

## **ASX ANNOUNCEMENT**

# **Jaxsta Preliminary Final Report**

**Sydney, Australia, 31 August 2022**: Jaxsta Limited ACN 106 513 580 (Jaxsta or the Company, ASX: JXT) the world's largest public-facing, dedicated database of official music credits, is pleased to release its preliminary final report and appendix 4E for the year ending 30 June 2022.

The financial year ended 30 June 2022 was focused on advancing commercial efforts, which, for the purpose of this preliminary report are summarised as follows:

#### JAXSTA SUBSCRIPTIONS

- The relaunch of Jaxsta Pro paid tiers in August 2021;
- the subsequent release of key features such as the One Sheet, shareable plaques;
- the introduction of advertising on site;
- the release of the Business and Enterprise tiers in June 2022; and
- the addition of partners as SoundCloud (REPOST) and DistroKid to our data sets.

As at 30 June 2022, we have 1,040 Creator members which contributed \$20,455 in amortised subscription revenues during the year ended 2022. The Group also had various data solution deals which added \$84,047 in revenue for the year ended 30 June 2022.

A key undertaking during the year was the Songtradr transaction which included adding to the Company's cash reserves, but also included a cost savings plan and a strategic realignment aimed at accelerating the Company's consumer focused strategic initiatives.

The Company will be providing an investor update on the annual results and state of business following the upcoming release of the Annual Report to the market.

Registration details to be made available on the Jaxsta website prior to the event.



#### **ABOUT JAXSTA**

Jaxsta is the world's only official music credits database. It contains more than 230 million official, deep-linked music credits across 65 million pages, sourced from 292 data partners, including record labels, publishers and industry associations. Jaxsta's data is mapped to the world's charts and can provide world-first insights including custom repertoire reports to ensure industry organizations can map music ownership and revenue. Jaxsta is a key solution to the music industry's metadata problem.

# Authorisation & Additional Information:

This announcement was authorised by the Board of Directors of Jaxsta Limited

#### **Jaxsta Investor Relations:**

E: <u>jaxstainvestors@jaxsta.com</u>

P: +61 2 8097 1201

Level 1, 113-115 Oxford Street, Darlinghurst 2010 NSW Australia

-Ends-

# Jaxsta Ltd Appendix 4E Preliminary final report

# **jaxsta**

# 1. Company details

Name of entity: Jaxsta Ltd ABN: Jaxsta Ltd 15 106 513 580

Reporting period: For the year ended 30 June 2022 Previous period: For the year ended 30 June 2021

#### 2. Results for announcement to the market

			\$
Revenues from ordinary activities	up	2068.1% to	104,935
Other income and interest revenue	down	(9.0%) to	1,498,406
Loss from ordinary activities after tax attributable to the owners of Jaxsta Ltd	up	8.6% to	(6,200,747)
Loss for the year attributable to the owners of Jaxsta Ltd	up	8.6% to	(6,200,747)

#### Dividends

There were no dividends paid, recommended or declared during the current financial period.

#### Comments

The loss for the Group after providing for income tax amounted to \$6,200,747 (30 June 2021: \$5,709,673).

Refer to Market announcement, which precedes the Appendix 4E, for further commentary on the results for the year ended 30 June 2022.

# 3. Net tangible assets

Reporting period Cents	Previous period Cents
0.12	0.60

Net tangible assets per ordinary security has been calculated by including the net right-of-use assets of \$3,054 (2021: \$17,613).

#### 4. Control gained over entities

Net tangible assets per ordinary security

Not applicable.

# 5. Loss of control over entities

Not applicable.

# jaxsta

#### 6. Dividends

Current period

There were no dividends paid, recommended or declared during the current financial period.

Previous period

There were no dividends paid, recommended or declared during the previous financial period.

#### 7. Dividend reinvestment plans

Not applicable.

# 8. Details of associates and joint venture entities

Not applicable.

#### 9. Foreign entities

Details of origin of accounting standards used in compiling the report:

Not applicable.

