

# APPENDIX 4E – UNAUDITED PRELIMINARY FINAL REPORT YEAR ENDED 30 JUNE 2022

# Energy Action Limited (ASX: EAX) - ACN 137 363 636

### 1. Results for announcement to the market

|   | % change | 30-Jun-22   | 30-Jun-21   |
|---|----------|-------------|-------------|
| Revenue from ordinary activities                          | -28%     | 10,378,029  | 14,359,111  |
| Statutory Profit/(Loss) after tax attributable to members | 184%     | (2,841,941) | (1,000,258) |
| Operating Profit/(Loss) after tax attributable to members | 565%     | (2,789,699) | (419,560)   |
|   |          |             |             |
| Basic earnings per share (Statutory)                      | 184%     | (10.53c)    | (3.71c)     |
| Diluted earnings per share (Statutory)                    | 184%     | (10.53c)    | (3.71c)     |
|   |          |             |             |
| Basic earnings per share (Operating)                      | 567%     | (10.34c)    | (1.55c)     |
| Diluted earnings per share (Operating)                    | 567%     | (10.34c)    | (1.55c)     |

### 2. Dividends

|                     | Cents per share | Franked amount per<br>share | Payment date | Record date |
|---------------------|-----------------|-----------------------------|--------------|-------------|
| 2022 final dividend | NIL             | NIL                         |              |             |

# **Brief Explanation of Statutory and Operating Profit**

Statutory Profit / (Loss) and Statutory Earnings per share are prepared in accordance with Australian Accounting Standards and the Corporations Act.

The decrease in year-on-year revenue from \$14.36M to \$10.38M is due to a combination of lower customer energy demand caused by COVID and customers deferring their energy auctions due to significant higher energy prices and market volatility.

Statutory Loss after tax of \$2,8M has increased by 184% as compared to the FY21 Statutory Loss of \$1.M. FY21 Statutory Loss after tax included \$580,698 of Significant Items, while FY22 statutory loss includes \$52,242 of Significant Items. Operating Loss after tax for the year ended 30 June 2022 was \$2.78M which is greater than the prior year Operating Loss after tax of \$419,560.

Despite operating expenses (excluding one off impairment of software and right of use assets) decreasing year-on-year from \$15.2M to \$12.0M, the reduction in revenue in FY22 has caused the increase in Statutory Loss from \$1M Loss in FY21 to a Loss of \$2.8M in FY22.

Operating Profit after tax is defined as Statutory Loss excluding significant items and is reported to give information to shareholders that provide a greater understanding of operating performance by removing Significant Items and facilitating a more representative comparison of performance between financial periods.



# 3. Net tangible assets

|                                | 30 June 2022 | 30 June 2021 |
|--------------------------------|--------------|--------------|
| Net tangible assets per share^ | (\$0.05)     | \$0.04       |

<sup>^</sup> Excludes internally generated software and Right of Use Asset. Net tangible assets totalling \$1.3 million as at 30 June 2022 (\$1.2 million as at 30 June 2021).

The Net tangible assets per share is negative for FY22 due to the increase of the Loans and Borrowings during FY22.

### 4. Status of audit

This Unaudited Preliminary Final Report is based on the attached Financial Report for the Year ended 30 June 2022 which is in the process of being audited. At the date of this Unaudited Preliminary Financial Report, the Company is not aware of any matter that would impact the reported results.



# Unaudited Financial Report for the year ended 30 June 2022

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# **Corporate information**

ACN: 137 363 636

#### **Directors**

Murray Bleach - Non-Executive Chairman

Nitin Singhi – Independent Non-Executive Director (resigned 23 September 2021)

Paul Meehan – Non-Executive Director

Bruce Macfarlane – Executive Director and Interim CEO

### **Company Secretary**

Kim Bradley-Ware

### **Registered Office and principal place of business**

Level 5, 56 Station Street Parramatta NSW 2150

#### **Share Register**

Link Market Services Limited Level 12 680 George Street Sydney NSW 2000

Energy Action Limited shares (EAX) are listed on the Australian Securities Exchange (ASX)

#### **Solicitors**

DLA Piper No 1 Martin Place Sydney NSW 2000

#### **Bankers**

Commonwealth Bank of Australia Level 3, 101 George Street Parramatta NSW 2150

#### **Auditors**

RSM Australia Partners Level 13, 60 Castlereagh Street Sydney, NSW 2000

### **Corporate Calendar dates:**

Date of Annual General Meeting: 9 November 2022.

