

ASX / MEDIA RELEASE

26 FEBRUARY 2021

RedHill Education Limited

RedHill Reports H1 FY21 EBITDA Increase of 21%

RedHill Education Limited (ASX: RDH) today released its financial results for the half-year ended 31 December 2020 (H1 FY21).

KEY HIGHLIGHTS

RedHill has been impressive in adapting to tough trading circumstances caused by the COVID-19 pandemic. Despite the significant challenges being faced, the organisation has demonstrated enormous resilience and maintained its future-oriented focus as follows:

1. NEW COURSES

RedHill has invested in the development and launching of innovative new course and programmes including:

- 3 new accredited higher education certificates in specialist digital curriculums which have been approved to offer FEE-HELP tuition loans to eligible domestic students;
- Greenwich Online Academy, delivering 100% online English language programmes to students located overseas and in Australia;
- 3 new vocational diploma courses to be delivered 100% online to domestic students, for which VET Student Loans (VSL) accreditation is currently being sought for eligible domestic students; and
- Approval of 100 Commonwealth Government Funded places for students to undertake our newly developed courses in Data Analytics and Cloud Systems, and Programming.

2. NEW FUTURE-FOCUSED INITIATIVES

RedHill has adapted its businesses during the COVID-19 pandemic with exciting developments including:

- NSW State Government has approved RedHill as one of a small number of private education organisations to participate in its upcoming programme to re-commence international student arrivals into NSW in a safe and supported manner;
- First cohort of offshore students have completed the Greenwich Online Academy 100% online courses;
- A new 100% online adaptive, automated English language placement test has been developed and launched to efficiently assess international student English language proficiency prior to commencing studies online or in Australia and thus improving student service quality;
- First cohort of offshore international students commencing their Academy of Information Technology bachelor degrees 100% online in February 2021;
- Adopted and implemented leading virtual AV system technologies to effectively teach simultaneously in-classroom and online; and

 Launched Go Study Canada, expanding RedHill's international student agency operations to service Canada as a destination for international student studies, with first arrivals into Canada achieved in February 2021.

3. FINANCIAL PERFORMANCE

RedHill's financial performance in H1 FY21 significantly outperformed previous expectations, and included:

- Growth in domestic student numbers and revenues (including a 36% growth in Coder Academy and 13% growth in AIT);
- Higher than expected international student numbers and revenues;
- Impressive operating cashflow;
- Growth in EBITDA and net profit;
- Closing cash balance (including term deposits) of \$25.6 million as at 31 December 2021.

\$'000	H1 FY21	H1 FY20	% Increase / (Decrease)
Revenue *	22,661	33,314	(32%)
EBITDA **	5,411	4,467	21%
EBITDA % of Revenue	23.9%	13.4%	
Operating cashflow	2,928	2,249	30%
Net profit after tax	1,308	114	1,047%

EBITDA in H1 FY21 increased by 21%, despite the reduction in revenue. This was achieved by implementing swift and rigorous cuts to operating overheads to reflect the changed trading conditions.

As a result of the effective cash flow and operating overheads management, RedHill reported \$23.1 million cash on hand (plus additional term deposits of \$2.5 million which were classified as non-current assets) as at 31 December 2020, beating the earlier guidance provided at the November 2020 AGM.

RedHill's CEO, Glenn Elith, said:

"Despite the negative impacts of temporary international border closures, we are very pleased by the resiliency of our international student revenues, which we believe is testament to RedHill's positive brand reputation, industry leadership, organisational capabilities, strong financial position and agility to quickly adapt to market demands.

"We are delighted by the growth in our domestic student numbers, and we will continue to invest in growing our domestic student course range and revenues.

"We believe that RedHill's strong balance sheet, which includes its cash balance increasing to \$25.6 million as at 31 December 2020 (inclusive of term deposits), provides a strong platform to manage ongoing disruptions to the international student market, and to confidently rebound and recover student numbers when borders re-open and international travel resumes.

"We are currently working with the NSW State Government and have been approved as one of a small number of private education organisations to participate in its upcoming programme to re-commence international student arrivals into NSW in a safe and supported manner. We remain hopeful this initiative will commence later in 2021, and we are very encouraged by the NSW Government's acknowledgement that recovery of the international student education industry will be an important aspect of rebuilding the NSW economy."

- * Revenues in H1 FY21 fell, as expected, by 32% due primarily to continued impacts of the COVID-19 pandemic and ongoing international border closures.
- ** EBITDA is a non-IFRS accounting term which has been determined using information presented in the Company's financial statements, and is shown on a post AASB 16 basis.

Authorised for release to ASX by the Board of Directors of RedHill.

CONTACTS

Glenn Elith Lisa Jones

Chief Executive Officer Company Secretary

Email: gelith@redhilleducation.com
Email: lisa.jones@redhilleducation.com

ABOUT REDHILL

RedHill has a portfolio of quality education businesses at the premium end of the private education market to capitalise on the demand for higher education, vocational training and English language programmes. For further information refer to our website www.redhilleducation.com.

