

PH1 PORT HEADLAND

TECHNICAL SPECIFICATIONS

Technical Space	600m ²
Target IT capacity	1.5MW+
Target Rack Capacity	260
Sustainability Targets	Behind the meter power generation Leveraging in region renewable energy hubs
Design & construction standard	Designed to Tier III Standards Modular Design & Construction Class Leading for Operational Sustainability
Practical completion	August 2023

- Class Leading Design and Constructed Facility
- Class Leading Operational Sustainability
- NEXTneutral Carbon Offset Program
- High Speed, low latency, fully redundant connectivity via Vocus's NWCS and Horizon Cable Systems
- Seamless Connectivity into NEXTDC's P1 and P2 Sites
- Cloud connect on-ramp available day one for Microsoft ExpressRoute, Amazon Web Services, IBM Cloud & other cloud on-ramps
- Dedicated Private Suites available
- Cyclone rated facilities for critical operations
- SCEC Zone 3 Design



ONEDC[®] REAL TIME INTELLIGENCE

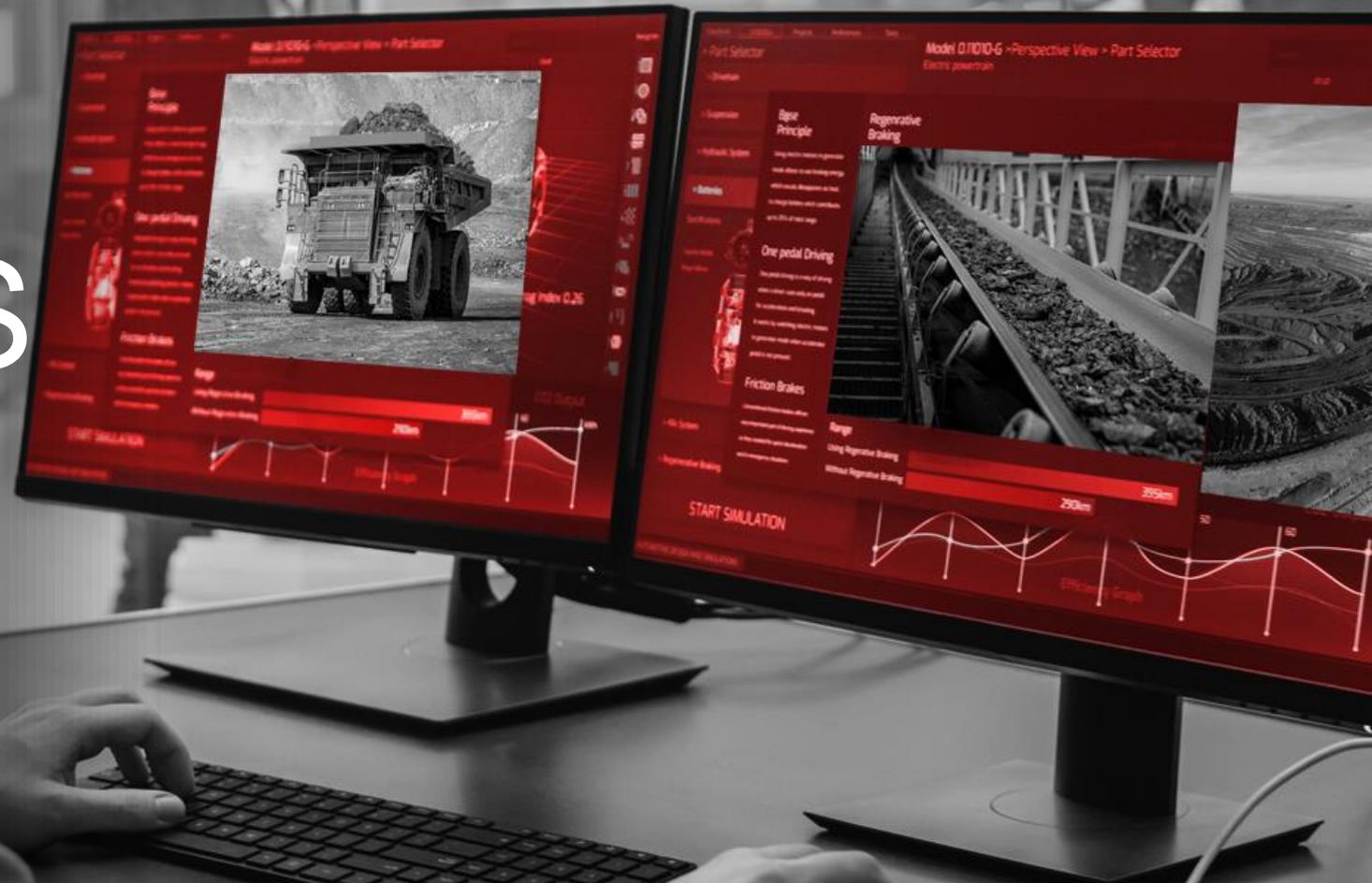
COLOCATION AT NEXTDC MEANS
CONTROL AND TRANSPARENCY.

