



ASX Release: Thursday 18 November 2021

Annual General Meeting Presentation and Chair's Address

The annual general meeting of **Quickstep Holdings Limited** (ASX:QHL) (Company) will be held today using a webcasting facility, commencing at 2.00pm (AEDT). Please see the Company's Notice of Annual General Meeting (released to ASX on 15 October 2021) for instructions to join the meeting.

Attached is the Chair's Address and the Presentation to be given at the meeting.

Authorised by and for further information:

Mark Burgess – Managing Director
Quickstep Holdings Limited
Telephone: +61 2 9774 0300

E: mburgess@quickstep.com.au

Forward looking statements

This release contains forward-looking statements and information that are necessarily subject to risks, uncertainties and assumptions. Many factors could cause actual results, performance or achievements of the Company to be materially different from those expressed or implied in this release including, amongst others, changes in general economic and business conditions, regulatory environment, exchange rates, results of advertising and sales activities, competition, and the availability of resources. Should one or more of these risks or uncertainties materialise, or should underlying assumptions prove incorrect, actual results may vary materially from those described in this release. Except as required by law, the Company assumes no obligation to update or correct the information in this release. To the maximum extent permitted by law, the Company and its subsidiaries and officers do not make any representation or warranty as to the likelihood of fulfilment of any forward-looking statements and disclaim responsibility and liability for any forward-looking statements or other information in this release.

QUICKSTEP HOLDINGS LIMITED

2021 AGM CHAIRMAN'S ADDRESS

Thursday, 18 November 2021

The 2021 financial year was a challenging time for business, and I am very proud of the resilience shown by Quickstep in the face of the many challenges thrown up by the COVID pandemic. Not only did Quickstep manage to grow its revenue through this pandemic, contrary to the experience of many other businesses in the aerospace industry, but we did this safely. Our first priority was to provide a safe work environment for our employees and the many layers of protocols that the company adopted delivered this, while keeping our factories open and production running. The pandemic also threw up challenges within our global supply chain as both air and sea freight were severely disrupted. Despite these difficulties, the business kept both the raw materials flowing into our factories and the finished goods flowing out to our customer base. I would like to congratulate every employee in the company for these achievements and thank them for their cooperation and efforts during the year.

As indicated in the annual report, the business had a good year and while there were some disappointments such as the impairment of the flare housing facility after not being awarded any F35 flare housing work, overall the positive developments far outweighed the inevitable challenges that all businesses face from time to time. While Mark will give more detail of the operating performance of the business, I would like to acknowledge two facets of the FY21 results. Firstly, the very strong cash flow delivered during the year and secondly the growth in top line revenue while underlying profit remained stable; all achieved at a time when many organisations in the aerospace industry were struggling. This bodes well for the company as the aerospace industry inevitably bounces back post pandemic.

I have now been a director of Quickstep for just under two years and chair for about a year, and the area that I am particularly pleased with is the company's development and implementation of its new strategy. This work started prior to my time on the board but is continuing to gain momentum.

The company has three clearly defined business segments.

Firstly, the traditional Quickstep aerostructures business. This is underpinned by the F35 and C130 work. This segment of the business has done the heavy lifting to ensure that Quickstep has had underlying profitability and been cash flow positive over the last few years while also demonstrating steady growth. This business has provided the funds for us to develop the other two legs of our strategy.

The second segment is the aerospace services business. As announced around the time of the last AGM, Quickstep reached an agreement to buy Boeing's maintenance, repair and overhaul (otherwise known as MRO) business at Tullamarine in Victoria. This acquisition completed in February 2021 and now operates under the Quickstep Aerospace Services (QAS) brand. Under the leadership of Tim Gent, who is a seasoned executive in Australia's commercial airlines industry, we have been working hard to capture the MRO opportunities presented by the reopening of the commercial airlines. So far, we are pleased with the progress made and we have won more ad-hoc work than we had initially anticipated at this stage. In line with our expectations during the integration, in FY21 this business was a net cost to Quickstep. The business development work for this unique independent capability in Australia will continue.

