

Story-i Limited

ABN 56 163 916 989

and its controlled entities

APPENDIX 4E

Preliminary Final Report

30 June 2021

Corporate directory**Current Directors**

Djohan Widodo	<i>Chairman</i>
Michael Chan	<i>Executive Director</i>
Michael Pixley	<i>Non-executive Director</i>
Han Peng Lee	<i>Non-executive Director</i>
Kiap Khee Lim	<i>Non-executive Director (appointed 30 April 2021)</i>
Chek Ming Cheng	<i>Non-Executive Director (appointed 4 August 2020, resigned 29 March 2021)</i>

Company Secretary

Stuart Usher

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Stantons International Audit and Consulting Pty Ltd

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Australian Securities Exchange

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APPENDIX 4E

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30 June 2021

STORY-I LIMITED

AND CONTROLLED ENTITIES
ABN 56 163 916 989

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Company Update

1. Operating and financial review

1.1. Nature of Operations Principal Activities

The principal activities of the Group, through its Indonesian operating subsidiary, is as an Apple Authorised Reseller and IT life style product retailer with 23 stores in 10 cities throughout Indonesia.

1.2. Operations Review

In the 1st half of FY2021 sales were affected by the government-imposed restrictions to deal with the Covid-19 pandemic including movement restrictions, certain store closures and limited number of customers allowed in the stores. As a result of these measures, sales declined to \$18.2 million for the first half.

In the 2nd half of FY2021 there was a turnaround as many of the restrictions to deal with Covid-19 were eased. The improvement in sales was also due to the launch of the new Apple devices during this period including the iPad and MACs with M1 chips. As a result, sales reached \$23.7 million in the 2nd half, a 30.2% improvement over the 1st half.

Overall sales achieved in FY2021 were \$41.9 million, a decline of 1.57% over sales of \$42.6 million in FY2020.

The net loss for the year widened to \$1.5 million (from \$0.5 million in FY2020) due to adverse trading conditions and the reduced contribution from other income.

1.3. Financial Review

a. Revenues

The Group's revenue for the year ended 30 June 2021 decreased by 1.57% to \$41,983,177 as compared with the previous year ended 30 June 2020 which recorded \$42,654,256.

b. Operating Results

The Group incurred a loss for the year of \$1,444,743 (2020: \$503,754 loss).

c. Earnings before Interest, Taxation, Depreciation and Amortisation (EBITDA), and Net Profit Before Taxation (NPBT)

The Group recorded EBITDA of approximately \$1.69 million for 2021 (2020: \$3.16 million) and NPBT of \$(1.57) million for 2021 (2020: \$(0.30) million) were lower than the prior year.

d. Financial position

The financial statements have been prepared on a going concern basis, which contemplates the continuity of normal business activity and the realisation of assets and the settlement of liabilities in the ordinary course of business.

The net assets of the Group have decreased from 30 June 2020 by \$3.21 million to \$13.70 million at 30 June 2021 (2020: \$16.91 million).

As at 30 June 2021, the Group's cash and cash equivalents decreased from 30 June 2020 by \$1.11 million to \$1.54 million at 30 June 2021 (2020: \$2.65 million) and had working capital of \$6.93 million (2020: \$7.54 million working capital). Please refer to the Operations Review above for additional business segment performance.

1.4. Future Developments, Prospects and Business Strategies

The Company expects to maintain the present status and level of operation and hence there are no likely unwarranted developments in the entity's operations.

**Results for announcement to the Market
for the year ended 30 June 2021**

1	REPORTING PERIOD (item 1)	
	■ Report for the financial year ended:	30 June 2021
	■ Previous corresponding period is the year months ended:	30 June 2020

2	RESULTS FOR ANNOUNCEMENT TO THE MARKET	Movement	Percentage %	Amount \$
	■ Decrease in revenues from ordinary activities (item 2.1)	↓	(1.57) to	41,983,177
	■ Increase in loss from ordinary activities after tax attributable to members (item 2.2)	↑	186.80 to	(1,444,743)
	■ Increase in loss from after tax attributable to members (item 2.3)	↑	186.80 to	(1,444,743)
	a. Dividends (item 2.4)			
			Amount per Security ¢	Franked amount per security %
	■ Interim dividend		nil	n/a
	■ Final dividend		nil	n/a
	■ Record date for determining entitlements to the dividend (item 2.5)	n/a		
	b. Brief explanation of any of the figures reported above necessary to enable the figures to be understood (item 2.6): Refer to Operations Review on page 1 of this report.			

