



Broker Presentation

28 April 2022



ABOUT US

- Jatcorp Limited is a rapidly growing Australian manufacturer of innovative health foods and nutritious supplements. Our company develops and supplies FMCG products guided by our in-house research, with a core focus on health and nutrition.
- Jatcorp Limited was established in 2008 and has offices in Melbourne and Sydney.
- Jatcorp Limited has several joint ventures in Australia and Asia.
- We are listed on the Australian Stock Exchange (ASX: JAT).



Our Mission

Vision

Our vision is to be a world leading and trusted household brand in health focused foods by understanding and responding to rapidly evolving demand for health and nutritional foods with premium and innovative products.

Mission

Our mission is to create long-term shareholder value by empowering people to live healthier lives by producing innovative, nutritious and premium-quality FMCG products. At Jatcorp, we aim to make our scientifically developed nutritious health foods and drinks accessible and affordable. Jatcorp is committed to be guided by cutting-edge research conducted both at our in-house R&D labs and by collaborating with our scientific partners within Australia and around the globe.



CORPORATE OVERVIEW (ASX:JAT)

Capital Structure

Market Capitalisation	\$32.1m
Share Price @ 28 April 22	1.5c
Shares on Issue	2,141 m
Options on Issue	171 m
Cash @ 31 Mar 2022	\$8.4m

Board

Brett Crowley	Non-Executive Chairman
Xin Sun	Non-Executive Director
Wilton Yao	Managing Director

KEY FINANCIAL HIGHLIGHTS

Total gross revenue for the March 2022 quarter was \$11.95 million (unaudited), a 25% increase on the December 2021 quarter (\$9.6m), and an 87% increase on the September 2021 quarter (\$6.4m).

Strong balance sheet following \$4.4m placement (completed April 2022), and full repayment of \$5M Topwei loan in April 2022.

ANMA continues to expand its operations with increased production of both in-house and OEM products. The expected average monthly revenue during the June quarter 2022 will be more than \$2 million.

JAT's co-branding agreement whereby immunity-support food products (CocoSoul Moroka) are distributed through Saputo Inc, has potential to act as a catalyst for significant near-term growth.

JAT's continued revenue strength and investment in its operations have laid the foundations for strong FY23 and FY24 performance. Annual revenues is expected to increase to \$66 million in FY23 and \$70 million in FY24.



Jatcorp has an in-house R&D department located in Melbourne and employs highly educated and experienced people. We acquired the 8,000 sq. m ANMA manufacturing facility in western Melbourne in 2019. The factory is equipped with state-of-the-art processing lines specializing in handling infant formula milk powder and other dairy products. ANMA is approved for export to China by the Certification and Accreditation Administration (CNCA) and State Administration for Market Regulation (SAMR).





ione milk Full Cream Formulated Milk Powder



- Dairy Association Australia 2021 - Gold Award
- Carefully selected milk source to ensure pure taste and rich aroma
- Specifically added prebiotics and colonic laxative to promote metabolism
- Contains higher calcium to promote strong bones and healthy teeth
- Protein in ione milk helps physical growth and serves as anti-aging formula
- Its formula provides balanced nutrition
- Suitable for brewing and baking
- Double zipper bag easily opened, resealable and easy to store
- Its full cream, rich in nutrients with strong creamy flavor



ione milk Skim Milk Formulated Milk Powder



- Dairy Association Australia 2021 - Gold Award
- Carefully selected milk source to ensure pure taste and rich aroma
- Specifically added prebiotics and colonic laxative to promote metabolism
- Higher calcium in ione skim milk promotes strong bones and healthy teeth
- Contains protein to help physical growth and serves as anti-aging formula
- Formula provides balanced nutrition
- Selected skimmed milk powder suitable for fitness focused people
- Suitable for brewing and baking
- Double zipper bag opening, resealable and easy to store
- Skim, for those milk consumers who do not prefer full cream

