ARSN 623 308 850

Investment Update as at 31 March 2022



# **Investment Objective and Strategy**

The Gryphon Capital Income Trust (ASX Code: GCI) is designed for investors seeking sustainable, monthly income through exposure to an actively managed portfolio of securitised, floating rate bonds held in a Listed Investment Trust structure. The Target Return is equal to RBA Cash Rate + 3.50% pa. The Australian securitised market comprises floating rate, Residential Mortgage-Backed Securities (RMBS) and Asset Backed Securities (ABS) and is a key pillar of the Australian fixed income market.

### GCI's 3 strategic objectives

1. Sustainable monthly cash income



High risk-adjusted return

3. Capital Preservation

#### **Fund Performance**

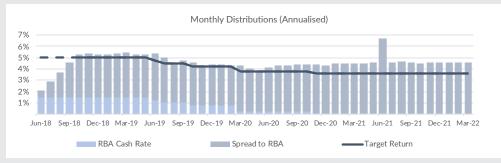
|                               | 1 Mth | 3 Mth | 6 Mth | 1 Yr | 3 Yr (Ann) | Incep (Ann)1 |
|-------------------------------|-------|-------|-------|------|------------|--------------|
| Net Return (%)                | 0.27  | 0.95  | 1.88  | 4.87 | 4.92       | 4.87         |
| RBA Cash Rate (%)             | 0.01  | 0.02  | 0.05  | 0.10 | 0.42       | 0.65         |
| Net Excess Return (%)         | 0.26  | 0.93  | 1.83  | 4.76 | 4.49       | 4.19         |
| Distribution <sup>1</sup> (%) | 0.38  | 1.11  | 2.25  | 4.73 | 4.59       | 4.56         |
| Distribution (¢/unit)         | 0.77  | 2.24  | 4.50  | 9.37 | 9.04       | 8.97         |

 $<sup>^{1}</sup>$  Inception date - 21 May 2018

Note: Past performance is not a reliable indicator of future performance.

### Distribution

GCI announced a 0.77 cents per unit distribution for the month, generating a trailing 12-month distribution return of 4.73% (net)<sup>2</sup>.



<sup>&</sup>lt;sup>2</sup> Actual distribution as % of NTA, assuming distribution reinvestment.

# Net Tangible Asset (NTA) / Unit and ASX Price Performance



continued overleaf...

#### **ABOUT THE MANAGER**

Gryphon Capital Investments Pty Ltd ("Gryphon") is a specialist fixed income manager with significant experience in the Australian and International fixed income markets. Gryphon manages individual segregated accounts on behalf of institutional investors and GCI on behalf of wholesale and retail investors seeking opportunities in fixed income credit markets including RMBS and ABS. Gryphon currently manages funds in excess of \$2.9 billion.

#### **SNAPSHOT**

ASX Code GCI

IPO Date 25 May 2018 Asset Fixed Income,

floating rate

Market Cap/Unit \$500.9m/\$2.06 NTA/Unit \$490.3m/\$2.02

Investment

Management Fee³0.72%Performance FeeNoneDistributionsMonthlyUnit PricingDaily

#### **CHARACTERISTICS**

Current Yield44.49%Distributions (12m)54.73%RBA Cash Rate0.10% pa.Interest Rate Duration0.04 yearsCredit Spread Duration1.13 yearsNumber of Bond Holdings102

Number of Underlying

Mortgage Loans 105,071

#### RESEARCH

# BondAdviser







#### WEBSITE

www.gcapinvest.com/our-lit



<sup>&</sup>lt;sup>3</sup> Includes GST, net of reduced input tax credits

<sup>&</sup>lt;sup>4</sup> March 2022 distribution as % of unit price, annualised.

 $<sup>^{\</sup>rm 5}$  Actual distribution for the 12 months to 31 March, as a % of NTA, assuming distribution reinvestment.

