

1 December 2021

The Manager – Listings
Australian Securities Exchange Limited
Exchange Centre
20 Bridge Street
Sydney NSW 2000

COG Financial Services Limited (ASX: COG) (Company) hereby provides notice to the ASX for the purpose of section 708A(5)(e) of the Corporations Act 2001 (Cth) (Corporations Act) that on 1 December 2021 it issued 2,939,821 fully paid ordinary shares by way of a placement to sophisticated and professional investors or investors under Section 708(1) of the Corporations Act as part capital raising program announced on 15 October 2021. An Appendix 2A relating to the share issue has been lodged with the ASX on 1 December 2021. This allotment was approved by shareholders at the 2021 Annual General Meeting (Resolution 7).

The Company states pursuant to the provisions of section 708A(6) of the Corporations Act that:

- the Shares were issued without disclosure to investors under Part 6D.2 of the Corporations Act;
- this notice is being given under section 708A(5)(e) of the Corporations Act;
- as at the date of this notice, it has complied with the provisions of Chapter 2M of the Corporations Act as they apply to the Company, and section 674 of the Corporations Act; and
- as at the date of this notice, there is no information which is excluded, as that term is defined in section 708A(7) and 708A(8) of the Corporations Act.

For and on behalf of the Board

Announcement authorised by: Andrew Bennett, Chief Executive Officer

For further information please contact:

Andrew Bennett Chief Executive Officer M 0405 380 241

COG Financial Services Limited (COG) has two complementary businesses:

- Finance Broking and Aggregation (FB&A). Through its membership group of independent and equity owned brokers (brokers in which COG has invested), COG is Australia's largest asset finance group, representing over \$5.2 billion per annum of Net Asset Finance (NAF). Further growth is being achieved through organic growth in equipment finance and insurance broking and through equity investment in brokers.
- 2. Lending. Through broker distribution, COG provides equipment finance to SMEs, and real property loans via its subsidiary Westlawn Finance Limited.

In both businesses COG's market share is small relative to the size of the markets in which it operates, and there are significant growth opportunities through consolidation and organic growth.