RedHill Education Limited and Controlled Entities Appendix 4D Interim Financial Report

1. Company details

Name of entity: RedHill Education Limited

ABN: 41 119 952 493

Reporting period: For the half-year ended 31 December 2020 Previous period: For the half-year ended 31 December 2019

2. Results for announcement to the market

	Half-year			
	Half-year ended 31 Dec 2020 \$'000	ended 31 Dec 2019 Restated \$'000	Change Increase/ (decrease) \$'000	Change Increase/ (decrease) %
Revenues from ordinary activities	22,644	33,251	(10,607)	(32%)
Profit from ordinary activities after tax attributable to the shareholders of RedHill Education Limited	1,308	114	1,194	1,047%
Total comprehensive income attributable to the shareholders of RedHill Education Limited	1,315	54	1,261	2,335%
Cash and cash equivalents	23,099	11,027	12,072	109%

Comments on financial performance

The profit for the consolidated entity after providing for income tax amounted to \$1,308,000 (31 December 2019: \$114,000).

The balance of cash and cash equivalents as at 31 December 2020 was \$23,099,000 (30 June 2020: \$22,194,000). In addition to cash and cash equivalents, there were term deposits of \$2,468,000 (30 June 2020: \$2,454,000) classified within non-current assets.

Net cash inflows from operating activities were \$2,928,000 for the half-year ended 31 December 2020 (31 December 2019: inflows \$2,249,000).

RedHill Education Limited and Controlled Entities Appendix 4D Interim Financial Report

The key highlights for the half-year included:

- Domestic student revenues grew faster than previous estimates which helped to deliver consolidated revenues of \$22,644,000 for the half-year period ended 31 December 2020, which was within the range of \$22,400,000 to \$22,800,000 provided in a market update to the ASX on 6 January 2021.
- Greenwich English language student numbers and tuition revenues outperformed previous estimates made when international borders first closed.
- Greenwich Management and Coder Academy student numbers were up 8% and 36% for the half-year ended 31 December 2020, respectively, over the prior comparative period.
- Go Study onshore revenues of \$1,717,000 were 2% down for the half-year ended 31 December 2020, which was more resilient than was previously estimated.
- Effective cash flow and operating overhead management delivered outperformance in cash inflows with \$23,099,000 cash on hand as at 31 December 2020, beating the guidance provided at the November 2020 Annual General Meeting.
- Strong regulator recognition with three new higher education undergraduate certificate courses approved for FEE-HELP student tuition loans and Commonwealth Government Funded Places to underpin future domestic student revenue growth.

Impact of COVID-19 pandemic

The consolidated entity has been materially impacted by the COVID-19 pandemic circumstances. The pandemic has caused the consolidated entity to undertake a wide range of drastic measures to ensure the safety of its employees and students, and to preserve cash so that the consolidated entity can re-invigorate when circumstances improve. These measures have included undertaking a capital raising on ASX by way of an institutional placement and rights issue, seeking rental relief from landlords, partially standing down a large proportion of the non-teaching workforce through to the end of December 2020, and accessing government relief schemes (including JobKeeper).

Unsolicited, highly conditional takeover offer by UCW Limited

The Company received an unsolicited, highly conditional takeover offer by UWC Limited on 14 December 2020. UCW released a Bidder's Statement on 29 December 2020 to the ASX and the current offer remains open until 12 March 2021.

The Company released a Target's Statement to the ASX on 12 January 2021 recommending that shareholders **REJECT THE OFFER AND TAKE NO ACTION**.

Proposed unsolicited, highly conditional takeover offer by iCollege Limited

The Company received notice of a proposed unsolicited, highly conditional takeover offer by iCollege Limited on 22 February 2021. iCollege is expected to lodge a Bidder's Statement within 21 days of this announcement. The Board is not in a position to make a recommendation as yet but will do so in RedHill's Target's Statement, which will be released within approximately 1 month after receipt of the iCollege Bidder's Statement.

Accordingly, shareholders are advised to **TAKE NO ACTION** in relation to the proposed offer.

While RedHill shareholders are urged to **take no action** in relation to both the UCW Limited Offer and the iCollege Limited Offer, both of which are unsolicited and conditional, your Board notes that these offers are recognition for RedHill's strong brand reputation, industry leadership, strong financial position and attractive business profile.

Costs associated with the takeover offers will be recognised in the Financial Statements for the year ending 30 June 2021.

RedHill Education Limited and Controlled Entities Appendix 4D Interim Financial Report

3. Net tangible assets

	Reporting period Cents	Previous period Restated Cents
Net tangible assets per ordinary security	12.17	28.63

The net tangible assets calculation includes rights-of-use assets of \$11,448,000 (31 Dec 2019: \$16,327,000) and lease liabilities of \$22,607,000 (31 Dec 2019: \$18,548,000).

4. Prior year revenue restatement

The consolidated entity adopted AASB 15 'Revenue from Contracts with Customers' effective from 1 July 2018 with a full retrospective approach. A detailed evaluation of the revenue recognition treatment was undertaken by management and reviewed by the previous external auditor at the time of adopting the standard. The financial statements for the year ended 30 June 2019 were audited and an unqualified audit opinion was given.

Following a subsequent internal review during the year ended 30 June 2020 with the current external auditors, the accounting treatment of recognising a component of Greenwich operating segment revenue at the time of enrolment was determined to be more appropriately recognised over the period of course delivery. This change in the interpretation of AASB 15 has been retrospectively adopted and the prior year comparative period ended 31 December 2019 has been restated accordingly.

This restatement has had no impact on revenues, profits, or cash flows in the half year period ended 31 December 2020. Full details are included in the Financial Statements for the year ended 30 June 2020, which were audited.

