

29 July 2022

Australian Securities Exchange Limited 20 Bridge Street SYDNEY NSW 2000

Wooboard Technologies Limited signs agreement with Slik Pro Corp.

WOOBOARD TECHNOLOGIES LIMITED (ASX: WOO) ('WOO') is pleased to announce it has signed an agreement with Slik Pro Corp. ('Slik') to acquire 20% of the total issued share capital of Slik ('Equity Investment'). As part of the Equity Investment, WOO intends to enter into a reseller and licence agreement pursuant to which WOO intends to unlock the opportunities referred to below under the heading 'Rationale and Opportunities'.

Slik is based in Argentina and incorporated in Delaware, United States of America. Slik was founded in April 2019 and provides organisations with an employee engagement measurement technology. Slik also provides predictive insights related to employee experience solutions. The technology is delivered through a single platform which HR managers can use to issue surveys and employees can use to complete surveys (Slik Platform).

The Slik Platform has already integrated with HR Software such as BambooHR, Slack and Workplace (Facebook at Work) and is currently undergoing projects of integrating with Success Factors (SAP), Personio and Salesforce.

We refer to the **enclosed** Investor Presentation issued by Slik which sets out further information about the company.

Rationale and opportunities

The synergies and integrations with the Slik Platform functionality presents a very strong commercial expansion opportunity for WOO's Sixty App. WOO will be in a position to unlock a new market for its Sixty App and health and wellbeing modules in the Latin American (LATAM) region. By providing Slik with effective reseller rights, it can utilise Slik's distribution and customer channels in LATAM for the distribution of the Sixty App. By offering WOO's health and wellbeing modules as an additional product to be offered through Slik's platform to Slik's existing and new customers, it can further leverage off the increasing awareness of Slik's branding and product in that region and gain access to a captive audience with major brands such as Honda and Heineken.

WOO proposes to offer Slik's product through the Sixty App as an additional module that can be subscribed for on an annual or monthly basis by customers. WOO believes that organisations will be more receptive to an application that provides for a more diverse and holistic employee experience (rather than a standalone health and wellness offering). The board believes that the employee survey and data analytics functionality offering will broaden the appeal of the Sixty App and complements the health and wellbeing functionalities.

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As this is an increasingly competitive space, as is consistent with the strategy of many high growth technology based companies, the board believes it is more appropriate to licence this technology for incorporation in its Sixty App (rather than develop this in-house). Furthermore, WOO will receive in turn, access to a new market for the Sixty App and its health and wellbeing modules and an effective path to distribution in that market through a fast growing technology company who is aggressively increasing its customer base.

Key Terms

The materials terms of the agreement are as follows:

- WOO will subscribe for 20% of the issued share capital in Slik on a fully converted basis (**Subscription Shares**) for a subscription price of US\$800,000.00 to be paid in three (3) equal tranches, each tranche is to be paid in eight (8) week intervals, subject to the conditions precedent set out below.
- Completion of the first tranche, where WOO will subscribe for one third of the Subscription Shares for US\$266,666.67, is due to take place 5 business days after the conditions precedent are satisfied or waived, or such earlier date agreed between the parties (First Completion Date). If the conditions precedent are not satisfied or waived by 26 October 2022, either party may terminate the agreement.
- US\$100,000.00 of the third tranche of the subscription price must be used by Slik to:
 - develop the software integration between the Sixty App and Slik's existing software;
 - o hire a business development manager appointed by Slik to support the sales and marketing process of the Sixty App into the Asia Pacific region; and
 - hire a customer service representative appointed by Slik that will attend to Sixty App clients which subscribe to Slik's products.
- As a condition precedent to completion of the first tranche of the Equity Investment, Slik and WOO will
 enter into a Licence Agreement pursuant to which:
 - WOO will obtain all intellectual property rights for the integration of the Slik Platform functionality into the Sixty App as a module (Slik Platform Adapted Module) and all rights to market and sell the Slik Platform Adapted Module in the APAC region; and
 - Slik will be granted rights to market, distribute and sell the Sixty App (whether as an integrated product with the Slik Platform or as a standalone product) and WOO's health and wellbeing modules in the LATAM region.
- Either party may terminate the agreement at any time before completion of each of the tranches if:
 - there is a material breach of the warranties set out in the agreement which has not been cured within 5 business days; or
 - the conditions precedent are not satisfied or waived by the relevant end date which is set out below:

for the first tranche – 26 October 2022; for the second tranche – 35 business days after the First Completion Date; and for the third tranche – 75 business days after the First Completion Date.