#### 10. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements are in the process of being audited and an unqualified opinion is expected to be issued. The auditor's report will contain a paragraph addressing material uncertainty related to going concern.

## 11. Attachments

Details of attachments (if any):

The Preliminary Financial Report of Jaxsta Ltd for the year ended 30 June 2022 is attached.

#### 12. Approved

Signed \_\_\_\_\_

Date: 31 August 2022

Linda Jenkinson Chair

Sydney



# **Jaxsta Ltd**

ABN 15 106 513 580

**Unaudited Preliminary Financial Report - 30 June 2022** 

# Jaxsta Ltd Contents 30 June 2022



Statement of profit or loss and other comprehensive income	2
Statement of financial position	3
Statement of changes in equity	4
Statement of cash flows	5
Notes to the financial statements	6

1

# Jaxsta Ltd Statement of profit or loss and other comprehensive income For the year ended 30 June 2022



	Consc		olidated	
	Note	<b>2022</b> \$	2021 \$	
Revenue	3	104,935	4,840	
Other income Interest income calculated using the effective interest method	4	1,498,132 274	1,371,154 1,309	
Expenses Raw materials and consumables used Employee benefits expense Product development expense Depreciation and amortisation expense Impairment of intangibles Professional fees Marketing expense Occupancy expense Other expenses Finance costs	5 5 5,9 5,9	(1,180) (4,191,061) (1,523,893) (239,468) - (364,019) (750,483) (18,442) (681,885) (33,657)	(7) (3,388,838) (1,601,881) (169,693) (16,251) (446,372) (569,113) (94,440) (683,365) (117,016)	
Loss before income tax expense		(6,200,747)	(5,709,673)	
Income tax expense	-	<u> </u>		
Loss after income tax expense for the year attributable to the owners of Jaxsta Ltd  Other comprehensive income		(6,200,747)	(5,709,673)	
Other comprehensive income				
Items that may be reclassified subsequently to profit or loss  Loss on the revaluation of financial liabilities at fair value through other comprehensive income, net of tax		1,992,102	<u>-</u>	
Other comprehensive income for the year, net of tax		1,992,102		
Total comprehensive income for the year attributable to the owners of Jaxsta Ltd	:	(4,208,645)	(5,709,673)	
		Cents	Cents	
Basic earnings per share Diluted earnings per share	13 13	(1.87) (1.87)	(2.18) (2.18)	



	Consolidate		idated
	Note	2022	2021
		\$	\$
Assets			
Current assets			
Cash and cash equivalents		3,123,935	3,461,427
Trade and other receivables	6	1,113,693	876,611
Other assets		30,610	146,020
Total current assets		4,268,238	4,484,058
Non-current assets	_	44.000	E4 E00
Property, plant and equipment	7	41,230	51,503
Right-of-use assets	8	83,261	230,653
Intangibles	9	187,158	245,241
Total non-current assets		311,649	527,397
Total assets		4,579,887	5,011,455
Liabilities			
Current liabilities			
Trade and other payables	10	872,348	520,341
Contract liabilities	10	1,199	25,000
Borrowings	11	33,915	26,778
Lease liabilities		86,315	70,209
Employee benefits		254,156	176,136
Lease make good provision		24,814	24,462
Total current liabilities		1,272,747	842,926
			,
Non-current liabilities			
Contract liabilities		498,801	475,000
Borrowings	11	846,483	1,448,638
Lease liabilities		4 040 500	142,831
Derivative financial instruments		1,316,538	- 07.070
Employee benefits		51,036	37,876
Total non-current liabilities		2,712,858	2,104,345
Total liabilities		3,985,605	2,947,271
Net assets		594,282	2,064,184
Equity			
Issued capital	12	38,620,271	36,454,852
Reserves		4,806,801	2,241,375
Accumulated losses		(42,832,790)	(36,632,043)
Total equity		594,282	2,064,184

