

Proposed Merger of Milton Corporation and Washington H. Soul Pattinson to Create a Leading Diversified Investment Company

22 June 2021



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Summary of Proposed Transaction

	Milton Corporation Limited ("Milton") and Washington H. Soul Pattinson ("WHSP") (together the "Combined Entity") have entered into a Scheme Implementation Agreement ("SIA") under		
Overview	 Milton Corporation Limited ("Milton") and Washington H. Soul Pattinson ("WHSP") (together the "Combined Entity") have entered into a Scheme Implementation Agreement ("SIA") under which WHSP proposes to acquire 100% of the share capital in Milton it does not already own (the "Proposed Transaction") 		
Milton Independent Directors Recommendation	• The Committee of Independent Directors ¹ of Milton unanimously recommend the Proposed Transaction and intend to vote their shares in favour of the Proposed Transaction in the absence of a superior proposal and subject to an Independent Expert concluding the Proposed Transaction is in the best interests of Milton shareholders		
	 Milton shareholders will receive scrip consideration reflecting a 10% premium to Milton's pre-tax net tangible assets ("NTA"),² a fully franked Milton special dividend ("Special Dividend") estimated to be up to 37cps, a fully franked final Milton dividend estimated to be 8cps (together the "Proposed Dividends") and access to a fully franked FY21 final dividend from WHSP (which WHSP indicatively estimates to be 36cps, of which, based on the exchange ratio, and at current prices, Milton shareholders are estimated to be eligible for 7cps)³ 		
Price Mechanism and Consideration	• Payment of the final dividends are subject to Milton's and WHSP's final results and usual governance procedures. Payment of the Special Dividend is subject to the Scheme proceeding, the availability of sufficient franking credits and usual governance procedures. A decrease in the dividend increases the NTA that is eligible for the premium		
	• The scrip consideration to be paid to Milton shareholders will be determined by an exchange ratio calculated with reference to Milton's pre-tax NTA plus a 10% premium and WHSP's one month VWAP (capped at \$31), and will be fixed seven days prior to the Scheme Meeting (refer to Appendix for further detail)		
Offer Value	 Based on current prices, the proposal implies a value of \$6.00⁴ per Milton share, equivalent to: 		
Offer value	- A 9.9% premium to pre-tax NTA, 28.5% premium to post-tax NTA, 20.0% premium to current share price and 20.2% premium to the one month VWAP ⁵		
	Subject to limited conditionality including Milton shareholder approval, Court approval, an Independent Expert concluding the Scheme is in the best interests of shareholders and Bidder and Target Prescribed Event clauses		
	 Inclusion of Bidder Material Adverse Effect clause (if WHSP's one month VWAP to the business day preceding the Scheme Meeting is less than \$25.71)⁶ 		
The Scheme	 Inclusion of Target Material Adverse Effect (if Milton's pre-tax NTA as at the business day preceding the Scheme Meeting is less than \$4.488 per share before the deduction of any Proposed Dividends)⁷ 		
	Not subject to a financing condition or due diligence		
	• SIA contains customary terms for a transaction of this nature including "no-shop", "no-talk" and "no-due diligence" (subject to the Milton Directors' fiduciary obligations)		
Post Implementation	 Based on current prices, following completion of the Proposed Transaction, existing WHSP shareholders will own 66.2% of the Combined Entity with Milton shareholders owning the remaining 33.8%⁸ 		
·	All of Milton's team will be invited to remain with the Combined Entity		

Notes:

1. The Milton directors established a committee of independent directors consisting of all Milton directors except Mr R.D. Millner (due to his Chairmanship and relevant interest in WHSP) to evaluate the transaction; namely, Graeme L. Crampton, Kevin J. Eley, Justine E. Jarvinen, Brendan J. O'Dea, Ian A. Pollard

