

Monday, 23 May 2022

The Companies Officer
Australian Securities Exchange Ltd
20 Bridge Street
SYDNEY NSW 2000

Dear Madam or Sir

COMPANY UPDATE PRESENTATION

Managing Director Bryan Granzien and Capital Finance Lead Glenn Vassallo are conducting briefings about the Company and its flagship Hawsons Iron Project with merchant banks, institutional investors and broking houses.

Attached to this letter is a copy of the presentation being used for these briefings.

Yours sincerely

Hawsons Iron Ltd

Authorised by Greg Khan, Company Secretary

Released by authority of the Board

Hawsons Iron Ltd

Hawsons Iron (ASX: HIO)

Investor Presentation

May 2022





hawsons.com.au

Hawsons Iron Overview









Compelling Decarbonisation and Social Credentials



Clear Pathway to First Production



Expert Board & Management Team

70%

Fe percentage of Hawsons Supergrade® iron ore product 400

Mt Mineral Resource (contained Supergrade® 70% Fe DTR concentrate)(1)

12.0

Mtpa offtake demand for Hawsons Supergrade® 70% Fe product(2)



The next 10 years are critical for steel production. Government policy and demand for green steel will continue..... That will bring a hyper-focus on scrap and a specific range of high-grade materials.

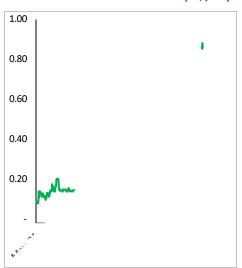


Source: Fastmarkets



Hawsons Iron Corporate Snapshot

LTM Share Price Performance (A\$/sh)(1)



Share Price(1) **ASX Listing** A\$0.615 HIO **Total Shares on Issue** Market Capitalisation(1) A\$440m 715m Cash (at 31 March 2022) Debt (at 31 March 2022) **A\$18m** nil

LDA Equity Funding Facility

- A\$200m Put Option agreement signed with US based LDA Capital Limited (ASX release 22 December 2021)
- HIO has sole discretion to access up to A\$200m at any time over 4 years, plus a further A\$50m if LDA exercises options(2)
- Flexible low cost funding solution substantially reduces project financing risk

Board & Management

Board of Directors

- Dave Woodall (Non-executive Chairman)
- Bryan Granzien (Managing Director)
- Paul Cholakos (Non-executive Director)
- Jon Parker (Non-executive Director)

Senior Management

- Greg Khan (CFO & Company Secretary)
- Glenn Vassallo (Capital Finance Lead)
- Justin Haines (GM-Operations)
- Ray Koenig (Processing Plant Specialist)
- Rohan Koenig (Study Manager)
- Kerry Bailey (Corporate Communications)

Top 5 Shareholders (% TSO)(3)

- 1. Mr Lemuel Cherloaba (1.9%)
- Citicorp Nominees Pty Limited (1.7%)
- BNP Paribas Nominees Pty Ltd (1.6%)
- Dr Edmund Teow-Wong Ek (1.3%)









Investment Highlights





Investment Highlights

Hawsons Iron owns 100% of the world class Hawsons magnetite iron ore project and is expected to produce a Hawsons Supergrade® 70% Fe iron ore product well suited to steel industry decarbonisation initiatives and 'green steel' production

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Iron Ore N	/ lining	Proiect

- High quality magnetite iron ore project with a JORC resource of 400Mt 70% Fe DTR(1) iron ore concentrate ~60km SW of Broken Hill (NSW)
- Large scale production target of 20Mtpa being assessed in the BFS due Dec 2022 (compared to 10 Mtpa per the 2017 PFS)
- Ore body uniquely contained within soft siltstone lower energy intensity and higher grade product relative to the Pilbara region
- Operating margins expected to sit within the first quartile per Wood Mackenzie estimates⁽²⁾ (price premium and soft ore with lower energy costs)

