

10 December 2021

Positive Outlook in FY2022

The Board anticipates an improved second half, despite difficulties faced by the industry, with a full year profit before tax result of between \$8 million - \$9 million.

The reasons for the positive outlook are as follows:

- All contracts signed prior to the significant supplier and subcontractor price rises have gone through the stages of construction where prices have increased.
- Contract prices are at levels that meet the current cost of suppliers and subcontractors and include provision for expected further increases.
- Tamawood remains debt free and is cash positive.
- Enquiry levels are in excess of what is needed to maintain our expected earnings.

The Negative Impact on First Half Earnings

- The first half has been negatively impacted by weather with 50% of days lost to rain in the past 60 days.
- The significant price increases caused by pent up demand combined with the Federal Government Grant and supply chain demands.
- Pre-existing shortage of subcontractors exacerbated by the antiquated apprenticeship and licensing system.

Authorised by:
Robert Lynch
Chairman