# FINANCIAL YEAR 2022 - ANNUAL GENERAL MEETING

AUGUST 24, 2022 - 6H PM (MONTREAL TIME) AUGUST 25, 2022 - 8H AM (SYDNEY TIME)



PREMIUM PRODUCT
TIER 1 JURISDICTION
HIGH QUALITY INFRASTRUCTURE

CHAMPION IRON 🖎

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#### SPECIFIC FORWARD-LOOKING STATEMENTS

In particular, but without limiting the foregoing, this Presentation contains forward-looking information and statements pertaining to Champion's and management's expectations, including with respect to the effectiveness of measures implemented to mitigate the risks of COVID-19; ongoing participation in region's vaccination campaign; additional health and safety action plans to minimize injury frequency rate; achievement of, and alignment with stakeholders regarding, sustainability objectives, social matters, governance and the implementation of related initiatives; greenhouse gas and carboduce objectives and initiatives; the impact of fluctuations in iron ore prices and freight pricing; position on the global cost curve; the ability of Champion and its products to participate in new technologies in the steel industry; product demand, pricing and related impact on the industry's focus to reduce emissions; ability to benefit from premium pricing; prospective customers; product development; optimization and improvement of operations; cost and capital management; Champion's ability to advance the Phase II expansion project and its funding, completion timeline, impact on nameplate capacity, expected production and capital expenditures and project economics; the revision of the Kami Project scope and feasibility study; the collaboration with Caterpliar and Toromont Cat to develop, test and implement advanced drilling technologies alimed to potentianal productivity and reducing energy construction; regional prospects for further development; and the Company's growth generally. Forward-looking statements or information are based on a number of factors, expectations or of Champion which have been used to develop that the number of advanced or information are based on a number of factors, expectations or of Champion which have been used to develop the thing the properties of the

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Champion cautions that the foregoing list of risks and uncertainties is not exhaustive. There can be no assurance that such information will prove to be accurate as actual results and future events could differ materially from those anticipated in such forward-looking information. Accordingly, readers should not place undue reliance on forward-looking information.

#### ADDITIONAL UPDATES

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Certain financial measures used by the Company to analyze and evaluate its results are non-IFRS financial measures or ratios and supplementary financial measures. Each of these indicators is not a standardized financial measure under the IFRS and might not be comparable to similar financial measures used by the rissuers. These indicators are intended to provide additional information and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS. The non-IFRS and other financial measures included in this Presentation are: total cash cost or C1 cash cost, AISC, BEITDA and EBITDA margin, net average realized selling price per dust sold, gross average realized selling price per dust sold, gross average realized selling price per dust sold, adjusted EPS, cash profit margin and available liquidity. When applicable, a quantitative reconciliation to the most directly comparable in Scussion and Analysis for the fiscal year ended March 31, 2022 and the three-month period ended June 30, 2022, respectively, available on SEDAR at <a href="https://www.asx.com.au/www.as

#### BLOOM LAKE FEASIBILITY STUDY

On June 20, 2019, Champion released the results of the Feasibility Study for the Bloom Lake Mine – Feasibility Study Phase 2" by BBA
Inc., Soutex and WSP Canada Inc., having an effective date of June 20, 2019 and filed on August 2, 2019 (the "Phase II Feasibility Study"). Champion is not aware of any new information or data that materially affects the information included in the Phase II Feasibility Study and confirms that all material assumptions and technical parameters underpinning the estimates in the Phase II Feasibility Study and confirms that all materially changed. The Phase II Feasibility Study is available at <a href="https://www.sedar.com">www.sedar.com</a>, on the ASX at <a href="https://www.sedar.com">www.sedar.com</a>, or or Champion 's website at <a href="https://www.sedar.com">www.championiron.com</a>.