Closing date for Director Nominations: 20 September 2022.



### **2022 Financial Performance**

A reconciliation of the Group's Statutory NPAT to Operating NPAT and EBITDA is shown in the table below:

|  |             | NPAT        |          | EBITDA      |           |          |
|--|-------------|-------------|----------|-------------|-----------|----------|
| \$                                     | 30-Jun-22   | 30-Jun-21   | Variance | 30-Jun-22   | 30-Jun-21 | Variance |
| Statutory results                      | (2,841,941) | (1,000,258) | -184%    | (1,487,144) | (506,502) | -194%    |
| Add back Significant Items after tax:  |             |             |          |             |           |          |
| Restructuring cost                     | 78,777      | 333,022     | 76%      | 105,036     | 450,029   | 77%      |
| Asset write down                       | 733         | -           | -100%    | -           | -         | 0%       |
| Impairment of Software                 | -           | -           | 0%       | 1,087,238   | -         | -100%    |
| Impairment of Intangibles <sup>2</sup> | 815,428     | 374,524     | 118%     | -           | 506,113   | 100%     |
| Other items                            | 47,095      | 14,236      | -231%    | 62,794      | 19,239    | -226%    |
| Government<br>Assistances <sup>3</sup> | (808,354)   | (599,664)   | 35%      | (808,354)   | (810,357) | 0%       |
| Onerous contracts & leases 4           | (81,437)    | 458,580     | -118%    | (108,583)   | 619,703   | -118%    |
| Operating profit after tax             | (2,789,699) | (419,560)   | 565%     | (1,149,013) | 278,225   | -513%    |

### **Revenues**

| Revenue \$  | FY22       | FY21       | vs FY21 \$  | vs FY21 % |
|---|------------|------------|-------------|-----------|
| Energy Buying   | 3,549,648  | 5,490,400  | (1,940,752) | -35%      |
| Energy Management                                       | 5,870,480  | 7,511,386  | (1,640,906) | -22%      |
| Embedded Networks <sup>1</sup>                          | 958,439    | 1,334,067  | (375,628)   | -28%      |
| Other   | (538)      | 23,258     | (23,796)    | -102%     |
| Total Revenue   | 10,378,029 | 14,359,111 | (3,981,082) | -28%      |
| Repositioned Advisory<br>Products                       | -          | 21,743     | (21,743)    | -100%     |
| Total Revenue less<br>Repositioned Advisory<br>Products | 10,378,029 | 14,337,368 | (3,959,339) | -28%      |

On 5 April 2022, the Company announced it had sold its embedded networks business. The transaction is expected to complete in October 2022

Accelerated Depreciation & Amortisation on specific items of Software
 Impairment of Right of Use Asset (FY22), customer and contract management platform in CRM (FY21)
 Jobkeeper, Cashboost & payroll tax relief
 Onerous Contracts relating to technology infrastructure and rental premises



