

#### 31 January 2022

The Manager
Market Announcements Office
Australian Securities Exchange
20 Bridge Street, Sydney NSW 2000

#### BIR FINANCIAL LIMITED ("BIR") ACTIVITY REPORT - DECEMBER QUARTER 2021

#### 4.7C.1 Details of its business activities for the quarter

- The company continued its activities in the diversified financial services market.
- The quarters performance improved on the previous quarter as a result of:
  - Ongoing improvement in results through Corporate Authorised Representatives.
  - Focussing on operating cost reductions
  - o Focus on wholesale clients
- In February 2020 and subsequently in November 2020, shareholders approved the issue of 4,000,000 convertible notes (Convertible Notes) to Moshav Custodian Pty Ltd (Moshav) and the entry into a General Security Deed whereby the convertible notes were secured over all of the assets of the Company (2020 Approvals). By agreement between the parties, the Maturity Date of the convertible notes the subject of the 2020 Approvals has been extended to 31 October 2022.
- On 25 October 2021, Moshav advised the Company that it had sold the 4,000,000 Convertible
  Notes to Wagering Technologies Pty Ltd (Wagering). On the same day Moshav executed a
  Deed of Assignment, assigning its rights under the Convertible Notes to Wagering and issued a
  Conversion Notice to the Company in respect of all of the Convertible Notes (Conversion
  Notice). If all of the Convertible Notes were converted, the conversion would result in the issue
  of 175,999,091 fully paid ordinary shares at a conversion price of \$0.0242 per share.
- Section 606 of the Corporations Act prohibits a person acquiring 20% or more of the shares in an ASX listed company except in certain circumstances, none of which currently apply. In response to the Conversion Notice, the Company issued 20,185,797 shares to Wagering resulting in Wagering owning 19.9% of the shares on issue in the Company following the issue. Section 611 (item 7) of the Corporations Act would permit the Company to issue the balance of 155,813,294 shares with the approval of shareholders.
- During the quarter the company moved its registered office and principal place of business resulting in a significant reduction in ongoing rental costs.
- Other than the above there were no material developments or changes in business activities for the quarter. Operational expenditure during the quarter was as follows:

#### Cash flows from operating activities

\$000's

Receipts from customers	1,292
Payments for	-
(a) research and development	-
(b) product manufacturing and operating costs	(1,146)
(c) advertising and marketing	-
(d) leased assets	-



# Cash flows from operating activities \$000's

(e) staff costs	(145)
(f) administration and corporate costs	(32)
Dividends received (see note 3)	-
Interest received	-
Interest and other costs of finance paid	-
Income taxes paid	-
Government grants and tax incentives	-
Other (provide details if material)	-
Net cash from / (used in) operating activities	(31)

# 4.7C.2 PDS Use of Funds analysis

NA

## 4.7C.3 Payments to related party

The following table sets out the information as required by ASX listing Rule 4.7C.3 regarding payments to related parties of the entity and their associates:

Related Party	\$000's	Description
Directors	15	Non Executive director Fees

Yours faithfully

**Gregory Starr** 

Director and Chief Financial Officer BIR Financial Limited

# **Appendix 4C**

# Quarterly cash flow report for entities subject to Listing Rule 4.7B

## Name of entity

BIR Financial Limited	
ABN	Quarter ended ("current quarter")
14 074 009 091	December 2021

Cor	nsolidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	1,292	2,141
1.2	Payments for	-	-
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(1,146)	(1,812)
	(c) advertising and marketing	-	-
	(d) leased assets	-	-
	(e) staff costs	(145)	(290)
	(f) administration and corporate costs	(32)	(89)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	-	-
1.5	Interest and other costs of finance paid	-	-
1.6	Income taxes paid	-	-
1.7	Government grants and tax incentives	-	-
1.8	Other (provide details if material)	-	-
1.9	Net cash from / (used in) operating activities	(31)	(50)

		<b>Y</b>
2.	Cash flows from investing activities	
2.1	Payments to acquire or for:	
	(a) entities	-
	(b) businesses	-
	(c) property, plant and equipment	-
	(d) investments	-
	(e) intellectual property	-

Cons	solidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
	(f) other non-current assets	-	-
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	-	-

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	_	<u>-</u>
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	_
3.5	Proceeds from borrowings	-	-
3.6	Repayment of borrowings	-	-
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	-	-

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	178	197
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(31)	(50)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	-	-

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	-	-
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	147	147

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	147	178
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	147	178

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	15
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-

explanation for, such payments.

7.	Financing facilities  Note: the term "facility' includes all forms of financing arrangements available to the entity.  Add notes as necessary for an understanding of the sources of finance available to the entity.	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1	Loan facilities		
7.2	Credit standby arrangements		
7.3	Other (please specify)		
7.4	Total financing facilities		
7.5	Unused financing facilities available at quarter end		0
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.		

8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	(31)
8.2	Cash and cash equivalents at quarter end (item 4.6)	147
8.3	Unused finance facilities available at quarter end (item 7.5)	-
8.4	Total available funding (item 8.2 + item 8.3)	147
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	4.74

Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.

8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:

8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer: Yes

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: Yes. The company is in discussions with its landlord to reduce its rental expense the largest single expense category.

The company is in discussions with its major shareholder to provide addition debt funding

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: Yes. The company is continuing to discuss new business opportunities with parties as outlined in its 2018 prospectus which will enhance its cash position.

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

# **Compliance statement**

- This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date:	31 January 2022
	,
	By the Board
	by the board
Authorised by:	
•	(Name of body or officer authorising release – see note 4)

#### Notes

- 1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- 2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.