#### QUALIFIED PERSON AND DATA VERIFICATION

Mr. Vincent Blanchet, Senior Geologist at Quebec Iron Ore Inc., a wholly-owned subsidiary of the Company (P.Geo.) is a "qualified person" as defined by National Instrument 43-101 and has reviewed and approved the disclosure of the scientific and technical information contained in this Presentation. Mr. Blanchet's review and approval does not include statements as to the Company's knowledge or awareness of new information or data or any material changes to the material assumptions and technical parameters underpinning the Phase II Feasibility Study. Mr. Blanchet is a member of the Ordre des Ingénieurs du Québec.

### **FY2022 HIGHLIGHTS: NEW RECORDS SET**



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**%** 

CONCENTRATE PRODUCED

7,907,300 WMT

REVENUE

\$1,460.8M

CONCENTRATE SOLD

7,650,600 DMT

EBITDA<sup>1</sup>

\$925.8M

TOTAL CASH COST<sup>1</sup>

\$58.9/DMT

**NET INCOME** 

\$522.6M

ALL-IN SUSTAINING COST<sup>1</sup>

\$73.1/DMT

BASIC EPS

\$1.03

### FY2022: HEALTH & SAFETY



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- → No serious injuries reported during the period
- → Implemented additional measures for monitoring contractors' health & safety practices
- → Preventive training of the significantly increased fire brigade team
- → Q1/FY23 Results: Improved health & safety statistics compared to FY2022 results

| QUEBEC IRON ORE + CONTRACTORS<br>FINANCIAL PERIODS |       |       |       |       |        |  |
|--|-------|-------|-------|-------|--------|--|
|  | 2019  | 2020  | 2021  | 2022  | Q1FY23 |  |
| Total Recordable Injury<br>Frequency Rate (TRIFR)  | 4.78  | 4.10  | 2.94  | 4.29  | 3.23   |  |
| Disability Injury Severity Rate<br>(DISR)          | 11.20 | 24.94 | 19.55 | 31.44 | 15.24  |  |



#### **COVID-19 MEASURES**

- → Maintained the COVID-19 testing laboratory at the Bloom Lake mine with strict measures to adapt operations and conform to or exceed the Government's directives
- → Contributed to vaccination efforts in the Uashat Mak Mani-Utenam First Nations community

#### **FY2022: FOCUS ON SUSTAINABILITY**



- → No occurrence of major environmental issues
- → Declared that the National Day for Truth and Reconciliation and the National Indigenous Peoples Day to be treated as an occasion for employees to recognize and honour the culture of First Nations communities
- → Ongoing program revegetating areas affected by operations
- → Completed the 2021 Sustainability Report, including Task Force on Climate-Related Financial Disclosure (TCFD), available on the Company's website at www.championiron.com
- → Launched the women's mentoring program dedicated to improving the integration and recruitment of more women into the Company's workforce
- → Employee turnover rate of 6.9%, being the lowest since the commissioning of Bloom Lake in 2018\*









<sup>\*</sup>This data covers the 12-month period of January 1, 2021, to December 31, 2021.

#### **ENVIRONMENTALLY COMMITTED**



- → Committing to greenhouse gas (GHG) emission reductions of 40% by 2030, based on 2014 emission intensity with additional consideration for the targeted nameplate capacity of 15 Mtpa. The Company is also committed to be carbon neutral by 2050
- → Targets are in line with the Paris Agreement 2 degrees Celsius scenarios, with the Canadian government GHG reduction and with the Science Based Targets Initiative (SBTi) framework
- → Identified emission reduction initiatives and evaluating resources required to reach objectives







### **FY2022: CREATING A POSITIVE IMPACT**



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881 Employees\*

**58** Local and indigenous jobs\*

\$393M Sourcing from local suppliers\*\*

\$484M Corporate taxes\*\*

\$475M Mining duties\*\*

\$117M Salaries & benefits\*\*





100% Compliance with tailings management\*

93% Of mining wastewater reused or recycled\*

17 Hectares of revegetated area\*

<sup>\*</sup>Calendar 2021; see 2021 Sustainability Report at <a href="www.championiron.com">www.championiron.com</a> for additional details \*\* Financial year 2022

