



ASX Release

6 December 2021

Raiz Invest Limited (RZI): November 2021 - Key Metrics

Raiz Invest Limited (**Raiz** or **the Company**) today announced its Australian, Indonesian, and Malaysian Active Customers and Australian Funds under Management (**FUM**) update for the month to 30 November 2021¹.

Commentary

Raiz Invest Managing Director/Joint Group CEO George Lucas says: “November was marked by two very significant events for Raiz. We reached the \$1 billion Funds under Management (FUM) milestone in Australia, meeting our commitment to hit this target by 31 December. Over the past 12 months, FUM has grown 74.5%, an excellent outcome made possible by the hard work of our dedicated team.

“We also announced that the diversified media group, Seven West Media (ASX: SWM), has taken a 6.6% strategic investment in Raiz – another validation of the Raiz business model. SWM’s extensive media reach and knowledge will be used to accelerate our growth in the Australian market.

“In Southeast Asia both Indonesia and Malaysia notched solid growth in Active Customers at 7.5% and 7.3%, respectively. The team is working hard to hit our milestone for Indonesia of 200,000 Active Customers and 100,000 Active Customers in Malaysia by 31 December 2021.”

Global Active Customers

| | 30 Nov 2021 | 31 Oct 2021 | 1 Month % change | 3 Month % change | 12 Month % change |
|-------------------------|----------------|----------------|---------------------|---------------------|----------------------|
| Customer Sign Ups | 2,358,621 | 2,243,813 | +5.1% | +16.5% | +88.3% |
| Investment Accounts | 1,151,837 | 1,093,654 | +5.3% | +17.0% | +97.1% |
| Active Customers | 575,748 | 555,460 | +3.7% | +13.3% | +81.1% |



Australia - Active Customers and Funds Under Management (FUM)

| AUD | 30 Nov 2021 | 31 Oct 2021 | 1 Month % change | 3 Month % change | 12 Month % change |
|-------------------------|--------------------|------------------|---------------------|---------------------|----------------------|
| Customer Sign Ups | 1,170,542 | 1,156,930 | +1.2% | +3.6% | +23.7% |
| Investment Accounts | 562,261 | 555,197 | +1.3% | +3.8% | +28.6% |
| Active Customers | 291,652 | 291,075 | +0.2% | +1.7% | +24.9% |
| Retail | \$826.61m | \$805.24m | +2.7% | +5.7% | +64.6% |
| Superannuation | \$187.81m | \$183.90m | +2.1% | +1.2% | +137.0% |
| Total FUM | \$1,014.42m | \$989.14m | +2.6% | +4.9% | +74.5% |

Southeast Asia - Active Customers

| | 30 Nov 2021 | 31 Oct 2021 | 1 Month % change | 3 Month % change |
|-------------------------|----------------|----------------|---------------------|---------------------|
| Indonesia | | | | |
| Customer Sign Ups | 764,383 | 695,421 | 9.9% | 40.2% |
| Investment Accounts | 439,114 | 401,330 | 9.4% | 35.7% |
| Active Customers | 193,069 | 179,564 | 7.5% | 33.8% |
| Malaysia | | | | |
| Customer Sign Ups | 423,696 | 391,462 | 8.2% | 21.3% |
| Investment Accounts | 150,462 | 137,127 | 9.7% | 26.8% |
| Active Customers | 91,027 | 84,821 | 7.3% | 18.1% |

- ENDS -

Market Announcement authorised by:

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About Raiz

Raiz Invest Limited (ASX:RZI) is a multi-award-winning micro-investing and fintech platform with operations in Australia and Southeast Asia. With Raiz, users are able to automatically invest the virtual 'spare change' from their daily purchases into diversified portfolios. In Australia, this can be done to boost savings both inside and outside of superannuation.

To gain greater insight to the Raiz business and our strategy, watch our short video by visiting <https://raizinvest.com.au/investors/>

Since launching in 2016 Raiz has achieved solid growth, amassing more than 2.4 million downloads, 2,358,000 signups, and over 575,000 active monthly customers with over \$1 billion Funds under Management as at 30 November 2021.

Raiz continues to enhance its platform, adding 19 new products and features since its inception. In addition, Raiz is ramping up its growth and literacy strategy across Asia-Pacific, with offices in Malaysia and Indonesia with plans to expand into Thailand and Vietnam.

To gain greater insight to the Raiz business and our strategy and watch our short video on the company please visit <https://raizinvest.com.au/investors/>

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ⁱ All figures are un-audited.