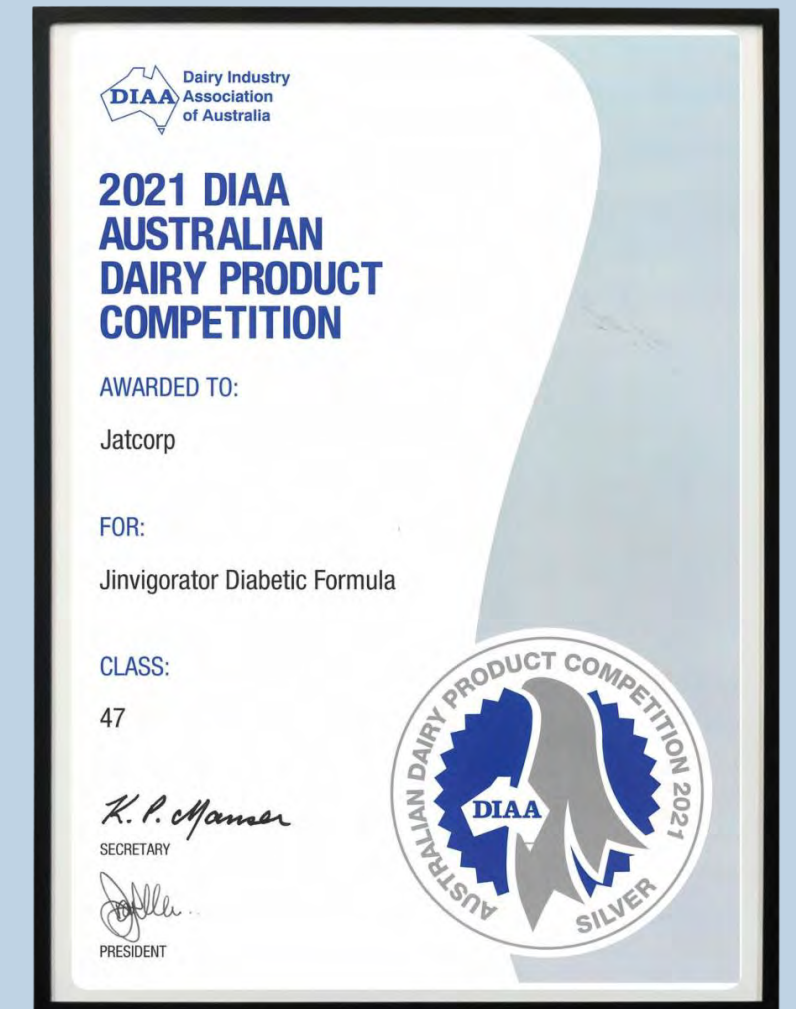




JINVIGORATE DIABETIC FORMULA



- JINVIGORATE DIABETIC FORMULA is DIAA 2021 Silver award winner is is low GI certified.
- It has been especially designed to support the nutritional needs of people with diabetes, who cannot meet their dietary needs through diet modification alone.
- It can be consumed as a delicious and nutritious shake and provides vitamin D, and several other nutrients such as chromium and zinc - all suitable for diabetics.
- It is KFDA approved to be sold for medicinal purpose in Korea.
- This product comes in 30g x 20 sachets, convenient for people on-the-go and whilst travelling.
- With a low GI value of 23, this product helps to stay fuller for longer whilst keeping blood sugar level within a low and steady range.



Low GI = 23



JINVIGORATE PLATINUM
IMMUNE SUPPORT



JINVIGORATE PLATINUM IMMUNE SUPPORT supplement is a formulated supplementary food to support your immune system using a combination of IgG, antimicrobial peptides (e.g., lactoferrin and lactoperoxidase), vitamins and minerals. This trademarked formula has been tested meticulously in state-of-the-art laboratories at University of Sydney and exhibited high antiviral activity due to nature of the ingredients used in it.