Magnetite the Key to Steel Industry Decarbonisation

- Steel is expected to be a crucial infrastructure enabler for global decarbonisation initiatives across all major technologies
- Significant pressure on the steel industry to decarbonise, currently contributing to ~7% of global carbon emissions
- High grade magnetite iron ore products are uniquely positioned to feed 'green steel' via the lower emission DRI-EAF steel production process(3)
- High product grades also allow steel mills to optimise their blast furnace burden, reduce energy consumption, reduce costs and lower emissions

Price Premium for Hawsons Supergrade® 70% Fe Product

- **Price premium** for high grade iron ore products driven by customer decarbonisation with the potential for these initiatives to be accelerated
- Hawsons Supergrade® 70% Fe iron ore product is expected to be among the highest-grade iron ore products on the seaborne market
- Non-binding letters of intent received for ~12Mtpa of offtake from Asia and Middle East⁽⁴⁾

Compelling Decarbonisation and Social Credentials

- ESG framework in place targeting Net Zero emissions
- Expecting to use up to 75% less comminution power per tonne of concentrate produced compared to hard-rock magnetite mines
- Renewable energy sources targeted (~80% of total), via solar and wind generation with battery power and storage
- · High grade and low impurities have the potential to reduce scope 3 emissions via reduced blast furnace energy costs



Clear Pathway to First
Production

- BFS due in December 2022 to assess options for both a 10Mtpa and 20Mtpa operation, with an EIS underway in parallel
- Several infrastructure options available for export from ports in South Australia including rail
- Project declared a NSW State Significant Development and granted national Major Project status, with SA Major Project application lodged
- Significant interest received from financiers of iron ore projects, including major international banks and export credit agencies



Expert Board & Management Team

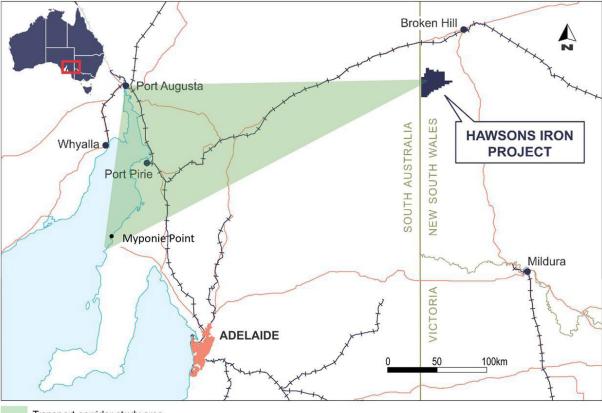
- Experienced Board of Directors with executive background across the steel supply chain, from iron ore operations to steel manufacturing
- · Executive management team with significant mining, magnetite iron ore and capital markets experience
- Advisory Committee with a **specialist mining and magnetite iron ore track record** appointed to ensure the BFS is fit-for-purpose





Hawsons Iron Project

- Location: 60km southwest of Broken Hill
- Original production target of 10 Mtpa for 20+ year mine life (BFS to assess both a 10Mtpa and 20Mtpa operation)
- Current JORC 2012 Resource of 3.06 Billion tonnes at 13.1 DTR% for 400 Mt of concentrate
- Project declared a NSW State Significant Development and granted national Major Project status, with SA Major Project application lodged
- 3 tenements totalling 511km² and one mining license application
- Stage 1: Prefeasibility Study (PFS) completed 2017
- Stage 2: Bankable Feasibility Study (BFS) due for completion December 2022
- 24 March 2022, HIO announced 100% control of Hawsons Iron Project via the buyout of Starlight Investment Company's 6.037 per cent share





