



Annual Report 2022

*Creating value
in uncertain times*

About the SunRice Group

The SunRice Group is a global food group and one of Australia's leading branded food exporters.

We were formed in 1950 when a group of rice growers pooled their resources in the Riverina region of New South Wales to build a single rice mill. Today, we are listed on the ASX and have grown into one of the largest rice food companies in the world, comprising multiple businesses, assets and operations across Australia, New Zealand, the Middle East, the United States, the Pacific Islands and Asia.

In FY2022, we engaged with employees across the Group to refresh our purpose, vision, mission, values and behaviours.

Our purpose

To make a difference to places and lives everywhere through nourishing and delicious products.

At the heart of who we are as a global food group, our purpose outlines why SunRice exists and why the work our people do, every day, matters.

Our vision

With roots in Australia's food bowl, we transform nature's goodness into healthy, enjoyable and nutritious foods that meet the needs of discerning consumers around the world.

Our vision is shaped by our purpose and the positive impact we want to make as a business.

Our mission

Our mission outlines our roadmap to deliver on our vision and is articulated through SunRice's Growth Strategy (see Our Strategy on page 12).

Diversified portfolio of complementary businesses, with operations in **10 countries**

1,500+ products from gourmet and free-from consumer foods to food service and animal nutrition

~35 major brands in ~50 global markets, with leading brand positions in **14 countries**

2,000+ global workforce with 42% of Senior Management roles held by women

420 A Class⁹ grower shareholders and **3,424 B Class⁹** investor shareholders via a complementary capital structure

11 countries in our multi-origin, multi-price point rice sourcing supply chain

9 key stakeholder groups that we seek to create value for and engage with on **12 material topics**

6 sustainability priorities and ambitions aligned with how we create value for our stakeholders

Our values

-  **Integrity**
-  **Dynamic**
-  **Collaborative**
-  **Innovative**
-  **Community**

Our values represent what SunRice stands for and form the foundation on which we build our culture. They guide what we do and how we do it, as we strive to achieve our mission and vision.

Our behaviours

Customer focused
Intellectually curious
Decisive
Good communicators

SunRice's behaviours bring our values to life and shape how we work together and with our stakeholders.

New materials and activities to deepen employees' connection with these aspects of our unique culture will be rolled out across all SunRice businesses in FY2023.

We seek to create value for

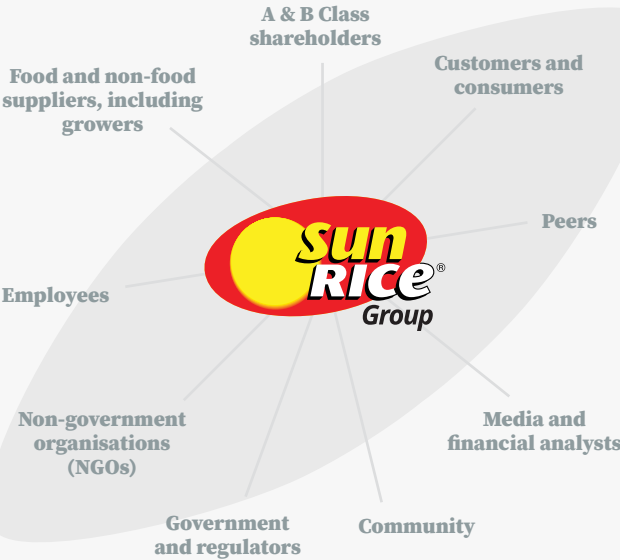
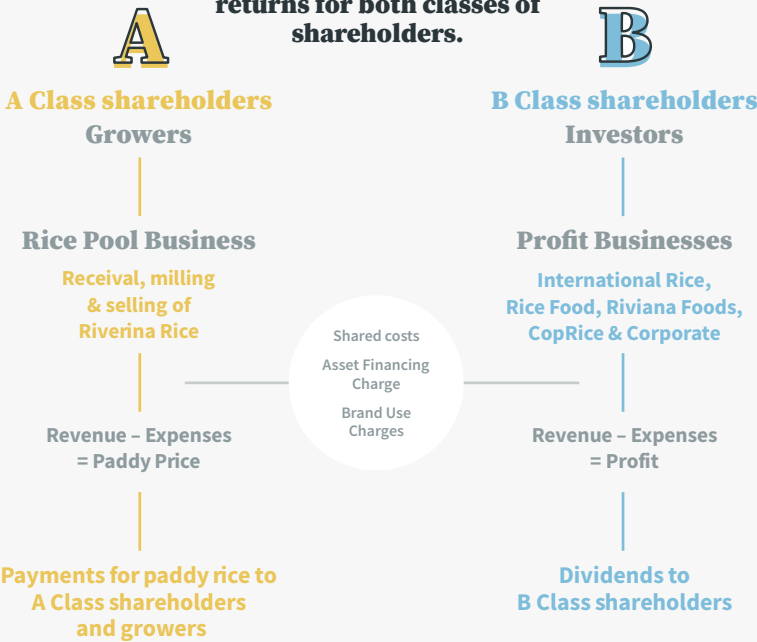
Our shareholders

