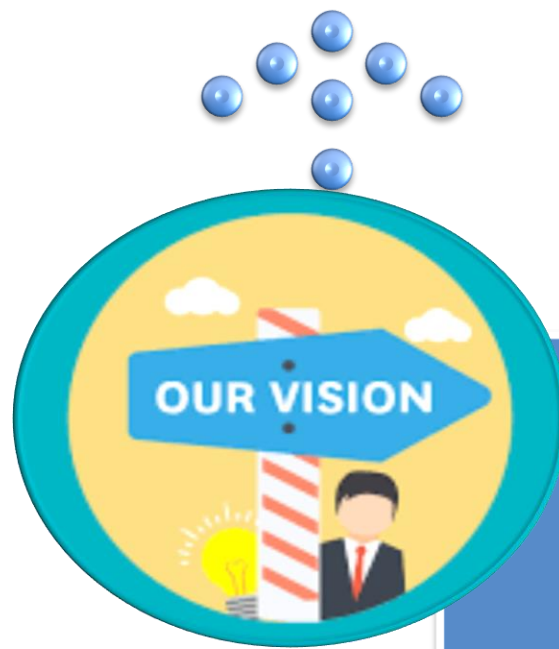


2021 Annual General Meeting PRESENTATION



JATCORP LIMITED (ASX: JAT)

Jatcorp : Vision and Mission



To make Jatcorp most trusted leader in the world by serving people and addressing the growing health food needs with innovative products



Our Mission of "Revolutionising Innovation" is to provide Scientific based premium quality, most nutritious choices in wide range of supplementary health food category

Company Overview

BUSINESS BACKGROUND

JATCORP (ASX: JAT) is listed on the Australian Stock Exchange (ASX: JAT). It has its headquarters in Melbourne and has offices, subsidiaries and joint located in Sydney and Asia.

JAT operates at the forefront of innovative technology servicing the world's largest retail markets. With a track record of successful product development and distinguished technology, JAT is a leading producer of dairy products, clinical skin care and other retail lines.

JAT has a state-of-the-art milk powder dry-blending factory in Melbourne where JAT's own products are manufactured together with products manufactured under contract for Australian and overseas customers and partners. We also assist Australian exporters launch their products in Asia, particularly through our excellent relationships in the China market, and we assist overseas businesses to source products from Australia.

BUSINESS HIGHLIGHTS - JAT

- Experienced Australian ASX listed company - science based (HQ- Melbourne)
- Driven by innovation and R&D in nutrition
- Innovative premium, high quality products
- Research-based scientific formulas, state-of-the-art manufacturing facility
- Strategic research-backed product developments with The University of Sydney, Monash University and RMIT

MANUFACTURING FACILITY - ANMA- STRENGTHS

- Approvals in place to export by Chinese Government to mainland China.
- \$ 6 million packaging capacity expansion - 1g to 30g (sachets), resealable bags - 300g to 1kg, cans 400g to 900g.
- Prebiotics Facility
- Products include dairy milk -infant formula and middle aged for elderly, camel milk, lactoferrin

BOARD

Brett Crowley (Chairman)

Wilton Yao (MD)

Sun Xin (NON-EXECUTIVE DIRECTOR)

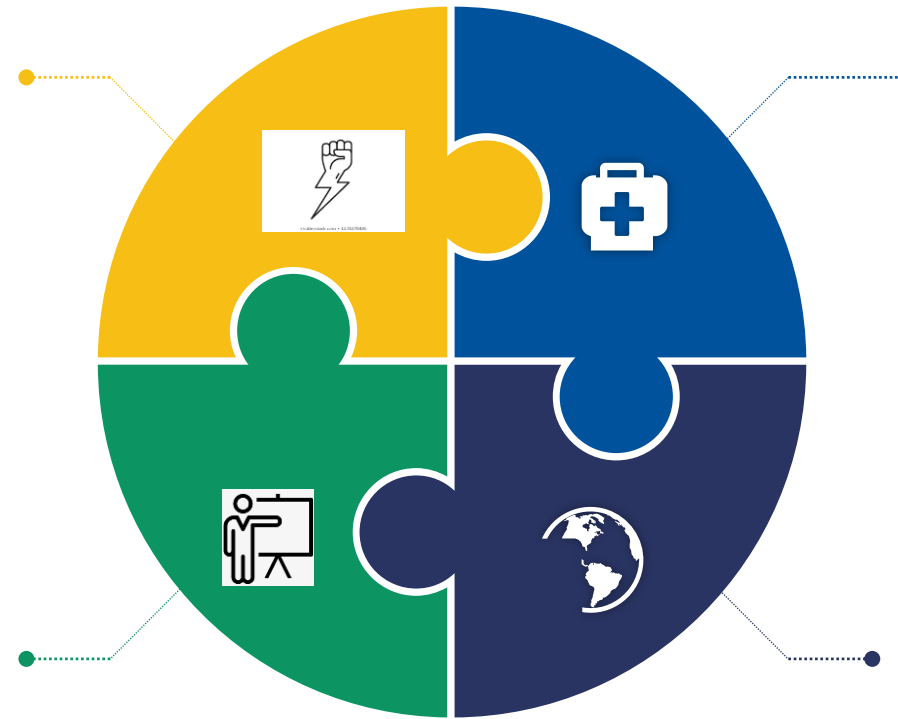
Core Values

Innovative

- Empowering people around the world during the current pandemic. Jatcorp is standing behind the professionals and consumers during this global challenge of COVID 19. Empower people to live brilliantly with innovative products. We make ideas reality.

Commitment

- Jatcorp is committed to provide best-in-class products to its patrons.



Safety

- Jatcorp partners with scientists to test and verify the safety and effectiveness of its products.

Premium Quality

- Jatcorp is dedicated to providing world class quality products to its customers.





