



# Building Australia for over 100 years

ANNUAL REPORT 2022



With an operating history of approximately 100 years, Big River has established itself as a diverse manufacturer and distributor of timber and building products.

## Highlights

↑ **Revenue**  
45.4% \$409.3m

↑ **U-EBITDA**  
113.3% \$48.0m

↑ **U-NPAT**  
191.0% \$22.7m

↑ **Total Dividends**  
276.8% 15.5 cps

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## Overview

# Chairman and Managing Director's Report

Malcolm Jackman and Jim Bindon

Big River achieved excellent growth during FY22, with a continued positive construction sector cycle, combined with a period of price growth and growing volumes. This resulted in substantial improvement in the Company's financial performance.



## Operating Highlights

This market backdrop saw revenue grow by 45.4%, including 20.0% organic (or like for like) revenue growth. Pleasingly, this growth came across both the Construction Products and Panels divisions, as well as across all key product categories and all geographic regions.

Acquisition growth contributed 25.4% revenue growth, with a full 12-months of the Timberwood business, and eight and nine months respectively of the United Building Products and the Revolution Wood Panels acquisitions.

Despite ongoing challenges in the supply chain, which saw some considerable shortages of building materials at various stages of FY22, revenue growth translated to a strong uplift in underlying EBITDA, which was up 113.3% over FY21 to \$48.0m. Given FY21 had been a record result for the Company, more than doubling the underlying EBITDA was extremely pleasing.

As noted in the breadth of the revenue performance, so too the EBITDA improvement was broad based in nature. The strong 20.0% organic revenue growth, 190 basis point increase in gross margin, excellent acquisition contribution and tight cost control, all combining to drive the EBITDA performance.

As well and pleasingly, underlying NPAT increased 191.0% on FY21, while the statutory NPAT increased ten-fold, following the asset impairments at the Wagga site incurred in FY21.

During FY22, the Company initiated a new three-year strategy, which included the creation of the two operating divisions of Construction Products and Panels. Focusing the management teams under this new divisional structure has seen strong alignment of our businesses and improved synergies across customer service, suppliers, revenue growth and product development.

## Overview

# Chairman and Managing Director's Report

The business continued to expand the network during FY22, with the acquisition of Revolution Wood Panels in Brisbane in October 2021, and United Building Products in the Illawarra region in November 2021. Together with the acquisition of the small Panels business FA Mitchell in Lidcombe Sydney, after the reporting period, the long-term history of completing two to three acquisitions per year has been continued.

## Balance Sheet & Dividends

With considerable pressure from a disjointed supply chain and rising product costs, the Company was successful in managing inventory growth to 23% on a like for like basis, whilst still strategically securing additional inventory in a tight market. This position was central to the market share growth the Company achieved.

Excellent receivables control, which saw both the debtor days and aged debt metrics achieve excellent improvements, combined with the solid inventory management meant the net working capital to sales ratio remained in the Boards target range at 18.1%.

This strong working capital control resulted in operating cash flow before interest and tax of \$42.5m, or a cash conversion rate of 88.5%. Given this strong cash position, and the continued positive cash flow return from the Plywood Consolidation Project, the Board determined a final fully franked dividend of 10.0 cents per share,

taking the full year payout to 15.5 cents per share, representing a 60% payout ratio.

## Corporate Governance

During FY22, two new independent, non-executive directors joined the Board, to ensure the Board retained a majority of independent directors. Brad Soller and Martin Monro joined in October 2021, after extensive executive careers in strongly related



industry sectors. Their experience in major construction companies, as well as other building material supply businesses, are valuable skills to support the growth of the Company.

Big River also made ongoing improvement on the female employee ratio within the business, expanding by four percentage points over the last two years.

Supplier management was also a key Governance feature for the year, with 75% of all overseas suppliers audited for compliance with the Company's Modern Slavery policy. Given the considerable increase in materials sourced from overseas during the pandemic period, when supply chains have been very challenged, this increasing level of audit and compliance is positive for ongoing options and flexibility for the business.

## People

Clearly FY22 remained a challenging period for staff, with ongoing Covid-19 restrictions and illnesses across the community, within the business and indeed on construction sites.

This saw various levels of disruption occur, however all Big River businesses remained open and successfully servicing our customers for the entirety of the financial year.

The Board would like to sincerely thank the efforts of all staff during this challenging period. To deliver the record financial results the Company achieved, in such a difficult operating environment, is a testament to the focus, skill and durability of the entire Big River team.

**Malcolm Jackman**  
Chairman

**Jim Bindon**  
Managing Director

# Financial Report 2022

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## Financial Report

# Directors' Report

30 June 2022

The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'Group') consisting of Big River Industries Limited (referred to hereafter as the 'Company' or 'parent entity') and the entities it controlled at the end of, or during, the year ended 30 June 2022.

### Directors

The following persons were directors of Big River Industries Limited during the whole of the financial year and up to the date of this report, unless otherwise stated:

|                          |                             |
|--------------------------|-----------------------------|
| James Bernard Bindon     |                             |
| Malcolm Geoffrey Jackman |                             |
| Martin Kaplan            |                             |
| Vicky Papachristos       |                             |
| Brendan York             |                             |
| Brad Soller              | Appointed 10 September 2021 |
| Martin Monro             | Appointed 10 September 2021 |

### Principal activities

During the financial year the principal continuing activities of the Group consisted of the manufacture of veneer, plywood and formply, and the distribution of building supplies.

### Dividends

#### *Dividends paid*

Dividends paid during the financial year were as follows:

|   | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|---|----------------|-------------------------|
| Final dividend of 3.0 cents per fully paid ordinary share paid on 6 October 2021 (2021: 2.4 cents paid on 6 October 2020) | 2,419          | 1,499                   |
| Interim dividend of 5.5 cents per fully paid ordinary share paid on 6 April 2022 (2021: 2.6 cents paid on 21 April 2021)  | 4,520          | 2,018                   |
|   | <u>6,939</u>   | <u>3,517</u>            |

#### *Dividend declared*

On 26 August 2022, the directors determined a fully franked dividend of 10.0 cents per fully paid ordinary share to be paid on 6 October 2022.

### Review of operations

The profit for the Group after providing for income tax amounted to \$21.3 million (30 June 2021: \$1.8 million).

The Group achieved revenue for the year ending 30 June 2022 of \$409.3m, an increase of 45% on the previous financial year. This reflected same store organic revenue growth of 20% as well as a 25% growth contribution from acquisitions completed in the current year. This strong growth achievement was reflective of a solid construction sector, particularly the detached housing market, that was still benefiting from the Homebuilder package introduced during FY2021.

EBITDA pre-significant items grew by 113% to \$48m. As the same case with the revenue improvements, this growth was achieved from a combination of strong organic growth, better operating cost leverage and excellent contribution from recent acquisitions Revolution Wood Products and United Building Products. EBITDA pre-significant items margin grew from 8% to 11.7%.

Net Profit after tax pre significant items was \$22.7 million, an increase of 191% compared to the prior reporting period.

## Financial Report

# Directors' Report

30 June 2022

A summary of the Group's results is below

|   | 2022<br>\$'m | 2021<br>\$'m |
|---|--------------|--------------|
| <b>Revenue</b>  | <b>409.3</b> | <b>281.4</b> |
| <b>Gross profit*</b>                                    | <b>110.3</b> | <b>70.1</b>  |
| <i>Gross profit margin %</i>                            | <i>26.9%</i> | <i>25.0%</i> |
| <b>EBITDA pre significant items</b>                     | <b>48.0</b>  | <b>22.5</b>  |
| Depreciation of PPE                                     | (3.3)        | (3.0)        |
| Depreciation of Right of Use Assets                     | (7.5)        | (5.8)        |
| Amortisation  | (1.4)        | (0.6)        |
| <b>EBIT</b>   | <b>35.8</b>  | <b>13.1</b>  |
| Finance costs   | (3.2)        | (1.9)        |
| <b>Profit before Income tax</b>                         | <b>32.6</b>  | <b>11.2</b>  |
| Income Tax (Expense)/Benefit                            | (9.9)        | (3.4)        |
| <b>Profit after Income Tax before Significant Items</b> | <b>22.7</b>  | <b>7.8</b>   |
| Significant Items (net of tax impact)                   | (1.4)        | (6.0)        |
| <b>Profit after Income Tax and Significant Items</b>    | <b>21.3</b>  | <b>1.8</b>   |

\* The Company made a change in the classification of expenses in FY2022. In FY2022, direct labour from manufacturing operations is included in "Raw materials and consumables used" resulting in a gross margin of 26.9%, an increase of 190bps from 25.0% gross margin achieved in FY2021 on a like for like basis. FY2021 has been restated in this table to include \$9.4m of direct labour from manufacturing operations recorded in the profit or loss as an "Employee benefits expense". Excluding this adjustment the gross margin reported in FY2021 was 28.2%.

### Significant items

The Group had the following significant items (net of taxation) during the year:

|  | 2022<br>\$'m | 2021<br>\$'m |
|--|--------------|--------------|
| Contingent consideration fair value adjustment   | -            | 0.1          |
| Acquisition transaction costs  | (1.0)        | (1.0)        |
| Non-cash share based payments charge   | (0.9)        | (0.6)        |
| Impairment/(gain) of assets and restructuring costs relating to Wagga Wagga site closure | 0.5          | (4.5)        |
| <b>Total significant items</b>   | <b>(1.4)</b> | <b>(6.0)</b> |

The Group separates these significant items as they are either non-cash items or one-off items that don't impact operational performance.

### Segment performance

During the year the business re-organised into two operating segments being:

- Panels Division – comprising of three manufacturing and five distribution sites of timber panel products in Australia and New Zealand.
- Construction division – comprising of fifteen sites which sell building, commercial and formwork products in Australia.

|              | Segment Revenue |              | Segment EBITDA |              |
|--------------|-----------------|--------------|----------------|--------------|
|              | 2022<br>\$'m    | 2021<br>\$'m | 2022<br>\$'m   | 2021<br>\$'m |
| Panels       | 117.1           | 54.9         | 21.4           | 10.6         |
| Construction | 292.2           | 226.5        | 31.9           | 16.1         |
| Corporate    | -               | -            | (5.3)          | (4.2)        |
| <b>Total</b> | <b>409.3</b>    | <b>281.4</b> | <b>48.0</b>    | <b>22.5</b>  |

Both Divisions achieved strong improvements on the back of both organic revenue growth and contributions from new acquisitions (and a full 12-month contribution from the prior year acquisition of Timberwood Panels).

## Financial Report

# Directors' Report

30 June 2022

Organic growth varied by division, with 14.0% achieved in the Panels division, and 23.0% organic growth from the Construction division, which has a higher exposure to the strong detached housing market.

### Cash and Debt

|   | 2022<br>\$'m  | 2021<br>\$'m  |
|---|---------------|---------------|
| Cash and cash equivalents                             | 19.8          | 7.8           |
| Bank Bills  | (36.0)        | (26.0)        |
| Bank overdraft and trade finance                      | (5.1)         | (3.6)         |
| <b>Net Debt</b>                                       | <b>(21.3)</b> | <b>(21.8)</b> |
| Contingent consideration*                             | (7.9)         | (7.2)         |
| <b>Net Debt adjusted for contingent consideration</b> | <b>(29.2)</b> | <b>(29.0)</b> |

\* Contingent consideration represents estimated future payments to vendors of previously completed acquisitions. These payments are contingent on the achievement of certain financial targets of that acquired business. Refer note 23 'Contingent consideration' for further details.

The Group has a Net Debt position of \$21.3m as at 30 June 2022, a reduction of \$0.5m compared to the prior reporting period. The Group remains in a strong balance sheet position with a reduction in gearing (measured as Net Debt/Net Debt plus Equity) occurring during FY2022, closing the year at 15.8%, versus the 18.7% in the previous corresponding period.

From an operating cash flow perspective, the Group achieved a 88% EBITDA to cash conversion, which was a very strong outcome notwithstanding the material increase in inventory to counter the supply chain disruptions occurring throughout the year.

### Material business risks

The Group has a number of business risks including work health and safety risk, operational and compliance risk, competition risks, macroeconomic risks, financial risks, cyber security risks and environmental risks. The Group's trading activity is influenced by the construction cycle and underlying demand. The Board doesn't consider any individual risk to be material to the Group in isolation of other risks.

FY2022 included material uncertainty around global supply chains, and specifically for the Group, the importation of a range of building products. The Group believes that FY2023 does not bring an elevated level of risk in relation to supply chain and has observed supply chains beginning to improve as Covid-19 related constraints subside.

Covid-19 continues to potentially impact the Group's operations and those of customers through any imposed restrictions or lockdowns.

The Board has established a risk management policy for the management and oversight of risk and has delegated responsibility of compliance and internal control to the Audit and Risk Committee.

### Significant changes in the state of affairs

The Group completed two acquisitions during the year, Revolution Wood Products in Brisbane, and United Building Products in Albion Park, in The Illawarra region of NSW.

On 1 October 2021, the completion of the Revolution Wood Products acquisition occurred, with a maximum consideration price of \$7.8m including \$6.0 million in cash, the issue of \$1.0 million in ordinary shares of Big River Industries Ltd, with the balance payable upon achieving agreed EBITDA targets over a two year period. The acquisition contributed \$12.1 million to revenue and \$0.7 million to net profit after tax of the Group for the year ended 30 June 2022.

The values identified in relation to the acquisition are final as at 30 June 2022.

On 1 November 2021, the completion of the United Building Products acquisition occurred, with a maximum consideration price of \$10.7m including inventory, and plant and equipment, and was settled through the payment of \$7.5 million in cash, the issue of \$2.1 million in ordinary shares of Big River Industries Ltd, with the balance payable upon achieving agreed EBITDA targets over a two year period. The acquisition contributed \$15.5 million to revenue and \$1.1 million to net profit after tax of the Group for the year ended 30 June 2022.

## Financial Report

# Directors' Report

30 June 2022

The values identified in relation to the acquisition are final as at 30 June 2022.

There were no other significant changes in the state of affairs of the Group during the financial year.

### Matters subsequent to the end of the financial year

On 7 July 2022, Big River Group Pty Ltd, a subsidiary of Big River Industries Limited, agreed to buy the business and the assets of F.A. Mitchell & Co Pty Ltd for the consideration of \$600,000. The contract for purchase was completed on 1 August 2022.

Apart from the dividend declared as discussed above, no other matter or circumstance has arisen since 30 June 2022 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

### Likely developments and expected results of operations

The building products market is closely linked to activity levels in the residential, commercial, civil and infrastructure construction industry (comprising both new builds and additions and alterations) in Australia. The industry is cyclical and is sensitive to a broad range of economic and other factors, including any potential impact from COVID-19.

As the COVID-19 situation remains fluid due to continuing changes in government policy and evolving business and customer reactions thereto, as at the date these financial statements are authorised for issue, the directors of the Group consider that the future financial effects of COVID-19 on the Group's operations and operating results cannot be reasonably estimated.

The Group has a strong balance sheet and a healthy undrawn banking facility which will continue to support the Group.

### Environmental regulation

The Group is not subject to any significant environmental regulation under Australian Commonwealth or State law.

### Information on directors

|                                      |  |
|--------------------------------------|--|
| Name:                                | <b>James Bernard Bindon</b>  |
| Title:                               | Managing Director and Chief Executive Officer  |
| Qualifications:                      | James ('Jim') holds a Bachelor of Agricultural Economics (Honours) from the University of New England and a Masters of Business Administration from the University of Queensland. Jim is a member of the Australian Institute of Company Directors.  |
| Experience and expertise:            | Jim joined Big River in January 2001 and has been Chief Executive Officer and Managing Director since 2005. He has been a director of Big River Group Pty Limited since July 2005 and a director of the Company since February 2016. Prior to his current role as Chief Executive Officer and Managing Director, Jim was the Chief Financial Officer and Company Secretary from 2001 to 2005. Prior to working at Big River, Jim held the position of Business Manager of Sugar and Horticulture at Incitec, where he was responsible for segment profitability, strategy and marketing. |
| Other current directorships:         | None   |
| Former directorships (last 3 years): | None   |
| Special responsibilities:            | None   |
| Interests in shares:                 | 533,333 ordinary shares (indirectly)   |
| Interests in rights:                 | 688,315 performance rights (directly)  |
| Name:                                | <b>Malcolm Geoffrey Jackman</b>  |
| Title:                               | Independent Non-Executive Chairman   |
| Qualifications:                      | Malcolm has a Bachelor of Science in Pure Mathematics and a Bachelor of Commerce in Accounting from Auckland University. He is a fellow of the Australian Institute of Directors and a recipient of the Centenary of Federation Medal.   |
| Experience and expertise:            | Malcolm has been an independent Non-Executive Director of the Company since February 2016 and became Chairman on 31 July 2019. Malcolm has also been a director of Big River Group Pty Limited since February 2016. Malcolm is a member of the Anacacia Capital Business Advisory Council.   |
| Other current directorships:         | Non-Executive Director of Force Fire Pty Limited (non-listed)  |
| Former directorships (last 3 years): | None   |
| Special responsibilities:            | Chair of the Board   |
| Interests in shares:                 | 124,830 ordinary shares (indirectly)   |
| Interests in rights:                 | None   |

## Directors' Report

30 June 2022

Name: **Martin Kaplan**  
Title: Non-Executive Director  
Qualifications: Martin holds a Bachelor of Commerce degree from the University of Cape Town and previously qualified as a Chartered Accountant (South Africa & Canada).  
Experience and expertise: Martin has been a Non-Executive Director of the Company since November 2015 and a director of Big River Group Pty Limited since February 2016. Martin is currently an Investment Director of Anacacia Capital Pty Ltd, the management company of the major shareholder Anacacia Partnership II, L.P.  
Other current directorships: Non-Executive Director of Direct Couriers Group Pty Ltd (non-listed)  
Former directorships (last 3 years): None  
Special responsibilities: Member of the Nomination and Remuneration Committee  
Interests in shares: Martin is an Investment Director of Anacacia Capital Pty Ltd which manages the interests of Anacacia Partnership II, L.P., a substantial shareholder of the Company. Martin does not have a relevant interest in those shares for the purposes of the Corporations Act 2001.  
Interests in rights: None

Name: **Vicky Papachristos**  
Title: Independent Non-Executive Director  
Qualifications: Vicky holds an Engineering degree from Monash University, an MBA from the Australian Graduate School of Management and is a member of the Australian Institute of Company Directors.  
Experience and expertise: Vicky is an experienced Non-Executive Director and has been involved across various operational, strategic and creative roles with organisations including Shell, Westpac, Coventry and Myer.  
Other current directorships: Non-Executive Director of Aussie Broadband Limited (ASX: ABB), Non-Executive Director of GMHBA Limited and Non-Executive Director of Scale Investors Limited  
Former directorships (last 3 years): None  
Special responsibilities: Chair of the Nomination and Remuneration Committee  
Interests in shares: 32,252 ordinary shares (indirectly)  
Interests in rights: None

Name: **Brendan York**  
Title: Non-Executive Director  
Qualifications: Brendan is a Chartered Accountant and has a Bachelor of Business Administration and a Bachelor of Commerce from Macquarie University.  
Experience and expertise: Brendan has been a Non-Executive Director of the Company since October 2019. He is currently a portfolio manager of Naos Asset Management Limited. Brendan was previously the Chief Financial Officer of ASX Listed Enero Group Ltd.  
Other current directorships: Non-Executive Director of BSA Limited (ASX: BSA) and Non-Executive Director of Wingara AG Limited (ASX: WNR)  
Former directorships (last 3 years): None  
Special responsibilities: Member of the Audit and Risk Committee  
Interests in shares: None  
Interests in rights: None

Name: **Brad Soller**  
Title: Non-Executive Director (appointed 10 September 2021)  
Qualifications: Brad is a Chartered Accountant and has a Master of Commerce, a Bachelor of Accounting and a Bachelor of Commerce from the University of Witwatersrand.  
Experience and expertise: Brad is a very experienced senior financial executive and previously held the roles of Chief Financial Officer at Metcash, David Jones and Lendlease Group.  
Other current directorships: None  
Former directorships (last 3 years): None  
Special responsibilities: Chair of the Audit and Risk Committee  
Interests in shares: 12,500 ordinary shares (directly)  
Interests in rights: None

## Directors' Report

30 June 2022

|                                      |   |
|--------------------------------------|---|
| Name:                                | <b>Martin Monro</b>   |
| Title:                               | Non-Executive Director (appointed 10 September 2021)  |
| Qualifications:                      | Martin has a BA with a double major in Psychology from Flinders University and post-graduate qualifications in Human Resources Management from Charles Sturt University. He is a graduate of the London Business School Accelerated Development Programme, a Fellow of the Australian Institute of Company Directors and a Fellow of the Australian Institute of Building.  |
| Experience and expertise:            | Martin was formerly the Chief Executive Officer and Managing Director of Watpac Limited from August 2012 until his retirement in an executive capacity in June 2019. Martin has more than 30 years' experience in the Australian and international construction sectors, with a proven track record in prudent financial management, safety leadership and successful expansion into new markets. Martin remains a Non-Executive Director of Fleetwood Limited and Chair of its Risk Committee. He is also a Specialist Workplace Relations Advisor to the Board of the Australian Constructors Association where he was a Director from 2012 until 2019. Martin is currently Chair of the Moits Advisory Board and the Advisory Board of Pannell Enoteca. He is the immediate past National Vice President of the Australian Industry Group and an Independent Government-appointed member of the Royal Melbourne Showgrounds Unincorporated Joint Venture Board from 2019 to 2022. Martin was also a Director of the construction industry suicide prevention charity, Mates in Construction, a voluntary position he held from 2017 to 2021. |
| Other current directorships:         | Fleetwood Limited (ASX: FWD)  |
| Former directorships (last 3 years): | None  |
| Special responsibilities:            | Member of the Audit and Risk Committee and member of the Nomination and Remuneration Committee  |
| Interests in shares:                 | 25,000 ordinary shares (directly)   |
| Interests in rights:                 | None  |

'Other current directorships' quoted above are current directorships for listed entities only and excludes directorships of all other types of entities, unless otherwise stated.