# **Unaudited Financial Statements**

# **Consolidated Statement of Comprehensive Income**

For the year ended 30 June 2022

|   | Note | Note Conso  |             |  |
|---|------|-------------|-------------|--|
|   |      | 2022        | 2021        |  |
|   |      | \$          | \$          |  |
| Revenue   |      | 10,378,029  | 14,359,111  |  |
| Total Revenue   | 1.1  | 10,378,029  | 14,359,111  |  |
| Cost of goods and services sold   |      | (793,119)   | (600,936)   |  |
| Employee benefits expense   | 1.2  | (7,188,182) | (9,318,086) |  |
| Rental expense  |      | (240,913)   | (385,067)   |  |
| Travel costs  |      | (28,127)    | (42,884)    |  |
| Administration expenses   | 1.3  | (2,531,141) | (2,942,795) |  |
| Impairment of software  |      | (1,087,238) | -           |  |
| Impairment of right-of-use assets   |      | -           | (506,113)   |  |
| Restructuring cost  |      | (105,036)   | (450,029)   |  |
| Onerous contracts & leases  |      | 108,583     | (619,703)   |  |
| Depreciation and amortisation expense   | 1.4  | (681,492)   | (556,645)   |  |
| Financing costs   | 1.5  | (391,831)   | (282,617)   |  |
| Profit/(Loss) before income tax   |      | (2,560,467) | (1,345,764) |  |
| Income tax (expense)/benefit  |      | (281,474)   | 345,506     |  |
| Loss for the period attributable to owners of the parent entity                                     |      | (2,841,941) | (1,000,258) |  |
| Other comprehensive loss net of income tax that may be reclassified subsequently to profit and loss |      |             |             |  |
| Exchange differences on translation of foreign operations   |      | (2,048)     | (1,654)     |  |
| Total comprehensive loss for the period attributable to owners of the parent entity                 |      | (2,843,989) | (1,001,912) |  |
| Logo per chare:   |      | Cents       | Cents       |  |
| Loss per share:  Basic loss per share for the year attributable to ordinary equity                  | 2    | Cents       | Cents       |  |
| holders of the parent   | 2    | (10.53)     | (3.71)      |  |
| Diluted loss per share for the year attributable to ordinary equity holders of the parent           | 2    | (10.53)     | (3.71)      |  |



# **Consolidated Statement of Financial Position**

For the year ended 30 June 2022

|                                      | Note         | Co           | onsolidated Group |
|--------------------------------------|--------------|--------------|-------------------|
|                                      |              | 2022         | 2021              |
|                                      |              | \$           | \$                |
| ASSETS                               |              |              |                   |
| CURRENT ASSETS                       |              |              |                   |
| Cash and cash equivalents            | 3            | 1,859,646    | 2,423,004         |
| Trade and other receivables          |              | 981,104      | 1,431,227         |
| Current Tax Asset                    |              | (13)         | 152,695           |
| Other assets                         | 4            | 2,625,732    | 4,458,581         |
| TOTAL CURRENT ASSETS                 | _            | 5,466,469    | 8,465,507         |
| NON-CURRENT ASSETS                   | _            |              |                   |
| Trade and other receivables          |              | 54,736       | 69,141            |
| Property, plant and equipment        |              | 70,460       | 101,609           |
| Other assets                         | 4            | 2,217,261    | 3,003,618         |
| Other Intangible assets              |              | 487,681      | 1,028,219         |
| Deferred tax asset                   |              | -            | 281,473           |
| Right of Use Asset                   | 4(a)         | 526,527      | 264,766           |
| TOTAL NON-CURRENT ASSETS             |              | 3,356,665    | 4,748,826         |
| TOTAL ASSETS                         |              | 8,823,134    | 13,214,333        |
| CURRENT LIABILITIES                  | _            | , ,          | · · · · ·         |
| Trade and other payables             |              | 719,987      | 2,308,409         |
| Short-term provisions                |              | 223,835      | 630,228           |
| Loans and Borrowings                 | 5            | 5,962,724    | 230,226           |
| Lease liability                      |              | 264,541      | 447,806           |
| TOTAL CURRENT LIABILITIES            | _            | 7,171,087    | 3,616,669         |
| NON-CURRENT LIABILITIES              |              |              |                   |
| Trade and other payables             |              | -            | 65,692            |
| Other long-term provisions           |              | 97,894       | 185,042           |
| Loans and Borrowings                 |              | 1,576,332    | 6,731,783         |
| Lease liability                      |              | 343,535      | 133,970           |
| TOTAL NON-CURRENT LIABILITIES        | _            | 2,017,761    | 7,116,487         |
| TOTAL LIABILITIES                    | _            | 9,188,848    | 10,733,156        |
| NET ASSETS                           | _            | (365,714)    | 2,481,177         |
| EQUITY                               | _            | <u> </u>     |                   |
| Issued capital                       | 6            | 6,837,906    | 6,837,906         |
| Share based payments reserve         |              | -            | 175,072           |
| Retained earnings                    |              | (13,930,386) | (11,256,519)      |
| Dividend profit reserve              |              | 6,723,064    | 6,723,064         |
| Foreign currency translation reserve |              | 3,702        | 1,654             |
| TOTAL EQUITY                         | <del>-</del> | (365,714)    | 2,481,177         |



