

ASX Release

5 July 2022

Raiz Invest Limited (RZI): June 2022 - Key Metrics

Raiz Invest Limited (**Raiz** or **the Company**) today announced its Australian, Indonesian, and Malaysian Active Customers and Australian Funds under Management (**FUM**) update for the month to 30 June 2022ⁱ.

Commentary

Raiz Invest Managing Director/Joint Group CEO George Lucas says: "Over the financial year Raiz continued to grow across all metrics in all regions. Despite significant market volatility and disruptive macroeconomic events, Raiz continues to deliver a market leading savings and investment app that is helping our customers increase their financial literacy and achieve their personal financial goals.

Although bond, equities and cash markets were very weak with the All-Ordinaries Index falling 9.5% during the month, Raiz FUM only declined 6.6% in June. Raiz has a strong business model based around customer monthly subscriptions that can withstand heightened market volatility.

"Total Global Active Customers rose 42.8% to 652,702 during the financial year with all regions contributing to the positive growth. In Australia, Indonesia and Malaysia the annual Active Customer growth was 6.1%, 114.9% and 66.3% respectively.

Our superannuation product offering is an example of continued growth and stability, experiencing only a 3.9% dip to \$186.09 million in June and showing an increase in FUM of more than 74% in the past financial year.

"I am proud of this sustained customer growth considering the challenging macro-economic backdrop. We also appreciate the industry recognition with the announcement in June that Raiz had won the Excellence in Wealth Management award at FinTech Australia's Annual Finnies 2022 awards."

Global Active Customers								
	30 June	31 May	1 Month	3 Month	12 Month			
	2022	2022	% change	% change	% change			
Customer Sign Ups	2,918,826	2,851,817	+2.3%	+7.7%	+63.6%			
Investment Accounts	1,481,238	1,447,679	+2.3%	+8.6%	+71.2%			
Active Customers	652,702	648,349	+0.7%	+4.0%	+42.8%			



Australia - Active Customers and Funds Under Management (FUM)							
AUD	30 June	31 May	1 Month	3 Month	12 Month		
	2022	2022	% change	% change	% change		
Customer Sign Ups	1,246,096	1,236,892	+0.7%	+2.6%	+13.9%		
Investment Accounts	595,503	592,102	+0.6%	+2.2%	+14.5%		
Active Customers	289,500	292,027	- 0.9%	-1.0%	+6.1%		
Retail	\$754.22m	\$813.40m	-7.3%	-8.7%	+8.8%		
Superannuation	\$186.09m	\$193.67m	-3.9%	-3.3%	+74.6%		
Total FUM	\$940.31m	\$1,007.07m	-6.6%	-7.7%	+17.6%		

Southeast Asia - Active Customers								
	30 June 2022	31 May 2022	1 Month % change	3 Month % change	12 Month % change			
Indonesia								
Customer Sign Ups	1,109,962	1,064,854	4.2%	13.4%	168.4%			
Investment Accounts	625,161	600,711	4.1%	12.9%	147.8%			
Active Customers	253,420	246,197	2.9%	9.8%	114.9%			
Malaysia								
Customer Sign Ups	562,768	550,071	2.3%	8.8%	103.2%			
Investment Accounts	260,574	254,866	2.2%	14.4%	181.5%			
Active Customers	109,782	110,125	-0.3%	5.1%	66.3%			

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Market Announcement authorised by:

The Board of Directors

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About Raiz

Raiz Invest Limited (ASX:RZI) is a multi-award-winning micro-investing and fintech platform with operations in Australia and Southeast Asia. With Raiz, users are able to automatically invest the virtual 'spare change' from their daily purchases into diversified portfolios. In Australia, this can be done to boost savings both inside and outside of superannuation.

To gain greater insight to the Raiz business and our strategy, watch our short video by visiting https://raizinvest.com.au/investors/

Since launching in 2016 Raiz has achieved solid growth, amassing more than 2.9 million downloads, over 2,918,000 signups, and over 652,000 active monthly customers with over \$940 million Funds under Management as at 30 June 2022.

Raiz continues to enhance its platform, adding 19 new products and features since its inception. In addition, Raiz is ramping up its growth and literacy strategy across Asia-Pacific, with offices in Malaysia and Indonesia with plans to expand into Thailand and Vietnam.

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i All figures are un-audited.