

Antipodes Global Investment Company Limited (Company) Level 35, 60 Margaret Street Sydney NSW 2000

Telephone: 1300 010 311

Email: invest@antipodespartners.com.au

ABN 38 612 843 517

15 September 2021

By Electronic Lodgement

Market Announcements Office ASX Ltd 20 Bridge Street SYDNEY NSW 2000

Dear Shareholder,

#### Shareholder webinar reminder and presentation on full year results

The Board invites you to the upcoming shareholder webinar this morning at 10.30am (Sydney time AEST). The webinar will provide an update on the Company's full year financials and investments from the Company's Chairman, Jonathan Trollip and Antipodes' Chief Investment Officer & Lead Portfolio Manager, Jacob Mitchell.

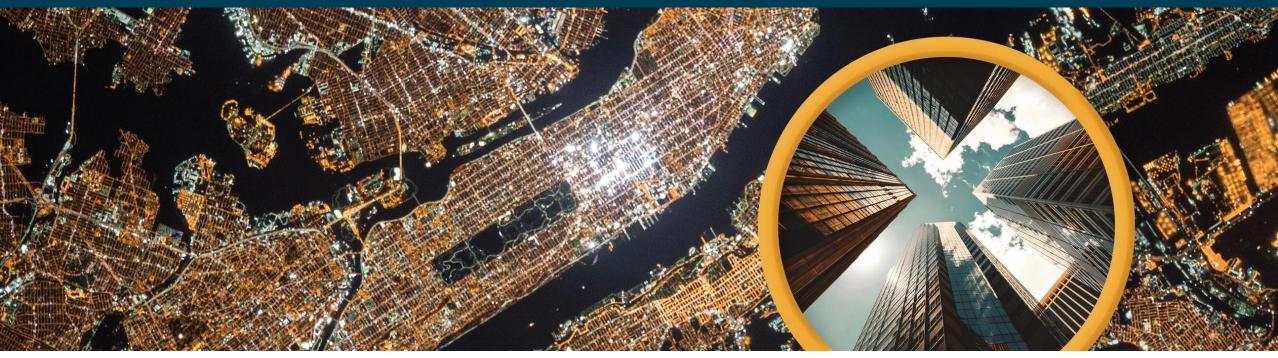
Shareholders are invited to register at the following link: <a href="https://event.on24.com/wcc/r/3372944/DCCBE2A2B1A45E6031E9E9E802D49ED5">https://event.on24.com/wcc/r/3372944/DCCBE2A2B1A45E6031E9E9E802D49ED5</a>

The presentation slides are available below.

Authorised by:

Calvin Kwok
Company Secretary





**Antipodes Global Investment Company Limited (ASX: APL)** 

Full-year FY2021 results

### **Disclaimer**

**Note:** Past performance is not a reliable indicator of future performance.

Antipodes Partners Limited ABN 29 602 042 035 AFSL 481580 ('Antipodes Partners', 'Antipodes') is the investment manager of Antipodes Global Investment Company Limited ABN 38 612 84 517 ('APL' or the 'Company').

While APL and Antipodes Partners believe the information contained in this communication is based on reliable information, no warranty is given as to its accuracy and persons relying on this information do so at their own risk.

Subject to any liability which cannot be excluded under the relevant laws, APL and Antipodes Partners disclaim all liability to any person relying on the information contained in this communication in respect of any loss or damage (including consequential loss or damage), however caused, which may be suffered or arise directly or indirectly in respect of such information.

Any opinions and forecasts reflect the judgment and assumptions of Antipodes Partners, APL and their representatives on the basis of information at the date of publication and may later change without notice.

Disclosure contained in this communication is for general information only and was prepared for multiple distribution. The information is not intended as a securities recommendation or statement of opinion intended to influence a person or persons in making a decision in relation to investment. The information in this communication has been prepared without taking account of any person's objectives, financial situation or needs.

Unless otherwise specified, all amounts are in Australian Dollars (AUD).

Unauthorised use, copying, distribution, replication, posting, transmitting, publication, display, or reproduction in whole or in part of the information contained in this communication is prohibited without obtaining prior written permission from APL and Antipodes Partners.