Sunrice's structure protects the interests of our B Class shareholders or investors, who have the right to receive dividends declared through our **Profit Businesses**; and our A Class shareholders, who meet the production quotas prescribed by the SunRice Constitution, and who are paid for their paddy through the **Rice Pool Business** and have control of the company.

While separate, the two business groups have mutually beneficial links and purposes. They complement each other, strengthening the alignment between our investors and growers.

For more information about our business model see pages 20–25.

Our objective is to optimise returns for both classes of shareholders.



Our stakeholders

We are committed to providing our stakeholders with credible, transparent and timely information. We engage with them on the topics that matter most through a variety of channels and respond to their insights, both directly and as a Group.

In FY2022 we commenced a process to refresh our Stakeholder Engagement Framework, which will continue throughout FY2023 and is focused on ensuring our stakeholder engagement processes reflect best practice.

SunRice's Stakeholder Engagement Statement, which outlines the material topics identified by our key stakeholders and our business, and how SunRice engages with each stakeholder and responds to these issues, can be found at: www.sunrice.com.au/sustainability-reports.

Jacqueline Atwill,
Accredited Nutritionist and
SunRice Ambassador

9. As at 30 April 2022.

Responding to the continued impacts of COVID-19

The ongoing impacts of the COVID-19 pandemic continued to drive significant and rapidly escalating disruption to local and global supply chains in FY2022.

Operationally, the Group faced a number of global challenges, including a major shortage of pallets and food-grade container space due to demand outstripping supply, vessels being booked to capacity well ahead of sailing, prioritisation of lighter cargo by shipping companies and lengthy delays due to scheduling issues, labour shortages and congestion at ports. These factors were exacerbated by the aftermath of the Suez Canal incident and industrial action at some of Australia’s ports.

The Group’s Australian operations were also affected as labour shortages and high rates of absenteeism due to COVID-19 isolation rules and border closures impacted production outputs at our factories, and the lack of availability of trucks, drivers and supermarket staff to distribute product domestically resulted in product outages on shelf at major retail outlets.

Unprecedented increases in freight rates – more than 1000% in some cases – and a number of other manufacturing input costs also placed significant pressure on margins for both the Australian Rice Pool Business and some of the Group’s Profit Businesses in FY2022. Notably, SunRice incurred approximately \$34 million in additional and unplanned freight costs at a Group level, comprising \$17.5 million across the Rice Pool Business and \$16.5 million across the Profit Businesses. Despite efforts across our markets to recover at least part of the additional costs in the form of increased sales prices, supply chain constraints prevented greater levels of Group profitability being realised in FY2022.

There were varying impacts of COVID-19 on our Australian-based sales. Strong consumer demand for the Group’s retail products continued across multiple categories in FY2022, which supported the Group’s performance and helped to offset the effects of a once again subdued food service sector due to lengthy lockdowns in NSW and Victoria. As we exited FY2022, food service sales had not yet returned to pre-COVID levels.

In terms of global sales, while some markets such as Hawaii commenced recovery, tourism remained largely subdued in other key markets, including the Pacific and Asia, with flow on effects felt broadly across the economies of these nations.

Other challenging global conditions

A range of other global conditions affected the SunRice Group in FY2022.

While SunRice benefited from its strategy of contracting and securing large volumes of rice supply on competitive terms, the Group was negatively impacted by the rising inflation on energy, raw materials and other manufacturing inputs, which further escalated with the conflict in Ukraine.

