615	433	3,044
Additions – cash	143	9	159	311
Additions – non-cash	-	-	54	54
Disposals	<u> </u>	(3)	(84)	(87)
Balance at 30 Jun 2020	2,139	621	562	3,322
Balance at 1 Jul 2020	2,139	621	562	3,322
Acquisitions	106	29	12	147
Disposals		-	-	-
Balance at 31 Dec 2020	2,245	650	574	3,469
Accumulated depreciation				
Balance at 1 Jul 2019	1,539	387	225	2,151
Depreciation charge for the period	137	47	26	210
Balance at 31 Dec 2019	1,676	434	251	2,361
Balance at 1 Jan 2020	1,676	434	251	2,361
Depreciation charge for the period	130	36	82	248
Disposals	-	(3)	(84)	(87)
Balance at 30 Jun 2020	1,806	467	249	2,522
Balance at 1 Jul 2020	1,806	467	249	2,522
Depreciation charge for the period	127	34	43	204
Disposals	-	-	-	-
Balance at 31 Dec 2020	1,933	501	292	2,726
Carrying amounts				
31 Dec 2019	320	181	182	683
30 Jun 2020	333	154	313	800
31 Dec 2020	312	149	282	743
		,		, .



#### 11. Right of Use Assets

	Buildings \$'000	Office equipment \$'000	Total \$'000
Cost			
Balance at 1 Jul 2019	-	-	-
Change of accounting policy	6,794	142	6,936
Balance at 31 Dec 2019	6,794	142	6,936
Balance at 1 Jan 2020	6,794	142	6,936
Acquisitions	62	-	62
Disposals	(402)	-	(402)
Balance at 30 Jun 2020	6,454	142	6,596
Balance at 1 Jul 2020	6,454	142	6,596
Acquisitions – non-cash	1,150	-	1,150
Disposals	(232)	-	(232)
Balance at 31 Dec 2020	7,432	142	7,514
Accumulated depreciation			
Balance at 1 Jul 2019	_	_	_
Change of accounting policy	2,719	61	2,780
Depreciation charge for the period	525	24	549
Impairment charge for the period <sup>1</sup>	182	-	182
Disposals	-	_	-
Balance at 31 Dec 2019	3,426	85	3,511
Balance at 1 Jan 2020	3,426	85	3,511
Depreciation charge for the period	566	24	590
Impairment charge for the period <sup>1</sup>	315	-	315
Disposals	(400)	-	(400)
Balance at 30 Jun 2020	3,907	109	4,016
Balance at 1 Jul 2020	3,907	109	4,016
Depreciation charge for the period	599	25	625
Impairment charge for the period <sup>1</sup>	131	-	131
Disposals	(205)	-	(204)
Balance at 31 Dec 2020	4,432	134	4,566
Carrying amounts			
31 Dec 2019	3,368	57	3,425
30 Jun 2020	2,547	33	2,580
31 Dec 2020	2,940	8	2,948

**Note 1:** The impairment charges relate to the right of use assets comprising office leases that are no longer used by the business and have been vacated by the business. There are two such leases which have now both been sub-let.

The impairment charges represents the difference between the net book value of the assets and the net present value of future expected sub-lease income.



#### 12. Intangible assets

	Goodwill \$'000	Customer relationships \$'000	Computer software \$'000	Brands & Trademarks \$'000	Total \$'000
Balance at 1 Jul 2019	13,884	10,000	1,247	42	25,173
Acquisitions	-	-	402	242	644
Amortisation	-	-	(206)	-	(206)
Impairment charge	-	-	-	(42)	(42)
Balance at 31 Dec 2019	13,884	10,000	1,443	242	25,569
Balance at 1 Jan 2020 Acquisitions	13,884	10,000	1,443 215	242	25,569 215
Amortisation	-	-	(222)	-	(222)
Balance at 30 Jun 2020	13,884	10,000	1,436	242	25,562
Balance at 1 Jul 2020 Acquisitions Amortisation	13,884	10,000 - -	1,436 323 (245)	242 - -	25,562 323 (245)
Balance at 31 Dec 2020	13,884	10,000	1,514	242	25,640

Intangible asset carrying values are reviewed annually or whenever there are indications that they may be impaired. An impairment review was conducted effective 31 December 2020.