### FY2022 AND FY2023/Q1: MILESTONES



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- → Mitigated the impact of COVID-19 to the Company's operations
- ightarrow Acquired the Kami project and completed the first rail shipments from the Phase II expansion project

→ Acquired the Pointe-Noire pellet plant and announced a MOU with an international steel maker to study the production of Direct Reduction (DR) pellets



COMPLETED FIRST RAIL SHIPMENTS FROM BLOOM LAKE'S PHASE II EXPANSION

ACQUIRED THE POINTE NOIRE PELLETIZING FACILITY AND ENTERED MOU WITH AN INTERNATIONAL STEELMAKER

REFINANCED THE CREDIT FACILITY WITH A REVOLVING FACILITY

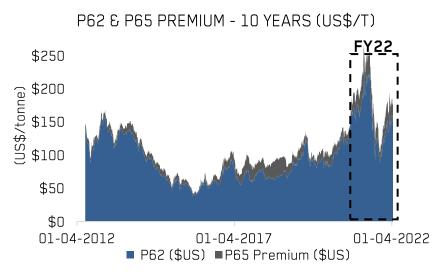
COMMITTED TO GHG EMISSION REDUCTION TARGETS

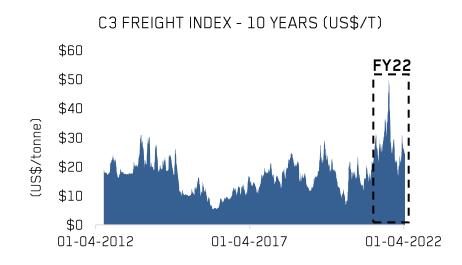
ANNOUNCED MR DONALD TREMBLAY AS CFO

#### **FY2022: INDUSTRY OVERVIEW**



- $\rightarrow$  P65 index average of US\$179.9/dmt in FY2022, an increase of 25% from the previous year
- ightarrow Average premium of P65 over P62 of 17.4%, 5.3 percentage points higher than the previous year
- → Volatile C3 freight index averaging US\$28.0/t in FY2022, an increase of 76% from the previous year
- → Q1/FY23 Results: Iron ore prices declined following China's reoccurring COVID-19 lockdowns and seasonal increase in iron ore supply from major producing hubs





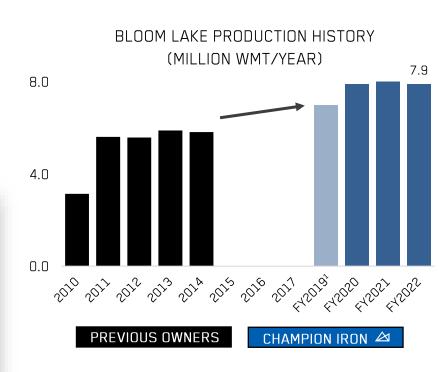


### **FY2022 RESULTS: STABLE AND RISING PRODUCTION**



- → Production continues to track favourably towards Bloom Lake's nameplate capacity
- → Q1/FY23 Results: Completed the first production from the Phase II expansion project, resulting in record quarterly production in Q1/FY2023 of 2.28M wmt of iron ore concentrate

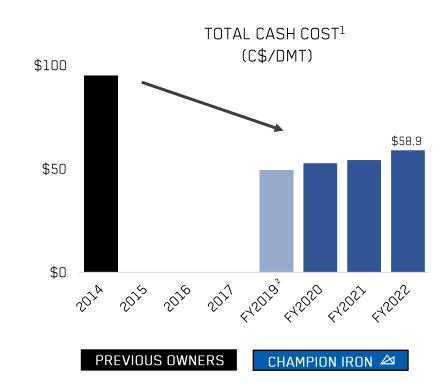




### **FY2022 RESULTS: PROVEN COST STRUCTURE**



- → Annual total cash costs¹ of \$58.9/t up 9% year over year primarily due to rising fuel prices, commissioning of additional equipment for the Phase II and minor unplanned maintenance
- → Q1/FY23 Results: Increase in total cash costs¹ to \$74.0/t, negatively impacted by additional activities and scheduled upfront preparation costs in anticipation of Phase II commercial production, commissioning of additional equipment and global inflationary pressures