5. Dividends

Due to the ongoing impacts of the COVID-19 pandemic, the directors do not propose to declare a dividend in relation to the half-year ended 31 December 2020.

No dividends were paid during the half-year.

Previous period

	Amount per security Cents	Franked amount per security Cents
Dividends paid during the half-year ended 31 December 2019	2.000	2.000

A full franked dividend of \$0.02 per ordinary share was paid on 30 September 2019 out of retained profits. For the purposes of determining the entitlement of the dividend, the record date was 11 September 2019.

Dividends paid in the previous corresponding half-year period were fully franked based on a tax rate of 30%.

RedHill Education Limited and Controlled Entities Appendix 4D Half-year report

6. Audit qualification or review

The financial statements were subject to a review by the company's auditors whose unmodified report is attached as part of the Interim Financial Report for the half-year ended 31 December 2020.

7. Attachments

Interim Financial Report of RedHill Education Limited and Controlled Entities for the half-year ended 31 December 2020.

Date: 26 February 2021

8. Signed

Authorised by the Board of Directors.

Signed

Stephen Heath Chairman Sydney



RedHill Education Limited and Controlled Entities

ABN 41 119 952 493

Interim Financial Report for the Half-Year Ended 31 December 2020

RedHill Education Limited and Controlled Entities

Corporate directory

For the half-year ended 31 December 2020

Directors Stephen Heath

Glenn Elith William Deane Sandra Hook

Company secretary Lisa Jones

Registered office Level 2, 7 Kelly Street

Ultimo, NSW 2007

Head office telephone: +61 2 8355 3820

Principal place of business Level 2, 7 Kelly Street

Ultimo, NSW 2007

Share registry Computershare Investor Services Pty Limited

Level 4, 60 Carrington Street

Sydney, NSW 2000

Shareholders enquiries: 1300 787 272

Auditor RSM Australia Partners

Level 13, 60 Castlereagh Street

Sydney, NSW 2000

Solicitors Minter Ellison

Collins Arch, 447 Collins Street

Melbourne, VIC 3000

Stock exchange listing RedHill Education Limited shares are listed on the Australian Securities Exchange

(ASX: RDH)

Website www.redhilleducation.com

ASIC registrations ACN: 119 952 453

ABN: 41 119 952 453

RedHill Education Limited and Controlled Entities Directors' report

For the half-year ended 31 December 2020

The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'consolidated entity') consisting of RedHill Education Limited (referred to hereafter as the 'company' or 'parent entity') and the entities it controlled for the half-year ended 31 December 2020.

Directors

The following persons were directors of the Company during the whole of the financial half-year and up to the date of this report unless otherwise noted:

Stephen Heath - Chairman (an existing non-executive director who was appointed as Chairman on 1 December 2020) Glenn Elith - Managing Director

William Deane

Sandra Hook

William J. Beerworth - Chairman (retired on 30 November 2020)

Each of the directors is an independent director other than Glenn Elith, who is an executive director.

Company secretary

Lisa Jones

Principal activities

During the financial half-year, the Company's principal activities were:

- delivering high quality English language, creative digital technologies, managerial, marketing, computer coding and interior design and styling courses; and
- providing education recruitment agency services to international students.

Review of operations

The net profit for the consolidated entity after providing for income tax for the half-year ended 31 December 2020 was \$1,308,000 (31 December 2019: \$114,000).

The balance of cash and cash equivalents as at 31 December 2020 was \$23,099,000 (30 June 2020: \$22,194,000). In addition to cash and cash equivalents, there were term deposits of \$2,468,000 (30 June 2020: \$2,454,000) classified within non-current assets. Net cash inflows from operating activities for the half-year ended 31 December 2020 were \$2,928,000 (31 December 2019: inflows \$2,249,000).

The key highlights for the half-year include:

- Domestic student revenues grew faster than previous estimates which helped to deliver consolidated revenues of \$22,644,000 for the half-year period ended 31 December 2020, which was within the range of \$22,400,000 to \$22,800,000 provided in a market update to the ASX on 6 January 2021.
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- Strong regulator recognition with three new higher education undergraduate certificate courses approved for FEE-HELP student tuition loans and Commonwealth Government Funded Places to underpin future domestic student revenue growth.

RedHill Education Limited and Controlled Entities Directors' report For the half-year ended 31 December 2020

Impact of COVID-19 pandemic

The consolidated entity has been materially impacted by the COVID-19 pandemic circumstances. The pandemic has caused the consolidated entity to undertake a wide range of drastic measures to ensure the safety of its employees and students, and to preserve cash so that the consolidated entity can re-invigorate when circumstances improve. These measures have included undertaking a capital raising on ASX by way of an institutional placement and rights issue, seeking rental relief from landlords, partially standing down a large proportion of the non-teaching workforce through to the end of December 2020, and accessing government relief schemes (including JobKeeper).

Dividends

Due to the ongoing impacts of the COVID-19 pandemic, the Directors do not propose to declare a dividend in relation to the half-year ended 31 December 2020.

Significant changes in the state of affairs

There were no significant changes in the state of affairs of the consolidated entity during the half-year ended 31 December 2020 other than as described in this report.

Going concern

The spread of COVID-19 was declared a public health emergency by the World Health Organisation on 31 January 2020 and upgraded to a global pandemic on 11 March 2020. The pandemic has seen an unprecedented global response by governments, regulators and impacted industry sectors.