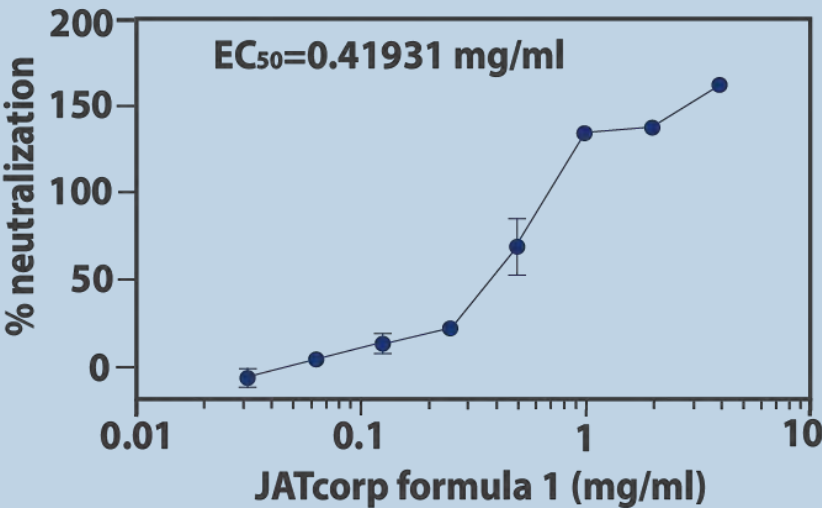


Table 6 Concentrations at which JAT formulas neutralize 50 and 100% of SARS-CoV-2 activity

Formula No.	Formula Name	EC ₅₀ (mg/ml)	100% neutralization (mg/ml)
1	Jinvigorate- Formulated Supplementary Food - Immune Support- Platinum - FSANZ	0.42	0.71

JAT’s scientifically tested **IMMUNE**
SUPPORT FORMULA



Moroka Platinum
Formulated Milk Powder
with Lactoferrin + IgG



MOROKA PLATINUM is a specially developed supplementary food for enhancing immunity and is tested and certified by University of Sydney. It contains IgG, lactoferrin, multiple vitamins, minerals and other nutrients. After a year of testing and verification by University of Sydney, it was established that the formula of MOROKA exhibits good antiviral activity. MOROKA’s clinical testing was funded by Australian Government's Department of Industry, Science, Energy and Resources.

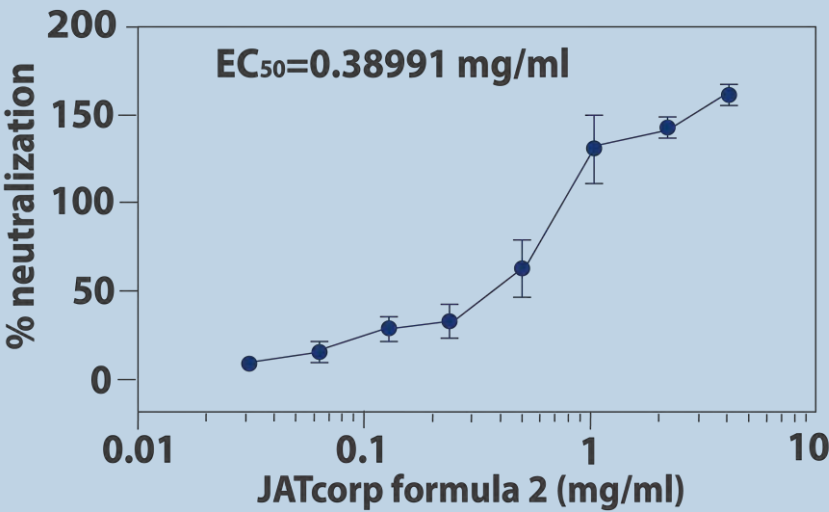


Table 6 Concentrations at which JAT formulas neutralize 50 and 100% of SARS-CoV-2 activity

Formula No.	Formula Name	EC ₅₀ (mg/ml)	100% neutralization (mg/ml)
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2	Moroka- Formulated Milk Powder Platinum - GB	0.39	1.00
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JAT’s scientifically tested **IMMUNE**
SUPPORT FORMULA



Neurio®

Neurio is specially formulated milk manufactured by a Jatcorp subsidiary. For more than 10 years, Neurio has focused on the overall health of children, pregnant women and the health of fetus. Simultaneously, Neurio pays attention to the health of middle-aged and the elderly. Neurio Formulated Middle-Aged Milk Powder with Lactoferrin is a non-fat, sugar-free nutritional powder and contains specific nutrition needed by people from middle age to senior years.

