

## 25 February 2021

## **Preliminary FY2020 Results Announcement and Appendix 4E**

Doctor Care Anywhere delivers growth across all key operating and financial measures with IPO Prospectus forecasts exceeded

## **Key Highlights**

- Activated Lives at FY20 end up 199% on CY19 end
- Consultations for FY20 up 306% on CY19
- Unaudited revenue totalled £11.6m in FY20, up 102% on CY19
- Unaudited EBITDA loss 14.9% favourable to Prospectus forecast

Doctor Care Anywhere Group plc (ASX:DOC, "DOC" or "the Company") is pleased to provide its Preliminary Annual Results Announcement and Appendix 4E for the year ended 31 December 2020. This report is prepared in GBP under International Financial Reporting Standards as adopted by the European Union (IFRS).

## **Operational performance**

The Company delivered robust growth throughout 2020



Consultations<sup>2</sup>

<sup>&</sup>lt;sup>1</sup> **Activated Lives** represents the total number of people who "sign up" for DOC's service and enter their personal details.

 $<sup>^{\</sup>rm 2}$  Consultations are the number of GP consultations delivered to patients over the period.





## **Financial performance against Prospectus forecast**

The Company delivered strong performance against Prospectus forecast

### **Summary of FY20 Consolidated Statement of Comprehensive Income**

£ in millions	Notes	FY20 Actual	FY20 Forecast	Variance	9
Utilisation revenue	1	9.0	8.3	0.6	7.6%
Subscription revenue	2	1.8	1.7	0.0	7.0% 4.5%
Other revenue	3	0.8	0.9	(0.1)	(8.2%)
Revenue	3	11.6	10.9	0.6	5.8%
Cost of sales	4	(5.9)	(5.7)	(0.2)	(2.8%)
Gross profit		5.7	5.2	0.5	9.2%
Operating costs		(3.1)	(3.2)	0.2	5.0%
Contribution		2.6	2.0	0.6	32.4%
Sales and marketing		(1.6)	(1.8)	0.1	8.4%
Research and development		(2.2)	(1.7)	(0.5)	(29.9%)
General and administration		(10.4)	(11.2)	0.8	7.4%
Other operating income	5	6.0	4.9	1.1	21.7%
Share based payment	6	(2.2)	(1.9)	(0.3)	(18.2%)
Share of JV net loss	7	(0.8)	(0.5)	(0.3)	(65.1%)
EBITDA		(8.7)	(10.2)	1.5	14.9%
Depreciation and amortisation		(0.9)	(1.0)	0.1	5.3%
EBIT		(9.6)	(11.1)	1.6	14.1%
Finance income/(expense)	8	(21.8)	(21.7)	(0.1)	(0.5%
Loss before tax		(31.4)	(32.8)	1.5	4.5%
Tax	9	0.1	0.1	0.0	46.1%
Loss after tax		(31.3)	(32.8)	1.5	4.6%

#### Notes:

1. **Utilisation revenue**: represents revenue from the provision of Virtual GP and Internet Hospital services. Customers are charged per consultation performed or billable cancelled consultation

2. **Subscription revenue**: represents revenue from monthly and annual service subscriptions. Revenue is driven by the number of subscription-based Eligible Lives<sup>3</sup>

 $<sup>^{3}</sup>$  Eligible Lives represents the total number of people who have an entitilement to use DOC's services.



- 3. **Other revenue**: consists of underwrite top-up payments which arise when a customer agrees to underwrite a certain number of consultations and there is a shortfall between the pre-agreed underwritten and actual consultation volumes, technology platform licence fees and digital design services fees
- 4. **Cost of sales**: consists of the salaries and other related costs of the doctors who deliver the telehealth services to customers
- 5. **Other operating income**: primarily represents the £5.0 million gain as a result of the disposal of 50% of the subsidiary, Doctor at Hand Diagnostics Limited, and £0.7 million in respect of services provided to the company after disposal
- 6. **Share based payment**: relates to non-cash remuneration in the form of share options and share awards granted to the Company's Directors, employees and suppliers
- 7. Share of JV net loss: represents the Company's 50% share of net losses generated by its JV with AXA Health.
- 8. **Net finance income/(expense)**: primarily relates to £21.7 million of finance charges in respect of the fair value adjustment of Convertible Loan Notes issued by the Company
- 9. Tax: relates to tax credits claimed for qualifying research and development expenses

### **Commentary on FY20 performance against Prospectus forecast**

Revenue for FY20 was £11.6 million, up 5.8% on Prospectus forecast (FY20F: £10.9 million), driven primarily by increased consultation utilisation across DOC's patient base.