The consolidated entity continued to be materially impacted by the COVID-19 pandemic in the half-year ended 31 December 2020, and the consolidated entity continues to undertake wide range of significant measures to preserve cash so that it can re-invigorate when circumstances improve. As at 31 December 2020, the consolidated entity held \$23,099,000 of cash and cash equivalents. In addition to cash and cash equivalents, there were term deposits of \$2,468,000 (30 June 2020: \$2,454,000) classified within non-current assets.

The Directors believe it remains appropriate to prepare the financial statements on a going concern basis and have a reasonable expectation that the consolidated entity has sufficient funds on hand to pay its debts as and when they fall due over the next twelve months.

Unsolicited, highly conditional takeover offer by UCW Limited

The Company received an unsolicited, highly conditional takeover offer by UWC Limited on 14 December 2020. UCW released a Bidder's Statement to the ASX on 29 December 2020 and the current offer remains open until 31 March 2021.

The Company released its Target's Statement to the ASX on 12 January 2021 recommending that shareholders **REJECT THE OFFER AND TAKE NO ACTION**.

RedHill Education Limited and Controlled Entities Directors' report

For the half-year ended 31 December 2020

Proposed unsolicited, highly conditional takeover offer by iCollege Limited

The Company received notice of a proposed unsolicited, highly conditional takeover offer by iCollege Limited on 22 February 2021. iCollege is expected to lodge a Bidder's Statement within 21 days of this announcement. The Board is not in a position to make a recommendation as yet but will do so in RedHill's Target's Statement, which will be released within approximately 1 month after receipt of the iCollege Bidder's Statement.

Accordingly, shareholders are advised to **TAKE NO ACTION** in relation to the proposed offer.

Costs associated with the takeover offers will be recognised in the Financial Statements for the year ending 30 June 2021.

Rounding of amounts

The Company is of a kind referred to in Corporations Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the Corporations Act 2001.

On behalf of the directors

Stephen Heath Chairman

26 February 2021 Sydney



RSM Australia Partners

Level 13, 60 Castlereagh Street Sydney NSW 2000 GPO Box 5138 Sydney NSW 2001

> T +61(0) 2 8226 4500 F +61(0) 2 8226 4501

> > www.rsm.com.au

AUDITOR'S INDEPENDENCE DECLARATION

As lead auditor for the review of the financial report of RedHill Education Limited for the half year ended 31 December 2020, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

RSM AUSTRALIA PARTNERS

Gary Sherwood

R5M

Partner

Sydney, NSW

Dated: 26 February 2021

RedHill Education Limited and Controlled Entities

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General information

The Interim Financial Report covers RedHill Education Limited as a consolidated entity consisting of RedHill Education Limited and the entities it controlled. The Interim Financial Report is presented in Australian dollars, which is RedHill Education Limited's functional and presentation currency.

The Interim Financial Report consists of the financial statements, notes to the financial statements and the directors' declaration.

RedHill Education Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Level 2 7 Kelly Street Ultimo NSW 2007

A description of the nature of the consolidated entity's operations and its principal activities are included in the directors' report, which is not part of the Interim Financial Report.

The Interim Financial Report was authorised for issue, in accordance with a resolution of directors, on 26 February 2021.

The directors have the power to amend and reissue the Interim Financial Report.

RedHill Education Limited and Controlled Entities Consolidated statement of profit or loss and other comprehensive income For the half-year ended 31 December 2020

		Consol	lated
	Note	31 Dec 2020	31 Dec 2019 Restated
		\$'000	\$'000
Revenue from contracts with customers	4	22,644	33,251
Other income	5	3,896	-
Interest revenue		17	63
Expenses			
Salaries and employee benefits expense		(13,081)	(17,670)
Cost of services		(4,200)	(6,319)
Depreciation and amortisation expense	6	(2,333)	(3,361)
Impairment of receivables		(369)	(390)
Property and occupancy costs		(995)	(1,381)
Professional and consulting fees		(226)	(313)
Marketing expenses		(747)	(1,194)
Public company related costs		(393)	(332)
Other expenses		(1,135)	(1,248)
Finance costs	6	(1,060)	(942)
Profit before income tax expense		2,018	164
Income tax expense		(710)	(50)
Profit after income tax expense for the half-year attributable to the shareholders			
of RedHill Education Limited		1,308	114
Other comprehensive income			
Itams that may be reclassified subsequently to profit or loss			
Items that may be reclassified subsequently to profit or loss Foreign currency translation		7	(60)
			(/
Other comprehensive income for the half-year, net of tax		7	(60)
Total comprehensive income for the half-year attributable to the shareholders of			
RedHill Education Limited		1,315	54
		Cents	Cents
Basic earnings per share	13	2.58	0.37
Diluted earnings per share	13	2.58	0.37

Refer to note 2 for detailed information on restatement of comparatives.