Manage your infrastructure on your
terms. We give you the tools to
empower real-time decision making.



MISSION CRITICAL OPERATIONS

The critical infrastructure
that supports the nerve
centre of your business



DIGITAL EVERYTHING

As of October 2022,
5.07 billion people around
the world use the internet –
equivalent to 63.5 percent
of the world's total population.



AXON ECOSYSTEM

Transforming digitally relies on being supported by an ecosystem of specialist networks and partners.

Australia's most dynamic and network dense partner marketplace – helping customers embrace an agile and flexible ICT environment to support their digital journey.



THE INTERNET OF THINGS

One connected ecosystem

**Billions
of devices**

**Trillions
of sensors**

**Unlimited
computing
access**

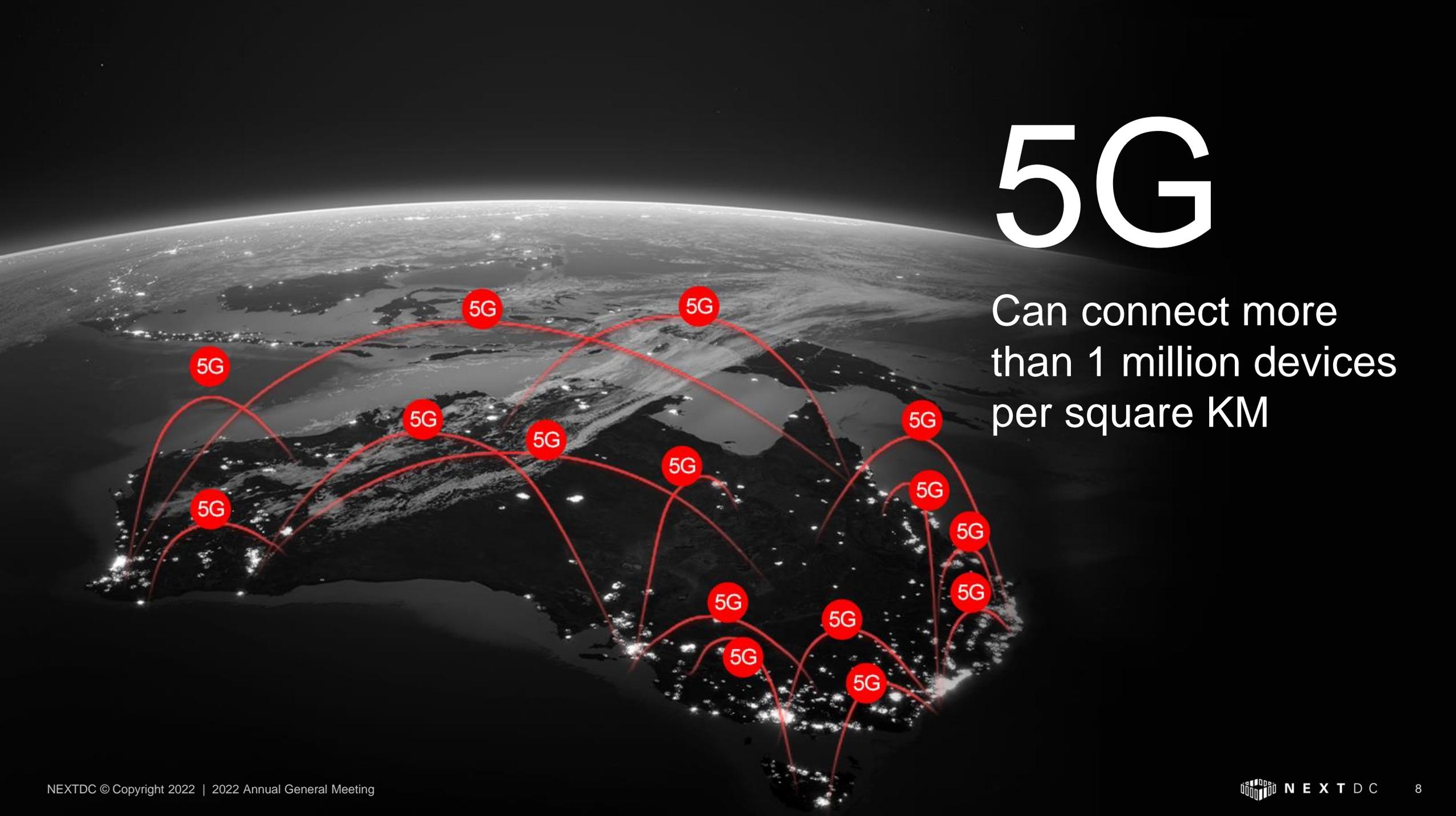
530

Active and planned
subsea cables
covering over 1.35
million KMs



5G

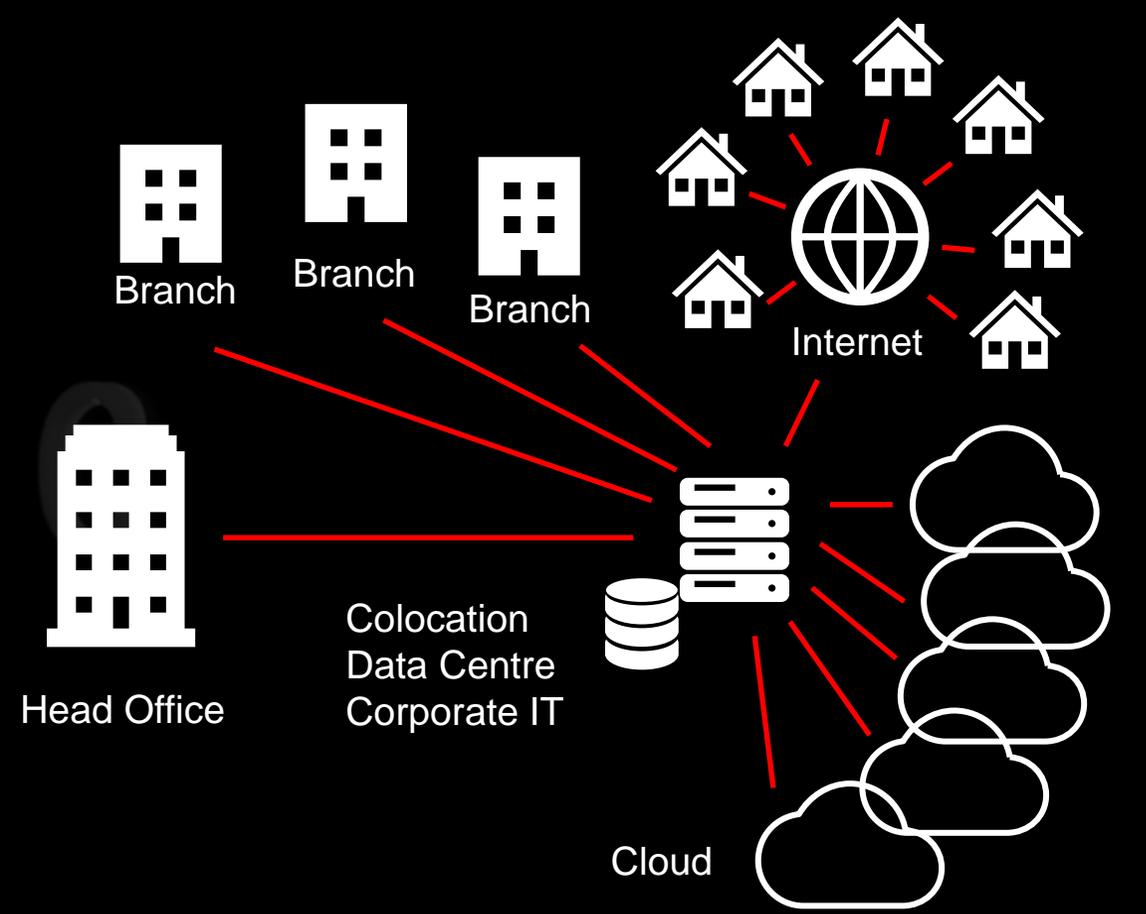
Can connect more than 1 million devices per square KM





\$56.74b

Global SATCOM growth
by 2029 (9.54 % CAGR)



RE-ARCHITECTING **THE NETWORK**
IS CRITICAL IN THE 'NEW NORMAL'

LIVING THE VALUES: THE NEXT WAY



CUSTOMER FIRST

We are obsessed with delivering the world's best customer-experience.



