

Spheria Emerging Companies Limited (Company) Level 35, 60 Margaret Street Sydney NSW 2000

Telephone: 1300 010 311 Email: <u>invest@pinnacleinvestment.com</u> ACN 621 402 588

8 September 2021

By Electronic Lodgement

Market Announcements Office ASX Limited 20 Bridge Street Sydney NSW 2000

Dear Shareholder.

Shareholder webinar reminder and presentation on full year results

The Board invites you to the upcoming shareholder webinar on 8 September 2021 at 10.30am (Sydney time AEST). The webinar will provide an update on the Company's full year financials and investments from the Company's Chairman, Jonathan Trollip and Spheria Asset Management's Portfolio Manager, Marcus Burns.

Shareholders are invited to register for the webinar at the following link:

https://event.on24.com/wcc/r/3378519/E86625B8579735ED7A0823647F39C80C

The presentation slides are available below.

Authorised by:

Calvin Kwok Company Secretary







Agenda

- 1. SEC Company update
- 2. Portfolio update
- 3. Questions



Full-year FY2021 Highlights

Strong results with Company performance up 55.5%

FY21 profit	Company performance ¹	Interim dividend	Yield	Yield (including franking)	
\$40.2m	+55.5%	5.0c	3.5%2	4.8%³	

- FY21 net profit after tax of \$40.2m, a material turnaround from the net loss in FY20.
- Company NTA performance of +55.5%
- Final dividend of 5.0 cents per share (fully franked). Annual dividend yield equal to 3.5%2 (4.8%3 including franking).
- FY21 annual dividend of 8.5 cents is an increase of 55% on the FY20 annual dividend of 5.5 cents, in recognition of the strong profit for the year.
- New target dividend yield of 4% of NTA p.a. (5.4% including franking), paid quarterly, for FY22, beginning in the September 2021 quarter.
- On-market share buy-back of \$9.9m to date, (\$3.1m during FY21), adding 2.8 cents of NTA per share.



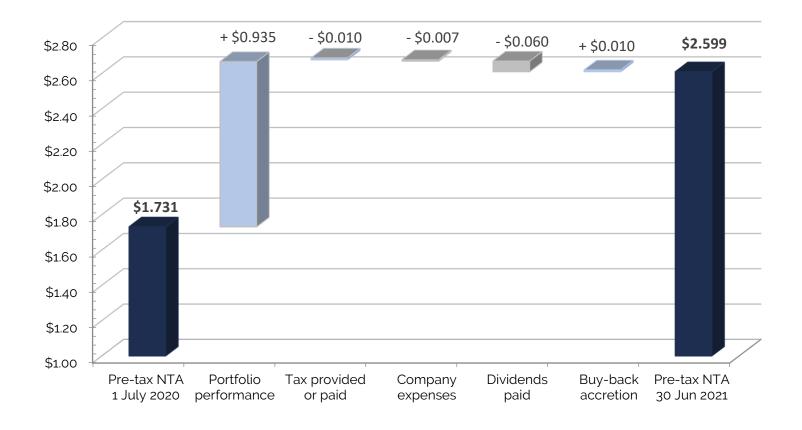
¹ Calculated as movement in Company's pre-tax NTA, which includes tax on realised gains/losses and other earnings, but excludes any provision for tax on unrealised gains/losses, adjusted for dividends paid by the Company.

² Annualised dividend yield when combined with FY21 interim dividend of 3.5 cents per share, calculated on share price as at 30 June 2021 of \$2.40

³ Annualised dividend yield when combined with FY21 interim dividend of 3.5 cents per share, calculated on share price as at 30 June 2021 of \$2.40 using 26% tax rate

NTA breakdown for FY21

30 June 2021 NTA 30% higher than IPO price of \$2.00



Source: Spheria Emerging Companies

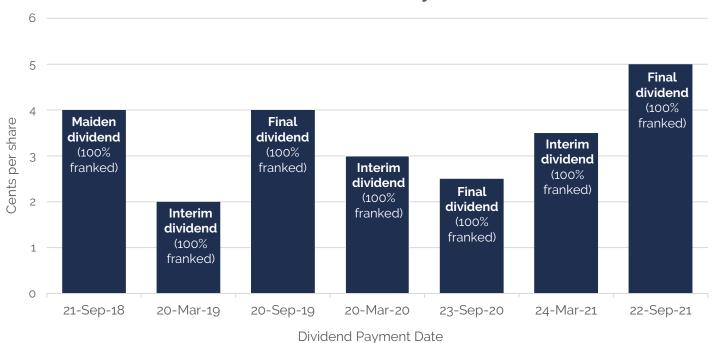


Dividends

FY21 final dividend of 5c, up 100% on FY20

- Final dividend of 5.0 c per share. Full year dividends of 8.5 c, a dividend yield equal of 3.5% (4.8% including franking).
- Total dividends since IPO of 24.0 cents per share





