

## Directors' Report

The directors of Reckon Limited submit herewith the financial report of Reckon Limited and its subsidiaries (the Group) for the half year ended 30 June 2022. In order to comply with the provisions of the Corporations Act 2001, the directors report as follows:

### Directors

The names of the company's directors in office during or since the end of the half-year are as follows:

Greg Wilkinson  
Clive Rabie  
Phil Hayman  
Sam Allert

### Review of Operations

Overview of financial performance for the half-year:

Reckon Limited ("Reckon" or the "Company") (ASX: RKN) is pleased to report strong financial and operational performance for the six-month period ended 30 June 2022 (H1 CY2022).

#### Financial highlights (total group):

- Normalised NPAT of \$6m, up 5% on the prior corresponding period (PcP)<sup>1</sup>
- Normalised EBITDA of \$18m, a 6% increase on PcP
- Normalised revenues of \$39m, up 2% on PcP
- Annual recurring revenues (ARR) of \$36m, marking a 5% increase on the PcP
- Fully franked interim dividend of \$0.03 per share

#### Financial highlights (continuing operations):

- Normalised NPAT of \$4m, up 8% on the prior corresponding period (PcP)
- Normalised EBITDA of \$11m, a 6% rise on PcP
- Normalised revenues of \$27m, up 2% on PcP
- Annual recurring revenues (ARR) of \$24m, a 6% increase on the PcP

Note 1: Non-IFRS - Growth has been normalised and is for continuing businesses and on a constant currency basis as set out in the Additional Information table. This applies to all results in this report.

#### Sale of Practice Management Accountant Group:

- Sale of the Practice Management Accountant Group to The Access Group for a cash consideration of \$100m, an 8.4x multiple of FY21 EBITDA for the operating division
- Additional partially franked special dividend of between \$0.54 and \$0.58 is expected to be declared from sale of the Accountants Group division, subject to finalisation of completion accounts, tax payments and other aspects of completion

#### Operational highlights:

- Reckon now fully focused on advancing growth across its Business and Legal Groups through ongoing investment and launch of new cloud products and other cross selling opportunities
- R&D spend of \$11m, underpinning continued growth in cloud-based products
- Agreement with ASX-listed payments company Novatti (ASX: NOV) for launch of an integrated payments solution

Group Net Profit After Tax (NPAT) from continuing operations was \$4m on a constant-currency basis, a 8% uplift on the previous corresponding period (PcP). Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) from continuing operations was \$11m, a 6% uplift on the PCP.

First-half highlights included the \$100m cash sale of Accountants Group division (refer ASX announcement: 1 August 2022), with strong revenue and earnings growth across the Company's remaining operating divisions. Proceeds of the sale are expected to fund the payment of a partially franked special dividend of between \$0.54 and \$0.58 to shareholders as well as reduce a portion of the Company's debt.

Momentum in the first half from continuing operations was underpinned by growth in subscription revenue in the Company's remaining two divisions; Small Business (accounting and payroll solutions for SMEs) and Legal (practice management and workflow for law firms).

Group revenue from continuing operations was \$27m, up 2% on the PcP, with recurring subscription revenue accounting for 90% of total revenue.

The Business Group recorded H1 subscription revenue of \$19.9m, up 6% on PCP. The integrated payments solution with Novatti, which holds a 19.9% stake in the Company, is also expected to create additional revenue opportunities for the Business Group.

The Legal division recorded H1 subscription revenues of \$4.4m (up 5% on the PcP) and further established its footprint in the US market, where its customer base includes five of the world's largest law firms.

**Segment performance (continuing operations):**

**Business Group**

- H1 revenues of \$21.9m (up 3% on PcP),
- Comprising 91% subscription revenue, with over 400,000 employees now paid via Reckon software
- EBITDA increased to \$12.3m, an 6% increase over PcP
- Cloud revenue up by 9% on PCP, representing 52% of the divisions HY revenue
- Continued growth across our cloud and mobile payroll solutions, with integration of Novatti payments solution expected to support H2 CY2022 sales growth

**Practice Management – Legal Group**

- H1 subscription revenues of \$4.4m, up 5% from PcP
- Continued investment in cloud-based software services and sales capability
- Opportunity to introduce cloud practice management suite for law firms still largely using desktop software
- Reckon retains 70% of division with incentives for US management to increase equity through revenue milestones
- US\$5m committed to fund growth via combination of cash and loans

|   | HY22 (\$m)  | HY21 (\$m)  | Growth |
|---|-------------|-------------|--------|
| <b>Revenue</b>  |             |             |        |
| Revenue from continuing operations at constant currency (Non-IFRS)        | 27.0        | 26.5        | 2%     |
| Discontinued operations   | 11.6        | 12.1        |        |
| Currency impact <sup>a</sup>  | -           | (0.3)       |        |
| Reported revenue  | <u>38.6</u> | <u>38.3</u> |        |
| <b>EBITDA</b>   |             |             |        |
| EBITDA from continuing operations at constant currency (Non-IFRS)         | 11.1        | 10.4        | 6%     |
| Discontinued operations   | 6.1         | 6.6         |        |
| Transaction costs and acquisition related non-cash treasury share expense | (0.4)       | (0.6)       |        |
| Reported EBITDA   | <u>16.8</u> | <u>16.4</u> |        |
| <b>NPAT</b>   |             |             |        |
| NPAT from continuing operations at constant currency (Non-IFRS)           | 4.1         | 3.8         | 8%     |
| Transaction costs and acquisition related non-cash treasury share expense | (0.4)       | (0.6)       |        |
| Discontinued operations   | 1.6         | 2.1         |        |
| Non-controlling interest  | (0.4)       | (0.2)       |        |
| Reported NPAT   | <u>4.9</u>  | <u>5.1</u>  |        |

Notes:

a. Currency impact represents the difference in translation of HY22 and HY21 for transactions denominated in foreign currency.