'Former directorships (last 3 years)' quoted above are directorships held in the last 3 years for listed entities only and excludes directorships of all other types of entities, unless otherwise stated.

'Interests in shares' and 'interests in rights' are as at the date of this report.

### Company Secretary

*John O'Connor (BComm, ACMA, GAICD)*

John O'Connor was appointed to the position of Company Secretary on 22 August 2022. John has a BComm, is a Chartered Management Accountant and a Graduate of the Australian Institute of Company Directors. He has over 30 years' experience in senior finance roles.

*Stephen Thomas Parks (BCom, FIPA)*

Steve was Company Secretary during the year and resigned effective 30 June 2022.

Steve joined Big River in July 2008 as Chief Financial Officer. Prior to working for Big River, Steve was the Chief Financial Officer and General Manager at WDS International, where he was responsible for controlling operating performance and leading finance and administration functions including forecasting, cash management, treasury, payroll, information technology, general administration and warehouse operations. Prior to this role, Steve worked as Financial Controller for a number of Australasian companies including Brazin, Strathfield Group, Sunshades Eyewear and Noel Leeming. Steve holds a Bachelor of Commerce from the University of Canterbury and is a member of the Australian Institute of Company Directors. Steve is a qualified accountant and is a Fellow of the Institute of Public Accountants.

## Directors' Report

30 June 2022

### Meetings of directors

The number of meetings of the Company's Board of Directors ('the Board') and of each Board committee held during the year ended 30 June 2022, and the number of meetings attended by each director were:

|                | Attended | Full Board Held | Remuneration Committee Attended | Nomination and Remuneration Committee Held | Audit and Risk Committee Attended | Audit and Risk Committee Held |
|----------------|----------|-----------------|---------------------------------|--|-----------------------------------|-------------------------------|
| J Bindon       | 16       | 16              | 4                               | 4  | 4                                 | 4                             |
| M Kaplan       | 15       | 16              | 4                               | 4  | 4                                 | 4                             |
| M Jackman      | 16       | 16              | 4                               | 4  | 4                                 | 4                             |
| V Papachristos | 16       | 16              | 4                               | 4  | 4                                 | 4                             |
| B York         | 16       | 16              | 4                               | 4  | 4                                 | 4                             |
| B Soller       | 12       | 12              | 3                               | 3  | 3                                 | 3                             |
| M Monro        | 12       | 12              | 3                               | 3  | 3                                 | 3                             |

Held: represents the number of meetings held during the time the director held office or was a member of the relevant committee.

### Remuneration report (audited)

The remuneration report details the key management personnel remuneration arrangements for the Group, in accordance with the requirements of the Corporations Act 2001 and its Regulations, and explains how the Group's performance has driven remuneration outcomes.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including all directors.

The key management personnel of the Group are the directors of Big River Industries Limited and the following persons:

- John O'Connor - Chief Financial Officer and Company Secretary (appointed effective 22 August 2022)\*
- Stephen Parks - Chief Financial Officer and Company Secretary (resigned effective 30 June 2022)

\* Appointment was post year end. As a result, information below relating to remuneration for the year will exclude details relating to John O'Connor with the exception of the service agreements section which details his service agreement.

During the FY2022 year, the business re-organised into two operating segments. On that basis it was determined that John Lorente (Executive General Manager - Construction Division) is no longer a KMP for the Group effective from 1 July 2021. Accordingly, John Lorente's remuneration disclosures only appear for the prior year.

The remuneration report is set out under the following main headings:

- Principles used to determine the nature and amount of remuneration
- Details of remuneration
- Service agreements
- Share-based compensation
- Additional information
- Additional disclosures relating to key management personnel

### Principles used to determine the nature and amount of remuneration

The objective of the Group's executive reward framework is to ensure reward for performance is competitive and appropriate for the results delivered. The framework aligns executive reward with the achievement of strategic objectives and the creation of value for shareholders, and it is considered to conform to the market best practice for the delivery of reward. The Board ensures that executive reward satisfies the following key criteria for good reward governance practices:

- competitiveness and reasonableness;
- acceptability to shareholders;
- performance linkage / alignment of executive compensation; and
- transparency.

## Directors' Report

30 June 2022

The Nomination and Remuneration Committee is responsible for:

- determining and reviewing remuneration arrangements for its directors and executives;
- the operation of incentive plans, including equity-based remuneration plans for senior executives;
- reviewing Board and senior executive succession plans; and
- recommending the appointment of any new directors.

The quality of the directors and executives is a major factor in the overall performance of the Group. The remuneration philosophy is to attract, motivate and retain high performance and high quality personnel.

The Nomination and Remuneration Committee has structured an executive remuneration framework that is market competitive and complementary to achievement of the reward strategy of the Group.

The reward framework is designed to align executive reward to shareholders' interests. The Board has considered that it should seek to enhance shareholders' interests by:

- having economic profit as a core component;
- focusing on sustained growth in shareholder value and delivering constant or increasing return on assets as well as focusing the executive on key non-financial drivers of value; and
- attracting and retaining high calibre executives.

Additionally, the reward framework should seek to enhance executives' interests by:

- rewarding capability and experience;
- reflecting competitive reward for contribution to growth in shareholder value; and
- providing a clear structure for earning rewards.

In accordance with best practice corporate governance, the structure of non-executive director and executive director remuneration is separate.

### *Non-executive directors' remuneration*

Fees and payments to non-executive directors reflect the demands and responsibilities of their role. Non-executive directors' fees and payments are reviewed annually by the Nomination and Remuneration Committee. The Nomination and Remuneration Committee may, from time to time, receive advice from independent remuneration consultants to ensure non-executive directors' fees and payments are appropriate and in line with the market. The chairman's fees are determined independently to the fees of other non-executive directors based on comparative roles in the external market. The chairman is not present at any discussions relating to the determination of his own remuneration. Non-executive directors do not receive share options or other incentives.

ASX listing rules require the aggregate non-executive directors' remuneration be determined periodically by a general meeting. Unless otherwise determined by a resolution of shareholders, the maximum aggregate remuneration payable by the Company to all non-executive directors of the Company for their services as directors, including their services on a Board Committee or Sub-Committee and including superannuation is limited to \$500,000 per annum (in total).

### *Executive remuneration*

The Group aims to reward executives based on their position and responsibility, with a level and mix of remuneration which has both fixed and variable components.

The executive remuneration and reward framework currently has three components:

- fixed base salary, including superannuation and non-monetary benefits;
- short-term performance incentives; and
- long-term performance incentives.

The combination of these comprises the executive's total remuneration.

Fixed remuneration, consisting of base salary, superannuation and non-monetary benefits, are reviewed annually by the Nomination and Remuneration Committee based on individual and business unit performance, the overall performance of the Group and comparable market remunerations.

Executives may receive their fixed remuneration in the form of cash or other fringe benefits (for example motor vehicle benefits) where it does not create any additional costs to the Group.

## Directors' Report

30 June 2022

The short-term incentive ('STI') program is designed to align the targets of the business with the performance hurdles of executives. STI payments granted to executives are at the discretion of the Board and are based on the achievement of financial hurdles, principally relating to earnings before interest, tax, depreciation and amortisation ('EBITDA') performance, and key performance indicators ('KPI's') being achieved. KPI's include profit contribution, cash management, customer satisfaction, safety performance, leadership contribution and product management.

The STI's are paid in cash following the end of the financial year and approval from the Nomination and Remuneration Committee. The Nomination and Remuneration Committee retains the discretion to withdraw or amend the STI at any time.

The long-term incentive program ('LTI') is designed to create an alignment between shareholder benefit and the remuneration of selected executives through the issue of Performance Rights. The number of Performance Rights vesting will be determined by reference to the compound annual growth rate ('CAGR') in Earnings Per Share ('EPS') over the vesting period and ranges from nil for less than 3% CAGR in EPS to 100% for greater than 10% CAGR in EPS, subject to an overriding discretion held by the Board. The Board considers CAGR in EPS to be an appropriate performance measure as it aligns with the Group's remuneration policy of creating value and is within the scope of influence of the selected executives.

### Group performance and link to remuneration

Remuneration for the senior executives is directly linked to the performance of the Group. A portion of their STI is dependent on meeting the Board approved Annual Budget for operating EBITDA, and in the event of a senior executive leaving during a financial year, any STI payable is at the discretion of the Nomination and Remuneration Committee. The remaining portion of the STI is at the discretion of the Nomination and Remuneration Committee based on performance against personal objectives. Refer to the section 'Additional information' below for details of the earnings for the last five years.

### Use of remuneration consultants

During the financial year ended 30 June 2022, the Group did not engage remuneration consultants.

### Voting and comments made at the Company's 2021 Annual General Meeting ('AGM')

At the 27 October 2021 AGM, 99.87% of the votes received supported the adoption of the remuneration report for the year ended 30 June 2021. The Company did not receive any specific feedback at the AGM regarding its remuneration practices.

### Details of remuneration

#### Amounts of remuneration

Details of the remuneration of key management personnel of the Group are set out in the following tables.

|  | Cash salary<br>and fees<br>\$ | Short-term benefits |                        | Post-<br>employment<br>benefits | Long-term<br>benefits   | Share-<br>based<br>payments        | Total<br>\$      |
|--|-------------------------------|---------------------|------------------------|---------------------------------|-------------------------|------------------------------------|------------------|
|  |                               | Cash<br>bonus<br>\$ | Non-<br>monetary<br>\$ | Super-<br>annuation<br>\$       | Leave<br>benefits<br>\$ | Perform-<br>ance<br>rights**<br>\$ |                  |
| <b>2022</b>                            |                               |                     |                        |                                 |                         |                                    |                  |
| <i>Non-Executive Directors:</i>        |                               |                     |                        |                                 |                         |                                    |                  |
| M Kaplan*                              | -                             | -                   | -                      | -                               | -                       | -                                  | -                |
| M Jackman                              | 109,110                       | -                   | -                      | 10,911                          | -                       | -                                  | 120,021          |
| V Papachristos                         | 77,286                        | -                   | -                      | 7,729                           | -                       | -                                  | 85,015           |
| B York                                 | 63,659                        | -                   | -                      | 6,366                           | -                       | -                                  | 70,025           |
| B Soller                               | 60,629                        | -                   | -                      | 6,063                           | -                       | -                                  | 66,692           |
| M Monro                                | 49,930                        | -                   | -                      | 4,993                           | -                       | -                                  | 54,923           |
| <i>Executive Directors:</i>            |                               |                     |                        |                                 |                         |                                    |                  |
| J Bindon                               | 474,616                       | 175,000             | -                      | 25,962                          | 18,152                  | 360,209                            | 1,053,939        |
| <i>Other Key Management Personnel:</i> |                               |                     |                        |                                 |                         |                                    |                  |
| S Parks                                | 350,919                       | 41,500              | -                      | 25,962                          | 119,906                 | 155,615                            | 693,902          |
|  | <u>1,186,149</u>              | <u>216,500</u>      | <u>-</u>               | <u>87,986</u>                   | <u>138,058</u>          | <u>515,824</u>                     | <u>2,144,517</u> |

## Financial Report

# Directors' Report

30 June 2022

\* M Kaplan waived his director's fees (including any committee fee to which he is entitled) during the financial year ended 30 June 2022.

\*\* The value of the performance rights was determined as the fair value of the performance rights at the grant date. The value disclosed is the portion of the fair value of the rights recognised as an expense in the reporting period. At 30 June 2022 no performance rights have vested and the actual value is nil.

'Long-term benefits' represent payment of accrued leave entitlements on termination, and movements in accrued long service and annual leave entitlements.

Total remuneration paid to non-executive directors for the year ending 30 June 2022 amounted to \$396,676 (30 June 2021: \$240,000) which is 79.3% (30 June 2021: 48.0%) of the non-executive directors aggregate.

|  | Short-term benefits  |                | Post-employment benefits | Long-term benefits | Share-based payments | Total            |
|--|----------------------|----------------|--------------------------|--------------------|----------------------|------------------|
|  | Cash salary and fees | Cash bonus     | Non-monetary             | Superannuation     | Leave benefits       |                  |
| 2021                                   | \$                   | \$             | \$                       | \$                 | \$                   | \$               |
| <i>Non-Executive Directors:</i>        |                      |                |                          |                    |                      |                  |
| M Kaplan*                              | -                    | -              | -                        | -                  | -                    | -                |
| M Jackman                              | 91,324               | -              | -                        | 8,676              | -                    | 100,000          |
| V Papachristos                         | 63,927               | -              | -                        | 6,073              | -                    | 70,000           |
| B York                                 | 63,927               | -              | -                        | 6,073              | -                    | 70,000           |
| <i>Executive Directors:</i>            |                      |                |                          |                    |                      |                  |
| J Bindon                               | 443,369              | 199,750        | -                        | 25,000             | 16,855               | 269,107          |
| <i>Other Key Management Personnel:</i> |                      |                |                          |                    |                      |                  |
| S Parks                                | 333,792              | 111,600        | -                        | 25,000             | 10,067               | 117,785          |
| J Lorente***                           | 333,816              | 111,600        | -                        | 25,000             | 8,292                | 117,785          |
|  | <u>1,330,155</u>     | <u>422,950</u> | <u>-</u>                 | <u>95,822</u>      | <u>35,214</u>        | <u>504,677</u>   |
|  |                      |                |                          |                    |                      | <u>2,388,818</u> |

\* M Kaplan waived his director's fees (including any committee fee to which he is entitled) during the financial year ended 30 June 2021.

\*\* The value of the performance rights was determined as the face value of the performance rights at the grant date. The value disclosed is the portion of the fair value of the rights recognised as an expense in the reporting period. At the date of this report no performance rights have vested and the actual value is nil.

\*\*\* Ceased as a key management person on 1 July 2021.

'Long-term benefits' represent movements in accrued long service leave and annual leave entitlements.

The proportion of remuneration linked to performance and the fixed proportion are as follows:

| Name                                   | Fixed remuneration |      | At risk - STI |      | At risk - LTI |      |
|--|--------------------|------|---------------|------|---------------|------|
|  | 2022               | 2021 | 2022          | 2021 | 2022          | 2021 |
| <i>Executive Directors:</i>            |                    |      |               |      |               |      |
| J Bindon                               | 49%                | 51%  | 17%           | 21%  | 34%           | 28%  |
| <i>Other Key Management Personnel:</i> |                    |      |               |      |               |      |
| S Parks                                | 72%                | 62%  | 6%            | 18%  | 22%           | 20%  |
| J Lorente                              | -                  | 62%  | -             | 18%  | -             | 20%  |

## Financial Report

# Directors' Report

30 June 2022

The proportion of the cash bonus paid/payable or forfeited is as follows:

| Name                                   | Maximum STI<br>\$ | Actual STI<br>\$ | Cash bonus paid/payable |      | Cash bonus forfeited |      |
|--|-------------------|------------------|-------------------------|------|----------------------|------|
|  |                   |                  | 2022                    | 2021 | 2022                 | 2021 |
| <i>Executive Directors:</i>            |                   |                  |                         |      |                      |      |
| J Bindon                               | 227,250           | 175,000          | 77%                     | 94%  | 23%                  | 6%   |
| <i>Other Key Management Personnel:</i> |                   |                  |                         |      |                      |      |
| S Parks                                | 125,603           | 41,500           | 33%                     | 91%  | 67%                  | 9%   |

### Service agreements

Remuneration and other terms of employment for key management personnel are formalised in service agreements. Details of these agreements are as follows:

Name: J Bindon  
Title: Managing Director and Chief Executive Officer  
Agreement commenced: January 2001  
Term of agreement: No fixed term  
Details: Total fixed employment cost ('TFEC') of \$505,000 per annum including statutory superannuation contributions. Either Jim or the Company may terminate the employment contract by giving six months' written notice to the other party. A Short Term Incentive ('STI') is payable up to 45% of TFEC subject to the achievement of financial hurdles, principally relating to EBITDA performance, and for the achievement of personal business objectives.

Name: John O'Connor  
Title: Chief Financial Officer and Company Secretary (appointed effective 22 August 2022)  
Agreement commenced: 22 August 2022  
Term of agreement: No fixed term  
Details: Total fixed employment cost ('TFEC') of \$390,000 per annum including statutory superannuation contributions. John may terminate his employment contract by giving three months' written notice to the Company and the Company may terminate the employment contract by giving three months' written notice to John. A Short Term Incentive ('STI') is payable up to 36% of TFEC subject to the achievement of financial hurdles, principally relating to EBITDA performance, and for the achievement of personal business objectives.

Name: S Parks  
Title: Chief Financial Officer and Company Secretary (resigned effective 30 June 2022)  
Agreement commenced: July 2008  
Term of agreement: No fixed term  
Details: Total fixed employment cost ('TFEC') of \$370,000 per annum including statutory superannuation contributions. Steve may terminate his employment contract by giving 1 months' written notice to the Company and the Company may terminate the employment contract by giving 4 months' written notice to Steve. A Short Term Incentive ('STI') is payable up to 36% of TFEC subject to the achievement of financial hurdles, principally relating to EBITDA performance, and for the achievement of personal business objectives.

Key management personnel have no entitlement to termination payments in the event of removal for misconduct.

### Share-based compensation

#### Issue of shares

There were no shares issued to directors and other key management personnel as part of compensation during the year ended 30 June 2022.

## Directors' Report

30 June 2022

### Performance rights

The terms and conditions of each grant of performance rights over ordinary shares affecting remuneration of directors and other key management personnel in this financial year or future reporting years are as follows:

| Name     | Number of rights granted | Grant date       | Measurement period* | Expiry date**    | Fair value per right at grant date |
|----------|--------------------------|------------------|---------------------|------------------|------------------------------------|
| J Bindon | 154,024                  | 23 November 2018 | 30 June 2021        | 23 November 2023 | \$1.611                            |
|          | 307,147                  | 28 November 2019 | 30 June 2022        | 28 November 2024 | \$1.076                            |
|          | 222,787                  | 1 December 2020  | 30 June 2023        | 1 December 2025  | \$1.312                            |
| S Parks  | 158,381                  | 17 December 2021 | 30 June 2024        | 17 December 2026 | \$1.968                            |
|          | 65,745                   | 23 November 2018 | 30 June 2021        | 23 November 2023 | \$1.611                            |
|          | 134,435                  | 28 November 2019 | 30 June 2022        | 28 November 2024 | \$1.076                            |
|          | 97,511                   | 1 December 2020  | 30 June 2023        | 1 December 2025  | \$1.312                            |
|          | 66,205                   | 17 December 2021 | 30 June 2024        | 17 December 2026 | \$1.968                            |

\* Measurement period represents the financial year ended date for the measurement of vesting conditions for performance rights. Performance rights vest following confirmation of the achievement of vesting conditions in August following the end of the measurement period.