2. Adjusted for estimated final and special dividends that Milton intends to pay

3. Special Dividend to be paid on the day the Scheme is implemented. Milton final dividend expected to be paid in August in ordinary course. Final WHSP dividend expected to be paid in mid-December, and indicative value of 7cps is based on Milton pre-tax NTA of \$5.46 per share as at 18 June 2021 and WHSP's share price of \$30.25 at 21 June 2021 and one month VWAP of \$30.41 per share to 21 June 2021

4. Implied value based on: WHSP's one month VWAP to 21 June 2021 of \$30.41; Milton's pre-tax NTA of \$5.46 as at 18 June 2021; estimated Special Dividend of 37cps; Milton's estimated final dividend of 8cps and WHSP's estimated final dividend of which Milton shareholders are estimated to be eligible for 7cps

5. Based on Milton's pre-tax NTA of \$5.46 per share as at 18 June 2021; Milton's post-tax NTA of \$4.67 per share as at 18 June 2021; Milton's share price of \$5.00 as at 21 June 2021; Milton's one month VWAP of \$4.99 as at 21 June 2021

6. Represents 85% of the Closing Market Price of WHSP on the business day prior to this announcement

7. Calculation Date is 7 Business Days before the Scheme Meeting

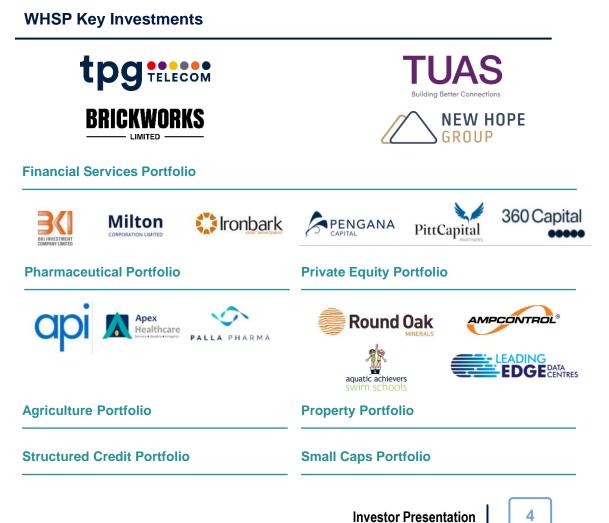
8. Percentages are illustrative only and are based on Milton's pre-tax NTA of \$5.46 per share as at 18 June 2021 and WHSP's share price of \$30.25 at 21 June 2021 and VWAP of \$30.41 per share for one month to 21 June 2021. The actual share of the Combined Entity will change to the extent WHSP's VWAP and Milton's pre-tax NTA is different as at the Calculation Date

Investor Presentation

Access to WHSP's Strategy and Portfolio

Objectives and Strategy

- WHSP (ASX:SOL) is a leading Australian investment house with a long history of investing in a diverse range of industries
- WHSP is the second oldest publicly listed company on the ASX, with a current market capitalisation of \$7.2 billion and is one of only a few listed companies that has been successfully managed by the same family from the outset
- WHSP holds a diversified portfolio of uncorrelated investments across listed equities, private equity, property and structured credit
- Its flexible mandate is a key advantage to generating returns by allowing WHSP to make long-term investment decisions and adjust the portfolio by changing the mix of investment classes over time
- WHSP's objective is to deliver superior returns to its shareholders by creating capital growth along with steadily increasing dividends
- WHSP has a strong track record of delivering outperformance over the long term with WHSP generating a total shareholder return of 13.4% p.a. over the last 20 years¹