# Jaxsta Ltd Statement of changes in equity For the year ended 30 June 2022



Consolidated	Issued capital \$	Reserves \$	Retained profits \$	Total equity
Balance at 1 July 2020	32,792,654	1,460,473	(30,922,370)	3,330,757
Loss after income tax expense for the year Other comprehensive income for the year, net of tax	<u>-</u>	-	(5,709,673)	(5,709,673)
Total comprehensive income for the year	-	-	(5,709,673)	(5,709,673)
Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs (note 12) Share-based payments Convertible note issuance equity component (note 12)	3,604,448 - 57,750	780,902 -	- - -	3,604,448 780,902 57,750
Balance at 30 June 2021	36,454,852	2,241,375	(36,632,043)	2,064,184
Consolidated	Issued capital \$	Reserves \$	Retained profits	Total equity
Balance at 1 July 2021	36,454,852	2,241,375	(36,632,043)	2,064,184
Loss after income tax expense for the year Other comprehensive income for the year, net of tax	<u>-</u>	- 1,992,102	(6,200,747)	(6,200,747) 1,992,102
Total comprehensive income for the year	-	1,992,102	(6,200,747)	(4,208,645)
Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs (note 12)	2 165 410	_	_	2,165,419
Share-based payments	2,165,419	573,324		573,324



	Consolidated		dated
	Note	2022	2021
		\$	\$
Cash flows from operating activities		404.000	00
Receipts from customers (inclusive of GST)		101,296	20
Receipts from grants - research and development (inclusive of GST)		809,265	1,108,176
Payments to suppliers and employees (inclusive of GST)		(6,371,181)	(5,055,737)
Receipts from grants - export development (inclusive of GST)		100,000	-
Government grants received - COVID-19 support			488,800
		(F 260 620)	(2 450 744)
Interest received		(5,360,620) 274	(3,458,741) 1,309
Interest and other finance costs paid		(147,997)	(117,016)
interest and other infance costs paid	-	(147,997)	(117,010)
Net cash used in operating activities		(5,508,343)	(3,574,448)
That sach acca in operating activates	-	(0,000,010)	(0,07.1,1.0)
Cash flows from investing activities			
Payments for property, plant and equipment	7	(16,936)	(25,930)
Payments for intangibles	9	(10,383)	(24,960)
Proceeds from disposal of property, plant and equipment		-	482
	-		
Net cash used in investing activities	_	(27,319)	(50,408)
Cash flows from financing activities			
Proceeds from issue of shares	12	2,500,060	4,086,775
Share issue transaction costs		(170,500)	(424,577)
Proceeds from borrowings		3,000,000	1,420,000
Repayment of borrowings		-	(334,593)
Repayment of lease liabilities	-	(131,390)	(66,170)
Not each from financing path ities		E 100 170	4 604 405
Net cash from financing activities	=	5,198,170	4,681,435
Net increase/(decrease) in cash and cash equivalents		(337,492)	1,056,579
Cash and cash equivalents at the beginning of the financial year		(337,492) 3,461,427	2,404,848
Cash and Cash equivalents at the beginning of the infancial year	=	3,401,421	2,404,040
Cash and cash equivalents at the end of the financial year		3,123,935	3,461,427
Sacritaria sacri equivalente at the end of the financial year	=	0,120,000	0,701,721



#### **Note 1. General information**

The financial statements cover Jaxsta Ltd as a Group consisting of Jaxsta Ltd and the entities it controlled at the end of, or during, the year. The financial statements are presented in Australian dollars, which is Jaxsta Ltd's functional and presentation currency.

Jaxsta Ltd is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Level 1 / 113-115 Oxford Street Darlinghurst, NSW 2010

#### **Note 2. Operating segments**

#### Identification of reportable operating segments

Operating segments are presented using the 'management approach', where the information presented is on the same basis as the internal reports provided to the Chief Operating Decision Makers ('CODM'). The CODM is responsible for the allocation of resources to operating segments and assessing their performance.

Management identifies one operating segment based on the Group's service lines, therefore the operating segment information is as disclosed throughout these financial statements.

The Group's segment operating loss reconciles to the Group's loss before tax as presented in its financial statements.

The information reported to the CODM is on a monthly basis.

