

**ASX Release** 

5 January 2022

## Raiz Invest Limited (RZI): December 2021 - Key Metrics

Raiz Invest Limited (**Raiz** or **the Company**) today announced its Australian, Indonesian, and Malaysian Active Customers and Australian Funds under Management (**FUM**) update for the month to 31 December 2021<sup>i</sup>.

#### Commentary

Raiz Invest Managing Director/Joint Group CEO George Lucas says: "December witnessed a marked deterioration in business conditions with the new variant of the COVID virus proving extremely contagious. It sparked an unexpected significant increase in cases in the eastern states, catching people and governments off guard and interrupting the festive season.

"Despite this setback our FUM continued to increase and is now well over the \$1 billion FUM target we set for end of calendar year. Over the past 12 months, FUM has grown an impressive +70.8%.

"In Southeast Asia, both Indonesia and Malaysia continue solid growth in Active Customers. We reached our milestone for Indonesia of 200,000 Active Customers by calendar year end. In Malaysia, we nearly reached our target of 100,000 Active Customers, with 97,079 Active Customers at 31 December 2021."

Global Active Customers								
	31 Dec	30 Nov	1 Month	3 Month	12 Month			
	2021	2021	% change	% change	% change			
Customer Sign Ups	2,459,373	2,358,621	+4.3%	+15.2%	+85.6%			
Investment Accounts	1,205,228	1,151,837	+4.6%	+15.8%	+94.3%			
Active Customers	<b>594,992</b>	<b>575,748</b>	<b>+3.3%</b>	<b>+11.5%</b>	<b>+73.2%</b>			



Australia - Active Customers and Funds Under Management (FUM)							
AUD	31 Dec	30 Nov	1 Month	3 Month	12 Month		
	2021	2021	% change	% change	% change		
Customer Sign Ups	1,180,879	1,170,542	+0.9%	+3.1%	+23.1%		
Investment Accounts	567,069	562,261	+0.9%	+3.1%	+27.6%		
Active Customers	<b>291,205</b>	<b>291,652</b>	- <b>0.2%</b>	<b>+0.7%</b>	+22.8%		
Retail	\$842.92m	\$826.61m	+2.0%	+7.2%	+60.7%		
Superannuation	\$191.24m	\$187.81m	+1.8%	+4.1%	+136.0%		
Total FUM	\$1,034.16m	\$1,014.42m	+1.9%	+6.6%	+70.8%		

Southeast Asia - Active Customers									
	31 Dec 2022	30 Nov 2021	1 Month % change	3 Month % change					
Indonesia			•						
Customer Sign Ups	820,625	764,383	7.4%	32.7%					
Investment Accounts	469,822	439,114	7.0%	29.8%					
<b>Active Customers</b>	206,708	193,069	7.1%	26.9%					
Malaysia									
Customer Sign Ups	457,869	423,696	8.1%	23.3%					
Investment Accounts	168,337	150,462	11.9%	30.9%					
<b>Active Customers</b>	97,079	91,027	6.6%	18.9%					

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# Market Announcement authorised by:

George Lucas MD /Joint Group CEO Raiz Invest Limited

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#### **About Raiz**

Raiz Invest Limited (ASX:RZI) is a multi-award-winning micro-investing and fintech platform with operations in Australia and Southeast Asia. With Raiz, users are able to automatically invest the virtual 'spare change' from their daily purchases into diversified portfolios. In Australia, this can be done to boost savings both inside and outside of superannuation.

To gain greater insight to the Raiz business and our strategy, watch our short video by visiting https://raizinvest.com.au/investors/

Since launching in 2016 Raiz has achieved solid growth, amassing more than 2.5 million downloads, over 2,459,000 signups, and over 594,000 active monthly customers with over \$1 billion Funds under Management as at 31 December 2021.

Raiz continues to enhance its platform, adding 19 new products and features since its inception. In addition, Raiz is ramping up its growth and literacy strategy across Asia-Pacific, with offices in Malaysia and Indonesia with plans to expand into Thailand and Vietnam.

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All figures are un-audited.