ARSN 623 308 850

# Investment Update as at 31 March 2022



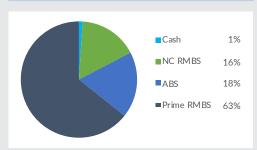
## Commentary

Consistent with the theme through the end of 2021 and the beginning of 2022, the weaker investment environment continued through March with a widening in credit spreads at the top of the capital structure (AAA/AA/A). As discussed last month, despite the investment market uncertainty, our deep lens into the domestic mortgage landscape reveals a very different picture with the widening credit spreads unrelated to fundamental mortgage credit which continues to be strong.

During March there were 11 new issue transactions including seven RMBS and four ABS transactions. The RMBS new issues included a \$2.17 billion funding-only RMBS transaction by Macquarie via their PUMA RMBS program ("funding-only" means the issuer is only offering the AAA rated notes to the market, with all other notes retained on the balance sheet of the issuer).

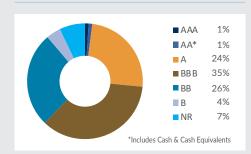
### Portfolio Construction

#### Sector Allocations<sup>1</sup>



#### <sup>1</sup> Excludes Manager Loan.

### Rating Breakdown<sup>1</sup>



# Portfolio Underlying Residential Mortgage Loan Statistics<sup>2</sup>

|  | Total     | Prime     | Non-conforming <sup>3</sup> |
|--|-----------|-----------|-----------------------------|
| No. of Underlying Loans                  | 105,071   | 93,369    | 11,702                      |
| Weighted Average Underlying Loan Balance | \$590,643 | \$537,129 | \$791,617                   |
| Weighted Average LVR                     | 66%       | 65%       | 68%                         |
| Weighted Average Seasoning               | 27 months | 30 months | 17 months                   |
| Weighted Average Interest Rate           | 3.17%     | 2.99%     | 3.84%                       |
| Owner Occupied                           | 62%       | 61%       | 68%                         |
| Interest Only                            | 22%       | 23%       | 17%                         |
| 90+ Days in Arrears as % of Loans        | 0.34%     | 0.25%     | 0.65%                       |
| % Loans > \$1.5m Balance                 | 2.52%     | 1.62%     | 5.91%                       |

<sup>&</sup>lt;sup>2</sup> Please note that although the values in this Investment Report are accurate portfolio statistics, the return and performance of actual credit instruments invested in are assessed individually.

#### **INVESTMENT HIGHLIGHTS**

| Income  | Sustainable monthly cash income.  |
|---|---|
| Large,<br>institutional<br>fixed income<br>market | Australian ABS market >A\$110 billion is double the size of the corporate bond market   |
| Security,<br>capital<br>preservation              | Defensive asset class<br>with a track record of low<br>capital price volatility<br>No investor has ever lost a<br>\$ of principal investing in<br>Australian Prime RMBS |
| Portfolio<br>diversification                      | Allows retail and SMSF<br>investors to access a fixed<br>income asset class that<br>generally has only been<br>available to institutional<br>investors                  |
| Investment<br>Manager                             | Exposure to a specialist investment manager with a proven track record of investment outperformance   |

#### **PARTIES**

#### Responsible Entity

One Managed Investment Funds Limited ACN 117 400 987 AFSL 297042

#### Manager

Gryphon Capital Investments Pty Ltd ACN 167 850 535 AFSL 454552

### **AVAILABLE PLATFORMS INCLUDE:**

Asgard BT Panorama
BT Super Wrap BT Wrap
First Wrap HUB24
Macquarie Wrap Mason Stevens
MLC Navigator
Netwealth North

# FURTHER INFORMATION AND ENQUIRIES

Gryphon Capital Income Trust www.gcapinvest.com/our-lit

General

Email <u>info@gcapinvest.com</u>

Boardroom (Unit Registry) Phone 1300 737 760

nail enquiries@boardroomlimited.com.au

continued overleaf...



<sup>&</sup>lt;sup>3</sup> Non-conforming loans are residential mortgage loans that would not typically qualify for a loan from a traditional prime lender and are generally not eligible to be covered by LMI. Borrowers may not qualify due to past credit events, non-standard income (self employed) or large loan size.