ASX

AUSTRALIAN SECURITIES EXCHANGE

Jatcorp Limited

Established in 2008

Listed on Australian Securities Exchange



JAT acquired the ANMA in 2019



Position

Innovation driven
Global health food products



R&D

R&D team has in-depth cooperation with The University of Sydney, Monash University and RMIT



Strategy

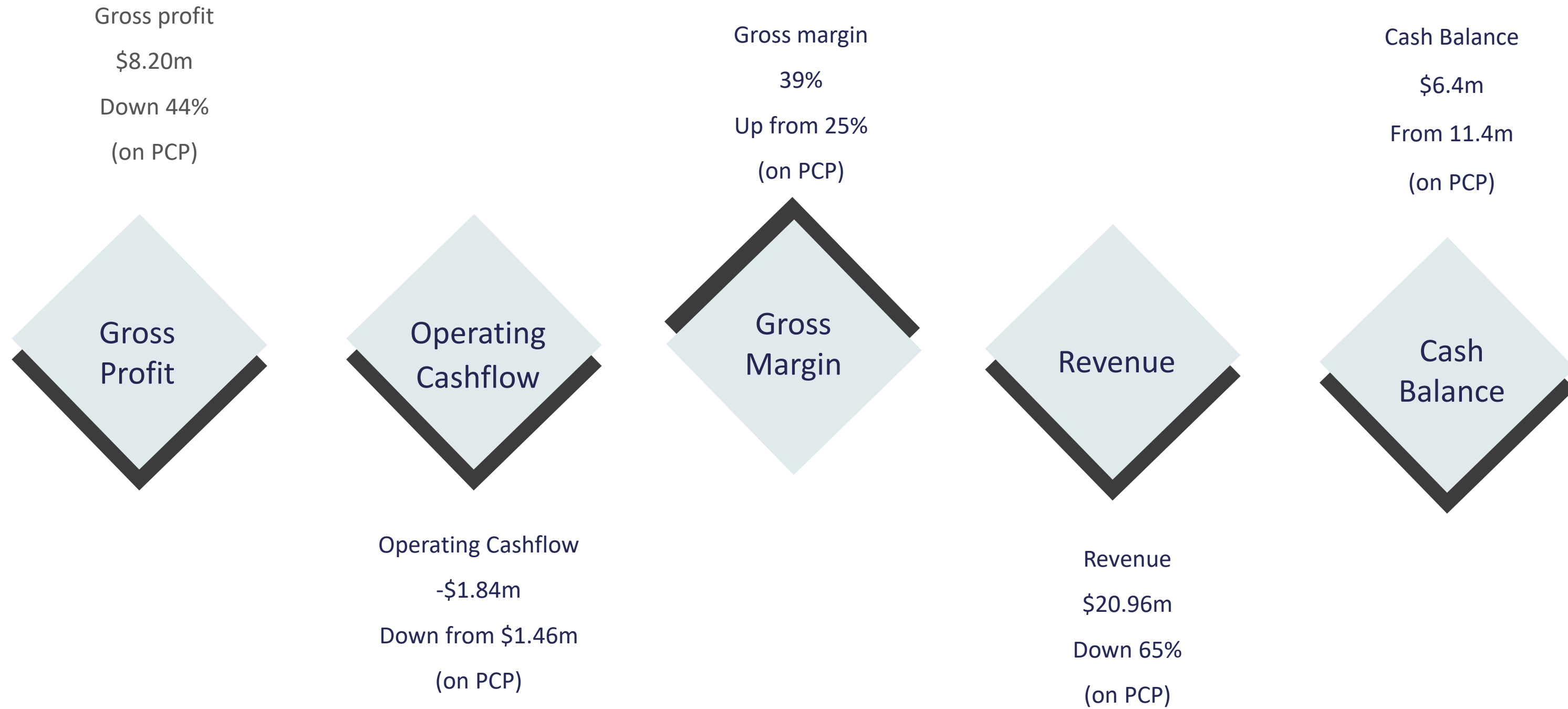
Scientific tested formula
Online shopping platform (JATLIFE)
V-meat (Plant-based meat)

Continuing to expand

- Production capacity with new product lines
- Lactoferrin and probiotics production upgrade ready
- Applying for TGA License (Project in Progress)

FY21 FINANCIAL SUMMARY

Improved margins despite COVID-19 impact



FY21 FINANCIAL RESULTS



- Total gross revenue for the September 2021 quarter was up 144% compared to the June 2021 quarter and 48% higher than the September 2020 quarter.
- The growth in revenue represents a strong rebound in China sales indicating that the obstacles caused by Covid-19 and the challenging macro political environment are being overcome.
- First sales of V-meat products have commenced in December 2021 quarter.
- Sales into Australian pharmacy chains are increasing through JAT's in-house brands and continued growth is expected as the local lockdown restrictions ease.
- First container of BabyCare products from China has arrived in Australia and sales have commenced in December 2021 quarter.

Group Financial Results Amounts shown in A\$000's unless specified otherwise	FY21	FY20	Change (%)
	20,956	59,453	- 65%
Cost of goods sold	(12,760)	(44,884)	- 72%
Gross Profit	8,196	14,569	- 44%
Gross Margin %	39%	25%	60%
Other income, impairments & expenses	(28,567)	(38,228)	- 25%
Loss before income tax	(20,371)	(23,659)	- 14%
Loss after income tax	(21,066)	(26,590)	- 21%
EBITDA	(1,661)	7,081	- 123%

KEY ACHIEVEMENTS & MILESTONES

ANMA FACTORY UPGRADE

JAT'S ANMA FACTORY COMPLETED MAJOR EXPANSION AND INCREASED PRODUCTION CAPACITY, AS WELL AS ESTABLISHED PREBIOTICS PRODUCTION FACILITIES. ANMA HAS RECEIVED AUSTRALIAN GOVERNMENT GRANT FOR TGA APPLICATION TO UPGRADE THE FACTORY TO A PROFESSIONAL PHARMACEUTICAL FACILITY WITH THE QUALIFICATION OF PRODUCING HEALTH PRODUCTS AND DRUGS.