The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

RedHill Education Limited and Controlled Entities Consolidated statement of financial position As at 31 December 2020

	Consolidate		idated
, and the second se	Note	31 Dec 2020 \$'000	30 Jun 2020 \$'000
Assets			
Current assets			
Cash and cash equivalents	_	23,099	22,194
Trade receivables Income tax refund due	7	7,377	7,322
Prepayments and other assets		- 1,972	568 2,531
Total current assets		32,448	32,615
Non-current assets			
Property, plant and equipment		3,849	4,409
Right-of-use assets		11,448	12,707
Intangibles		690	693
Prepayments and other assets		2,468	2,454
Total non-current assets		18,455	20,263
Total assets		50,903	52,878
Liabilities			
Current liabilities			
Trade and other payables		4,277	4,630
Contract liabilities	8	14,051	17,518
Lease liabilities		5,174	4,674
Income tax payable		143	-
Employee benefits		1,293	1,350
Total current liabilities		24,938	28,172
Non-current liabilities			
Lease liabilities		17,433	19,587
Employee benefits		197	90
Make good provisions Onerous contracts provisions		826 633	826 749
Total non-current liabilities		19,089	21,252
Total Hori-current habilities		13,063	21,232
Total liabilities		44,027	49,424
Net assets		6,876	3,454
Equity			
Issued capital	9	30,592	28,557
Reserves	10	267	188
Accumulated losses		(23,983)	(25,291)
Total equity		6,876	3,454

The above consolidated statement of financial position should be read in conjunction with the accompanying notes

RedHill Education Limited and Controlled Entities Consolidated statement of changes in equity For the half-year ended 31 December 2020

Consolidated	Issued capital \$'000	Share-based payments reserves \$'000	Foreign currency translation reserves \$'000	Accumulated losses (Restated) \$'000	Total equity \$'000
Balance at 1 July 2019	19,166	22	-	(5,034)	14,154
Profit after income tax expense for the half- year Other comprehensive income for the half- year, net of tax	- 	- 	(60)		114 (60)
Total comprehensive income for the half-year	-	-	(60)	114	54
Transactions with shareholders in their capacity as shareholders: Share-based payments Dividends paid (note 11)	- -	40	<u>-</u>	(616)	40 (616)
Balance at 31 December 2019	19,166	62	(60)	(5,536)	13,632

Consolidated	Issued capital \$'000	Share-based payments reserves \$'000	Foreign currency translation reserves \$'000	Accumulated losses \$'000	Total equity \$'000
Balance at 1 July 2020	28,557	178	10	(25,291)	3,454
Profit after income tax expense for the half- year Other comprehensive income for the half- year, net of tax	- -	- 	- 7	1,308	1,308
Total comprehensive income for the half-year	-	-	7	1,308	1,315
Transactions with shareholders in their capacity as shareholders: Contributions of equity, net of transaction costs (note 9)	2,035	- 72	-	-	2,035
Share-based payments	-	72			72
Balance at 31 December 2020	30,592	250	17	(23,983)	6,876

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes

RedHill Education Limited and Controlled Entities Consolidated statement of cash flows For the half-year ended 31 December 2020

		Consol	dated	
	Note	31 Dec 2020 \$'000	31 Dec 2019 \$'000	
Cash flows from operating activities				
Receipts from customers (inclusive of GST)		18,873	33,722	
Payments to suppliers and employees (inclusive of GST)		(19,870)	(32,067)	
Receipts from government (JobKeeper scheme)		3,896		
		2,899	1,655	
Interest received		29	, 46	
Income taxes (paid)/refunds received			548	
Net cash from operating activities		2,928	2,249	
Cash flows from investing activities				
(Payments for) / refunds of security deposits		(14)	243	
Payments for property, plant and equipment		(94)	(817)	
Payments for intangibles		(166)	(341)	
, c				
Net cash used in investing activities		(274)	(915)	
Cash flows from financing activities				
Proceeds from issue of shares	9	2,035	_	
Payments of lease liabilities	3	(2,724)	(1,704)	
Interest and other finance costs paid		(1,060)	(939)	
Dividends paid	11		(616)	
Net cash used in financing activities		(1,749)	(3,259)	
Not increase ((decrease) in each and each equivalents		905	(1.025)	
Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the financial half-year		22,194	(1,925) 12,954	
Effects of exchange rate changes on cash and cash equivalents			(2)	
Cash and cash equivalents at the end of the financial half-year		23,099	11,027	

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes

Note 1. Significant accounting policies

These general purpose financial statements for the interim half-year reporting period ended 31 December 2020 have been prepared in accordance with Australian Accounting Standard Board ('AASB') 134 'Interim Financial Reporting' and the Corporations Act 2001, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2020 and any public announcements made by the company during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The principal accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

New or amended Accounting Standards and Interpretations adopted

The consolidated entity has adopted all of the new or amended Accounting Standards and Interpretations issued by the AASB that are mandatory for the current reporting period.

Any new, revised or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

Going concern

The spread of COVID-19 was declared a public health emergency by the World Health Organisation on 31 January 2020 and upgraded to a global pandemic on 11 March 2020. The pandemic has seen an unprecedented global response by governments, regulators and impacted industries.

The consolidated entity continued to be materially impacted by the COVID-19 pandemic in the half-year ended 31 December 2020, and the consolidated entity continues to undertake a wide range of significant measures to preserve cash so that it can re-invigorate when circumstances improve. As at 31 December 2020, the consolidated entity held \$23,099,000 of cash and cash equivalents. In addition to cash and cash equivalents, there were term deposits of \$2,468,000 (30 June 2020: \$2,454,000) classified within non-current assets.

The Directors continue to believe it remains appropriate to prepare the financial statements on a going concern basis and have a reasonable expectation that the consolidated entity has sufficient funds on hand to pay its debts as and when they fall due over the next twelve months.