\*\* The expiry date represents the last possible date that vested performance rights can be converted to shares in the Company if not exercised prior.

### Vesting hurdle:

The number of Performance Rights vesting will be determined by reference to the CAGR in EPS over the vesting period of years and ranges from nil for less than 3% CAGR in EPS to 100% for greater than 10% CAGR in EPS, subject to an overriding discretion held by the Board. The Board considers CAGR in EPS to be an appropriate performance measure as it aligns with the Group's remuneration policy of creating value and is within the scope of influence of the selected executives.

Performance rights granted carry no dividend or voting rights. On exercise of rights, the Board will determine at its discretion whether to settle the exercised rights in shares, cash, or a combination thereof. Performance rights that are not forfeited on cessation of employment will be retained for testing for vesting at the end of the relevant measurement period.

The number of performance rights over ordinary shares granted to and vested by directors and other key management personnel as part of compensation during the year ended 30 June 2022 are set out below:

| Name     | Number of rights granted during the year 2022 | Number of rights granted during the year 2021 | Number of rights vested during the year 2022 | Number of rights vested during the year 2021 |
|----------|---|---|--|--|
| J Bindon | 158,381                                       | 222,787                                       | -  | -  |
| S Parks  | 66,205  | 97,511  | -  | -  |

### Additional information

The earnings of the Group for the five years to 30 June 2022 are summarised below:

|  | 2022<br>\$'000 | 2021<br>\$'000 | 2020<br>\$'000 | 2019*<br>\$'000 | 2018*<br>\$'000 |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Sales revenue  | 409,263        | 281,382        | 248,828        | 217,689         | 210,756         |
| EBITDA (pre-significant items)                         | 48,040         | 22,548         | 17,289         | 9,820           | 10,981          |
| Profit/(loss) after income tax (pre-significant items) | 21,267         | 1,817          | 4,660          | 4,358           | 5,389           |

\* Years 2019 and 2018 are pre-AASB 16.

## Directors' Report

30 June 2022

The factors that are considered to affect total shareholders return ('TSR') are summarised below:

|  | 2022  | 2021  | 2020 | 2019 | 2018  |
|--|-------|-------|------|------|-------|
| Earnings per share pre-significant items (cents per share) | 26.03 | 11.15 | 7.49 | 8.18 | 10.19 |

The Board considers the achievement of EPS growth as aligned and a key factor to the creation of shareholder value and this reinforces the remuneration principles set out in this Remuneration report.

### Additional disclosures relating to key management personnel

#### Shareholding

The number of shares in the Company held during the financial year by each director and other members of key management personnel of the Group, including their personally related parties, is set out below:

|                        | Balance at the start of the year | Received as part of remuneration | Additions     | Disposals/ other | Balance at the end of the year |
|------------------------|----------------------------------|----------------------------------|---------------|------------------|--------------------------------|
| <i>Ordinary shares</i> |                                  |                                  |               |                  |                                |
| M Kaplan               | -                                | -                                | -             | -                | -                              |
| M Jackman              | 120,166                          | -                                | 4,664         | -                | 124,830                        |
| V Papachristos         | 31,047                           | -                                | 1,205         | -                | 32,252                         |
| B York                 | -                                | -                                | -             | -                | -                              |
| B Soller               | -                                | -                                | 12,500        | -                | 12,500                         |
| M Monro                | -                                | -                                | 25,000        | -                | 25,000                         |
| J Bindon               | 533,333                          | -                                | -             | -                | 533,333                        |
| S Parks                | 320,000                          | -                                | -             | -                | 320,000                        |
|                        | <u>1,004,546</u>                 | <u>-</u>                         | <u>43,369</u> | <u>-</u>         | <u>1,047,915</u>               |

#### Performance rights holding

The number of performance rights over ordinary shares in the Company held during the financial year by each director and other members of key management personnel of the Group, including their personally related parties, is set out below:

|  | Balance at the start of the year | Granted        | Exercised | Expired/ forfeited/ other | Balance at the end of the year |
|--|----------------------------------|----------------|-----------|---------------------------|--------------------------------|
| <i>Performance rights over ordinary shares</i> |                                  |                |           |                           |                                |
| J Bindon                                       | 683,958                          | 158,381        | -         | (154,024)                 | 688,315                        |
| S Parks  | 297,691                          | 66,205         | -         | (65,745)                  | 298,151                        |
|  | <u>981,649</u>                   | <u>224,586</u> | <u>-</u>  | <u>(219,769)</u>          | <u>986,466</u>                 |

**This concludes the remuneration report, which has been audited.**

#### Shares under performance rights

Unissued ordinary shares of Big River Industries Limited under performance rights at the date of this report are as follows:

| Grant date        | Expiry date      | Number of rights |
|-------------------|------------------|------------------|
| 28 November 2019  | 28 November 2024 | 677,590          |
| 1 December 2020   | 1 December 2025  | 541,662          |
| 17 December 2021* | 17 December 2026 | 473,429          |
|                   |                  | <u>1,692,681</u> |

\* During the year ended 30 June 2022, the Company issued 473,429 Performance rights to senior employees of the Group under the Group's performance rights plan.

## Directors' Report

30 June 2022

No person entitled to exercise the performance rights had or has any right by virtue of the performance right to participate in any share issue of the Company or of any other body corporate.

### Shares issued on the exercise of performance rights

There were no ordinary shares of Big River Industries Limited issued on the exercise of performance rights during the year ended 30 June 2022 and up to the date of this report.

### Indemnity and insurance of officers

The Company has indemnified the directors and executives of the Company for costs incurred, in their capacity as a director or executive, for which they may be held personally liable, except where there is a lack of good faith.

During the financial year, the Company paid a premium in respect of a contract to insure the directors and executives of the Company against a liability to the extent permitted by the Corporations Act 2001. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

### Indemnity and insurance of auditor

The Company has not, during or since the end of the financial year, indemnified or agreed to indemnify the auditor of the Company or any related entity against a liability incurred by the auditor.

During the financial year, the Company has not paid a premium in respect of a contract to insure the auditor of the Company or any related entity.

### Proceedings on behalf of the Company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

### Non-audit services

Details of the amounts paid or payable to the auditor for non-audit services provided during the financial year by the auditor are outlined in note 31 to the financial statements.

The directors are satisfied that the provision of non-audit services during the financial year, by the auditor (or by another person or firm on the auditor's behalf), is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are of the opinion that the services as disclosed in note 31 to the financial statements do not compromise the external auditor's independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed and approved to ensure that they do not impact the integrity and objectivity of the auditor; and
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants (including Independence Standards) issued by the Accounting Professional and Ethical Standards Board, including reviewing or auditing the auditor's own work, acting in a management or decision-making capacity for the Company, acting as advocate for the Company or jointly sharing economic risks and rewards.

### Officers of the Company who are former partners of Deloitte Touche Tohmatsu

There are no officers of the Company who are former partners of Deloitte Touche Tohmatsu.

### Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

### Auditor

Deloitte Touche Tohmatsu continues in office in accordance with section 327 of the Corporations Act 2001.

### Rounding of amounts

The Company is of a kind referred to in Corporations Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

**Financial Report**

**Directors' Report**

30 June 2022

This report is made in accordance with a resolution of directors, pursuant to section 298(2)(a) of the Corporations Act 2001.

On behalf of the directors



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Malcolm Jackman  
Chairman

26 August 2022  
Sydney



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James Bindon  
Managing Director and Chief Executive Officer

The Board of Directors  
Big River Industries Limited  
Trenayr Road  
Junction Hill NSW 2460

25 August 2022

Dear Board Members

**Auditor's Independence Declaration to  
Big River Industries Limited**

In accordance with section 307C of the *Corporations Act 2001*, I am pleased to provide the following declaration of independence to the directors of Big River Industries Limited.

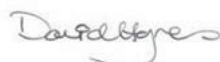
As lead audit partner for the audit of the financial statements of Big River Industries Limited for the financial year ended 30 June 2022, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely



DELOITTE TOUCHE TOHMATSU



David Haynes  
Partner  
Chartered Accountants

## Financial Report

# Statement of Profit or Loss and Other Comprehensive Income

for the year ended 30 June 2022

|  | Note | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|--|------|----------------|-------------------------|
| <b>Revenue</b>   | 5    | 409,263        | 281,382                 |
| Other income   | 6    | 62             | 234                     |
| <b>Expenses</b>  |      |                |                         |
| Raw materials and consumables used   | 7    | (299,247)      | (201,919)               |
| Selling and distribution expense   |      | (6,993)        | (6,459)                 |
| Employee benefits expense  |      | (38,785)       | (38,100)                |
| Occupancy expense  |      | (3,944)        | (4,635)                 |
| General and administration expense   |      | (10,600)       | (7,340)                 |
| Acquisition costs  |      | (1,020)        | (1,348)                 |
| Depreciation and amortisation expense  | 7    | (12,240)       | (9,415)                 |
| Impairment of receivables  | 11   | (2,625)        | (1,119)                 |
| Recovery/(Impairment) of assets and restructuring costs  | 8    | 709            | (8,902)                 |
| Finance costs  | 7    | (3,224)        | (1,933)                 |
| <b>Profit before income tax (expense)/benefit</b>  |      | 31,356         | 446                     |
| Income tax (expense)/benefit   | 9    | (10,089)       | 1,371                   |
| <b>Profit after income tax (expense)/benefit for the year attributable to the owners of Big River Industries Limited</b> | 27   | <b>21,267</b>  | <b>1,817</b>            |
| <b>Other comprehensive income</b>  |      |                |                         |
| <i>Items that may be reclassified subsequently to profit or loss</i>   |      |                |                         |
| Foreign currency translation   |      | (764)          | (69)                    |
| Other comprehensive income for the year, net of tax  |      | (764)          | (69)                    |
| Total comprehensive income for the year attributable to the owners of Big River Industries Limited                       |      | <u>20,503</u>  | <u>1,748</u>            |
|  |      | <b>Cents</b>   | <b>Cents</b>            |
| Basic earnings per share   | 39   | 26.03          | 2.58                    |
| Diluted earnings per share   | 39   | 25.51          | 2.58                    |

The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

## Financial Report

# Statement of Financial Position

as at 30 June 2022

|  | Note | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|--|------|----------------|-------------------------|
| <b>Assets</b>                                  |      |                |                         |
| <b>Current assets</b>                          |      |                |                         |
| Cash and cash equivalents                      | 10   | 19,796         | 7,851                   |
| Trade and other receivables                    | 11   | 63,414         | 53,965                  |
| Inventories                                    | 12   | 72,815         | 54,144                  |
| Financial assets                               | 13   | 113            | -                       |
| Other assets                                   | 14   | 499            | 1,585                   |
|  |      | <u>156,637</u> | <u>117,545</u>          |
| Non-current assets classified as held for sale | 15   | 2,701          | -                       |
| Total current assets                           |      | <u>159,338</u> | <u>117,545</u>          |
| <b>Non-current assets</b>                      |      |                |                         |
| Property, plant and equipment                  | 16   | 21,944         | 20,830                  |
| Right-of-use assets                            | 17   | 21,511         | 22,510                  |
| Intangibles                                    | 18   | 58,427         | 43,809                  |
| Deferred tax                                   | 9    | 21             | 5,076                   |
| Total non-current assets                       |      | <u>101,903</u> | <u>92,225</u>           |
| <b>Total assets</b>                            |      | <u>261,241</u> | <u>209,770</u>          |
| <b>Liabilities</b>                             |      |                |                         |
| <b>Current liabilities</b>                     |      |                |                         |
| Trade and other payables                       | 19   | 61,881         | 41,227                  |
| Borrowings                                     | 20   | 2,538          | 1,404                   |
| Lease liabilities                              | 21   | 7,794          | 7,150                   |
| Income tax                                     | 9    | 5,290          | 998                     |
| Provisions                                     | 22   | 6,938          | 9,220                   |
| Contingent consideration                       | 23   | 3,513          | 1,970                   |
| Other liabilities                              | 24   | 2,324          | 2,324                   |
| Total current liabilities                      |      | <u>90,278</u>  | <u>64,293</u>           |
| <b>Non-current liabilities</b>                 |      |                |                         |
| Borrowings                                     | 20   | 36,000         | 26,000                  |
| Lease liabilities                              | 21   | 17,432         | 18,636                  |
| Provisions                                     | 22   | 756            | 960                     |
| Contingent consideration                       | 23   | 4,355          | 5,190                   |
| Total non-current liabilities                  |      | <u>58,543</u>  | <u>50,786</u>           |
| <b>Total liabilities</b>                       |      | <u>148,821</u> | <u>115,079</u>          |
| <b>Net assets</b>                              |      | <u>112,420</u> | <u>94,691</u>           |
| <b>Equity</b>                                  |      |                |                         |
| Issued capital                                 | 25   | 96,665         | 93,409                  |
| Reserves                                       | 26   | 331            | 186                     |
| Retained profits                               | 27   | 15,424         | 1,096                   |
| <b>Total equity</b>                            |      | <u>112,420</u> | <u>94,691</u>           |

*The above consolidated statement of financial position should be read in conjunction with the accompanying notes*

## Statement of Changes in Equity

for the year ended 30 June 2022

| Group  | Issued capital<br>\$'000 | Foreign currency translation reserve<br>\$'000 | Share-based payments reserve<br>\$'000 | Retained profits<br>\$'000 | Total equity<br>\$'000 |
|--|--------------------------|--|--|----------------------------|------------------------|
| Balance at 1 July 2020                                       | 69,286                   | (350)  | -                                      | 2,796                      | 71,732                 |
| Profit after income tax benefit for the year                 | -                        | -  | -                                      | 1,817                      | 1,817                  |
| Other comprehensive income for the year, net of tax          | -                        | (69)   | -                                      | -                          | (69)                   |
| Total comprehensive income for the year                      | -                        | (69)   | -                                      | 1,817                      | 1,748                  |
| <i>Transactions with owners in their capacity as owners:</i> |                          |  |  |                            |                        |
| Contributions of equity, net of transaction costs (note 25)  | 24,123                   | -  | -                                      | -                          | 24,123                 |
| Share-based payments (note 40)                               | -                        | -  | 605                                    | -                          | 605                    |
| Dividends paid (note 28)                                     | -                        | -  | -                                      | (3,517)                    | (3,517)                |
| Balance at 30 June 2021                                      | 93,409                   | (419)  | 605                                    | 1,096                      | 94,691                 |
| Group  | Issued capital<br>\$'000 | Foreign currency translation reserve<br>\$'000 | Share-based payments reserve<br>\$'000 | Retained profits<br>\$'000 | Total equity<br>\$'000 |
| Balance at 1 July 2021                                       | 93,409                   | (419)  | 605                                    | 1,096                      | 94,691                 |
| Profit after income tax expense for the year                 | -                        | -  | -                                      | 21,267                     | 21,267                 |
| Other comprehensive income for the year, net of tax          | -                        | (764)  | -                                      | -                          | (764)                  |
| Total comprehensive income for the year                      | -                        | (764)  | -                                      | 21,267                     | 20,503                 |
| <i>Transactions with owners in their capacity as owners:</i> |                          |  |  |                            |                        |
| Contributions of equity, net of transaction costs (note 25)  | 3,256                    | -  | -                                      | -                          | 3,256                  |
| Share-based payments (note 40)                               | -                        | -  | 909                                    | -                          | 909                    |
| Dividends paid (note 28)                                     | -                        | -  | -                                      | (6,939)                    | (6,939)                |
| Balance at 30 June 2022                                      | 96,665                   | (1,183)  | 1,514                                  | 15,424                     | 112,420                |

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes

## Financial Report

# Statement of Cash Flows

for the year ended 30 June 2022

|  | Note | 2022<br>\$'000       | Group<br>2021<br>\$'000 |
|--|------|----------------------|-------------------------|
| <b>Cash flows from operating activities</b>                      |      |                      |                         |
| Receipts from customers (inclusive of GST)                       |      | 434,762              | 305,582                 |
| Payments to suppliers and employees (inclusive of GST)           |      | <u>(397,294)</u>     | <u>(290,974)</u>        |
|  |      | 37,468               | 14,608                  |
| Government grant   |      | 5,000                | 4,000                   |
| Interest and other finance costs paid                            |      | (2,446)              | (1,719)                 |
| Income taxes paid  |      | <u>(2,862)</u>       | <u>(2,742)</u>          |
| Net cash from operating activities                               | 38   | <u>37,160</u>        | <u>14,147</u>           |
| <b>Cash flows from investing activities</b>                      |      |                      |                         |
| Payment for purchase of businesses, net of cash acquired         | 35   | (13,455)             | (21,023)                |
| Payments for deferred consideration                              | 23   | (2,022)              | (1,254)                 |
| Payments for investments   | 13   | (113)                | -                       |
| Payments for property, plant and equipment                       | 16   | (6,065)              | (1,807)                 |
| Payments for intangibles   | 18   | (164)                | (385)                   |
| Proceeds from disposal of property, plant and equipment          |      | <u>154</u>           | <u>143</u>              |
| Net cash used in investing activities                            |      | <u>(21,665)</u>      | <u>(24,326)</u>         |
| <b>Cash flows from financing activities</b>                      |      |                      |                         |
| Proceeds from issue of shares                                    | 25   | -                    | 20,410                  |
| Share issue transaction costs                                    |      | (10)                 | (1,152)                 |
| Proceeds from borrowings   |      | 10,000               | 150                     |
| Net lease repayments   |      | (7,850)              | (5,275)                 |
| Dividends paid   | 28   | <u>(6,700)</u>       | <u>(3,409)</u>          |
| Net cash from/(used in) financing activities                     |      | <u>(4,560)</u>       | <u>10,724</u>           |
| Net increase in cash and cash equivalents                        |      | 10,935               | 545                     |
| Cash and cash equivalents at the beginning of the financial year |      | 6,447                | 5,897                   |
| Effects of exchange rate changes on cash and cash equivalents    |      | <u>(124)</u>         | <u>5</u>                |
| Cash and cash equivalents at the end of the financial year       | 10   | <u><u>17,258</u></u> | <u><u>6,447</u></u>     |

*The above consolidated statement of cash flows should be read in conjunction with the accompanying notes*

# Notes to the Financial Statements

30 June 2022

## Note 1. General information

The financial statements cover Big River Industries Limited as a Group consisting of Big River Industries Limited ('Company' or 'parent entity') and the entities it controlled at the end of, or during, the year ('Group'). The financial statements are presented in Australian dollars, which is Big River Industries Limited's functional and presentation currency.

Big River Industries Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Trenayr Road  
Junction Hill NSW 2460

A description of the nature of the Group's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 26 August 2022. The directors have the power to amend and reissue the financial statements.

## Note 2. Significant accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### New or amended Accounting Standards and Interpretations adopted

The Group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period. The adoption of these Accounting Standards and Interpretations did not have any significant impact on the financial performance or position of the Group.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

### Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001, as appropriate for for-profit oriented entities. These financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

### *Historical cost convention*

The financial statements have been prepared under the historical cost convention, except for, where applicable, the revaluation of financial assets and liabilities at fair value through profit or loss.

### *Critical accounting estimates*

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 3.

### Parent entity information

In accordance with the Corporations Act 2001, these financial statements present the results of the Group only. Supplementary information about the parent entity is disclosed in note 34.

### Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Big River Industries Limited as at 30 June 2022 and the results of all subsidiaries for the year then ended.

Subsidiaries are all those entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

## Notes to the Financial Statements

30 June 2022

### Note 2. Significant accounting policies (continued)

Intercompany transactions, balances and unrealised gains on transactions between entities in the Group are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Where the Group loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary together with any cumulative translation differences recognised in equity. The Group recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

### Operating segments

Operating segments are presented using the 'management approach', where the information presented is on the same basis as the internal reports provided to the Chief Operating Decision Makers ('CODM'). The CODM is responsible for the allocation of resources to operating segments and assessing their performance.

### Foreign currency translation

The financial statements are presented in Australian dollars, which is Big River Industries Limited's functional and presentation currency.