The estimated recoverable amount of intangibles is determined by way of estimating the net present values of cashflows expected to be generated by the cash generating units associated with the intangible assets.

The key assumptions and the approach to determine the value in use when estimating the recoverable amount of a cash generating unit are:

Assumption	How determined
Cash flows	The forecast 5-year cash flows are based on forecast results for the year ended 30 June 2021.
	The 2021 forecast forms the basis of cash flows in subsequent financial years based on the following assumptions:
	<ul> <li>retention of major client contracts and ongoing growth in revenues of 3-4% per annum</li> <li>no increase in overhead expenses in the first year and 3% increase in the years thereafter</li> <li>increase in employee expenses calculated as 50-60% of the increase in revenue since the prior year</li> <li>terminal value at the end of year 5 based on year 5 cashflows</li> </ul>
Discount rate	The discount rate adopted was a pre-tax rate of 11.8% and was based on the current risk-free interest rate and business specific risk factors, market borrowing rates and investor expected returns.



#### 13. Investments in associated companies using the equity method

	31 Dec 20	30 Jun 20	31 Dec 19
	\$'000	\$'000	\$'000
Acumentis (WA) Holdings Pty Ltd	1,202	1,114	993
Carrying value Carrying value at start of period Additional investment <sup>1</sup> Share of comprehensive profit / (loss) for period Dividends received Impairment of investment	1,114 - 174 (86) -	571 628 (85) -	571 628 (206) - -
Carrying value at end of period	1,202	1,114	993
Reconciliation to carrying value  Net assets of Acumentis (WA) Holdings Pty Ltd  Consolidated entities share of closing net assets	5,122	4,913	4,659
	42.2%	42.2%	42.2%
Consolidated entities share of closing net assets Unrecognised discount on acquisition Impairment of investment Carrying value of interest in associate	2,161	2,073	1,966
	(206)	(206)	(220)
	(753)	(753)	(753)
	1,202	1,114	993

Note 1: Effective 26 August 2019, the Consolidated Entity acquired an additional 8.4% of the existing share capital of Acumentis (WA) Holdings Pty Ltd for consideration of \$221,076. Effective 13 September 2019, Acumentis (WA) Holdings Pty Ltd issued new shares to the Consolidated Entity taking its ownerships from 33.4% to 42.2% for consideration of \$407,254.

#### 14. Trade and other payables

	31 Dec 20 \$'000	30 Jun 20 \$'000	31 Dec 19 \$'000
Trade payables	1,412	994	1,227
Other payables and accrued expenses	2,044	1,202	1,081
	3,456	2,196	2,308

#### 15. Borrowings

	31 Dec 20	30 Jun 20	31 Dec 19
	\$'000	\$'000	\$'000
Current			
Short term loan	-	-	1,278
Commercial bank bills	1,300	1,300	1,300
	1,300	1,300	2,578
Non-current			
Commercial bank bills	1,950	2,600	2,600
Total	3,250	3,900	5,178



The short-term loan related to insurance premium financing and is secured against the underlying insurance policy only. The loan carried a fixed interest rate of 5.1% and was fully repaid prior to 30 June 2020. The insurance premium was not financed in the current financial year.

The commercial bank bills are secured by fixed and floating charges over the assets of the Consolidated Entity. The bank bills carry floating interest rate of BBSY + 2.6% and have a 5-year term ending 12 April 2023 with six monthly repayments amortising the balance over the term.

