# Gryphon Capital Income Trust (ASX: GCI)

Investment Update as at 31 October 2022



### **Investment Objective and Strategy**

The Gryphon Capital Income Trust (ASX Code: GCI) is designed for investors seeking sustainable, monthly income through exposure to an actively managed portfolio of securitised, floating rate bonds held in a Listed Investment Trust structure. The Target Return is equal to RBA Cash Rate + 3.50% pa. The Australian securitised market comprises floating rate, Residential Mortgage-Backed Securities (RMBS) and Asset Backed Securities (ABS) and is a key pillar of the Australian fixed income market.

#### GCI's 3 strategic objectives

1. Sustainable monthly cash income



2. High risk-adjusted return

3. Capital Preservation

#### **Fund Performance**

	1 Mth	3 Mth	6 Mth	1 Yr	3 Yr (Ann)	Incep (Ann)1
Net Return <sup>2</sup> (%)	0.56	1.68	2.37	4.24	4.70	4.82
RBA Cash Rate (%)	0.22	0.56	0.76	0.81	0.45	0.74
Net Excess Return (%)	0.34	1.12	1.60	3.40	4.23	4.06
Distribution <sup>3</sup> (%)	0.61	1.70	3.17	5.50	4.82	4.77
Distribution (¢/unit)	1.22	3.38	6.27	10.78	9.47	9.37

 $<sup>^{1}</sup>$  Inception date - 21 May 2018.  $^{2}$  Fund return reflects compounded movements in the NTA.

Disclaimer: Past performance is not a reliable indicator of future performance. All investments carry risks, including that the value of investments may vary, future returns may differ from past returns, and that your capital is not guaranteed. The comparison to the RBA Cash Rate is not intended to compare an investment in GCI to a cash holding. The RBA Cash Rate is displayed as a reference to the target return for GCI. The GCI investment portfolio is of higher risk than an investment in cash. To understand the Trust's risks better, please refer to the most recent PDS  $\underline{\text{here}}$  or at  $\underline{\text{gcapinvest.com/our-lit}}$ .

### Distribution

GCI announced a 1.22 cents per unit distribution for the month, representing an annualised yield of 7.43% (net)4.



<sup>&</sup>lt;sup>4</sup> Actual distribution for the month as % of NTA, annualised.

### Net Tangible Asset (NTA) / Unit and ASX Price Performance



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#### **ABOUT THE MANAGER**

Gryphon Capital Investments Pty Ltd ("Gryphon") is a specialist fixed income manager with significant experience in the Australian and International fixed income markets. Gryphon manages individual segregated accounts on behalf of institutional investors and GCI on behalf of wholesale and retail investors seeking opportunities in fixed income credit markets including RMBS and ABS. Gryphon currently manages funds in excess of \$3.1 billion.

#### **SNAPSHOT**

**ASX Code** 

**IPO Date** 25 May 2018 Asset Fixed Income, floating rate

Market Cap/Unit \$463.2m/\$1.91 NTA/Unit \$485.7m/\$2.00

Investment

0.72% Management Fee<sup>3</sup> Performance Fee None Distributions Monthly **Unit Pricing** Daily

### **CHARACTERISTICS**

Current Yield5 7.81% Distributions (12m)6 5.50% **RBA Cash Rate** 2.60% pa. Interest Rate Duration 0.04 years **Credit Spread Duration** 1.06 years Number of Bond Holdings 103

**Number of Underlying** 

Mortgage Loans 86.563

#### **RESEARCH**

# **BondAdviser**







#### **WEBSITE**

www.gcapinvest.com/our-lit



<sup>&</sup>lt;sup>3</sup> Actual distribution as % of NTA, assuming distribution reinvestment.

<sup>3</sup> Includes GST, net of reduced input tax credits

<sup>&</sup>lt;sup>5</sup> October 2022 distribution (excl. realised gains) as % of unit price, annualised.

<sup>&</sup>lt;sup>6</sup> Actual distribution for the 12 months to 31 October, as a % of NTA, assuming distribution reinvestment.