FY21 Final Dividend				
Amount	5.0 cents per share			
Ex-dividend Date	7 Sept 2021			
Dividend Record Date	8 Sept 2021			
Dividend Payment Date	22 Sept 2021			

Source: Spheria Emerging Companies

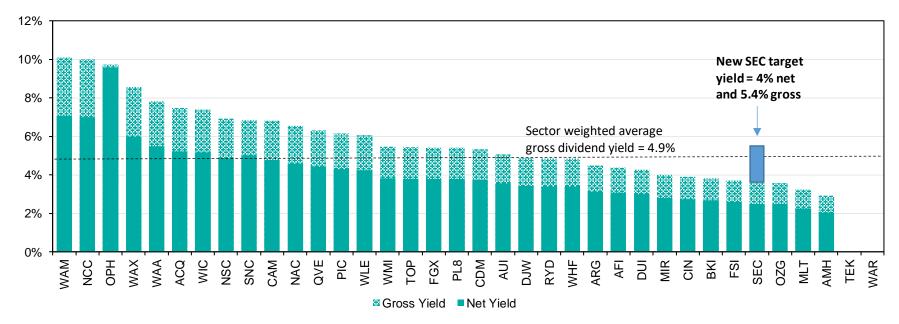


Dividends

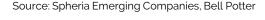
New 4% dividend target, paid quarterly

- **Higher dividend**: New target dividend yield of 4% of NTA p.a. (5.4% including franking) puts SEC in top half of Australian Equity LIC income payers
- More regular dividend: Paid quarterly, for FY22, beginning in the September 2021 quarter

Domestic Equity LIC/LIT Dividend Yield (Net and Gross)



SOURCE: COMPANY DATA, IRESS, BELL POTTER, BASED ON LAST 12 MONTH DIVIDENDS/DISTRIBUTIONS PAID. AS AT 30 JUNE 2021.





Performance History

FY21 Company performance up 55.5%

SEC Company performance

Performance as at 31st July 2021							
Period	6 month	1 year	3 year (pa)	Since Inception (pa)	Inception Date		
Company	15.4%	54.3%	11.4%	11.2%	30/11/2017		
S&P/ASX Small Ordinaries Accumulation Index	11.8%	32.3%	9.2%	9.4%			
Outperformance	3.6%	22.0%	2.2%	1.8%			

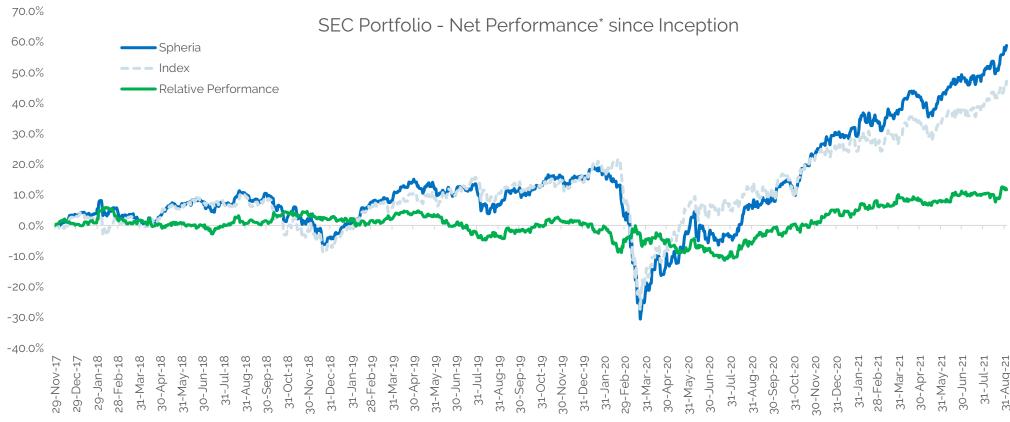
Past performance is not a reliable indicator of future performance.