#### *Foreign currency transactions*

Foreign currency transactions are translated into the Company's functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at financial year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

#### *Foreign operations*

The assets and liabilities of foreign operations are translated into the functional currency using the exchange rates at the reporting date. The revenues and expenses of foreign operations are translated into Australian dollars using the average exchange rates, which approximate the rates at the dates of the transactions, for the period. All resulting foreign exchange differences are recognised in other comprehensive income through the foreign currency reserve in equity.

The foreign currency reserve is recognised in profit or loss when the foreign operation or net investment is disposed of.

### Revenue recognition

The Group recognises revenue as follows:

#### *Revenue from contracts with customers*

Revenue is recognised at an amount that reflects the consideration to which the Group is expected to be entitled in exchange for transferring goods or services to a customer. For each contract with a customer, the Group: identifies the contract with a customer; identifies the performance obligations in the contract; determines the transaction price which takes into account estimates of variable consideration and the time value of money; allocates the transaction price to the separate performance obligations on the basis of the relative stand-alone selling price of each distinct good or service to be delivered; and recognises revenue when or as each performance obligation is satisfied in a manner that depicts the transfer to the customer of the goods or services promised.

Variable consideration within the transaction price, if any, reflects concessions provided to the customer such as discounts, rebates and refunds, any potential bonuses receivable from the customer and any other contingent events. Such estimates are determined using either the 'expected value' or 'most likely amount' method. The measurement of variable consideration is subject to a constraining principle whereby revenue will only be recognised to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur. The measurement constraint continues until the uncertainty associated with the variable consideration is subsequently resolved. Amounts received that are subject to the constraining principle are recognised as a refund liability.

## Notes to the Financial Statements

30 June 2022

### Note 2. Significant accounting policies (continued)

#### *Sale of goods*

Sale of goods revenue is recognised at the point in time when the performance obligation has been satisfied, which is when the customer obtains control of the goods, which is generally at the time of delivery.

#### *Interest*

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

#### *Other revenue*

Other revenue is recognised when it is received or when the right to receive payment is established.

#### **Government grant**

Grants from the government are recognised at their fair value when there is reasonable assurance that the grant will be received and that the Group will comply with all attached conditions. Government grants relating to costs are deferred and recognised in profit or loss over the periods necessary to match them with the costs that they are intended to compensate.

#### **Income tax**

The income tax expense or benefit for the period is the tax payable on that period's taxable income based on the applicable income tax rate for each jurisdiction, adjusted by the changes in deferred tax assets and liabilities attributable to temporary differences, unused tax losses and the adjustment recognised for prior periods, where applicable.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to be applied when the assets are recovered or liabilities are settled, based on those tax rates that are enacted or substantively enacted, except for:

- When the deferred income tax asset or liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting nor taxable profits; or
- When the taxable temporary difference is associated with interests in subsidiaries, associates or joint ventures, and the timing of the reversal can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

The carrying amount of recognised and unrecognised deferred tax assets are reviewed at each reporting date. Deferred tax assets recognised are reduced to the extent that it is no longer probable that future taxable profits will be available for the carrying amount to be recovered. Previously unrecognised deferred tax assets are recognised to the extent that it is probable that there are future taxable profits available to recover the asset.

Deferred tax assets and liabilities are offset only where there is a legally enforceable right to offset current tax assets against current tax liabilities and deferred tax assets against deferred tax liabilities; and they relate to the same taxable authority on either the same taxable entity or different taxable entities which intend to settle simultaneously.

#### **Current and non-current classification**

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in the Group's normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in the Group's normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

Deferred tax assets and liabilities are always classified as non-current.

## Notes to the Financial Statements

30 June 2022

### Note 2. Significant accounting policies (continued)

#### Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. For the statement of cash flows presentation purposes, cash and cash equivalents also includes bank overdrafts, which are shown within borrowings in current liabilities on the statement of financial position.

#### Trade and other receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for expected credit losses. Trade receivables are generally due for settlement within 30 days.

The Group has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure the expected credit losses, trade receivables have been grouped based on days overdue.

Other receivables are recognised at amortised cost, less any allowance for expected credit losses.

#### Inventories

Raw materials, work in progress and finished goods are stated at the lower of cost and net realisable value on a 'weighted average' basis. Cost comprises of direct materials and delivery costs, direct labour, import duties and other taxes, an appropriate proportion of variable and fixed overhead expenditure based on normal operating capacity. Costs of purchased inventory are determined after deducting rebates and discounts received or receivable.

Stock on hand is stated at the lower of cost and net realisable value. Cost comprises of purchase and delivery costs, net of rebates and discounts received or receivable.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

#### Non-current assets or disposal groups classified as held for sale

Non-current assets and assets of disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continued use. They are measured at the lower of their carrying amount and fair value less costs of disposal. For non-current assets or assets of disposal groups to be classified as held for sale, they must be available for immediate sale in their present condition and their sale must be highly probable.

An impairment loss is recognised for any initial or subsequent write down of the non-current assets and assets of disposal groups to fair value less costs of disposal. A gain is recognised for any subsequent increases in fair value less costs of disposal of a non-current assets and assets of disposal groups, but not in excess of any cumulative impairment loss previously recognised.

Non-current assets are not depreciated or amortised while they are classified as held for sale. Interest and other expenses attributable to the liabilities of assets held for sale continue to be recognised.

Non-current assets classified as held for sale and the assets of disposal groups classified as held for sale are presented separately on the face of the statement of financial position, in current assets. The liabilities of disposal groups classified as held for sale are presented separately on the face of the statement of financial position, in current liabilities.

#### Investments and other financial assets

Investments and other financial assets are initially measured at fair value. Transaction costs are included as part of the initial measurement, except for financial assets at fair value through profit or loss. Such assets are subsequently measured at either amortised cost or fair value depending on their classification. Classification is determined based on both the business model within which such assets are held and the contractual cash flow characteristics of the financial asset unless an accounting mismatch is being avoided.

Financial assets are derecognised when the rights to receive cash flows have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership. When there is no reasonable expectation of recovering part or all of a financial asset, its carrying value is written off.

## Notes to the Financial Statements

30 June 2022

### Note 2. Significant accounting policies (continued)

#### *Financial assets at amortised cost*

A financial asset is measured at amortised cost only if both of the following conditions are met: (i) it is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and (ii) the contractual terms of the financial asset represent contractual cash flows that are solely payments of principal and interest.

#### *Impairment of financial assets*

The Group recognises a loss allowance for expected credit losses on financial assets which are either measured at amortised cost or fair value through other comprehensive income. The measurement of the loss allowance depends upon the Group's assessment at the end of each reporting period as to whether the financial instrument's credit risk has increased significantly since initial recognition, based on reasonable and supportable information that is available, without undue cost or effort to obtain.

Where there has not been a significant increase in exposure to credit risk since initial recognition, a 12-month expected credit loss allowance is estimated. This represents a portion of the asset's lifetime expected credit losses that is attributable to a default event that is possible within the next 12 months. Where a financial asset has become credit impaired or where it is determined that credit risk has increased significantly, the loss allowance is based on the asset's lifetime expected credit losses. The amount of expected credit loss recognised is measured on the basis of the probability weighted present value of anticipated cash shortfalls over the life of the instrument discounted at the original effective interest rate.

For financial assets mandatorily measured at fair value through other comprehensive income, the loss allowance is recognised in other comprehensive income with a corresponding expense through profit or loss. In all other cases, the loss allowance reduces the asset's carrying value with a corresponding expense through profit or loss.

#### **Property, plant and equipment**

Property, plant and equipment is stated at historical cost less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items. The cost of fixed assets constructed within the Group includes the cost of materials, direct labour, borrowing costs and an appropriate proportion of fixed and variable overhead.

Depreciation is calculated on a straight-line basis to write off the net cost of each item of property, plant and equipment (excluding land) over their expected useful lives as follows:

|                     |                |
|---------------------|----------------|
| Buildings           | 25 to 40 years |
| Plant and equipment | 5 to 25 years  |

Leasehold improvements are depreciated over the unexpired period of the lease or the estimated useful life of the improvements, whichever is shorter.

The residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

An item of property, plant and equipment is derecognised upon disposal or when there is no future economic benefit to the Group. Gains and losses between the carrying amount and the disposal proceeds are taken to profit or loss.

#### **Right-of-use assets**

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset.

Right-of-use assets are depreciated on a straight-line basis over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter. Where the Group expects to obtain ownership of the leased asset at the end of the lease term, the depreciation is over its estimated useful life. Right-of-use assets are subject to impairment or adjusted for any remeasurement of lease liabilities.

The Group has elected not to recognise a right-of-use asset and corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Lease payments on these assets are expensed to profit or loss as incurred.

## Notes to the Financial Statements

30 June 2022

### Note 2. Significant accounting policies (continued)

#### Intangible assets

Intangible assets acquired as part of a business combination, other than goodwill, are initially measured at their fair value at the date of the acquisition. Intangible assets acquired separately are initially recognised at cost. Finite life intangible assets are subsequently measured at cost less amortisation and any impairment. The gains or losses recognised in profit or loss arising from the derecognition of intangible assets are measured as the difference between net disposal proceeds and the carrying amount of the intangible asset. The method and useful lives of finite life intangible assets are reviewed annually. Changes in the expected pattern of consumption or useful life are accounted for prospectively by changing the amortisation method or period.

#### Goodwill

Goodwill arises on the acquisition of a business. Goodwill is not amortised. Instead, goodwill is tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Impairment losses on goodwill are taken to profit or loss and are not subsequently reversed.

#### Customer relationships

Customer relationships acquired in a business combination are amortised on a straight-line basis over the period of their expected benefit, being their finite life of up to 5 years.

#### Software

Significant costs associated with software are deferred and amortised on a straight-line basis over the period of their expected benefit, being their finite life of up to 7 years.

#### Product development

Product development has a finite useful life and is carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method to allocate the cost over the useful life of up to 10 years.

#### Impairment of non-financial assets

Goodwill is not subject to amortisation and is tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

#### Trade and other payables

These amounts represent liabilities for goods and services provided to the Group prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

#### Borrowings

Loans and borrowings are initially recognised at the fair value of the consideration received, net of transaction costs. They are subsequently measured at amortised cost using the effective interest method.

#### Lease liabilities

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties. The variable lease payments that do not depend on an index or a rate are expensed in the period in which they are incurred.

## Notes to the Financial Statements

30 June 2022

### Note 2. Significant accounting policies (continued)

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following: future lease payments arising from a change in an index or a rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

#### Finance costs

Finance costs are expensed in the period in which they are incurred.

#### Provisions

Provisions are recognised when the Group has a present (legal or constructive) obligation as a result of a past event, it is probable the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation. If the time value of money is material, provisions are discounted using a current pre-tax rate specific to the liability. The increase in the provision resulting from the passage of time is recognised as a finance cost.

#### Employee benefits

##### *Short-term employee benefits*

Liabilities for wages and salaries, including non-monetary benefits, annual leave and long service leave expected to be settled wholly within 12 months of the reporting date are measured at the amounts expected to be paid when the liabilities are settled.

##### *Other long-term employee benefits*

The liability for annual leave and long service leave not expected to be settled within 12 months of the reporting date are measured at the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on high-quality corporate bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

##### *Defined contribution superannuation expense*

Contributions to defined contribution superannuation plans are expensed in the period in which they are incurred.

##### *Share-based payments*

Equity-settled share-based compensation benefits are provided to employees.

Equity-settled transactions are awards of shares, or rights over shares, that are provided to employees in exchange for the rendering of services.

The cost of equity-settled transactions are measured at fair value on grant date. Fair value is independently determined using either the Binomial or Black-Scholes option pricing model that takes into account the exercise price, the term of the option, the impact of dilution, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk free interest rate for the term of the option, together with non-vesting conditions that do not determine whether the Group receives the services that entitle the employees to receive payment. No account is taken of any other vesting conditions.

The cost of equity-settled transactions are recognised as an expense with a corresponding increase in equity over the vesting period. The cumulative charge to profit or loss is calculated based on the grant date fair value of the award, the best estimate of the number of awards that are likely to vest and the expired portion of the vesting period. The amount recognised in profit or loss for the period is the cumulative amount calculated at each reporting date less amounts already recognised in previous periods.

Market conditions are taken into consideration in determining fair value. Therefore, any awards subject to market conditions are considered to vest irrespective of whether or not that market condition has been met, provided all other conditions are satisfied.

## Notes to the Financial Statements

30 June 2022

### Note 2. Significant accounting policies (continued)

If equity-settled awards are modified, as a minimum an expense is recognised as if the modification has not been made. An additional expense is recognised, over the remaining vesting period, for any modification that increases the total fair value of the share-based compensation benefit as at the date of modification.

If the non-vesting condition is within the control of the Group or employee, the failure to satisfy the condition is treated as a cancellation. If the condition is not within the control of the Group or employee and is not satisfied during the vesting period, any remaining expense for the award is recognised over the remaining vesting period, unless the award is forfeited.

If equity-settled awards are cancelled, it is treated as if it has vested on the date of cancellation, and any remaining expense is recognised immediately. If a new replacement award is substituted for the cancelled award, the cancelled and new award is treated as if they were a modification.

#### Fair value measurement

When an asset or liability, financial or non-financial, is measured at fair value for recognition or disclosure purposes, the fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; and assumes that the transaction will take place either: in the principal market; or in the absence of a principal market, in the most advantageous market.

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming they act in their economic best interests. For non-financial assets, the fair value measurement is based on its highest and best use. Valuation techniques used to measure fair value are those that are appropriate in the circumstances and which maximise the use of relevant observable inputs and minimise the use of unobservable inputs.

#### Issued capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### Dividends

Dividends are recognised when declared during the financial year and no longer at the discretion of the Company.

#### Business combinations

The acquisition method of accounting is used to account for business combinations regardless of whether equity instruments or other assets are acquired.

The consideration transferred is the sum of the acquisition-date fair values of the assets transferred, equity instruments issued or liabilities incurred by the acquirer to former owners of the acquiree and the amount of any non-controlling interest in the acquiree. For each business combination, the non-controlling interest in the acquiree is measured at either fair value or at the proportionate share of the acquiree's identifiable net assets. All acquisition costs are expensed as incurred to profit or loss.

On the acquisition of a business, the Group assesses the financial assets acquired and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic conditions, the Group's operating or accounting policies and other pertinent conditions in existence at the acquisition-date.

Where the business combination is achieved in stages, the Group remeasures its previously held equity interest in the acquiree at the acquisition-date fair value and the difference between the fair value and the previous carrying amount is recognised in profit or loss.

Contingent consideration to be transferred by the acquirer is recognised at the acquisition-date fair value. Subsequent changes in the fair value of the contingent consideration classified as an asset or liability is recognised in profit or loss. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity.

## Notes to the Financial Statements

30 June 2022

### Note 2. Significant accounting policies (continued)

The difference between the acquisition-date fair value of assets acquired, liabilities assumed and any non-controlling interest in the acquiree and the fair value of the consideration transferred and the fair value of any pre-existing investment in the acquiree is recognised as goodwill. If the consideration transferred and the pre-existing fair value is less than the fair value of the identifiable net assets acquired, being a bargain purchase to the acquirer, the difference is recognised as a gain directly in profit or loss by the acquirer on the acquisition-date, but only after a reassessment of the identification and measurement of the net assets acquired, the non-controlling interest in the acquiree, if any, the consideration transferred and the acquirer's previously held equity interest in the acquirer.

Business combinations are initially accounted for on a provisional basis. The acquirer retrospectively adjusts the provisional amounts recognised and also recognises additional assets or liabilities during the measurement period, based on new information obtained about the facts and circumstances that existed at the acquisition-date. The measurement period ends on either the earlier of (i) 12 months from the date of the acquisition or (ii) when the acquirer receives all the information possible to determine fair value.

### Earnings per share

#### *Basic earnings per share*

Basic earnings per share is calculated by dividing the profit attributable to the owners of Big River Industries Limited, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the financial year.

#### *Diluted earnings per share*

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

### Goods and Services Tax ('GST') and other similar taxes

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the tax authority. In this case it is recognised as part of the cost of the acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the tax authority is included in other receivables or other payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the tax authority, are presented as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the tax authority.

### Comparatives

Certain comparatives have been reclassified to align with current year disclosure. There has been no change to net assets, equity or profit for the year of any reclassification.

### Rounding of amounts

The Company is of a kind referred to in Corporations Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

### New Accounting Standards and Interpretations not yet mandatory or early adopted

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the Group for the annual reporting period ended 30 June 2022. The Group has not yet assessed the impact of these new or amended Accounting Standards and Interpretations.

## Notes to the Financial Statements

30 June 2022

### Note 3. Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

#### *Coronavirus (COVID-19) pandemic*

Judgement has been exercised in considering the impacts that the Coronavirus (COVID-19) pandemic has had, or may have, on the Group based on known information. This consideration extends to the nature of the products and services offered, customers, supply chain, staffing and geographic regions in which the Group operates. There does not currently appear to be either any significant impact upon the financial statements or any significant uncertainties with respect to events or conditions which may impact the Group unfavourably as at the reporting date or subsequently as a result of the Coronavirus (COVID-19) pandemic.

#### *Allowance for expected credit losses*

The allowance for expected credit losses assessment requires a degree of estimation and judgement. It is based on the lifetime expected credit loss, grouped based on days overdue, and makes assumptions to allocate an overall expected credit loss rate for each group. These assumptions include recent sales experience and historical collection rates.

#### *Goodwill*

The Group tests annually, or more frequently if events or changes in circumstances indicate impairment, whether goodwill has suffered any impairment, in accordance with the accounting policy stated in note 2. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. These calculations require the use of assumptions, including estimated discount rates based on the current cost of capital and growth rates of the estimated future cash flows.

#### *Impairment of non-financial assets other than goodwill*

The Group assesses impairment of non-financial assets other than goodwill at each reporting date by evaluating conditions specific to the Group and to the particular asset that may lead to impairment. If an impairment trigger exists, the recoverable amount of the asset is determined. This involves fair value less costs of disposal or value-in-use calculations, which incorporate a number of key estimates and assumptions.

#### *Lease term*

The lease term is a significant component in the measurement of both the right-of-use asset and lease liability. Judgement is exercised in determining whether there is reasonable certainty that an option to extend the lease or purchase the underlying asset will be exercised, or an option to terminate the lease will not be exercised, when ascertaining the periods to be included in the lease term. In determining the lease term, all facts and circumstances that create an economical incentive to exercise an extension option, or not to exercise a termination option, are considered at the lease commencement date. Factors considered may include the importance of the asset to the Group's operations; comparison of terms and conditions to prevailing market rates; incurrence of significant penalties; existence of significant leasehold improvements; and the costs and disruption to replace the asset. The Group reassesses whether it is reasonably certain to exercise an extension option, or not exercise a termination option, if there is a significant event or significant change in circumstances.

#### *Incremental borrowing rate*

Where the interest rate implicit in a lease cannot be readily determined, an incremental borrowing rate is estimated to discount future lease payments to measure the present value of the lease liability at the lease commencement date. Such a rate is based on what the Group estimates it would have to pay a third party to borrow the funds necessary to obtain an asset of a similar value to the right-of-use asset, with similar terms, security and economic environment.

### Note 4. Operating segments

#### *Identification of reportable operating segments*

The Group has identified its operating segments based on the internal reports that are reviewed and used by the Board of Directors (the chief operating decision maker) in assessing performance and in determining the allocation of resources. Discrete financial information about these operating segments is reported on at least a monthly basis.

## Notes to the Financial Statements

30 June 2022

### Note 4. Operating segments (continued)

The information reported to the Board of Directors is aggregated based on product types and nature of the underlying activities which the Group operates. The Group's reportable segments are as follows:

|                 |  |
|-----------------|--|
| Panels Division | Comprised of three manufacturing and five distribution sites of timber panel products in Australia and New Zealand |
| Distribution    | Comprised of fifteen sites which sell building, commercial and formwork products in Australia                      |

Sales between segments are based on similar terms and conditions to those in place with third party customers and are eliminated from the results below.

The Group considers Revenue and EBITDA as its key segment measures.

EBITDA is measured pre significant items which are presented separately due to their nature, size and expected infrequent occurrence and therefore do not reflect the underlying trading of the Group.