ONE TEAM

We are an elite team, working together with super stars playing in every position.



BRIGHT IDEAS

The best way to predict the future is to create it.



PURSUIT OF EXCELLENCE

We are relentless in our pursuit of excellence, not perfection.



STRAIGHT TALK

We don't talk bullsh*t, we have crucial conversations, we disagree and then we commit.



FRUGAL NOT CHEAP

We spend our money where it matters the most.



N E X T D C

PUTTING CUSTOMERS AT THE CENTRE OF EVERYTHING WE DO

DIGITAL INFRASTRUCTURE PLATFORM

ONEDC PLATFORM

DIGITAL INFRASTRUCTURE SERVICES PLATFORM



AXON NETWORK CONNECTIVITY SERVICES

CLOUD, CAMPUS, METRO, INTERCAP, SUBSEA



MISSION CRITICAL OPERATIONS CENTRES

5G, SATELLITE, MINING, REMOTE OPERATIONS, FINANCIAL SERVICES, SPACE, SECURITY



HYPERSCALE

100MW – 300MW



MAJOR METRO

10MW – 100MW



REGION

1MW – 10MW



EDGE

100kW – 1MW

EXPONENTIAL GROWTH



\$474b

Total global cloud revenue by 2022, representing growth of 16%



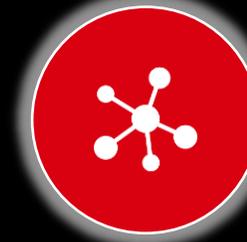
\$18.7b

Public cloud spend in Australia in 2022. An increase of 17.6% from 2021



13.5%

year-on-year growth in cloud infrastructure spending for Q4 of 2021



91%

of businesses have now adopted or have plans to adopt a digital-first business strategy



21.1%

2022-27 CAGR in global digital transformation spend (\$US594.5 - \$US1,558.9 billion)

DIGITAL ACCELERATION IN VICTORIA



PROXIMITY AND PERFORMANCE

NEXTDC's metropolitan data centres offer superior network connectivity when it comes to bridging the distance and latency between your primary location and DR site, enabling you to failover in as little as a nanosecond.

S2

8 Giffnock Avenue
Macquarie Park
NSW 2113

S1

4 Eden Park Drive
Macquarie Park
NSW 2113

S3

2 Broadcast Way
Artamon
NSW 2064

S4

Horsley Park
NSW 2113

560m

6.2km

6.7km

28.4km

33.3km

Sydney
Sydney CBD
13 minutes

Sydney Airport
23 minutes

SAFETY IS EVERYONE'S RESPONSIBILITY

OUR GOAL IS ZERO INJURIES

NEXTDC is committed to doing everything necessary to achieve this goal.

NEXTDC considers workplace health and safety and incident prevention to be of the utmost importance. It is a vital factor in the ultimate success of the organisation.

We are committed to providing and maintaining a safe and healthy working environment for our people, our customers and our guests. We strive for continuous improvements, ensuring we eliminate the potential for anything which may pose a high risk to anyone who works in or visits a NEXTDC premise and/or uses NEXTDC services.