# Agenda

Company results
Portfolio and market update
Questions

### Full-year FY2021 results highlights

FY21 NPAT	Company <sup>1</sup> performance	Final Dividend	Yield <sup>2</sup>	Yield (including franking) <sup>3</sup>
\$75.1m	+21.1%	4.0c	5.2%	6.7%

- FY21 net profit after tax of \$75.1m
- Final dividend of 4.0 cents per share (franked as to 100%), taking the annual dividend yield including the FY21 interim dividend to 5.2%<sup>2</sup> (6.7% including franking<sup>3</sup>)
- Company performance of +21.1% vs benchmark of +27.7%, underperformance of 6.6%
- Total shareholder return (TSR) measuring share price plus dividend return of +27.3%
  - Discount to NTA reduced from 14.7% at 30 June 2020<sup>4</sup> to 10.3% at 30 June 2021<sup>5</sup>, helping drive a higher TSR
- Major initiative to address the share price discount to the NTA via a proposal to undertake a scheme of arrangement (Scheme) that will enable shareholders to exchange their shares in the Company for units in Antipodes Global Shares (Quoted Managed Fund) (ASX:AGX1), an existing actively managed ETF for which Antipodes Partners Limited is investment manager
  - Discount to NTA reduced further on announcement of the Scheme. NTA discount at 8 September 2021 of 7.6% (4.9% vs post tax NTA).

<sup>6</sup> Based on share price at 8 September 2021 of \$1.135 and pre-tax NTA of \$1.229 and post-tax NTA of \$1.193. All figures are ex the final FY21 dividend of \$0.04 per share.



<sup>1</sup> Movement in NTA before all income taxes, adjusted for dividends paid and the dilutionary effect of share capital related transactions, which we refer to as Company Performance. This measure incorporates underlying portfolio performance after fees, less administration costs of the Company

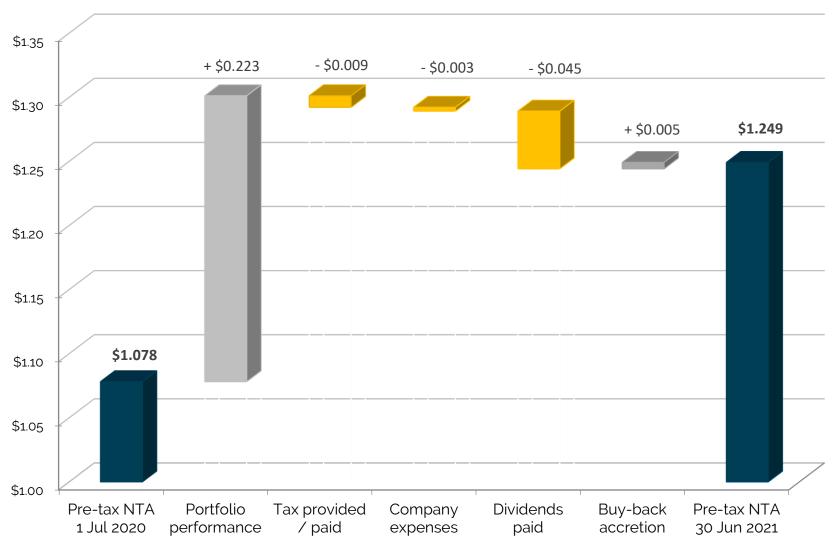
<sup>2</sup> Based on share price as at 30 June 2021 of \$1.12.

<sup>3</sup> Grossed-up dividend yield includes the benefit of franking credits and is based on a tax rate of 30%

<sup>4</sup> Based on share price at 30 June 2020 of \$0.92 and pre-tax NTA of \$1.078

<sup>5</sup> Based on share price at 30 June 2021 of \$1.12 and pre-tax NTA of \$1.249