Although the relatively stronger AUD throughout FY2022 (compared with FY2021) was generally favourable overall for SunRice’s import-focused businesses (such as Rice Food and Riviana Foods), it put some pressure on the Australian Rice Pool Business given its export focus.

The International Rice segment also continued to face depressed economic conditions, political instability and competitive pressures in key Pacific markets. Notably, civil unrest across the Solomon Islands affected SunRice operations in Honiara, and the PNG Kina, for which no hedging opportunities currently exist, was generally weaker than in FY2021 (although its devaluation has significantly slowed since November 2020).

The Group was able to successfully mitigate their impact in FY2022 through ongoing and proactive management actions such as cost containment initiatives and sales price increases with customers to deliver an outstanding full year result, despite these factors weighing on profitability.

CopRice performance

While the improved seasonal conditions benefited the Group as a whole, these conditions and a range of other factors contributed to a slow recovery of CopRice’s Australian operations in FY2022.

CopRice’s companion animal business continued to grow during the year, however, demand for bulk agricultural feed (in particular sheep and beef) remained hampered by La Nina and a wetter than normal season which delivered favourable pasture conditions, in turn driving underutilisation of some of CopRice’s operating plants. This, together with operational challenges associated with the growing complexity of CopRice’s product portfolio, made for a slower than anticipated recovery of CopRice’s Australian operations during FY2022, despite the benefits of greater availability of by-products from the Australian Rice Pool Business and strong milk solid prices.

The integration of recently acquired businesses, including the feed mills in Leongatha (VIC) and Hamilton (NZ) also presented some operational challenges during FY2022, which is delaying the realisation of the full potential of these investments and weighed against the segment’s profitability in FY2022. This was further exacerbated comparatively to FY2021 by the Hamilton business only being acquired as the FY2021 year closed and results at that time including the one-off \$1.6 million gain realised on acquisition.

In line with the Group’s Growth Strategy, CopRice acquired Pryde’s EasiFeed, a leading supplier of branded feeds for the Australian equine market and exporter to key markets for \$38 million during FY2022. Pryde’s will scale CopRice and support its diversification into new geographic regions and increase its presence in the high-value branded equine market. It is expected to be earnings per share accretive in the first full financial year of ownership and has already contributed positively to the FY2022 results (see page 24 for further details).

Other non-recurring items

There were no significant non-recurring items impacting the Group’s results in FY2022. This further highlights the significant improvement in the quality of the Group’s earnings in FY2022 compared to FY2021, when a number of non-recurring items had generally contributed positively to the results. These included the reversal of some COVID-19 risk provisions that had been recognised in FY2020; profits realised on the CopRice acquisition of the Hamilton operations in New Zealand; and the sale of certain non-core Riverina assets.

Other operating expenses

The ramp up of the Group’s operational activity levels in Australia resulting from the larger CY21 crop drove increases in several expense categories in the Group’s consolidated income statement compared to FY2021, including employee benefits expenses, energy, contracted services, equipment rentals and repairs and maintenance costs.

The increase in freight and distribution expenses was further exacerbated by the disruptions to local and global supply chains and the resulting significant cost escalation, which together with inflationary pressures on other manufacturing inputs, also impacted the raw materials and consumables line of the Group’s consolidated income statement.

Increased expenses were also recorded as SunRice competed for talent in a dynamic and contracted job market, expanded promotional activities in FY2022, including sponsorship and advertising campaigns focused on product launches, and progressively resumed travel activities to support branded sales across the Group’s various segments.

Effective tax rate

The Group’s effective tax rate for FY2022 was 18%, compared to 4% for FY2021. This result reflects a re-balancing of profitability achieved in the different geographies in which the Group operated globally in FY2022 and, in particular, the greater proportion of Australian generated profits compared to FY2021. This was supported primarily by the larger CY21 crop and KJ&Co Brands’ contribution to the Riviana Foods segment.

Dividend declared

A combined fully franked dividend of 40 cents per B Class Share was declared for FY2022, comprising:

- An interim dividend of 10 cents per B Class Share declared on 16 December 2021;
- A final dividend of 25 cents per B Class Share declared on 23 June 2022; and
- A special dividend of 5 cents per B Class Share declared on 23 June 2022.