WHS HIGHLIGHTS

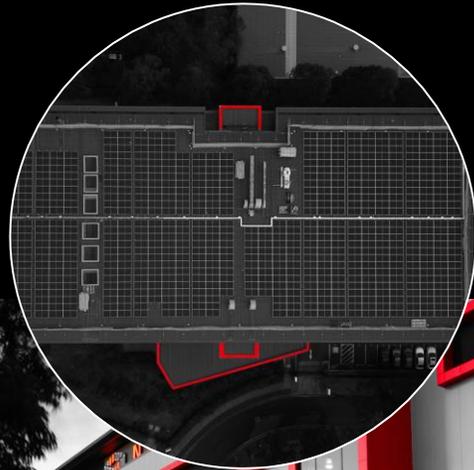
 <p>Operational Safety</p>	<ul style="list-style-type: none">▪ Safety First corporate goal of ZERO injuries in the workplace▪ ZERO Recordable Lost Time Injuries in FY22▪ Key Performance Indicators to measure, evaluate and report performance▪ Lessons Learnt Program continued, allowing NEXTDC to share incident and near miss learnings between suppliers, customers and partners▪ Safety Shares ‘tool box talks’ continued in ‘all company’ meetings to prioritise ‘safety first’ through lessons learnt▪ Training Needs Analysis conducted across critical facility roles
 <p>Construction Safety</p>	<ul style="list-style-type: none">▪ Construction Safety Management System improvements▪ 33% reduction in Total Recordable Injury Rate▪ Facilitation of Safety Lessons Learned sharing across all NEXTDC projects▪ Engagement in Safety in Design workshops for new and future projects▪ Partnering with specialist construction safety consultants for key projects to drive safety standards onsite
 <p>Mental Health</p>	<ul style="list-style-type: none">▪ Partnership with health services provider, Sonder, to promote organisational wellbeing and Safety.▪ 26 employees across the company trained under the Mental Health Policy as Mental Health First Aid Officers by Mental Health First Aid Australia.▪ Partnership with ‘Heart On My Sleeve’, an initiative equipping people managers with tools to support a team member who has made a mental health disclosure in a human-first way
 <p>WHS Audit Programs</p>	<ul style="list-style-type: none">▪ Continuation and further alignment of the WHS audit program into the National Operational Excellence Assurance program▪ Independent WHS audits continued as standard for all major construction projects
 <p>COVID-19 Safety and Response</p>	<ul style="list-style-type: none">▪ National COVID Safe Plan updated as required by changes in state specific requirements▪ COVID Case Response Procedure and Incident Response Team continued to be in place▪ Paid time off for all employees to receive COVID vaccinations or testing whenever required▪ Continued focus on mental health and NEXTDC’s ‘The Way We Work’ strategy continues to provide flexibility in when and where our team works, providing alternate ways for them to contribute in a post-pandemic world

SUSTAINABILITY LEADERSHIP

- ISO 9001 and ISO 27001 (Head Office, M1, S1, C1, P1, B1 and B2) and ISO 14001 (M1, S1 and C1)
- Uptime Institute Gold in Operational Sustainability (P1, S1 and B2)
- Australia's first data centres to achieve NABERS 5-Star rating for energy efficiency (M1 and S1)
- 100% Climate Active certified
- Moving towards Task Force on Climate-Related Financial Disclosures (TCFD) compliance
- Founding member of the Melbourne Renewable Energy Project since 2014
- Free e-waste disposal at all sites



ROOFTOP SOLAR ARRAYS



M1



S1



P1

CARBON NEUTRAL COLOCATION SOLUTIONS



NEXT**ne**utral





**Native
Vegetation and
Reforestation**



**Cool Fire
Burning**



**Renewable
Energy**

80MW WIND FARM

Partnership with the
Melbourne Renewable
Energy Project



ENERGY EFFICIENCY



Our evaporative cooling designs allow the engineering team to focus on achieving industry leading PUE to deliver our customers the most energy efficient, lowest operating cost outcomes to support their compute environments and their sustainability goals.

TRUE ZERO WASTE

A new unified business front



NEXTDC



GLOBALLY RECOGNISED CERTIFICATIONS



Information Security ISO 27001	Quality ISO 9001	Environment ISO 14001	OHS ISO 45001