# Full-year FY2021 change in NTA per share

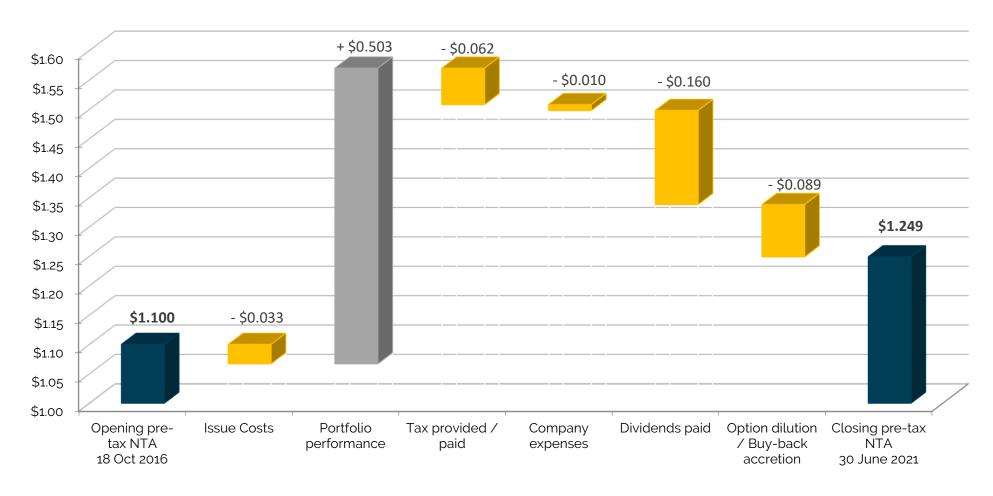


<sup>\*</sup> Portfolio performance is after management and performance fees.

<sup>\*\*</sup> Pre-tax NTA includes provision for tax on realised gains / losses and other earnings, but excludes any provision for tax on unrealised gains / losses and deferred tax assets relating to capitalised issue costs and income tax losses.



### **NTA** movement since IPO



<sup>\*</sup> Values represented are the estimated cents per share impacts calculated using aggregated values for each financial year since inception. Portfolio performance is after management and performance fees.

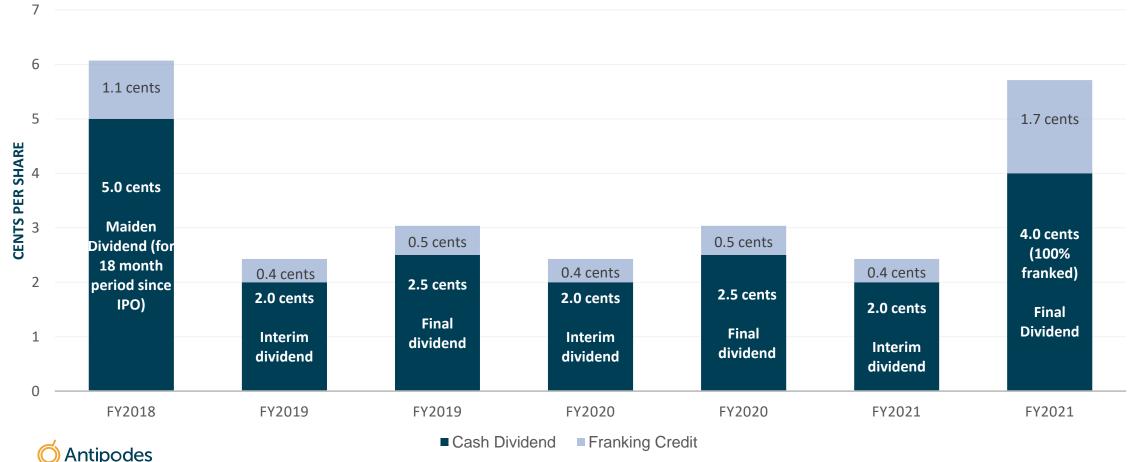
<sup>\*\*</sup> Pre-tax NTA includes provision for tax on realised gains / losses and other earnings, but excludes any provision for tax on unrealised gains / losses and deferred tax assets relating to capitalised issue costs and income tax losses.



### **Consistent dividend history**

- Total cash dividends of 20 cents per share since IPO (25.1 cents including franking)
- Large increase in FY2021 final dividend to 4 cents per share (from 2.5 cents in FY2020) paid on 30 September 2021
- Final dividend is 100% franked vs 50% franking rate for all prior dividends

# **Dividend History**



### Major initiative to permanently close the NTA discount – Scheme into AGX1

#### Scheme summary

- If the Scheme is approved by shareholders, eligible APL shareholders will automatically exchange their APL shares for units in AGX1 in a ratio based on AGX1's NAV and APL's post-tax NTA (after transaction costs associated with implementing the Scheme) immediately prior to implementation. Scheme implementation costs expected to be no more than \$0.003 per share.
- AGX1 is an existing actively managed exchange traded fund (ETF) listed on the ASX. Antipodes Partners Limited manages the investment portfolio for both APL and AGX1. AGX1 deploys Antipodes' long-only strategy while APL deploys Antipodes' long-short strategy.
- The investment management agreement between APL and the Manager will be terminated upon implementation of the Scheme. The Manager has agreed that it will not be paid any termination fees despite the fixed term of the investment management agreement having over 5 years remaining