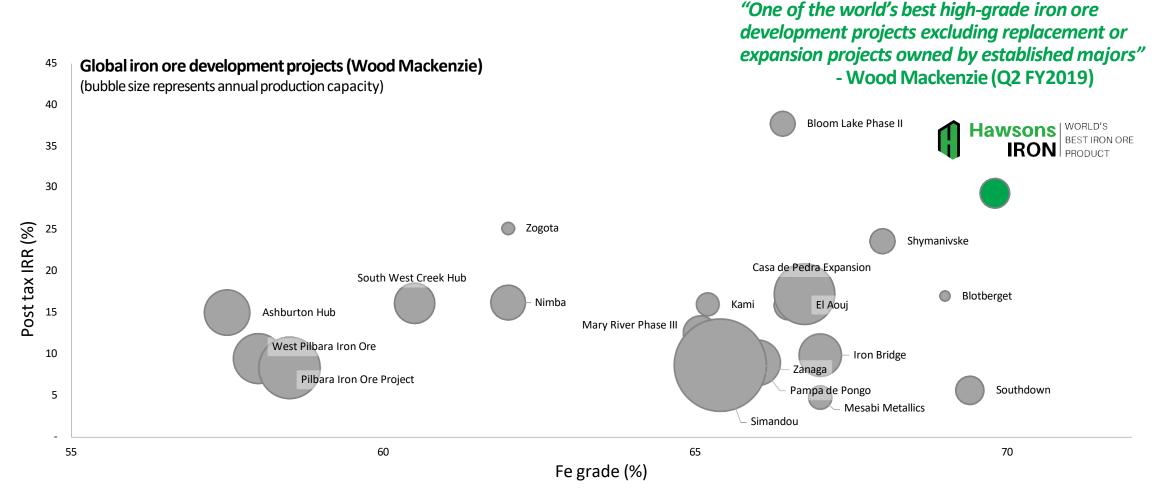


Hawsons Iron





One of the world's best high-grade iron ore development projects



Source: Wood Mackenzie (developed from company's stock exchange compliant releases, modified uniformly by Wood Mackenzie by internal long term price and cost forecasts, Wood Mackenzie is not aware of any material omissions in the data). The data and information provided by Wood Mackenzie should not be interpreted as advice and you should not rely on it for any purpose. You may not copy or use this data and information except as expressly permitted by Wood Mackenzie in writing. To the fullest extent permitted by law.

- All projects except Hawsons at BFS stage. Hawsons at PFS stage
- Assumes that Hawsons is in production and the outcomes are as set out in the prefeasibility study announced on 28 July 2017
- Excludes replacement or expansion projects owned by established miners RIO, BHP, CSN, FMG, Champion
- Based on Wood Mackenzie long term price forecasts

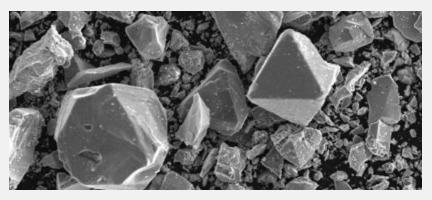




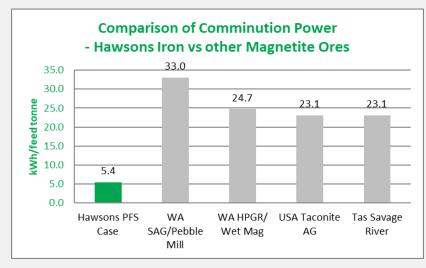
Ore body uniquely contained within soft siltstone

- Hawsons Iron Project ore body deposited in a soft siltstone (a finegrained silt in a sea)
- Unlike Pilbara ore bodies deposited in hard silica (a glass-like rock called "chert")
- Subjected to low grade metamorphosis (heat and pressure) which converts clays to silicate minerals
- Energy-saving in crushing and grinding:
 - Breaks around the grain boundaries, rather than through the magnetite mineral grains
 - Simple liberation of a high purity concentrate using low energy
- Water-saving processing: Less water consumed during processing due to absence of clay in the ore body
- ✓ Less power (and CO₂) per tonne of concentrate produced:
 - Confirmed during BFS works up to 75% less comminution power consumption used to process Hawsons' iron ore than hard-rock magnetite mines
- Hawsons Iron is well placed to attract premium prices for its highgrade product