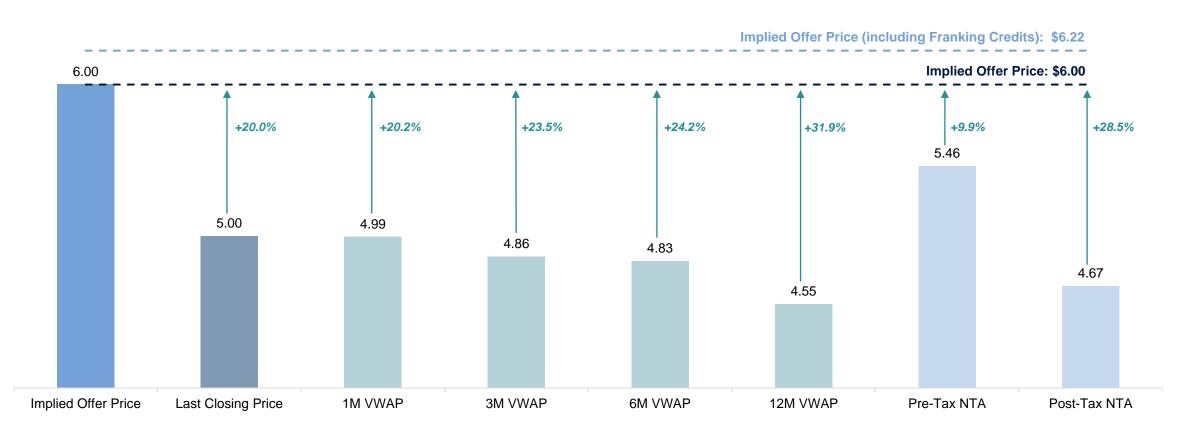
Rationale for Milton Shareholders



	 Attractive premium to recent historical Milton share prices and VWAPs Premium to NTA is uncommon in acquisitions of LICs
Attractive Premium	Fully franked Special Dividend may have incremental value for certain shareholders
	 Proposed Dividends provide Milton shareholders with certainty of value, the opportunity to realise a portion of their investment for cash and up to an estimate 22cps of additional franking credits
	Brings together two successful investment companies who share similar long-term focused investment philosophies
	Milton's highly experienced investment team and management will be retained for the benefit of the Combined Entity
Two Complementary Teams Together	Milton's portfolio and management expertise will complement WHSP's existing capabilities
round rogotilor	 Creation of a unique investment company with a market capitalisation of approximately \$11¹ billion
	Significant increase in market capitalisation may result in increased index participation
Access to a Broader	Milton's existing portfolio will transform from predominantly domestic equities becoming more diversified
Range of Asset Classes	 Milton shareholders will gain exposure to private equity, international equities, credit opportunities and real assets, in addition to ASX listed investments and trusts
	WHSP's investment process has been refined over the past 118 years
VHSP's Strong Track Record	WHSP has significantly outperformed the market over the short, medium and long term
	WHSP has paid consistent dividends across its history and has paid an increasing dividend every year for the past 20 years
	Long-term, value-focused investment philosophy focusing on delivering outperformance over the long term
New Combined Vision	Continued focus on the preservation of shareholder capital and dividend generation
101011	Additional scale and liquidity will provide capacity to pursue investment opportunities across multiple asset classes to further diversify the portfolio