#### Post the implementation of the Scheme, APL shareholders will be able to:

- Remain invested in the Manager's value-oriented global investment strategy via an ASX-listed vehicle with similar benchmark, fees and objective to APL, and either;
  - Hold AGX1 that will trade on the ASX at close to the fund's intraday NAV; or
  - Sell AGX1 on the ASX at the fund's intraday NAV less a spread

#### **Independent Board Committee Recommendation**

- APL's Independent Board Committee (IBC) unanimously considers the Scheme to be in the best interests of APL shareholders and considers the proposal to be
  a straightforward and very low-cost means of enabling shareholders to exit APL at close to NTA and to access the Manager's investment expertise via an
  exchange traded fund
- The IBC considers the Scheme superior to the Conditional Tender Offer (CTO) approved at APL's November 2020 AGM. Consequently, the CTO will be suspended pending APL shareholders' consideration of the Scheme



### Draft timetable and what action shareholders need to take

#### **Draft timetable (subject to change):**

9 August 2021	Announcement of Scheme	
Mid to late October	Dispatch of Scheme booklet	
Late November	Scheme meeting (held in conjunction with the APL AGM)	
Early to mid December	Record date and last day of trading in APL shares	
Mid to late December	Implementation date – date on which APL shareholders receive their AGX1 units	

#### What action shareholders need to take:

- No action required at this stage
- Shareholders are encouraged to read the Scheme booklet when it is dispatched to you
- Shareholders are encouraged to vote at the Scheme meeting





Portfolio and market update

### **Performance**

Performance to 30 June 2021	Company <sup>1</sup>	Benchmark <sup>2</sup>	ACWI Value <sup>3</sup>
Quarter to date	2.1%	9.0%	6.4%
Financial year to date	21.1%	27.7%	26.9%
1 year	21.1%	27.7%	26.9%
3 years p.a.	6.3%	14.0%	7.8%
Inception <sup>4</sup> p.a.	9.2%	14.7%	9.5%

Past performance is not a reliable indicator of future performance.

<sup>4</sup> Inception date of the portfolio is 11 October 2016.



<sup>1</sup> Movement in NTA before tax for the period, adjusted for dividends and income taxes paid and the dilutionary effect of options granted to shareholders upon the Company's initial listing. This figure incorporates underlying portfolio performance net of portfolio related fees and costs, less administration costs of the Company.

<sup>2</sup> MSCI All Country World Net Index in AUD

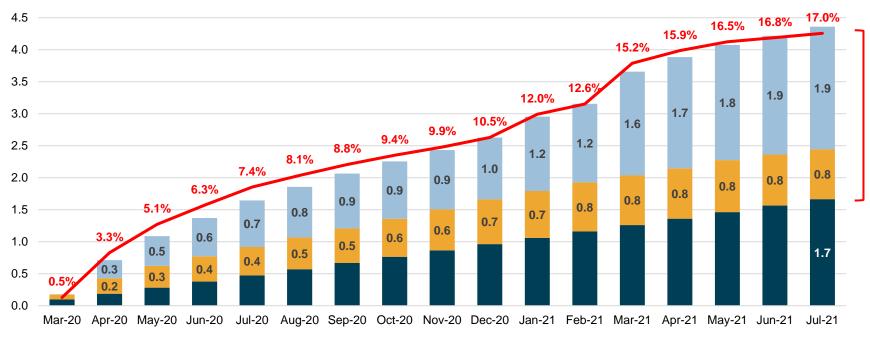
<sup>3</sup> MSCI All Country World Value Net Index in AUD.