Not all ores are created equal



- ✓ When HIO ore is crushed and ground to 40 microns, the magnetite is seen in its crystalline state
- ✓ It "liberates" along the grain boundaries and forms as 3-dimensional crystals







JORC resource of 400Mt 70% Fe DTR iron ore concentrate

- Mineral Resource is larger than first identified in the PFS
- Announced JORC Mineral Resource Upgrade 19
 October 2021
 - 400 Mt of DTR concentrate⁽¹⁾
 - ✓ 9% increase in indicated resource to 132 Mt
 - √ 18% increase in Inferred resources to 268 Mt
- Drilling program progressed. Analysis commenced
- Updated resource statement due Q2 2022

Mineral Resource Upgrade					
Category	Mt	DTR %	DTR Concentrate Mt	Density t/m³	Fe Head %
Indicated	960	13.7	132	3.03	17.3
Inferred	2,100	12.9	268	3.02	16.6
Total	3,060	13.1	400	3.02	16.8

Source: Hawsons Iron (ASX:HIO) ASX Announcement 19 October 2021

"Hawsons Iron: Mineral Resource Upgrade"

PFS 2017 Mineral resource upgrade – October 2021

JORC Inferred and Indicated Resources of **2.5 billion tonnes** – at a magnetite recovery of 14% (Davis Tube Recovery (DTR) at a 9.5% cut off) for **348 million tonnes** of high grade (69.7% Fe) concentrate – capable of sustaining a long-term operation and with potential for expansion

JORC Inferred and Indicated Resources of **3.06 billion tonnes** – at a magnetite recovery of 13.1% (Davis Tube Recovery (DTR) at a 6% cut off) for **400 million tonnes** of high grade (69.8% Fe)
concentrate – capable of sustaining a long-term operation and with potential for expansion

Maiden Probable Reserve announced July 2017 comprising **755 million** tonnes at 14.7% DTR, totalling 111 million tonnes of Hawsons Supergrade® product





Steel is a critical material for the transition to a low-carbon economy

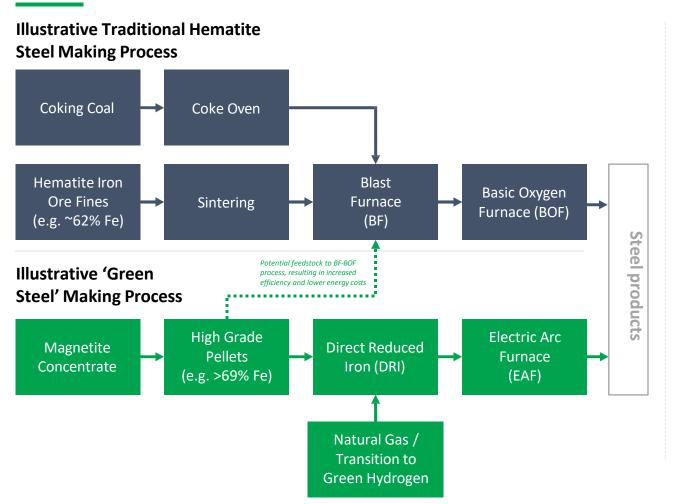
Materials Critical for Transition to a Low-carbon Economy, by Technology Type

	Geo-thermal	Hydro	Nuclear	Bio-energy	Electricity Networks	Concentrated Solar	Hydrogen	Wind power	Solar photo-voltaic	Electric vehicles ⁽¹⁾
Steel										
Copper										
Aluminum										
Nickel										
Zinc										
Dysprosium										
Neodymium										
Praseodymium										
Silicon										
Terbium										
Cobalt										
Graphite										
Manganese										
Silver										
Cadmium										
Gallium										
Iridium										
Lithium										
Platinum						•				
Tellurium										
Uranium										
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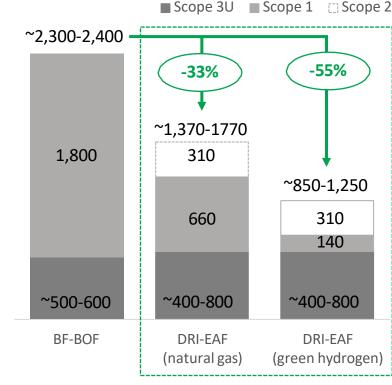