# Gryphon Capital Income Trust (ASX:GCI)

## **Investment Update** as at 31 October 2022



#### Commentary

In the latest S&P Rating Mortgage Performance Index (SPIN) report, released early November, both the Prime and Non-Conforming indices continue to reflect very low arrears numbers across Australian RMBS, with arrears again at new post GFC lows. This continues to be consistent with what we are seeing in the Gryphon managed portfolios, where we are not witnessing any stress in borrowers' payment habits. In fact, quite the opposite – 90+ Days arrears have fallen from 37bps at the start of the year to an expected low of 28bps as at 31 October.

Not surprisingly the borrowers' performance illustrated by the SPIN Index and Gryphon's portfolio are also entirely consistent with the NAB and WBC mortgage books as detailed in their respective 30 September 2022 results presentations. Gryphon's base case expectation continues to be a steady rise in early-stage arrears starting in 1H 2023, however we do not see a comparable increase in late-stage arrears. For the most at-risk borrowers, a combination of elevated savings, over-payment history, serviceability buffers, and strong employment growth provides effective mitigants against financial stress. Additionally, the substantial build up in borrowers' equity will enable many borrowers experiencing financial pressure to voluntarily self-manage their way out of arrears through property sales (& modified payment plans).

To manage the expected increase in borrowers experiencing financial hardship, the banks will need to be proactive in their home loan servicing strategies and pleasingly this was one of Gryphon's key takeaways from NAB's recent results presentation. Each bank is conducting their own stress testing on their mortgage portfolio with NAB defining their "most at-risk" borrowers as borrowers with less than a threemonth repayment buffer and a dynamic LTV of greater than 90% (perfectly reasonable definition). While NAB was relaxed about the performance of these most at-risk borrowers, they have actually commenced "early engagement" i.e. proactively making contact with these borrowers, even if they are not in arrears, to enable the bank to provide assistance to the extent borrowers state that they are encountering difficulties.

Early engagement with borrowers encountering difficulties is so important in mitigating losses on mortgage defaults and that's why the NAB "early engagement" initiative is such a positive initiative by a major bank.

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#### **INVESTMENT HIGHLIGHTS**

Income	Sustainable monthly cash income.
Large, institutional fixed income market	Australian ABS market >A\$110 billion is double the size of the corporate bond market
Security, capital preservation	Defensive asset class with a track record of low capital price volatility No investor has ever lost a \$ of principal investing in Australian Prime RMBS
Portfolio diversification	Allows retail and SMSF investors to access a fixed income asset class that generally has only been available to institutional investors
Investment Manager	Exposure to a specialist investment manager with a proven track record of investment outperformance

#### **PARTIES**

#### Responsible Entity

One Managed Investment Funds Limited ACN 117 400 987 AFSL 297042

Gryphon Capital Investments Pty Ltd ACN 167 850 535 AFSL 454552

#### **AVAILABLE PLATFORMS INCLUDE:**

BT Panorama BT Super Wrap BT Wrap First Wrap HUR24 Macquarie Wrap Mason Stevens MLC Navigator Netwealth North

### **FURTHER INFORMATION AND ENQUIRIES**

**Gryphon Capital Income Trust** www.gcapinvest.com/our-lit

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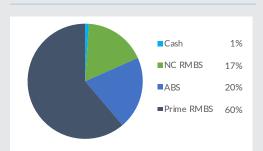
ARSN 623 308 850

Investment Update as at 31 October 2022



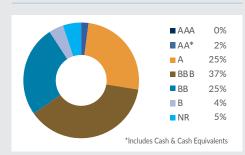
### **Portfolio Construction**

#### Sector Allocations<sup>1</sup>



#### <sup>1</sup> Excludes Manager Loan.

#### Rating Breakdown<sup>1</sup>



### Portfolio Underlying Residential Mortgage Loan Statistics<sup>2</sup>

	Total	Prime	Non-conforming <sup>3</sup>
No. of Underlying Loans	86,563	76,198	10,365
Weighted Average Underlying Loan Balance	\$392,947	\$328,813	\$616,392
Weighted Average LVR	65%	64%	67%
Weighted Average Seasoning	24 months	26 months	15 months
Weighted Average Interest Rate	5.47%	5.25%	6.23%
Owner Occupied	60%	59%	66%
Interest Only	24%	25%	22%
90+ Days in Arrears as % of Loans	0.28%	0.28%	0.29%
% Loans > \$1.5m Balance	4.29%	2.06%	12.08%

<sup>&</sup>lt;sup>2</sup> Please note that although the values in this Investment Report are accurate portfolio statistics, the return and performance of actual credit instruments invested in are assessed individually.