# Phase 1 of recovery supported by income stimulus

- US personal income is 6% above pre-COVID levels excluding stimulus, and within this wages are +7%
- Household consumption is 6% above pre-COVID levels with services spend yet to fully normalise
- Cumulative excess savings from stimulus and underspending = \$2.7t, or 17% of current household spending
- This can support above-trend consumption

#### Excess savings buffer (\$t) relative to household spending (%)

Normal level of savings at 7%



Underspending

Stimulus

True excess savings is 17% of household spending

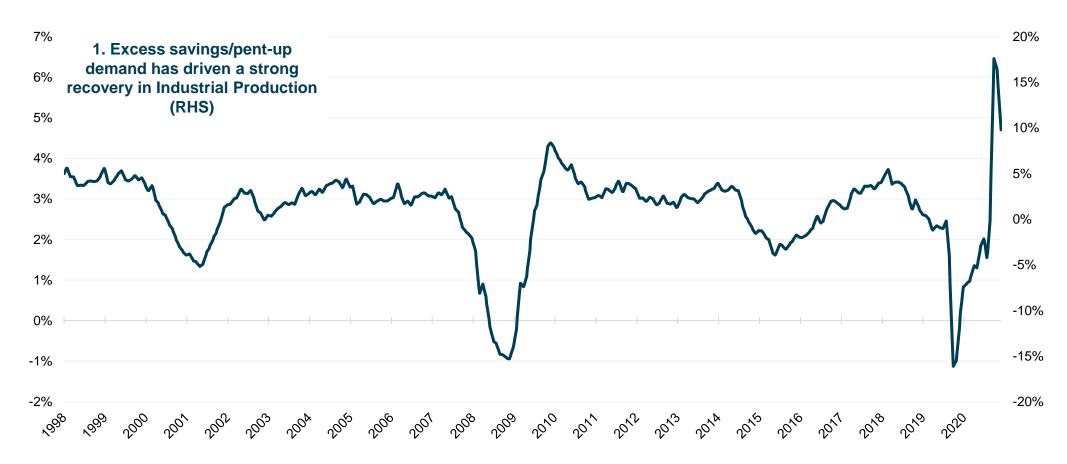
Excess Savings % HH PCE

Source: US Bureau of Economic Analysis



## **Economic activity is above trend levels ...**

### **US Industrial Production (YoY)**



\*Inflation expectations measured by subtracting the 10Y inflation protected yield from nominal yields. Source: Bloomberg



### And inflation expectations have normalised

### **US 10Y inflation expectations and Industrial Production (YoY)**

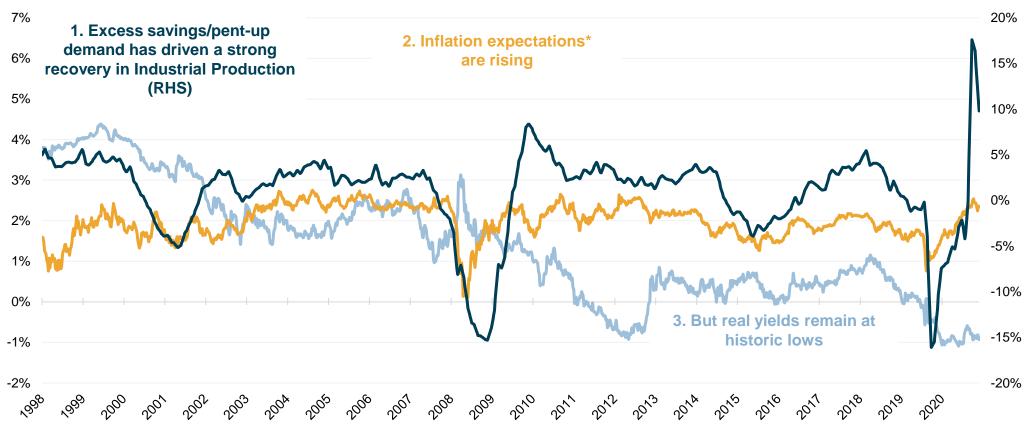


\*Inflation expectations measured by subtracting the 10Y inflation protected yield from nominal yields. Source: Bloomberg