#### Major customers

There are 4 major customers (2021: none) that account for more than 75.6% of the Group's revenue. The total amount of revenues from these customers was \$33,286, \$22,361, \$13,202 and \$10,447.

#### Geographical information

	Sales to externa		ا Geographical asse	
	2022	2021	2022	2021
	<b>\$</b>	<b>&gt;</b>	<b>\$</b>	\$
Australia	37,021	4,840	311,649	527,397
Americas	62,709	-	-	-
Europe, Middle East and Africa	4,261	-	-	-
Asia Pacific	944	<u> </u>	-	
	104,935	4,840	311,649	527,397

The geographical non-current assets above are exclusive of, where applicable, financial instruments, deferred tax assets, post-employment benefits assets and rights under insurance contracts.

#### Note 3. Revenue

Subscription revenue is recognised on a pro rata basis as subscriptions or licenses may cover multiple accounting periods, commencing on the date the subscription is made available to customers. Any set up services relating to our APIs or Data Solutions are recognised when performed. All subscriptions are for one to twelve month terms and include an auto-renewal clause, although customers can cancel the subscriptions prior to the end.

Consolidated			
2022	2021		
\$	\$		
104,935	4,840		

Revenue from contracts with customers

# Jaxsta Ltd Notes to the financial statements 30 June 2022



# Note 3. Revenue (continued)

#### Disaggregation of revenue

The disaggregation of revenue from contracts with customers is as follows:

	Consolidated	
	2022	2021
	\$	\$
Major product lines		
Subscription revenue	20,455	-
API revenue	84,047	4,840
Other	433	
	104,935	4,840
Timing of revenue recognition		
Goods transferred at a point in time	84,480	4,840
Services transferred over time	20,455	
	104,935	4,840

The disaggregation of revenue by geographical regions is presented in note 2 'Operating segments'.

# Note 4. Other income

	Consolidated	
	2022	2021
	\$	\$
Net foreign exchange (loss)/gain	(7,805)	9,919
Net fair value gain on financial liabilities	366,150	-
Government grants - COVID-19 support *	-	514,800
Export market development grant	100,000	-
Research and development tax incentive	1,039,787	842,435
Other income	<u> </u>	4,000
Other income	1,498,132	1,371,154

<sup>\*</sup> During the previous financial year the Group received payments from the Australian Government amounting to \$67,500 and \$447,300 as part of its 'Boosting Cash Flow for Employers' and 'JobKeeper' schemes, respectively, in response to the Coronavirus ('COVID-19') pandemic. These non-tax amounts were recognised as government grants and recognised as income once there was reasonable assurance that the Group complied with any conditions attached.

# Jaxsta Ltd Notes to the financial statements 30 June 2022



# Note 5. Expenses

	Consoli	
	<b>2022</b> \$	2021 \$
Loss before income tax includes the following specific expenses:	Ť	•
Cost of sales Cost of sales	1,180	7
Depreciation Computer equipment Office equipment Buildings right-of-use assets	21,042 6,167 143,793	14,235 6,781 48,675
Total depreciation	171,002	69,691
Amortisation Platform development Trademarks	56,707 11,759	59,660 40,342
Total amortisation	68,466	100,002
Total depreciation and amortisation	239,468	169,693
Impairment Trademarks (note 9)		16,251
Employee benefits expense Salary and wages Share-based payments expense Defined contribution superannuation expense	3,468,837 431,378 290,846	2,815,098 325,765 247,975
Total employee benefits expense	4,191,061	3,388,838
Product development expense Product development cash expenses Product development equity-based payments	1,503,841 20,052	1,329,580 272,301
Total product development expense	1,523,893	1,601,881
Other expenses including the following material expenses: Board fees Insurance Audit fees Filing fees Other	249,900 131,787 108,030 84,341 107,827	220,085 105,546 114,383 123,627 119,724
Other expenses	681,885	683,365
Finance costs Interest and finance charges paid/payable on borrowings Interest and finance charges paid/payable on lease liabilities Amortisation of loss on recognition of financial liability cost	14,983 13,311 5,363	103,229 13,787 -
Finance costs expensed	33,657	117,016