High grade magnetite iron ore products are critical for DRI-EAF "green steel" alternatives, with potential to reduce steel mill emissions by up to 55%



Steel Mill Scope 1, Scope 2 and Scope 3U emissions (kg CO2/t crude steel)(1)



Source: Greener Steel, Greener Mining? – BCG analysis, 27 April 2022.





Magnetite the Key to Steel Industry Decarbonisation

- Structural shift widening in the iron ore market between higher and lower grade ores
- ✓ Forecast strong DRI growth to 2040. Green steel drive to high-grade
- ✓ Wood Mackenzie expects pellet feed to be the fastest growing segment of global iron ore supply, growing from 8% of global iron ore exports in 2022 to 11% by 2035
- Wood Mackenzie expects pellet demand to grow 1.2% per year to 2050 and rapid growth in DRI based on steel production as industry shifts towards "greener" steel, supporting demand for DR grade pellets

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The next 10 years are critical for steel production.

Government policy and demand for green steel will continue to tip the balance in favor of EAFs. That will bring a hyper-focus on scrap and a specific range of high-grade materials.

Source: Fastmarkets:

https://insights.fastmarkets.com/the-true-price-of-





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Producing green steel from hydrogen and electric furnaces will require massive amounts of clean energy, and a shift to higher grades of iron ore.

Source: Bloomberg. https://about.bnef.com/blog/steel-industry-set-to-pivot-to-hydrogen-in-278-billion-green-push/





Magnetite the Key to Steel Industry Decarbonisation

- ✓ Global steel industry responsible for ~7% of global carbon emissions
- High product grades allow steel mills to optimise their blast furnace burden, reducing costs and decreasing emissions
- Longer term as steel technology adapts to reduce emissions, the market will demand more highergrade ore
- ✓ Hawsons Supergrade® 70% Fe iron ore product suited to 'green steel' production

The LOIs and finance we bain place show the market understands how strong this opportunity is.

Bryan Granzien, Managing Director







Hawsons Supergrade® 70% Fe

- ✓ Hawsons Supergrade® iron ore product:
 - 70% Fe
 - <3% silica + alumina</p>
- ✓ Will be among the highest-grade iron ore products on the seaborne market
- Low impurities assist in delivering a high-quality steel product
- ✓ 'Green steel' needs high quality magnetite.
- ✓ Non-binding letters of intent received for ~12Mtpa of offtake from Asia and Middle East
- ✓ Supergrade® trademark secures the right for Hawsons Iron to exclusively use the phrase to differentiate its high-grade iron ore product from competitors

Current Concentrate Grades

Category	Fe%	SiO ₂ %	Al ₂ O ₃ %	S %	Р %	LOI %
Indicated	69.9	2.6	0.19	0.002	0.003	-3.0
Inferred	69.7	2.8	0.20	0.003	0.004	-3.1
Total	69.8	2.8	0.20	0.003	0.004	-3.0

Source: Hawsons Iron (ASX:HIO) ASX Announcement 19 October 2021 "Hawsons Iron: Mineral Resource Upgrade"

70%







ESG framework in place, targeting Net Zero mining operations

- Innovative mining and processing operation planned, targeting Net Zero emissions footprint for our operations
- Shared vision for a Broken Hill renewable energy hub
- Targeting a combination of power sources to run site, including solar wind generation with battery power and storage (targeting ~80% renewables)
- ✓ Deliver a safe and supportive workplace
- Sustainable approach through ESG framework
- Jobs creation during construction and operation
 - NSW jobs created during construction: 1,200 –
 1,500. Preliminary studies show SA (slurry and port option) could add a further 750 1,000
 - NSW jobs created once operational: 400 500.
 Preliminary studies show SA (slurry and port option) could add further









