



**ASX Announcement | 7 November 2022
Raiz Invest Limited (ASX:RZI)**

October 2022 - Key Metrics

Raiz Invest Limited (**Raiz or the Company**) today announced its Australian, Indonesian, and Malaysian Active Customers and Funds under Management (**FUM**) update for the month to 31 October 2022¹.

Raiz Invest Managing Director / Group CEO Brendan Malone says:

“We continue to focus on our customers and understand what drives their savings goals and behaviour within the Raiz app. We are reviewing our customer segmentation strategies and evaluating the app and product enhancements that will help drive our customer centric model to the next level.

It is pleasing to once again have surpassed \$1 billion in FUM given the economic uncertainty, and market volatility over the last twelve months; returning to this milestone highlights the resilience and stickiness of the Raiz customer base. As we continue to focus on our core offerings it was great to note that our Australian Superannuation offering saw the strongest performance in October with FUM increasing by 5.3%.

The performance of our Asian operations was disappointing, we continue a review of both the structure of these businesses and each operating model to better position them for success”.

GLOBAL FUM and CUSTOMER METRICS – as at 31 October 2022

		Percent movement		
		<u>1-month</u>	<u>3-month</u>	<u>12-month</u>
Customer Sign Ups (no.)	3,138,781	+1.9	+5.5	+39.9
Investment Accounts (no.)	1,586,906	+1.8	+5.2	+45.1
Active Customers (no.)	670,583	-0.1	+1.5	+20.7
Global FUM (\$Am)	1,021.25	+4.6	+1.1	+2.1

AUSTRALIA - ACTIVE CUSTOMERS AND FUM – as at 31 October 2022

		Percent movement		
		<u>1-month</u>	<u>3-month</u>	<u>12-month</u>
Customer Sign Ups (no.)	1,280,927	+0.7	+2.1	+10.7
Investment Accounts (no.)	608,461	+0.6	+1.7	+9.6
Active Customers (no.)	289,255	-0.2	-0.5	-0.6
Retail (A\$m)	810.44	+4.5	+0.9	+0.6
Superannuation (A\$m)	197.04	+5.3	+2.3	+7.1
Total FUM (\$Am)	1,007.48	+4.6	+1.2	+1.9
Average Account (A\$)	3,483.04	+4.8	+1.7	+2.5

¹ Numbers are unaudited

² Month end spot exchange rates for Indonesia Rupiah and Malaysia Ringgit from Bloomberg

INDONESIA - ACTIVE CUSTOMERS AND FUM – as at 31 October 2022

		Percent movement		
		<u>1-month</u>	<u>3-month</u>	<u>12-month</u>
Customer Sign Ups (no.)	1,219,754	+2.5	+6.8	+75.4
Investment Accounts (no.)	686,185	+2.4	+6.6	+71.0
Active Customers (no.)	271,595	+1.0	+4.5	+51.3
Total FUM (\$Am)	1.00	-1.2	+9.5	+92.6
Average Account (A\$)	3.69	-2.2	+4.8	+27.3

MALAYSIA - ACTIVE CUSTOMERS AND FUM – as at 31 October 2022

		Percent movement		
		<u>1-month</u>	<u>3-month</u>	<u>12-month</u>
Customer Sign Ups (no.)	638,100	+3.2	+10.5	+63.0
Investment Accounts (no.)	292,260	+3.0	+9.7	+113.1
Active Customers (no.)	109,733	-2.5	-0.1	+29.4
Total FUM (\$Am)	12.77	+0.4	-2.3	+16.7
Average Account (A\$)	116.40	+2.9	-2.2	-9.8

** Ends **

Authorised for release by The Board of Directors.

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Raiz Invest

About Raiz Invest Limited

Raiz Invest Limited (ASX: RZI) ('Raiz' or 'the Company') is a multi-award-winning micro-investing and fintech platform with operations in Australia and Southeast Asia.

With Raiz, users can automatically invest the virtual 'spare change' from their daily purchases in diversified portfolios constructed of low-cost ETFs. In Australia, this can be done to boost savings both inside and outside of superannuation, the country's compulsory pension system.

Since launching in 2016, Raiz has achieved solid growth, amassing more than 3.2 million downloads, 3,138,000 sign-ups, and over 670,000 Active monthly Customers with over A\$1 billion in FUM as of 31 October 2022.

Raiz continues to enhance its platform, adding 19 new products and features since its inception. In addition, Raiz is ramping up its growth strategy across Asia-Pacific, with offices in Malaysia and Indonesia as well as plans to expand into Thailand and Vietnam.

To learn more, please visit: www.raizinvest.com.au