IMMUNE SUPPORT FORMULA

JAT LAUNCHED IMMUNITY SUPPORT FORMULA SUPPLEMENTARY FOOD TESTED BY THE UNIVERSITY OF SYDNEY AGAINST SARS-COV-2.

DIAA AWARDS

JAT'S 4 DAIRY PRODUCTS AWARDED 2 GOLD AND 2 SILVER MEDALS BY THE DAIRY INDUSTRY OF AUSTRALIA (DIAA) IN THE DIAA EXCELLENCE AWARDS 2021.

BABY-CARE RANGE

JAT signed a distribution agreement with BabyCare, China's major mother and baby brand with a very broad category of products. First container has arrived in Australia and selling well..

INTERNATIONAL ACCREDITATIONS

KFDA KOREA - JAT's Jinvigorate Diabetic Formula has been approved by KFDA as a medical food to supply to the patients in hospitals and clinics. Similar discussions continue with other countries.

POUPIN – CFDA The first product, Poupin Silky Brighten Revitalizing Serum, developed by JAT's Hong Kong based JV, JWR, has been approved by the Chinese Government authority, CFDA, for sale in China through off-line channels such as local department stores and specialty cosmetics stores.

1.5 MILLION UNITS OEM ORDER (PURCHASE AGREEMENT)

ANMA has entered into a Purchase Agreement with a large distributor to manufacture and supply a very significant volume (1.5 million units) in the next 12 months which is expected to be in excess of \$10 million revenue.

STRATEGIC GOALS FOR NEXT YEAR

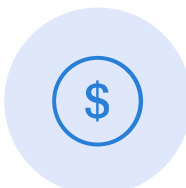
OBJECTIVES >>>



Create a culture of innovation and research



Consistently produce quality products



Establish strategic partnerships to generate revenue

WHAT IT MEANS TO US >>>

Evidence based products to establish brand trust and lead new product development space.

Implement a company wide focus on quality to preserve the inherent quality of our resources through the supply chains.

By living our values both internally and in the public sphere, we aim to become the partner of choice and enhance our overall brand image in domestic and overseas markets.

KEY INITIATIVES

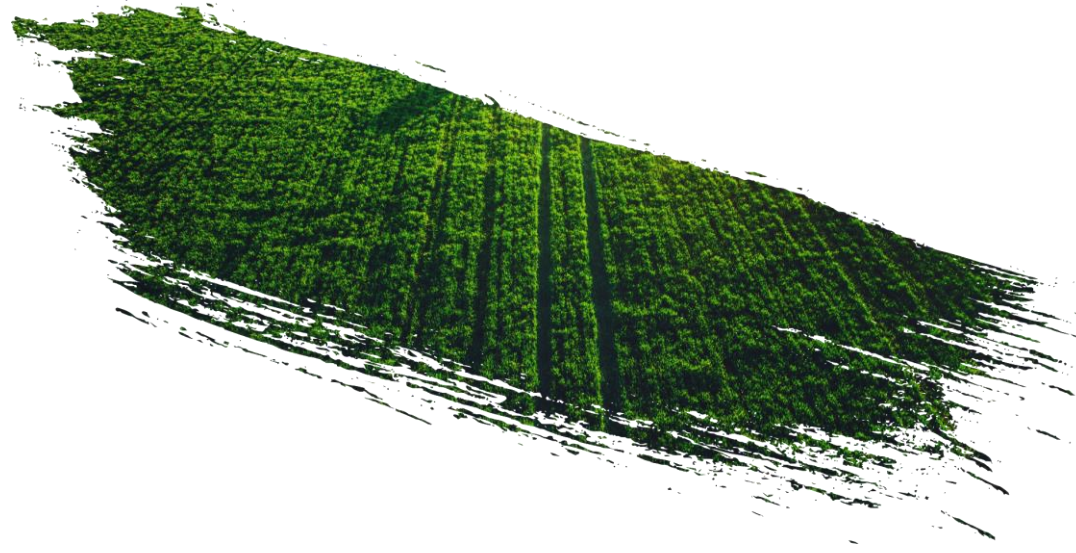
- **Jinvigorate & Moroka Platinum Immune Support to fight COVID-19 and other viruses**
- **In Vitro Studies – The University of Sydney and Clinical Trials**
- **KFDA –Korea approval – Jinvigorate Diabetic Formula –Medical Food , Poupin CFDA**

- **DIAA Awards – 4 medals for best formulation.**
- **HALAL Certifications**

- **Two- Way Trade – Australian products and commodities**
- **E-Commerce – JATLIFE**