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Conditions Precedent

Completion of the first tranche is subject to the following conditions precedent:

- WOO, Slik and the other holders of shares in Slik entering into a new Shareholders Agreement on terms satisfactory to WOO;
- WOO and Slik entered into a licence agreement as set out above; and
- the parties obtaining any relevant approvals.

Completion of the second and third tranche is subject to the following conditions precedent:

- Slik must convert all convertible securities on issue (other than shares) into Series A Preferred Stock, the terms of which must be acceptable to WOO; and
- Slik must amend and restate its certificate of incorporation to permit the creation of Series A Preferred stock and file a Certificate of Designation setting forth the terms of the Series A Preferred Stock.

Each tranche is subject to the following conditions precedent:

- there being no material adverse change in the Slik business;
- Slik warranting the truth and accuracy of all warranties (other than warranties made at a specific date);
 and
- WOO conducting a capital raise of no less than US\$266,666.67.

Funding

In order to fund the first tranche of the acquisition, Slik intends to use existing cash reserves. In order to fund subsequent subscriptions, Slik intends to conduct a future capital raise, further details of which will be announced to the market.

This announcement has been authorised for release by the Board of Wooboard Technologies Limited.

For further information, please contact:

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The Problem

Facing Employing Businesses

80% of employees are disengaged, and it's costing global businesses trillions¹

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"We are experiencing a high turnover and need to get specific insights on how to improve the employee experience. That's why we are interested in Slik"

—McDonalds Latam, currently on a free trial with Slik, has over 80,000 employees; Slik's average conversion from free trial to paid client is 70%

Sources:

1. Gallup - State of the Global Workplace: 2021 Report; 2. Bureau of Labor Statistics - Job Openings and Labor Turnover, January 2022





In 2021, **over 47 million Americans** voluntarily resigned from their jobs in an **unprecedented mass exit** from the workforce²



80% of employees are not engaged at work, leading to poor performance, high absenteeism, low employee retention, high staff turnover and poor workplace culture¹



Daily negative emotions lead to *burnout*; in employees, such emotions have been steadily rising since 2009¹



On a global level, **low engagement** *alone* **cost** the **economy** US\$7.8 trillion¹

The Solution

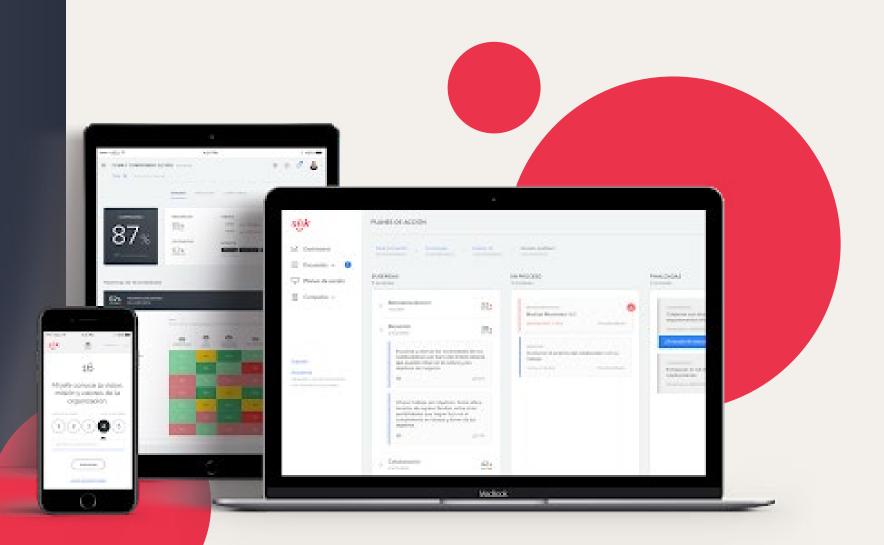


Slik

The **most intelligent** self-managing platform for **measuring**, **analysing** and **improving** the **employee experience**, all in one place

