

#### **ASX RELEASE**

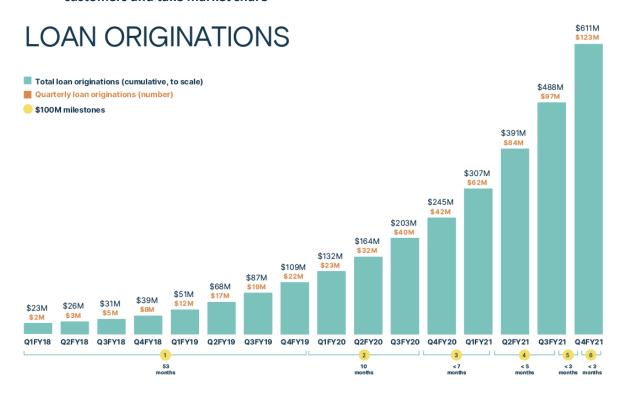
# **Wisr Trading Update**

# Wisr Delivers 20th Consecutive Quarter of Growth, Wisr Warehouse Loan Book grows 342% pcp

**Sydney, 19 July 2021 - Wisr Limited (ASX: WZR) (ACN 004 661 205) ("Wisr"**, or the **"Company")** is pleased to announce its continued trajectory of uninterrupted growth, originating **\$123M** of new loans in Q4FY21, its **20th consecutive quarter** of growth.

### LOAN UPDATE HIGHLIGHTS:

- New loan originations up: record growth of \$123M, a 27% increase on Q3FY21 (\$97M) and a 193% increase on Q4FY20 (\$42M)
- The Wisr Warehouse (including recent Freedom Trust securitisation) Loan Book balance now at \$379M, growth of 342% pcp (\$86M Q4FY20)
- Total loan originations now \$611M as at 30 June 2021 (149% Growth from pcp)
- A strong focus on yield and profitability through a balance between secured and unsecured lending remains, showcasing Wisr's ability to profitably attract Australia's most creditworthy customers and take market share





#### **04 LOAN ORIGINATIONS:**

Delivering a phenomenal **20** consecutive quarters of growth, Wisr continues its market-leading momentum, with loan volume of **\$123M** for the three months ending 30 June 2021. This represents a 193% increase on **Q4FY20** (pcp) and a **27%** increase on **Q3FY21**.

Wisr has now reached **\$611M** in total loan originations since inception, the most recent \$100M written in less than **three months**. The Wisr Warehouse (including recent Freedom Trust Securitisation) loan book balance has **grown 342% pcp to \$379M** as at 30 June 2021 (up from \$86M 30 June 2020), as the Company scales towards the medium-term target of a wholly owned \$1B loan book.

## **COMMENTARY:**

Mr. Anthony Nantes, Chief Executive Officer, Wisr said, "It's an incredible result to deliver 20 straight quarters of loan growth and another significant, and material step-change in our new loan originations. Wisr's purpose-led model is attracting Australia's most creditworthy customers as they leave the banks and seek a smarter, fairer deal, underpinned by an exceptional experience that actually improves financial wellness."

"Since launch, our secured vehicle product continues to deliver ahead of expectations and there is a massive runway of growth ahead for us in that category. We're delivering a clear competitive advantage through our differentiated business model, consumer financial well-being proposition, technology platform and funding capability. Importantly, our unique financial wellness platform strategy continues to deliver for us, enabling our vision to build an industry changing consumer finance company, with market leading metrics across all categories." finished Mr. Nantes.

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This announcement has been approved in accordance with the Company's Continuous Disclosure Policy and authorised for release by the Board of Directors.

For further investor enquiries, please contact:

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### **About Wisr Limited**

Wisr (ASX: WZR) is Australia's first neo-lender with a commitment to the financial wellness of all Australians, through providing a smarter, fairer and wiser collection of financial products and services. Wisr provides a unique Financial Wellness Platform underpinned by consumer finance products, the Wisr App to help Australians pay down debt, multiple credit score comparison service, combined with content and other products that use technology to provide better outcomes for borrowers, investors and everyday Australians.

For more information visit www.wisr.com.au