#### Operating segment information

|   | Panels<br>\$'000 | Construction<br>\$'000 | Corporate<br>(unallocated)<br>\$'000 | Total<br>\$'000      |
|---|------------------|------------------------|--------------------------------------|----------------------|
| <b>Group - 2022</b>                     |                  |                        |                                      |                      |
| <b>Revenue</b>                          |                  |                        |                                      |                      |
| Sales to external customers             | 117,100          | 292,163                | -                                    | 409,263              |
| <b>Total revenue</b>                    | <u>117,100</u>   | <u>292,163</u>         | <u>-</u>                             | <u>409,263</u>       |
| <b>EBITDA (pre significant items)</b>   | <u>21,400</u>    | <u>31,900</u>          | <u>(5,260)</u>                       | <u>48,040</u>        |
| Depreciation and amortisation           |                  |                        |                                      | (12,240)             |
| Finance costs                           |                  |                        |                                      | (3,224)              |
| Significant items                       |                  |                        |                                      | <u>(1,220)</u>       |
| <b>Profit before income tax expense</b> |                  |                        |                                      | <u>31,356</u>        |
| Income tax expense                      |                  |                        |                                      | <u>(10,089)</u>      |
| <b>Profit after income tax expense</b>  |                  |                        |                                      | <u><b>21,267</b></u> |
| <b>Group - 2021</b>                     |                  |                        |                                      |                      |
| <b>Revenue</b>                          |                  |                        |                                      |                      |
| Sales to external customers             | 54,900           | 226,482                | -                                    | 281,382              |
| <b>Total revenue</b>                    | <u>54,900</u>    | <u>226,482</u>         | <u>-</u>                             | <u>281,382</u>       |
| <b>EBITDA (pre significant items)</b>   | <u>10,600</u>    | <u>16,100</u>          | <u>(4,152)</u>                       | <u>22,548</u>        |
| Depreciation and amortisation           |                  |                        |                                      | (9,415)              |
| Finance costs                           |                  |                        |                                      | (1,933)              |
| Significant items                       |                  |                        |                                      | <u>(10,754)</u>      |
| <b>Profit before income tax benefit</b> |                  |                        |                                      | <u>446</u>           |
| Income tax benefit                      |                  |                        |                                      | <u>1,371</u>         |
| <b>Profit after income tax benefit</b>  |                  |                        |                                      | <u><b>1,817</b></u>  |

## Notes to the Financial Statements

30 June 2022

### Note 4. Operating segments (continued)

#### Geographical information

|             | Revenue from external customers |                | Geographical non-current assets |                |
|-------------|---------------------------------|----------------|---------------------------------|----------------|
|             | 2022<br>\$'000                  | 2021<br>\$'000 | 2022<br>\$'000                  | 2021<br>\$'000 |
| Australia   | 376,329                         | 254,349        | 86,361                          | 66,415         |
| New Zealand | 32,934                          | 27,033         | 18,222                          | 20,290         |
|             | <u>409,263</u>                  | <u>281,382</u> | <u>104,583</u>                  | <u>86,705</u>  |

The Group's revenue is generated from sales of building products in Australia and New Zealand. The geographic split of this revenue across all companies is: a) Australia (92%) and b) New Zealand (8%). There is no single customer with 10% or more of revenue.

There is no single customer with 10% or more of revenue.

The geographical non-current assets above are exclusive of deferred tax assets.

### Note 5. Revenue

|               | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|---------------|----------------|-------------------------|
| Sale of goods | <u>409,263</u> | <u>281,382</u>          |

#### Disaggregation of revenue

Disaggregation of revenue is disclosed in note 4. All of the Group's revenue is recognised at a point in time.

### Note 6. Other income

|   | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|---|----------------|-------------------------|
| Net gain on disposal of property, plant and equipment | 62             | 134                     |
| Fair value adjustment of contingent consideration*    | -              | 100                     |
| Other income  | <u>62</u>      | <u>234</u>              |

\* Fair value adjustment of contingent consideration represents a portion of acquisition earn out targets not met and therefore reducing the amounts payable to vendors. There were no adjustments in the current year.

## Notes to the Financial Statements

30 June 2022

### Note 7. Expenses

|  | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|--|----------------|-------------------------|
| Profit before income tax includes the following specific expenses: |                |                         |
| <i>Cost of sales</i>   |                |                         |
| Cost of sales  | 299,247        | 201,919                 |
| <i>Depreciation</i>  |                |                         |
| Buildings  | 163            | 167                     |
| Plant and equipment  | 3,149          | 2,880                   |
| Buildings right-of-use assets                                      | 7,490          | 5,788                   |
| Total depreciation   | 10,802         | 8,835                   |
| <i>Amortisation</i>  |                |                         |
| Customer relationships   | 1,116          | 312                     |
| Software   | 286            | 246                     |
| Product development  | 36             | 22                      |
| Total amortisation   | 1,438          | 580                     |
| Total depreciation and amortisation                                | 12,240         | 9,415                   |
| <i>Finance costs</i>   |                |                         |
| Interest and finance charges paid/payable on borrowings            | 1,661          | 1,047                   |
| Interest and finance charges paid/payable on lease liabilities     | 784            | 672                     |
| Unwind of interest on contingent consideration                     | 779            | 214                     |
| Finance costs expensed   | 3,224          | 1,933                   |
| <i>Unrealised foreign exchange loss</i>                            |                |                         |
| Unrealised foreign exchange loss                                   | -              | 5                       |
| <i>Superannuation expense</i>                                      |                |                         |
| Defined contribution superannuation expense                        | 3,157          | 2,454                   |
| <i>Share-based payments expense</i>                                |                |                         |
| Share-based payments expense                                       | 909            | 605                     |
| <i>Expenses associated with business combinations</i>              |                |                         |
| Transaction costs  | 838            | 831                     |

The Company made a change in the classification of expenses in FY2022. In FY2022, direct labour from manufacturing operations is included in "Raw materials and consumables used" resulting in a gross margin of 26.9%, an increase of 190bps from 25.0% gross margin achieved in FY2021 on a like for like basis. FY2021 has not been restated in this table to include \$9.4m of direct labour from manufacturing operations recorded in the profit or loss as an "Employee benefits expense".

## Notes to the Financial Statements

30 June 2022

### Note 8. (Recovery)/Impairment of assets and restructuring costs

|  | <b>2022</b>   | <b>Group</b>   |
|--|---------------|----------------|
|  | <b>\$'000</b> | <b>2021</b>    |
|  |               | <b>\$'000</b>  |
| Buildings (note 16)  | (316)         | 1,842          |
| Plant and equipment (note 16)  | -             | 10,432         |
| Site restoration cost provision  | (338)         | 1,738          |
| Redundancy costs   | (55)          | 2,096          |
| Stock writedowns   | -             | 470            |
|  | <u>(709)</u>  | <u>16,578</u>  |
| Government grant   | -             | (7,676)        |
| Impairment of assets and restructuring costs (per statement of profit or loss) | <u>(709)</u>  | <u>8,902</u>   |
| Tax benefit  | <u>213</u>    | <u>(4,421)</u> |
| Net impact after tax   | <u>(496)</u>  | <u>4,481</u>   |

#### 2022

Following completion of the closure of the Wagga Wagga NSW site, subject to the sale of the land and buildings, which is expected to be completed in FY2023, the Company re-assessed its provisions recognised for the consolidation project. The Company reversed a small portion of the impairment charges and restructuring costs in the amount of \$0.7 million.

#### 2021

On 3 November 2020, the Company announced that it had been approved for a Government Grant totalling \$10.0 million under the NSW Governments Bushfire Industry Recovery Package – Sector Development Grants. The Company since executed the appropriate Funding Deed from The Department of Regional NSW.

The Government Grant will support a consolidation of the Company's current manufacturing operations onto one site at Grafton NSW which will result in the closure of the Wagga Wagga NSW site.

Amount of \$7.7 million of the government grant has been offset against associated expenses and presented on a net basis. As part of the site consolidation involves capital expenditure of circa \$6.0 million on expansion of the Grafton NSW site, the remaining \$2.3 million of the government grant will be recognised over the life of those assets as they are acquired.

As a result, the Company has booked a net impairment of the operations at Wagga Wagga NSW of \$4.5 million net of tax and the associated government grant.

## Notes to the Financial Statements

30 June 2022

### Note 9. Income tax

|   | <b>2022</b>   | <b>Group</b>   |
|---|---------------|----------------|
|   | <b>\$'000</b> | <b>2021</b>    |
|   |               | <b>\$'000</b>  |
| <i>Income tax expense/(benefit)</i>   |               |                |
| Current tax   | 7,128         | 2,320          |
| Deferred tax - origination and reversal of temporary differences                              | 2,987         | (4,248)        |
| Adjustment recognised for prior periods   | (26)          | 557            |
|   | <u>10,089</u> | <u>(1,371)</u> |
| <i>Numerical reconciliation of income tax expense/(benefit) and tax at the statutory rate</i> |               |                |
| Profit before income tax (expense)/benefit  | 31,356        | 446            |
| Tax at the statutory tax rate of 30%  | 9,407         | 134            |
| Tax effect amounts which are not deductible/(taxable) in calculating taxable income:          |               |                |
| Share-based remuneration  | 273           | 181            |
| Unwind of contingent consideration  | -             | (30)           |
| Non-assessable government grant   | -             | (2,303)        |
| Sundry items  | 541           | 141            |
|   | <u>10,221</u> | <u>(1,877)</u> |
| Adjustment recognised for prior periods   | (26)          | 557            |
| Difference in overseas tax rates  | (106)         | (51)           |
|   | <u>10,089</u> | <u>(1,371)</u> |
|   |               |                |
|   | <b>2022</b>   | <b>Group</b>   |
|   | <b>\$'000</b> | <b>2021</b>    |
|   |               | <b>\$'000</b>  |
| <i>Net deferred tax balance</i>   |               |                |
| Deferred tax asset (refer breakdown below)  | 11,656        | 13,987         |
| Deferred tax liability (refer breakdown below)  | (11,635)      | (8,911)        |
|   | <u>21</u>     | <u>5,076</u>   |
| Net deferred tax asset (as per statement of financial position)                               |               |                |
|   |               |                |
|   | <b>2022</b>   | <b>Group</b>   |
|   | <b>\$'000</b> | <b>2021</b>    |
|   |               | <b>\$'000</b>  |
| <i>Deferred tax asset</i>   |               |                |
| Deferred tax asset comprises temporary differences attributable to:                           |               |                |
| Allowance for expected credit losses  | 1,038         | 646            |
| Property, plant and equipment   | -             | 2,660          |
| Employee benefits   | 2,339         | 1,790          |
| Leases  | 6,705         | 6,914          |
| Capital raise expenses  | 318           | 267            |
| Rehabilitation provision  | 20            | 496            |
| Redundancy provision  | -             | 802            |
| Other provisions and accruals   | 1,236         | 412            |
|   | <u>11,656</u> | <u>13,987</u>  |
| Deferred tax asset  |               |                |

## Notes to the Financial Statements

30 June 2022

### Note 9. Income tax (continued)

|   | 2022<br>\$'000         | Group<br>2021<br>\$'000          |
|---|------------------------|----------------------------------|
| <i>Deferred tax liability</i>   |                        |                                  |
| Deferred tax liability comprises temporary differences attributable to: |                        |                                  |
| Property, plant and equipment   | 1,290                  | -                                |
| Right-of-use assets   | 6,342                  | 6,542                            |
| Customer relationships  | 2,847                  | 1,223                            |
| Brand   | 849                    | 780                              |
| Present value on contingent consideration                               | 307                    | 366                              |
|   | <u>11,635</u>          | <u>8,911</u>                     |
| Deferred tax liability  | 11,635                 | 8,911                            |
|   | <b>2022<br/>\$'000</b> | <b>Group<br/>2021<br/>\$'000</b> |
| <i>Provision for income tax</i>   |                        |                                  |
| Provision for income tax  | <u>5,290</u>           | <u>998</u>                       |

### Note 10. Cash and cash equivalents

|  | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|--|----------------|-------------------------|
| <i>Current assets</i>  |                |                         |
| Cash on hand   | 3,087          | 3,342                   |
| Cash at bank   | 16,709         | 4,509                   |
|  | <u>19,796</u>  | <u>7,851</u>            |
| <i>Reconciliation to cash and cash equivalents at the end of the financial year</i>  |                |                         |
| The above figures are reconciled to cash and cash equivalents at the end of the financial year as shown in the statement of cash flows as follows: |                |                         |
| Balances as above  | 19,796         | 7,851                   |
| Bank overdraft and trade finance (note 20)   | <u>(2,538)</u> | <u>(1,404)</u>          |
| Balance as per statement of cash flows   | <u>17,258</u>  | <u>6,447</u>            |

## Notes to the Financial Statements

30 June 2022

### Note 11. Trade and other receivables

|  | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|--|----------------|-------------------------|
| <i>Current assets</i>                      |                |                         |
| Trade receivables                          | 63,671         | 47,243                  |
| Less: Allowance for expected credit losses | (3,542)        | (2,154)                 |
|  | <u>60,129</u>  | <u>45,089</u>           |
| Other receivables                          | 2,285          | 2,876                   |
| Government grant                           | 1,000          | 6,000                   |
|  | <u>63,414</u>  | <u>53,965</u>           |

#### Allowance for expected credit losses

The Group has recognised a loss of \$2,625,000 in profit or loss in respect of the expected credit losses for the year ended 30 June 2022 (30 June 2021: loss of \$1,119,000).

The impact of expected credit losses on other receivables is immaterial.

The ageing of the receivables and allowance for expected credit losses provided for above are as follows:

| Group                 | Expected credit loss rate |        | Carrying amount |               | Allowance for expected credit losses |              |
|-----------------------|---------------------------|--------|-----------------|---------------|--------------------------------------|--------------|
|                       | 2022                      | 2021   | 2022            | 2021          | 2022                                 | 2021         |
|                       | %                         | %      | \$'000          | \$'000        | \$'000                               | \$'000       |
| Not overdue           | 0.18%                     | 0.60%  | 41,522          | 29,832        | 75                                   | 179          |
| 0 to 3 months overdue | 5.76%                     | 1.00%  | 20,794          | 16,553        | 1,197                                | 166          |
| 3 to 6 months overdue | 84.80%                    | 20.00% | 1,329           | 993           | 1,126                                | 199          |
| Over 6 months overdue | 49.50%                    | 58.76% | 2,311           | 2,741         | 1,144                                | 1,610        |
|                       |                           |        | <u>65,956</u>   | <u>50,119</u> | <u>3,542</u>                         | <u>2,154</u> |

Debtors are written off when the cash is no longer considered collectable. The Group has insurance policies over a portion of long standing debt which limits its credit risk, and is taking into consideration when determining expected credit loss rate.

### Note 12. Inventories

|  | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|--|----------------|-------------------------|
| <i>Current assets</i>                        |                |                         |
| Raw materials and work in progress - at cost | 2,533          | 3,177                   |
| Finished goods - at cost                     | 73,088         | 51,476                  |
| Less: Provision for stock obsolescence       | (2,806)        | (509)                   |
|  | <u>72,815</u>  | <u>54,144</u>           |

## Notes to the Financial Statements

30 June 2022

### Note 13. Financial assets

|                        | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|------------------------|----------------|-------------------------|
| <i>Current assets</i>  |                |                         |
| TradeNET Solutions Ltd | 113            | -                       |

#### Reconciliation

Reconciliation of the fair values at the beginning and end of the current and previous financial year are set out below:

|                    |     |   |
|--------------------|-----|---|
| Opening fair value | -   | - |
| Additions          | 113 | - |
| Closing fair value | 113 | - |

### Note 14. Other assets

|                       | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|-----------------------|----------------|-------------------------|
| <i>Current assets</i> |                |                         |
| Prepayments           | 363            | 1,449                   |
| Other deposits        | 136            | 136                     |
|                       | 499            | 1,585                   |

### Note 15. Non-current assets classified as held for sale

|                       | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|-----------------------|----------------|-------------------------|
| <i>Current assets</i> |                |                         |
| Buildings             | 2,701          | -                       |

The Company has entered into a sale agreement for the land and buildings at its Wagga site in connection with the consolidation project described in note 8. The Company expects the sale to be completed in FY2023.

## Notes to the Financial Statements

30 June 2022

### Note 16. Property, plant and equipment

|                                | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|--------------------------------|----------------|-------------------------|
| <i>Non-current assets</i>      |                |                         |
| Freehold land - at cost        | 856            | 856                     |
| Buildings - at cost            | 800            | 4,227                   |
| Less: Accumulated depreciation | (66)           | (934)                   |
|                                | <u>734</u>     | <u>3,293</u>            |
| Plant and equipment - at cost  | 40,853         | 24,198                  |
| Less: Accumulated depreciation | (20,499)       | (7,517)                 |
|                                | <u>20,354</u>  | <u>16,681</u>           |
|                                | <u>21,944</u>  | <u>20,830</u>           |

#### Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

| Group   | Freehold<br>land<br>\$'000 | Buildings<br>\$'000 | Plant and<br>equipment<br>\$'000 | Plant and<br>equipment<br>under<br>lease<br>\$'000 | Total<br>\$'000 |
|---|----------------------------|---------------------|----------------------------------|--|-----------------|
| Balance at 1 July 2020                            | 856                        | 5,286               | 19,280                           | 2,417  | 27,839          |
| Additions   | -                          | 16                  | 1,075                            | 716  | 1,807           |
| Additions through business combinations (note 35) | -                          | -                   | 6,517                            | -  | 6,517           |
| Disposals   | -                          | -                   | (9)                              | -  | (9)             |
| Exchange differences                              | -                          | -                   | (3)                              | -  | (3)             |
| Impairment of assets                              | -                          | (1,842)             | (10,432)                         | -  | (12,274)        |
| Transfers in/(out)                                | -                          | -                   | 200                              | (200)  | -               |
| Depreciation expense                              | -                          | (167)               | (2,396)                          | (484)  | (3,047)         |
|   | <u>856</u>                 | <u>3,293</u>        | <u>14,232</u>                    | <u>2,449</u>                                       | <u>20,830</u>   |
| Balance at 30 June 2021                           | 856                        | 3,293               | 14,232                           | 2,449  | 20,830          |
| Additions   | -                          | -                   | 5,104                            | 961  | 6,065           |
| Additions through business combinations (note 35) | -                          | -                   | 934                              | -  | 934             |
| Classified as held for sale (note 15)             | -                          | (2,701)             | -                                | -  | (2,701)         |
| Disposals   | -                          | (11)                | (141)                            | (10)   | (162)           |
| Exchange differences                              | -                          | -                   | (26)                             | -  | (26)            |
| Recovery of assets                                | -                          | 316                 | -                                | -  | 316             |
| Transfers in/(out)                                | -                          | -                   | 239                              | (239)  | -               |
| Depreciation expense                              | -                          | (163)               | (2,565)                          | (584)  | (3,312)         |
|   | <u>856</u>                 | <u>734</u>          | <u>17,777</u>                    | <u>2,577</u>                                       | <u>21,944</u>   |
| Balance at 30 June 2022                           | 856                        | 734                 | 17,777                           | 2,577  | 21,944          |

## Notes to the Financial Statements

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### Note 17. Right-of-use assets

|                                | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|--------------------------------|----------------|-------------------------|
| <i>Non-current assets</i>      |                |                         |
| Buildings - right-of-use       | 37,021         | 31,752                  |
| Less: Accumulated depreciation | (15,510)       | (9,242)                 |
|                                | <u>21,511</u>  | <u>22,510</u>           |

The Group leases land and buildings for its offices, warehouses and retail outlets under agreements of between 2 to 10 years with, in some cases, options to extend. The leases have various escalation clauses. On renewal, the terms of the leases are renegotiated.

#### Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

| Group   | Buildings -<br>right-of-use<br>\$'000 |
|---|---------------------------------------|
| Balance at 1 July 2020                            | 18,460                                |
| Additions   | 4,216                                 |
| Additions through business combinations (note 35) | 6,207                                 |
| Lease adjustments                                 | (554)                                 |
| Exchange differences                              | (31)                                  |
| Depreciation expense                              | <u>(5,788)</u>                        |
| Balance at 30 June 2021                           | 22,510                                |
| Additions   | 154                                   |
| Additions through business combinations (note 35) | 6,507                                 |
| Exchange differences                              | (170)                                 |
| Depreciation expense                              | <u>(7,490)</u>                        |
| Balance at 30 June 2022                           | <u>21,511</u>                         |

For other AASB 16 and lease related disclosures, refer to the following:

- note 7 for details of interest on lease liabilities and other lease payments;
- note 16 for plant and equipment under lease;
- note 21 for lease liabilities and maturity analysis at 30 June 2022; and
- consolidated statement of cash flows for repayment of lease liabilities.