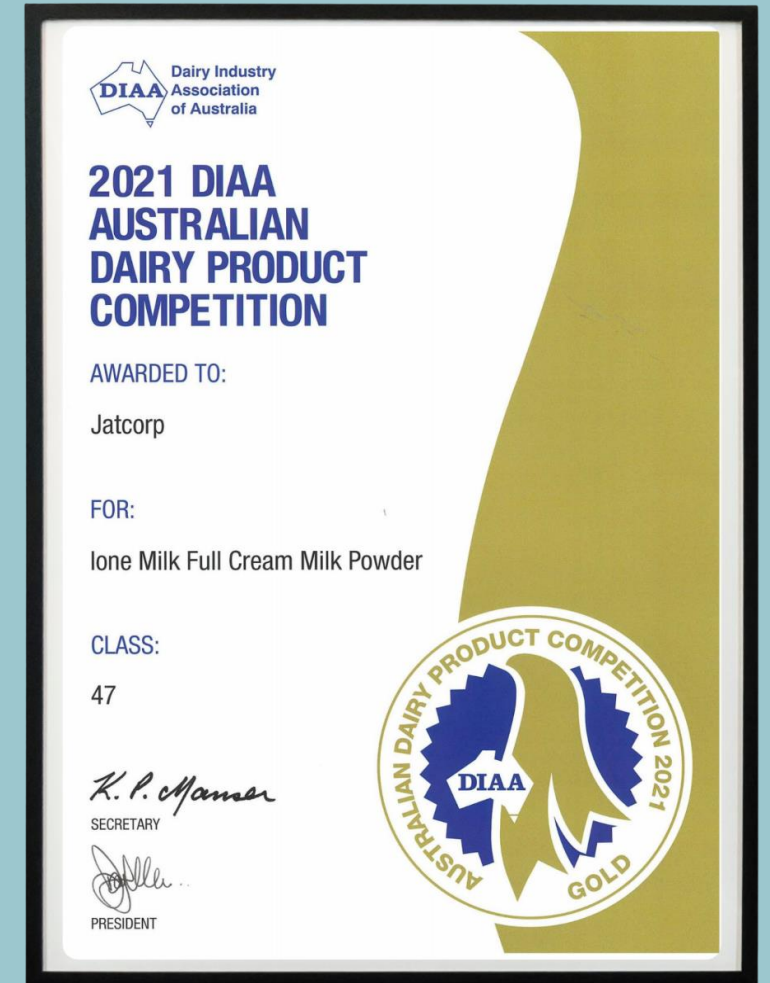
ROADMAP – 2022 JATCORP

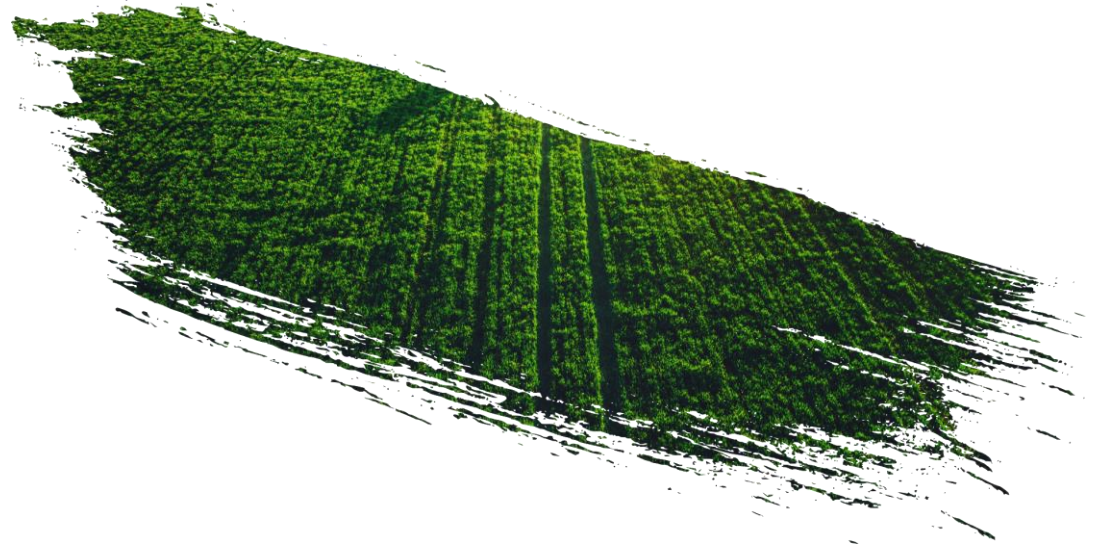




Ione Milk Full Cream Formulated Milk Powder

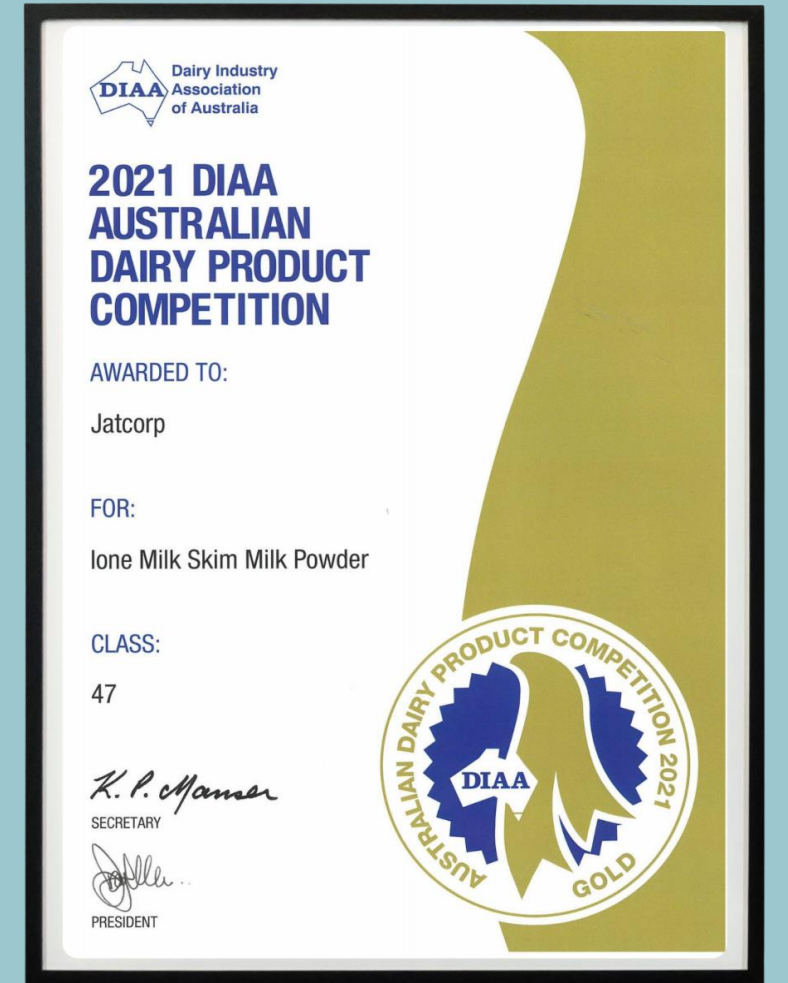
- DIAA Dairy Association Australia 2021 Product of the Year Gold Award
- Carefully selected milk source to ensure pure taste and rich aroma
- Specially added prebiotics, colonic laxative, promote metabolism
- High calcium promotes strong bones and healthy teeth
- High protein helps human body growth and anti-aging
- Golden formula provides balanced nutrition
- Suitable for brewing and baking
- Double zipper bag opening, sealed and easy to store
- Full cream: rich in nutrients, strong cream flavor