# **Consolidated Statement of Changes in Equity**

### For the year ended 30 June 2022

| Consolidated Group                                    | Note | Ordinary<br>Issued<br>Share<br>Capital | Share<br>Based<br>Payments<br>Reserve | Retained<br>Earnings | Dividend<br>Profit<br>Reserve | Foreign<br>currency<br>translation<br>reserve | Interest<br>Swap<br>Reserve | Total       |
|---|------|--|---------------------------------------|----------------------|-------------------------------|---|-----------------------------|-------------|
|   |      | \$                                     | \$                                    | \$                   |                               | \$  | \$                          | \$          |
| Balance at 30 June 2020                               |      | 6,537,906                              | 167,832                               | (10,256,261)         | 6,723,064                     | 1,152   | -                           | 3,173,693   |
| Profit/(Loss) attributable to owners of parent entity |      | -                                      | -                                     | (1,000,258)          | -                             | -   | -                           | (1,000,258) |
| Foreign currency translation reserve                  |      | -                                      | -                                     | -                    | -                             | 502   | -                           | 502         |
| Total comprehensive income                            | -    | -                                      | -                                     | (1,000,258)          | -                             | 502   | -                           | (999,756)   |
| Issue of share capital                                |      | 300,000                                | -                                     | -                    | -                             | -   | -                           | 300,000     |
| Dividend profit reserve                               |      | -                                      | -                                     | -                    | -                             | -   | -                           | -           |
| Interest rate hedging reserve                         |      | -                                      | -                                     | -                    | -                             | -   | =                           | -           |
| Share based payments                                  |      | -                                      | 7,240                                 | -                    | -                             | -   | =                           | 7,240       |
| Dividends paid or provided for                        |      | -                                      | -                                     | -                    | -                             | -   | =                           | -           |
| Balance at 30 June 2021                               |      | 6,837,906                              | 175,072                               | (11,256,519)         | 6,723,064                     | 1,654   | -                           | 2,481,177   |
| Balance at 30 June 2021                               |      | 6,837,906                              | 175,072                               | (11,256,519)         | 6,723,064                     | 1,654   | -                           | 2,481,177   |
| Profit/(Loss) attributable to owners of parent entity |      | -                                      | -                                     | (2,841,941)          | -                             | -   | -                           | (2,841,941) |
| Foreign currency translation reserve                  |      | -                                      | -                                     | -                    | -                             | 2,048   | -                           | 2,048       |
| Total comprehensive income                            |      | -                                      | -                                     | (2,841,941)          | -                             | 2,048   | =                           | (2,839,893) |
| Issue of share capital                                |      | -                                      | -                                     | -                    | -                             | -   | -                           | -           |
| Dividend profit reserve                               |      | -                                      | -                                     | -                    | -                             | -   | -                           | _           |
| Interest rate hedging reserve                         |      | -                                      | -                                     | -                    | -                             | -   | -                           | -           |
| Share based payments                                  |      | -                                      | (175,072)                             | 168,074              | -                             | -   | =                           | (6,998)     |
| Dividends paid or provided for                        |      |  | -                                     | -                    | -                             | -   | =                           |             |
| Balance at 30 June 2022                               |      | 6,837,906                              | =                                     | (13,930,386)         | 6,723,064                     | 3,702   | =                           | (365,714)   |



