

ASX RELEASE

22 February 2022

Newmark Property REIT delivers on its PDS forecasts and is well positioned to deliver on its strategy to provide sustainable income and long-term growth

Following the listing of Newmark Property REIT (NPR) in December 2021, NPR is pleased to announce its results for the period ended 31 December 2021.

Financial highlights

- FFO of \$1.1m for the period 8 December 2021 to 31 December 2021 is in line with PDS forecasts.
- Distribution of 0.68 cents per unit for the period 8 December 2021 to 31 December 2021 was paid in February 2022 – in line with PDS forecasts¹.
- FY22 distribution guidance maintained at 9.7 cents per unit (annualised)².
- Valuations for all properties as at 31 December 2021 were maintained at the carrying values included in the PDS³.
- Gearing of 27.6%⁴ as at 31 December 2021 with a weighted average cost of debt of 2.3%⁵ with \$84m of debt headroom to fund future growth.
- Hedged 76.5% of borrowings post half-year end⁶.

Operational and portfolio highlights

- Newmark Property REIT is a portfolio of eight high-quality properties with a total portfolio value of \$519.6m⁷.
- NPR is well placed to provide investors with defensive and growing income:
 - Occupancy of 99% with the remaining vacant space at Chadstone expected to be leased in the short term in accordance with a signed heads of agreement8.
 - o 90%+9 of the portfolio's tenants being leading national tenants and 76% of the portfolio leased to Bunnings Group9.

Level 17, 644 Chapel Street South Yarra Vic 3141 Australia

+61 3 9820 3344 newmarkcapital.com.au

¹ Refers to Product Disclosure Statement dated 15 November 2021

² Distribution guidance is based on information currently available and barring any unforeseen events.

³ All properties were subject of directors' valuations as at 31 December 2021, following independent valuations of the entire portfolio as at 30 September 2021

⁴ Gearing calculated as interest bearing liabilities less cash divided by total tangible assets less cash

⁵ Weighted average cost of borrowings (annualised) as at 22 February 2022

⁶ Hedged 76.5% of drawn borrowings as at 22 February 2022

⁷ Includes Preston valued on an 'as if complete' basis

⁸ Non-binding heads of agreement

⁹ By anticipated gross passing income as at 31 December 2021

- A strong WALE of 7.4 years⁹ and no near-term expiries with only 2.2% of income expiring between FY22 and FY24.
- Contracted income growth with a combination of fixed (85%), CPI (10%) and turnover (5%) based leases with a weighted average of 2.7%.
- Preston development is on track for completion in early FY23 and will provide for future growth.

Managing Director, Chris Langford, said "We are really pleased with the performance of NPR since the IPO in early December 2021. It is a high-quality and land rich portfolio that has been carefully selected over the past 10 years. The fundamentals of NPR's portfolio being its strong WALE, high-quality tenancy mix and built-in growth provides the defensive qualities that investors are seeking in a real estate investment in ever changing environment."

Outlook

 NPR reaffirms FY22 forecast distribution of 9.7 CPU (annualised) based on information currently available and barring unforeseen circumstances

Fund Manager, Ed Cruickshank said "Newmark Property REIT is set up for success and is on track to deliver on its forecasts and provide investors with a defensive and sustainable income return and long-term growth.

Following the listing of Newmark Property REIT in December 2021, we are confident in the core investment thesis and objectives of NPR and its ability to provide investors with a predictable, reliable and growing income stream underpinned by Australia's best retailer in Bunnings".

Teleconference

An investor teleconference will be held to provide an overview of the operating activities and financial results for the half-year to 31 December 2021. Details of the teleconference are as follows:

Title: Newmark Property REIT HY22 Results

Date: Tuesday 22nd February 2022

Time: 9:30 AEDT

To register for the teleconference please click **here**.

Authorised for release by the Board

- ENDS -

For further information please contact:

Ed Cruickshank

Fund Manager

Tel: +61 3 9066 3966

Email: investor@newmarkcapital.com.au

Important Notice

This document has been prepared by Newmark REIT Management Limited ACN 644 715 382 AFSL No. 526690 (Newmark Capital) as responsible entity of Newmark Property REIT (NPR), comprising Newmark Hardware Trust ARSN 161 274 111 and Newmark Capital (Chadstone) Property Trust ARSN 648 280 219. The information contained in this document is current only as at the date of this document or as otherwise stated herein. It is a summary and is not a complete representation of the affairs or prospects of NPR. This document contains selected information and should be read in conjunction with the Financial Report for the half year ended 31 December 2021 lodged with ASX on 22 February 2022 (Half Year Report) and other ASX announcements released from time to time. The information contained in this document is not investment or financial product advice and is not intended to be used as the basis for making an investment decision. Newmark Capital has not considered the investment objectives, financial circumstances or particular needs of any particular recipient. You should consider your own financial situation, objectives and needs, conduct an independent investigation of, and if necessary, obtain professional advice in relation to, this document and the Half Year Report. Past performance is not an indicator or guarantee of future performance.

Except as required by law, no representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information, opinions and conclusions, or as to the reasonableness of any assumption, contained in this document. By receiving and reading this document and to the extent permitted by law, you release Newmark Capital and its directors, officers, employees, agents, advisers and associates from any liability (including, without limitation, in respect of direct, indirect or consequential loss or damage or any loss or damage arising from negligence) arising as a result of the reliance by you or any other person on anything contained in or omitted from this document.

This document contains indications of and guidance on future earnings and financial position and performance, which are "forward looking statements". Such forward looking statements are made only as at the date of this document and involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of Newmark Capital and its directors and management. Such statements reflect the current expectations of Newmark Capital concerning future results and events and are not guarantees of future performance. Actual results or outcomes may differ materially from the anticipated or expected results. Other than as required by law, although they believe that there is a reasonable basis for the forward looking statements, neither Newmark Capital nor any other person (including any director, officer or employee of Newmark Capital or any related body corporate) gives any representation, assurance or guarantee (express or implied) that the occurrence of these events, or the results, performance or achievements expressed in or implied by in any forward looking statements in this announcement will actually occur and you are cautioned not to place undue reliance on such forward looking statements. Risks (which could be unknown or unpredictable or result from a variation in the assumptions underlying the forecasts) could cause actual results to differ materially from those expressed, implied or projected in any forward looking statements or forecast.

All references to dollars (\$) or A\$ are Australian Dollars unless otherwise stated.