Note 2. Restatement of comparatives

Revenue recognition

The consolidated entity adopted AASB15 'Revenue from Contracts with Customers' effective 1 July 2018 with a full retrospective approach. A detailed evaluation of the revenue recognition treatment was undertaken by management and reviewed by the external auditor at the time of adopting this standard. This evaluation considered the accepted historic practice of recognising a portion of Greenwich revenue at the time of enrolment.

Following a subsequent internal review during the year ended 30 June 2020 with the current external auditors, the accounting treatment of recognising a component of Greenwich revenue at the time of enrolment was determined to be more appropriately recognised over the period of tuition delivery. This change has been retrospectively adopted and the changes recognised in the prior year comparative period ended 31 December 2019. The financial statements have been restated accordingly.

Note 2. Restatement of comparatives (continued)

This restatement has had no impact on revenues, profits, or cash flows in the half-year ended 31 December 2020. There is no impact from the restatement of the prior year comparative period on the statement of financial position as at 30 June 2020. The impact on prior year comparative period statement of profit or loss and other comprehensive income for the half-year ended 31 December 2019 are summarised in the following table.

Statement of profit or loss and other comprehensive income

	24 Dec 2010	Consolidated	21 Dec 2010
Extract	31 Dec 2019 \$'000 Reported	\$'000 Adjustment	31 Dec 2019 \$'000 Restated
Revenue from contracts with customers	34,027	(776)	33,251
Profit before income tax expense	940	(776)	164
Income tax expense	(282)	232	(50)
Profit after income tax expense for the half-year attributable to the shareholders of RedHill Education Limited	658	(544)	114
Other comprehensive income for the half-year, net of tax	(60)		(60)
Total comprehensive income for the half-year attributable to the shareholders of RedHill Education Limited	598	(544)	54
	Cents Reported	Cents Adjustment	Cents Restated
Basic earnings per share Diluted earnings per share	2.14 2.11	(1.77) (1.74)	0.37 0.37

Note 3. Operating segments

Identification of reportable operating segments

The consolidated entity is organised into three operating segments: Technology & Design, Greenwich and Go Study. These operating segments are based on the internal reports that are reviewed and used by the Chief Executive Officer who is identified as the Chief Operating Decision Maker ('CODM') in assessing performance and in determining the allocation of resources. There is no aggregation of operating segments.

The CODM reviews both adjusted earnings before interest, tax, depreciation and amortisation ('EBITDA') and profit before income tax for each operating segment.

The information reported to the CODM on each operating segment is on at least a monthly basis.

Note 3. Operating segments (continued)

Types of products and services

The principal products and services of each of these operating segments are as follows:

Technology & Design A provider of face-to-face and online courses in information technology, digital design,

interactive multimedia, computer coding, digital marketing, games and apps programming,

and interior design.

Greenwich An Australian provider of English Language Intensive Courses for Overseas Students

('ELICOS'), and Vocational Education and Training ('VET') courses for overseas students.

Go Study An international student advisory recruitment agency with operations in Australia (Sydney,

Melbourne, Brisbane, Gold Coast, Perth), Europe (Spain, France, Italy) and South America

(Colombia, Chile).

Intersegment transactions

Intersegment transactions were made at market rates. Intersegment transactions are eliminated on consolidation.

Intersegment receivables, payables and loans

Intersegment loans are initially recognised at the consideration received. Intersegment loans receivable and loans payable that earn or incur non-market interest are not adjusted to fair value based on market interest rates. Intersegment loans are eliminated on consolidation.

Note 3. Operating segments (continued)

Operating segment information

Consolidated - 31 Dec 2020	Technology & Design \$'000	Greenwich \$'000	Go Study \$'000	Intersegment eliminations/ unallocated \$'000	Total \$'000
Revenue					
Sales to external customers	8,144	12,783	1,717	-	22,644
Intersegment sales		<u> </u>	235	(235)	_
Total sales revenue	8,144	12,783	1,952	(235)	22,644
Government grants (JobKeeper)			-	3,896	3,896
Total revenue	8,144	12,783	1,952	3,661	26,540
Segment operating result Unallocated items:	1,457	2,623	(80)	3,896	7,896
Corporate, finance and IT expenses	-	-	-	(1,482)	(1,482)
Professional and consulting fees	-	-	-	(145)	(145)
Public company related costs	-	-	-	(393)	(393)
Property and occupancy costs	-	-	-	(67)	(67)
Other expenses	-	-	-	(415)	(415)
Depreciation and amortisation	(818)	(1,114)	(93)	(308)	(2,333)
Finance cost	-	-	-	(1,060)	(1,060)
Interest revenue		<u> </u>	-	17	17
Profit/(loss) before income tax expense	639	1,509	(173)	43	2,018
Income tax expense				_	(710)
Profit after income tax expense				_	1,308
Assets					
Segment assets	8,955	34,370	4,727	-	48,052
Intersegment eliminations				·	(3,797)
Unallocated assets					6,648
Total assets				_	50,903
Liabilities					
Segment liabilities	7,608	28,736	2,268	_	38,612
Unallocated liabilities	.,,,,,,		2,200		5,415
Total liabilities				_	44,027
				_	,027

Note 3. Operating segments (continued)