**Rounding of amounts to the nearest thousand dollars**

The Company is a company of the kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports), Instrument 2016/191 dated 24 March 2016, and in accordance with that Corporations Instrument, amounts in the directors' report and the financial statements have been rounded off to the nearest thousand dollars, unless otherwise indicated.

**Auditor's independence declaration**

We have obtained an independence declaration from our auditors, BDO Audit Pty Ltd, which is attached to these financial statements.

Signed in accordance with a resolution of the directors, made pursuant to s.306(3) of the Corporations Act 2001.

On behalf of the directors



Greg Wilkinson  
Chairman  
Sydney, 9 August 2022

**Condensed Consolidated Statement of Profit or Loss  
for the half-year ended 30 June 2022**

|  | Note     | 30 June<br>2022<br>\$'000 | Half-year<br>30 June<br>2021<br>\$'000<br>Restated <sup>1</sup> |
|--|----------|---------------------------|---|
| <b>Continuing operations</b>   |          |                           |   |
| <b>Revenue from sale of goods and rendering of services</b>              | <b>3</b> | <b>27,000</b>             | <b>26,174</b>   |
| Product costs  |          | (3,511)                   | (3,267)   |
| Employee benefits expenses   |          | (8,402)                   | (8,642)   |
| Share-based payments expenses  |          | (581)                     | (626)   |
| Marketing expenses   |          | (1,631)                   | (1,390)   |
| Premises and establishment expenses                                      |          | (272)                     | (282)   |
| Telecommunications   |          | (169)                     | (154)   |
| Other expenses   |          | (1,634)                   | (1,820)   |
| Transaction costs  |          | (59)                      | (160)   |
| Depreciation and amortisation  |          | (6,253)                   | (5,452)   |
| Finance costs  |          | (89)                      | (485)   |
| <b>Profit before income tax</b>  |          | <b>4,399</b>              | <b>3,896</b>  |
| Income tax expense   |          | (1,113)                   | (913)   |
| <b>Profit for the half-year from continuing operations</b>               |          | <b>3,286</b>              | <b>2,983</b>  |
| Profit from discontinued operations - trading                            |          | 2,025                     | 2,222   |
| Discontinued operations - sale costs expensed                            |          | (420)                     | (64)  |
| Profit from discontinued operations attributable to owners of the parent | 2, 11    | 1,605                     | 2,158   |
| <b>Profit for the half-year</b>  |          | <b>4,891</b>              | <b>5,141</b>  |
| Profit attributable to:  |          |                           |   |
| Owners of the parent   |          | 5,316                     | 5,368   |
| Non-controlling interest   |          | (425)                     | (227)   |
|  |          | <b>4,891</b>              | <b>5,141</b>  |
| <b>Earnings per share</b>  |          | cents                     | cents   |
| Basic earnings per share   |          | 4.7                       | 4.7   |
| Diluted earnings per share   |          | 4.6                       | 4.6   |
| <b>Earnings per share from continuing operations</b>                     |          | cents                     | cents   |
| Basic earnings per share   |          | 3.3                       | 2.8   |
| Diluted earnings per share   |          | 3.2                       | 2.7   |
| <b>Earnings per share from discontinued operations</b>                   |          | cents                     | cents   |
| Basic earnings per share   |          | 1.4                       | 1.9   |
| Diluted earnings per share   |          | 1.4                       | 1.9   |

1. Refer note 11 in the accompanying notes

The above condensed consolidated statement of profit or loss should be read in conjunction with the accompanying notes.

**Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income  
for the half-year ended 30 June 2022**

|   | 30 June<br>2022<br>\$'000 | Half-year | 30 June<br>2021<br>\$'000 |
|---|---------------------------|-----------|---------------------------|
| <b>Profit for the half-year</b>   | <b><u>4,891</u></b>       |           | <b><u>5,141</u></b>       |
| <b>Other comprehensive income</b>   |                           |           |                           |
| <i>Items that may be reclassified subsequently to profit or loss:</i>                                   |                           |           |                           |
| Fair value movement on interest rate swap   | 58                        |           | 151                       |
| Exchange differences on translation of net asset values of foreign operations - continuing operations   | 441                       |           | 160                       |
| Exchange differences on translation of net asset values of foreign operations - discontinued operations | <u>(41)</u>               |           | <u>(4)</u>                |
|   | <u>458</u>                |           | <u>307</u>                |
| <b>Total comprehensive income</b>   | <b><u>5,349</u></b>       |           | <b><u>5,448</u></b>       |
| Total comprehensive income attributable to:   |                           |           |                           |
| Owners of the parent  | 5,774                     |           | 5,675                     |
| Non-controlling interest  | <u>(425)</u>              |           | <u>(227)</u>              |
|   | <b><u>5,349</u></b>       |           | <b><u>5,448</u></b>       |