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### Note 18. Intangibles

|                                | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|--------------------------------|----------------|-------------------------|
| <i>Non-current assets</i>      |                |                         |
| Goodwill                       | 44,497         | 35,351                  |
| Customer relationships         | 13,237         | 6,241                   |
| Less: Accumulated amortisation | (3,797)        | (2,120)                 |
|                                | <u>9,440</u>   | <u>4,121</u>            |
| Software - at cost             | 2,082          | 1,918                   |
| Less: Accumulated amortisation | (600)          | (314)                   |
|                                | <u>1,482</u>   | <u>1,604</u>            |
| Product development - at cost  | 191            | 191                     |
| Less: Accumulated amortisation | (94)           | (58)                    |
|                                | <u>97</u>      | <u>133</u>              |
| Brand name - at cost           | 2,911          | 2,600                   |
|                                | <u>58,427</u>  | <u>43,809</u>           |

#### Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

| Group   | Goodwill<br>\$'000 | Customer<br>relationships<br>\$'000 | Software<br>\$'000 | Product<br>development<br>\$'000 | Brand<br>name<br>\$'000 | Total<br>\$'000 |
|---|--------------------|-------------------------------------|--------------------|----------------------------------|-------------------------|-----------------|
| Balance at 1 July 2020                            | 27,058             | 898                                 | 1,471              | 149                              | -                       | 29,576          |
| Additions   | -                  | -                                   | 379                | 6                                | -                       | 385             |
| Additions through business combinations (note 35) | 8,339              | 3,538                               | -                  | -                                | 2,600                   | 14,477          |
| Exchange differences                              | (46)               | (3)                                 | -                  | -                                | -                       | (49)            |
| Amortisation expense                              | -                  | (312)                               | (246)              | (22)                             | -                       | (580)           |
|   | <u>35,351</u>      | <u>4,121</u>                        | <u>1,604</u>       | <u>133</u>                       | <u>2,600</u>            | <u>43,809</u>   |
| Balance at 30 June 2021                           | 35,351             | 4,121                               | 1,604              | 133                              | 2,600                   | 43,809          |
| Additions   | -                  | -                                   | 164                | -                                | -                       | 164             |
| Additions through business combinations (note 35) | 9,510              | 6,447                               | -                  | -                                | 311                     | 16,268          |
| Exchange differences                              | (364)              | (12)                                | -                  | -                                | -                       | (376)           |
| Amortisation expense                              | -                  | (1,116)                             | (286)              | (36)                             | -                       | (1,438)         |
|   | <u>44,497</u>      | <u>9,440</u>                        | <u>1,482</u>       | <u>97</u>                        | <u>2,911</u>            | <u>58,427</u>   |
| Balance at 30 June 2022                           | 44,497             | 9,440                               | 1,482              | 97                               | 2,911                   | 58,427          |

#### Impairment testing

For the purpose of impairment testing, goodwill and brands are allocated to a group of cash generating units ('CGUs'), which are expected to benefit from the synergies of the business combinations.

Goodwill acquired through business combinations is allocated to the lowest level within the entity at which the goodwill is monitored, being the two cash-generating units (or 'CGU's) – Panels and Construction Divisions.

## Notes to the Financial Statements

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### Note 18. Intangibles (continued)

#### Allocation to CGU's

The carrying amount of goodwill and intangible assets are allocated to the Group's CGUs as follows:

| Cash generating units | Goodwill       |                | Brand name     |                |
|-----------------------|----------------|----------------|----------------|----------------|
|                       | 2022<br>\$'000 | 2021<br>\$'000 | 2022<br>\$'000 | 2021<br>\$'000 |
| Panels                | 17,355         | 13,787         | 1,135          | 1,014          |
| Construction          | 27,142         | 21,564         | 1,776          | 1,586          |
| Total                 | 44,497         | 35,351         | 2,911          | 2,600          |

The recoverable amount of the group of CGUs has been determined based on value-in-use calculations which use cash flow projections from the financial budgets for the FY2023 financial year as reviewed and approved by the Board.

In preparing the FY2023 budget, due consideration was given to the economic uncertainty associated with COVID-19. The cash flows beyond the budget period have been extrapolated over a further four years. The value-in-use calculations have been prepared using a compound revenue growth rate of 2% (30 June 2021: 2%) and terminal growth rate of 2% (30 June 2021: 2%). The post-tax discount rate applied to cash flow projections was 10% (30 June 2021: 10%) which is derived from the Group's weighted average cost of capital, adjusted for varying risk profiles, where appropriate. The two CGU's have been assessed with the same weighted average cost of capital as they have similar economic and risk profiles.

The key assumptions used in the value-in-use calculation are based on past experience and the Group's forecast operating and financial performance for the CGUs taking into account the current market and economic conditions, risks, uncertainties and opportunities for improvements.

Management has considered possible changes in the key assumptions used in the value-in-use calculations, including reducing the growth rate for the projected cash flow period to 0% and increasing the post-tax discount rate to 12% to determine their impact on headroom. Management has not identified any reasonable change in assumptions that would lead to an impairment charge for either CGU.

The Group believes that the assumptions adopted in the value-in-use calculation reflect an appropriate balance between the Group's experience to date and the uncertainty associated with the COVID-19 pandemic. Accordingly, the Group has concluded that no impairment is required as at 30 June 2022.

### Note 19. Trade and other payables

|                                     | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|-------------------------------------|----------------|-------------------------|
| <i>Current liabilities</i>          |                |                         |
| Trade payables                      | 46,053         | 33,753                  |
| Goods and services tax payable      | 1,565          | 616                     |
| Other payables and accrued expenses | 14,263         | 6,858                   |
|                                     | 61,881         | 41,227                  |

Refer to note 29 for further information on financial instruments.

## Financial Report

# Notes to the Financial Statements

30 June 2022

### Note 20. Borrowings

|                                  | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|----------------------------------|----------------|-------------------------|
| <i>Current liabilities</i>       |                |                         |
| Bank overdraft and trade finance | 2,538          | 1,404                   |
| <i>Non-current liabilities</i>   |                |                         |
| Bank bills                       | 36,000         | 26,000                  |

Refer to note 29 for further information on financial instruments.

#### *Financing arrangements*

Unrestricted access was available at the reporting date to the following lines of credit:

|                                  | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|----------------------------------|----------------|-------------------------|
| Total facilities                 |                |                         |
| Bank overdraft and trade finance | 18,131         | 18,225                  |
| Bank bills                       | 46,000         | 36,000                  |
| Lease facility                   | 3,900          | 3,900                   |
|                                  | 68,031         | 58,125                  |
| Used at the reporting date       |                |                         |
| Bank overdraft and trade finance | 2,538          | 1,404                   |
| Bank bills                       | 36,000         | 26,000                  |
| Lease facility                   | 2,465          | 2,247                   |
|                                  | 41,003         | 29,651                  |
| Unused at the reporting date     |                |                         |
| Bank overdraft and trade finance | 15,593         | 16,821                  |
| Bank bills                       | 10,000         | 10,000                  |
| Lease facility                   | 1,435          | 1,653                   |
|                                  | 27,028         | 28,474                  |

### Note 21. Lease liabilities

|                                      | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|--------------------------------------|----------------|-------------------------|
| <i>Current liabilities</i>           |                |                         |
| Lease liability - finance lease      | 843            | 676                     |
| Lease liability - right-of-use lease | 6,951          | 6,474                   |
|                                      | 7,794          | 7,150                   |
| <i>Non-current liabilities</i>       |                |                         |
| Lease liability - finance lease      | 1,622          | 1,571                   |
| Lease liability - right-of-use lease | 15,810         | 17,065                  |
|                                      | 17,432         | 18,636                  |

## Notes to the Financial Statements

30 June 2022

### Note 21. Lease liabilities (continued)

The following table details the Group's remaining contractual maturity, both current and non-current, for its lease liabilities:

|   | 1 year<br>or less<br>\$'000 | Between 1<br>and<br>2 years<br>\$'000 | Between 2<br>and<br>3 years<br>\$'000 | Between 3<br>and<br>4 years<br>\$'000 | Between 4<br>and<br>5 years<br>\$'000 | Over<br>5 years<br>\$'000 | Remaining<br>contractual<br>maturities<br>\$'000 |
|---|-----------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------|--|
| <b>2022</b>                             |                             |                                       |                                       |                                       |                                       |                           |  |
| Lease liability - finance lease         | 931                         | 794                                   | 542                                   | 312                                   | 63                                    | -                         | 2,642  |
| Lease liability - right-of-use<br>lease | 7,573                       | 5,483                                 | 4,019                                 | 3,562                                 | 2,060                                 | 1,701                     | 24,398   |
|   | <u>8,504</u>                | <u>6,277</u>                          | <u>4,561</u>                          | <u>3,874</u>                          | <u>2,123</u>                          | <u>1,701</u>              | <u>27,040</u>                                    |
| <b>2021</b>                             |                             |                                       |                                       |                                       |                                       |                           |  |
| Lease liability - finance lease         | 758                         | 739                                   | 586                                   | 334                                   | -                                     | -                         | 2,417  |
| Lease liability - right-of-use<br>lease | 7,139                       | 6,449                                 | 4,308                                 | 3,134                                 | 2,709                                 | 1,609                     | 25,348   |
|   | <u>7,897</u>                | <u>7,188</u>                          | <u>4,894</u>                          | <u>3,468</u>                          | <u>2,709</u>                          | <u>1,609</u>              | <u>27,765</u>                                    |

The cash flows in the maturity analysis above include interest and are not expected to occur significantly earlier than contractually disclosed.

### Note 22. Provisions

|                                | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|--------------------------------|----------------|-------------------------|
| <i>Current liabilities</i>     |                |                         |
| Annual leave                   | 3,548          | 2,598                   |
| Long service leave             | 3,325          | 2,295                   |
| Redundancy                     | -              | 2,674                   |
| Rehabilitation                 | 65             | 1,653                   |
|                                | <u>6,938</u>   | <u>9,220</u>            |
| <i>Non-current liabilities</i> |                |                         |
| Long service leave             | 306            | 660                     |
| Lease make good                | 450            | 300                     |
|                                | <u>756</u>     | <u>960</u>              |

#### Redundancy

The provision represents the estimated redundancy payments and the associated accrued annual leave and long service leave entitlements payable upon the closure of Wagga Wagga NSW.

#### Rehabilitation

The provision represents the estimated costs to remove equipment and remediate the site at Wagga Wagga NSW upon closure.

#### Lease make good

The provision represents the present value of the estimated costs to make good the premises leased by the Group at the end of the respective lease terms.

## Notes to the Financial Statements

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### Note 22. Provisions (continued)

#### Movements in provisions

Movements in each class of provision during the current financial year, other than employee benefits, are set out below:

| <b>Group - 2022</b>                               | Redundancy<br>\$'000 | Rehabilitation<br>\$'000 | Lease<br>make good<br>\$'000 |
|---|----------------------|--------------------------|------------------------------|
| Carrying amount at the start of the year          | 2,674                | 1,653                    | 300                          |
| Additions through business combinations (note 35) | -                    | -                        | 150                          |
| Amounts used                                      | (2,615)              | (1,203)                  | -                            |
| Unused amounts reversed                           | (59)                 | (385)                    | -                            |
|   | <u>-</u>             | <u>65</u>                | <u>450</u>                   |

### Note 23. Contingent consideration

|                                | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|--------------------------------|----------------|-------------------------|
| <i>Current liabilities</i>     |                |                         |
| Contingent consideration       | <u>3,513</u>   | <u>1,970</u>            |
| <i>Non-current liabilities</i> |                |                         |
| Contingent consideration       | <u>4,355</u>   | <u>5,190</u>            |

#### Reconciliation

Reconciliation of the fair values at the beginning and end of the current and previous financial year are set out below:

|   |              |              |
|---|--------------|--------------|
| Opening balance                                   | 7,160        | 3,654        |
| Additions through business combinations (note 35) | 1,920        | 4,681        |
| Reassessment of contingent consideration          | -            | (100)        |
| Unwind of present value interest                  | 778          | 214          |
| Payments made during the year                     | (2,022)      | (1,254)      |
| Exchange differences                              | 32           | (35)         |
|   | <u>7,868</u> | <u>7,160</u> |

The provision represents the obligation to pay contingent consideration following the acquisition of a business or assets. It is measured at the present value of the estimated liability.

#### Fair value measurement

The below table gives information about how the level 3 fair values measurement of the contingent considerations that are disclosed above and in note 35 are determined (in particular, the valuation technique and inputs used).

| Type   | Valuation technique  | Significant unobservable inputs                | Relationship and sensitivity of unobservable inputs to value   |
|--|--|--|--|
| Contingent consideration through business combinations | The valuation model considers the present value of the expected payments which are determined considering the possible scenarios of forecast EBITDA. | Forecast EBITDA<br>Risk adjusted discount rate | The higher the discount rate, the lower the fair value<br>The higher the amount of EBITDA, the higher the fair value |

## Notes to the Financial Statements

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### Note 24. Other liabilities

|                            | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|----------------------------|----------------|-------------------------|
| <i>Current liabilities</i> |                |                         |
| Deferred revenue           | 2,324          | 2,324                   |

Deferred revenue related to the portion of government grant that will be recognised over the life of the associated assets to be acquired. As at 30 June 2022, no new assets at Grafton have been commissioned.

### Note 25. Issued capital

|                              | 2022<br>Shares | 2021<br>Shares | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|------------------------------|----------------|----------------|----------------|-------------------------|
| Ordinary shares - fully paid | 82,227,610     | 80,625,116     | 96,665         | 93,409                  |

#### Movements in ordinary share capital

| Details  | Date             | Shares     | Issue price | \$'000 |
|--|------------------|------------|-------------|--------|
| Balance  | 1 July 2020      | 62,468,912 |             | 69,287 |
| Issue of shares  | 6 October 2020   | 8,313      | \$1.44      | 12     |
| Issue of shares  | 15 December 2020 | 10,600,000 | \$1.35      | 14,310 |
| Issue of shares  | 12 March 2021    | 4,518,519  | \$1.35      | 6,100  |
| Issue of shares as part consideration to the vendors of Timberwood group | 29 March 2021    | 2,962,963  | \$1.50      | 4,444  |
| Issue of shares  | 21 April 2021    | 66,409     | \$1.45      | 96     |
| Transaction costs arising on share issue, net of tax                     |                  |            |             | (840)  |
| Balance  | 30 June 2021     | 80,625,116 |             | 93,409 |
| Issue of shares on completion of Revolution Wood Panels                  | 1 October 2021   | 496,066    | \$2.09      | 1,037  |
| Issue of shares from dividend reinvestment plan                          | 6 October 2021   | 76,029     | \$2.03      | 154    |
| Issue of shares on completion of United Building Products                | 2 November 2021  | 993,984    | \$2.13      | 2,117  |
| Issue of shares from dividend reinvestment plan                          | 6 April 2022     | 36,415     | \$2.32      | 85     |
| Transaction costs arising on share issue, net of tax                     |                  |            |             | (137)  |
| Balance  | 30 June 2022     | 82,227,610 |             | 96,665 |

#### Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the Company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

#### Capital risk management

The Group's objectives when managing capital is to safeguard its ability to continue as a going concern, so that it can provide returns for shareholders and benefits for other stakeholders and to maintain an optimum capital structure to reduce the cost of capital.

Capital is regarded as total equity, as recognised in the statement of financial position, plus net debt. Net debt is calculated as total borrowings less cash and cash equivalents.

## Notes to the Financial Statements

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### Note 25. Issued capital (continued)

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Group would look to raise capital when an opportunity to invest in a business or company was seen as value adding relative to the current Company's share price at the time of the investment.

The Group is subject to certain financing arrangements covenants and meeting these is given priority in all capital risk management decisions. There have been no events of default on the financing arrangements during the financial year.

The capital risk management policy remains unchanged from the 30 June 2021 Annual Report.

### Note 26. Reserves

|                                      | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|--------------------------------------|----------------|-------------------------|
| Foreign currency translation reserve | (1,183)        | (419)                   |
| Share-based payments reserve         | 1,514          | 605                     |
|                                      | <u>331</u>     | <u>186</u>              |

#### *Foreign currency translation reserve*

The reserve is used to recognise exchange differences arising from the translation of the financial statements of foreign operations to Australian dollars.

#### *Share-based payments reserve*

The reserve is used to recognise the value of equity benefits provided to employees and directors as part of their remuneration, and other parties as part of their compensation for services.

### Note 27. Retained profits

|   | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|---|----------------|-------------------------|
| Retained profits at the beginning of the financial year | 1,096          | 2,796                   |
| Profit after income tax (expense)/benefit for the year  | 21,267         | 1,817                   |
| Dividends paid (note 27)                                | (6,939)        | (3,517)                 |
| Retained profits at the end of the financial year       | <u>15,424</u>  | <u>1,096</u>            |

### Note 28. Dividends

#### *Dividends paid*

Dividends paid during the financial year were as follows:

|   | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|---|----------------|-------------------------|
| Final dividend of 3.0 cents per fully paid ordinary share paid on 6 October 2021 (2021: 2.4 cents paid on 6 October 2020) | 2,419          | 1,499                   |
| Interim dividend of 5.5 cents per fully paid ordinary share paid on 6 April 2022 (2021: 2.6 cents paid on 21 April 2021)  | 4,520          | 2,018                   |
|   | <u>6,939</u>   | <u>3,517</u>            |

## Notes to the Financial Statements

30 June 2022

### Note 28. Dividends (continued)

#### Dividend declared

On 26 August 2022, the directors determined a fully franked dividend of 10.0 cents per fully paid ordinary share to be paid on 6 October 2022.

#### Franking credits

|  | 2022<br>\$'000 | Group<br>2021<br>\$'000 |
|--|----------------|-------------------------|
| Franking credits available at the reporting date based on a tax rate of 30%  | 19,838         | 21,363                  |
| Franking credits that will arise from the payment of the amount of the provision for income tax at the reporting date based on a tax rate of 30% | 4,171          | 196                     |
| Franking credits available for subsequent financial years based on a tax rate of 30%   | <u>24,009</u>  | <u>21,559</u>           |

### Note 29. Financial instruments

#### Financial risk management objectives

The Group's activities expose it to a variety of financial risks: market risk (including foreign currency risk, price risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group. The Group uses derivative financial instruments such as forward foreign exchange contracts to hedge certain risk exposures which are not significant. Derivatives are exclusively used for hedging purposes, i.e. not as trading or other speculative instruments. The Group uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate risk and ageing analysis for credit risk.

Risk management is carried out by senior finance executives ('finance') under policies approved by the Board of Directors ('the Board'). These policies include identification and analysis of the risk exposure of the Group and appropriate procedures, controls and risk limits. Finance identifies, evaluates and hedges financial risks within the Group's operating units. Finance reports to the Board on a monthly basis.

#### Market risk

##### Foreign currency risk

The Group's operations in NZ give rise to exposure to changes in foreign currency rates, primarily the NZD. The Group's currency risk exposure is limited predominantly to consolidated Australian dollar translation risk as the majority of transactions by the New Zealand operations are transacted by the same functional currency of the relevant transaction.

Where the Group purchases raw materials and consumables in foreign currencies such as USD or Euro, the Group will use forward rate foreign exchange contracts to hedge exposure.

##### Price risk

The Group is not exposed to any significant price risk.

##### Interest rate risk

The Group's main interest rate risk arises from long-term borrowings. Borrowings obtained at variable rates expose the Group to interest rate risk. Borrowings obtained at fixed rates expose the Group to fair value interest rate risk. The policy is to regularly monitor interest rates and utilise fixed rates for a portion of long-term borrowings when deemed appropriate by the Board. The Group uses interest rate swaps to minimise rate risk.