The third segment and most recently announced leg of Quickstep's businesses is the applied technology business. As Mark will discuss, under our new Quickstep Advanced Air Mobility brand (QAAM), we have been particularly active in the unmanned or drone space and have announced a variety of agreements and arrangements (including two seed investments) in this potentially vast and fast-growing market. The manufacturing agreement with Swoop Aero should see product starting to be delivered early in calendar year 2022. Quickstep is increasingly being recognised as a player in the advanced air mobility market.

In my view the Quickstep strategy is a good blend of a traditional aerostructures business line that is providing the company with a predictable, growing business with underlying profitability, together with longer term growth potential through our other two business streams.

As I indicated last year, the company is fortunate to have a very capable management team led by Mark Burgess. The combined experience and capability of this team has been instrumental in getting the company thus far and the team is now actively engaged in the delivery of the current strategy. I would like to thank our previous CFO Alan Tilley who left Quickstep in October and welcome our new CFO, Stephen Gaffney, who joined the company last month.

I would also like to thank my fellow directors for their contribution, advice, and support.

Finally, as you would have seen in the notice of meeting, we are proposing a number of initiatives to modernise our constitution and to consolidate the number of Quickstep shares in circulation. While these are administrative initiatives, they are considered in line with good practice for an ASX listed company.

I will now move to the formal AGM proceedings.

Quickstep Holdings Limited

FY21 AGM Presentation

18 November 2021



DISCLAIMER

This Presentation is provided by Quickstep Holdings Limited ("Quickstep" or the "Company") as a summary of the Company and its operations and for general information purposes only. This presentation is not a disclosure document and should not be considered as investment advice or an offer or invitation to subscribe for or purchase any securities in Quickstep, or an inducement to make an offer or invitation with respect to such securities. This presentation should be read in conjunction with Quickstep's other ASX releases as available from time to time

This presentation does not purport to cover all relevant information about any potential investment in Quickstep. Accordingly, potential investors are advised to seek appropriate independent advice, if necessary, to determine the suitability of any investment. This presentation must not be relied on to make an investment or other financial decision and recipients should conduct their own investigations, enquiries and analysis and place no reliance on this presentation in evaluating any potential investment.

To the maximum extent permitted by applicable laws, none of Quickstep or its related entities or their employees, officers or advisers makes any representation and none of them gives any assurance, guarantee or warranty, express or implied, as to, and none of them takes any responsibility or assumes liability (including in negligence) for the authenticity, validity, accuracy, suitability or completeness of, or any errors in or omissions from, any information, statement or opinion contained in this presentation.

This presentation contains certain forward-looking statements which have not been based solely on historical facts but, rather, on Quickstep's current expectations about future events and on a number of assumptions which are subject to significant uncertainties and contingencies, many of which are outside the control of Quickstep and its directors, officers and advisors. Many factors could cause actual results, performance or achievements of the Company to be materially different from these forward looking statements including, amongst other things, changes in general economic and business conditions, regulatory environment, exchange rates, results of advertising and sales activities, competition, and the availability of resources and materials. Quickstep undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such statements or to keep current any of the information provided. Any estimates or projections as to events that may occur in the future (including projections of revenue, expense, net income and performance) are based upon the best judgement of Quickstep and there is no guarantee that any of these estimates or projections will be achieved. Actual results will vary from the projections and such variations may be material. Quickstep has no obligation to tell recipients if it becomes aware of any inaccuracy in or omission from the information in this presentation.

Other than for the pictures of the Quickstep facilities and machinery, the assets featured in the pictures in this presentation are not assets of the Company.