	Technology & Design	Greenwich	Go Study	Intersegment eliminations/ unallocated	Total
Consolidated - 31 Dec 2019 Restated	\$'000	\$'000	\$'000	\$'000	\$'000
Revenue					
Sales to external customers	9,695	20,576	2,980	-	33,251
Intersegment sales	<u> </u>	<u>-</u> ,_	651	(651)	
Total sales revenue	9,695	20,576	3,631	(651)	33,251
Total revenue	9,695	20,576	3,631	(651)	33,251
Segment operating result Unallocated items:	2,203	4,918	614	-	7,735
Corporate, finance and IT expenses	-	-	-	(2,322)	(2,322)
Professional and consulting fees	-	-	-	(205)	(205)
Public company related costs	-	-	-	(332)	(332)
Property and occupancy costs	-	-	-	(52)	(52)
Other expenses	-	-	-	(420)	(420)
Depreciation and amortisation	(1,245)	(1,583)	(136)	(397)	(3,361)
Finance cost	-	-	-	(942)	(942)
Interest revenue			-	63	63
Profit/(loss) before income tax expense	958	3,335	478	(4,607)	164
Income tax expense					(50)
Profit after income tax expense				_	114
Consolidated - 30 Jun 2020					
Assets					
Segment assets	10,122	33,767	3,877	-	47,766
Intersegment eliminations				-	(3,767)
Unallocated assets					8,879
Total assets				_	52,878
Liabilities					
Segment liabilities	9,212	29,789	1,121	-	40,122
Unallocated liabilities					9,302
Total liabilities					49,424

Note 4. Revenue from contracts with customers

	Conso	lidated
	31 Dec 2020	31 Dec 2019 Restated
	\$'000	\$'000
Tuition related revenue	20,927	30,271
Commission revenue	1,717	2,980
Revenue from contracts with customers	22,644	33,251
Disaggregation of revenue The disaggregation of revenue from contracts with customers is as follows:		
		lidated
	31 Dec 2020	31 Dec 2019 Restated
	\$'000	\$'000
Geographical regions		
Australia Europe	22,644	32,267 893
South America		91
	22,644	33,251
Timing of revenue recognition		
Goods transferred at a point in time	1,717	2,980
Services transferred over time	20,927	30,271
	22,644	33,251
Note 5. Other income		
	Consolidated	
	31 Dec 2020	31 Dec 2019
	\$'000	\$'000
Government grants (JobKeeper)	3,896	_

During the COVID-19 pandemic, the consolidated entity has received JobKeeper support payments from the Australian Government which are passed on to eligible employees. These have been recognized as government grants in the financial statements and recorded as other income over the periods in which the related employee benefits are recognized as an expense. The JobKeeper payment scheme in its current form runs for the fortnights from 30 March 2020 until 28 March 2021. The consolidated entity is eligible for JobKeeper support from the government on the condition that the employee benefits continue to be paid.

Note 6. Expenses

31 Dec 2020 31 Dec 2019 \$'000 \$'000 Profit before income tax includes the following specific expenses: Depreciation
Depreciation
Leasehold improvements 207 497
Plant and equipment 447 402
Land and buildings right-of-use assets
Total depreciation 2,164 3,174
Amortisation
Copyrights 169 187
Total depreciation and amortisation
Finance costs
Interest and finance charges paid/payable on lease liabilities
Leases Short town loos now sorts
Short-term lease payments 111 190 Low-value assets lease payments 46 38
Low-value assets lease payments 46 38
157228
Note 7. Trade receivables
Consolidated
31 Dec 2020 30 Jun 2020
\$'000 \$'000
Current assets Trade receivables 8,243 8,189
Trade receivables 8,243 8,189 Less: Allowance for expected credit losses (866) (867)
Less. Allowance for expected credit losses (800)
Note 8. Contract liabilities
Consolidated
31 Dec 2020 30 Jun 2020
\$'000 \$'000
Current liabilities
Contract liabilities 14,051 17,518

Note 8. Contract liabilities (continued)

Tuition related performance obligations

The aggregate amount of the transaction price allocated to tuition related services, which are paid in advance or due for payment and are yet to be delivered at balance date was \$14,051,000 as at 31 December 2020 (30 June 2020: \$17,518,000) and is expected to be recognised as revenue in future periods.

The duration of study is used to measure the progress of the performance obligation to determine how much revenue should be recognised, and that revenue is recognised as the performance obligation is satisfied.

The ageing of the expected performance obligation of contract liabilities are as follows:

	Consolidated	
	31 Dec 2020 \$'000	30 Jun 2020 \$'000
To be realised within 12 months	14,051	17,518
	Conso	lidated
	31 Dec 2020 \$'000	30 Jun 2020 \$'000
Contract liabilities consists of:		
Contract liabilities paid, and due for payment	14,051	17,518
Contract liabilities not yet due for payment	22,756	19,412
Total contract liabilities	36,807	36,930

Contract liabilities relate to tuition fees in relation to domestic and international students where an agreement has been signed and a payment plan is in place with students for studies which are expected to be undertaken after the balance date.

Note 9. Issued capital

		31 Dec 2020 Shares	Consol 30 Jun 2020 Shares	idated 31 Dec 2020 \$'000	30 Jun 2020 \$'000
Ordinary shares - fully paid		50,850,381	47,156,520	30,592	28,557
Movements in ordinary share capital					
Details	Date		Shares	Issue price	\$'000
Balance Shares issued through Retail Entitlement Offer Share issue costs	1 July 20 9 July 20		47,156,520 3,693,861 	\$0.60	28,557 2,216 (181)
Balance	31 Dece	mber 2020	50,850,381	:	30,592

Note 9. Issued capital (continued)

Ordinary shares

The consolidated entity completed its capital raising through a Retail Entitlement Offer finalised in July 2020, as part of its measures to protect the business during COVID-19.