3	PRELIMINARY FINAL REPORT
	a. Statement of comprehensive income (item 3): Refer to Consolidated statement of profit or loss and other comprehensive income on page 5
	b. Statement of financial position (item 4): Refer to Consolidated statement of financial position on page 6
	c. Statement of cash flows (item 5): Refer to Consolidated statement of cash flows on page 8
	d. Statement of changes in equity (item 6): Refer to Consolidated statement of changes in equity on page 7

4	DIVIDENDS (item 7) AND RETURNS TO SHAREHOLDERS INCLUDING DISTRIBUTIONS AND BUY BACKS (item 14.2)
	Nil.
	a. Details of dividend or distribution reinvestment plans in operation are described below (item 8): Not applicable

**Results for announcement to the Market
for the year ended 30 June 2021**

5 RATIOS	Current period	Previous corresponding period
a. Financial Information relating to 5b and 5c:	\$	\$
Earnings for the period attributable to owners of the parent	(1,444,743)	(503,754)
Net assets	13,704,078	16,912,400
Less: Intangible assets (including net deferred tax balances)	(1,051,312)	(1,127,850)
Net tangible assets	12,652,766	15,784,550
	No.	No.
Fully paid ordinary shares	369,916,789	369,916,789
Weighted average number of ordinary shares outstanding during the year used in calculation of basic EPS	369,916,789	297,038,279
	¢	¢
b. Net tangible assets backing per share (cents) (item 9):	3.420	4.267
c. Earnings per share attributable to owners of the parent (cents) (item 14.1):	(0.391)	(0.170)

6 DETAILS OF ENTITIES OVER WHICH CONTROL HAS BEEN GAINED OR LOST DURING THE PERIOD: (item 10)		
a. Control gained over entities		
■ Name of entities (item 10.1)		Nil
■ Date(s) of gain of control (item 10.2)		
b. Loss of control of entities		
■ Name of entities (item 10.1)		Nil
■ Date(s) of loss of control (item 10.2)		N/A
c. Contribution to consolidated profit (loss) from ordinary activities after tax by the controlled entities to the date(s) in the current period when control was gained / lost (item 10.3).		Nil
d. Profit (loss) from ordinary activities after tax of the controlled entities for the whole of the previous corresponding period (item 10.3)		Nil

7 DETAILS OF ASSOCIATES AND JOINT VENTURE: (item 11)		
■ Name of entities (item 11.1)		Nil
■ Percentage holding in each of these entities (item 11.2)		n/a
	Current period	Previous corresponding Period
	\$	\$
■ Aggregate share of profits (losses) of these entities (item 11.3)	N/A	N/A

8 Any other significant information needed by an investor to make an informed assessment of the entity's financial performance and financial position. (item 12):

Refer to commentary update accompanying this 4E

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Preliminary final report
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STORY-I LIMITED

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ABN 56 163 916 989

Results for announcement to the Market for the year ended 30 June 2021

- | | |
|----|--|
| 9 | The financial information provided in the Appendix 4E is based on the preliminary final report (attached), which has been prepared in accordance with Australian Accounting Standards (item 13) |
| 10 | A COMMENTARY ON THE RESULTS FOR THE PERIOD (item 14)
Refer to Company Update on page 1 . The Group had revenue of \$41,983,177 (2020: \$42,654,256) for the period. |
| 11 | The preliminary final report has been prepared based on the 30 June 2021 accounts which are in the process of being audited by an independent Audit Firm in accordance with the requirements of s.302 of the <i>Corporations Act 2001</i> (Cth). (item 15) |