Company's performance is calculated as the Company's investment portfolio performance after fees excluding tax on realised and unrealised gains/losses and other earnings, and after company expenses Benchmark is the S&P/ASX Small Ordinaries Accumulation Index.

All p.a. returns are annualised



SEC Portfolio Performance



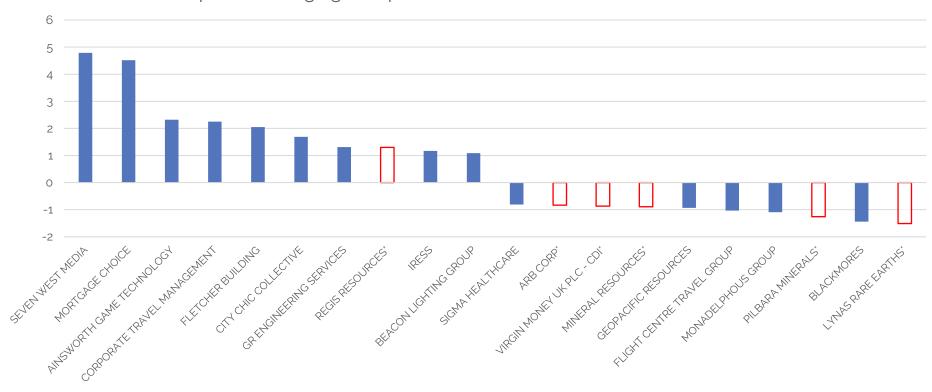
* Net Portfolio performance = investment performance of mandate after investment management fees but before taxes.

Source: Spheria Asset Management



SEC attribution over past 12m

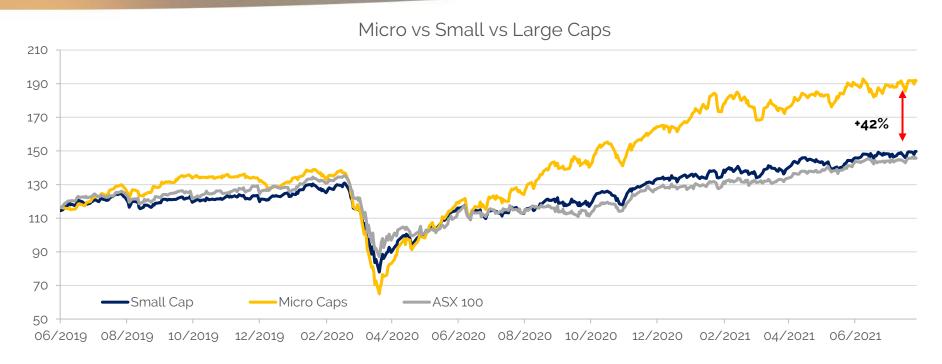




Source: Bloomberg Data as at June 30 2021



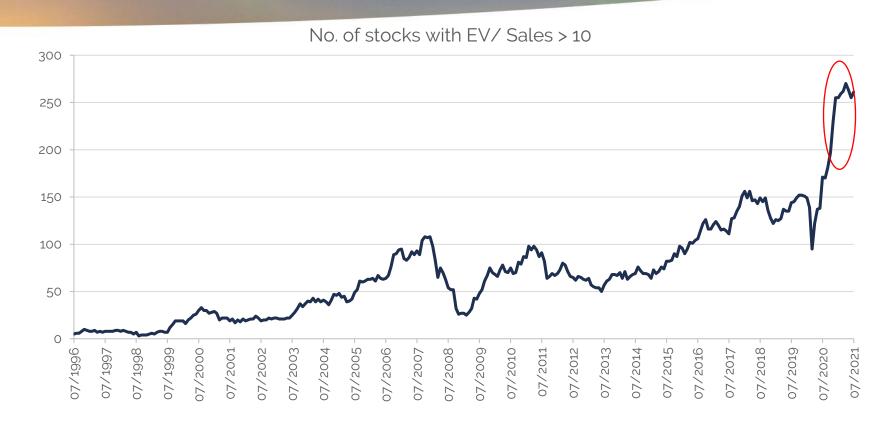
Performance by Market Cap Sector



- Microcaps and small caps have outperformed large caps since beginning of 2019
- Microcaps have outperformed small caps by 52% since March of last year
- Feb 2021 represents greatest rolling 12m period of micros outperformance