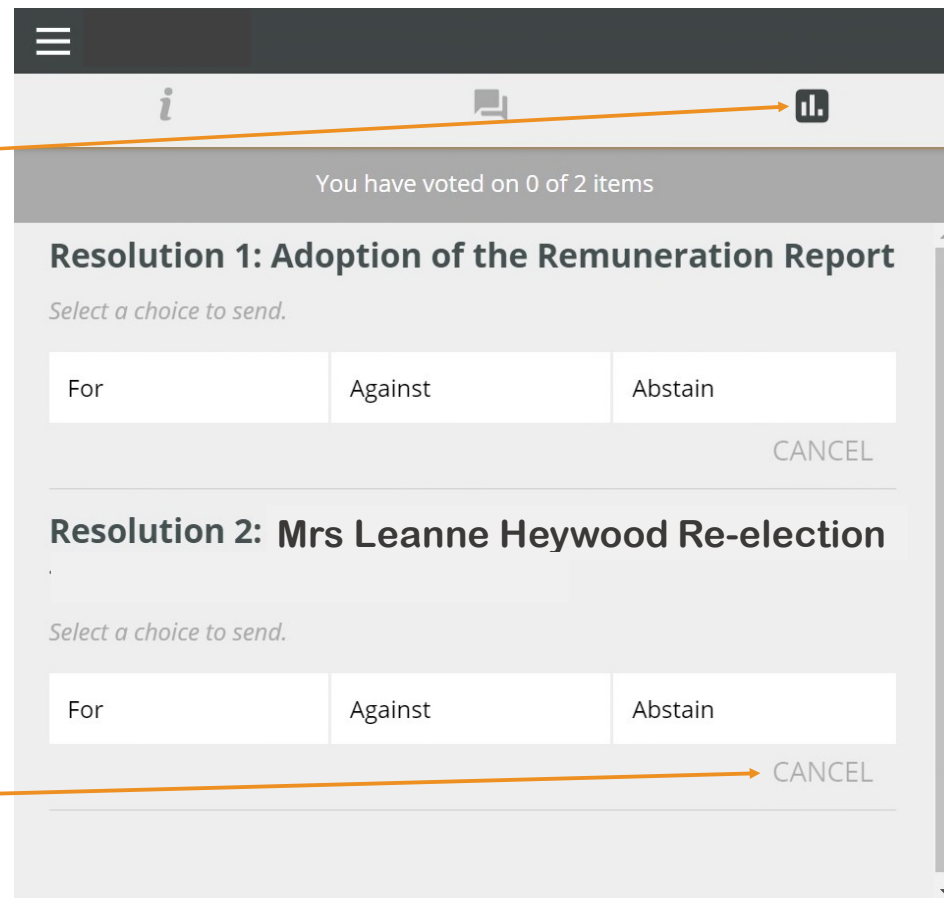
By accepting this presentation, you acknowledge and agree to be bound by each of the foregoing statements.

Financial Data

Investors should be aware that certain financial measures included in this presentation are 'non-IFRS financial information' under ASIC Regulatory Guide 230: 'Disclosing non-IFRS financial information' published by ASIC and also 'non-GAAP financial measures' within the meaning of Regulation G under the U.S. Securities Exchange Act of 1934, as amended, and are not recognised under Australian Accounting Standards (AAS) and International Financial Reporting Standards (IFRS). The non-IFRS financial information / non-GAAP financial measures include EBITDA and EBIT. The Company believes the non-IFRS financial information / non-GAAP measures provide useful information to users in measuring the financial performance and conditions of the Company. The non-IFRS financial information / non-GAAP financial measures do not have a standardised meaning prescribed by AAS or IFRS. Therefore, the non-IFRS financial information is not a measure of financial performance, liquidity or value under the IFRS and may not be comparable to similarly titled measures presented by other entities, and should not be construed as an alternative to other financial measures determined in accordance with AAS or IFRS. Investors are cautioned, therefore, not to place undue reliance on any non-IFRS financial information / non-GAAP financial measures included in this presentation.

To vote online visit: <https://web.lumiagm.com/307561288>

When the poll is open, the vote will be accessible by selecting the voting icon at the top of the screen



The screenshot shows a mobile application interface for online voting. At the top, there is a dark header with a menu icon (three horizontal lines) on the left and a voting icon (three vertical bars) on the right. Below the header, a status bar indicates "You have voted on 0 of 2 items". The main content area displays two resolutions for voting.

Resolution 1: Adoption of the Remuneration Report
Select a choice to send.

For	Against	Abstain
-----	---------	---------

CANCEL

Resolution 2: Mrs Leanne Heywood Re-election
Select a choice to send.