Gross profit for FY20 was £5.7 million, up 9.2% on Prospectus forecast (FY20F: £5.2 million), driven by increased revenue and efficiency in the delivery of the Company's services.

Contribution for FY20 was £2.6 million, up 32.4% on Prospectus forecast (FY20F: £2.0 million), driven by increased revenue and efficiency in the delivery of the Company's services.

EBITDA loss for FY20 was £8.7 million, 14.9% favourable to Prospectus forecast (FY20F: loss of £10.2 million), driven by lower offer costs associated with the Company's IPO on the ASX and increased recharges to the Company's Joint Venture with AXA Health.

Net loss for FY20 was £31.3 million, 4.6% favourable to Prospectus forecast (FY20F: loss of £32.8 million).

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This ASX announcement has been authorised for release by the Board of Directors.

### **About Doctor Care Anywhere:**

Doctor Care Anywhere Group plc is a UK-based telehealth company that is committed to delivering the best possible patient experience and clinical care through digitally enabled, joined up, evidence based pathways on its proprietary platform. DOC utilises its relationships with health insurers, healthcare providers and corporate customers to connect with patients to deliver a range of telehealth services.

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# **Appendix 4E - Preliminary Final Report FY2020**

## Doctor Care Anywhere Group plc Year ended 31 December 2020

## **Reporting period**

Current reporting period (FY20): 1 January 2020 to 31 December 2020 (12 months)
Previous reporting period (FY19): 1 April 2019 to 31 December 2019 (9 months)
Additional comparative period (CY19): 1 January 2019 to 31 December 2019 (12 months)

## **Basis of preparation**

This financial report has been prepared in accordance with measurement and recognition (but not disclosure) requirements of IFRS.

The Company used to report under UK GAAP with a 31 March financial year end, its financial year end changed to 31 December from 2019 onwards and it is undertaking a statutory transition to IFRS with a transition date of 1 April 2019. Results prepared for the 12-month period ended 31 December 2019 under IFRS for the purpose of the Company's admission to the Offical List of the ASX have been included as an additional comparative to aid understanding of year on year performance.

The financial information on which this report is based is in the process of being audited.

### Results for announcement to the market

					Variance to FY19		Variance	to CY19
		FY20	FY19	CY19	Variance	%	Variance	%
Revenue	£m's	11.6	4.5	5.7	7.0	154.8%	5.8	102.1%
Net loss	£m's	(31.3)	(4.6)	(5.7)	(26.6)	(572.8%)	(25.6)	(451.1%)
Net tangible assets per security	£'s	0.13	(0.46)	(0.46)	0.59	128.0%	0.59	128.0%

## Revenue

Revenue growth across the period was driven by an increased volume of consultations delivered to DOC's growing bases of Eligible and Activated Lives.

## **Net loss**

The movement in net losses across FY20 were predominantly driven by a number of irregular items, all of which were included in the Company's Prospectus, as follows:

- Fair value finance charges in respect of Convertible Loan Notes issued by DOC in advance of the IPO, such charges totaling £21.7m in FY20 (FY19: £1.2m, CY19: £1.3m);
- Costs associated with the Company's listing on the ASX expensed in the period, the total cost of which was £3.7m, with £1.1m being expensed to the Statement of Comprehensive Income in FY20 (FY19: nil, CY19: nil); and



• Other Operating Income generated in respect of the Company's partial disposal of Doctor at Hand Diagnostics Limited to AXA Health, such income totaling £5.0m in FY20 (FY19: nil, CY19: nil).

Adjusting for these items, FY20 losses increased by £9.9 million (302.4%) above FY19 and £8.8 million (208.0%) above CY19. These increases were driven by increased investment by the Company in its Research & Development and Sales & Marketing capabilities to drive business growth, in addition to increased Share Based Payment and General & Administration expenses to support the growing business.