Production target of 20Mtpa being assessed in the BFS due Dec 2022

Study area	2017 Prefeasibility Study	2022 Bankable Feasibility Study
Mineral Resource	Study based on a Mineral Resource of 200 Mt	Study will be based on a Mineral Resource of 400 Mt
Project capacity	Based on a 10 Mtpa operation	To assess options for both a 10Mtpa and 20Mtpa operation
Transport options	Slurry pipeline from mine to rail at Broken Hill to port (trans-ship) - Port Pirie	Underground slurry pipeline from mine direct to standalone, deep-water port - Myponie Point - Port Playford (Port Augusta)
Transport considerations	Based on constrained rail carrying capacity	Preliminary studies show new transport options could produce significant savings while removing existing rail export route carrying constraints
ESG considerations	Looked at ESG considerations	New ESG imperatives to decarbonise the steel industry & net zero emission mining





Transport options to be reviewed as part of the BFS

Rail and trans-ship (PFS base case)















Product from the concentrator directly enters the slurry pipeline and transported to the rail load point

Product is received at the dewatering plant, reducing the moisture level to the desired TML. Product is then stacked to stockpiles for transport by rail

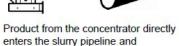
Product is received via a dump station and stacked on stockpiles at the terminal Product is loaded onto transhippers and transported to the OGV in deeper water Product is loaded into the OGV from the transhippers

Slurry pipeline to a new port option



transported to the terminal







Product is received at the dewatering plant, reducing the moisture level to the desired TML. Product is then stacked to stockpiles



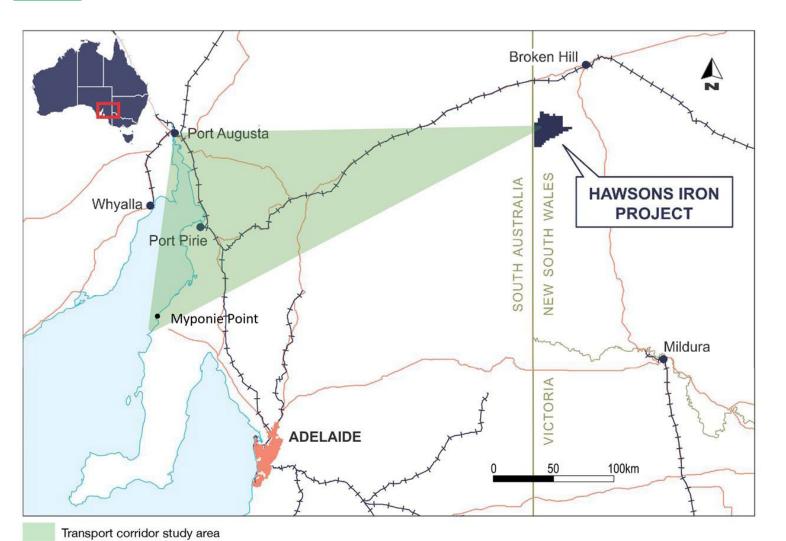
Product is loaded into the OGV directly from the terminal

Legend: Transportable Moisture Level (TML)
Ocean Going Vessel (OGV)





Corridor study area to assess optimal transport and port combination



Key drivers for assessment

- PFS trans-shipment case is limited by rail capacity
- Scalability project could reach 20 Mtpa production targets
- Holistic solution new transport and new port combination provides ease of access but must be viable
- New transport and new port combination reduces risk – project would not be competing for access
- New transport and new port combination produce best life-of-project ESG outcomes, and potentially opens up the Braemar minerals province to further development
- ✓ New transport and new port combination produces higher initial capital outlay but potentially significant transport operating cost savings over the long-term − increasing the overall value of the project





High quality location in the mining heartland of Broken Hill, NSW

- Broken Hill region has long and proud mining history, supportive of mining
- City with generations of skilled mining workers
- Low intensity pastoral land
- State Significant development status NSW -Mining Concierge department to facilitate