# **Consolidated Statement of Cash Flow**

For the year ended 30 June 2022

|   | Note | Cons         | olidated Group |  |
|---|------|--------------|----------------|--|
|   |      | 2022         | 2021           |  |
|   |      | \$           | \$             |  |
| CASH FLOWS FROM OPERATING ACTIVITIES                            |      |              |                |  |
| Receipts from customers (inclusive of GST)                      |      | 13,803,259   | 16,811,386     |  |
| Payments to suppliers and employees (inclusive of GST)          |      | (13,515,467) | (17,662,305)   |  |
| Restructuring costs   |      | (329,092)    | (225,973)      |  |
| Government assistance   |      | 808,354      | 1,103,500      |  |
| Onerous Contracts   |      | (120,421)    | (407,470)      |  |
| Other Significant items   |      | (116,706)    | -              |  |
| nterest received  |      | 123          | 1,065          |  |
| nterest paid  |      | (242,950)    | (208,324)      |  |
| ncome tax (paid)/refunded                                       |      | 152,707      | 18,777         |  |
| Net cash (used in) / provided by operating activities           |      | 439,807      | (569,344)      |  |
| CASH FLOWS FROM INVESTING ACTIVITIES                            |      |              |                |  |
| Purchase of property, plant and equipment                       |      | (36,860)     | (69,299)       |  |
| Software development costs                                      |      | (947,837)    | (757,130)      |  |
| Net cash used in investing activities                           |      | (984,697)    | (826,429)      |  |
| CASH FLOWS FROM FINANCING ACTIVITIES                            |      |              |                |  |
| Bank Loan (repayment) / drawdowns                               |      | (1,000,000)  | 800,000        |  |
| Proceeds from loan from Directors                               |      | 1,500,000    | -              |  |
| Capital raised  | 6    | -            | 300,000        |  |
| Repayment of Lease Liability                                    |      | (470,542)    | (477,121)      |  |
| Debt establishment fees   |      | (47,926)     | -              |  |
| Net cash (used in) / provided by financing activities           |      | (18,468)     | 622,879        |  |
| Net (decrease)/increase in cash held                            |      | (563,358)    | (772,894)      |  |
| Cash (including restricted cash) at beginning of financial year |      | 2,423,004    | 3,195,898      |  |
| Cash (including restricted cash) at end of financial year       | 3    | 1,859,646    | 2,423,004      |  |



# Notes to the Financial Statements for year ended 30 June 2022

# **Note 1: Revenue, Other Income and Expenses**

1.1

| Year-ended 30-Jun-22                | Energy<br>Buying<br>\$ | Energy<br>Management<br>\$ | Embedded<br>Networks<br>\$ | Others | Total<br>\$ |
|-------------------------------------|------------------------|----------------------------|----------------------------|--------|-------------|
| Revenue from Contract with Customer | 3,549,648              | 5,870,480                  | 958,439                    | (538)  | 10,378,029  |
|                                     | 3,549,648              | 5,870,480                  | 958,439                    | (538)  | 10,378,029  |

| Year-ended 30-Jun-21                | Energy<br>Buying<br>\$ | Energy<br>Management<br>\$ | Embedded<br>Networks<br>\$ | Others | Total      |
|-------------------------------------|------------------------|----------------------------|----------------------------|--------|------------|
| Revenue from Contract with Customer | 5,490,400              | 7,511,386                  | 1,334,067                  | 23,258 | 14,359,111 |
|                                     | 5,490,400              | 7,511,386                  | 1,334,067                  | 23,258 | 14,359,111 |

| 1.2             |          |
|-----------------|----------|
| <b>Employee</b> | benefits |

| Total Employment benefits   | 7,188,182 | 9,318,086 |  |
|-----------------------------|-----------|-----------|--|
| Government assistance       | (808,354) | (810,357) |  |
| Other                       | 139,022   | 603,658   |  |
| Share based payment expense | (7,020)   | 16,131    |  |
| Superannuation              | 621,887   | 848,532   |  |
| Commissions                 | 593,992   | 235,471   |  |
| Salaries                    | 6,648,655 | 8,424,651 |  |
| ·                           |           |           |  |