## Notes to the Financial Statements

30 June 2022

### Note 29. Financial instruments (continued)

As at the reporting date, the Group had the following variable rate borrowings outstanding:

| Group  | Weighted<br>average<br>interest rate<br>% | 2022<br>Balance<br>\$'000 | Weighted<br>average<br>interest rate<br>% | 2021<br>Balance<br>\$'000 |
|--|---|---------------------------|---|---------------------------|
|  | Bank overdraft and trade finance          | 3.71%                     | 2,538                                     | 3.54%                     |
| Bank bills                                   | 3.25%                                     | 36,000                    | 3.08%                                     | 26,000                    |
| Net exposure to cash flow interest rate risk |   | <u>38,538</u>             |   | <u>27,404</u>             |

An analysis by remaining contractual maturities is shown in 'liquidity and interest rate risk management' below.

An official increase/decrease in interest rates of 100bps (30 June 2021: 100bps) would have an adverse/favourable effect on profit before tax of the following:

| Group - 2022             | Basis points<br>change | Basis points increase<br>Effect on |                     | Basis points<br>change | Basis points decrease<br>Effect on |                     |
|--------------------------|------------------------|------------------------------------|---------------------|------------------------|------------------------------------|---------------------|
|                          |                        | profit before<br>tax               | Effect on<br>equity |                        | profit before<br>tax               | Effect on<br>equity |
| Variable rate borrowings | (100)                  | <u>(385,379)</u>                   | <u>(269,765)</u>    | 100                    | <u>385,379</u>                     | <u>269,765</u>      |

| Group - 2021             | Basis points<br>change | Basis points increase<br>Effect on |                     | Basis points<br>change | Basis points decrease<br>Effect on |                     |
|--------------------------|------------------------|------------------------------------|---------------------|------------------------|------------------------------------|---------------------|
|                          |                        | profit before<br>tax               | Effect on<br>equity |                        | profit before<br>tax               | Effect on<br>equity |
| Variable rate borrowings | (100)                  | <u>(274,043)</u>                   | <u>(191,830)</u>    | 100                    | <u>274,043</u>                     | <u>191,830</u>      |

The percentage change is based on the expected volatility of interest rates using market data and analysts' forecasts. No principal repayments are due during the year ending 30 June 2022 or 30 June 2021.

#### Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group has a strict code of credit, including obtaining agency credit information, confirming references and setting appropriate credit limits. The Group obtains guarantees where appropriate to mitigate credit risk. The maximum exposure to credit risk at the reporting date to recognised financial assets is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the statement of financial position and notes to the financial statements. The Group does not hold any collateral.

The Group has adopted a lifetime expected loss allowance in estimating expected credit losses to trade receivables through the use of a provisions matrix using fixed rates of credit loss provisioning. These provisions are considered representative across all customers of the Group based on recent sales experience, historical collection rates and forward-looking information that is available. The allowance for expected credit losses, as disclosed in note 11, is calculated based on the information available at the time of preparation. The actual credit losses in future years may be higher or lower.

Generally, trade receivables are written off when there is no reasonable expectation of recovery. Indicators of this include the failure of a debtor to engage in a repayment plan, no active enforcement activity and a failure to make contractual payments for a period greater than one year.

The Group has no significant credit risk to any individual customer.

## Notes to the Financial Statements

30 June 2022

### Note 29. Financial instruments (continued)

#### Liquidity risk

Vigilant liquidity risk management requires the Group to maintain sufficient liquid assets (mainly cash and cash equivalents) and available borrowing facilities to be able to pay debts as and when they become due and payable.

The Group manages liquidity risk by maintaining adequate cash reserves and available borrowing facilities by continuously monitoring actual and forecast cash flows and matching the maturity profiles of financial assets and liabilities.

#### Remaining contractual maturities

The following tables detail the Group's remaining contractual maturity for its financial instrument liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the financial liabilities are required to be paid. The tables include both interest and principal cash flows disclosed as remaining contractual maturities and therefore these totals may differ from their carrying amount in the statement of financial position.

| <b>Group - 2022</b>                | Weighted average interest rate % | 1 year or less \$'000 | Between 1 and 2 years \$'000 | Between 2 and 5 years \$'000 | Over 5 years \$'000 | Remaining contractual maturities \$'000 |
|------------------------------------|----------------------------------|-----------------------|------------------------------|------------------------------|---------------------|---|
| <b>Non-derivatives</b>             |                                  |                       |                              |                              |                     |   |
| <i>Non-interest bearing</i>        |                                  |                       |                              |                              |                     |   |
| Trade payables                     | -                                | 46,053                | -                            | -                            | -                   | 46,053                                  |
| Other payables                     | -                                | 14,263                | -                            | -                            | -                   | 14,263                                  |
| Contingent consideration           | -                                | 3,534                 | 2,758                        | 1,576                        | -                   | 7,868                                   |
| <i>Interest-bearing - variable</i> |                                  |                       |                              |                              |                     |   |
| Bank overdraft and trade finance   | 3.71%                            | 2,538                 | -                            | -                            | -                   | 2,538                                   |
| Bank bills                         | 3.25%                            | 1,170                 | 36,879                       | -                            | -                   | 38,049                                  |
| <b>Total non-derivatives</b>       |                                  | <b>67,558</b>         | <b>39,637</b>                | <b>1,576</b>                 | <b>-</b>            | <b>108,771</b>                          |

| <b>Group - 2021</b>                | Weighted average interest rate % | 1 year or less \$'000 | Between 1 and 2 years \$'000 | Between 2 and 5 years \$'000 | Over 5 years \$'000 | Remaining contractual maturities \$'000 |
|------------------------------------|----------------------------------|-----------------------|------------------------------|------------------------------|---------------------|---|
| <b>Non-derivatives</b>             |                                  |                       |                              |                              |                     |   |
| <i>Non-interest bearing</i>        |                                  |                       |                              |                              |                     |   |
| Trade payables                     | -                                | 33,753                | -                            | -                            | -                   | 33,753                                  |
| Other payables                     | -                                | 6,859                 | -                            | -                            | -                   | 6,859                                   |
| Contingent consideration           | -                                | 2,022                 | 2,104                        | 3,035                        | -                   | 7,161                                   |
| <i>Interest-bearing - variable</i> |                                  |                       |                              |                              |                     |   |
| Bank overdraft and trade finance   | 3.54%                            | 1,404                 | -                            | -                            | -                   | 1,404                                   |
| Bank bills                         | 3.08%                            | 801                   | 801                          | 26,602                       | -                   | 28,204                                  |
| <b>Total non-derivatives</b>       |                                  | <b>44,839</b>         | <b>2,905</b>                 | <b>29,637</b>                | <b>-</b>            | <b>77,381</b>                           |

The cash flows in the maturity analysis above are not expected to occur significantly earlier than contractually disclosed above.

Remaining contractual maturities for leases in the current year are now disclosed in non-current liabilities - lease liabilities (refer to note 21).

## Notes to the Financial Statements

30 June 2022

### Note 30. Key management personnel disclosures

#### Compensation

The aggregate compensation made to directors and other members of key management personnel of the Group is set out below:

|                              | 2022<br>\$       | Group<br>2021<br>\$ |
|------------------------------|------------------|---------------------|
| Short-term employee benefits | 1,402,649        | 1,753,105           |
| Post-employment benefits     | 87,986           | 95,822              |
| Long-term benefits           | 138,058          | 35,214              |
| Share-based payments         | 515,824          | 504,677             |
|                              | <u>2,144,517</u> | <u>2,388,818</u>    |

### Note 31. Remuneration of auditors

During the financial year the following fees were paid or payable for services provided by Deloitte Touche Tohmatsu, the auditor of the Company:

|  | 2022<br>\$     | Group<br>2021<br>\$ |
|--|----------------|---------------------|
| <i>Audit services - Deloitte Touche Tohmatsu</i> |                |                     |
| Audit or review of the financial statements      | <u>263,000</u> | <u>199,000</u>      |
| <i>Other services - Deloitte Touche Tohmatsu</i> |                |                     |
| Taxation   | 85,500         | 31,125              |
| Other services                                   | <u>41,645</u>  | <u>270,320</u>      |
|  | <u>127,145</u> | <u>301,445</u>      |
|  | <u>390,145</u> | <u>500,445</u>      |

### Note 32. Contingent liabilities

The Group has given bank guarantees as at 30 June 2022 of \$2,497,158 (30 June 2021: \$2,509,386) to various landlords.

### Note 33. Related party transactions

#### Parent entity

Big River Industries Limited is the parent entity.

#### Subsidiaries

Interests in subsidiaries are set out in note 36.

#### Key management personnel

Disclosures relating to key management personnel are set out in note 30 and the remuneration report included in the directors' report.

#### Transactions with related parties

During the financial year, the Company paid \$77,000 (30 June 2021: \$47,885) to Anacacia Capital Pty Ltd, a director related entity and substantial shareholder, as an advisory fee.

#### Receivable from and payable to related parties

There were no trade receivables from or trade payables to related parties at the current and previous reporting date.

## Notes to the Financial Statements

30 June 2022

### Note 33. Related party transactions (continued)

#### *Loans to/from related parties*

There were no loans to or from related parties at the current and previous reporting date.

#### *Terms and conditions*

All transactions were made on normal commercial terms and conditions and at market rates.

### Note 34. Parent entity information

Set out below is the supplementary information about the parent entity.

#### *Statement of profit or loss and other comprehensive income*

|   | <b>2022</b><br><b>\$'000</b> | <b>Parent</b><br><b>2021</b><br><b>\$'000</b> |
|---|------------------------------|---|
| Profit after income tax                             | 7,284                        | 6,513   |
| Other comprehensive income for the year, net of tax | -                            | -   |
| Total comprehensive income                          | 7,284                        | 6,513   |

#### *Statement of financial position*

|                               | <b>2022</b><br><b>\$'000</b> | <b>Parent</b><br><b>2021</b><br><b>\$'000</b> |
|-------------------------------|------------------------------|---|
| Total current assets          | 86,992                       | 71,775  |
| Total non-current assets      | 48,325                       | 48,916  |
| Total assets                  | 135,317                      | 120,691                                       |
| Total current liabilities     | 116                          | -   |
| Total non-current liabilities | 36,000                       | 26,000  |
| Total liabilities             | 36,116                       | 26,000  |
| Net assets                    | 99,201                       | 94,691  |
| Equity                        |                              |   |
| Issued capital                | 96,665                       | 93,409  |
| Share-based payments reserve  | 1,514                        | 605   |
| Retained profits              | 1,022                        | 677   |
| Total equity                  | 99,201                       | 94,691  |

#### *Guarantees entered into by the parent entity in relation to the debts of its subsidiaries*

The parent entity is a party to a deed of cross guarantee (refer note 37) under which it guarantees the debts of its subsidiaries as at 30 June 2022 and 30 June 2021.

#### *Contingent liabilities*

The parent entity had no contingent liabilities as at 30 June 2022 and 30 June 2021.

## Notes to the Financial Statements

30 June 2022

### Note 34. Parent entity information (continued)

#### *Capital commitments - Property, plant and equipment*

Under the Government Grant entitlement in 2020, the Group agreed to invest approximately \$6.0m of capital expenditure expanding the Grafton NSW Site. As at 30 June 2022, there is approximately \$2.0m of capital commitments remaining from this investment. The Group expects these to be completed during FY2023.

#### *Significant accounting policies*

The accounting policies of the parent entity are consistent with those of the Group, as disclosed in note 2, except for investments in subsidiaries are accounted for at cost, less any impairment, in the parent entity.

### Note 35. Business combinations

2022

#### *Revolution Wood Panels*

On 24 August 2021, the Group executed a business purchase deed to acquire the business and assets of Revolution Wood Panels Pty Ltd ('Revolution Wood Panels'), a business located in the Brisbane suburb of Brendale, QLD. Completion was effective from 1 October 2021 and the maximum purchase price of \$7.8 million, which includes inventory, and plant and equipment, was settled through the payment of \$6.0 million in cash, the issue of \$1.0 million in ordinary shares of Big River Industries Ltd, with the balance payable upon achieving agreed EBITDA targets over a two year period. The acquisition contributed \$12.1 million to revenue and \$0.7 million to net profit after tax of the Group for the year ended 30 June 2022. The values identified in relation to the acquisition are final as at 30 June 2022.

#### *United Building Products*

On 4 October 2021, the Group executed a business purchase deed to acquire the business and assets of United Home & Trade Pty Ltd ('United Building Products'), a business located in Albion Park, NSW. Completion was effective from 1 November 2021 and the maximum purchase price of \$10.7 million, which includes inventory, and plant and equipment, was settled through the payment of \$7.5 million in cash, the issue of \$2.1 million in ordinary shares of Big River Industries Ltd, with the balance payable upon achieving agreed EBITDA targets over a two year period. The acquisition contributed \$15.5 million to revenue and \$1.1 million to net profit after tax of the Group for the year ended 30 June 2022. The values identified in relation to the acquisition are final as at 30 June 2022.

## Notes to the Financial Statements

30 June 2022

### Note 35. Business combinations (continued)

Details of the acquisitions are as follows:

|  | Revolution<br>Wood<br>Panels<br>Fair value<br>\$'000 | United<br>Building<br>Products<br>Fair value<br>\$'000 | Total<br>\$'000 |
|--|--|--|-----------------|
| Inventories  | 1,598  | 2,350  | 3,948           |
| Plant and equipment  | 613  | 321  | 934             |
| Right-of-use assets  | 1,157  | 5,350  | 6,507           |
| Customer relationships   | 3,168  | 3,279  | 6,447           |
| Brand  | 129  | 182  | 311             |
| Deferred tax asset   | 76   | 104  | 180             |
| Deferred tax liability   | (1,059)  | (1,142)  | (2,201)         |
| Employee benefits  | (255)  | (345)  | (600)           |
| Lease make good provision  | (90)   | (60)   | (150)           |
| Lease liability  | (1,066)  | (5,291)  | (6,357)         |
| Net assets acquired  | 4,271  | 4,748  | 9,019           |
| Goodwill   | 3,532  | 5,978  | 9,510           |
| Acquisition-date fair value of the total consideration transferred | <u>7,803</u>   | <u>10,726</u>  | <u>18,529</u>   |
| Representing:  |  |  |                 |
| Cash paid or payable to vendor                                     | 5,998  | 7,457  | 13,455          |
| Big River Industries Limited shares issued to vendor               | 1,037  | 2,117  | 3,154           |
| Contingent consideration   | 768  | 1,152  | 1,920           |
|  | <u>7,803</u>   | <u>10,726</u>  | <u>18,529</u>   |
| Acquisition costs expensed to profit or loss                       | <u>624</u>   | <u>214</u>   | <u>838</u>      |
| Cash used to acquire business, net of cash acquired:               |  |  |                 |
| Acquisition-date fair value of the total consideration transferred | 7,803  | 10,726   | 18,529          |
| Less: contingent consideration                                     | (768)  | (1,152)  | (1,920)         |
| Less: shares issued by Company as part of consideration            | (1,037)  | (2,117)  | (3,154)         |
| Net cash used  | <u>5,998</u>   | <u>7,457</u>   | <u>13,455</u>   |

## Notes to the Financial Statements

30 June 2022

### Note 35. Business combinations (continued)

2021

#### *Timberwood Panels Pty Ltd, VIC and ACT*

On 7 December 2020, the Group executed a business purchase deed to acquire the business and assets of Timberwood Panels Pty Ltd ('Timberwood'), a business located in Victoria and the Australian Capital Territory. Completion was effective from 29 March 2021 and the maximum purchase price of \$30.1 million, which includes inventory and plant and equipment, was settled through the payment of \$21.0 million in cash, the issue of \$4.4 million of ordinary shares of Big River Industries Limited, with the balance payable upon achieving agreed EBITDA targets over a three year period.

Details of the acquisition are as follows:

|  | <b>Fair value<br/>\$'000</b> |
|--|------------------------------|
| Inventories  | 11,380                       |
| Prepayments  | 543                          |
| Plant and equipment  | 6,517                        |
| Right-of-use assets  | 6,207                        |
| Customer relationships   | 3,538                        |
| Brand name   | 2,600                        |
| Deferred tax asset   | 228                          |
| Deferred tax liability   | (2,237)                      |
| Employee benefits  | (760)                        |
| Lease make good provision  | (100)                        |
| Lease liability  | (6,107)                      |
|  | <hr/>                        |
| Net assets acquired  | 21,809                       |
| Goodwill   | 8,339                        |
|  | <hr/>                        |
| Acquisition-date fair value of the total consideration transferred | <u>30,148</u>                |
| Representing:  |                              |
| Cash paid or payable to vendor                                     | 21,023                       |
| Big River Industries Limited shares issued to vendor               | 4,444                        |
| Contingent consideration   | 4,681                        |
|  | <hr/>                        |
|  | <u>30,148</u>                |
|  | <hr/>                        |
| Acquisition costs expensed to profit or loss                       | 831                          |
|  | <hr/>                        |
| Cash used to acquire business, net of cash acquired:               |                              |
| Acquisition-date fair value of the total consideration transferred | 30,148                       |
| Less: contingent consideration                                     | (4,681)                      |
| Less: shares issued by Company as part of consideration            | (4,444)                      |
|  | <hr/>                        |
| Net cash used  | <u>21,023</u>                |

## Notes to the Financial Statements

30 June 2022

### Note 36. Interests in subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 2:

| Name                          | Principal place of business /<br>Country of incorporation | Ownership interest |           |
|-------------------------------|---|--------------------|-----------|
|                               |   | 2022<br>%          | 2021<br>% |
| Big River Group Pty Ltd       | Australia   | 100.00%            | 100.00%   |
| Big River Group (NZ) Limited  | New Zealand   | 100.00%            | 100.00%   |
| Plytech International Limited | New Zealand   | 100.00%            | 100.00%   |
| Decortech Limited             | New Zealand   | 100.00%            | 100.00%   |

### Note 37. Deed of cross guarantee

The following entities are party to a deed of cross guarantee under which each company guarantees the debts of the others:

Big River Industries Limited  
Big River Group Pty Ltd

By entering into the deed, the wholly-owned entities have been relieved from the requirement to prepare financial statements and directors' report under Corporations Instrument 2016/785 issued by the Australian Securities and Investments Commission.

The above companies represent a 'Closed Group' for the purposes of the Corporations Instrument, and as there are no other parties to the deed of cross guarantee that are controlled by Big River Industries Limited, they also represent the 'Extended Closed Group'.

The statement of profit or loss and other comprehensive income and statement of financial position are substantially the same as the Group and therefore have not been separately disclosed.