ARSN 623 308 850

# Investment Update as at 31 March 2022



#### **SME Portfolio Statistics**

| Sub sector | %     | Α    | BBB  | BB   | В |
|------------|-------|------|------|------|---|
| ABS SME    | 10.1% | 1.9% | 3.9% | 4.4% | - |

# SME Portfolio Underlying Mortgage Loan Statistics<sup>1</sup>

| No. of Underlying Loans                  | 3,761     |
|--|-----------|
| Weighted Average Underlying Loan Balance | \$505,198 |
| Weighted Average LVR                     | 59.3%     |
| % > 80% LVR                              | 0.14%     |
| Weighted Average Borrowers' Equity       | \$345,410 |
| 90+ Days in Arrears as % of Loans        | 0.11%     |
| % > \$1.5m Current Balance               | 0.49%     |

|               | _     |
|---------------|-------|
| Borrower Type |       |
| SMSF          | 63.7% |
| Company       | 17.7% |
| Individual    | 18.6% |
|               |       |
| Property Type |       |
| Residential   | 33.5% |
| Commercial    | 65.6% |
| Mixed         | 0.9%  |

<sup>&</sup>lt;sup>1</sup> Please note that although the values in this Investment Report are accurate portfolio statistics, the return and performance of actual credit instruments invested in are assessed individually.

### Distributions (%)

| Fin. Year | Jul  | Aug  | Sep  | Oct  | Nov  | Dec  | Jan  | Feb  | Mar  | Apr  | May  | Jun  | YTD <sup>3</sup> |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|------------------|
| 2022      | 0.38 | 0.38 | 0.37 | 0.37 | 0.37 | 0.38 | 0.38 | 0.35 | 0.38 | -    | -    | -    | 3.41             |
| 2021      | 0.36 | 0.36 | 0.36 | 0.37 | 0.35 | 0.36 | 0.37 | 0.34 | 0.37 | 0.36 | 0.38 | 0.53 | 4.61             |
| 2020      | 0.42 | 0.38 | 0.38 | 0.38 | 0.35 | 0.36 | 0.36 | 0.34 | 0.36 | 0.33 | 0.33 | 0.34 | 4.40             |
| 2019      | 0.24 | 0.31 | 0.37 | 0.44 | 0.43 | 0.44 | 0.44 | 0.40 | 0.45 | 0.42 | 0.44 | 0.43 | 4.92             |

# Fund Returns (Net)<sup>2</sup> (%)

| Fin. Year | Jul  | Aug  | Sep  | Oct  | Nov  | Dec  | Jan  | Feb  | Mar    | Apr  | May  | Jun  | YTD <sup>3</sup> |
|-----------|------|------|------|------|------|------|------|------|--------|------|------|------|------------------|
| 2022      | 0.37 | 0.44 | 0.32 | 0.29 | 0.25 | 0.37 | 0.40 | 0.28 | 0.27   | -    | -    | -    | 3.03             |
| 2021      | 0.36 | 0.39 | 0.49 | 0.71 | 0.67 | 0.37 | 0.33 | 0.57 | 0.45   | 0.61 | 0.68 | 0.48 | 6.29             |
| 2020      | 0.74 | 0.43 | 0.35 | 0.41 | 0.38 | 0.39 | 0.38 | 0.34 | (0.45) | 0.36 | 0.30 | 0.41 | 4.12             |
| 2019      | 0.25 | 0.31 | 0.39 | 0.44 | 0.45 | 0.45 | 0.50 | 0.42 | 0.49   | 0.43 | 0.42 | 0.45 | 5.12             |