Implied Illustrative Offer Price Premiums



Two Complementary Teams Together

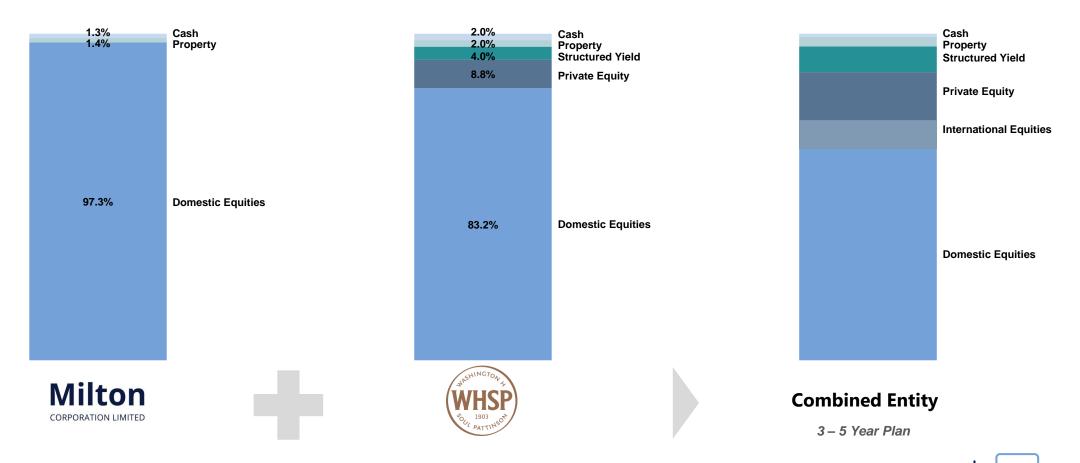


	Milton corporation limited	WHSP ⁴ ² ² ² ² ² ² ² ² ² ²	Combined Entity
Objective	 Invest in a diversified portfolio of assets which are predominantly Australian listed companies and trusts Provide capital growth in the value of the shareholders' investments Increase fully franked dividends paid to shareholders over time 	 Hold a diversified portfolio across multiple asset classes Deliver superior returns to shareholders by creating capital growth along with steadily increasing dividends 	 Create a unique diversified investment company with a focus on long term wealth creation and capital preservation for shareholders Hold a broader diversified portfolio of assets which generates a growing income stream for distribution to shareholders and to provide capital growth
Skills of Each Organisation	 Diverse team with a range of skills including CEO with international experience Large cap domestic equities 	 Access to broad range of asset classes including private equity, pre-IPO investing, small cap equities, property, structured debt and M&A Loyal and long-serving staff with more than 40 employees with a diverse range of skills and experience 	 Leverage the combined knowledge of the Milton and WHSP investment teams Highly complementary skills and experience between the Milton and WHSP teams
Market Capitalisation	~\$3.4b	~\$7.2b	~\$10.8b ¹

Access to Private Opportunities

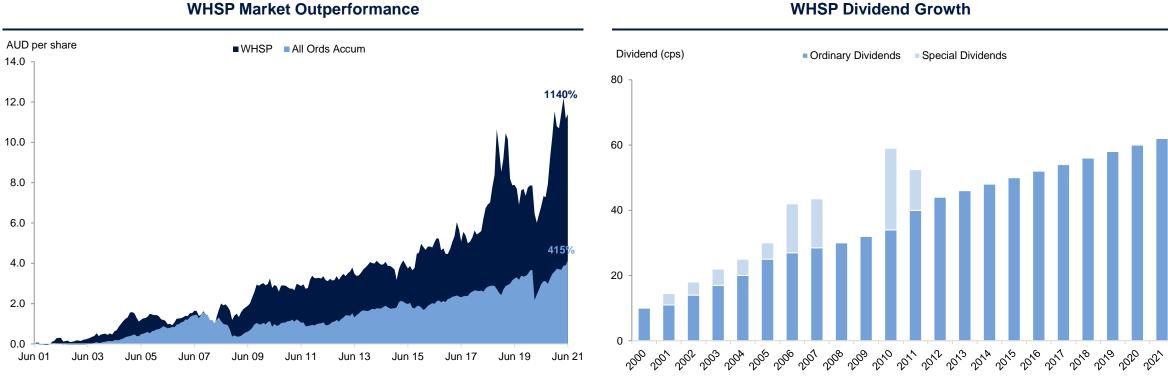


Access to Diversified Asset Classes and Enhanced Long-Term Diversification for the Combined Entity



WHSP's Strong Track Record #4





WHSP Market Outperformance

Total shareholder return if invested in the last:

	1Y	3Y	5Y	10Y	15Y	20Y
WHSP	58.3%	16.1%	15.4%	12.4%	13.0%	13.4%
ASX All Ords	29.6%	10.3%	11.5%	9.7%	7.4%	8.5%
WHSP's Outperformance	28.6%	5.9%	3.9%	2.7%	5.7%	4.9%