For	Against	Abstain
-----	---------	---------

CANCEL

To vote simply select the direction in which you would like to cast your vote. The selected option will change colour

For

Against

Abstain

There is no submit or send button, your selection is automatically recorded. You can change your mind or cancel your vote any time before the poll is closed

PROXY RESULTS

To vote online visit: <https://web.lumiagm.com/307561288>

	RESOLUTION	FOR	AGAINST	ABSTAIN	DISCRETION
1	Adoption of Remuneration report	158,845,631	10,392,385	1,051,493	5,247,463
2	Re-election of Leanne Heywood as director	173,465,697	2,087,154	2,478,861	5,248,463
3	Approval of Quickstep Incentive Rights Plan	153,769,797	18,715,100	5,536,815	5,258,463
4	Grant of Rights to Managing Director under the Quickstep Incentive Rights Plan	154,544,356	17,755,711	5,625,560	5,354,548
5	Approval of issue of securities under ASX Listing Rule 7.1A	162,920,282	9,142,530	4,556,786	6,660,577
6	Replacement of Constitution	165,298,551	5,770,677	6,870,399	5,340,548
7	Consolidation	166,912,235	6,134,737	4,911,655	5,321,548

If you have any problems with voting, please call Computershare on AU +61 3 9415 4024

Resolution 1



Adoption of Remuneration Report

“That, for the purposes of Section 250R(2) of the Corporations Act and for all other purposes, the Remuneration Report as contained in the Company’s Directors’ Report for the year ended 30 June 2021 be adopted.”

Proxy Votes Resolution 1

For	Against	Abstain	Discretionary
158,845,631	10,392,385	1,051,493	5,247,463

Resolution 2



Mrs Leanne Heywood Re-election

“That Mrs Leanne Heywood, a Director of the Company who retires by rotation in accordance with clause 13.2 of the Company’s Constitution and offers herself for re-election, be re-elected as a Director.”

Proxy Votes Resolution 2

For	Against	Abstain	Discretionary
173,465,697	2,087,154	2,478,861	5,248,463

Resolution 3



Approval of Quickstep Incentive Rights Plan

“That, for the purposes of ASX Listing Rule 7.2, exception 13(b) and for all other purposes, the Quickstep Incentive Rights Plan (and future issues to eligible employees under the Quickstep Incentive Rights Plan from the date of this Meeting for the next 3 years), as described in the Explanatory Statement, be approved.”

Proxy Votes Resolution 3			
For	Against	Abstain	Discretionary
153,769,797	18,715,100	5,536,815	5,258,463

Resolution 4



Grant of Rights to Managing Director under the Quickstep Incentive Rights Plan

“That, for the purposes of ASX Listing Rule 10.14 and for all other purposes, approval is given for the grant to Mr Mark Burgess of 6,689,664 Rights (pre-Consolidation) (being 668,967 Rights post Consolidation, if Resolution 7 is approved by Shareholders) under the Quickstep Incentive Rights Plan, as described in the Explanatory Statement.”

Proxy Votes Resolution 4

For	Against	Abstain	Discretionary
154,544,356	17,755,711	5,625,560	5,354,548

Resolution 5



Approval of issue of securities under ASX Listing Rule 7.1A

“That, pursuant to and for the purposes of ASX Listing Rule 7.1A and for all other purposes, Shareholders approve the issue of (or the entry into agreements to issue) Equity Securities representing up to 10% of the issued capital of the Company (calculated in accordance with the formula prescribed in ASX Listing Rule 7.1A.2) on the terms and conditions set out in the Explanatory Statement.”

Proxy Votes Resolution 5			
For	Against	Abstain	Discretionary
162,920,282	9,142,530	4,556,786	6,660,577

Resolution 6

Replacement of Constitution

“That, for the purposes of section 136(2) of the Corporations Act (and for all other purposes), approval is given for the Company to repeal its existing Constitution and adopt the Proposed Constitution in its place in the form as signed by the Chair of the Meeting for identification purposes.”

