

EZZ LIFE SCIENCE HOLDINGS LIMITED

APPENDIX 4E

PRELIMINARY FINAL REPORT

• DETAILS OF REPORTING PERIOD

Name of Entity	EZZ Life Science Holdings Limited ('the Company')
ABN	83 608 363 604
Reporting Period	30 June 2022
Previous Corresponding Period	30 June 2021

• RESULTS FOR ANNOUNCEMENT TO THE MARKET

Key information	12 months ended Current Period \$	12 months ended Previous Period \$	Increase %	Amount change \$
Revenues from ordinary activities	15,022,026	22,287,078	-32.6%	7,265,052
Profit from ordinary activities after tax attributable to members	1,312,420	2,030,606	-35.4%	718,186
Net profit for the period attributable to members	1,312,420	2,030,606	-35.4%	718,186

• COMMENTARY ON RESULTS

Despite the significant market uncertainties brought on by the pandemic related lockdowns in the first half of the financial year, the Company remained disciplined and continued to work towards its long-run growth objectives, which delivered a successful conclusion to FY22. The establishment of diversified distribution channels led to a substantial improvement in revenue and cash flow from operations in 2H FY22 and has the Company in a robust financial position for future growth.

(a) Highlights

- Rapid revenue recovery in the 2H FY22 from the 1H FY22, with FY22 revenue totalling \$15,022,026
- Strong upturn in normalised EBITDA in 2H FY22 leading to total normalised EBITDA of \$1,760,741 in FY22
- Substantial improvement in cashflow from operating activities by 7.5 times, to \$1,901,730 in FY22 compared to FY21
- Significant optimisation of cashflow conversion rate from 0.1 in FY21 to 1.4 in FY22
- Strong cash position of \$10.5 million as at 30 June 2022, representing an 18% increase from 30 June 2021
- Nil external interest-bearing debt other than lease liabilities

(b) Key revenue drivers

The Company's revenue declined by 33% from \$22,287,078 in FY21 to \$15,022,026 in FY22 largely due to the continuing impacts of the pandemic. However, overall, the second half of FY22 saw a strong rebound in sales revenue for EZZ products, with a 24% increase compared the previous corresponding period as well as a 96% increase when compared to the first half of FY22.

Segment performance

The revenue contribution from EZZ branded products reduced by 28% from \$11,369,044 in FY21 to \$8,138,851 in FY22, representing 54% of the total revenue in FY22. This was mainly driven by a combination of the following events:

- The revenue generated through Tmall Global as a key distribution channel, which contributed 43% of the total revenue in 2021, dropped by 76% to \$2,324,652 in FY22, representing only 15% of total revenue. This happened after Alibaba Group Holdings Limited was penalized by market regulators as China stepped up antitrust scrutiny in the technology sector in 2021. The decrease in revenue through Tmall Global in 1H FY22 was progressively recovered in 2H FY22.
- On 8 June 2022, the Company commenced a cross-border e-commerce store on Douyin, mainland China's version of TikTok, as an alternate direct-to-customer channel to Tmall Global. Revenue growth from this new channel exceeded management's expectations in the first month of operation. Douyin is expected to become another key e-commerce platform along with Tmall Global and reduce the level of concentration on single e-commerce platforms in China's market.
- The Company expanded the EZZ branded product range by introducing 7 new products with 3 products contributing 16% of total revenue in FY22 and 4 products launched at the end of FY22. L-Lysine Growth Capsule was introduced in July 2021 and represents another successful high margin product which contributed 27% to the revenue from EZZ branded products.

Revenue generated from sales of EAORON branded products also reduced by 37% from \$10,918,034 in FY21 to \$6,883,175 in FY22, contributing 46% of total revenue in FY22. This was largely due to COVID-19's adverse impact on the trading footfall of retail outlets, which is the primary distribution channel of EAORON branded products across Australia and New Zealand.

Geographical performance

Revenue from Australia and New Zealand represented 63% of the total revenue in FY22 as compared to 54% in FY21.

The revenue from international markets represented 37% of the total revenue in FY22 as compared to 46% in FY21. Revenue from international markets was primarily attributable to sales from China.

(c) Profitability

Gross margin decreased from 56% in FY21 to 50% in FY22.

- The average gross margin for EZZ branded products was 67% in FY22, compared to 82% in FY21, with the decrease resulting from a change in the revenue mix towards lower margin products. The increase in sales of lower margin products was part of the strategy to boost penetration into the grocery retailer market and create brand awareness. During the period advertising expenses were reduced significantly.
- The average gross margin on the EAORON branded products increased from 29% to 30% due to Australian United Pharmaceuticals Pty Ltd's promotional pricing on selected products and the focus on distributing higher margin products of the EAORON brand.