Increase Diversification by seeking further private market opportunities and international equities exposure

Long-Term value-focused investment philosophy

New Combined Vision

Leverage Knowledge of Milton and WHSP investment teams

Leverage Scale when competing for opportunities where it makes sense

Strong Reputation as a capital partner

Key Transaction Terms

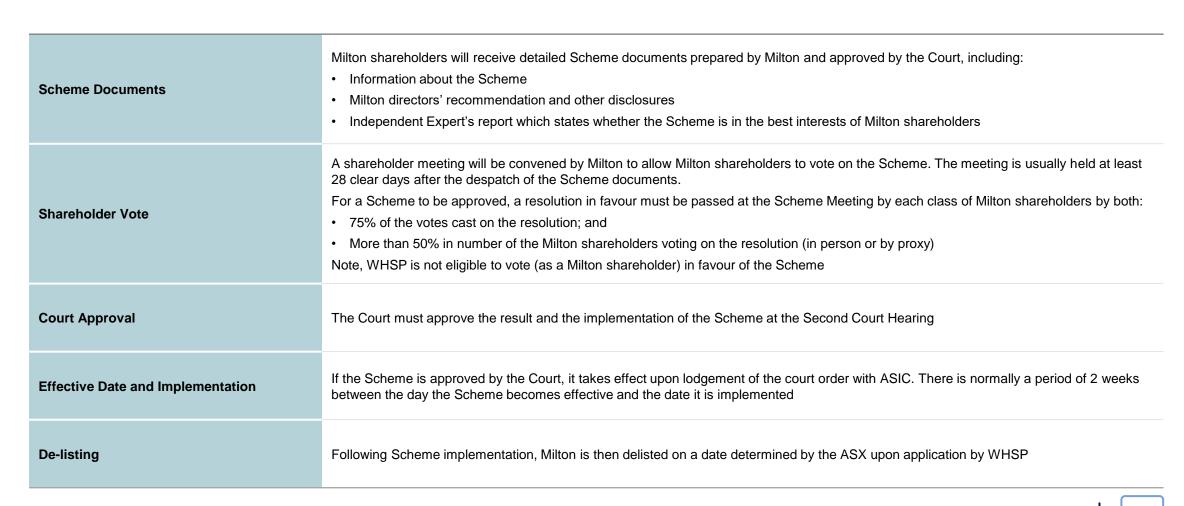
Conditions	• The obligations with respect to implementation of the Scheme will not become binding unless and until the specified Conditions in Section 3 of the SIA are satisfied or waived. Conditions include the Bidder Material Adverse Effect and Target Material Adverse Effect clauses (refer to Appendix)	
Consideration Share Formula	• The formula to determine the exchange ratio of WHSP Shares for Milton Shares is set out on page 15 in the Appendix and in Schedule 3 of the SIA	
No-Due Diligence ¹	 Milton must not directly or indirectly solicit, initiate, invite or encourage any third party to undertake due diligence investigations in respect of Milton in connection with any Competing Transaction or any other transaction that may reduce the likelihood of success of the Scheme Milton must not disclose any non-public information about the businesses or affairs of Milton to a third party (other than a Representative, Government Agency or auditors) other than in the ordinary course of business or as required under Milton's existing contractual obligations 	
No Ongoing Discussions	 Milton represents and warrants to WHSP that, as at the date of the SIA, neither Milton nor any of its Representatives are in discussions or negotiation with any third party regarding any actual, proposed or potential Competing Transaction, and no confidential information has been provided to any the party regarding any actual, proposed or potential Competing Transaction 	
No-Shop ¹	 Milton must not accept or enter into, or offer to accept or enter into, any agreement, arrangement or understanding regarding a Competing Transaction or any other transaction that may reduce the likelihood of success of the Scheme or could reasonably be expected to encourage or lead to a Competing Transaction or reduce the likelihood of success of the Scheme 	
No-Talk ¹	 Milton must not directly or indirectly solicit, initiate, invite, encourage any inquiries or proposals or participate in any discussions or negotiations regarding a Competing Transaction, or that may reasonably be expected to encourage or lead to a Competing Transaction, or any other transaction that may reduce the likelihood of success of the Scheme 	
Scheme Consideration	 Number of WHSP Shares for each Milton Share held by a Scheme Participant as at the Record Date, calculated by reference to the Consideration Share Formula 	