#### **SME Portfolio Statistics**

Sub sector	%	Α	BBB	BB	В
ABS SME	12.0%	3.2%	4.8%	4.0%	-

#### SME Portfolio Underlying Mortgage Loan Statistics<sup>4</sup>

No. of Underlying Loans	4,209
Weighted Average Underlying Loan Balance	\$368,136
Weighted Average LVR	60.2%
% > 80% LVR	2.05%
Weighted Average Borrowers' Equity	\$339,602
90+ Days in Arrears as % of Loans	0.02%
% > \$1.5m Current Balance	0.76%

SMSF	73.7%
Company	12.8%
Individual	13.5%
	1
Property Type	
Property Type Residential	31.4%
	31.4% 67.7%

Borrower Type

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#### Manage

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<sup>&</sup>lt;sup>3</sup> Non-conforming loans are residential mortgage loans that would not typically qualify for a loan from a traditional prime lender and are generally not eligible to be covered by LMI. Borrowers may not qualify due to past credit events, non-standard income (self employed) or large loan size.

<sup>&</sup>lt;sup>4</sup> Please note that although the values in this Investment Report are accurate portfolio statistics, the return and performance of actual credit instruments invested in are assessed individually.

# Gryphon Capital Income Trust (ASX:GCI)

ARSN 623 308 850

# Investment Update as at 31 October 2022



#### Distributions (%)

Fin. Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD <sup>2</sup>
2023	0.49	0.53	0.55	0.61	-	-	-	-	-	-	-	-	2.19
2022	0.38	0.38	0.37	0.37	0.37	0.38	0.38	0.35	0.38	0.38	0.41	0.55	4.79
2021	0.36	0.36	0.36	0.37	0.35	0.36	0.37	0.34	0.37	0.36	0.38	0.53	4.61
2020	0.42	0.38	0.38	0.38	0.35	0.36	0.36	0.34	0.36	0.33	0.33	0.34	4.40
2019	0.24	0.31	0.37	0.44	0.43	0.44	0.44	0.40	0.45	0.42	0.44	0.43	4.92

#### Fund Returns (Net)1 (%)

Fin. Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD <sup>2</sup>
2023	0.12	0.60	0.52	0.56	-	-	-	-	-	-	-	-	1.82
2022	0.37	0.44	0.32	0.29	0.25	0.37	0.40	0.28	0.27	0.23	0.38	0.16	3.83
2021	0.36	0.39	0.49	0.71	0.67	0.37	0.33	0.57	0.45	0.61	0.68	0.48	6.29
2020	0.74	0.43	0.35	0.41	0.38	0.39	0.38	0.34	(0.45)	0.36	0.30	0.41	4.12
2019	0.25	0.31	0.39	0.44	0.45	0.45	0.50	0.42	0.49	0.43	0.42	0.45	5.12

### Total Unitholder Returns<sup>3</sup> (%)

Fin. Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	YTD <sup>2</sup>
2023	1.77	0.53	(2.50)	(0.66)	-	-	-	-	-	-	-	-	(0.87)
2022	1.36	0.87	(1.60)	0.87	1.84	0.37	0.37	(1.12)	1.86	(0.12)	(0.09)	(3.14)	1.39
2021	8.15	1.45	(0.90)	3.33	0.63	3.73	(0.62)	(0.67)	2.17	1.12	0.88	1.03	21.83
2020	2.35	(1.54)	1.34	(1.56)	0.34	0.36	0.85	(2.60)	(16.73)	3.12	7.76	(3.75)	(11.43)
2019	0.24	0.06	(0.90)	1.97	(1.07)	2.48	2.43	(0.10)	(1.03)	0.42	2.43	0.91	8.03

<sup>&</sup>lt;sup>1</sup> Fund Return reflects compounded movements in the NTA.

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ASX release date: 16 November 2022

Authorised for release by One Managed Investment Funds Limited, the responsible entity of Gryphon Capital Income Trust.

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<sup>&</sup>lt;sup>2</sup> Assuming monthly compounding.

<sup>&</sup>lt;sup>3</sup> Total Unitholder Returns comprises compounded distributions plus compounded movements in the listed price of ASX:GCI.