



ASX Release

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## Raiz Invest Limited (RZI): July 2021 - Key Metrics

Raiz Invest Limited (**Raiz** or **the Company**) today announced its Australian, Indonesian, and Malaysian Active Customers and Australian Funds under Management (FUM) update for the month to 31 July 2021<sup>1</sup>.

### Commentary

Raiz Invest Managing Director/Global CEO George Lucas says: “Finalising our first acquisition, Superestate (via scrip), and including them in the Raiz numbers for the first time has accelerated our Funds under Management (FUM) growth in superannuation. Superestate added \$71.6 million to superannuation FUM for a 69.8% increase and an extra 6,073 Active Customers.

“Superestate’s contribution aside, we were on target to hit our \$1 billion FUM by the end of this calendar year. Our retail FUM gained a solid 4.4% in July and total FUM is \$904.82 million.

“Despite the ongoing impact of COVID-19 in Malaysia and Indonesia, our operations in these two Southeast Asian countries remain on track, with Active Customers ahead 9.9% to 129,574 (up 26% for the three months to 31 July) in Indonesia, and up 10.5% to 72,982 (25.3%) in Malaysia.

“I am very proud of these numbers in both countries considering the challenges they are facing. We are very conscious of how COVID is having an impact on our staff and customers and their families, and our thoughts and best wishes are with them.”

### Global Active Customers

	31 July 2021*	30 June 2021	1 Month % change	3 Month % change	12 Month % change
Customer Sign Ups	1,901,684	1,784,355	+6.6%	+15.9%	+84.1%
Investment Accounts	921,211	865,000	+6.5%	+15.8%	+95.2%
<b>Active Customers</b>	<b>484,975</b>	<b>456,927</b>	<b>+6.1%</b>	<b>+12.8%</b>	<b>+88.4%</b>

\*Customer number for July contain Superestate customers – which added 6,073 active customers to Raiz for July 2021.



### Australia - Active Customers and Funds Under Management (FUM)

AUD	31 July 2021*	30 June 2021	1 Month % change	3 Month % change	12 Month % change
Customer Sign Ups	1,114,363	1,093,782	+1.9%	+5.0%	+24.2%
Investment Accounts	533,064	520,160	+2.5%	+6.0%	+29.1%
<b>Active Customers</b>	<b>282,419</b>	<b>272,976</b>	<b>+3.5%</b>	<b>+5.1%</b>	<b>+24.9%</b>
Retail	\$723.82m	\$693.05m	+4.4%	+13.1%	+79.1%
Superannuation	\$181.00m	\$106.59m	+69.8%	+85.7%	+164.1%
<b>Total FUM</b>	<b>\$904.82m</b>	<b>\$799.64m</b>	<b>+13.2%</b>	<b>+22.7%</b>	<b>+91.5%</b>

\*Customer number for July contain Superestate customers – which added 6,073 active customers to Raiz for July 2021 and \$71.6 million in funds under management.

### Southeast Asia - Active Customers

	31 July 2021	30 June 2021	1 Month % change	3 Month % change
<b>Indonesia</b>				
Customer Sign Ups	464,882	413,555	12.4%	33.7%
Investment Accounts	280,006	252,277	11.0%	28.8%
<b>Active Customers</b>	<b>129,574</b>	<b>117,923</b>	<b>9.9%</b>	<b>26.0%</b>
<b>Malaysia</b>				
Customer Sign Ups	322,439	277,018	16.4%	38.7%
Investment Accounts	108,141	92,563	16.8%	44.2%
<b>Active Customers</b>	<b>72,982</b>	<b>66,028</b>	<b>10.5%</b>	<b>25.3%</b>

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#### Market Announcement authorised by:

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## About Raiz

Raiz Invest Limited (ASX:RZI) is a multi-award-winning micro-investing and fintech platform with operations in Australia and Southeast Asia. With Raiz, users are able to automatically invest the virtual 'spare change' from their daily purchases into diversified portfolios. In Australia, this can be done to boost savings both inside and outside of superannuation.

To gain greater insight to the Raiz business and our strategy, watch our short video by visiting <https://raizinvest.com.au/investors/>

Since launching in 2016 Raiz has achieved solid growth, amassing more than 1.9 million downloads, 1,901,000 signups, and over 484,000 active monthly customers and \$904 million funds under management as at 31 July 2021.

Raiz continues to enhance its platform, adding 18 new products and features since its inception. In addition, Raiz is ramping up its growth strategy across Asia-Pacific, with offices in Malaysia and Indonesia as well as plans to expand into Thailand and Vietnam.

To gain greater insight to the Raiz business and our strategy and watch our short video on the company please visit <https://raizinvest.com.au/investors/>

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<sup>i</sup> All figures are un-audited.