Indicative Implementation Timetable



Expected Date	Event	
Tuesday, 22 June 2021	Execute SIA	
Early August 2021	First Court Hearing	
Early August 2021	Scheme Booklet including Notice of Scheme Meeting and IER sent to Milton shareholders	
Mid September 2021	Scheme Meeting to approve the Proposed Transaction	
Late September 2021	September 2021 Second Court Hearing	
Late September 2021 Scheme Effective Date		
Late September 2021	Trading in Milton shares on ASX is suspended (close of trade on Effective Date)	
Late September 2021	Scheme Record Date	
Early October 2021	2021 Implementation Date	
Early October 2021 Expected payment of Special Dividend to Milton shareholders		
Mid December 2021	Expected payment of WHSP final dividend	

Implementation Process



APPENDIX



Transaction Structure and Calculation of Exchange Ratio

Calculation of Exchange Ratio

• The calculation of the exchange ratio will be based on the following formula:

Exchange ratio = MLT Adjusted NTA x 1.10 WHSP Reference Price x Milton Shares on Issue at Calculation Date

- NTA means the aggregate net tangible asset backing before providing for tax on unrealised capital gains of Milton calculated in the same manner used for the purpose of Milton's market announcements to ASX of its net tangible asset backing per share as at each calendar month end
- MLT Adjusted NTA means the NTA of Milton as at the Calculation Date less the aggregate amount in respect of all Milton Shares of the Proposed Dividends which have been declared or are the subject of a decision to pay
- WHSP Reference Price means the lower of:
 - The VWAP price of WHSP Shares for the one month ending on, and including, the Calculation Date; and
 - \$31.00
- Calculation Date means 7.00pm on the Business Day that is seven Business
 Days before the date of the Scheme Meeting or such other date as WHSP and
 Milton agree in writing

Termination Rights for the Benefit of WHSP

Bidder Material Adverse Effect

Occurs if the VWAP Price for Bidder Shares for the one month period ending on, and including, the Business Day immediately preceding the date of the Scheme Meeting is less than the amount that is 85% of the Closing Market Price for Bidder Shares on the Business Day prior to the date of this document (i.e. \$25.71).

Termination Rights for the Benefit of Milton and WHSP

Target Material Adverse Effect

Occurs if the NTA of the Target as at the business day immediately preceding the date of the Scheme Meeting is less than \$4.488 per Milton share (before the deduction of any amount of Proposed Dividend at that time unpaid)

Illustrative Consideration

Implied Value

Prop	osed Offer Value	Value ¹	Franking credits	The consideration under the Proposed Transaction
Α	A Milton pre-tax NTA per share			equates to a total value of \$6.00 per Milton share (before franking credits) based on today's prices and
в	Less: Milton dividend (Special and final)	\$0.45	\$0.19	assuming a WHSP Reference Price of \$30.41
С	Milton dividend adjusted NTA (A-B)	\$5.01		
D	Add: 10% premium (C*10%)	\$0.50		
Е	Milton premium adjusted NTA (C+D)	\$5.51		WHSP reference price set to WHSP's one month VWAP (noting this will be capped at
F	WHSP reference price (lower of \$31 or one month VWAP)	\$30.41 -		\$31), as at 21 June 2021
G	Exchange ratio (E/F)	0.1812		A WHSP share price over \$31.00 will
н	WHSP share price	\$30.25 —		increase the implied premium to NTA above
I	Market value per share of WHSP shares received (G*H)	\$5.48		
J	WHSP final dividend per share	\$0.36		WHSP dividend attributable to Milton will vary depending on the exchange ratio on the Calculation Date
κ	Value of WHSP final dividend per Milton share (G*J)	\$0.07	\$0.03	
	Total value to Milton shareholders (B+I+K)	\$6.00	\$0.22	
				Milton shareholders to receive a total implied value of \$6.22 per Milton share including
	Milton share in merged group	33.8%		franking credits