	Short-term		
	loan	Bank bills	Total
	\$'000	\$'000	\$'000
Balance as at 1 July 2019	249	5,000	5,249
Additions	2,120	-	2,120
Repayments	(1,091)	(1,100)	(2,191)
Balance as at 31 December 2019	1,278	3,900	5,178
Balance as at 1 January 2020	1,278	3,900	5,178
Repayments	(1,278)	-	(1,278)
Balance as at 30 June 2020	-	3,900	3,900
			_
Balance as at 1 July 2020	-	3,900	3,900
Additions	-	-	-
Repayments	<u>-</u>	(650)	(650)
Balance as at 31 December 2020	-	3,250	3,250

#### 16. Lease Liabilities

	31 Dec 20 \$'000	30 Jun 20 \$'000	31 Dec 19 \$'000
Current			
Right of use assets	1,362	1,158	1,198
Other leases	-	-	26
	1,362	1,158	1,224
Non-current			
Right of use assets	2,586	2,364	2,784
Total	3,948	3,522	4,008



## 17. Employee Benefits

	31 Dec 20 \$'000	30 Jun 20 \$'000	31 Dec 19 \$'000
Current			
Annual leave	1,880	1,747	1,292
Long services leave	1,600	1,628	1,516
Performance pay	641	880	522
	4,121	4,255	3,330
Non-current			
Long service leave	507	471	503

#### 18. Provisions

	31 Dec 20 \$'000	30 Jun 20 \$'000	31 Dec 19 \$'000
Non-current			
Make good	182	182	128

Movement in provisions	Operating lease \$'000	Make good \$'000	Total \$'000
Balance as at 1 July 2019	64	128	192
Change in accounting policy	(64)	-	(64)
Balance as at 31 December 2019	-	128	128
Balance as at 1 January 2020	-	128	128
Utilised during period	-	(8)	(8)
Increase during period	-	62	62
Balance as at 30 June 2020	-	182	182
Balance as at 1 July 2020	-	182	182
Utilised during period	-	-	-
Increase during period		-	-
Balance as at 31 December 2020	-	182	182



#### 19. Issued Capital

#### **Share capital**

The company recorded the following amounts within shareholders' equity as a result of the issue of ordinary shares:

	Number of		
	shares	\$'000	
Balance as at 1 July 2019	85,134,111	39,293	
Issued during the period <sup>1</sup>	70,545,819	5,184	
Balance as at 31 December 2019	155,679,930	44,477	
Issued during the period	-	-	
Balance as at 30 June 2020	155,679,930	44,477	
Issued during period	<u> </u>	-	
Balance as at 31 December 2020	155,679,930	44,477	

**Note 1:** On 23 August 2019, the company undertook a partially underwritten, 4 for 5 entitlements issue at 8 cents a share which was fully subscribed and resulted in the issue of 68,045,819 ordinary shares and proceeds (net of offer and placement costs) of \$5,009,667 plus a future tax benefit of \$174,350 resulting in an increase in share capital of \$5,184,016.

A further 2,500,000 ordinary shares were issued to the underwriter and lead manager of the share offer in part consideration of the services provided.

#### **Options**

On 23 August 2019, 2,500,000 options were issued to the underwriter and lead manager of the share offer in part consideration of the services provided.

These options have an exercise price of \$0.12 and an expiry date of 23 August 2023.

#### **Performance Rights**

On 15 October 2020, the Company issued 1,000,000 performance rights to the CEO as a long term incentive under the Acumentis Employee Share Plan.

The performance rights have the following vesting conditions:

- Service Condition the CEO must remain employed for 3 years (to finalisation of FY23 audit of the financial statements). If the service condition is not met, none of the performance rights will
- Market Condition 50% or 500,000 performance rights will vest if the total shareholder return ("TSR") for Acumentis is at least equal to the TSR for the ASX300 for the period 1 July 2020 to 30 June 2023.
- Performance Condition the remaining 500,000 performance rights will vest pro-rata based on the earnings per share of Acumentis Group Limited being between 2.4 cents and 3.2 cents for the year ended 30 June 2023.



The Board has the discretion to adjust the number of rights that ultimately vest and/or the service condition period if it forms the view that the unadjusted outcome is not appropriate to the circumstances that prevailed over the measurement period.