This combined FY2022 dividend is the largest dividend declared in the Group’s history and delivered a yield of 5.8% for investor shareholders based on the B Class Share price as at 30 April 2022.

These dividend payments recognise the significant turnaround in performance achieved in FY2022 via the ongoing execution of SunRice’s Growth Strategy, which has seen the Group deliver through the drought cycle, continue to diversify its earnings portfolio and progressively build a more robust earnings base, less dependent on fluctuations in Australian rice production.

Segment performance

Revenue	FY2022 \$000’s	FY2021 \$000’s	Variance \$000’s	%
Rice Pool	246,101	114,800	131,301	114%
International Rice	620,918	548,530	72,388	13%
Rice Food	106,431	96,064	10,367	11%
Riviana	196,505	148,384	48,121	32%
CopRice	161,095	114,453	46,642	41%
Other Revenue	3,343	3,988	(645)	-16%
Total	1,334,393	1,026,219	308,174	30%

EBITDA	FY2022 \$000’s	FY2021 \$000’s	Variance \$000’s	%
Rice Pool	–	(22,146)	22,146	— ²⁰
International Rice	43,590	33,694	9,896	29%
Rice Food	7,900	906	6,994	772%
Riviana	14,003	10,362	3,641	35%
CopRice	(510)	(791)	281	–
Corporate	26,360	26,024	336	1%
Intersegment eliminations	–	1,091	(1,091)	–
Total	91,343	49,140	42,203	86%

Net Profit Before Tax	FY2022 \$000’s	FY2021 \$000’s	Variance \$000’s	%
Rice Pool	–	(22,146)	22,146	— ²⁰
International Rice	34,217	22,578	11,639	52%
Rice Food	5,896	(1,880)	7,776	–
Riviana	12,467	9,230	3,237	35%
CopRice	(5,512)	(4,453)	(1,059)	24%
Corporate	12,600	14,622	(2,022)	-14%
Intersegment eliminations	–	1,091	(1,091)	–
Total	59,668	19,042	40,626	213%

20. The Australian Rice Pool Business was able to absorb all its overheads and deliver a naturally determined paddy price in FY2022. This contrasts with the Pool’s loss-making position in FY2021, which impacted overall Group profitability.

Our Approach to Risk

The understanding and management of risks that have the potential for interfering with or delaying the achievement of SunRice's objectives forms a critical part in the definition and execution of SunRice's Growth Strategy.

1. Risk management oversight

SunRice's Board, supported in its oversight by the Finance, Risk and Audit Committee and the Safety, Health and Sustainability Committee, has overall responsibility for ensuring the implementation of the Group's risk management framework and that management operate in compliance with the risk appetite statement.

The Board delegates to the CEO and Corporate Management Team the responsibility for designing and implementing the internal controls and other systems and processes necessary to manage risks and for the continuous promotion of a risk management culture throughout the Group.

See SunRice's Corporate Governance Statement for further detail: www.sunrice.com.au/corporate-governance.

2. Risk appetite

SunRice's risk tolerance, as defined and reaffirmed periodically by the Board, fluctuates depending on the nature of the risk. The Group seeks to minimise its exposure to risks affecting employee and consumer safety, that could result in a breach of compliance obligations and, more broadly, to any initiative that would significantly affect the Group's reputation and brand equity.

Conversely, SunRice accepts an increased degree of financial and commercial risk in the pursuit of our ambitions and strategic goals to deliver long-term value to our current and future A and B Class shareholders through attractive paddy prices and growth in B Class Share price and dividend distribution.

SunRice's management team reports on a quarterly basis to the Finance, Risk and Audit Committee on the Group's compliance with our defined risk appetite and across more than 15 metrics covering strategic, global, reputational, financial, operational and compliance risks.