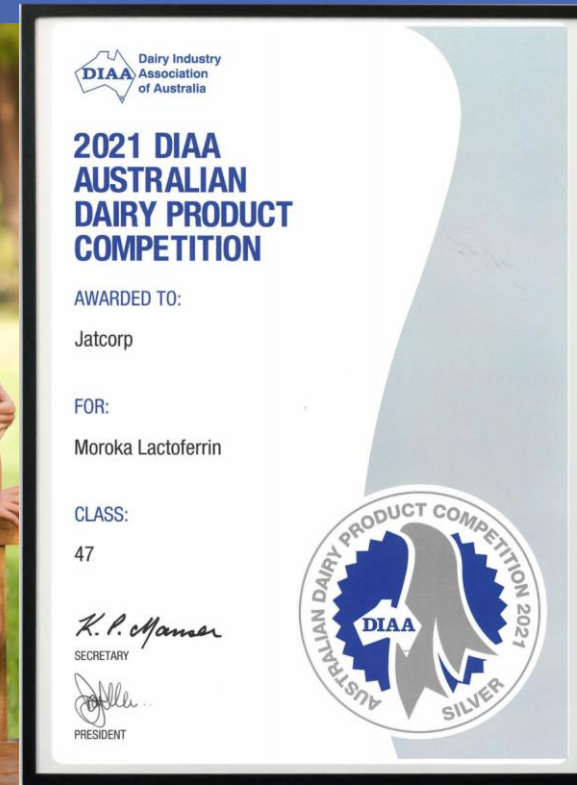




Ione Milk Skim Milk Formulated Milk Powder

- DIAA Dairy Association Australia 2021 Product of the Year Gold Award
- Carefully selected milk source to ensure pure taste and rich aroma
- Specially added prebiotics, colonic laxative, promote metabolism
- High calcium promotes strong bones and healthy teeth
- High protein helps human body growth and anti-aging
- Golden formula provides balanced nutrition
- Selected skimmed milk powder suitable for three highs and fitness people
- Suitable for brewing and baking
- Double zipper bag opening, sealed and easy to store
- Skim: help health and body management





MOROKA FORMULATED MILK POWDER WITH LACTOFERRIN

- DIAA Dairy Industry Association of Australia 2021 Product of the Year Silver Award
- Contains high-purity lactoferrin: the first lactoferrin product tested and demonstrated by The University of Sydney, Australia with antiviral properties
- Contains prebiotics: improves the proportion of microbial populations in the gut. Inhibit the growth of harmful bacteria and regulate the balance in the intestine
- Contains IgG: an important component of the human immune system, antiviral, neutralizing virus, antibacterial and immune regulation.



20 X 28.5G Travel Friendly Sachets 60 X 2.5g Travel Friendly Sachets



MOROKA Platinum Formula

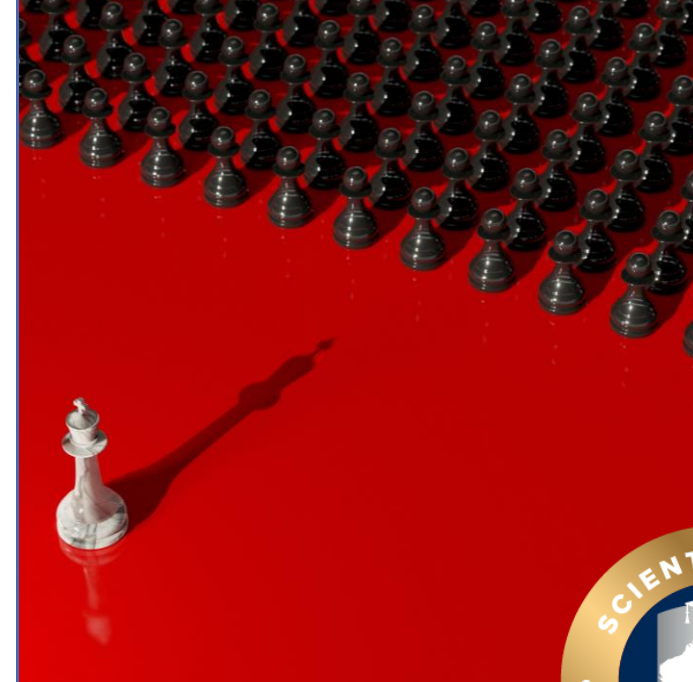
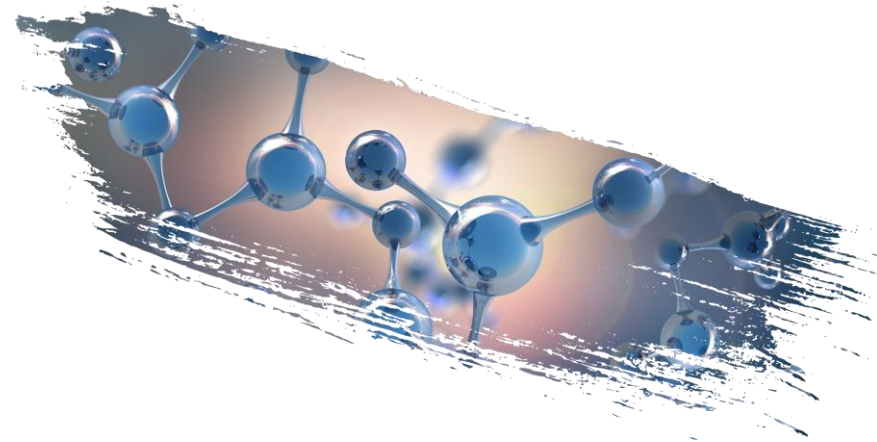
Moroka Immunity Platinum Edition is a special supplementary food developed based on the formula No.2 tested and certified by The University of Sydney to enhance human immunity. It contains IgG, lactoferrin, multiple vitamins and minerals and other nutrients.