| Total Employment beliefits       | 7,100,102 | 3,310,000 |  |
|----------------------------------|-----------|-----------|--|
|                                  |           |           |  |
| 1.3                              |           |           |  |
| Administrative costs             |           |           |  |
| Accounting, audit and tax fees   | 187,006   | 185,339   |  |
| Advertising and marketing        | 380,275   | 303,426   |  |
| Legal and professional fees      | 40,322    | 71,242    |  |
| Telephone and internet           | 39,289    | 24,809    |  |
| Computer maintenance costs       | 776,111   | 1,189,396 |  |
| Bad debt expense                 | 80,659    | 20,332    |  |
| Recruitment Costs                | 148,837   | 54,377    |  |
| Insurance Costs                  | 213,734   | 227,522   |  |
| Subscription                     | 141,089   | 111,609   |  |
| Entertainment & sustenance costs | 14,963    | 60,271    |  |
| FBT expense                      | 36,181    | 57,767    |  |
| Consulting                       | 132,250   | 190,006   |  |
| Other expenses                   | 340,425   | 446,699   |  |
| Total Administrative costs       | 2,531,141 | 2,942,795 |  |



### Note 1: Revenue, Other Income and Expenses (continued)

| 1.4                               |         |         |
|-----------------------------------|---------|---------|
| Depreciation and amortisation     |         |         |
| Depreciation                      | 68,009  | 104,726 |
| Lease depreciation                | 212,345 | 208,313 |
| Amortisation - Software           | 401,138 | 243,606 |
| Total Depreciation & Amortisation | 681,492 | 556,645 |
| 1.5                               |         |         |
| Financing costs / (income)        |         |         |
| Interest income                   | (123)   | (1,065) |
| Interest expense - Bank Loan      | 243,246 | 210,731 |
| Interest expense – Directors Loan | 76,332  | =       |
| Borrowing costs                   | 49,640  | 25,746  |
| Lease interest                    | 22,736  | 47,205  |
| Total Financing costs / (income)  | 391,831 | 282,617 |

### **Note 2: Earnings per Share**

Basic earnings per share amounts are calculated by dividing net profit for the year attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share amounts are calculated by dividing the net profit attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all dilutive potential ordinary shares into ordinary shares.

The following reflects the income and share data used in the basic diluted earnings per share computations:

|   | 2022        | 2021        |
|---|-------------|-------------|
|   | \$          | \$          |
| Net loss attributable to ordinary equity holders of the parent from continuing operations           | (2,841,941) | (1,000,258) |
| Net loss attributable to ordinary equity holders of the parent for basic earnings                   | (2,841,941) | (1,000,258) |
| Net loss attributable to ordinary equity holders of the parent adjusted for the effect of dilutions | (2,841,941) | (1,000,258) |
|   | 2022<br>No. | 2021<br>No. |
| Weighted average number of ordinary shares for basic earnings per share                             | 26,988,600  | 26,988,600  |
| Effect of dilution:   |             |             |
| Performance rights  | -           | -           |
| Weighted average number of ordinary shares adjusted for the effect of dilution                      | 26,988,600  | 26,988,600  |
| Basic earnings / (loss) per share (Statutory)   | (10.53)     | (3.71)      |
| Diluted Earnings / (loss) per share (Statutory)   | (10.53)     | (3.71)      |

There have been no other transactions involving ordinary shares or potential ordinary shares between the reporting date and the date of completion of these financial statements.

Under the accounting standards, losses are not diluted.



# Note 3: Cash and Cash Equivalents

|                   |      | Consoli   | solidated Group |  |
|-------------------|------|-----------|-----------------|--|
|                   | Note | 2022      | 2021            |  |
|                   |      | \$        | \$              |  |
| Cash at bank*     |      | 1,852,428 | 2,415,726       |  |
| Restricted cash** |      | 7,218     | 7,278           |  |
| Total Cash        |      | 1,859,646 | 2,423,004       |  |

<sup>\*</sup>Cash at bank earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Group, and earn interest at the respective short-term deposit rates.