### Net tangible assets per security

The Company was in a net liability position at the end of FY19 and CY19 due to outstanding Convertible Loan Notes, the conversion of these notes and funds raised at the Company's IPO during FY20 drove the variance in net tangible assets per security.

#### **Dividends**

It is not proposed to pay any dividends, nor were any paid in the prior period.

#### **Joint Ventures**

On 31 January 2020 the Company partially disposed of a subsidiary, Doctor at Hand Diagnostics Limited, through the sale of 50% of the issued share capital to AXA Health for total consideration of £3 million. The remaining investment of 50% is now accounted for as an investment in joint venture. Other operating income of £5m was recognised in FY20 in respect of this partial disposal.



# **Financial Statements**

# **Consolidated Statement of Comprehensive Income**

	Note	Year ended 31 December 2020	9-month period ended 31 December 2019	Year ended 31 December 2019
		£000's	£000's	£000's
Revenue	1	11,573	4,542	5,725
Cost of sales		(5,879)	(1,108)	(1,368)
Gross profit		5,694	3,434	4,357
Administrative expenses	2	(20,422)	(6,909)	(8,814)
Other operating income	3	6,038	-	-
Operating loss		(8,690)	(3,475)	(4,457)
Share of loss of Joint		(813)		_
Venture		(813)	_	-
Finance income		-	-	1
Finance expense	4	(21,864)	(1,245)	(1,302)
Loss before taxation		(31,367)	(4,720)	(5,758)
Tax credit		90	71	83
Loss for the financial year		(31,277)	(4,649)	(5,675)
Other comprehensive				
income		_	_	_
Total comprehensive loss		(31,277)	(4,649)	(5,675)
for the year		(31,277)	(4,043)	(3,073)
Loss per share:		£	£	£
Basic and diluted		(0.18)	(0.04)	(0.05)