*The above condensed consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.*

**Condensed Consolidated Statement of Financial Position  
as at 30 June 2022**

|   | Note | June<br>2022<br>\$'000 | December<br>2021<br>\$'000 |
|---|------|------------------------|----------------------------|
| <b>ASSETS</b>   |      |                        |                            |
| <b>Current Assets</b>   |      |                        |                            |
| Cash and cash equivalents   |      | 848                    | 1,394                      |
| Trade and other receivables   | 8    | 1,594                  | 2,969                      |
| Inventories   |      | 449                    | 566                        |
| Current tax receivables   |      | 724                    | 420                        |
| Other assets  |      | <u>1,442</u>           | <u>1,937</u>               |
| Assets classified as held for sale                                      | 11   | 5,057<br><u>34,182</u> | 7,286<br><u>-</u>          |
| <b>Total Current Assets</b>   |      | <u>39,239</u>          | <u>7,286</u>               |
| <b>Non-Current Assets</b>   |      |                        |                            |
| Trade and other receivables   | 8    | 141                    | -                          |
| Property, plant and equipment   |      | 1,040                  | 1,810                      |
| Deferred tax assets   |      | 39                     | 42                         |
| Intangible assets   | 14   | 29,183                 | 58,202                     |
| Other assets  |      | 134                    | 170                        |
| Right of use assets   |      | <u>2,605</u>           | <u>4,362</u>               |
| <b>Total Non-Current Assets</b>   |      | <u>33,142</u>          | <u>64,586</u>              |
| <b>Total Assets</b>   |      | <u>72,381</u>          | <u>71,872</u>              |
| <b>LIABILITIES</b>  |      |                        |                            |
| <b>Current Liabilities</b>  |      |                        |                            |
| Trade and other payables  |      | 3,753                  | 4,468                      |
| Provisions  |      | 1,920                  | 3,022                      |
| Contract liabilities  |      | 5,720                  | 5,912                      |
| Other financial liabilities   |      | -                      | 58                         |
| Lease liabilities   |      | <u>1,151</u>           | <u>1,737</u>               |
| Liabilities directly associated with assets classified as held for sale | 11   | 12,544<br><u>3,655</u> | 15,197<br><u>-</u>         |
| <b>Total Current Liabilities</b>  |      | <u>16,199</u>          | <u>15,197</u>              |
| <b>Non-Current Liabilities</b>  |      |                        |                            |
| Trade and other payables  |      | 421                    | 1,183                      |
| Borrowings  | 6    | 14,266                 | 16,137                     |
| Deferred tax liabilities  |      | 4,697                  | 3,995                      |
| Provisions  |      | 198                    | 268                        |
| Lease liabilities   |      | <u>1,874</u>           | <u>3,269</u>               |
| <b>Total Non-Current Liabilities</b>                                    |      | <u>21,456</u>          | <u>24,852</u>              |
| <b>Total Liabilities</b>  |      | <u>37,655</u>          | <u>40,049</u>              |
| <b>NET ASSETS</b>   |      | <u>34,726</u>          | <u>31,823</u>              |
| <b>EQUITY</b>   |      |                        |                            |
| Issued capital  | 4    | 20,524                 | 20,524                     |
| Reserves  |      | (48,265)               | (48,626)                   |
| Retained earnings   |      | <u>61,317</u>          | <u>58,631</u>              |
| Equity attributable to owners of the parent                             |      | 33,576                 | 30,529                     |
| Non-controlling interest  |      | <u>1,150</u>           | <u>1,294</u>               |
| <b>TOTAL EQUITY</b>   |      | <u>34,726</u>          | <u>31,823</u>              |

The above condensed consolidated statement of financial position should be read in conjunction with the accompanying notes.