3. SunRice's approach to identifying risks

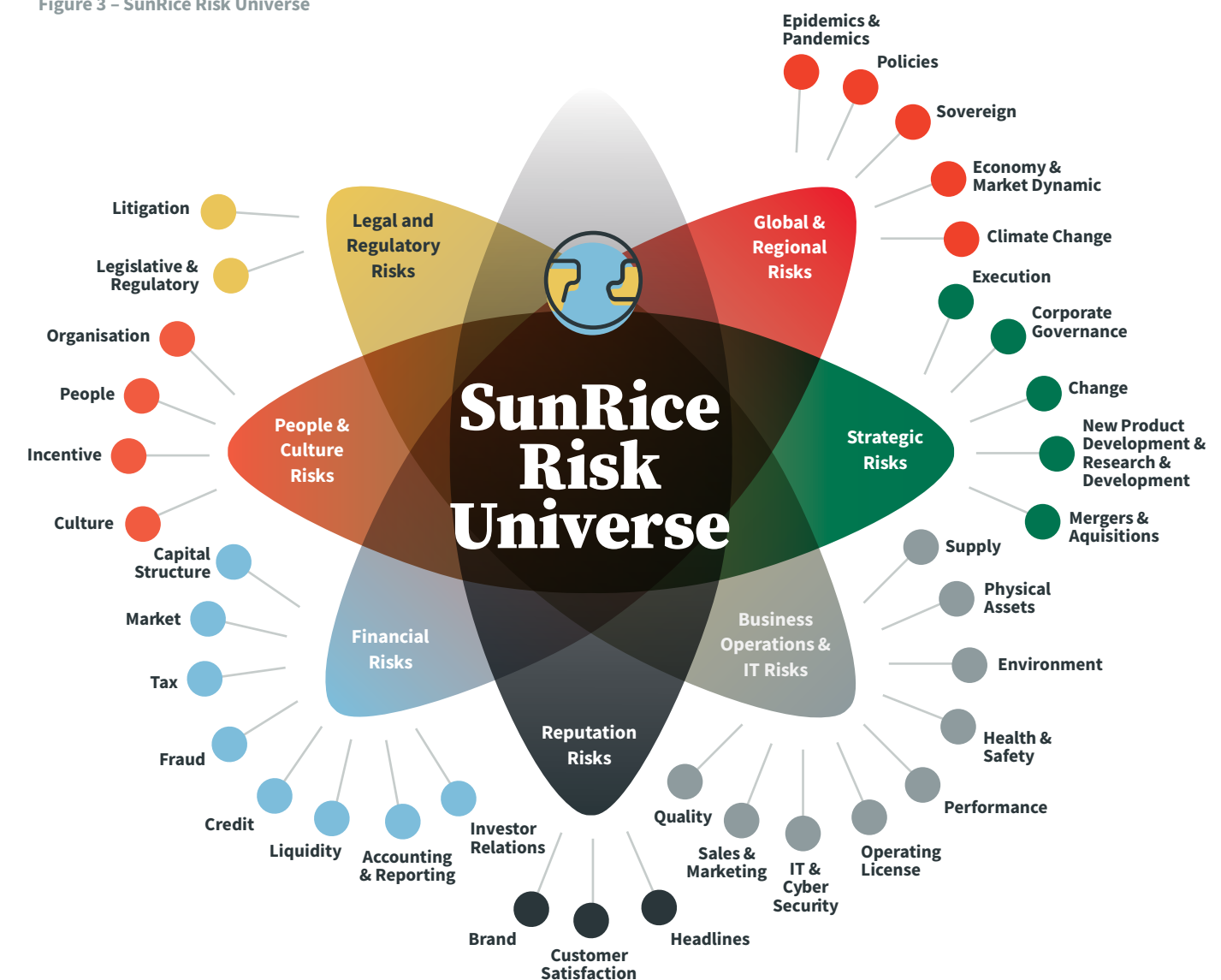
SunRice has an established approach to enable the business to identify and assess its risks and the effectiveness of mitigating controls in place. As a first line of defence, each business unit and function is empowered to identify, manage and report risks. They are supported by the Group risk function as the second line of defence, with responsibility for establishing the framework, processes, templates, and tools to assess, monitor and report risks in a consistent manner.

On an annual basis and prior to the budget being approved by the Board, a detailed review of SunRice's risk landscape is undertaken to understand the nature of the risks most susceptible to shape the immediate and longer-term environment of the Group. COVID-19 related disruptions are still expected to be at the forefront of FY2023 challenges given the pandemic's unpredictable nature, while the economic slowdown of China, shift in monetary policies

around the world and geopolitical instability in Europe and the Middle East may also impact SunRice's financial performance. The conflict in Ukraine also has significant and global economic consequences, from which SunRice is not immune. Energy, fertilisers, and commodity prices have soared and the prospect of crop shortages from the Black Sea region are compounding with drought situations in other key agricultural regions around the world, increasing input costs for the SunRice business. In this context, the diversification of SunRice's supply chain, the return of Riverina rice in larger quantities and the long-term contractual relationships built over the years offering additional access to rice, present opportunities for the Group.