Neurio Formulated Milk Powder with Lactoferrin-Platinum version is specifically designed with a formula to support immune system, intestinal health and promoting iron absorption. Neurio Formulated for Pregnant & Lactating Women contains essential acids such as sialic acid and several vitamins (A, D, E, K, B1, B2, B6, B12, C) to support a healthy mother and baby. Neurio's Goat Milk Powder for Children is specifically formulated as a nutritional supplement for children above 3 years of age.





HOPEFERN PRODUCTS

Our HOPEFERN products are nutritional and are manufactured to stringent Australian standards using premium quality ingredients. HOPEFERN Cold Pressed Avocado oil is 100% premium quality guaranteed. It has a delicious taste and is rich in Omegas & vitamins.

HOPEFERN Cold Pressed Walnut Oil is also 100% premium quality guaranteed. It contains Omega 3 and the flavour is rich and nutty. HOPEFERN NATURE'S DROPS are 100% Australian-made, with no artificial colors or flavours. HOPEFERN NATURE'S DROPS are also available in sugar free.



JAT in-house products supplied to Australian local chain pharmacies

Priceline Pharmacy

Terry White Pharmacy

Caremore Pharmacy

Lims Pharmacy

Mr. Vitamins Group

Scott Pharmacy

Andrews Pharmacy

Better Value Pharmacy

Go Vita

Full life Pharmacy

Obriens Pharmacy

Power Pharmacy

Thao Nguyen Pharmacy

Blooms The Chemist

WFM

V-Meat: Plant Based Meat

Traditional vegetarian meat products

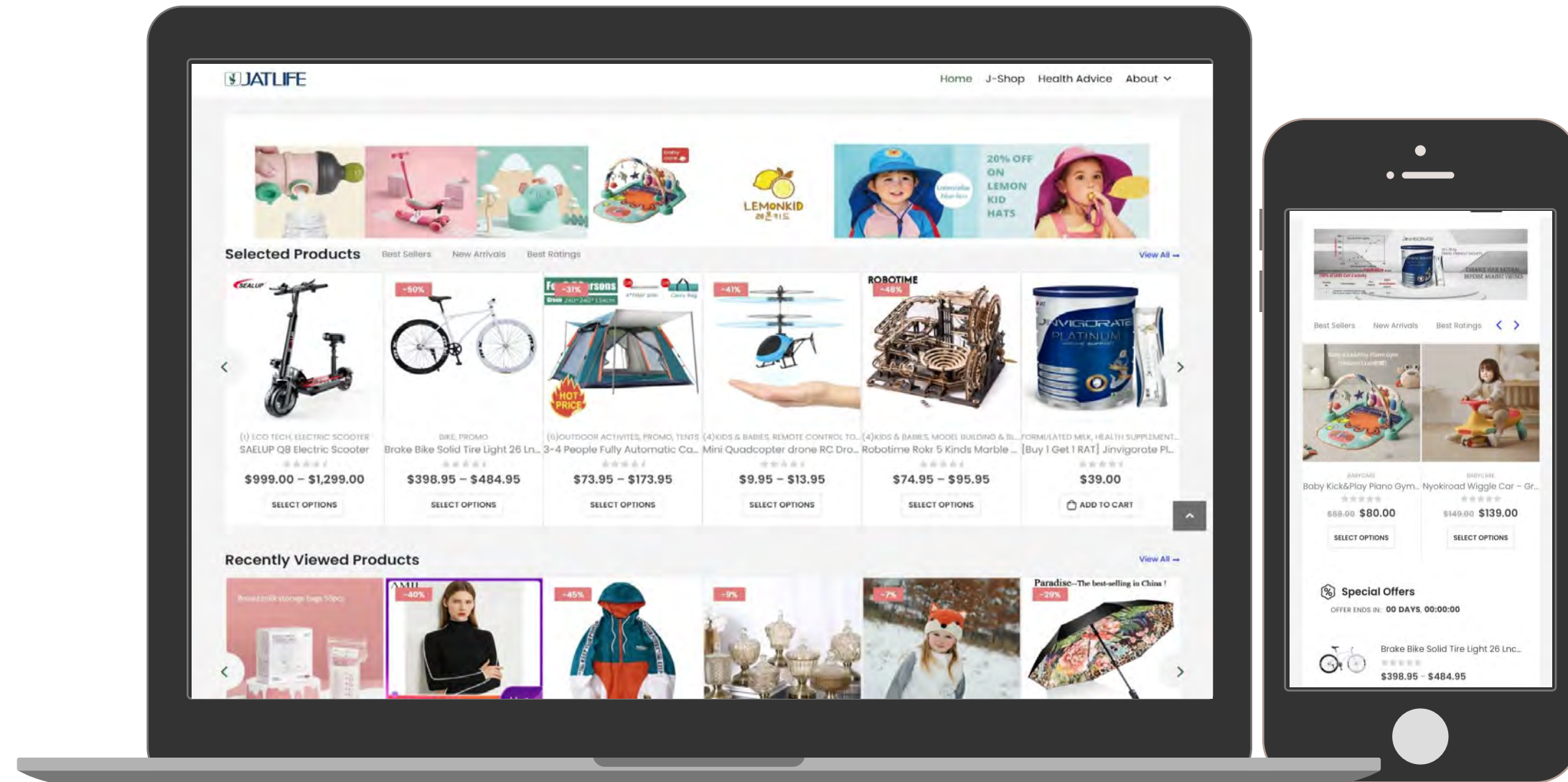
Traditional vegetarian meat products are manufactured by using gluten, bean skin, added flavors and seasonings but they lack grainy texture like real meat.