### **Note 4: Other Assets**

|                          | Consoli   | Consolidated Group |  |
|--------------------------|-----------|--------------------|--|
|                          | 2022      | 2021               |  |
|                          | \$        | \$                 |  |
| CURRENT                  |           |                    |  |
| Prepayments              | 163,408   | 465,100            |  |
| Other assets             | 93,688    | 240,165            |  |
| Work in progress         | 132,934   | 333,835            |  |
| Revenue not invoiced*    | 2,235,702 | 3,419,481          |  |
|                          | 2,625,732 | 4,458,581          |  |
| NON CURRENT              |           |                    |  |
| Other non current assets | -         | 246,598            |  |
| Revenue not invoiced*    | 2,217,261 | 2,757,020          |  |
|                          | 2,217,261 | 3,003,618          |  |

<sup>\*</sup> These represents conditional contract asset

|  | Consolidated Group |             |
|--|--------------------|-------------|
|  | 2022               | 2021        |
|  | \$                 | \$          |
| CONTRACT ASSETS (CURRENT + NON CURRENT)                            | 4,452,963          | 6,176,501   |
| Reconciliation:  |                    |             |
| Reconciliation of the written down values at the beginning and end |                    |             |
| of the current and previous financial year are set our below:      |                    |             |
| Opening Balance:   | 6,176,501          | 6,168,677   |
| Additions  | 2,492,261          | 4,490,880   |
| Transfer to Trade Receivables                                      | (4,215,799)        | (4,483,056) |
|  | 4,452,963          | 6,176,501   |

<sup>\*\*</sup>Refers to cash held in the Energy Action Employee Share Trust; an entity used to manage employee equity plans as well as cash bank guarantee held by the bank.



### Note 4(a): Right-of-use Assets

|                          | Consol    | Consolidated Group |  |
|--------------------------|-----------|--------------------|--|
|                          | 2022      | 2021<br>\$         |  |
|                          | \$        |                    |  |
| NON CURRENT              |           |                    |  |
| Right of use asset:      |           |                    |  |
| At cost                  | 812,780   | 1,331,038          |  |
| Impairment               | (193,507) | (506,113)          |  |
| Accumulated depreciation | (92,746)  | (560,159)          |  |
|                          | 526,527   | 264,766            |  |

Due to COVID the premises in Sydney and Melbourne were unoccupied for periods of the fiscal period and with flexible working from home arrangement now in place, the Right-of-use Assets have been impaired. The company has entered into a new lease with a smaller rental footprint over its Parramatta office as at 1 July 2022.

### **Note 5: Loans and Borrowings**

| Consolic |           | dated Group  |  |
|----------|-----------|--|--|
| Note     | 2022      | 2021   |  |
|          | \$        | \$   |  |
|          |           |  |  |
|          | 6,000,000 | 250,000  |  |
|          | (37,276)  | (19,774)   |  |
|          | 5,962,724 | 230,226  |  |
|          |           |  |  |
|          |           |  |  |
|          |           |  |  |
|          | 1,576,332 | -  |  |
|          | -         | 6,750,000  |  |
|          | -         | (18,217)   |  |
|          | 1,576,332 | 6,731,783  |  |
|          | Note      | Note 2022<br>\$<br>6,000,000<br>(37,276)<br>5,962,724<br>1,576,332 |  |

The Board of Directors draws the reader's attention to the reclassification of the CBA debt from non-current to current liabilities.

As at 30 June 2022 the Group was in breach of one of the market rate loan financial reporting obligations. The specific financial reporting obligation required the Group's actual EBIDTA for the 30 June 2022 quarter period to be within an agreed percentage of forecasted EBITDA. The total amount due under the market rate loan facility of \$6,000,000 has therefore technically become due and payable, and consequently, has been classified as a current liability.

On 29 July 2022, the lender provided the Group with a waiver in respect of the above-mentioned breach. Consequently, final repayment of the market rate loan facility reverts to 31 October 2023.