# **Consolidated Statement of Financial Position**

Current assets         38,362         592         761           Trade and other receivables         5         3,615         566         747           Total current assets         41,977         1,158         1,508           Non-current assets         Froperty, plant and equipment         6         1,697         252         128           Intangible assets         7         3,580         3,583         2,726           Interest in Joint Venture         3         2,187         -         -           Total non-current assets         7,464         3,835         2,854           Total assets         49,441         4,993         4,362           Current liabilities         (2,143)         (1,389)           Trade and other payables         8         (3,776)         (2,143)         (1,389)           Non-current liabilities         (3,776)         (2,143)         (1,389)           Total current liabilities         (1,205)         (8,204)         (3,879)           Total non-current liabilities         (1,205)         (8,204)         (3,879)           Total non-current liabilities         (1,205)         (8,204)         (3,879)           Net assets / (liabilities)         44,460         (5,354)         (906		Note	As at 31 December 2020 £000's	As at 31 December 2019 £000's	As at 1 April 2019 £000's
Trade and other receivables         5         3,615         566         747           Total current assets         41,977         1,158         1,508           Non-current assets         Property, plant and equipment         6         1,697         252         128           Intangible assets         7         3,580         3,583         2,726           Interest in Joint Venture         3         2,187         -         -           Total non-current assets         7,464         3,835         2,854           Current liabilities         Trade and other payables         8         (3,776)         (2,143)         (1,389)           Total current liabilities         (3,776)         (2,143)         (1,389)           Non-current liabilities         (3,776)         (2,143)         (1,389)           Non-current liabilities         (1,205)         (8,204)         (3,879)           Total non-current liabilities         (1,205)         (8,204)         (3,879)           Net assets / (liabilities)         44,460         (5,354)         (906)           Capital and reserves         (20)         (20)         (20)           Called up share capital         10         70         20         20           Share prem	Current assets				
Total current assets	•		38,362	592	761
Non-current assets           Property, plant and equipment         6         1,697         252         128           Intangible assets         7         3,580         3,583         2,726           Interest in Joint Venture         3         2,187         -         -           Total non-current assets         7,464         3,835         2,854           Current liabilities           Trade and other payables         8         (3,776)         (2,143)         (1,389)           Total current liabilities           Trade and other payables         9         (1,205)         (8,204)         (3,879)           Non-current liabilities           Trade and other payables         9         (1,205)         (8,204)         (3,879)           Total non-current liabilities           Total non-current liabilities         (1,205)         (8,204)         (3,879)           Net assets / (liabilities)         44,460         (5,354)         (906)           Capital and reserves           Called up share capital         10         70         20         20           Share premium account         45,945         14,705         14,556           Capital		5	3,615	566	747
Property, plant and equipment         6         1,697         252         128           Intangible assets         7         3,580         3,583         2,726           Interest in Joint Venture         3         2,187         -         -           Total non-current assets         7,464         3,835         2,854           Current liabilities           Trade and other payables         8         (3,776)         (2,143)         (1,389)           Total current liabilities           Trade and other payables         9         (1,205)         (8,204)         (3,879)           Non-current liabilities           Trade and other payables         9         (1,205)         (8,204)         (3,879)           Total non-current liabilities         (1,205)         (8,204)         (3,879)           Net assets / (liabilities)         44,460         (5,354)         (906)           Capital and reserves           Called up share capital         10         70         20         20           Share premium account         45,945         14,705         14,556           Capital redemption reserve         -         2         2           Other reserves	Total current assets		41,977	1,158	1,508
Property, plant and equipment         6         1,697         252         128           Intangible assets         7         3,580         3,583         2,726           Interest in Joint Venture         3         2,187         -         -           Total non-current assets         7,464         3,835         2,854           Current liabilities           Trade and other payables         8         (3,776)         (2,143)         (1,389)           Total current liabilities           Trade and other payables         9         (1,205)         (8,204)         (3,879)           Non-current liabilities           Trade and other payables         9         (1,205)         (8,204)         (3,879)           Total non-current liabilities         (1,205)         (8,204)         (3,879)           Net assets / (liabilities)         44,460         (5,354)         (906)           Capital and reserves           Called up share capital         10         70         20         20           Share premium account         45,945         14,705         14,556           Capital redemption reserve         -         2         2           Other reserves					
equipment Intangible assets 7 3,580 3,583 2,726 Interest in Joint Venture 3 2,187  Total non-current assets 7,464 3,835 2,854  Total assets 49,441 4,993 4,362  Current liabilities Trade and other payables 8 (3,776) (2,143) (1,389)  Total current liabilities Trade and other payables 9 (1,205) (8,204) (3,879)  Total non-current liabilities  Trade and other payables 9 (1,205) (8,204) (3,879)  Total non-current liabilities  Capital and reserves Called up share capital 10 70 20 20 Share premium account 45,945 14,705 14,556 Capital redemption reserve - 2 2 Other reserves 2,276 99 47 Accumulated losses (3,831) (20,180) (15,531)					
Total non-current assets   7,464   3,835   2,854		6	1,697	252	128
Total non-current assets         7,464         3,835         2,854           Total assets         49,441         4,993         4,362           Current liabilities         Trade and other payables         8         (3,776)         (2,143)         (1,389)           Non-current liabilities         Trade and other payables         9         (1,205)         (8,204)         (3,879)           Total non-current liabilities         (1,205)         (8,204)         (3,879)           Net assets / (liabilities)         44,460         (5,354)         (906)           Capital and reserves         Called up share capital         10         70         20         20           Share premium account         45,945         14,705         14,556           Capital redemption reserve         -         2         2           Other reserves         2,276         99         47           Accumulated losses         (3,831)         (20,180)         (15,531)	Intangible assets	7	3,580	3,583	2,726
Total assets         49,441         4,993         4,362           Current liabilities         Trade and other payables 8 (3,776) (2,143) (1,389)           Non-current liabilities         Trade and other payables 9 (1,205) (8,204) (3,879)           Total non-current liabilities         (1,205) (8,204) (3,879)           Net assets / (liabilities)         44,460 (5,354) (906)           Capital and reserves         Called up share capital 10 70 20 20         Share premium account 45,945 14,705 14,556           Capital redemption reserve - 2 2         2 2         Other reserves         2,276 99 47           Accumulated losses         (3,831) (20,180) (15,531)	Interest in Joint Venture	3	2,187	-	<u>-</u> _