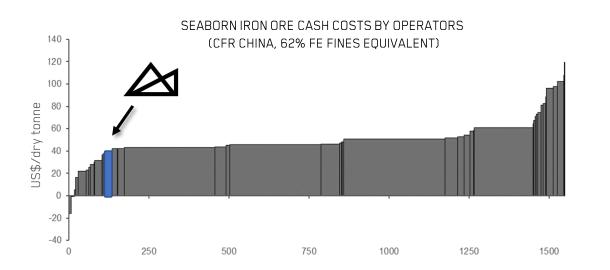


### PROVEN COMPETITIVE COST PROFILE



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→ Benefitting from premium pricing, recent data ranks Champion among the cost leaders in the industry (62% Fe equivalent)





### **FY2022: PREMIUM PRODUCT PRICING**



→ FY2022 gross realized price<sup>1</sup>, including provisional price adjustments, of US\$188.6/t, which compares favorably to the P65 high-grade index average of US\$179.9/t

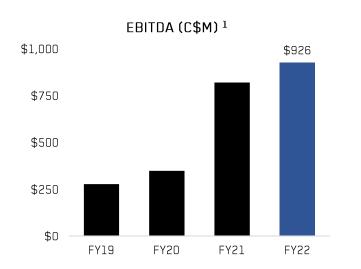
→ Net realized price of \$190.9/t, an increase of 14.4% year over year

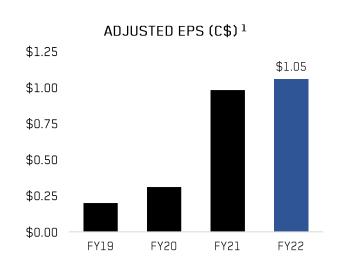


### **FY2022: FINANCIAL RESULTS**



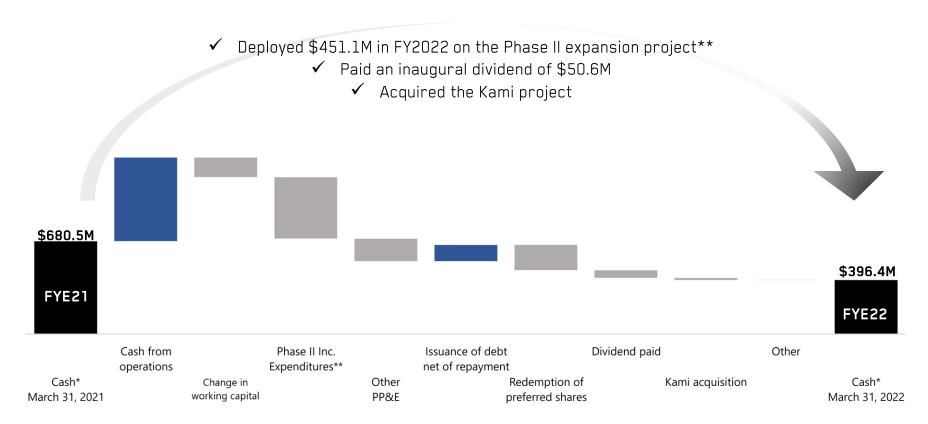
- → Several record annual financial results with year over year increases in EBITDA¹ and adjusted EPS¹ of 12.9% and 8.2%, respectively
- → Stable year on year cash profit margin¹ and EBITDA¹ margin of 61.7% and 63.4%, respectively
- $\rightarrow$  Q1/FY23 Results: Reported EBITDA<sup>1</sup> and adjusted EPS<sup>1</sup> of \$94.9M and \$0.10, respectively





### FY2021 → FY2022: POSITIONED FOR GROWTH





<sup>\*</sup>Cash on hand includes short-term investments. Cash includes restricted cash of \$44M as of March 31, 2022