Risks are, by definition, fluid and dynamic and may eventuate differently than expected. For this reason, we note the list of key risks set out below is not exhaustive:

Figure 3 – SunRice Risk Universe



Auditor's Independence Declaration



Auditor's Independence Declaration

As lead auditor for the audit of Ricegrowers Limited for the year ended 30 April 2022, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Ricegrowers Limited and the entities it controlled during the period.

Mark Dow
Partner
PricewaterhouseCoopers

Sydney
23 June 2022

PricewaterhouseCoopers, ABN 52 780 433 757
One International Towers Sydney, Watermans Quay, Barangaroo, GPO BOX 2650, SYDNEY NSW 2001
T: +61 2 8266 0000, F: +61 2 8266 9999, www.pwc.com.au
Level 11, 1PSQ, 169 Macquarie Street, Parramatta NSW 2150, PO Box 1155 Parramatta NSW 2124
T: +61 2 9659 2476, F: +61 2 8266 9999, www.pwc.com.au

Liability limited by a scheme approved under Professional Standards Legislation.

Financial Report

The following financial statements are consolidated financial statements for the Group consisting of Ricegrowers Limited and its subsidiaries. A list of subsidiaries is included in note 5a.

The financial statements are presented in the Australian currency.

Ricegrowers Limited is a company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Ricegrowers Limited
57 Yanco Avenue
LEETON NSW 2705

Ricegrowers limited has a dual class share structure, with B Class Shares being able to be held by investors generally and A Class Shares being limited to rice growers who meet the production quotas prescribed by the SunRice Constitution. Details of this structure are available in the Shareholder Information section of this Annual Report.

B Class Shares of Ricegrowers Limited are publicly traded on the Australian Securities Exchange (ASX) – code SGLLV.

A description of the nature of the Group's operations and its principal activities is included within the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue by the directors on 23 June 2022.

The directors have the power to amend and reissue the financial statements.

All press releases, financial reports and other information are available at our Investors' Centre on our website:
<https://investors.sunrice.com.au/Investors>

Consolidated Income Statement

FOR THE YEAR ENDED 30 APRIL

	Note	2022 \$000's	2021 \$000's
Sales revenue	2b	1,331,050	1,022,231
Other revenue	2b	3,343	3,988
Revenue from continuing operations		1,334,393	1,026,219
Other income	2c	1,585	4,168
Changes in inventories of finished goods		4,365	(6,400)
Raw materials and consumables used		(823,413)	(640,344)
Freight and distribution expenses		(146,940)	(89,615)
Employee benefits expenses		(148,719)	(137,385)
Depreciation and amortisation expenses		(26,142)	(24,891)
Finance costs		(5,626)	(4,801)
Other expenses	2d	(129,835)	(107,909)
Profit before income tax		59,668	19,042
Income tax expense	2f	(10,941)	(759)
Profit for the year		48,727	18,283
Profit for the year is attributable to:			
Ricegrowers Limited shareholders		47,553	20,767
Non-controlling interests		1,174	(2,484)
		48,727	18,283
Earnings per B Class Share for profit attributable to B Class Shareholders			
Basic earnings (cents per B Class Share)	2e	77.2	34.6
Diluted earnings (cents per B Class Share)	2e	77.0	34.6

The above Consolidated Income Statement should be read in conjunction with the accompanying notes

Consolidated Statement of Comprehensive Income

FOR THE YEAR ENDED 30 APRIL

	Note	2022 \$000's	2021 \$000's
Profit for the year		48,727	18,283
Items that may be reclassified to profit or loss			
Changes in fair value of cash flow hedges	4f	(1,674)	2,245
Exchange differences on translation of foreign operations	4f	13,412	(28,336)
Income tax relating to items of other comprehensive income	4f	582	(852)
Other comprehensive income / (loss) for the year, net of tax		12,320	(26,943)
Total comprehensive income / (loss) for the year		61,047	(8,660)
Total comprehensive income / (loss) for the year is attributable to:			
Ricegrowers Limited shareholders		58,454	(2,541)
Non-controlling interests		2,593	(6,119)
		61,047	(8,660)