**Condensed Consolidated Statement of Changes in Equity  
for the half-year ended 30 June 2022**

|  | Issued capital<br>\$'000 | Share buy<br>back<br>reserve<br>\$'000 | Foreign<br>currency<br>translation<br>reserve<br>\$'000 | Share-based<br>payments<br>reserve<br>\$'000 | Acquisition of<br>non-<br>controlling<br>interest<br>reserve<br>\$'000 | Swap<br>hedging<br>reserve<br>\$'000 | Retained<br>earnings<br>\$'000 | Non-<br>controlling<br>interest<br>\$'000 | Total<br>\$'000 |
|--|--------------------------|--|---|--|--|--------------------------------------|--------------------------------|---|-----------------|
| <b>Total equity at 1 January 2022</b>  | <b>20,524</b>            | <b>(42,018)</b>                        | <b>(1,689)</b>  | <b>1,291</b>                                 | <b>(6,152)</b>   | <b>(58)</b>                          | <b>58,631</b>                  | <b>1,294</b>                              | <b>31,823</b>   |
| Profit for the half-year   | -                        | -                                      | -   | -  | -  | -                                    | 5,316                          | (425)                                     | 4,891           |
| Fair value movement on interest rate swap  | -                        | -                                      | -   | -  | -  | 58                                   | -                              | -   | 58              |
| Exchange differences on translation<br>of net asset values of foreign operations | -                        | -                                      | 397   | 3  | -  | -                                    | -                              | -   | 400             |
| <b>Total Comprehensive Income<br/>for the half year</b>                          | <b>-</b>                 | <b>-</b>                               | <b>397</b>  | <b>3</b>                                     | <b>-</b>   | <b>58</b>                            | <b>5,316</b>                   | <b>(425)</b>                              | <b>5,349</b>    |
| Dividends paid   | -                        | -                                      | -   | -  | -  | -                                    | (2,266)                        | -   | (2,266)         |
| Vested shares (note 4)   | -                        | -                                      | -   | (444)  | -  | -                                    | (364)                          | -   | (808)           |
| Share based payments expense   | -                        | -                                      | -   | 347  | -  | -                                    | -                              | 281                                       | 628             |
| <b>Total equity at 30 June 2022</b>  | <b>20,524</b>            | <b>(42,018)</b>                        | <b>(1,292)</b>  | <b>1,197</b>                                 | <b>(6,152)</b>   | <b>0</b>                             | <b>61,317</b>                  | <b>1,150</b>                              | <b>34,726</b>   |
| <b>Total equity at 1 January 2021</b>  | <b>20,524</b>            | <b>(42,018)</b>                        | <b>(1,905)</b>  | <b>679</b>                                   | <b>(6,152)</b>   | <b>(257)</b>                         | <b>54,508</b>                  | <b>-</b>                                  | <b>25,379</b>   |
| Profit for the half-year   | -                        | -                                      | -   | -  | -  | -                                    | 5,368                          | (227)                                     | 5,141           |
| Fair value movement on interest rate swap  | -                        | -                                      | -   | -  | -  | 151                                  | -                              | -   | 151             |
| Exchange differences on translation<br>of net asset values of foreign operations | -                        | -                                      | 156   | -  | -  | -                                    | -                              | -   | 156             |
| <b>Total Comprehensive Income<br/>for the half year</b>                          | <b>-</b>                 | <b>-</b>                               | <b>156</b>  | <b>-</b>                                     | <b>-</b>   | <b>151</b>                           | <b>5,368</b>                   | <b>(227)</b>                              | <b>5,448</b>    |
| Dividends paid   | -                        | -                                      | -   | -  | -  | -                                    | (2,266)                        | -   | (2,266)         |
| Non-controlling interest at date of<br>acquisition (note 12)                     | -                        | -                                      | -   | -  | -  | -                                    | -                              | 853                                       | 853             |
| Vested shares (note 4)   | -                        | -                                      | -   | (43)   | -  | -                                    | 22                             | -   | (21)            |
| Share based payments expense   | -                        | -                                      | -   | 215  | -  | -                                    | -                              | 439                                       | 654             |
| <b>Total equity at 30 June 2021</b>  | <b>20,524</b>            | <b>(42,018)</b>                        | <b>(1,749)</b>  | <b>851</b>                                   | <b>(6,152)</b>   | <b>(106)</b>                         | <b>57,632</b>                  | <b>1,065</b>                              | <b>30,047</b>   |

The above condensed consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

**Condensed Consolidated Statement of Cash Flows  
for the half-year ended 30 June 2022**

|   | Note | 30 June<br>2022<br>\$'000 | Half-year<br>30 June<br>2021<br>\$'000 |
|---|------|---------------------------|--|
| <b>Cash Flows From Operating Activities</b>                   |      |                           |  |
| Receipts from customers                                       |      | 42,568                    | 42,380                                 |
| Payments to suppliers and employees                           |      | (24,583)                  | (24,152)                               |
| Payment for capitalised development costs                     |      | (11,019)                  | (9,800)                                |
| Interest paid   |      | (193)                     | (369)                                  |
| Income tax paid   |      | <u>(1,256)</u>            | <u>(1,132)</u>                         |
| Net cash inflow from operating activities                     |      | <u>5,517</u>              | <u>6,927</u>                           |
| <b>Cash Flows From Investing Activities</b>                   |      |                           |  |
| Payment for property, plant and equipment                     |      | (125)                     | (520)                                  |
| Net proceeds from sale of business                            | 13   | -                         | 12,892                                 |
| Cash balance on acquisition of subsidiary                     | 12   | -                         | 613                                    |
| Net decrease/(increase) in loans receivable                   |      | <u>-</u>                  | <u>115</u>                             |
| Net cash inflow/(outflow) from investing activities           |      | <u>(125)</u>              | <u>13,100</u>                          |
| <b>Cash Flows From Financing Activities</b>                   |      |                           |  |
| Dividends paid  |      | (2,266)                   | (2,266)                                |
| Payment for treasury shares                                   |      | (808)                     | (21)                                   |
| Payments for lease liabilities capitalised under AASB16       |      | (984)                     | (1,052)                                |
| Proceeds from USA Cares Act loan                              |      | -                         | 1,202                                  |
| Repayment of borrowings                                       | 6    | <u>(1,871)</u>            | <u>(17,239)</u>                        |
| Net cash outflow from financing activities                    |      | <u>(5,929)</u>            | <u>(19,376)</u>                        |
| <b>Net Increase/(decrease) in Cash and Cash Equivalents</b>   |      | <b>(537)</b>              | <b>651</b>                             |
| Cash and cash equivalents at the beginning of the half-year   |      | 1,394                     | 1,134                                  |
| Effects of exchange rate changes on cash and cash equivalents |      | <u>(9)</u>                | <u>16</u>                              |
| <b>Cash and Cash Equivalents at the end of the half-year</b>  |      | <u><u>848</u></u>         | <u><u>1,801</u></u>                    |

*The above condensed consolidated statement of cash flows should be read in conjunction with the accompanying notes.*

## Notes to the Condensed Consolidated Financial Statements for the half-year ended 30 June 2022

### Note 1. Basis of preparation of half-year report

This general purpose financial report for the interim half year ended 30 June 2022 has been prepared in accordance with Accounting Standard AASB 134 "Interim Financial Reporting" and the Corporations Act 2001. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 "Interim Financial Reporting".

This interim financial report does not include all of the notes of the type normally included in an annual report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 31 December 2021 and any public announcements made by Reckon Limited during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The condensed consolidated financial statements have been prepared on the basis of historical cost, except for the revaluation of certain financial instruments. All amounts are presented in Australian dollars.