<sup>\*\*</sup>Phase II expenditures excluding start-up costs, including advances and deposit to SFPPN, and QNSL

#### DILIGENT CAPITAL MANAGEMENT



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#### INCREASED FINANCIAL FLEXIBLITY

- Completed the refinancing of the US\$400M Credit Facility with a US\$400M general purpose Revolving Facility
- Revolving Facility provides increased financial flexibility, lifted the restricted cash covenant of \$43.7M, and reduced the cost of capital
- Drew US\$180M on the Revolving Facility, equivalent to the previous Credit Facility balance as at March 31, 2022
- Underwritten by sophisticated global financiers

## Inaugural dividend of \$0.10 per ordinary share paid on

CONTINUED CAPITAL RETURN STRATEGY

- March 1, 2022
- → Paid a subsequent dividend of \$0.10 per ordinary share on June 28, 2022, in connection with the FY2022 annual results

#### GENERAL PURPOSE REVOLVING FACILITY SYNDICATE

























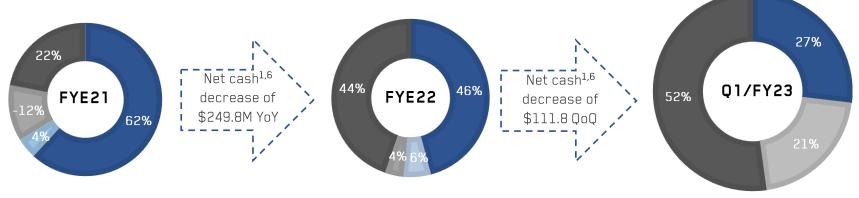


#### **FY2022: ROBUST BALANCE SHEET**

TSX: CIA | ASX: CIA | OTCQX: CIAFF

|      |  | FY2022   |  |
|------|--|----------|--|
| \$ ] | Cash & S-T Investments                   | \$352.7M |  |
|      | Restricted cash <sup>2</sup>             | \$43.8M  |  |
|      | Working capital <sup>1,3</sup>           | \$28.4M  |  |
|      | Short-term & Long-Term Debt $^{1,4}$     | \$343.1M |  |
|      | Available & undrawn loans <sup>1,5</sup> | \$393.3M |  |
|      |  |          |  |

- → Decline in net cash<sup>1,6</sup> (including working capital) year over year as the Company advanced the Phase II expansion project
- → Q1/FY23 results: Available liquidity¹ as at June 30, 2022, of \$571.0M, including \$187.1M in cash and cash equivalent and S-T investments



■ Cash and cash equivalents\* ■ Restricted cash ■ Working Capital ■ LTD Face value \*\*

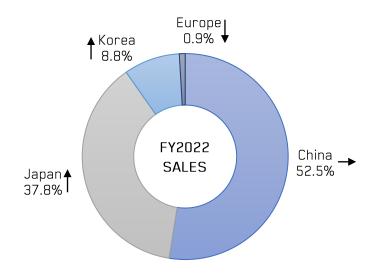


#### **DIVERSIFIED CUSTOMER BASE**



- → New agreements with customers ex-China expected to further diversify the Company's customer base
- → Unaffected sales dynamic despite the disrupted global trade flows resulting from the conflict in Ukraine
- → Multiple organic growth projects being evaluated to enable the Company to engage with new customers and markets





#### PHASE II - SIGNIFICANT MILESTONE



- → Commissioning of the Phase II expansion project achieved ahead of the previously anticipated mid-2022 target despite pandemic-related challenges
- → On May 3, 2022, completed the project's first rail shipments containing 24,304 wet metric tonnes of high-grade 66.2% Fe iron ore concentrate
- → Significant milestone for the region recognized with ceremonies attended by our employees, partners and government officials