Consolidated statement of profit or loss and other comprehensive income

for the year ended 30 June 2021

	Note	2021 \$	2020 \$
<i>Continuing operations</i>			
Revenue	1	41,983,177	42,654,256
Costs of sales		(35,913,309)	(35,459,741)
Gross Profit		6,069,868	7,194,515
Other income	1	128,916	984,459
Marketing expenses		(853,722)	(1,158,442)
Interest expense		(937,060)	(1,097,496)
Depreciation expense		(2,322,137)	(2,362,981)
Foreign exchange gain / (loss)		(349,029)	(18,809)
General and administrative		(3,151,781)	(3,514,809)
Other expenses	2.1	(158,279)	(325,844)
Loss before tax		(1,573,224)	(299,407)
Income tax expense	3.1	-	(216,261)
Net loss for the year		(1,573,224)	(515,668)
<i>Other comprehensive income, net of income tax</i>			
■ Items that may be reclassified subsequently to profit or loss			
□ Foreign currency movement		(1,635,098)	(304,872)
□ Actuarial losses		-	(1,153)
Other comprehensive income for the year, net of tax		(1,635,098)	(306,025)
Total comprehensive income for the year, net of tax		(3,208,322)	(821,693)
<i>Loss for the period attributable to:</i>			
■ Non-controlling interest		(128,481)	(11,914)
■ Owners of the parent		(1,444,743)	(503,754)
		(1,573,224)	(515,668)
<i>Total comprehensive income attributable to:</i>			
■ Non-controlling interest		(128,481)	(11,914)
■ Owners of the parent		(3,079,841)	(809,779)
		(3,208,322)	(821,693)
<i>Earnings per share:</i>			
		¢	¢
Basic earnings per share (cents per share)		(0.39)	(0.17)
Diluted earnings per share (cents per share)		(0.391)	(0.170)

The consolidated statement of profit or loss and other comprehensive income is to be read in conjunction with the accompanying notes.

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STORY-I LIMITED

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Consolidated statement of financial position

as at 30 June 2021

	Note	2021 \$	2020 \$
<i>Current assets</i>			
Cash and cash equivalents	4.1	1,539,221	2,648,706
Trade and other receivables	4.2	6,974,439	6,099,184
Inventories	5.1	10,646,998	11,710,291
Other current assets	4.3	1,654,916	2,169,465
Total current assets		20,815,574	22,627,646
<i>Non-current assets</i>			
Property, plant, and equipment	5.2	4,759,242	6,351,599
Right of use asset	5.3	1,704,323	1,776,550
Intangible assets	5.4	997,982	1,068,223
Deferred tax asset	3.2	53,330	59,627
Other non-current assets	4.3	566,033	600,312
Total non-current assets		8,080,910	9,856,311
Total assets		28,896,484	32,483,957
<i>Current liabilities</i>			
Trade and other payables	4.4	4,710,852	4,050,799
Borrowings	4.5	8,907,456	9,890,383
Leases	5.3	167,315	824,633
Total current liabilities		13,785,623	14,765,815
<i>Non-current liabilities</i>			
Provisions	5.5	277,289	238,507
Leases	5.3	1,129,494	567,235
Total non-current liabilities		1,406,783	805,742
Total liabilities		15,192,406	15,571,557
Net assets		13,704,078	16,912,400
<i>Equity</i>			
Issued capital	6.1	9,527,324	9,527,324
Reserves		(1,592,189)	47,529
Retained earnings		5,343,634	6,788,377
Non-controlling interest		425,309	549,170
Total equity		13,704,078	16,912,400

The consolidated statement of financial position is to be read in conjunction with the accompanying notes.