The Company is a company of the kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, dated 24 March 2016, and in accordance with that Corporations Instrument, amounts in the directors' report in the half year financial statements have been rounded off to the nearest thousand dollars, unless otherwise indicated.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, except as noted below. These accounting policies are consistent with Australian Accounting Standards and with International Financial Reporting Standards.

#### **Amendments to Accounting Standards and new Interpretations that are mandatory effective from the current reporting period**

The Group has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the AASB) that are relevant to its operations and effective for the current reporting period. There has been no impact on the Group results as a result of these new Standards.

#### **COVID-19 Impact**

The Reckon Group has again displayed its resilience, by continuing to post growth in these extraordinary times. This is despite revenue growth being hampered by COVID-19 in the Legal Group, where there is a reliance on on-site sales and installation activity.

No impairment of assets is considered necessary.

The impact of the COVID-19 pandemic is ongoing and it is not practicable to estimate the potential impact, positive or negative, after the reporting date. The situation is rapidly developing and is dependent on measures imposed by the Australian Government and other countries, such as maintaining social distancing requirements, quarantine, travel restrictions, lockdowns and any economic stimulus that may be provided.

## Note 2: Segment information

### Primary segments

|  | Business Group<br>\$'000 | Practice Management Legal Group<br>\$'000 | Continuing operations Group<br>\$'000 | Discontinued operations Group<br>\$'000 | Consolidated Group<br>\$'000 |
|--|--------------------------|---|---------------------------------------|---|------------------------------|
| <b>Half-year 2022</b>                  |                          |   |                                       |   |                              |
| <b>Segment revenue</b>                 | <b>21,904</b>            | <b>5,096</b>                              | <b>27,000</b>                         | <b>11,623</b>                           | <b>38,623</b>                |
| <b>Segment EBITDA</b>                  | <b>12,331</b>            | <b>(108)</b>                              | <b>12,223</b>                         | <b>6,679</b>                            | <b>18,902</b>                |
| Depreciation and amortisation          | (4,196)                  | (2,057)                                   | (6,253)                               | (3,930)                                 | (10,183)                     |
| <b>Total segment profit before tax</b> | <b>8,135</b>             | <b>(2,165)</b>                            | <b>5,970</b>                          | <b>2,749</b>                            | <b>8,719</b>                 |
| Central administration costs           |                          |   | (1,423)                               | -                                       | (1,423)                      |
| Transaction costs                      |                          |   | (59)                                  | (600)                                   | (659)                        |
| Finance costs                          |                          |   | (89)                                  | -                                       | (89)                         |
| <b>Profit before tax</b>               |                          |   | <b>4,399</b>                          | <b>2,149</b>                            | <b>6,548</b>                 |
| Income tax expense                     |                          |   | (1,113)                               | (544)                                   | (1,657)                      |
| <b>Profit for the half-year</b>        |                          |   | <b>3,286</b>                          | <b>1,605</b>                            | <b>4,891</b>                 |
| <b>Half-year 2021 (Restated)</b>       |                          |   |                                       |   |                              |
| <b>Segment revenue</b>                 | <b>21,319</b>            | <b>4,855</b>                              | <b>26,174</b>                         | <b>12,141</b>                           | <b>38,315</b>                |
| <b>Segment EBITDA</b>                  | <b>11,582</b>            | <b>(98)</b>                               | <b>11,484</b>                         | <b>6,649</b>                            | <b>18,133</b>                |
| Depreciation and amortisation          | (3,875)                  | (1,577)                                   | (5,452)                               | (3,716)                                 | (9,168)                      |
| <b>Total segment profit before tax</b> | <b>7,707</b>             | <b>(1,675)</b>                            | <b>6,032</b>                          | <b>2,933</b>                            | <b>8,965</b>                 |
| Central administration costs           |                          |   | (1,491)                               | -                                       | (1,491)                      |
| Transaction costs                      |                          |   | (160)                                 | (92)                                    | (252)                        |
| Finance costs                          |                          |   | (485)                                 | -                                       | (485)                        |
| <b>Profit before tax</b>               |                          |   | <b>3,896</b>                          | <b>2,841</b>                            | <b>6,737</b>                 |
| Income tax expense                     |                          |   | (913)                                 | (683)                                   | (1,596)                      |
| <b>Profit for the half-year</b>        |                          |   | <b>2,983</b>                          | <b>2,158</b>                            | <b>5,141</b>                 |

The revenue reported above represents revenue generated from external customers.

Segment profit represents the profit earned by each segment without allocation of central administration costs, finance costs and income tax expense, all of which are allocated to Corporate head office. This is the measure reported to the chief operating decision maker for the purposes of resource allocation and assessing performance.

The principal activities of these divisions are as follows:

Business Group - development, distribution and support of business accounting and personal financial software, as well as related products and services. Products sold in this division include Reckon Accounts and Reckon One.

Practice Management Accountants Group - development, distribution and support of practice management, tax, client accounting and related software and services under the APS and Elite brands, and up to 28 February 2021, the ReckonDocs brand. This division has been sold effective 1 August 2022.

Practice Management Legal Group - development, distribution and support of cost recovery, cost management, scan and cloud based integration platforms under the nQ ZebraWorks brand predominantly to the legal market.

Discontinued operations relate to the Practice Management, Accountants Group sold during the half year and ReckonDocs business sold in 2021. Details of the transactions are set out in notes 11 and 13.