- ✓ Surveys
 ✓ Real-time Reports
- ✓ Artificial Intelligence for Action Plans

We enable enterprise companies to make better informed decisions, faster, with our professional survey, reporting and planning system









Measure

Measure employees'
engagement with pre-made,
tailored and fully-customisable
surveys on a range of topics,
all conveniently stored
on the cloud



Detect

Via real-time reports,
easily pinpoint opportunities
for improvement; instantly sort
data using specific filters and
gain key insights at
record speed



Act

Slik's intuitive algorithm
delivers action plans while its
interface encourages
collaboration among leaders;
monitor team progress via
real-time dashboards on the
app or desktop



"Business leaders have the power to greatly improve their employees' everyday lives."

-Gallup- State of the Global Workplace: 2021 Report

Slik makes it easy for them to do so.

Timing Why Now?

Attitudes in the workplace are changing dramatically³

In the current environment, Slik is more relevant than ever before



- 1. PwC Global Workforce Hopes and Fears Survey 2022;
- 2. Gallup The Future of Hybrid Work: 5 Key Questions Answered With Data, 2022;
- 3. Randstad Workmonitor, 2022;
- 4. McKinsey & Company Economic conditions outlook, March 2022



The Big Quit Continues

The 'Great Resignation' is anticipated to continue, with 69% of workers reporting that they would change employers for better job fulfillment¹



Remote/Hybrid Workplace

Post-pandemic, businesses aim to optimise remote/hybrid work models with the goal of boosting productivity and engagement₂



Gen Z Enters the Workforce

Gen Z (ages 18-25) employees are less satisfied with their jobs, with 40% reporting they would rather be unemployed than in a role they disliked,



Uncertainty & Instability

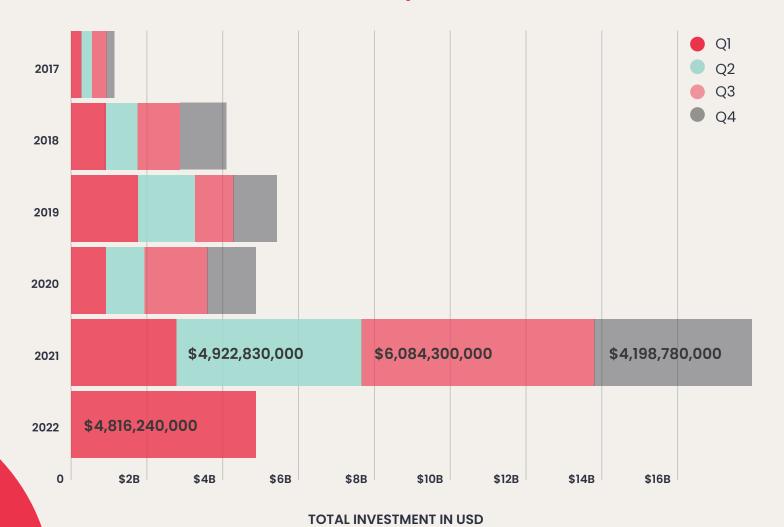
to decline as worries about geopolitical conflicts exceed concerns about the COVID-19 pandemic₄

Growth in the HR Sector

Increased Venture Captial Investments in Work Tech

Venture capitalists invested an **unprecendented** amount of money in **HR tech startups** in the year 2021, and the **momentum** is set to **continue**¹

Quarterly Global Work Tech Investment²





\$12B

In 2021, more than **US\$12 billion** in venture capital was invested in the **HR tech space**³



The rate of venture capitalist investment in HR technology more than tripled from 2020 to 2021³



In the talent management market, **40 'mega' venture capital deals** of at least **US\$100 million** were closed last year³

Cources.