Although EBITDA (excluding other income) decreased by 35% from \$2,698,438 in FY21 to \$1,760,741 in FY22, the EBITDA margin remained largely in line with the previous year at 11%. Disciplined cost control and capital allocation remained a focus throughout the year, while advertising and marketing expenses were managed at approximately 20% of revenue in FY22.

	2022	2021
	\$	\$
Profit for the year	1,312,418	2,030,606
Other income	(141,853)	(174,589)
Depreciation and amortisation expense	118,341	125,518
Finance expense	4,436	10,752
Income tax expense	467,399	706,151
EBITDA (excluding other income)	1,760,741	2,698,438

EBITDA is a non-IFRS measure and is presented to enable understanding of the underlying performance without the impact on non-operating items. Non-IFRS measures have not been subject to audit or external review.

Management fees and other expenses increased in FY22 to support the development of eCommerce capabilities, maintain the Company's ASX listing and explore opportunities for future growth.

(d) Financial Position

The Company recorded a strong cash position of \$10,464,841 as at 30 June 2022, representing an increase of 18% from \$8,853,644 on 30 June 2021. The Company also maintained balance sheet strength with no debt, other than lease liabilities to allow for the flexibility to act when opportunities arise.

(e) Cash flow

Notwithstanding the decrease in revenue and profits, operating cash flow increased by 7.5 times from \$253,533 in FY21 to \$1,901,731 in FY22. This was mainly attributable to the Company's strategic decision to reduce advertising and marketing expenditure on the Tmall platform, as well as the reduction of payments to suppliers associated with the decrease in the sales of the EAORON branded products.

• DETAILS OF DIVIDEND REINVESTMENT PLANS

Not Applicable

• NET TANGIBLE ASSETS PER SHARE

	Current Period	Previous Period
	\$	\$
Net tangible asset backing per ordinary security	0.27	0.24

• DETAILS OF ENTITIES OVER WHICH CONTROL HAS BEEN GAINED OR LOST DURING THE PERIOD

Not applicable.

- **DETAILS OF ASSOCIATES AND JOINT VENTURE ENTITIES**

Not Applicable

- **ANY OTHER SIGNIFICANT INFORMATION NEEDED BY AN INVESTOR TO MAKE AN INFORMED ASSESSMENT OF THE COMPANY'S FINANCIAL PERFORMANCE AND FINANCIAL POSITION**

Refer to the attached preliminary financial report and commentary on results above.

- **FOREIGN ENTITIES**

Not applicable.

- **AUDIT**

The Company's financial statements are in the process of being audited an unmodified opinion is expected to be issued.

- **ATTACHMENTS**

The preliminary financial report of the Company for the year ended 30 June 2022 is attached.

The Company advises that its Annual General Meeting will be held on 22 November 2022 and the closing date for receipt of nominations from persons wishing to be considered for election as a director, is 30 September 2022.

As authorized by the Board of Directors



Qizhou Qin
Executive Director

31 August 2022

EZZ Life Science Holdings Limited

ACN 608 363 604

Preliminary Final Report

For the Year Ended 30 June 2022

EZZ Life Science Holdings Limited

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Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 30 June 2022

	Note	2022 \$	2021 \$
Revenue	2	15,022,026	22,287,078
Other income	2	141,853	174,589
Cost of sales		(7,513,521)	(9,828,267)
Advertising and marketing expense		(2,968,794)	(7,843,387)
Depreciation and amortisation expense		(118,341)	(125,519)
Employee benefits expense		(895,934)	(682,117)
Finance expenses		(4,436)	(10,752)
Management fees		(278,454)	(156,429)
Other expenses		(1,604,582)	(1,078,439)
Profit before income tax		1,779,817	2,736,757
Income tax expense	3	(467,399)	(706,151)
Profit for the year		1,312,418	2,030,606
Other comprehensive income			
Other comprehensive income		-	-
Total comprehensive income for the year		1,312,418	2,030,606
Earnings per share			
		Cents	Cents
Basic earnings per share	5	3.09	5.98
Diluted earnings per share	5	3.09	5.98

The above Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the accompanying notes.