Clear pathway to first production

Recent Achievements

- ✓ Resource upgrade to 400Mt (October 2021)
- ✓ A\$200m LDA funding package secured (December 2021)
- √ 100% project ownership (March 2022)
- ✓ Global specialists appointed to progress BFS (March 2022)
- ✓ Federal Government Major Project Status renewed (April 2022)
- ✓ Decarbonisation and sustainability assessment report completed (May 2022)

Upcoming Milestones

- + Updated Mineral Resource Statement (mid 2022 target)
- + Demonstration and process testing results (mid 2022 target)
- + Bankable Feasibility Study (BFS) (end 2022 target)
- + Environmental Approvals (SA & NSW) (end 2022 target)
- + Construction start (early 2023 target)
- + First production (H2 2024 target)





Experienced Board of Directors with executive background across the steel supply chain, from iron ore operations to steel manufacturing



Mr Dave Woodall
Non-executive Chairman

- 50 years' experience in commercial and not-for-profit sector
- Executive experience includes MIM Holdings, Grainco Australia
- Directorships at Ergon Energy, Energex, Tarong Energy, Terra Gas Traders, Starfish Windfarm, TN Power
- Chairman of Environmental Clean Technologies and Queensland Country Bank
- Chief Executive of Abused Child Trust



Mr Jon Parker Non-executive Director

- B. Science (Physical Chemistry Hons)
- Grad. Dip Business Admin.
- 40+ years experience in the resources sector
- Ex General Manager of Commercial Iron Ore for Rio Tinto (26 years with Rio)
- Ex Managing Director Felix Resources and Norton Goldfields
- Distinguished record in executive management and value creation across the resources sector for a range of ASX-listed companies, where he has overseen substantial growth in market capitalisation



Mr Bryan Granzien
Managing Director

- B. Business
- GAICD Graduate of the Australian Institute of Company Directors
- Fellow CEO Institute
- 30+ years experience in resources sector
- ASX experience across mining, agribusiness, information technology and steel manufacturing
- Ex Senior Executive MIM Holdings and Grainco Australia
- Ex GM Neumann Steel and NatSteel Australia
- Ex Director/CEO Tata Steel Resources and Kalimati Coal



Mr Paul Cholakos Non-executive Director

- Master Business Administration (MBA); B. Engineering (Mining)
- 30+ years experience in resources sector
- Ex Executive: Oil Search Limited (ASX:OSH) and Exeter Resources
- Broad international experience in North America, South America and Asia-Pacific
- 20+ years in senior technical and commercial project roles
- Central to Oil Search's transition to an LNG producer, leading key elements of PNG LNG through construction, start up and to steady state operations







Executive management team with significant mining, magnetite iron ore and capital markets experience



Mr Greg Khan Chief Financial Officer **Company Secretary**

- B. Business (Accounting), (MIPA), (FGIA), (AFA), (MIMC), JP (Qual)
- ASX CFO with more than 25+ years in financial and management accounting, leadership, strategy, forecasting and financial reporting
- Experienced in corporate governance, financial control, management accounting, financial modelling, operational excellence and supply chain optimisation, across multiple industry sectors
- Member Institute of Public Accountants
- Fellow Governance Institute of Australia
- Associate Institute of Financial Accountants
- Member Institute of Management Consultants
- Member Queensland Justices Association



Ms Kerry Bailey Corporate Communications Lead

- B. Business (Communication)
- 20+ years' experience managing company reputations, issues, change and stakeholder relations
- Sector experience across renewable energy, mining, agriculture, property, retail, and manufacturing
- Previous leadership roles combining expertise in communications and human resources for Grainco Australia and consultancy Three Plus



Mr Justin Haines General Manager - Operations

- B. App. Science (Geology)
- G. Dip. Science (Honours)
- M. Mining Engineering
- Member Australasian Institute of Mining and Metallurgy
- Member Australia Institute of Geoscientists
- 25+ years experience in resources industry
- Over 10 years in technical executive roles in listed resource development companies
- Over 10 years in mining and resource consultancies
- Broad commodity experience including 3+ years in iron ore