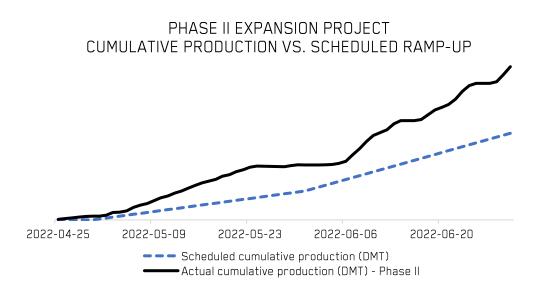




#### PHASE II - RAMPING-UP AS SCHEDULED



- → Commissioning of the Phase II project's first production line achieved in late April 2022, with the second production line commissioned in June 2022
- → Phase II project's cumulative production to date compares favourably to the scheduled ramp-up production assumptions
- → Optimizing systems to achieve commercial production as scheduled by the end of calendar 2022





#### PELLETIZING OPPORTUNITY





- Entered into a definitive purchase agreement to acquire the Pointe-Noire pelletizing facility from the Société Ferroviaire et Portuaire de Pointe-Noire for a cash consideration of \$2.5M
- → The plant was commissioned in 1965 with an original capacity of 6 Mtpa and was put on care and maintenance in 2013



Pointe Noire Pelletizing Facility



- Entered into a MOU with an International steelmaker to complete a feasibility study to evaluate re-commissioning the pellet plant and produce Direct Reduction ("DR") grade pellets
- → Benefiting from its industrial site and strategic location adjacent to the port facilities currently used by Champion, the plant provides a relatively rapid opportunity for commercial production



NR Grade Pellets

#### **GREEN STEEL SOLUTIONS**



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- → Champion is well positioned to service the steel industry's transition to Electric Arc Furnaces (EAF) with its growth projects focused on DR quality iron ore products
  - → Study evaluating the reprocessing and infrastructure required to commercially produce a 69% Fe DR grade pellet feed product
- → Advancing the Kami project's feasibility study, including its capability to produce DR grade pellet feed
- → Feasibility study to evaluate the investments required to re-commission the Pointe-Noire pellet plant and produce DR grade pellets







#### **NEAR-TERM**



Conceptual Floatation Plant

#### H1/2023



Kami project

#### 2023

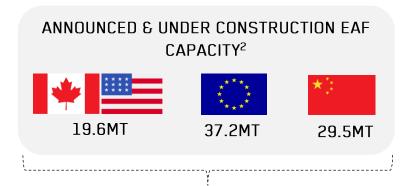


Pointe Noire Pelletizing Facility

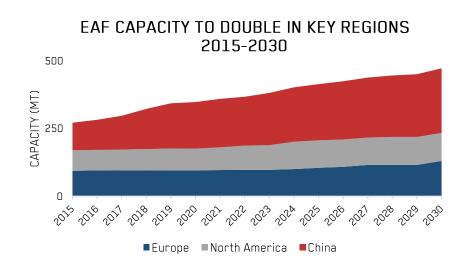
#### **GREEN STEEL TRANSITION ACCELERATING**



- → The steel industry, representing 8% of global CO2 emissions, is transitioning from Blast Furnaces to EAF to reduce emissions
- → The transition towards EAF steelmaking is accelerating globally, including the announcement of 59 new plants in China since the beginning of 2021¹, which is expected to trigger additional Direct Reduced Iron (DRI) demand



New EAF capacity to require -45Mt/year of additional DR feed quality iron ore<sup>3</sup>, more than doubling the current merchant market size<sup>4</sup>



#### FINANCIAL YEAR 2023 FOCUS



- ightarrow Priority on the health and safety of our employees, partners and communities
- → Ramp-up the Phase II expansion project to commercial production
- → Manage costs while mitigating inflationary pressures
- → Implement growth strategy and advance the feasibility studies including the DR pellet feed project, the Kami project and the DR pellet project
- → Diligent capital management and consideration for shareholder returns



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**INGENUITY** 



**RESPECT** 



TRANSPARENCY

UPHOLDING
OUR VALUES
FOR A
SUSTAINABLE
FUTURE



# THANK YOU!



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**医副部形式性病 医多侧外形理性折消 医水柱萎缩管外对抗切坏性结合治疗**法

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