Key Risks

Investment Strategy Risk	 The success and profitability of WHSP will depend on WHSP's continued ability to manage the portfolio in a manner that complies with WHSP's objectives, strategies, policies, guidelines and permitted investments
Investment Manager's Performance Risk	 The past performance of portfolios managed by WHSP and persons associated with WHSP are not necessarily a guide to future performance of WHSP. Future performance is subject to investment strategy risk, market risk, equity risk and other risks
Market Risk	• Broad market risks include movements in domestic and international securities markets, movements in foreign exchange rates and interest rates, changes in taxation laws and other laws affecting investments and their value
Equity Risk	• There is a risk that shares will fall in value over short or extended periods of time. Shareholders in WHSP are exposed to this risk both through their holding in shares in WHSP as well as through WHSP's portfolio. There is a risk that WHSP's share price relative to NTA will change. Note that WHSP's share price has not historically traded at a premium to NTA like it has over the past 9 months
Default Risk	 Investment in securities and financial instruments generally involves third parties as custodians and counterparties to contracts. Use of third parties carries risk of default and failure to secure custody that could adversely affect the value of the company
Regulatory Risk	Includes risk associated with variations in the taxation laws of Australia or other jurisdictions in which WHSP holds investments
Portfolio Concentration Risk	There may be more volatility in WHSP's portfolio as compared to the ASX All Ordinaries Index because the Portfolio will be comprised of a smaller number of securities than the broader market index
Listed Equity Concentration Risk	• WHSP holds substantial shareholdings in a number of listed equities, increasing the impact of equity and other risks on the WHSP portfolio
Dividend	• The value of the dividends forming part of the Proposed Transaction may differ from that estimated. If the Proposed Transaction is approved, the dividend yield on WHSP shares may be lower than the divided yield seen by Milton shareholders historically