# **Note 5: Loans and Borrowings (continued)**

Utilisation of the facility is summarised in the following table:

### **Financing facilities**

|            |  | Consolidated Group |              |
|------------|--|--------------------|--------------|
|            |  | 2022               | 2021         |
|            |  | No.                | No           |
| a.         | CURRENT  |                    |              |
|            | CBA Loan Facility  At the beginning of the reporting period: | 230,226            | 250,000      |
|            | Movement in the year:  | 230,220            | 230,000      |
|            | - Reclassified form Non-current to Current                   | 6,731,783          |              |
|            | - Repayment of Loan  | (1,000,000)        |              |
|            | - Capitalised debt fees:                                     | (1,000,000)        | (19,774      |
|            |  | ·                  |              |
|            | At the end of the reporting period                           | 5,962,724          | 230,226      |
|            |  | Consol             | idated Group |
|            |  | 2022               | 2021         |
|            |  | \$                 | \$           |
| <b>o</b> . | NON CURRENT<br>CBA Loan Facility                             |                    |              |
|            | At the beginning of the reporting period:                    | 6,731,783          | 6,750,000    |
|            | Movement in the year   |                    |              |
|            | - Reclassified to Current:                                   | (6,731,783)        | (18,217      |
|            | - Repayment of Loan  | -                  |              |
|            | At the end of the reporting period                           | -                  | 6,731,783    |
|            |  |                    |              |
|            | Directors Loan Facility                                      |                    |              |
|            | At the beginning of the reporting period:                    | -                  |              |
|            | Loan facility at establishment                               | 1,500,000          |              |
|            | Interest accrued during period (capitalised)                 | 76,332             |              |
|            | Repayment of Loan  |                    |              |
|            | At the end of the reporting period                           | 1,576,332          |              |



# **Note 5: Loans and Borrowings (continued)**

Utilisation of the facility is summarised in the following table:

**Consolidated Group** 

### **Financing facilities**

| CBA Loan Facility                                   | 2022      | 2021      |
|---|-----------|-----------|
|   | \$        | \$        |
| Loan facilities (excluding corporate card facility) | 6,300,000 | 7,300,000 |
| Amounts utilised                                    |           |           |
| Borrowings  | 6,000,000 | 7,000,000 |
| Bank guarantees – non-cash                          | 145,347   | 145,347   |
| Total amounts utilised                              | 6,145,347 | 7,145,347 |
| Total amounts unutilised                            | 154,653   | 154,653   |

As at 30 June 2022, Energy Action had utilised \$6.0 million of market rate loan and \$0.15 million bank guarantees. The carrying value of the loans and borrowings materially approximate fair value. Funds advanced under the facility are secured by a charge over the assets of the Group.

# **Note 6: Issued Capital and Reserves**

|  |   | Consol     | Consolidated Group |  |
|--|---|------------|--------------------|--|
|  |   | 2022       | 2021               |  |
|  |   | \$         | \$                 |  |
| Issued Capital -fully paid ordinary shares |   | 6,837,906  | 6,837,906          |  |
|  |   | 6,837,906  | 6,837,906          |  |
|  |   | Consol     | Consolidated Group |  |
|  |   | 2022       | 2021               |  |
|  |   | No.        | No.                |  |
| a.   | Ordinary Shares (number)                  |            |                    |  |
|  | At the beginning of the reporting period: | 26,988,600 | 25,954,117         |  |
|  | Movement in the year:                     |            |                    |  |
|  | - Shares issued                           | -          | 1,034,483          |  |
|  | At the end of the reporting period        | 26,988,600 | 26,988,600         |  |
|  |   | Consol     | Consolidated Group |  |
|  |   | 2022       | 2021               |  |
|  |   | \$         | \$                 |  |
| b.   | Ordinary Shares (\$)                      |            |                    |  |
|  | At the beginning of the reporting period: | 6,837,906  | 6,537,906          |  |
|  | Movement in the year                      |            |                    |  |
|  | - Shares issued                           | -          | 300,000            |  |
|  | At the end of the reporting period        | 6,837,906  | 6,837,906          |  |

Ordinary shares participate in dividends and the proceeds on winding-up of the parent entity in proportion to the number of shares held.



# Note 7: Events after the reporting period

On 29 July 2022, the Company announced that it had received a waiver from the CBA from a covenant breach related to quarterly profitability tests for the 30 June 2022 quarter.

No other matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the consolidated group, the results of those operations, or the state of affairs of the consolidated group in future financial years.