### Negative real yields are the anomaly; a normalisation can extend the rotation

### **US 10Y real yields, inflation expectations and Industrial Production (YoY)**



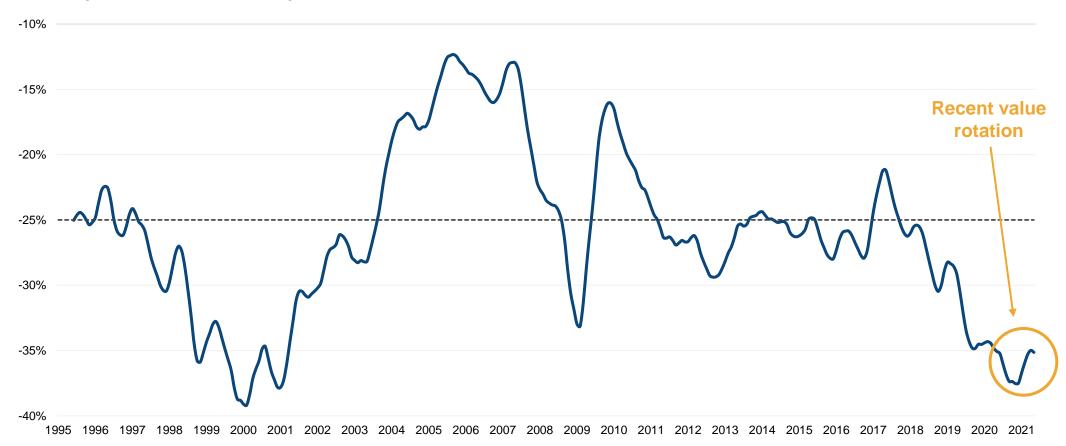
The unfolding economic recovery is not priced by bond markets



## Phase 2: new investment trends flip the narrative away from growth at any price ....

### Value's discount to growth has rarely been this attractive

Global equities, sector neutral, composite valuation\*



As at Jun 2021

Source: FactSet, Antipodes

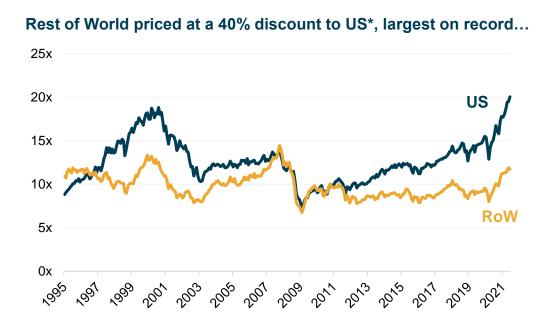
<sup>\*\*</sup> Forward PE, cyclically adjusted PE, cyclically adjusted EV/EBIT, EV/Sales and EV/Operating Capital Employed (including goodwill) for industrials, with EV based measures replaced with PB and cyclically adjusted P/Pre-provision profits for financials

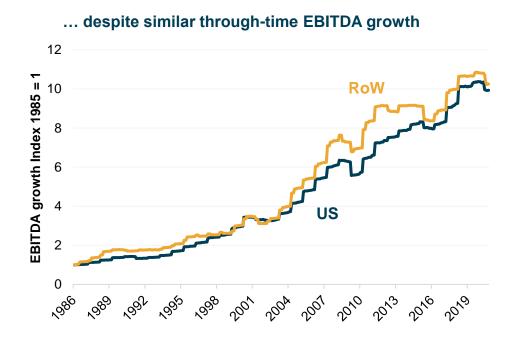


<sup>\*</sup> High to low multiple quintiles are determined by the Antipodes Value score, a composite of point-in-time multiples and world relative z-scores

### And new investment trends even out the playing field

- US benefited from Trump tax cuts and outsized stimulus. How much gas is left in the tank?
- US home to big cap tech, but a multi-decade decarbonisation/infra super-cycle benefit companies globally
- Northern Europe and Asia have the fiscal/govt firepower to kick-start investment, and not priced for this





**US exceptionalism is fading** 

\*Cyclically adjusted EV/EBITDA Source: FactSet, Antipodes



### **Global clusters**

Resilient cyclicals with pricing power

Consumer franchises, Travel, Autos, Energy







Cyclicals transitioning to secular growth Connectivity/Compute,
Decarbonisation,
Infrastructure



**ELECTRONICS** 





Secular growth

Social commerce, Online advertising Cloud







**Downside Protection** 

Gold Shorts, Tail risk protection



Source: Antipodes As at June 2021



# Summary: avoid Value and Growth traps

- Opportunities exist in relative valuations
- Position for higher inflation and yields → higher yields force the market to re-assess the price to pay for growth
- New investment cycles benefit companies globally → new market leaders will emerge
- All eyes on China as the regulator exerts pressure and tightening progresses
- Risk to recovery is excess savings remain unspent due to COVID uncertainty