Note 10. Reserves

	Consol	Consolidated	
	31 Dec 2020 \$'000	30 Jun 2020 \$'000	
Foreign currency reserve	17	10	
Share-based payments reserve	250	178	
	267	188	

Share-based payments reserve

The reserve is used to recognise the value of equity benefits provided to employees and directors as part of their remuneration, and other parties as part of their compensation for services under the consolidated entity's Employee Incentive Plan.

The RedHill Education Limited Rights Plan (Rights Plan) was approved by shareholders at the Annual General Meeting (AGM) of the Company held on 19th November 2020. Additionally, at the AGM shareholders also approved the issue of 408,526 Performance Rights and 402,257 Performance Share Appreciation Rights to Managing Director, Glenn Elith, under the terms of the Rights Plan. These Rights were issued to Glenn Elith on 24th December 2020.

Full details of the terms of the rights granted can be found in the notice of meeting lodged with ASX on 19 October 2020.

Note 11. Dividends

Dividends

Dividends paid during the financial half-year were as follows:

	Consol	idated
	31 Dec 2020 \$'000	31 Dec 2019 \$'000
Dividends paid during the reporting period		616
Franking credits		
	Consol	idated
	31 Dec 2020	30 Jun 2020
	\$'000	\$'000
Franking credits available at the reporting date based on a tax rate of 30%	\$'000 1,911	\$ '000 1,911

Note 12. Contingent liabilities

The consolidated entity has given bank guarantees as at 31 December 2020 of \$4,279,641 (30 June 2020: \$4,279,641) to various lessors.

The consolidated entity has a bank guarantee facility with a limit of \$4,500,000 with National Australia Bank (NAB) as at 31 December 2020 (30 June 2020: \$4,500,000). The consolidated entity has term deposits of \$2,468,000 as at 31 December 2020 (30 June 2020: \$2,454,000) classified within non-current assets to support this facility. The consolidated entity is required to maintain a minimum cash balance of 100% of the bank guarantee facility with NAB, inclusive of amounts held as term deposits.

Note 13. Earnings per share

	Consol 31 Dec 2020 \$'000	idated 31 Dec 2019 \$'000
Profit after income tax attributable to the shareholders of RedHill Education Limited	1,308	114
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share Adjustments for calculation of diluted earnings per share:	50,688,901	30,815,885
Exercisable options		385,000
Weighted average number of ordinary shares used in calculating diluted earnings per share	50,688,901	31,200,885
	Cents	Cents
Basic earnings per share	2.58	0.37
Diluted earnings per share	2.58	0.37

Note 14. Events after the reporting period

The consolidated entity has been materially impacted by the COVID-19 pandemic in the half-year ended 31 December 2020, and it is not practicable to accurately determine the potential impact, positive or negative, after the reporting date. The situation continues to evolve and the impact upon the consolidated entity is, in part, impacted by measures implemented by the Australian Government and by the governments of other countries, such as social distancing requirements, lockdowns, quarantine measures, international travel restrictions and other forms of economic stimulus.

On 22 February 2021 iCollege Limited (iCollege) advised the Company of a proposed off-market takeover offer for all the shares in RedHill for proposed consideration of 6 shares in iCollege for every one share in RedHill. The offer is unsolicited and conditional on a number of matters.

The Board is reviewing the proposed offer and notes that the iCollege Bidder's Statement will be lodged within the next 21 days. The Board is not in a position to make a recommendation as yet but will do so in RedHill's Target's Statement, which will be released within 1 month post receipt of the iCollege Bidder's Statement.

Accordingly, RedHill shareholders are advised to take no action in relation to the proposed iCollege offer.

No other matter or circumstance has arisen since 31 December 2020 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

RedHill Education Limited and Controlled Entities Directors' declaration For the half-year ended 31 December 2020

In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, Australian Accounting Standard AASB 134 'Interim Financial Reporting', the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the consolidated entity's financial position as at 31 December 2020 and of its performance for the financial half-year ended on that date; and
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5)(a) of the Corporations Act 2001.

On behalf of the directors

Stephen Heath Chairman

26 February 2021 Sydney

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RSM Australia Partners

Level 13, 60 Castlereagh Street Sydney NSW 2000 GPO Box 5138 Sydney NSW 2001

> T +61(0) 2 8226 4500 F +61(0) 2 8226 4501

> > www.rsm.com.au

INDEPENDENT AUDITOR'S REVIEW REPORT

TO THE MEMBERS OF

REDHILL EDUCATION LIMITED

Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report of RedHill Education Limited which comprises the consolidated statement of financial position as at 31 December 2020, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the half-year end or from time to time during the half-year.

Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2020 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of RedHill Education Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.





Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of RedHill Education Limited, would be in the same terms if given to the directors as at the time of this auditor's report.

Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of RedHill Education Limited is not in accordance with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2020 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and *Corporations Regulations* 2001.

RSM AUSTRALIA PARTNERS

Gary Sherwood Partner

R5M

Sydney, NSW

Dated: 26 February 2021