- 1. HR Brew The boom in HR tech investment could dramatically change how HR funtions, 2022; 2. WorkTech by LAROCQUE Q1 2022 Global WorkTech VC
- 3. BCG The \$12 Billion Opportunity in HR Technology, 2022





Slik's target market is enterprise clients with 1,000+ employees

Slik currently services Latin America, and plans to expand to the UK, US, APAC and Europe

Slik is used and *loved* by **HR managers** and their **teams**, along with the **directors** and **leaders** of **enterprise companies**

"With Slik, we know what is happening in real time, which allows us to take decisions and give immediate response. It gives peace of mind, especially to the leaders of the organisation who continually want to know how they're doing"

—Jaime Cano, Culture Specialist, Tigo Colombia

US\$148B

US\$12B

3,029,000 companies

All engagement and talent management solutions worldwide

TOTAL SERVICEABLE MARKET

245,349 companies

Latam, USA & EU employee engagement, measurement and performance management solutions





APAC Region Expansion





The APAC region is home to more than 60% of the global workforce and the globe's largest developing economies¹



The majority of workers in the APAC region have considered a major career change in the last 12 months: 88% in India, 75% in Singapore, 68% in Australia and 61% in China,



The APAC workforce has **low job** satisfaction; when compared to their global peers, Asia Pacific workers scored approximately **10% lower** when reporting workplace belonging₃

50%

50% of APAC office workers admit to taking a **sick day** when **lacking motivation** or feeling **unhappy**₄

Wooboard

WooBoard Ltd ("WooBoard") will be the exclusive reseller of Slik products in the APAC region





Upcoming Developments

What's in Store for Slik



Our Team is Growing

Soon, we'll be hiring new team members in the areas of sales and marketing



We're Targeting New Markets

We're expanding into the APAC region and further broadening our reach in the US



New Products & Integrations

Integrations with Salesforce & Slack

Launching the **Sixty Wellbeing program**—piloting underway

New performace management module



The Competition

Existing solutions don't meet the needs of modern employing businesses





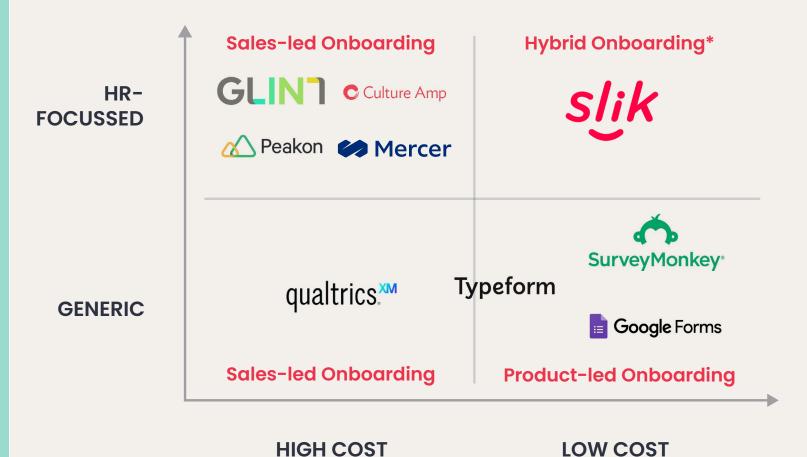




Nonspecific



Enterprises want to improve the employee experience, but lack access to the resources required to change efficiently and effectively, at the right price



Our **hybrid onboarding** strategy enables a **self-service** buying process for SMEs, allowing our team to focus on **personalised enterprise sales**.

*Slack, Hubspot and Zoom use hybrid onboarding.

Investment Overview

Investment of **US\$800K** for **20% equity** in Slik Pro Corportation, **valued at US\$4M**



US\$800K

Investment opportunity of US\$800K for 20% equity

US\$4M

Slik Pro Corporation is valued at US\$4M





WooBoard will be the exclusive reseller of Slik's products in the APAC region



Core Team



Slik's core team comprises HR professionals with a combined 57+ years of working for leading global enterprise companies



Javier Brignone CEO of Slik

20+ years in HR

despegar **Deloitte.**

DIAGEO



Tomás Stagnaro **COO of Slik**

20+ years in HR

Former HR director for Latam

Deloitte.



Ezequiel Linares CGO of Slik

17+ years in marketing and sales

Experience in HR & B2B SaaS companies





GO integro

We know the **problems** that enterprise company HR departments face because we've experienced them firsthand.



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