The tail risk is stagflation – US equities are most vulnerable given elevated valuations

Own resilient businesses with pricing power and be disciplined around valuations

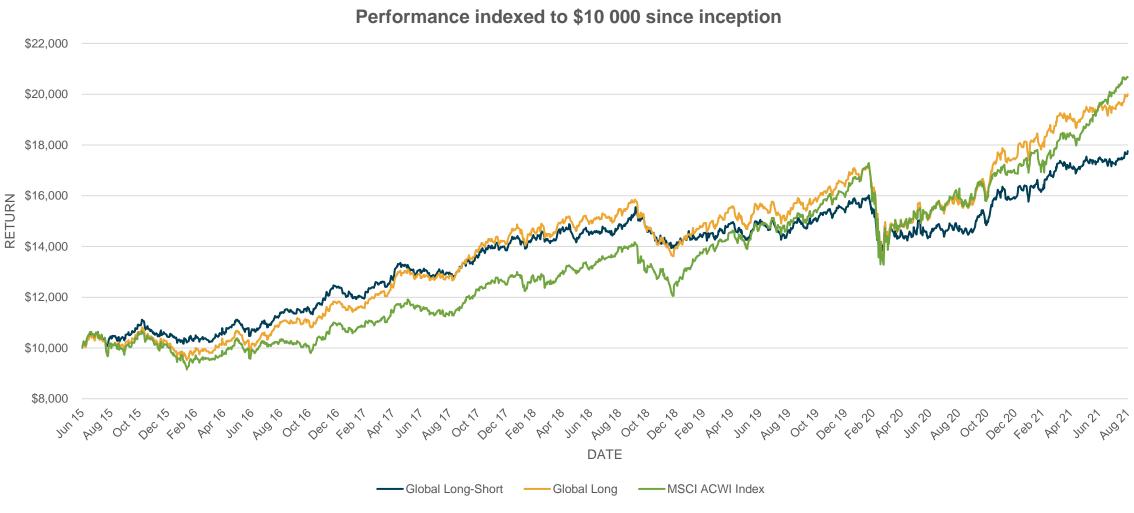


# **Comparison of APL and AGX1**

		Antipodes Global Investment Company Limited	Antipodes Global Shares (Quoted Managed Fund)		
		APL	AGX1		
Fund structure	Vehicle	Listed Investment Company (LIC)	Active ETF (exchange traded managed fund)		
	Legal structure	Public company	Unit trust		
	Closed vs open ended	Closed-ended	Open-ended		
	Responsible entity	None. Company structure with majority independent board	Pinnacle Fund Services Limited		
Investment strategy	Lead Portfolio Manager	Jacob Mitchell (CIO of Antipodes) and team of 25+ analysts and portfolio managers			
	Investment strategy	Long-short portfolio of global shares (consistent with Antipodes Global Fund)	Long only portfolio of global shares (consistent with Antipodes Global Fund - Long)		
	Investment objective	To provide shareholders with absolute returns in excess of the benchmark while focusing on capital preservation and maintaining beneath market levels of risk over a full investment cycle (typically 3-5 years)	To outperform the MSCI All Country World Net Index in AUD ('Benchmark') over the investment cycle (typically 3-5 years).		
nent	Benchmark	MSCI All Country World Net Index in AUD			
Invest	Portfolio composition	Typically, a minimum of 30 global shares (same long positions as the long- only strategy), coupled with shorting and market hedges and including cash. Maximum gross exposure of 150% of NAV with typical net equity exposure of 50%-100% of NAV.	Typically, a minimum of 30 global shares and cash		
	Shorting	Yes	No		
	Leverage	Yes (via shorting)	No		



### Comparing the underlying strategies of APL and AGX1



Source: Antipodes. Data to 31 August 2021

Disclaimer: The Global Long-Short strategy performance history is represented by the Antipodes Global Fund (Class P, net of fees) until 10th October 2016 after which the Antipodes Global Investment Company Limited (APL, net of fees, gross of tax) performance series is used. The Global Long strategy performance history is represented by the Antipodes Global Fund – Long (Class P, net of fees) for the month of July 2015. From 1st August 2015 the Antipodes Global Fund – Long (Class P, net of fees) is shown until 2nd November 2018 after which the Antipodes Global Shares (Quoted Managed Fund) (AGX1) performance series is used.





**Questions**