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By Electronic Lodgement

Market Announcements Office ASX Limited 20 Bridge Street Sydney NSW 2000

# 2021 Plato Income Maximiser Limited (ASX: PL8) Annual General Meeting – Chairman's Address

Please find attached a copy of the Chairman's address which will be delivered at the PL8 Annual General Meeting today.

Authorised by:

Calvin Kwok

Company Secretary



## 2021 Annual General Meeting – Chairman's Address

## [Slide 4 - Company Overview]

Firstly, I will provide a brief overview of the Company, as a quick reminder to our longstanding shareholders and importantly to welcome our new shareholders.

Plato Income Maximiser Limited, PL8, was established to provide shareholders the opportunity to benefit from an actively managed, well-diversified portfolio of Australian equities and a monthly dividend payment provided it has sufficient profit reserves. It is the first and only LIC in the Australian market that aims to pay monthly franked dividends to shareholders.

First listed in May 2017, the Company now has approximately \$557 million of assets, up from \$326 million at IPO, making it one of the larger LICs on the ASX.

The Company's investment portfolio is managed by Plato Investment Management Limited and invests via the Plato Australian Shares Income Fund.

#### [Slide 5 - Company Performance]

PL8 has achieved strong results since listing:

- The annualised portfolio performance for the period from inception in May 2017 to 31 October 2021 was 10.0% pa including franking credits.
- The annualised distributed income including franking credits for the period from inception to 31 October 2021 was 7.4%pa.
- The Company's annualised total shareholder return, or TSR Performance, which measures the change in share price adjusted for any dividends paid, from inception to 31 October 2021 was 9.2%pa. The Company's share price was \$1.29 on 29 October 2021 (it has softened since then to \$1.155 at Friday's close last week) compared to an issue price of \$1.10, with dividends of 25.6 cents paid since inception. This TSR excludes any benefit from franking or from the options issued at IPO. Including franking, the dividends paid since inception to 31 October 2021 has been 36.5 cents.

#### [Slide 6 - Dividend Update]

The Directors are pleased that the Company has been able to achieve its stated aim to pay monthly dividends. The chart on this slide shows the dividend history of the Company.

In May 2019 shareholders were also paid a special dividend of 3 cents per share – this is not shown on the chart.

In April 2020, as a result of the generally lower level of income from the portfolio due to the COVID induced cuts to ASX companies' dividends, the Company reduced its monthly dividends from 0.5c a month to 0.4c a month.

- This 20% reduction in monthly dividends was less than the overall approximate 35% fall in the level of dividends of the ASX200 in 2020.

In July 2021, as the dividend outlook for the market began improving, the Company increased the monthly dividend by 13% to 0.45c per share.

Pleasingly, in October 2021, the Company was able to increase its dividend by a further 11% and restore its monthly dividend back to the pre-COVID level of 0.5c per share.



## [Slide 7 - Share price compared to NTA]

The chart on this slide indicates that pleasingly for most of the life of the Company since listing, the Company's share price has traded at a premium to its pre-tax NTA. More recently, over the last 12 months, that premium has grown, indicating strong demand for the consistent monthly fully franked dividends generated by the Company. Although there has been a narrowing of the premium following the announcement of the Share Purchase Plan on 5 November 2021, the share price as at Friday's close last week was still at a premium to the NTA.

## [Slide 8 - Share Purchase Plan Overview]

On 5 November 2021, the Company announced it was undertaking a Share Purchase Plan or SPP. This followed the successful placement of shares to Wholesale investors on 3 November 2021, raising \$71.3 million.

The SPP enables Eligible Shareholders to purchase up to \$30 000 of new shares in PL8 at an issue price that is the lower of:

- \$1.11, the pre-tax net tangible asset (NTA) per fully paid ordinary share in PL8 (Share) on 2 November 2021, being the day before the SPP was announced; and
- The pre-tax NTA on the day the SPP closes, being Friday 26 November 2021.

## [Slide 9 - Share Purchase Plan - How to apply]

Applying for the SPP is done electronically via the Company's share registry Automic, with payments made either via BPay or EFT.

The SPP Booklet and your personalised Application Form was sent to you on 5 November 2021 either by email or post (depending on your shareholder communication preference set up with the PL8 share registry Automic)

As mentioned, the last day to apply for the SPP will be this Friday, 26 November 2021.