Proxy Votes Resolution 6			
For	Against	Abstain	Discretionary
165,298,551	5,770,677	6,870,399	5,340,548

Resolution 7



Consolidation

“That for the purposes of section 254H of the Corporations Act 2001, ASX Listing Rule 7.21 and for all other purposes with effect from Friday 19 November 2021 (or such other subsequent date that is notified to the ASX by the Company), the issued capital of the Company be consolidated on the basis that every 10 Shares be consolidated into one Share and that where this consolidation results in a fraction of a Share being held by a Shareholder, the Company be authorised to round that fraction up to the nearest whole Share and that Performance Rights on issue be consolidated on the same basis.”

Proxy Votes Resolution 7

For	Against	Abstain	Discretionary
166,912,235	6,134,737	4,911,655	5,321,548



YOUR PRESENTER



MARK BURGESS
CEO & Managing Director

Joined Quickstep in May 2017
Global aerospace and defence experience
Previously with Honeywell & BAE Systems
Extensive experience in Europe, USA, Middle East
and Asia Pacific



OUR FOCUS - Aerospace Solutions



Defence Aerospace



Commercial Aerospace



Aerospace Aftermarket



Advanced Air Mobility



FY21 HIGHLIGHTS

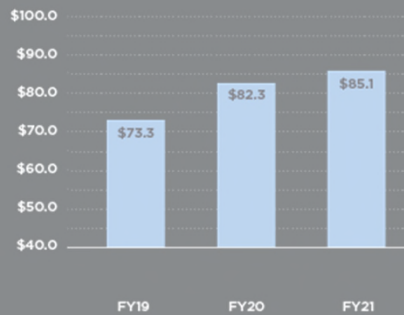
- / Sales ↑ 3.4% yoy
- / Underlying PBT comparable to prior year
- / Operating cash flow ↑ \$7.2 million yoy
- / Net bank debt down ~30% from June 2020
- / Boeing acquisition complete
- / Key technology partnerships
- / New Advanced Air Mobility vertical established
- / Successfully managed COVID public health response
- / Managing ongoing supply chain challenges