Unique formula: The combination of a variety of antiviral raw materials and nutritional elements can improve the body's immunity system.

Authoritative certification: After a year of testing and verification by The University of Sydney, it finds that the formula of the product exhibits good antiviral activity. The Commonwealth Government's Department of Industry, Science, Energy and Resources has provided funding to assist the clinical testing of the formula.



20 X 28.5G Travel Friendly 60 X 2g Travel Friendly Sachets



SARS-CoV-2

Neutralized

Severe acute respiratory syndrome SARS-CoV-2 infection at concentrations of 0.71-1.0 mg/ml in a cell-based assay designed to replicate infection in humans



Government funds

Clinical trials

Australian Government funds clinical trials for Jinvigorate Platinum Immune Support Formula tested by The University of Sydney against SARS-CoV-2



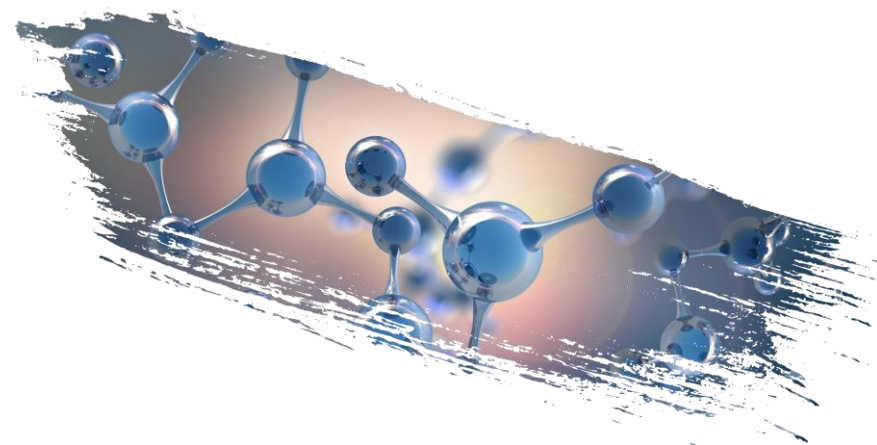
Jinvigorate Platinum Immune Support

Jinvigorate Immune supplement is a formulated supplementary food to support your immune system using a combination of IgG, antimicrobial peptides (e.g., lactoferrin and lactoperoxidase), Vitamins, and Minerals. This trademarked formula as been tested carefully in high-standard laboratories of Sydney University and showed high antiviral activity due to the nature of its ingredient which is included.

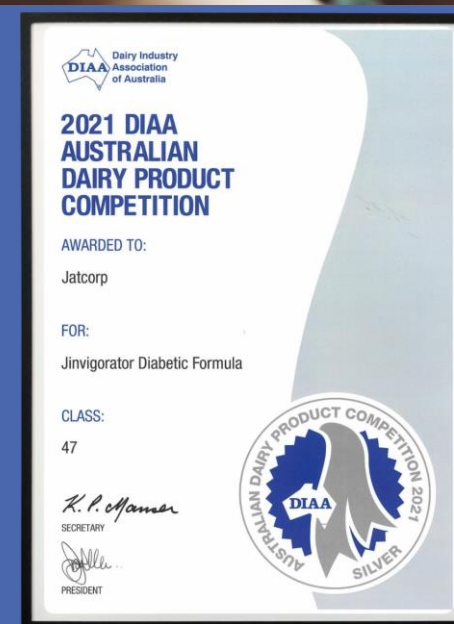
Safety and reliable: The formula of the product meets the requirements of the Food Standards Australia New Zealand (FSANZ) on immune supplementary foods.



20 X 28.5g Travel Friendly Sachets



Low GI = 23



2021 DIAA Silver Award

Jinvigorate Diabetic Formula

- Jinvigorate Diabetic Formula is JAT's recently developed milk formula specifically targeted at the diabetic market.
- The product has been analyzed by The University of Sydney and has been granted the "Low GI Symbol Certification" by the Australian Glycemic Index Foundation. The certification is critical in marketing the product to the diabetic market.
- South Korean Government through its regulatory authority, the Ministry of Food and Drug Safety, has approved JAT's Jinvigorate Diabetic Formula to be used as medical food in the hospitals and clinics in South Korea.



20 X 30g Travel Friendly Sachets



DIAA AWARDS 2021





Hopefern Ranges

The Hopefern range of healthy Australian nutritional products manufactured to stringent Australian standards and are made using the highest quality ingredients.

- Hopefern Cold Pressed Avocado Oil is 100% premium quality guaranteed. It has a naturally delicious taste and is rich in Omega, Omega 6, Omega 9 and vitamins.
- Hopefern's Cold Pressed Walnut Oil has a natural and delicious taste and is 100% premium quality guaranteed. It contains Omega 3 and the flavour is rich and nutty.
- Hopefern Nature's Drops are 100% Australian made, with no artificial colours or flavours.
- Australian eucalyptus oil, Manuka honey and lemon essence make up our recipe, to sooth the throat and refresh the breath. Nature's Drops support your health while you enjoy the fabulous taste.
- Hopefern Nature's Drops Sugarless is our sugar free version. The product is made in Australia from local and imported ingredients, with no artificial colourings and no sugar.



Neurio Goat Infant Formulas

Neurio Goat Infant Formula products are specifically designed for Asian markets; a large proportion of the Asian population has a degree of cow lactose intolerance.