**Note 3. Revenue**

Reckon generates revenue from the following revenue streams:

| Primary segments                  | Revenue recognition          | Business      | Practice      | Practice      | Consolidated |               |
|-----------------------------------|------------------------------|---------------|---------------|---------------|--------------|---------------|
|                                   |                              | Group         | Management    | Management    |              |               |
|                                   |                              | Group         | Accountant    | Legal         | Group        |               |
|                                   |                              | \$'000        | Group         | Group         | \$'000       |               |
| <b>Half-year 2022</b>             |                              |               |               |               |              |               |
| <b>Segment operating revenue:</b> |                              |               |               |               |              |               |
| Subscription revenue              | Licence, support and hosting | Over time     | 5,686         | -             | 4,408        | 10,094        |
|                                   | Licence                      | Point in time | 14,263        | -             | -            | 14,263        |
| Other recurring revenue           | Support                      | Over time     | 3             | -             | -            | 3             |
|                                   | Licence                      | Point in time | 128           | -             | -            | 128           |
| Loan income                       | Interest and commission      | Over time     | 0             | -             | -            | 0             |
| Other revenue                     | Membership support           | Over time     | 106           | -             | -            | 106           |
|                                   | Membership fees - licence    | Point in time | 351           | -             | -            | 351           |
|                                   | Licence and implementation   | Point in time | 988           | -             | 688          | 1,676         |
|                                   | Other                        | Point in time | 379           | -             | -            | 379           |
| <b>Continuing operations</b>      |                              |               | <b>21,904</b> | <b>0</b>      | <b>5,096</b> | <b>27,000</b> |
| <b>Discontinued operations</b>    | Bundled license, support     |               |               |               |              |               |
|                                   | Hosting and implementation   | Over time     | -             | 11,256        | -            | 11,256        |
|                                   | Licence and implementation   | Point in time | -             | 367           | -            | 367           |
|                                   | Corporate services           | Point in time | -             | -             | -            | 0             |
| <b>Total revenue</b>              |                              |               | <b>21,904</b> | <b>11,623</b> | <b>5,096</b> | <b>38,623</b> |
| <b>Half-year 2021 (Restated)</b>  |                              |               |               |               |              |               |
| <b>Segment operating revenue:</b> |                              |               |               |               |              |               |
| Subscription revenue              | Licence, support and hosting | Over time     | 5,011         | -             | 3,993        | 9,004         |
|                                   | Licence                      | Point in time | 13,734        | -             | -            | 13,734        |
| Other recurring revenue           | Support                      | Over time     | 19            | -             | -            | 19            |
|                                   | Licence                      | Point in time | 715           | -             | -            | 715           |
| Loan income                       | Interest and commission      | Over time     | 87            | -             | -            | 87            |
| Other revenue                     | Membership support           | Over time     | 326           | -             | -            | 326           |
|                                   | Membership fees - licence    | Point in time | 1,093         | -             | -            | 1,093         |
|                                   | Licence and implementation   | Point in time | -             | -             | 862          | 862           |
|                                   | Other                        | Point in time | 334           | -             | -            | 334           |
| <b>Continuing operations</b>      |                              |               | <b>21,319</b> | <b>0</b>      | <b>4,855</b> | <b>26,174</b> |
| <b>Discontinued operations</b>    | Bundled license, support     |               |               |               |              |               |
|                                   | Hosting and implementation   | Over time     | -             | 11,165        | -            | 11,165        |
|                                   | Licence and implementation   | Point in time | -             | 230           | -            | 230           |
|                                   | Corporate services           | Point in time | -             | 746           | -            | 746           |
| <b>Total revenue</b>              |                              |               | <b>21,319</b> | <b>12,141</b> | <b>4,855</b> | <b>38,315</b> |

**Note 4. Issued capital**

113,294,832 shares were in issue at 30 June 2022 and at 31 December 2021.

796,479 treasury shares (2021: 25,625) were purchased in the current period for \$808 thousand.

796,479 treasury shares (2021: 25,625) vested in the current period valued at \$444 thousand.

|  | Half-year       |                 |
|--|-----------------|-----------------|
|  | 30 June<br>2022 | 30 June<br>2021 |
|  | \$'000          | \$'000          |

## Note 5. Dividends

### Ordinary shares

|                                     |              |              |
|-------------------------------------|--------------|--------------|
| Dividends paid during the half-year | <u>2,266</u> | <u>2,266</u> |
|-------------------------------------|--------------|--------------|

### Dividends not recognised at the end of the half-year

In addition to the above dividends, since the end of the half-year the directors have recommended the payment of an interim dividend of 3 cents per fully paid ordinary share (2021: 3 cents). The dividend will be fully franked. The aggregate amount of the proposed dividend expected to be paid on 23 September 2022 out of the retained profits at 30 June 2022, but not recognised as a liability at the end of the half-year, is

|  |              |              |
|--|--------------|--------------|
|  | <u>3,399</u> | <u>3,399</u> |
|--|--------------|--------------|

## Note 6. Borrowings

The Group has bank facilities in place to March 2025. The facility comprises variable rate bank overdraft facilities, loan facilities, bank guarantee and transactional facilities that totalled \$40million during the period. The facility is secured over the Australian and New Zealand assets. Reckon has partially hedged the bank borrowings to August 2022.

A portion of the proceeds from the sale of the Practice Management Accounts Group business will be used to reduce borrowings, and as a result bank facilities were reduced from \$40 million to \$25 million effective 1 August 2022.