## Notes to the Financial Statements

30 June 2022

### Note 38. Cash flow information

*Reconciliation of profit after income tax to net cash from operating activities*

|  | <b>2022</b>   | <b>Group</b>  |
|--|---------------|---------------|
|  | <b>\$'000</b> | <b>2021</b>   |
|  |               | <b>\$'000</b> |
| Profit after income tax (expense)/benefit for the year | 21,267        | 1,817         |
| Adjustments for:                                       |               |               |
| Depreciation and amortisation                          | 12,240        | 9,415         |
| (Reversal)/Impairment of property, plant and equipment | (316)         | 12,274        |
| Net gain on disposal of property, plant and equipment  | (62)          | (134)         |
| Share-based payments                                   | 909           | 605           |
| Foreign exchange differences                           | -             | (286)         |
| Interest on contingent consideration                   | 779           | 214           |
| Reassessment of contingent consideration               | -             | (100)         |
| Change in operating assets and liabilities:            |               |               |
| Increase in trade and other receivables                | (9,449)       | (10,170)      |
| Increase in inventories                                | (14,722)      | (4,554)       |
| Decrease in prepayments                                | 1,086         | 88            |
| Increase in deferred tax                               | 2,907         | (4,248)       |
| Increase in trade and other payables                   | 20,659        | 2,788         |
| Increase in provision for income tax                   | 4,292         | 134           |
| Increase/(decrease) in other provisions                | (1,467)       | 3,980         |
| Increase/(decrease) in other operating liabilities     | (963)         | 2,324         |
| Net cash from operating activities                     | <u>37,160</u> | <u>14,147</u> |

*Non-cash investing and financing activities*

|  | <b>2022</b>   | <b>Group</b>  |
|--|---------------|---------------|
|  | <b>\$'000</b> | <b>2021</b>   |
|  |               | <b>\$'000</b> |
| Additions to the right-of-use assets               | 154           | 4,216         |
| Shares issued under dividend reinvestment plan     | 239           | 108           |
| Shares issued in relation to business combinations | 3,154         | 4,444         |
|  | <u>3,547</u>  | <u>8,768</u>  |

## Notes to the Financial Statements

30 June 2022

### Note 38. Cash flow information (continued)

*Changes in liabilities arising from financing activities*

| Group   | Bank bills<br>\$'000 | Lease liability<br>\$'000 | Total<br>\$'000 |
|---|----------------------|---------------------------|-----------------|
| Balance at 1 July 2020                          | 25,850               | 21,524                    | 47,374          |
| Net cash from/(used in) financing activities    | 150                  | (5,507)                   | (5,357)         |
| Acquisition of leases                           | -                    | 4,216                     | 4,216           |
| Changes through business combinations (note 35) | -                    | 6,107                     | 6,107           |
| Lease adjustments                               | -                    | (554)                     | (554)           |
| Balance at 30 June 2021                         | 26,000               | 25,786                    | 51,786          |
| Net cash from/(used in) financing activities    | 10,000               | (7,071)                   | 2,929           |
| Acquisition of leases                           | -                    | 154                       | 154             |
| Changes through business combinations (note 35) | -                    | 6,357                     | 6,357           |
| Balance at 30 June 2022                         | <u>36,000</u>        | <u>25,226</u>             | <u>61,226</u>   |

### Note 39. Earnings per share

|   | 2022<br>\$'000    | Group<br>2021<br>\$'000 |
|---|-------------------|-------------------------|
| Profit after income tax attributable to the owners of Big River Industries Limited        | <u>21,267</u>     | <u>1,817</u>            |
|   | Number            | Number                  |
| Weighted average number of ordinary shares used in calculating basic earnings per share   | 81,716,852        | 70,359,025              |
| Adjustments for calculation of diluted earnings per share:                                |                   |                         |
| Performance rights  | <u>1,644,577</u>  | <u>-</u>                |
| Weighted average number of ordinary shares used in calculating diluted earnings per share | <u>83,361,429</u> | <u>70,359,025</u>       |
|   | Cents             | Cents                   |
| Basic earnings per share  | 26.03             | 2.58                    |
| Diluted earnings per share  | 25.51             | 2.58                    |

### Note 40. Share-based payments

#### *Performance rights*

At the 2018 Annual General Meeting, shareholders approved the Big River Industries Limited Rights Plan ('BRIRP') to be able to grant performance rights to certain key executive management personnel.

The number of performance rights vesting is determined by reference to the compound annual growth rate ('CAGR') in earnings per share ('EPS') over the vesting period and ranges from nil for less than 3% CAGR in EPS to 100% for greater than 10% CAGR in EPS, subject to overriding discretion held by the Board.

## Notes to the Financial Statements

30 June 2022

### Note 40. Share-based payments (continued)

Set out below are summaries of performance rights granted under the plan:

2022

| Grant date | Expiry date | Balance at the start of the year | Granted        | Exercised | Expired/ forfeited/ other | Balance at the end of the year |
|------------|-------------|----------------------------------|----------------|-----------|---------------------------|--------------------------------|
| 23/11/2018 | 23/11/2023  | 341,355                          | -              | -         | (341,355)                 | -                              |
| 28/11/2019 | 28/11/2024  | 677,590                          | -              | -         | -                         | 677,590                        |
| 01/12/2020 | 01/12/2025  | 541,662                          | -              | -         | -                         | 541,662                        |
| 17/12/2021 | 17/12/2026  | -                                | 473,429        | -         | -                         | 473,429                        |
|            |             | <u>1,560,607</u>                 | <u>473,429</u> | <u>-</u>  | <u>(341,355)</u>          | <u>1,692,681</u>               |

2021

| Grant date | Expiry date | Balance at the start of the year | Granted        | Exercised | Expired/ forfeited/ other | Balance at the end of the year |
|------------|-------------|----------------------------------|----------------|-----------|---------------------------|--------------------------------|
| 23/11/2018 | 23/11/2023  | 341,355                          | -              | -         | -                         | 341,355                        |
| 28/11/2019 | 28/11/2024  | 677,590                          | -              | -         | -                         | 677,590                        |
| 01/12/2020 | 01/12/2025  | -                                | 541,662        | -         | -                         | 541,662                        |
|            |             | <u>1,018,945</u>                 | <u>541,662</u> | <u>-</u>  | <u>-</u>                  | <u>1,560,607</u>               |

The weighted average remaining contractual life of performance rights outstanding at the end of the financial year was 3.25 years (30 June 2021: 3.41 years).

#### Valuation model inputs

For the performance rights granted during the current financial year, the valuation model inputs used to determine the fair value at the grant date, are as follows:

| Grant date | Expiry date | Share price at grant date | Dividend yield | Risk-free interest rate | Fair value at grant date |
|------------|-------------|---------------------------|----------------|-------------------------|--------------------------|
| 17/12/2021 | 17/12/2026  | \$2.13                    | 2.63%          | 1.58%                   | \$1.968                  |

### Note 41. Events after the reporting period

On 7 July 2022, Big River Group Pty Ltd, a subsidiary of Big River Industries Limited, agreed to buy the business and the assets of F.A. Mitchell & Co Pty Ltd for the consideration of \$600,000. The contract for purchase was completed on 1 August 2022.

Apart from the dividend declared as disclosed in note 28, no other matter or circumstance has arisen since 30 June 2022 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

## Directors' Declaration

30 June 2022

In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, the Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board as described in note 2 to the financial statements;
- the attached financial statements and notes give a true and fair view of the Group's financial position as at 30 June 2022 and of its performance for the financial year ended on that date;
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable; and
- at the date of this declaration, there are reasonable grounds to believe that the members of the Extended Closed Group will be able to meet any obligations or liabilities to which they are, or may become, subject by virtue of the deed of cross guarantee described in note 37 to the financial statements.

The directors have been given the declarations required by section 295A of the Corporations Act 2001.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the Corporations Act 2001.

On behalf of the directors



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Malcolm Jackman  
Chairman



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James Bindon  
Managing Director and Chief Executive Officer

26 August 2022  
Sydney

## Independent Auditor's Report to the Members of Big River Industries Limited

### Report on the Audit of the Financial Report

#### *Opinion*

We have audited the financial report of Big River Industries Limited (the "Company") and its subsidiaries (the "Group") which comprises the consolidated statement of financial position as at 30 June 2022, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- Giving a true and fair view of the Group's financial position as at 30 June 2022 and of its financial performance for the year then ended; and
- Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

#### *Basis for Opinion*

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Key Audit Matters*

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report for the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

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| Existence and completeness of inventory   | How the scope of our audit responded to the Key Audit Matter   |
|---|--|
| <p>As at 30 June 2022, the Group has recognised \$72.8m of finished goods (net of provision) in the consolidated statement of financial position as disclosed in Note 12.</p> <p>The Group holds inventories of finished goods at each of its retail branches and manufacturing sites across Australia and New Zealand.</p> <p>Existence and completeness of inventory is assessed by the Group through the completion of annual stock takes at each of the Group's retail branches and manufacturing sites.</p> <p>Existence and completeness of inventory is a key audit matter due to the nature of inventory where the value per unit is relatively insignificant but high volumes are involved which are dispersed across different locations.</p> | <p>Our procedures included, but were not limited to:</p> <ul style="list-style-type: none"> <li>- Evaluating the appropriateness of the Group's accounting policies for the existence of inventory against the requirements of the accounting standard</li> <li>- Obtaining an understanding of management's processes applied in determining the existence of inventory</li> <li>- On a sample basis, attending the annual inventory stock takes at locations with significant inventory holdings</li> <li>- On a sample basis, testing the existence and completeness of inventory, by tracing items from the inventory system to the physical location and from the physical location to the inventory system respectively</li> <li>- Testing the summation of the stock sheets to the general ledger to test that variances identified at count date have been appropriately updated in the general ledger</li> <li>- Agreeing the stock sheets and variance reports from the annual inventory counts to the general ledger</li> </ul> <p>We have also assessed the adequacy of the relevant disclosures in Note 12 to the financial statements.</p> |
| <p><b>Occurrence and accuracy of revenue – sale of goods</b></p>  |  |
| <p>The Group has generated \$409.3m of revenue from the sale of goods as disclosed in the consolidated statement of profit and loss and other comprehensive income and in Note 5.</p> <p>Occurrence and accuracy of revenue relating to the sale of goods is a key audit matter due to the significant audit effort to test the high volume of sale transactions recorded as revenue and the significant value of the revenue recognised.</p>   | <p>Our procedures included, but were not limited to:</p> <ul style="list-style-type: none"> <li>- Evaluating the appropriateness of the Group's revenue recognition policies against the requirements of the accounting standard</li> <li>- Obtaining an understanding of management's processes applied in determining the recognition of revenue for the sale of goods</li> <li>- On a sample basis, verifying the revenues with the corresponding invoices, cash received from the respective customers, delivery documentation and third party confirmation of the receipt of goods</li> <li>- Analysing the relevant terms for a sample of contracts to the criteria in the accounting standards, those in the Group's accounting policy and against what the Group identified as the performance obligations.</li> </ul> <p>We have also assessed the adequacy of the disclosures in Note 5 to the financial statements.</p>   |

## *Other Information*

The directors are responsible for the other information. The other information comprises the Directors' Report, Corporate Directory and Shareholder Information, which we obtained prior to the date of this auditor's report, and also includes the following information which will be included in the Group's annual report (but does not include the financial report and our auditor's report thereon): Chairman and Managing Director's Report and Corporate Details, which is expected to be made available to us after that date.

Our opinion on the financial report does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Chairman and Managing Director's Report and Corporate Details, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the directors and use our professional judgement to determine the appropriate action.

## *Responsibilities of the Directors for the Financial Report*

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate Group or to cease operations, or has no realistic alternative but to do so.

## *Auditor's Responsibilities for the Audit of the Financial Report*

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the

financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group's audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on the Remuneration Report

### *Opinion on the Remuneration Report*

We have audited the Remuneration Report included in pages 8 to 14 of the Directors' Report for the year ended 30 June 2022.

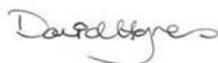
In our opinion, the Remuneration Report of Big River Industries Limited, for the year ended 30 June 2022, complies with section 300A of the *Corporations Act 2001*.

### *Responsibilities*

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.



DELOITTE TOUCHE TOHMATSU



### **David Haynes**

Partner

Chartered Accountants

Sydney, 25 August 2022

## Financial Report

# Shareholder Information

30 June 2022

The shareholder information set out below was applicable as at 5 August 2022.

### Distribution of equitable securities

Analysis of number of equitable security holders by size of holding:

|                                       | Number<br>of holders | Ordinary shares<br>% of total<br>shares<br>issued |
|---------------------------------------|----------------------|---|
| 1 to 1,000                            | 175                  | 41.27   |
| 1,001 to 5,000                        | 126                  | 29.72   |
| 5,001 to 10,000                       | 39                   | 9.20  |
| 10,001 to 100,000                     | 55                   | 12.97   |
| 100,001 and over                      | 29                   | 6.84  |
|                                       | <u>424</u>           | <u>100.00</u>                                     |
| Holding less than a marketable parcel | <u>54</u>            | <u>12.74</u>                                      |

### Equity security holders

#### *Twenty largest quoted equity security holders*

The names of the twenty largest security holders of quoted equity securities are listed below:

|                             | Number held       | Ordinary shares<br>% of total<br>shares<br>issued |
|-----------------------------|-------------------|---|
| Naos Asset Mgt              | 28,225,225        | 34.33   |
| Anacacia Capital            | 27,166,427        | 33.04   |
| SG Hiscock & Co             | 4,927,960         | 5.99  |
| Kinetic Investment Partners | 4,045,158         | 4.92  |
| Mrs Anne E Parsonson        | 2,222,222         | 2.70  |
| Lennox Capital Partners     | 1,721,062         | 2.09  |
| Regal Funds Mgt             | 1,237,796         | 1.51  |
| Mr Victor Said              | 988,894           | 1.20  |
| Mr & Mrs Denis W Jaggar     | 901,632           | 1.10  |
| Mr & Mrs Paul H Webber      | 901,632           | 1.10  |
| 1851 Capital                | 851,174           | 1.04  |
| Mr Iain O A Agyeman         | 740,741           | 0.90  |
| DMP Asset Mgt               | 718,911           | 0.87  |
| Wilson Asset Mgt            | 627,545           | 0.76  |
| Mr James B Bindon           | 533,333           | 0.65  |
| Mr Steve Grozdanov          | 496,992           | 0.60  |
| Mr Nick Grozdanov           | 496,992           | 0.60  |
| Cyan Investment Mgt         | 285,714           | 0.35  |
| Mr & Mrs Stephen T Parks    | 253,333           | 0.31  |
| Mr Graham R Anderson        | 248,033           | 0.30  |
|                             | <u>77,590,776</u> | <u>94.36</u>                                      |

#### *Unquoted equity securities*

|                    | Number<br>on issue | Number<br>of holders |
|--------------------|--------------------|----------------------|
| Performance rights | 1,692,681          | 10                   |

## Shareholder Information

30 June 2022

### Substantial holders

Substantial holders in the Company are set out below:

|                  | Number held | Ordinary shares<br>% of total<br>shares<br>issued |
|------------------|-------------|---|
| Naos Asset Mgt   | 28,225,225  | 34.33   |
| Anacacia Capital | 27,166,427  | 33.04   |
| SG Hiscock & Co  | 4,927,960   | 5.99  |

### Voting rights

The voting rights attached to ordinary shares are set out below:

#### *Ordinary shares*

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

There are no other classes of equity securities.

### On-market buy-backs

There is no current on-market buy-back in relation to the Company's securities.

## Corporate Directory

|                                |  |
|--------------------------------|--|
| Directors                      | James Bernard Bindon<br>Malcolm Geoffrey Jackman<br>Martin Kaplan<br>Vicky Papachristos<br>Brendan York<br>Brad Soller<br>Martin Monro   |
| Company secretary              | John O'Connor  |
| Registered office              | Trenayr Road<br>Junction Hill NSW 2460<br>Tel: 02 6644 0900  |
| Share register                 | Link Market Services Limited<br>Level 12<br>680 George Street<br>Sydney NSW 2000<br>Tel: 1300 554 474  |
| Auditor                        | Deloitte Touche Tohmatsu<br>Grosvenor Place<br>225 George Street<br>Sydney NSW 2000  |
| Solicitors                     | Thomson Geer<br>Level 14<br>60 Martin Place<br>Sydney NSW 2000   |
| Stock exchange listing         | Big River Industries Limited shares are listed on the Australian Securities Exchange (ASX code: BRI)   |
| Website                        | <a href="http://bigrivergroup.com.au">bigrivergroup.com.au</a>   |
| Corporate Governance Statement | <p>The directors and management are committed to conducting the business of Big River Industries Limited in an ethical manner and in accordance with the highest standards of corporate governance. Big River Industries Limited has adopted and has substantially complied with the ASX Corporate Governance Principles and Recommendations (Fourth Edition) ('Recommendations') to the extent appropriate to the size and nature of its operations.</p> <p>The Corporate Governance Statement, which sets out the corporate governance practices that were in operation during the financial year and identifies and explains any Recommendations that have not been followed, which is approved at the same time as the Annual Report can be found at:<br/><a href="http://bigriverindustries.com.au/Investors/?page=Corporate-Governance">bigriverindustries.com.au/Investors/?page=Corporate-Governance</a></p> |

## Branch Network

### QLD:

#### Townsville

Big Hammer  
Cnr Anne and Rendle Streets, Aitkenvale QLD 4814  
Phone: (07) 4725 5260 Fax: (07) 4775 4023  
Postal: PO Box 7296 Garbutt QLD 4814

#### Sunshine Coast

10 Main Drive, Warana QLD 4575  
Phone: (07) 5439 1000 Fax: (07) 5493 8018  
Postal: PO Box 260 Buddina QLD 4575

#### Brisbane (Meadowbrook)

45 Ellerslie Road, Meadowbrook QLD 4131  
Phone: (07) 3451 8300 Fax: (07) 3200 8339  
Postal: PO Box 1858 Springwood QLD 4127

#### Brisbane (Hillcrest)

Sabdia  
22-24 Johnson Road, Hillcrest QLD 4118  
Phone: (07) 3800 2255 Fax: (07) 3800 6936  
Postal: 22-24 Johnson Road, Hillcrest QLD 4118

#### Gold Coast

Midcoast Timbers  
11 Central Drive, Burleigh Heads QLD 4220  
Phone: (07) 5522 0624 Fax: (07) 5522 0614  
Postal: PO Box 3189 Burleigh Town QLD 4220

#### Brendale

Revolution Wood Panels  
89 South Pine Rd Brendale QLD 4500  
Phone: (07) 3205 9182

### NSW:

#### Sydney

89 Kurrajong Avenue, Mt Druitt NSW 2770  
Phone: (02) 8822 5555 Fax: (02) 8822 5500  
Postal: PO Box 1049 St Marys NSW 2760

#### Kiama

113 Shoalhaven Street, Kiama NSW 2533  
Phone: (02) 4232 6600 Fax: (02) 4232 6605  
Postal: PO Box 430 Kiama NSW 2533

#### Grafton (Factory)

61 Trenayr Road, Junction Hill NSW 2460  
Phone: (02) 6644 0900 Fax: (02) 6643 3328  
Postal: PO Box 281 Grafton 2460

#### Albion Park

United Building Products  
3 Durgadin Dr, Albion Park Rail NSW 2527  
Phone: (02) 4235 7000

#### Head Office

61 Trenayr Road, Junction Hill NSW 2460  
Phone: (02) 6644 0900 Fax: (02) 6643 3328  
Postal: PO Box 281 Grafton 2460

### ACT:

#### Canberra (Hume)

Ern Smith Building Supplies  
13 Sheppard Street, Hume ACT 2620  
Phone: (02) 6260 1366 Fax: (02) 6260 1399  
Postal: PO BOX 305 Jerrabomberra NSW 2619

#### Canberra (Beard)

Timberwood Panels  
1 Copper Crescent, Beard ACT 2620  
Phone: (02) 6293 8555 Fax: (02) 6103 9166  
Postal: PO BOX 305 Jerrabomberra NSW 2619

## Branch Network

### VIC:

#### Melbourne

24-32 Discovery Road, Dandenong South VIC 3175  
Phone: (03) 9586 6900 Fax: (03) 9587 4501  
Postal: PO Box 4388 Dandenong South VIC 3164

#### Melbourne (Dandenong South)

Timberwood Panels  
185 Hammond Road, Dandenong South VIC 3175  
Phone: (03) 8780 4666 Fax: (03) 9798 7502

#### Melbourne (Campbellfield)

Timberwood Panels  
76-106 National Blvd, Campbellfield VIC 3175  
Phone: (03) 8301 1300 Fax: (03) 8301 1333

#### Geelong (Breakwater)

MB Prefab  
15-17 Leather Street, Breakwater VIC 3219  
Phone: (03) 9586 6900 Fax: (03) 9587 4501  
Postal: PO Box 4388 Dandenong South VIC 3164

### SA:

#### Adelaide (Edinburgh North)

Adelaide Timber & Building Supplies  
10 Kingstag Crescent, Edinburgh North SA 5113  
Phone: (08) 8255 5577 Fax: (08) 8252 2552  
Postal: PO Box 18 Edinburgh North SA 5113

#### Adelaide (Dry Creek)

Pine Design  
142 Cavan Road, Dry Creek SA 5094  
Phone: (08) 8203 2933 Fax: (08) 8447 7403  
Postal: 142 Cavan Road, Dry Creek SA 5094

### WA:

#### Perth (Welshpool)

255 Treasure Road, Welshpool WA 6106  
Phone: (08) 9256 7400 Fax: (08) 9256 7477  
Postal: PO Box 183 Welshpool DC WA 6986

#### Perth (Bellevue)

Midland Timber  
30 Clayton Street, Bellevue WA 6056  
Phone: (08) 9274 8077 Fax: (08) 9274 8177  
Postal: 30 Clayton Street, Bellevue WA 6056

### New Zealand:

#### Auckland

Plytech  
26 Business Parade North, Highbrook Auckland  
Phone: +64 9 573 5016 Fax: +64 9 573 5035  
Postal: PO Box 204-070 Highbrook Auckland

Decortech  
117 Hugo Johnston Drive, Penrose Auckland  
Phone: +64 9 579 5726 Fax: +64 9 579 0462  
Postal: PO Box 17-091 Greenlane Auckland

## Our suppliers



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