Current liabilities           Trade and other payables         8         (3,776)         (2,143)         (1,389)           Non-current liabilities           Trade and other payables         9         (1,205)         (8,204)         (3,879)           Total non-current liabilities         (1,205)         (8,204)         (3,879)           Net assets / (liabilities)         44,460         (5,354)         (906)           Capital and reserves           Called up share capital         10         70         20         20           Share premium account         45,945         14,705         14,556           Capital redemption reserve         -         2         2           Other reserves         2,276         99         47           Accumulated losses         (3,831)         (20,180)         (15,531)	Total non-current assets		7,464	3,835	2,854
Current liabilities           Trade and other payables         8         (3,776)         (2,143)         (1,389)           Non-current liabilities           Trade and other payables         9         (1,205)         (8,204)         (3,879)           Total non-current liabilities         (1,205)         (8,204)         (3,879)           Net assets / (liabilities)         44,460         (5,354)         (906)           Capital and reserves           Called up share capital         10         70         20         20           Share premium account         45,945         14,705         14,556           Capital redemption reserve         -         2         2           Other reserves         2,276         99         47           Accumulated losses         (3,831)         (20,180)         (15,531)					
Trade and other payables         8         (3,776)         (2,143)         (1,389)           Total current liabilities         (3,776)         (2,143)         (1,389)           Non-current liabilities         (1,205)         (8,204)         (3,879)           Total non-current liabilities         (1,205)         (8,204)         (3,879)           Net assets / (liabilities)         44,460         (5,354)         (906)           Capital and reserves         Called up share capital         10         70         20         20           Share premium account         45,945         14,705         14,556           Capital redemption reserve         -         2         2           Other reserves         2,276         99         47           Accumulated losses         (3,831)         (20,180)         (15,531)	Total assets		49,441	4,993	4,362
Trade and other payables         8         (3,776)         (2,143)         (1,389)           Total current liabilities         (3,776)         (2,143)         (1,389)           Non-current liabilities         (1,205)         (8,204)         (3,879)           Total non-current liabilities         (1,205)         (8,204)         (3,879)           Net assets / (liabilities)         44,460         (5,354)         (906)           Capital and reserves         Called up share capital         10         70         20         20           Share premium account         45,945         14,705         14,556           Capital redemption reserve         -         2         2           Other reserves         2,276         99         47           Accumulated losses         (3,831)         (20,180)         (15,531)	Current liabilities				
Total current liabilities         (3,776)         (2,143)         (1,389)           Non-current liabilities         (1,205)         (8,204)         (3,879)           Total non-current liabilities         (1,205)         (8,204)         (3,879)           Net assets / (liabilities)         44,460         (5,354)         (906)           Capital and reserves         Called up share capital         10         70         20         20           Share premium account         45,945         14,705         14,556           Capital redemption reserve         -         2         2           Other reserves         2,276         99         47           Accumulated losses         (3,831)         (20,180)         (15,531)		8	(3.776)	(2.143)	(1.389)
Non-current liabilities           Trade and other payables         9         (1,205)         (8,204)         (3,879)           Total non-current liabilities         (1,205)         (8,204)         (3,879)           Net assets / (liabilities)         44,460         (5,354)         (906)           Capital and reserves         Called up share capital         10         70         20         20           Share premium account         45,945         14,705         14,556           Capital redemption reserve         -         2         2           Other reserves         2,276         99         47           Accumulated losses         (3,831)         (20,180)         (15,531)					
Trade and other payables         9         (1,205)         (8,204)         (3,879)           Total non-current liabilities         (1,205)         (8,204)         (3,879)           Net assets / (liabilities)         44,460         (5,354)         (906)           Capital and reserves         20         20           Called up share capital         10         70         20         20           Share premium account         45,945         14,705         14,556           Capital redemption reserve         -         2         2           Other reserves         2,276         99         47           Accumulated losses         (3,831)         (20,180)         (15,531)			(0):10)	(=,= 10)	(=,===,
Total non-current liabilities         (1,205)         (8,204)         (3,879)           Net assets / (liabilities)         44,460         (5,354)         (906)           Capital and reserves         20         20           Called up share capital         10         70         20         20           Share premium account         45,945         14,705         14,556           Capital redemption reserve         -         2         2           Other reserves         2,276         99         47           Accumulated losses         (3,831)         (20,180)         (15,531)	Non-current liabilities				
Net assets / (liabilities)       44,460       (5,354)       (906)         Capital and reserves       20       20         Called up share capital       10       70       20       20         Share premium account       45,945       14,705       14,556         Capital redemption reserve       -       2       2         Other reserves       2,276       99       47         Accumulated losses       (3,831)       (20,180)       (15,531)	Trade and other payables	9	(1,205)	(8,204)	(3,879)
Capital and reserves         Called up share capital       10       70       20       20         Share premium account       45,945       14,705       14,556         Capital redemption reserve       -       2       2         Other reserves       2,276       99       47         Accumulated losses       (3,831)       (20,180)       (15,531)	Total non-current liabilities		(1,205)	(8,204)	(3,879)
Capital and reserves         Called up share capital       10       70       20       20         Share premium account       45,945       14,705       14,556         Capital redemption reserve       -       2       2         Other reserves       2,276       99       47         Accumulated losses       (3,831)       (20,180)       (15,531)					
Called up share capital       10       70       20       20         Share premium account       45,945       14,705       14,556         Capital redemption reserve       -       2       2         Other reserves       2,276       99       47         Accumulated losses       (3,831)       (20,180)       (15,531)	Net assets / (liabilities)		44,460	(5,354)	(906)
Called up share capital       10       70       20       20         Share premium account       45,945       14,705       14,556         Capital redemption reserve       -       2       2         Other reserves       2,276       99       47         Accumulated losses       (3,831)       (20,180)       (15,531)	Conital and recoming				
Share premium account       45,945       14,705       14,556         Capital redemption reserve       -       2       2         Other reserves       2,276       99       47         Accumulated losses       (3,831)       (20,180)       (15,531)	•	10	70	20	20
Capital redemption reserve         -         2         2           Other reserves         2,276         99         47           Accumulated losses         (3,831)         (20,180)         (15,531)	•	10			
Other reserves         2,276         99         47           Accumulated losses         (3,831)         (20,180)         (15,531)	•		-		2
Accumulated losses (3,831) (20,180) (15,531)	•		2,276	<del>-</del>	- 47
			•	(20,180)	(15,531)
	Total equity		44,460	(5,354)	



