



# EROAD

## EROAD partners with Phillips Connect in North America

**2 June 2021**

Transportation technology services company EROAD (NZX/ASX: ERD) is pleased to announce it entered into a strategic partnership with Phillips Connect, a leader in expandable and durable telematics solutions specifically focused on trailer and asset operations, safety and health. This partnership will bring Phillips Connect devices, sensors, dashboards and reporting to EROAD's customers for advanced trailer and asset monitoring.

Phillips Connect solutions are easy to deploy and built to endure the real-world conditions that trailers and assets experience daily. Customers can locate assets, maximize productivity, and give their own customers a live view into their trailers, containers, and chassis. EROAD and Phillips Connect are integrating their systems so that information about drivers, tractors, fleet assets, and geofences entered in EROAD is available in the Phillips Connect solution to make deployment and management easy.

"Phillips Connect, like EROAD, has a strong focus on ease of use, uptime and accuracy, which supports our purpose to drive safer and more productive roads," said Casey Ellis, President of EROAD North America. "Our combined solutions will provide our customers with advanced trailer and asset monitoring which will be of particular appeal in attracting new North American medium and enterprise fleets."

"Phillips Connect and EROAD are completely aligned in the way we look at serving our customers and delivering technology and data that fleets can depend on for fast, informed decision making," said Rob Phillips, Phillips Connect Founder and CEO. "They are seeing strong growth in their markets, and we look forward to partnering with them to bring their customers to the forefront of smart trailer solutions."

### Ends

This announcement has been authorised by the CFO, Alex Ball

### Investors

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## **About EROAD**

EROAD Limited (ASX: ERD; NZX: ERD) (“EROAD”) purpose is safer, more productive roads. EROAD develops and markets technology solutions to manage vehicle fleets, support regulatory compliance, improve driver safety and reduce the costs associated with operating a fleet of vehicles and inventory of assets. EROAD has a proven SaaS business model and is experiencing continuing growth in installed units and revenue. EROAD has operations in New Zealand, North America and Australia with customers ranging in size from small fleets through to large enterprise customers. For more information visit <https://www.eroad.com/global/investors>.