Consolidated statement of changes in equity

for the year ended 30 June 2021

Note	Contributed equity	Retained earnings	Foreign Currency Translation Reserve	Sub-total	Non-controlling Interest (NCI)	Total equity
	\$	\$	\$	\$	\$	\$
<i>Balance at 1 July 2019</i>	7,532,206	7,496,459	352,401	15,381,066	571,777	15,952,843
Change in accounting policy	-	(203,175)	-	(203,175)	(10,693)	(213,868)
Restated total equity at the beginning of the financial year	7,532,206	7,293,284	352,401	15,177,891	561,084	15,738,975
Profit for the year	-	(503,754)	-	(503,754)	(11,914)	(515,668)
Other comprehensive income for the year	-	(1,153)	(304,872)	(306,025)	-	(306,025)
Total comprehensive income for the year	-	(504,907)	(304,872)	(809,779)	(11,914)	(821,693)
<i>Transaction with owners, directly in equity</i>						
Shares issued during the year (net of costs)	1,995,118	-	-	1,995,118	-	1,995,118
Balance at 30 June 2020	9,527,324	6,788,377	47,529	16,363,230	549,170	16,912,400
<i>Balance at 1 July 2020</i>	9,527,324	6,788,377	47,529	16,363,230	549,170	16,912,400
Profit for the year	-	(1,444,743)	-	(1,444,743)	(128,481)	(1,573,224)
Other comprehensive income for the year	-	-	(1,639,718)	(1,639,718)	4,620	(1,635,098)
Total comprehensive income for the year	-	(1,444,743)	(1,639,718)	(3,084,461)	(123,861)	(3,208,322)
<i>Transaction with owners, directly in equity</i>						
Shares issued during the year (net of costs)	-	-	-	-	-	-
Balance at 30 June 2021	9,527,324	5,343,634	(1,592,189)	13,278,769	425,309	13,704,078

The consolidated statement of changes in equity is to be read in conjunction with the accompanying notes.

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STORY-I LIMITED

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Consolidated statement of cash flows

for the year ended 30 June 2021

	Note	2021 \$	2020 \$
<i>Cash flows from operating activities</i>			
Receipts from customers		42,381,102	43,819,657
Interest received		-	65,311
Interest paid		(937,060)	(1,057,836)
Payments to suppliers and employees		(40,575,891)	(42,135,911)
Income tax paid		-	(240,610)
Other receipts		-	435,044
Net cash provided by operating activities		868,151	885,655
<i>Cash flows from investing activities</i>			
Purchase of plant, and equipment and intangibles		(1,400,432)	(565,067)
Refund/(payment) for security deposits		255,981	(74,607)
Net cash used in investing activities		(1,144,451)	(639,674)
<i>Cash flows from financing activities</i>			
(Repayment of) / proceeds from bank loans		(553,524)	(159,841)
Repayment of other borrowings		-	(1,672,053)
Proceed from short-term loan		-	15,400
Repayment of convertible loan		-	(93,082)
Repayment of lease liabilities		-	(859,410)
Net cash used in financing activities		(553,524)	(2,768,986)
Net decrease in cash and cash equivalents held		(829,824)	(2,523,005)
Cash and cash equivalents at the beginning of the year		2,648,706	5,099,716
Change in foreign currency held		(279,661)	71,995
Cash and cash equivalents at the end of the year	4.1	1,539,221	2,648,706

The consolidated statement of cash flows is to be read in conjunction with the accompanying notes.

Notes to the Appendix 4E preliminary final report
for the year ended 30 June 2021

Note 1	Revenue and other income	2021	2020
		\$	\$
1.1	Revenue		
	Revenue from sale of goods	41,983,177	42,654,256
		41,983,177	42,654,256
1.2	Other Income		
	Interest income	39,721	65,311
	Other income	89,195	919,148
		128,916	984,459

Note 2	Loss before income tax	2021	2020
		\$	\$
	The following significant revenue and expense items are relevant in explaining the financial performance:		
2.1	Other expenses		
	<ul style="list-style-type: none"> ■ Accounting and audit fees ■ Professional fees ■ Director fees 	97,662 33,617 27,000	94,701 31,643 199,500
		158,279	325,844

Note 3	Income tax	2021	2020
		\$	\$
3.1	Income tax expense		
	Current tax	-	216,261
3.2	Deferred tax assets		
	Tax losses	53,330	59,627

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STORY-I LIMITED

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Notes to the Appendix 4E preliminary final report
for the year ended 30 June 2021