# **Consolidated Statement of Changes in Equity**

	Called up share capital	Share premium account	Capital redemp- tion reserve	Other reserves	Accumu- lated losses	Total equity
	£000's	£000's	£000's	£000's	£000's	£000's
As at 1 April 2019	20	14,556	2	47	(15,531)	(906)
Comprehensive loss for the year	-	-	-	-	(4,649)	(4,649)
Shares issued during the year	-	149	-	-	-	149
Share based payments	-	-	-	52	-	52
As at 31 December 2019	20	14,705	2	99	(20,180)	(5,354)
Comprehensive loss for the year	-	-	-	-	(31,277)	(31,277)
Shares issued during the year	50	55,847	-	-	-	55,897
Share based payments	-	-	-	2,177	-	2,177
Reversal of Fair Value finance expense	-	-	-	-	23,017	23,017
Capital reduction	-	(24,607)	(2)	-	24,609	-
As at 31 December 2020	70	45,945	-	2,276	(3,831)	44,460



# **Consolidated Statement of Cash Flows**

	Note	Year ended 31 December 2020	9-month period ended 31 December 2019	Year ended 31 December 2019
		£000's	£000's	£000's
Receipts from customers		9,657	4,951	5,634
Payments to suppliers and employees		(20,386)	(6,773)	(12,099)
Finance costs paid		(2)	-	-
Government grants and tax incentives		78	-	-
Total cash flows from operating activities		(10,653)	(1,822)	(6,465)
Payment for property, plant and equipment		(363)	(31)	(58)
Payments for software development		(1,457)	(1,343)	(1,668)
Proceeds from disposals of entities Repayment of third party loans Loans to directors	3	2,992 82 (13)	- - -	- - -
Total cash flows from investing activities		1,241	(1,374)	1,610
Payments to suppliers in relation to		(4.050)		
equity issue		(4,360)	-	-
Proceeds from equity issue Proceeds from issue of convertible		35,599	-	-
loan notes		15,893	3,153	3,989
Repayment of loans  Total cash flows from financing		(338)	(126)	(252)
activities		46,794	3,027	3,737
Net cash flows		37,382	(169)	(1,118)
Cash and cash equivalents at				
beginning of year		592	761	1,710
Effect of movement in exchange rates on cash held		385	-	-
Cash and cash equivalents at end of year		38,359	592	592



