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# Identitii (ASX:ID8) 2021 AGM Presentation

John Rayment  
CEO

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19 January, 2022

## AGENDA

- CEO Address
  - FY21 Commercial Progress
  - Resolutions
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*"I'm conscious that new customer wins have been slower than expected, however I am pleased that we validated demand for our products in 2021, by signing new deals with Mastercard, HomeSend, Novatti and Standard Chartered Australia, and renewing our contract with HSBC for another three years.*

*We also finished 2021 with a refreshed team of industry experts in critical sales, marketing and product roles, experienced in capitalising on opportunities and transforming interest in our platform into sustainable revenue growth. We have never started a year with so many success ingredients already behind us.*

*There continues to be significant interest, from right across the financial services industry, in our platform that automates AML/CTF reporting to regulators. It's a global industry problem, mounting pressure is forcing investment in the space, there are very few competitors, and our solution is live processing transactions for several global companies.*

*I am incredibly excited about 2022 and look forward to providing you with frequent updates as we deliver on expectations."*

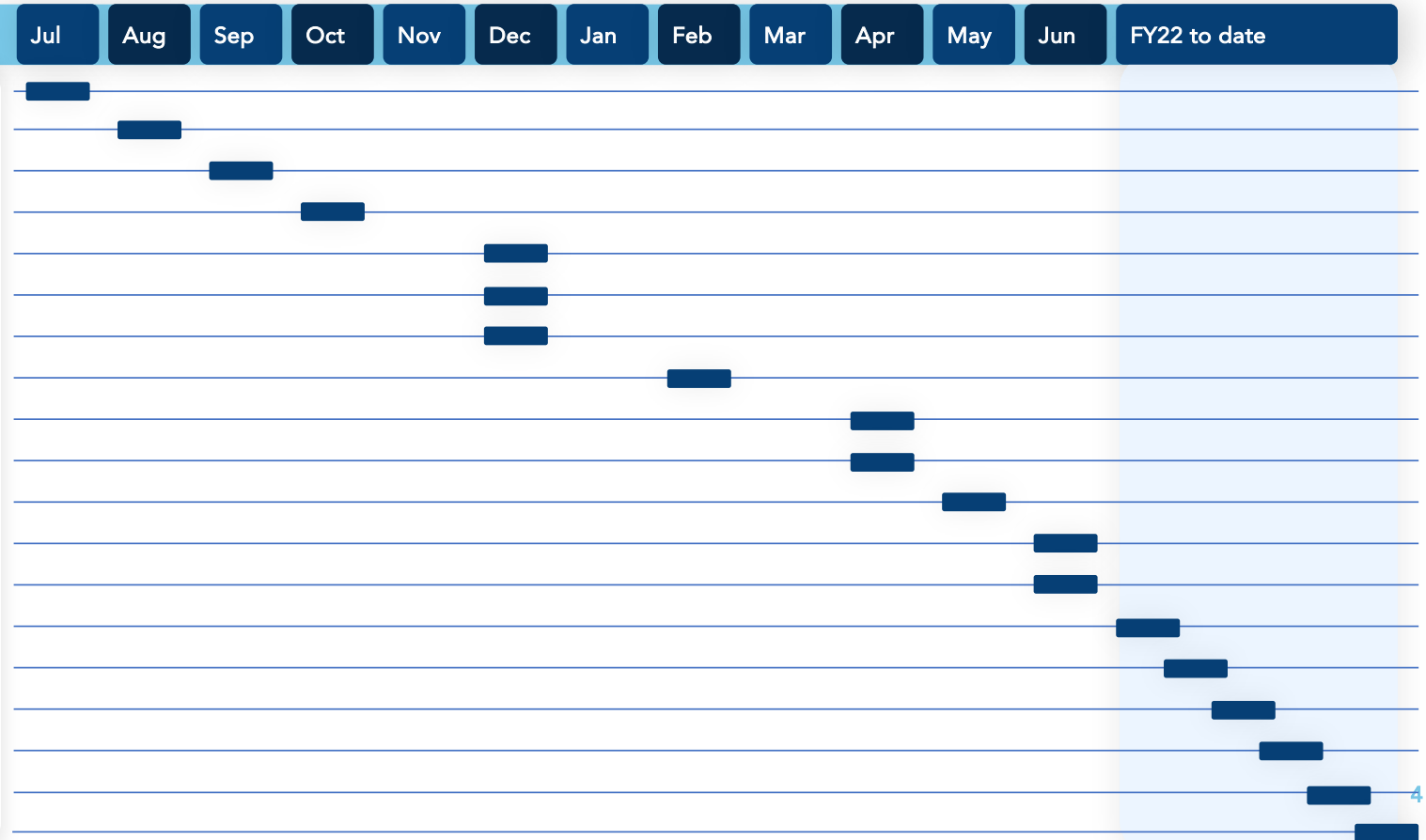


CEO, John Rayment

# FY21 Commercial Progress

## HIGHLIGHTS

- New company strategy landed
- Signed Mastercard/HomeSend
- Awarded ISO 27001 certification
- Mastercard commences
- HomeSend commences
- \$6.0M raised
- X15ventures invests in Payble
- Joe Higginson joins from Investec
- HSBC renews contract for 3 years
- US patent granted
- Tim Phillipps joins from Deloitte/ASIC
- HSBC goes live with O+ Reporting
- Mastercard goes live with Request
- Novatti signs three year licence
- Citibank signs Letter of Intent
- SCB signs three year licence
- New SaaS platform expands TAM
- Patrick Vu joins from WUBS
- \$7.4M raised





# Thank you

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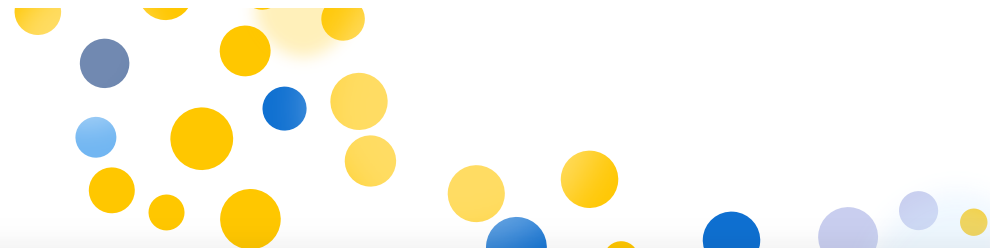
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