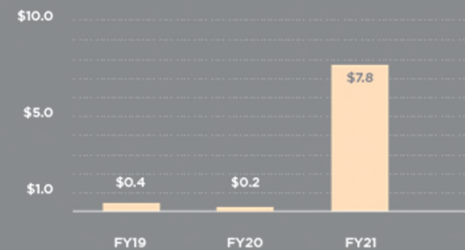


FULL YEAR IN REVIEW

Revenue in AUD millions



Operating Cashflow AUD Millions



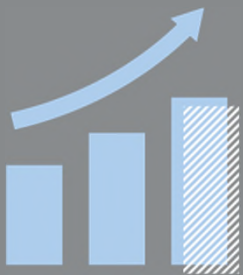
Underlying PBT AUD millions



Net Debt AUD millions



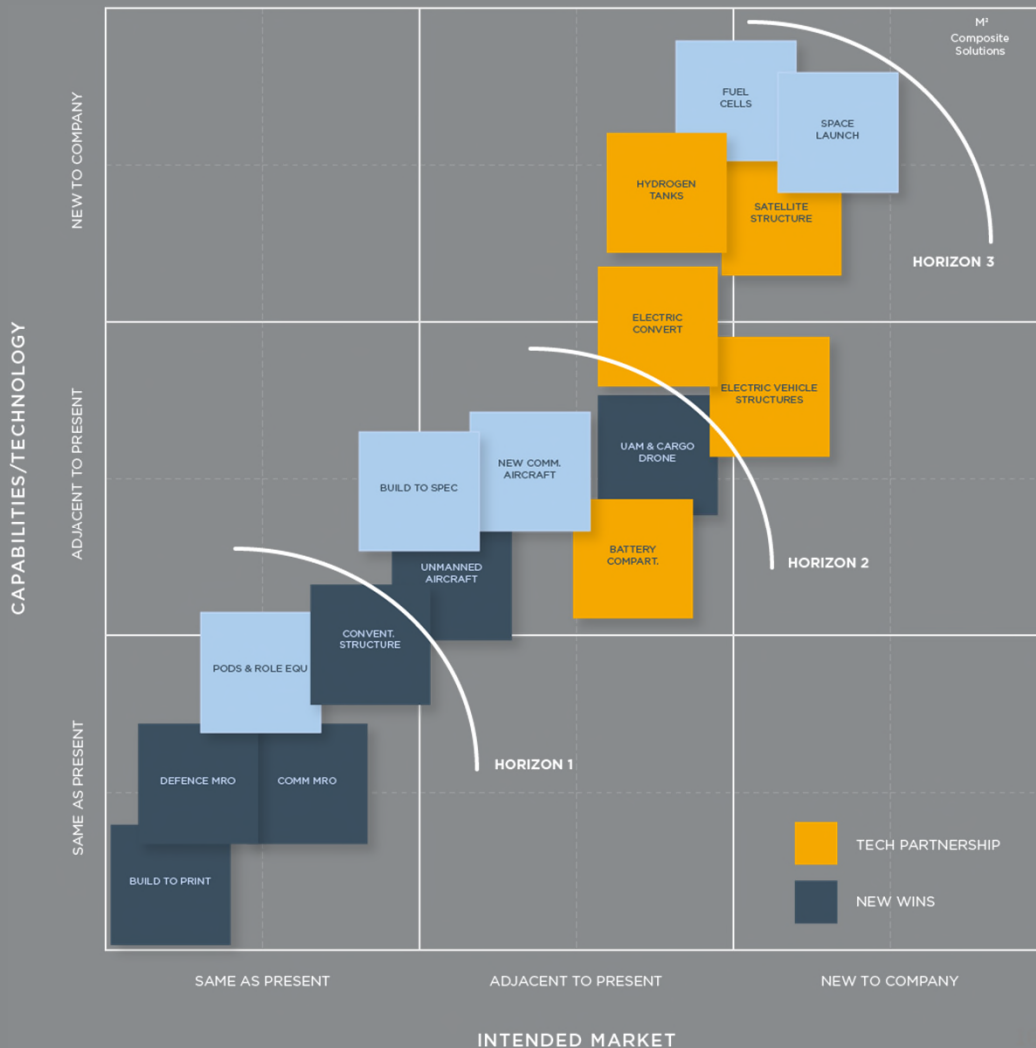
Note : underlying profit metrics exclude FY20 \$0.5m restructure costs, FY21 \$0.5m QAS acquisition costs and FY21 \$2.8m impairment expense

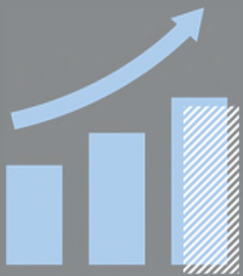


EXECUTING THE PLAN

Growth Horizons

- / Horizon 1
 - / Incremental Defence wins
 - / Aerospace Services (QAS) growth
 - / Guided Weapons Enterprise
- / Horizon 2
 - / Advanced Air Mobility
 - / Aerospace electrification
- / Horizon 3
 - / New technology partnerships
 - / Space





NEW AVENUES TO GROWTH

Aerostructures Business

- / New wins on F-35 VT
- / 10 new centre fuselage parts in production
- / Guided Weapons Enterprise

Aerospace Services Business

- / Airline MRO / post COVID re-start
- / VIC Government growth/funding partnership
- / Triumph Partnership

Applied Technology Business

- / New Micro-X contracts
- / Carbonix investment, manufacturing agreement
- / Swoop investment, launch manufacturing contract
- / Volansi / Vaulta MOU
- / AIRHub collaborative development program





FY22 EXPECTED OUTLOOK

- / Year on year revenue growth
- / Strong PBT rebound
- / Ongoing positive cash flow performance
- / Demand recovery in commercial aerospace during FY22
- / Advanced Air Mobility growth
- / Further guidance to be provided with interim results

THANK YOU

Authorised by:

MARK BURGESS
Managing Director and CEO

+61 2 9774 0300

mburgess@quickstep.com.au



Quickstep Bankstown
361 Milperra Road
Bankstown Airport NSW 2200

Quickstep Geelong
Building LA, 75 Pigdons Road
Warrnambool VIC 3216

Quickstep Aerospace Services
29 Jets Court
Melbourne Airport VIC 3045

Quickstep USA Inc.
602, Suite 600
2000 East Lamar Blvd.
Arlington, TX 76006
USA

20 YEARS
2001 - 2021