### Total Unitholder Returns<sup>4</sup> (%)

| Fin. Year | Jul  | Aug    | Sep    | Oct    | Nov    | Dec  | Jan    | Feb    | Mar     | Apr  | May  | Jun    | YTD3    |
|-----------|------|--------|--------|--------|--------|------|--------|--------|---------|------|------|--------|---------|
| 2022      | 1.36 | 0.87   | (1.60) | 0.87   | 1.84   | 0.37 | 0.37   | (1.12) | 1.86    | -    | -    | -      | 4.89    |
| 2021      | 8.15 | 1.45   | (0.90) | 3.33   | 0.63   | 3.73 | (0.62) | (0.67) | 2.17    | 1.12 | 0.88 | 1.03   | 21.83   |
| 2020      | 2.35 | (1.54) | 1.34   | (1.56) | 0.34   | 0.36 | 0.85   | (2.60) | (16.73) | 3.12 | 7.76 | (3.75) | (11.43) |
| 2019      | 0.24 | 0.06   | (0.90) | 1.97   | (1.07) | 2.48 | 2.43   | (0.10) | (1.03)  | 0.42 | 2.43 | 0.91   | 8.03    |

 $<sup>^{2}\,\</sup>mathrm{Fund}$  Return reflects compounded movements in the NTA.

#### **PARTIES**

#### Responsible Entity

One Managed Investment Funds Limited ACN 117 400 987 AFSL 297042

#### Manage

Gryphon Capital Investments Pty Ltd ACN 167 850 535 AFSL 454552

#### **AVAILABLE PLATFORMS INCLUDE:**

| Asgard                | BT Panorama                |
|-----------------------|----------------------------|
| BT Super Wrap         | BT Wrap                    |
| First Wrap            | HUB24                      |
| Macquarie Wrap<br>MLC | Mason Stevens<br>Navigator |
| Netwealth             | North                      |

# FURTHER INFORMATION AND ENQUIRIES

Gryphon Capital Income Trust www.gcapinvest.com/our-lit

General

Email info@gcapinvest.com

Boardroom (Unit Registry) Phone 1300 737 760

Email enquiries@boardroomlimited.com.au

continued overleaf...

<sup>&</sup>lt;sup>3</sup> Assuming monthly compounding.

 $<sup>^4</sup>$  Total Unitholder Returns comprises compounded distributions plus compounded movements in the listed price of ASX:GCI.

Investment Update as at 31 March 2022



ASX release date: 14 April 2022

Authorised for release by One Managed Investment Funds Limited, the responsible entity of Gryphon Capital Income Trust.

One Managed Investment Funds Limited (ABN 47 117 400 987) (AFSL 297042) (OMIFL) is the responsible entity of the Gryphon Capital Income Trust (ARSN 623 308 850 ("Fund"). Information contained in this document was prepared by Gryphon Capital Investments Pty Ltd (ACN 167 850 535) (Gryphon). While neither OMIFL nor Gryphon has any reason to believe the information is inaccurate, the truth or accuracy of the information cannot be warranted or guaranteed. Before making any decision regarding the Fund, investors and potential investors should consider the Product Disclosure Statement (PDS) and other continuous disclosures available on the Australian Securities Exchange ("ASX") website (Disclosure Material). The Disclosure Material contains important information about investing in the Fund and it is important investors obtain and read the Disclosure Material before making a decision about whether to acquire, continue to hold or dispose of units in the Fund. This document contains general information only and is not intended to be financial product advice. It does not take into account any person's (or class of persons') investment objectives, financial situation or particular needs, and should not be used as the basis for making investment, financial or other decisions. Investors should also consult a licensed financial adviser before making an investment decision in relation to the Fund. This document may contain forward-looking statements based on current expectations, estimates, and projections about the Fund's business and the industry in which the Fund invests. Readers are cautioned not to place undue reliance on these forward-looking statements. Neither OMIFL nor Gryphon undertakes any obligation to revise any such forward-looking statements to reflect events and circumstances after the date of this publication. Past performance is not indicative of future performance. Neither OMIFL or Gryphon nor any other person associated with the Fund guarantees or warrants the future performance of the Fund, the return on an investment in the Fund, the repayment of capital or the payment of distributions from the Fund. To the extent permitted by law, no liability is accepted by OMIFL, Gryphon or their respective directors for any loss or damage as a result of any reliance on this information. Information in this document is current as at 31 March 2022