The products are sold through major e-commerce platforms in China and other Asian countries, utilizing JAT's extensive distribution networks throughout the region.

LATEST: NEW INNOVATION

Plant-based meat products



PLANT-BASED

BBQ, Burger, Steaks and Sausages



MORE 'REAL-MEAT' TASTE

JAT will develop, manufacture, promote and distribute a range of oriental-style, plant-based meats for Asian markets



VEGETARIAN MEAT

ASIAN FLAVOUR DIM SUM

The first batch of mixed plant-based meat products produced by JAT have been distributed to major Chinese catering and food chains after being trialed by a well-known Chinese restaurant chain

특허증

CERTIFICATE OF PATENT

특허 제 10-2037030 호
Patent Number

출원번호 제 10-2019-0056027 호
Application Number

출원일 2019년 05월 14일
Filing Date

등록일 2019년 10월 21일
Registration Date

발명의 명칭 Title of the Invention

피토실리카(Phytosilica)를 함유하는 여드름 개선용 화장품 조성물

특허권자 Patentee

주식회사 미셀코리아랩(121111-*****)

경기도 부천시 삼작로 22, 102동 903호(삼정동, 부천테크노파크1단지)

발명자 Inventor

등록사항란에 기재

위의 발명은 「특허법」에 따라 특허등록원부에 등록되었음을 증명합니다.

This is to certify that, in accordance with the Patent Act, a patent for the invention has been registered at the Korean Intellectual Property Office.

2020년 07월 13일



QR코드로 현재기준
등록사항을 확인하세요

특허청장

COMMISSIONER,
KOREAN INTELLECTUAL PROPERTY OFFICE

박원주



특허청

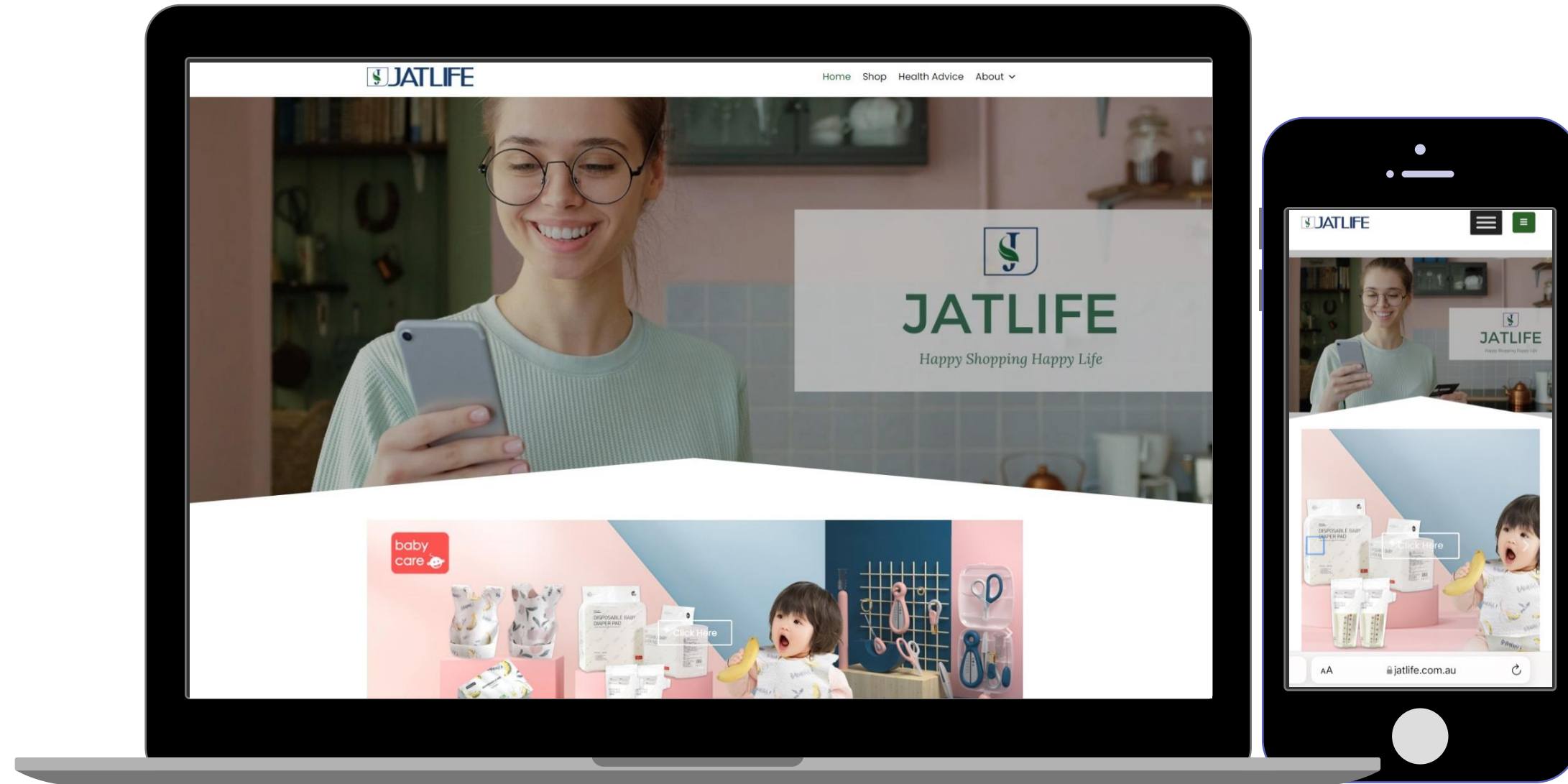
Korean Intellectual
Property Office

UPDATE : COSMETICS

POUPIN

- The Chinese Food and Drug Administration has approved Jatcorp's first cosmetic product under the "Poupin" skincare brand.
- Jatcorp's joint venture company, JWR International, is developing this range to be sold in department and cosmetic stores across China.
- The first product that has been given the green tick is the Poupin Silky Brighten Revitalising Serum which can now be sold in China through offline channels such as local department stores and specialty cosmetic stores.
- Jatcorp and its JV partner will arrange for the Poupin range to be promoted and sold through online platforms such as the most popular social media influencer sales channels.