EZZ Life Science Holdings Limited

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Statement of Financial Position As At 30 June 2022

	Note	2022 \$	2021 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	6	10,464,841	8,853,644
Trade and other receivables	7	2,293,815	2,188,788
Inventories		312,399	271,611
Other assets		901,710	419,996
TOTAL CURRENT ASSETS		13,972,765	11,734,039
NON-CURRENT ASSETS			
Plant and equipment	8	148,682	131,598
Intangible assets		18,848	11,348
Deferred tax assets	9	125,102	161,687
TOTAL NON-CURRENT ASSETS		292,632	304,633
TOTAL ASSETS		14,265,397	12,038,672
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	10	2,432,654	1,638,200
Current tax liabilities	9	242,891	180,102
Lease liabilities	11	104,571	79,012
Employee entitlements	12	36,694	32,262
TOTAL CURRENT LIABILITIES		2,816,810	1,929,576
NON-CURRENT LIABILITIES			
Deferred tax liabilities	9	61,128	1,330
TOTAL NON-CURRENT LIABILITIES		61,128	1,330
TOTAL LIABILITIES		2,877,938	1,930,906
NET ASSETS		11,387,459	10,107,766
EQUITY			
Issued capital	13	5,823,494	5,667,219
Retained earnings		5,563,965	4,440,547
TOTAL EQUITY		11,387,459	10,107,766

The above Statement of Financial Position should be read in conjunction with the accompanying notes.

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Statement of Changes in Equity For the Year Ended 30 June 2022

2022

	Issued Capital \$	Retained Earnings \$	Total \$
Balance at 1 July 2021	5,667,219	4,440,547	10,107,766
Profit for the year	-	1,312,418	1,312,418
Other comprehensive gain/(loss) for the year	-	-	-
Share payment reserve – ESP 2021	156,275	-	156,275
Dividend paid	-	(189,000)	(189,000)
<i>Transactions with owners in their capacity as owners:</i>			
Capital contribution from IPO, net of transaction costs	-	-	-
Balance at 30 June 2022	5,823,494	5,563,965	11,387,459

2021

	Issued Capital \$	Retained Earnings \$	Total \$
Balance at 1 July 2020	100	2,409,941	2,410,041
Profit for the year	-	2,030,606	2,030,606
Other comprehensive gain/(loss) for the year	-	-	-
<i>Transactions with owners in their capacity as owners:</i>			
Capital contribution from IPO, net of transaction costs	5,667,119	-	5,667,119
Balance at 30 June 2021	5,667,219	4,440,547	10,107,766

The above Statements of Changes in Equity should be read in conjunction with the accompanying notes.

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Statement of Cash Flows For the Year Ended 30 June 2022

	2022	2021
Note	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES:		
Receipts from customers	15,877,602	23,846,355
Receipts from Government incentives	141,484	174,589
Payments to suppliers and employees	(13,804,695)	(22,662,725)
Interest paid	(4,436)	(10,752)
Income tax paid	(308,225)	(1,093,934)
Net cash provided by/(used in) operating activities	19 <u>1,901,730</u>	<u>253,533</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Payment for intangible assets	(7,500)	(10,150)
Purchase of plant and equipment	(5,676)	(5,967)
Net cash provided by/(used in) investing activities	<u>(13,176)</u>	<u>(16,117)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Payment of lease liabilities	(104,190)	(107,265)
Proceeds from issuing shares	-	6,000,000
Dividends paid	(173,167)	-
Share issue transaction costs	-	(449,839)
Net cash provided by/(used in) financing activities	<u>(277,357)</u>	<u>5,442,896</u>
Net increase/(decrease) in cash and cash equivalents held	1,611,197	5,680,312
Effects of movements in forex	-	(1,494)
Cash and cash equivalents at the beginning of financial year	<u>8,853,644</u>	<u>3,174,826</u>
Cash and cash equivalents at the end of financial year	6 <u><u>10,464,841</u></u>	<u><u>8,853,644</u></u>

The above Statement of Cash Flows should be read in conjunction with the accompanying notes.

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Notes to the Financial Statements For the Year Ended 30 June 2022

1 Basis of Preparation

The unaudited preliminary final report has been prepared in accordance with ASX Listing Rule 4.3A and the disclosure requirements of ASX Appendix 4E.

These financial statements have been prepared in accordance with the recognition and measurement requirements of Australian Accounting Standards and Interpretations as issued by the Australian Accounting Standards Board and International Financial Reporting Standards as issued by the International Accounting Standards Board.