## Note 7. Fair value of financial instruments

The fair value of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets, is determined with reference to quoted market prices. The fair value of other financial assets and liabilities is determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable market transactions. The fair value of derivative instruments is calculated using quoted prices. Where such prices are not available, use is made of discounted cash flow analysis using the applicable yield curve for the duration of the instruments for non-optimal derivatives and option pricing models. The directors consider that the carrying amount of financial assets and financial liabilities recorded at amortised costs in the financial statements approximate their fair value.

|  | 30 June<br>2022 | December<br>2021 |
|--|-----------------|------------------|
|  | \$'000          | \$'000           |

## Note 8. Trade and other receivables

### Current

|                      |              |              |
|----------------------|--------------|--------------|
| Trade receivables    | 1,474        | 2,739        |
| Expected credit loss | (60)         | (149)        |
| Other receivables    | 180          | 379          |
|                      | <u>1,594</u> | <u>2,969</u> |

### Non-Current

|                   |            |          |
|-------------------|------------|----------|
| Other receivables | <u>141</u> | <u>-</u> |
|-------------------|------------|----------|

## Note 9. Working capital deficiency

The condensed consolidated statement of financial position indicates an excess of current liabilities over current assets of \$7,990 thousand for continuing operations (December 2021: \$7,911 thousand). This arose partly due to adoption of AASB 16, whereby right of use assets are treated as non-current assets, whereas a portion of lease liabilities are treated as current liabilities. Also, included in current liabilities are contract liabilities of \$5,720 thousand, settlement of which will involve substantially lower cash outflows. Net cash inflows from operating activities for the half year were \$5,517 thousand (2021: \$6,927 thousand). Unused bank facilities at reporting date was \$24,275 thousand. Based on the above, the Directors believe that preparation of the financial report on a going concern basis is appropriate.

| 30 June<br>2022<br>\$'000 | 30 June<br>2021<br>\$'000 |
|---------------------------|---------------------------|
|---------------------------|---------------------------|

**Note 10. Key management personnel**

Remuneration arrangements of key management personnel are disclosed in the annual financial report. STI and vested shares in respect of the 2021 year were paid/released in the half year. No STI has been paid or shares vested in respect of the 2022 year during the half year.

**Note 11. Disposal of Practice Management Accountant Group**

The Practice Management Accountant Group was sold to the Access Group for \$100 million during the half year. The transaction completed on 1 August 2022 (refer note 15). Final completion accounts are currently being prepared, at which time the profit on sale will be determined.

**Discontinued operations trading results**

|  |              |              |
|--|--------------|--------------|
| Revenue  | 11,623       | 12,141       |
| Expenses   | (8,874)      | (9,208)      |
| Sale costs expensed  | (600)        | (92)         |
| Profit before tax  | 2,149        | 2,841        |
| Attributable income tax expense  | (544)        | (683)        |
| Profit from discontinued operations attributable to owners of the parent | <u>1,605</u> | <u>2,158</u> |

The 2021 results includes the results for ReckonDocs business for the period to 1 March 2021 (effective sale date), previously included in the Practice Management Accountant Group.

|  |             |            |
|--|-------------|------------|
| <b>Exchange differences on translation of net asset values of foreign operations (discontinued operations)</b> | <u>(41)</u> | <u>(4)</u> |
|--|-------------|------------|

**Assets classified as held for sale**

|                                       |               |          |
|---------------------------------------|---------------|----------|
| Trade and other receivables           | 1,151         | -        |
| Other assets                          | 267           | -        |
| Intangible assets - goodwill          | 14,641        | -        |
| Intangible assets - development costs | 16,591        | -        |
| Property, plant and equipment         | 472           | -        |
| Right of use assets                   | 1,060         | -        |
| Assets classified as held for resale  | <u>34,182</u> | <u>-</u> |

**Liabilities directly associated with assets classified as held for sale**

|   |              |          |
|---|--------------|----------|
| Trade and other payables  | 908          | -        |
| Provisions  | 1,430        | -        |
| Contract liabilities  | 76           | -        |
| Lease liabilities   | 1,241        | -        |
| Liabilities directly associated with assets classified as held for resale | <u>3,655</u> | <u>-</u> |

**Cashflows from discontinued operations**

|  |              |          |
|--|--------------|----------|
| Net cashflow from operating activities | 1,800        | -        |
| Net cashflow from investing activities | (11)         | -        |
| Net cashflow from financing activities | (334)        | -        |
|  | <u>1,455</u> | <u>-</u> |

| 30 June<br>2022<br>\$'000 | 30 June<br>2021<br>\$'000 |
|---------------------------|---------------------------|
|---------------------------|---------------------------|

**Note 12. Legal Group acquisition**

The acquisition of ZebraWorks Inc was concluded during the prior half year, and was effective from 1 February 2021. A new Legal Group USA holding company, nQueue ZebraWorks Inc., was established and ZebraWorks Inc. and the existing Legal Group were merged into this new structure.

ZebraWorks is a SaaS start-up building an integration platform to move legal practices to the cloud. Reckon Limited owns 70% of the new venture, with ZebraWorks shareholders (mainly management) owning 30%. Attaching to a portion of these shares are clawback provisions for certain members of management should they leave within three years. These shares are considered treasury shares of nQueue ZebraWorks Inc. until such time as they vest. Vesting occurs in tranches over a three year period. Management have the opportunity to progressively increase their shareholding by 15% of total issued capital if certain KPI's are met by 2027. The KPI's include revenue targets and product release targets.

Trading results for the merged entity are as set out in note 2, and movements in the non-controlling interest are as set out in the condensed consolidated statement of changes in equity.