#### Note 1: Revenue

	Year ended 31 December 2020	9-month period ended 31 December 2019	Year ended 31 December 2019
	£000's	£000's	£000's
Utilisation	8,978	1,570	1,954
Subscription	1,790	819	1,059
Other	805	2,153	2,712
Total	11,573	4,542	5,725

### **Note 2: Administrative Expenses**

	Year ended 31 December 2020	9-month period ended 31 December 2019	Year ended 31 December 2019
	£000's	£000's	£000's
Operating Costs	3,079	668	851
Research and Development	2,181	957	1,283
Sales and Marketing	1,606	558	765
General and Administration	13,556	4,726	5,915
Total	20,422	6,909	8,814

Operating Costs include the expenses attributable to the delivery of the Company's core services.

Research and Development includes the expenses attributable to the development and maintenance of the Group's intellectual property.

Sales and Marketing includes the expenses attributable to the selling and marketing of the Group's services.

General and Administration includes the expenses attributable to supporting the Group's operating functions, depreciation (FY20: £0.5m, FY19: £0.2m, CY19: £0.0m), amortisation (FY20: £0.5m, FY19: £0.5m, CY19: £0.6m) and share-based payments (FY20: £2.2m, FY19: £0.1m, CY19: £0.1m).



## **Note 3: Disposal of a Group Company**

In January 2020 the Company partially disposed of a subsidiary, Doctor at Hand Diagnostics Limited, through a sale of 50% of the issued share capital to AXA Health for total consideration of £3 million. In advance of this partial disposal certain intangible assets created within the Group were transferred to Doctor at Hand Diagnostics Limited. The remaining investment of 50% is now accounted for as an investment in Joint Venture.

The fair value of assets disposed of, and the consideration received, were as follows:

	£000's
Intangible assets	1,057
Debtors and other assets	4
Bank balances and cash	8
Current liabilities	(1)
Non-current liabilities	(32)
Net assets disposed	1,036
Recognised as investment in Joint Venture	(3,000)
	(1,964)
Profit on disposal	4,964
Total consideration	3,000
Bank balances and cash	(8)
Net cash inflow in period	2,992

Operating income reported in the Consolidated Statement of Comprehensive Income relating to this transaction consists of:

to this transaction consists of:	£000's
Profit on partial disposal of subsidiary	4,964



## **Note 4: Finance Expense**

	Year ended 31 December 2020	9-month period ended 31 December 2019	Year ended 31 December 2019
	£000's	£000's	£000's
Interest expense on financial liabilities held at amortised cost	52	19	21
Fair Value measurement on financial liabilities designated at fair value through Profit or Loss	21,741	1,226	1,281
FX Loss on financial liabilities designated at Fair Value through Profit or Loss	71	-	-
Total	21,864	1,245	1,302

The finance expense in respect of Fair Value measurement of financial liabilities designated at Fair Value through Profit or Loss relate to the revaluation of Convertible Loan Notes issued by the Company in 2018, 2019 and 2020, which all converted to shares in 2020.

Note 5: Trade and other receivables (due within one year)

Held at amortised cost	As at 31 December 2020 £000's	At as 31 December 2019 £000's	As at 1 April 2019 £000's
Trade receivables	1,646	123	242
Other receivables	160	196	292
Corporation tax receivable	164	153	82
Prepayments	1,614	86	121
Contract assets	31	8	10
Total	3,615	566	747

The group has no trade or other receivable balances due after more than one year.