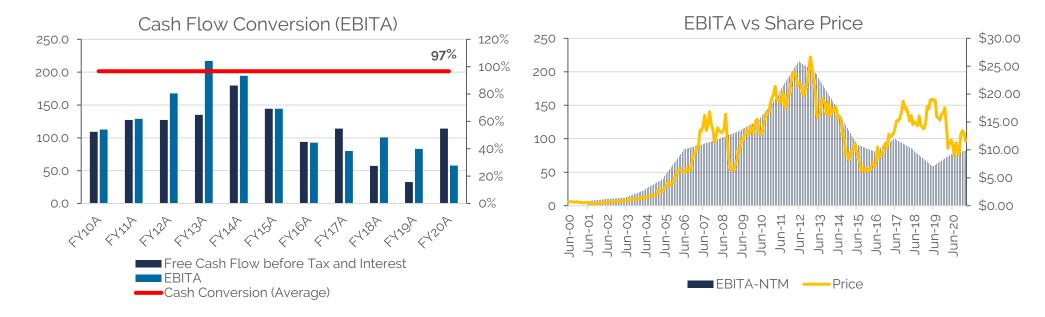
Bifurcation in the market creates opportunities



- EV/Sales > 10 is expensive in historical context
- The number of highly rated stocks has hugely expanded since Sept last year



Monadelphous (ASX:MND) Resources recovery not priced in.



- MND has one of the best sector performance histories executional excellence, good cash flow, conservative management.
- Market concerned about next 12m margins resource companies looking to re-invest with record commodity prices
- Net cash balance sheet, trading on EV/EBIT of 8.8x FY 22
- Revenue mix has shifted substantially over past 5 years to maintenance revenue, margins will recover with recovery of Eng Construction



Source: Morningstar, IRESS, Spheria.

Company Positions

Spheria Emerging Companies as at 31st July 2021

Company Name	% Portfolio
Adbri Limited	4.8
Fletcher Building	4.5
Healius	4.0
City Chic Collective	3.6
Seven West Media Ltd	3.5
Flight Centre Travel	3.4
IRESS Limited	3.4
Monadelphous Group	3.4
Blackmores Limited	3.4
Breville Group Ltd	3.3
Top 10	37.3

Source: IRESS





Disclaimer

Spheria Emerging Companies Limited ACN 621 402 588 (SEC)

Spheria Asset Management Pty Ltd (ABN 42 611 081 326, Corporate Authorised Representative No. 1240979) ('Spheria') is the investment manager of Spheria Emerging Companies Limited ABN 84 621 402 588 ('SEC or the 'Company'). This communication is not, and does not constitute, an offer to sell or the solicitation, invitation or recommendation to purchase any securities and neither this communication nor anything contained in it forms the basis of any contract or commitment. Any offer or sale of securities are made pursuant to definitive documentation, which describes the terms of the offer ('Offer Document') available at www.spheria.com.au. Prospective investors should consider the Offer Document in deciding whether to acquire securities under the offer. Spheria Emerging Companies Limited (ACN 621 402 588) is the issuer of the shares under the Offer Document. Prospective investors who want to acquire under the offer will need to complete an application form that is in or accompanies the Offer Document. The Offer Document is an important document that should be read in its entirety before deciding whether to participate in the offer. Prospective investors should rely only on information in the Offer Document and any supplementary or replacement document. Prospective investors should contact their professional advisers with any queries after reading the Offer Document.

While SEC and Spheria believe the information contained in this communication is based on reliable information, no warranty is given as to its accuracy and persons relying on this information do so at their own risk. Subject to any liability which cannot be excluded under the relevant laws, Spheria and SEC disclaim all liability to any person relying on the information contained in this communication in respect of any loss or damage (including consequential loss or damage), however caused, which may be suffered or arise directly or indirectly in respect of such information. Any opinions and forecasts reflect the judgment and assumptions of Spheria and its representatives on the basis of information at the date of publication and may later change without notice. Disclosure contained in this communication is for general information only and was prepared for multiple distribution. The information is not intended as a securities recommendation or statement of opinion intended to influence a person or persons in making a decision in relation to investment. The information in this communication has been prepared without taking account of any person's objectives, financial situation or needs. Persons considering action on the basis of information in this communication are to contact their financial adviser for individual advice in the light of their particular circumstances. Past performance is not a reliable indicator of future performance. Unless otherwise specified, all amounts are in Australian Dollars (AUD). Unauthorised use, copying, distribution, replication, posting, transmitting, publication, display, or reproduction in whole or in part of the information contained in this communication is prohibited without obtaining prior written permission from SEC and Spheria.