Net assets acquired:

|              |          |            |
|--------------|----------|------------|
| Cash         | -        | 613        |
| Fixed assets | -        | 13         |
| Other assets | -        | 2          |
| Goodwill     | -        | 221        |
|              | <u>-</u> | <u>849</u> |

Non-controlling interest at acquisition comprised:

|                                    |          |            |
|------------------------------------|----------|------------|
| Non-cash consideration transferred | -        | 2,449      |
| Treasury shares issued             | -        | (1,600)    |
|                                    | <u>-</u> | <u>849</u> |

|  | Half-year                 |                           |
|--|---------------------------|---------------------------|
|  | 30 June<br>2022<br>\$'000 | 30 June<br>2021<br>\$'000 |

**Note 13. Disposal of ReckonDocs business**

The ReckonDocs business was sold to Class Limited effective 1 March 2021.

|                                    |          |               |
|------------------------------------|----------|---------------|
| Net assets sold:                   |          |               |
| Goodwill                           | -        | 11,124        |
| Development costs                  | -        | 1,540         |
| Trade debtors                      | -        | 476           |
| Inventory                          | -        | 8             |
| Provisions                         | -        | (107)         |
|                                    | <u>-</u> | <u>13,041</u> |
| Proceeds on sale comprise:         |          |               |
| Cash settlement from Class Limited | -        | 12,473        |
| Collection of trade receivables    | -        | 509           |
| Transaction costs                  | -        | (90)          |
|                                    | <u>-</u> | <u>12,892</u> |
| Loss on disposal before income tax | <u>-</u> | <u>149</u>    |

|  | 30 June<br>2022<br>\$'000 | December<br>2021<br>\$'000 |
|--|---------------------------|----------------------------|
|--|---------------------------|----------------------------|

**Note 14. Intangible assets**

**Goodwill**

|   |               |               |
|---|---------------|---------------|
| Balance at the beginning of the period          | 18,349        | 29,107        |
| Additions (note 12)                             | -             | 221           |
| Disposals (note 13)                             | -             | (11,124)      |
| Discontinued operations (note 11)               | (14,641)      | -             |
| Impairment to goodwill                          | (603)         | -             |
| Effect of foreign currency exchange differences | 103           | 145           |
|   | <u>3,208</u>  | <u>18,349</u> |
| Intellectual property                           | 2             | 14            |
| Development costs                               | 25,973        | 39,839        |
| <b>Total intangible assets</b>                  | <u>29,183</u> | <u>58,202</u> |

Within the Business Group Segment, an impairment charge of \$603 thousand has been incurred against the goodwill recorded on a Cash Generating Unit. Management re assessed the free cashflows and an extension of the timeline for achievement of the agreed earn out targets. The extension of the expected timeline for achievement of the earn out targets has resulted in a decrease in the value of the goodwill from \$730 thousand (31 December 2021) to \$127 thousand and a corresponding decrease in the associated deferred consideration, and as a result there is no impact in the statement of profit or loss. Management assessed the carrying value using a value in use discounted cash flow model with a discount rate of 10.8%.

**Note 15. Subsequent events**

The sale of the Practice Management, Account Group completed on 1 August 2022. Net after tax proceeds are expected to be used to repay some borrowings and pay a special dividend to shareholders.

## Directors' Declaration

The directors declare that:

in the opinion of the directors:

- (a) the financial statements and notes of the consolidated entity are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the financial position as at 30 June 2022 and the performance for the half-year ended on that date of the consolidated entity; and
  - (ii) complying with accounting standards
- (b) there are reasonable grounds to believe that Reckon Limited will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the directors made pursuant to s.303(5) of the Corporations Act 2001.

On behalf of the Directors



Greg Wilkinson  
Chairman  
Sydney, 9 August 2022

## DECLARATION OF INDEPENDENCE BY GARETH FEW TO THE DIRECTORS OF RECKON LIMITED

As lead auditor for the review of Reckon Limited for the half-year ended 30 June 2022, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
2. No contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Reckon Limited and the entities it controlled during the period.



**Gareth Few**  
Director

**BDO Audit Pty Ltd**

Sydney, 9 August 2022

## INDEPENDENT AUDITOR'S REVIEW REPORT

To the members of Reckon Limited

### Report on the Half-Year Financial Report

#### Conclusion

We have reviewed the half-year financial report of Reckon Limited (the Company) and its subsidiaries (the Group), which comprises the condensed consolidated statement of financial position as at 30 June 2022, the condensed consolidated statement of profit or loss, the condensed consolidated statement of profit or loss and other comprehensive income, the condensed consolidated statement of changes in equity and the condensed consolidated statement of cash flows for the half-year ended on that date, a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying half-year financial report of the Group does not comply with the *Corporations Act 2001* including:

- (i) Giving a true and fair view of the Group's financial position as at 30 June 2022 and of its financial performance for the half-year ended on that date; and
- (ii) Complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

#### Basis for conclusion

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*. Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to the audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001* which has been given to the directors of the Company, would be the same terms if given to the directors as at the time of this auditor's review report.

#### Responsibility of the directors for the financial report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

### **Auditor's responsibility for the review of the financial report**

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 30 June 2022 and its financial performance for the half-year ended on that date and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

**BDO Audit Pty Ltd**

A stylized, handwritten signature of the BDO firm, appearing as 'BDO' in a cursive script.A handwritten signature in cursive script that reads 'Gareth Few'.

**Gareth Few**  
**Director**

Sydney, 9 August 2022