Note 6: Propety, plant and equipment

	Right of use asset	Office equipment	Computer equipment	Total
	£000's	£000's	£000's	£000's
Cost				
At 1 April 2019	55	14	100	169
Additions	275	9	38	322
Disposals	-	(13)	-	(13)
At 31 December 2019	330	10	138	478
Additions	1,337	153	310	1,800
At 31 December 2020	1,667	163	448	2,278
Depreciation				
At 1 April 2019	-	9	32	41
Charge for the period	165	2	27	194
Disposals	-	(9)	-	(9)
At 31 December 2019	165	2	59	226
Charge for the year	252	8	95	356
At 31 December 2020	417	10	154	581
Net book value				
At 31 December 2020	1,250	153	294	1,697
At 31 December 2019	165	8	79	252
At 1 April 2019	55	5	68	128



Note 7: Intangible assets

	Trade names	Customer relation- ships	Patents	Technical Knowh- ow	Software develop- ment costs	Total
	£000's	£000's	£000's	£000's	£000's	£000's
Cost						
At 1 April 2019 Additions	75 -	<b>1,424</b>	50 -	500 -	<b>2,697</b> 1,344	<b>4,746</b> 1,344
At 31 December 2019	75	1,424	50	500	4,041	6,090
Additions Disposals	-	-	-	-	1,601 (1,074)	1,601 (1,074)
At 31 December 2020	75	1,424	50	500	4,568	6,617
Amortisation At 1 April 2019	62	1,044	37	500	377	2 020
Charge for the period	11	214	7	-	254	<b>2,020</b> 486
At 31 December	73	1,258	44	500	632	2,507
2019						
Charge for the year	2	166	6	-	373	547
Disposals	-	-	-	-	(17)	(17)
At 31 December 2020	75	1,424	50	500	988	3,037
Net book value						
At 31 December 2020	-	-	-	-	3,580	3,580
At 31 December 2019	2	166	6	-	3,409	3,583
At 1 April 2019	13	380	13	-	2,320	2,726

See note 3 for further information regarding capitalised software development costs disposed of in 2020.



## Note 8: Trade and other payables (due within one year)

	As at 31 December 2020 £000's	At as 31 December 2019 £000's	As at 1 April 2019 £000's
Held at amortised cost			
IFRS 16 lease liability	286	167	29
Trade payables	688	556	228
Other taxation and social	1,038	210	156
security			
Other payables	48	2	150
Accruals	1,405	500	412
Contract liabilities	311	708	414
Total	3,776	2,143	1,389

## Note 9: Trade and other payables (due after one year)

	As at 31 December 2020 £000's	At as 31 December 2019 £000's	As at 1 April 2019 £000's
Held at amortised cost			
IFRS 16 lease liability	1,205	-	26
Other payables	-	-	27
Held at Fair Value			
Convertible loan notes	-	8,204	3,826
Total	1,205	8,204	3,879



### Note 10: Share capital

	As at 31 December 2020	At as 31 December 2019	As at 1 April 2019
Shares on issue			
Ordinary	318,620,249	7,131,837	7,131,837
Deferred Ordinary	99,600	-	-
Series A1 Preferred	-	10,156,577	10,156,577
Series A2 Preferred	-	2,282,248	2,282,248
Total shares on issue	318,719,849	19,570,662	19,570,662
Nominal value			
Ordinary	£0.000167	£0.001	£0.001
Deferred Ordinary	£0.167	-	-
Series A1 Preferred	-	£0.001	£0.001
Series A2 Preferred	-	£0.001	£0.001
Share capital	£000's	£000's	£000's
Ordinary	53	7	7
Deferred Ordinary	17	-	-
Series A1 Preferred	-	10	10
Series A2 Preferred	-	3	3
Total share capital	70	20	20

On 30 November 2020 the Company redesignated all Series A1 Preferred Ordinary Shares and Series A2 Preferred Ordinary Shares as Ordinary Shares and undertook a sub-division of its shares on a 6:1 basis.

Deferred shares carry no voting or economic rights other than the return of the issue price. All other classes of shares entitle the holder to receive notice of and to attend, speak and to vote at any general meeting. No classes of shares confer rights of redemption.

Securities in the Company traded on the ASX are in the form of Chess Depository Interests (CDIs). CDIs are a type of depositary receipt that allows investors to obtain all the economic benefits of share ownership without holding legal title to the shares themselves. A CDI represents the beneficial interest in underlying shares in a Company. Shares underlying the CDIs are held by an Australian depositary nominee as the legal owner on behalf and for the benefit of the CDI holder. The holders of CDIs receive all of the economic benefit of actual ownership of the underlying shares.