How JAT plant-based protein V- meat is manufactured

- We used big data modelling to test and discover the right texture, flavor and ingredient mix for our V – Meat such as in blocks, strips and mince form.
- We gathered proteins from hundreds of different plants and compared them to find the suitable ones to achieve requisite protein density.
- We then combined these plant proteins to get the taste and texture resembling real meat.
- We conducted numerous pyrolysis tests with different temperature control layers to ensure texture and taste quality at various temperatures.

- 100% Vegan - contains well-preserved protein
- Meets nutritional and taste requirements
- Retains primary protein & nutrients
- Enhanced texture and graininess
- Smells and looks more like real meat.
- Sold in Asia and Australia
- Preferred by premium Chinese restaurant chains





- Lifestyle Products
- Innovative Products
- Fair Price
- Eco-Friendly

JATLIFE is our international e-commerce platform launched with a vision to provide innovative technological services, wide-ranging goods, and environmentally friendly products to cater for the needs of world's largest retail markets.

JATLIFE

- Provides one-stop shop for consumers across the globe.
- Connects customers directly to sellers.
- Ensures a seamless shopping experience.

JATLIFE, with its modern platform and supported by sophisticated logistical networks, can become a major player in the e-commerce sector.

JAT's scientifically tested IMMUNE
SUPPORT FORMULA

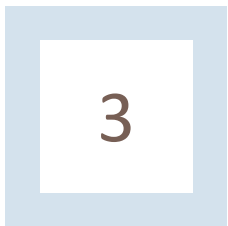
Milestones



Clinical Trial

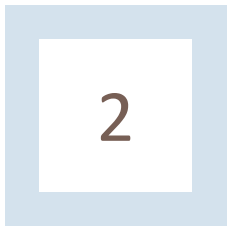
Jatcorp and Australian Federal
Government jointly funded

✓ Scientific Testing (2022)



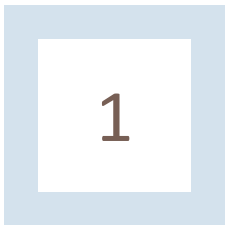
RMIT University (In Silico) – Testing against Omicron and Delta Variants
RMIT University tested Jatcorp's IMMUNE SUPPORT FORMULAS against Delta ,Omicron - mutated variants. Results suggested high binding effectiveness of the formula on the Omicron and Delta variants.