2 Revenue and Other Income

	2022	2021
	\$	\$
Revenue		
- sale of goods – recognised at a point in time	<u>15,022,026</u>	22,287,078
	<u>15,022,026</u>	<u>22,287,078</u>

	2022	2021
	\$	\$
Other Income		
- Interest income	369	-
- Government subsidy	<u>141,484</u>	174,589
	<u>141,853</u>	<u>174,589</u>

3 Income Tax Expense

(a) The major components of tax expense (income) comprise:

	2022	2021
	\$	\$
Current tax expense	371,016	749,820
Deferred tax expense relating to temporary differences	96,383	(162,920)
Deferred tax expense resulting from reduction in tax rate	-	6,732
Income tax expense relating to IPO costs directly in equity	-	116,958
Over provision for income tax in prior year	-	(4,439)
Total income tax expense	<u>467,399</u>	<u>706,151</u>

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Notes to the Financial Statements For the Year Ended 30 June 2022

(b) Reconciliation of income tax to accounting profit:

	2022	2021
	\$	\$
Prima facie tax payable on profit from ordinary activities before income tax at 25% (2021: 26%)	444,954	711,557
Tax effect of:		
- non-deductible depreciation and amortisation	1,097	1,520
- share based payments	39,069	-
- other non-deductible expenses	1,274	699
- non-assessable income	(18,995)	(9,918)
- over provision for income tax in prior year	-	(4,439)
- rise in opening deferred taxes resulting from reduction in tax rate	-	6,732
Income tax expense	467,399	706,151

4 Operating Segments

(a) Identification of reportable segments

The Company has identified its operating segments based on the internal reports that are reviewed and used by the Board of Directors (chief operating decision maker) in assessing performance and determining the allocation of resources.

Operating segments are determined on the basis of financial information reported to the Directors which is revenue and gross profit for Brought in Lines and Company Owned products.

Therefore, management identified the Company as having two reportable segments. The financial results from these reportable segments are equivalent to the financial statements of the Company as a whole. Geographical sales information and customer concentration is disclosed below to assist in the understanding of the Company.

(b) Accounting policies adopted

All amounts reported to the Directors are determined in accordance with accounting policies that are consistent with those adopted in the annual financial statements of the Company.

(c) Segment assets

Assets of the Company are maintained in Australia.

(d) Segment liabilities

Liabilities are generally considered to relate to the Company as a whole and are not allocated.

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Notes to the Financial Statements For the Year Ended 30 June 2022

(e) Segment Revenues

Revenue is segmented between brought in lines and Company owned products as follows:

	Brought in Lines		Company Owned		Total	
	2022	2021	2022	2021	2022	2021
	\$	\$	\$	\$	\$	\$
Revenue	6,883,175	10,918,034	8,138,851	11,369,044	15,022,026	22,287,078
Cost of Sales	(4,816,277)	(7,798,812)	(2,697,244)	(2,029,455)	(7,513,521)	(9,828,267)
Total	2,066,898	3,119,222	5,441,607	9,339,589	7,508,505	12,458,811

(f) Geographical information

	Revenue	
	2022	2021
	\$	\$
Australia and New Zealand	9,433,936	12,006,707
Mainland China	4,349,374	10,130,032
Other countries/regions	1,238,716	150,339
Total	15,022,026	22,287,078

5 Earnings Per Share

	2022	2021
	\$	\$
Basic earnings per share (cents)	3.09	5.98
Diluted earnings per share (cents)	3.09	5.98

The calculation of the basic and diluted earnings per share is based on the following data:

Earnings

Earnings for the purpose of basic earnings per share being net loss attributable to owners of the Company	1,312,419	2,030,606
Earnings for the purpose of diluted earnings per share	1,312,419	2,030,606

Number of shares

Weighted average number of shares used in calculating basic earnings per share	42,510,137	33,945,205
Weighted average number of shares used in calculating diluted earnings per share	42,510,137	33,945,205

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Notes to the Financial Statements For the Year Ended 30 June 2022

6 Cash and Cash Equivalents

	2022	2021
	\$	\$
Cash at bank and in hand	10,464,841	8,853,644
	10,464,841	8,853,644

7 Trade and Other Receivables

	2022	2021
	\$	\$
CURRENT		
Trade receivables	2,282,916	2,047,618
Other receivables	10,899	141,170
	2,293,815	2,188,788

The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable in the financial statements.