# Note 6. Trade and other receivables

	Consolidated	
	2022	2021
	\$	\$
Current assets		
Trade receivables	25,625	6,573
Research and development incentive receivable	1,039,784	842,432
Other receivables	1,995	1,995
GST receivable	46,289	25,611
	1,113,693	876,611
·	1,110,000	0.0,0
Note 7. Property, plant and equipment		
	Consolidated	
	2022	2021
	\$	\$
Non-current assets		
Computer equipment - at cost	142,899	131,260
Less: Accumulated depreciation	(118,217)	(97,175)
	24,682	34,085
Office equipment - at cost	51,020	45,723
Less: Accumulated depreciation	(34,472)	(28,305)
2000. A local malated appropriation	16,548	17,418
		,
	41,230	51,503

# Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

Consolidated	Computer equipment \$	Office equipment \$	Total \$
Balance at 1 July 2020	27,029	20,851	47,880
Additions	21,382	4,547	25,929
Disposals	(91)	(391)	(482)
Write off of assets	-	(808)	(808)
Depreciation expense	(14,235)	(6,781)	(21,016)
Balance at 30 June 2021 Additions Depreciation expense	34,085	17,418	51,503
	11,639	5,297	16,936
	(21,042)	(6,167)	(27,209)
Balance at 30 June 2022	<u>24,682</u>	16,548	41,23



## Note 8. Right-of-use assets

	Consoli	Consolidated	
	<b>2022</b> \$	<b>2021</b> \$	
Non-current assets Buildings - right-of-use Less: Accumulated depreciation	303,554 (220,293)	303,554 (72,901)	
	83,261	230,653	

The Group leases buildings for its offices under agreements of between 2 to 3 years with, in some cases, options to extend. The leases have various escalation clauses. On renewal, the terms of the leases are renegotiated.

#### Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

Consolidated	Buildings \$
Balance at 1 July 2020 Additions	- 279,328
Depreciation expense	(48,675)
Balance at 30 June 2021 Lease modification	230,653 (3,599)
Depreciation expense	(3,399) (143,793)
Balance at 30 June 2022	83,261

For other lease disclosures, refer to:

- note 5 for depreciation on right-of-use assets;
- note 5 for interest on lease liabilities;
- statement of cash flows for repayment of lease liabilities.

# Note 9. Intangibles

	Consolidated	
	2022	2021
	\$	\$
Non-current assets		
Platform development - at cost	178,963	178,963
Less: Accumulated amortisation	(178,963)	(122,256)
		56,707
Trademarks - at cost	255,510	245,127
Less: Accumulated amortisation	(52,101)	(40,342)
Less: Impairment	(16,251)	(16,251)
	187,158	188,534
	187,158	245,241



846,483

1,448,638

#### Note 9. Intangibles (continued)

#### Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

Consolidated	Platform development \$	Trademarks \$	Total \$	
Balance at 1 July 2020	116,367	220,167	336,534	
Additions	110,307	24,960	24,960	
Impairment of assets	(50,000)	(16,251)	(16,251)	
Amortisation expense	(59,660)	(40,342)	(100,002)	
Balance at 30 June 2021	56,707	188,534	245,241	
Additions Amortisation expense	(56,707)	10,383 (11,759)	10,383 (68,466)	
Amortisation expense	(30,707)	(11,759)	(00,400)	
Balance at 30 June 2022		187,158	187,158	
Note 10. Trade and other payables				
			Consolidated	
		2022	2021	
		\$	\$	
Current liabilities				
Trade payables Other payables		195,165 677,183	162,299 358,042	
Other payables		077,103	330,042	
		872,348	520,341	
Note 11. Borrowings				
		Consolidated		
		2022	2021	
		\$	\$	
Current liabilities Insurance financing		33,915	26,778	
<b>.</b>			-,	
Non-current liabilities				

# Insurance financing

Insurance funding is a ten months short term loan with a fixed interest rate of 5.19% (2021: 5.49%).