✓ Research Grant (2021)



Australian Government funded clinical trials for Jatcorp's IMMUNE SUPPORT FORMULAS tested against coronavirus and its variants on humans subjects.

✓ In Vitro Testing (2021)



The University of Sydney tested Jatcorp's IMMUNE SUPPORT FORMULAS against SARS- CoV2 and notified promising results and 100% neutralization of the virus.



From the very beginning, Jatcorp has strived to innovate products which are healthy, nutritious and of premium quality. At Jatcorp we continually conduct in-house research and collaborate with high-calibre reputable partners to ensure that our customers always receive the highest quality and scientifically-formulated innovative health foods they have come to expect from us. So, we are very excited to announce our new co-branded MOROKA COCOSOUL products.

Our new cobranded MOROKA COCOSOUL product range is scientifically developed for enhancing immunity. MOROKA COCOSOUL products contain vitamins, minerals and various other nutrients proven to have neutralizing effect on Covid and simultaneously strengthen and boost human immunity creating healthier and stronger bodies. From June 2022, our customers in most major markets such as North America, Europe, Asia, and Oceania will be able to purchase MOROKA COCOSOUL products and we at Jatcorp cannot wait for our customers to fall in love with new MOROKA COCOSOUL products.



- Organic
- No Added Sugar
- No Preservatives
- Nutritious & Delicious
- Promotes Immunity

OATS & COCONUT MILK

WITH

JAT's scientifically tested **IMMUNE**
SUPPORT FORMULA





- Organic
- Gluten Free
- No Added Sugar
- No Preservatives
- Nutritious & Delicious
- Promotes Immunity

COCONUT MILK

WITH

JAT's scientifically tested **IMMUNE**
SUPPORT FORMULA





COCONUT & OAT MILK CLASSIC

With the

JAT's scientifically tested **IMMUNE**
SUPPORT FORMULA

- Organic coconut and oat milk
- No preservatives
- No added sugar
- Healthy, nutritious and tasty

Distributed by Saputo Inc.



ICED COFFEE DRINK

With the

JAT's scientifically tested **IMMUNE**
SUPPORT FORMULA

- Organic coconut and oat milk
- Arabica coffee beans
- No preservatives
- No added sugar
- Healthy, nutritious and tasty

Distributed by Saputo Inc.



MATCHA LATTE

With the

JAT's scientifically tested **IMMUNE**
SUPPORT FORMULA

Organic coconut and oat milk

- Matcha
- No preservatives
- No added sugar
- Healthy, nutritious and tasty

Distributed by Saputo Inc.



Natural
Coconut Milk

Crunchy
Coconut Rolls

Moroka COCONUT ROLLS

Natural Ingredients

No Artificial Colours or
Flavours

Product is free of any chemical
or pesticide residues





Pumpkin seeds
Coconut chips
Sunflower seeds
Chia seeds
+ Roasted =

Moroka COCONUT CLUSTERS



Natural Ingredients

No Artificial Colours or Flavours

Product is free of any chemical or pesticide residues





Why Invest in Jatcorp

- **Highly experienced management and board**

The board has deep industry expertise with decades of experience in manufacturing FMCG, health and nutritious products.

- **Diversified and scalable business model**

- Revenue diversification across various products and services within the FMCG sector.
- Strong and scalable business platform with multiple regional expansion opportunities.
- De-risked through localized manufacturing sites.

- **Positioned for growth**

- Significant investment by JAT since 2020 has led to increased production capacity and new products in hot-selling sectors.
- Co-branding arrangement with global dairy leader offers significant upside.
- Ongoing development of in-house brands and increasing orders for OEM manufacturing.

- **Favorable industry fundamentals**

- Growing middle class, ageing populations, enhanced appreciation of healthy diets.
- Positive attitudes towards Australian products in our target markets continues to drive demand for JAT's products.
- Increasing M&A activity in the dairy and plant-based sector a positive indicator



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THANK YOU

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