Mr Rohan Koenig Study Manager

- Masters of Engineering Management (Current)
- Grad. Dip Engineering Management
- Grad. Cert Project Management
- Grad. Dip Applied Science (Aguaculture)
- B. Science (Biology)
- Long term role with GHD with project experience for Grange Resources, Bluestone Mining, Hawsons Iron, Harmony Gold, Lottah Mining, Rum Jungle Resources and MMG
- Skills include 3D tunnel mapping, geotech monitoring, photogrammetry and ground penetrating radar.



Mr Glenn Vassallo Capital Finance Lead

- B. Laws
- B. Commerce
- Member Law Council of Australia Company Law Committee
- Member Law Council of Queensland
- 20+ years' experience in equity and debt capital markets
- 10+ years' experience in project finance
- Co-Founder of GRT Lawyers and the GRT Foundation
- Significant ASX experience at Executive and Non-Executive level
- Guest speaker on global topics such as equity and debt raising and impact investing



Mr Ray Koenig Processing Plant Specialist

- B. Science
- Dip Met ASMB, FAusIMM CP
- Technical Director of the Hawsons Iron Project since 2010
- Developed initial scoping study for the Hawsons project which progressed to the pilot testing and PFS
- Ex Executive of Pickands Mather (now Cleveland Cliffs)
- Experienced in base metal and magnetite operations
- Experienced in engineering and design





Advisory Committee with a specialist mining and magnetite iron ore track record appointed to ensure the BFS is fit-for-purpose



Mr Nick Jukes

- Civil engineer with over 35 years' experience
- Experience with construction of the Sino Iron Magnetite Project in WA
- Chairman of BFS partner JukesTodd
- Senior roles at Sedgman, Thiess and BHP
- Experienced Director at Sedgman, AWE and Australasian Resources



Ms Genevieve Gregor

- More than 30 years' banking and finance experience, including iron ore financing
- Chair of Noumi Limited
- Co-founding Partner of Colinton Capital
- NED at MoneyTech Group Pty Ltd
- Experienced executive at Goldman Sachs and Citigroup



Mr Richard Robinson

- More than 40 years' experience in the Oil & Gas and Energy industries
- Former CEO of NiuPower Limited
- Former NED and executive at LogiCamms Limited, Kina Petroleum Limited, Fyfe Pty Ltd, and Oil Search Limited
- Experienced consultant to Total E&P, Senex Energy, Horizon Oil, Buru Energy and Strike Energy





Owners Team

Jukes Todd

EIS and approvals

SLR Consulting

Geology

H&Sc

Geotechnical

PSM

Hydrogeography

GeoEng

HIO has strong relationships with high quality global partners including magnetite iron ore experts



Process Engineers

Worley Group Mineral Technologies

Non-process infrastructure - Energy

Advisian

Transport (ports)

Royal Haskoning

Transport (pipeline)

JP Fortin

Financial

Mazars

Tailings

GHD



Important information and Disclaimer

Summary information

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Not an offer

This presentation is not, and should not be considered as an offer or an invitation to acquire securities in HIO or any other financial products and neither this presentation nor any of its contents will form the basis of any such contract or commitment. The distribution of this presentation outside Australia may be restricted by law. Persons who come into possession of this presentation should observe any such restrictions as any non-compliance could contravene applicable securities laws.

HIO ore reserve and mineral resource estimates

The information in this presentation that relates to HIO's Mineral Resources or Ore Reserves is extracted from HIO's ASX releases and is available at www.asx.com.au. HIO confirms that it is not aware of any new information or data that materially affects the information included in the original market announcements and that all material assumptions and technical parameters underpinning the estimates in those announcements continue to apply and have not materially changed.



Important information and Disclaimer (Cont.)

Forward-looking statements and forecasts

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