Definitions



- Unless otherwise defined below, capitalised terms used in this presentation have the meaning given to those terms in the Scheme Implementation Agreement.
- Bidder Material Adverse Effect occurs if the VWAP Price for Bidder Shares for the one month period ending on, and including, the Business Day immediately preceding the date of the Scheme Meeting is less than the amount that is 85% of the Closing Market Price for Bidder Shares on the Business Day prior to the date of the Scheme Implementation Agreement.
- Bidder Prescribed Event means the occurrence of any of the following (a) Bidder converts all or any of its shares into a larger or smaller number of shares; (b) Bidder or another member of the Bidder Group resolves to reduce its share capital in any way or resolves to reclassify, combine, split or redeem or repurchase directly or indirectly any of its shares; (c) Bidder or another member of the Bidder Group enters into a buy-back agreement or resolves to approve the terms of a buy-back agreement; (d) Bidder makes or declares, or announces an intention to make or declare, any distribution (whether by way of dividend, capital reduction or otherwise and whether in cash or in specie) except a distribution for which the record date for participation is after the Implementation Date; (e) any member of the Bidder Group issues shares; grants an option over its shares; or agreement made in connection with executive or board remuneration or any employee or officer incentive plan or award; (f) any member of the Bidder Group adopts a new constitution or a member of the Bidder Group excluding any Bidder Excluded Transaction.
- Calculation Date means 7.00pm on the Business Day that is seven Business Days before the date of the Scheme Meeting or such other date as Bidder and Target agree in writing.
- · Closing Market Price means what it means in the ASX Listing Rules.
- Committee of Independent Directors means the committee of independent directors of Milton, consisting of all Milton directors except Mr R.D. Millner (due to his Chairmanship and relevant interest in WHSP); namely, Graeme L. Crampton, Kevin J. Eley, Justine E. Jarvinen, Brendan J. O'Dea, Ian A. Pollard; established to evaluate the terms of the Proposed Transaction, reach an independent conclusion on whether the Scheme is in the best interests of Milton shareholders, and make an independent recommendation to Milton shareholders on how to vote on the Scheme.
- Consideration Share Formula means the formula set out in Schedule 3 of the Shareholder Implementation Agreement.
- Scheme means a scheme of arrangement under Part 5.1 of the Corporations Act between Target and the Target Shareholders in the form as is agreed in writing between Target and Bidder, subject to any alterations or conditions made or required by the Court under section 411(6) of the Corporations Act and approved by each party.
- Scheme Meeting means the meeting of Target Shareholders to be convened as ordered by the Court under section 411(1) of the Corporations Act, to consider the Scheme.
- Second Court Date means the first day on which the Court hears the application for an order under section 411(4)(b) of the Corporations Act approving the Scheme or, if the application is adjourned or subject to appeal for any reason, the first day on which the adjourned or appealed application is heard.
- Scheme Implementation Agreement means the Scheme Implementation Agreement entered into on 22 June 2021 between Milton Corporation Limited and Washington H. Soul Pattinson and Company Limited.
- Target Material Adverse Effect means:
 - NTA of the Target as at 5.00 pm on the Business Day immediately preceding the date of the Scheme Meeting is less than \$4.488 per Target Share (for the avoidance of the doubt the NTA of the Target for the purposes of this defined term is determined: (i) before the deduction of any amount of Agreed Dividend at that time unpaid; (ii) on the basis that any amount of Agreed Dividend at that time paid should be added to NTA as it would be otherwise determined); and (iii) without the addition of the premium contemplated in Schedule 3 of the Scheme Implementation Agreement; or
 - any regulatory action is taken, commenced or threatened by a Government Agency or litigation arises or is threatened in respect of the Target Group, in each case that would materially adversely affect the prospects of the Target Group.
- Target Prescribed Event means the occurrence of any of the following (a) Target converts all or any of its shares into a larger or smaller number of shares; (b) Target or another member of the Target Group resolves to reduce its share capital in any way or resolves to reclassify, combine, split or redeem or repurchase directly or indirectly any of its shares; (c) Target or another member of the Target Group enters into a buy-back agreement or resolves to approve the terms of a buy-back agreement; (d) Target makes or declares, or announces an intention to make or declare, any distribution (whether by way of dividend, capital reduction or otherwise and whether in cash or in specie) other than the Agreed Dividends; (e) any member of the Target Group issues shares; grants an option over its shares; or agrees to make such an issue or grant such an option, in each case to a person outside the Target Group adopts a new constitution or modifies or repeals its constitution or a provision of it; (h) other than in the ordinary course of business and consistent with past practice any member of the Target Group increases the remuneration of, or otherwise varies the employment arrangements with, any of its directors or employees; (j) any member of the Target Group; (i) enters into any contract material manner any contract material the conduct of the Target Group; (k) other than in the ordinary course of business and consistent with past practice any member of the Target Group increases the employment arrangements with, any of its directors or employees; (j) any member of the Target Group; (i) enters into any contract material the conduct of the Target Group; (k) other than in the ordinary course of business and consistent with past practice any member of the Target Group increases the employment; (ii) terminates or employees; (j) any member of the Target Group; (i) enters into any contract or commitment; (ii) terminates or amends in a material manner any contract material to the conduct of the Target Group; (k) other than in