The above Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

Consolidated Balance Sheet

AS AT 30 APRIL

	Note	2022 \$000's	2021 \$000's
Current assets			
Cash and cash equivalents	4b	42,599	23,536
Receivables	3a	260,036	175,823
Inventories	3b	524,950	375,716
Current tax receivable		2,641	1,554
Derivative financial instruments	3j	862	2,759
Total current assets		831,088	579,388
Non-current assets			
Property, plant and equipment including Right-of-Use assets	3f / 3g	267,629	262,348
Investment properties	3h	2,900	2,900
Intangibles	3i	85,680	58,515
Deferred tax assets	2f	8,514	15,924
Derivative financial instruments	3j	317	-
Investments accounted for using the equity method	5b	2,665	2,458
Total non-current assets		367,705	342,145
Total assets		1,198,793	921,533
Current liabilities			
Payables	3c	217,672	143,749
Amounts payable to Riverina Rice Growers	3c	200,142	112,456
Borrowings including Lease Liabilities	4d / 3g	125,067	84,961
Current tax liabilities		2,953	4,078
Provisions	3d	25,437	22,552
Derivative financial instruments	3j	1,575	1,409
Total current liabilities		572,846	369,205
Non current liabilities			
Payables	3c	1,051	1,107
Borrowings including Lease Liabilities	4d / 3g	115,312	86,450
Provisions	3d	4,235	3,807
Total non-current liabilities		120,598	91,364
Total liabilities		693,444	460,569
Net assets		505,349	460,964
Equity			
Contributed equity	4e	142,478	134,561
Reserves	4f	(21,405)	(5,546)
Retained profits	4f	364,828	315,094
Capital & resources attributable to Ricegrowers Limited shareholders		485,901	444,109
Non-controlling interests		19,448	16,855
Total equity		505,349	460,964

The above Consolidated Balance Sheet should be read in conjunction with the accompanying notes.

Consolidated Statement of Change in Equity

FOR THE YEAR ENDED 30 APRIL

	Attributable to Ricegrowers Limited shareholders						Non-controlling interests	Total Equity
	Note	Contributed equity \$000's	Reserves \$000's	Retained Profits \$000's	Total \$000's		\$000's	\$000's
Balance as at 1 May 2020		128,440	16,101	313,844	458,385		22,974	481,359
Profit / (loss) for the year		-	-	20,767	20,767		(2,484)	18,283
Other comprehensive loss		-	(23,308)	-	(23,308)		(3,635)	(26,943)
Total comprehensive (loss) / income for the year		-	(23,308)	20,767	(2,541)		(6,119)	(8,660)
<i>Transactions with owners in their capacity as owners:</i>								
Contribution of equity, net of transaction costs	4e	5,393	-	-	5,393		-	5,393
Share-based payments - issue of shares to employees	4f	728	(728)	-	-		-	-
Share-based payments - value of employee services	4f	-	2,389	-	2,389		-	2,389
Dividends distributed	4a	-	-	(19,517)	(19,517)		-	(19,517)
		6,121	1,661	(19,517)	(11,735)		-	(11,735)
Balance as at 30 April 2021		134,561	(5,546)	315,094	444,109		16,855	460,964
Profit for the year		-	-	47,553	47,553		1,174	48,727
Other comprehensive income		-	10,901	-	10,901		1,419	12,320
Total comprehensive income for the year		-	10,901	47,553	58,454		2,593	61,047
<i>Transactions with owners in their capacity as owners:</i>								
Contribution of equity, net of transaction costs	4e	6,736	-	-	6,736		-	6,736
Share-based payments - issue of shares to employees	4f	1,181	(1,181)	-	-		-	-
Share-based payments - value of employee services	4f	-	2,874	-	2,874		-	2,874
Transfer of General reserve to Retained profits	4f	-	(28,453)	28,453	-		-	-
Dividends distributed	4a	-	-	(26,272)	(26,272)		-	(26,272)
		7,917	(26,760)	2,181	(16,662)		-	(16,662)
Balance as at 30 April 2022		142,478	(21,405)	364,828	485,901		19,448	505,349

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes.