#### Convertible notes payable

Convertible notes payable

On 10 September 2020, the Company entered into a convertible note agreement with Songtradr Inc. for a principal value of \$1,420,000. Conversion would result in the issue of 40,571,429 fully paid ordinary Jaxsta shares at a price of \$0.035 per share for the principal value of the note. The conversion is at the right of the noteholder, except if:

- the Company registers a full year net profit of \$5,000,000 at which time 100% of the note is converted automatically; or
- the Company registers a full year net profit of \$2,500,000 at which time 50% of the note is converted automatically.



## **Note 11. Borrowings (continued)**

On 24 June 2022, the shareholders authorised the Company to enter into an additional tranche of the prior convertible note agreement with Songtradr Inc. for a principal value of \$3,000,000. Conversion would result in the issue of 142,857,143 fully paid ordinary Jaxsta shares at a price of \$0.021 per share for the principal value of the note. All the conditions of the original convertible note remain and in addition the Company agreed to appoint two directors proposed by Songtradr and enter into a cost reduction and growth plan agreed to by Songtradr. The Company completed those requirements by the completion of the shareholder approval. Additionally, as a consequence of the variation of the note, the original note of \$1,420,000 would change the conversion price from \$0.035 to \$0.021, resulting in the potential issue of a further 27,047,619 ordinary shares.

The noteholder at their option can convert or seek repayment of the note at the expiration of the term of the note. The note has an anti-dilution clause that adjust the conversion price if certain circumstances occur before the final redemption date. The note has a term of up to 3 years and carries a coupon rate of 7.5% which will be accrued and paid at the end of the term or capitalised and converted at the time of conversion or repayment. The note is secured by a first ranking security over the assets of the Company and its subsidiaries.

The second tranche also includes a separate option to invest a further \$3,000,000 under an option agreement with an exercise price of \$0.021 per share. The option has a life of three years and can only be exercised if Tranche #2 is partially or fully converted and up to the amount of Tranche 2 converted into shares.

The note is considered a compound financial instrument together with their embedded derivatives financial instrument and equity component has been estimated for the conversion into ordinary shares (refer note 12).

Consolidated

#### Note 12. Issued capital

		Consolidated		
	2022 Shares	2021 Shares	<b>2022</b> \$	<b>2021</b> \$
Ordinary shares - fully paid Equity component of convertible notes	342,578,199 	300,910,430	38,620,271	36,397,102 57,750
	342,578,199	300,910,430	38,620,271	36,454,852
Movements in ordinary share capital				
Details	Date	Shares	Issue price	\$
Balance Shares issued on capital raising Shares issued on capital raising Shares issue transaction costs	1 July 2020 24 March 2021 24 March 2021	247,190,330 53,720,000 100	\$0.075 \$0.250 \$0.000	32,792,654 4,029,000 25 (424,577)
Balance Shares issued on capital raising Shares issued on capital raising Transaction costs	30 June 2021 28 September 2021 28 September 2021	300,910,430 41,667,669 100	\$0.060 \$0.250 \$0.000	36,397,102 2,500,060 25 (276,916)
Balance	30 June 2022	342,578,199		38,620,271

#### Ordinary shares

Ordinary shares entitle the holder to participate in dividends and any proceeds attributable to shareholders should the Company be wound up, in proportions that consider both the number of shares held and the extent to which those shares are paid up. The fully paid ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.



# Note 13. Earnings per share

	Consol 2022 \$	idated 2021 \$
Loss after income tax attributable to the owners of Jaxsta Ltd	(6,200,747)	(5,709,673)
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	332,418,113	261,760,987
Weighted average number of ordinary shares used in calculating diluted earnings per share	332,418,113	261,760,987
	Cents	Cents
Basic earnings per share Diluted earnings per share	(1.87) (1.87)	(2.18) (2.18)

51,502,223 options over ordinary shares are not included in the calculation of diluted earnings per share because they are anti-dilutive. These options could potentially dilute basic earnings per share in the future.