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Notes to the Financial Statements For the Year Ended 30 June 2022

8 Plant and Equipment

	2022 \$	2021 \$
Motor vehicles		
At cost	90,000	90,000
Accumulated depreciation	<u>(53,462)</u>	<u>(41,282)</u>
Total motor vehicles	<u>36,538</u>	48,718
Office equipment		
At cost	3,679	-
Accumulated depreciation	<u>(591)</u>	-
Total office equipment	<u>3,088</u>	-
Computer equipment		
At cost	10,507	8,510
Accumulated depreciation	<u>(5,251)</u>	<u>(2,909)</u>
Total computer equipment	<u>5,256</u>	5,601
Right-of-Use		
At cost	129,750	154,555
Accumulated depreciation	<u>(25,950)</u>	<u>(77,276)</u>
Total right-of-use	<u>103,800</u>	77,279
	<u>148,682</u>	<u>131,598</u>

Movement in the carrying amounts for each class of plant and equipment between the beginning and the end of the current financial year:

	Motor Vehicles \$	Office Equipment \$	Computer Equipment \$	Right-of-Use \$	Total \$
Year ended 30 June 2022					
Balance at the beginning of the year	48,718	-	5,601	77,279	131,598
Additions	-	3,679	1,997	52,471	58,147
Depreciation	<u>(12,180)</u>	<u>(591)</u>	<u>(2,342)</u>	<u>(25,950)</u>	<u>(41,063)</u>
Balance at the end of the year	<u>36,538</u>	<u>3,088</u>	<u>5,256</u>	<u>103,800</u>	<u>148,682</u>

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Notes to the Financial Statements For the Year Ended 30 June 2022

9 Tax Assets and Liabilities

	2022	2021
	\$	\$
Income tax payable	242,891	180,102
	<u>242,891</u>	<u>180,102</u>

	Opening Balance	Credited / (charged) to Income	Closing Balance
	\$	\$	\$
Deferred tax assets			
Components of deferred tax assets are:			
Provision for annual leave	4,065	1,084	5,149
IPO transaction costs	149,065	(37,268)	111,797
Accrued audit fee	3,750	188	3,938
Unrealised foreign exchange loss	373	(373)	-
Superannuation payable	4,001	24	4,025
Net impact of accounting for operating lease	433	(240)	193
	<u>161,687</u>	<u>(36,585)</u>	<u>125,102</u>

Deferred tax liabilities

Components of deferred tax liabilities are:			
Depreciation	1,330	732	2,062
Unrealised foreign exchange gain	-	1,900	1,900
Prepayment	-	57,166	57,166
	<u>1,330</u>	<u>59,798</u>	<u>61,128</u>

10 Trade and Other Payables

	2022	2021
	\$	\$
CURRENT		
Trade payables - non-related parties	529,141	473,359
Trade payable to related entity - Australian United Pharmaceuticals Pty Ltd	1,859,713	1,116,121
Other payables	43,800	48,720
	<u>2,432,654</u>	<u>1,638,200</u>

Trade and other payables are unsecured, non-interest bearing and are normally settled within 30 days. The carrying value of trade and other payables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

EZZ Life Science Holdings Limited

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Notes to the Financial Statements For the Year Ended 30 June 2021

11 Leases

Statement of Profit or Loss and Other Comprehensive Income

The amounts recognised in the statement of profit or loss and other comprehensive income relating to leases where the Company is a lessee are shown below:

	2022	2021
	\$	\$
Interest expense on lease liabilities	(3,809)	(5,774)
Depreciation of right-of-use assets	(103,227)	(108,070)
	<u>(107,036)</u>	<u>(113,844)</u>

Statement of Cash Flows

	2022	2021
	\$	\$
Total cash outflow for leases	<u>(108,000)</u>	<u>(113,040)</u>

Lease liabilities

The maturity analysis of lease liabilities based on contractual undiscounted cash flows is shown in the table below:

	< 1 year	1 - 5 years	> 5 years	Total undiscounted lease liabilities	Lease liabilities included in Statement of Financial Position
	\$	\$	\$	\$	\$
2022					
Lease liabilities	108,000	-	-	108,000	104,571
2021					
Lease liabilities	81,000	-	-	81,000	79,012

12 Employee Entitlements

	2022	2021
	\$	\$
Current liabilities		
Provision for annual leave	20,596	16,259
Superannuation payable	16,098	16,003
	<u>36,694</u>	<u>32,262</u>

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Notes to the Financial Statements For the Year Ended 30 June 2021

13 Issued Capital	2022 Number of shares	2022 \$	2021 Number of shares	2021 \$
Ordinary shares fully paid				
At the beginning of the year	42,000,000	5,667,219	100	100
Shares issued under employee share plan	760,000	156,275	-	-
100 ordinary shares split to 30,000,000 ordinary shares	-	-	29,999,900	-
Shares issued through IPO, net of transaction costs	-	-	12,000,000	5,667,119
Total ordinary shares fully paid	42,760,000	5,823,494	42,000,000	5,667,219

(a) Ordinary shares

The holders of ordinary shares are entitled to participate in dividends and the proceeds on winding up of the Company. On a show of hands at meetings of the Company, each holder of ordinary shares has one vote in person or by proxy, and upon a poll each share is entitled to one vote.