Note 4 Financial assets and financial liabilities

		2021	2020
		\$	\$
4.1	Cash and cash equivalents		
	Cash at bank	1,497,112	1,556,154
	Cash on hand	42,109	1,092,552
		1,539,221	2,648,706
4.2	Trade and other receivables		
		2021	2020
		\$	\$
4.2.1	<i>Current</i>		
	Trade receivables	2,698,363	532,471
	GST receivable	25,224	21,548
	Other receivable – related parties	1,591,263	778,922
	Employee receivable	22,061	25,632
	Apple SEA	430,708	2,390,899
	Other receivables	2,206,820	2,349,712
		6,974,439	6,099,184
4.3	Other assets		
		2021	2020
		\$	\$
4.3.1	<i>Current</i>		
	Prepayments	95,383	320,399
	Advance payment	1,426,611	1,733,228
	Restricted deposits	132,922	115,838
		1,654,916	2,169,465
4.3.2	<i>Non-current</i>		
	Rental deposits	566,033	600,312
		566,033	600,312
4.4	Trade and other payables		
		2021	2020
		\$	\$
4.4.1	<i>Current</i>		
	<i>Unsecured</i>		
	Trade creditors	3,420,000	3,789,307
	Taxes payable	112,472	26,207
	Related party payables	899,449	62,657
	Other payables	278,931	172,628
		4,710,852	4,050,799

Notes to the Appendix 4E preliminary final report
for the year ended 30 June 2021

Note 4 Financial assets and financial liabilities (cont.)

4.5 Borrowings	2021	2020
	\$	\$
4.5.1 Current		
Bank loan	2,775,522	2,864,081
Convertible notes	-	75,000
Short-term loan	15,000	15,400
Other borrowings	6,116,934	6,935,902
	8,907,456	9,890,383

Note 5 Non-financial assets and financial liabilities

5.1 Inventories	2021	2020
	\$	\$
Apple products	7,111,708	6,670,543
Accessories	1,988,765	4,164,395
Others	1,546,525	875,353
	10,646,998	11,710,291
 5.2 Plant, and equipment	 2021	 2020
	\$	\$
Plant and equipment	10,023,525	10,414,753
Accumulated depreciation	(5,264,283)	(4,063,154)
	4,759,242	6,351,599

Notes to the Appendix 4E preliminary final report
for the year ended 30 June 2021**Note 5 Non-financial assets and financial liabilities (cont.)**

		2021	2020
		\$	\$
5.3	Leases		
5.3.1	<i>Right of use assets</i>		
	Properties	1,704,323	1,776,550
		1,704,323	1,776,550
5.3.2	<i>Lease liabilities</i>		
	Current	167,315	824,633
	Non-current	1,129,494	567,235
		1,296,809	1,391,868
5.4	Intangible assets		
	Intangible assets - licenses	997,982	1,068,223
5.5	Provisions		
5.5.1	<i>Non-current</i>		
	Employee entitlements	277,289	238,507
		277,289	238,507

Note 6 Equity

		2021	2020	2021	2020
		No.	No.	\$	\$
6.1	Issued capital				
	Fully paid ordinary shares at no par value	369,916,789	369,916,789	9,527,324	9,527,324
6.1.1	<i>Ordinary shares</i>				
	At the beginning of the year	369,916,789	297,367,046	9,527,324	7,532,206
	Shares issued during the year:				
	■ Shares issued @\$0.0275 per share in lieu of cash payment to former shareholders	-	62,083,309	-	1,707,291
	■ Shares issued @\$0.0275 per share in lieu of cash payment for directors' fees	-	6,981,816	-	192,000
	■ Shares issued @\$0.0275 per share in lieu of cash payment for consulting fees	-	3,484,618	-	95,827
	Transaction costs relating to share issues	-	-	-	-
	At reporting date	369,916,789	369,916,789	9,527,324	9,527,324

Notes to the Appendix 4E preliminary final report
for the year ended 30 June 2021

Note	7	Share-based payments	2021	2020
			\$	\$
7.1		Share-based payments:		
		■ Recognised in net assets (accrual)	-	287,827
		■ Recognised in net assets (Amount payable to former shareholders)	-	1,707,291
		Gross share-based payments	-	1,995,118

Story 

your apple, our story



Authorised
Reseller