The Board has discretion to determine that some or all unvested rights held lapse on a specified date if allowing the rights to vest would, in the opinion of the Board, result in an inappropriate benefit to the rights holder. Such circumstances would include joining a competitor or actions that harm the Company's stakeholders.

In the case of fraud or misconduct, all unvested rights will be forfeited.

The performance rights have been valued using a Monte Carlo simulation at \$118,250 and this will be provided for over the vesting period of the rights to 30 June 2023 with adjustments made where appropriate for the likelihood of non-vesting of those rights subject to a performance condition.

#### **Dividends**

No dividends were paid by the company during the period.

#### 20. Other Reserves

20. Other Reserves			
	31 Dec 20 \$'000	30 Jun 20 \$'000	31 Dec 19 \$'000
Share based payments reserve	9	-	-
Movement in other reserves	\$'000		
Balance as at 1 July 2020 Share based payment expense Balance as at 31 December 2020	- 9 9		



#### 21. Going Concern

The Company was the subject of two cyber-attacks in the first half of calendar 2019 which resulted in a number of clients suspending utilisation of Company's services with a resulting reduction in revenues, profits and cashflows.

During the second half of calendar 2019 and through calendar 2020, the Company has invested heavily in improving its information security stance resulting in ISO27001 and IRAP certification and has been successful in being reinstated by the majority of its clients. The Company also undertook a successful capital raise of \$5.64M in August 2019.

The COVID-19 pandemic resulted in relatively small adverse impacts on revenues as a result of border restrictions and uncertainty in the economic future and hence asset values. The business had returned to largely normal trading by the third quarter of calendar 2020. The Company qualified for the first tranche of JobKeeper and this assisted in supporting the business through the period April to September 2020.

The business is now trading profitably again and has prepared detailed forecasts for the future confirming the longer term improvements to its trading performance.

Based on the improved trading, period end cash balances held and the strength of the current balance sheet, the directors are satisfied that the going concern basis of preparation is appropriate and therefore the financial information does not include any adjustments relating to the recoverability or classification of recorded asset amounts or to the amounts or classification of liabilities that might be necessary should the company not be able to continue as a going concern.



#### **Directors' Declaration**

In the opinion of the Directors of Acumentis Group Limited (the "company"):

- 1) The financial statements and notes set out on pages 6 to 22, are in accordance with the Corporations Act 2001 including:
  - a) giving a true and fair view of the Consolidated Entity's financial position as at 31 December 2020 and its performance for the half-year ended on that date; and
  - b) complying with Australian Accounting Standard AASB 134 *Interim Financial Reporting;* and the Corporations Act 2001
- 2) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Dated at Sydney this 11th day of February 2021.

Signed in accordance with a resolution of the directors:

Keith Perrett

Chair



## **Acumentis Group Limited**

Independent auditor's review report

# Report on the Review of the Half-Year Financial Report

#### Conclusion

We have reviewed the accompanying half-year financial report of Acumentis Group Limited (the Company) and the entities it controlled at the half-year's end or from time to time during the half year (the consolidated group), which comprises the consolidated statement of financial position as at 31 December 2020, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Acumentis Group Limited is not in accordance with the *Corporations Act 2001* including:

- a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2020 and of its performance for the half year ended on that date; and
- b) complying with Australian Accounting Standard 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

#### **Basis for Conclusion**

We conducted our review in accordance with ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity. Our responsibilities are further described in the Auditor's Responsibilities for the Review of the Financial Report section of our report. We are independent of the Company in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's review report.

#### Responsibility of Directors for the Half-Year Financial Report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

#### **ACCOUNTANTS & ADVISORS**

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#### Auditor's Responsibilities for the Review of the Half-Year Financial Report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Company's financial position as at 31 December 2020 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

William Buck

Accountants & Advisors

William Buck

ABN: 16 021 300 521

L.E. Tutt

Partner

Sydney, 11 February 2021