The Company does not have authorised capital or par value in respect of its shares.

(b) Capital Management

The key objectives of the Company when managing capital is to safeguard its ability to continue as a going concern and maintain optimal benefits to stakeholders. The Company defines capital as its equity and net debt.

The Company manages its capital structure and makes funding decisions based on the prevailing economic environment and has a number of tools available to manage capital risk. These include the ability to adjust the size and timing of dividends paid to shareholders and the issue of new shares.

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Notes to the Financial Statements For the Year Ended 30 June 2022

14 Dividends

A fully franked final dividend of 0.45 cents per ordinary share was declared on 24 September 2021 and paid on 16 December 2021, resulting in a total dividend payment of \$189,000 based on the number of ordinary shares on issue.

Franking account

	2022	2021
	\$	\$
The franking credits available for subsequent financial years at a tax rate of 25% (2021: 26%)	<u>1,981,891</u>	<u>1,666,957</u>

The above available balance is based on the dividend franking account at year-end adjusted for:

- (a) Franking credits that will arise from the payment of the current tax liabilities;
- (b) Franking debits that will arise from the payment of dividends recognised as a liability at the year end;
- (c) Franking credits that will arise from the receipt of dividends recognised as receivables at the end of the year.

The ability to use the franking credits is dependent upon the Company's future ability to declare dividends.

15 Key Management Personnel Remuneration

The totals of remuneration paid to the key management personnel of EZZ Life Science Holdings Limited during the year are as follows.

	2022	2021
	\$	\$
Short-term employee benefits	413,370	347,885
Post-employment benefits	15,487	22,361
	<u>428,857</u>	<u>370,246</u>

16 Related Parties

(a) The Company's main related parties are as follows:

Key management personnel - refer to Note 15.

Other related parties include close family members of key management personnel and entities that are controlled or significantly influenced by those key management personnel or their close family members.

(b) Transactions with related parties

The Company purchases inventory from related entities, Australian United Pharmaceuticals Pty Ltd.

The Company has entered into a lease agreement for its current property from a related party, Parramatta Asset Management Pty Ltd.

Amounts payable to related parties are disclosed in Note 10 and details of transactions with related parties are summarised below:

	2022	2021
	\$	\$
Australian United Pharmaceuticals Pty Ltd		
Inventory purchases	4,816,278	8,424,358
Australian Health Industry Co. Pty Ltd		
Premises rent	-	32,040
Parramatta Asset Management Pty Ltd		
Premises rent	108,000	81,000
Due Books Pty Ltd		
Legal services	-	8,840

17 Auditors' Remuneration

	2022	2021
	\$	\$
Remuneration of the auditor Rothsay Audit & Assurance Pty Ltd, for:		
- auditing or reviewing the financial statements	25,750	25,000
- other assurance services	5,000	10,000
Total	30,750	35,000

18 Contingencies

In the opinion of the Directors, the Company did not have any contingencies at 30 June 2022 (30 June 2021: None).

19 Cash Flow Information

Reconciliation of result for the year to cashflows from operating activities

Reconciliation of net income to net cash provided by operating activities:

	2022	2021
	\$	\$
Profit after income tax	1,312,418	2,030,606
Non-cash flows in profit:		
- depreciation	118,341	125,518
- effects of foreign exchange	-	1,494
- share based payments	156,275	-
Changes in assets and liabilities:		
- (increase)/decrease in trade and other receivables	(105,027)	346,080
- (increase)/decrease in inventories	(40,788)	(238,801)
- (increase)/decrease in other assets	(481,714)	(79,451)
- (increase)/decrease in deferred tax assets	36,585	(157,518)
- increase/(decrease) in trade and other payables	778,715	(1,562,504)
- increase/(decrease) in income taxes	62,789	(231,596)
- increase/(decrease) in employee entitlements	4,338	18,375
- increase/(decrease) in deferred tax liabilities	59,798	1,330
Cashflows from operations	<u>1,901,730</u>	<u>253,533</u>

20 Events Occurring After the Reporting Date

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial year.