JATLIFE – An E-Commerce Platform by JATCORP



Company Profile: JATLIFE

Jatlife is a cross-border e-commerce platform launched by Jatcorp with a vision to provide a wide range of products including healthcare products, innovative technological services and environmentally friendly products to cater to the needs of world's largest retail markets.

Jatlife is committed to provide a wide range of products and services across the broad spectrum of consumer needs while delivering fantastic customer experiences for its patrons. The company's portal provides one stop for consumer products across a range of categories.

Jatlife focuses on providing the market a wide range of products beneath the umbrella brand Jatlife which is the unique selling proposition of the platform. Jatcorp uses its existing and associated manufacturing facilities and its extensive experience to produce Jatlife products. Jatlife products are sold direct to consumers though online medium catering to the needs of domestic and overseas patrons.

How we are different

Jatcorp has created this platform with an efficient supply-chain network and thoughtful operational processes which will delight its customers with an incredible experience through its premium service.

Jatcorp's extensive network of overseas business affiliations is a substantial source of opportunities, both for the company and for its Australian and overseas business partners. Jatlife will take advantage of that extensive network to provide its own affordable and premium range of products through this platform.

Unique Value Proposition

To simplify lives of our patrons by presenting them with innovative and eco-friendly products while providing access to Jatcorp's business network across the globe catering to their various lifestyle requirements at a fair price. Jatlife introduces global and domestic brands into the e-commerce space to reach a wide range of customers as springboard to success.

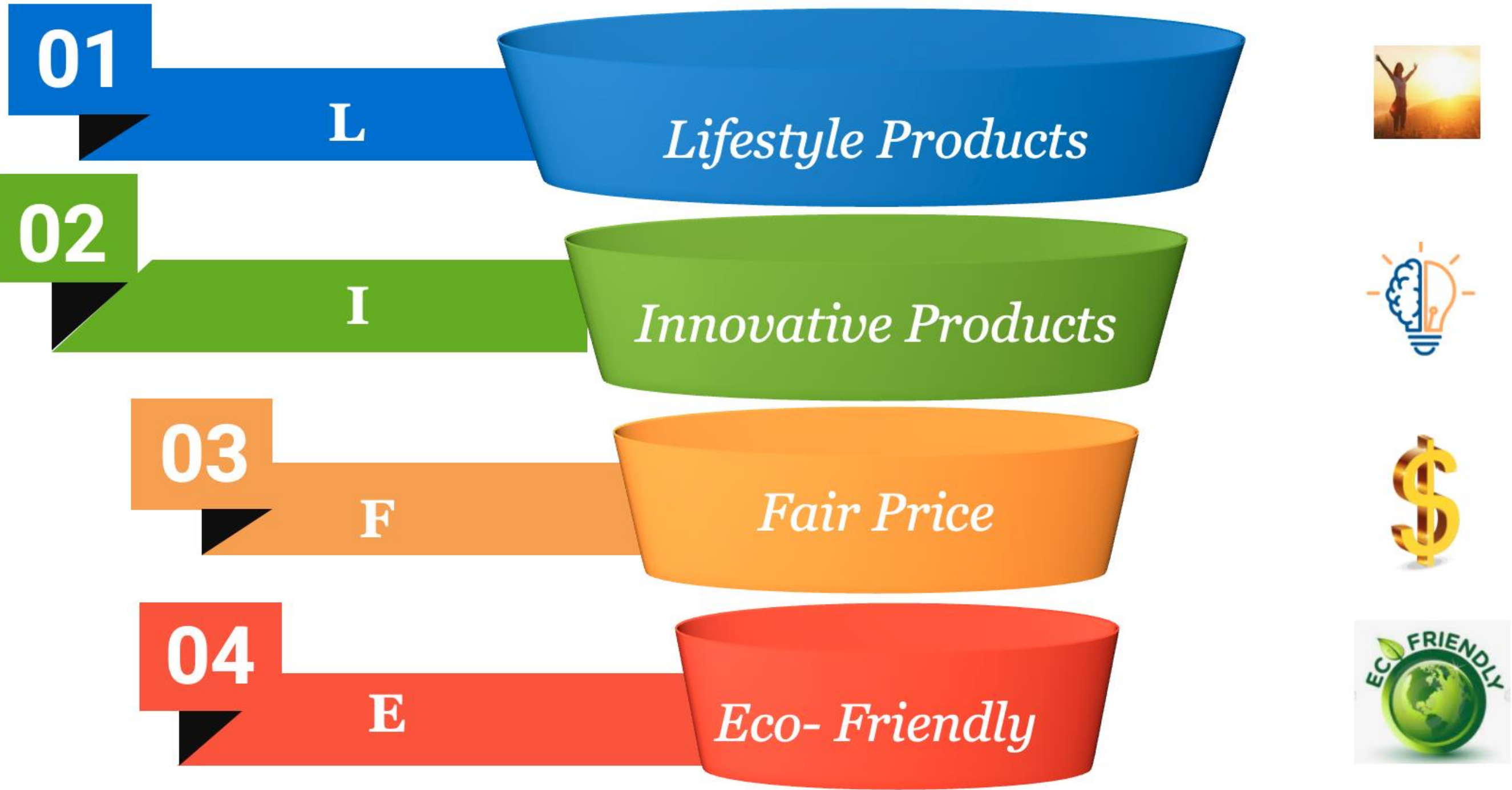
Why **JAT LIFE**

L –Lifestyle Products

I – Innovative Products

F – Fair Price

E – Eco Friendly Products





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THANKS

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