Formerly SAS 70 Reports

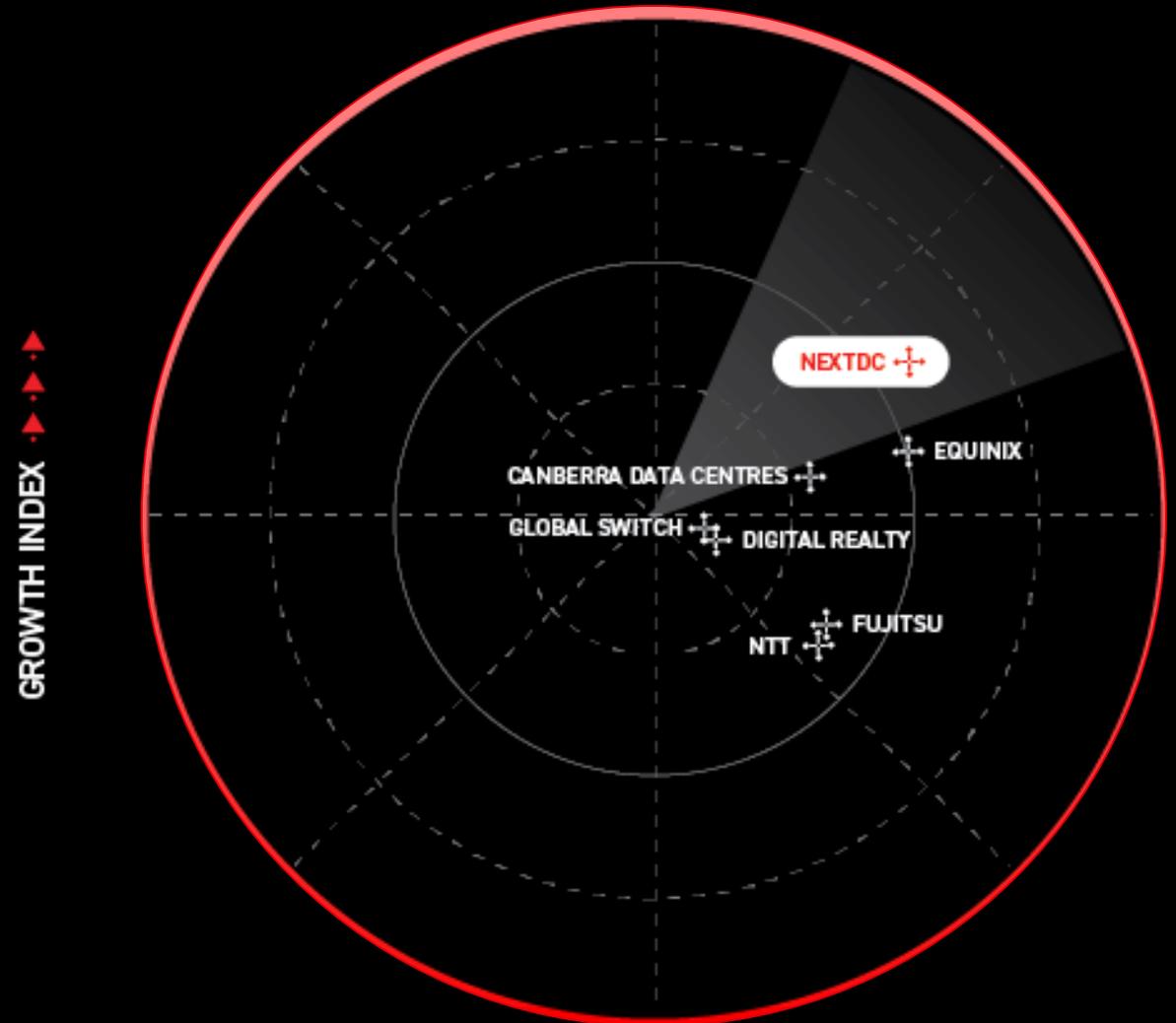
DATA CENTRE INDUSTRY LEADER

NEXTDC is recognised as the market leader in the Australian data centre services industry.

NEXTDC is recognised as the leader of premium colocation solutions based on our dedication to delivering exemplary customer value, and the investment we make into data centre management technologies.



FROST & SULLIVAN
FROST RADAR™



CORPORATE SOCIAL RESPONSIBILITY



THE SMITH FAMILY

In partnership with The Smith Family, NEXTDC supports the Learning for Life program which provides early intervention and balanced, long-term support to over 38,000 disadvantaged students across Australia.



PLEDGE 1%

NEXTDC is a member of the global Pledge 1% corporate movement. The program allows us to empower our people to give back to the communities where we live and work in by donating 1% employee time to help make the world a better place.



WORKPLACE GIVING

NEXTDC's workplace giving program sees NEXTDC match \$1 for \$1 money raised from staff for any one of our six workplace giving partnerships – The Smith Family, beyondblue, Solar Buddy, Red Cross, Cancer Council and UN Women.



VOLUNTEER DAYS

NEXTDC provides all staff with three paid volunteer days to enable both our teams and individuals to invest time with their preferred charity or giving back to their local community.

WEB 3.0



WEB 1.0
Read-only Static



WEB 2.0
Read-write Interactive



WEB 3.0
Read-write-trust
Verifiable



KURZWEIL'S LAW OF ACCELERATING RETURNS

“Technology goes beyond mere tool making; it is a process of creating ever more powerful technology using the tools from the previous round of innovation.” **Ray Kurzweil**

The pace of technological progress speeds up exponentially over time because there is a **common force driving it forward.**

S4 SYDNEY

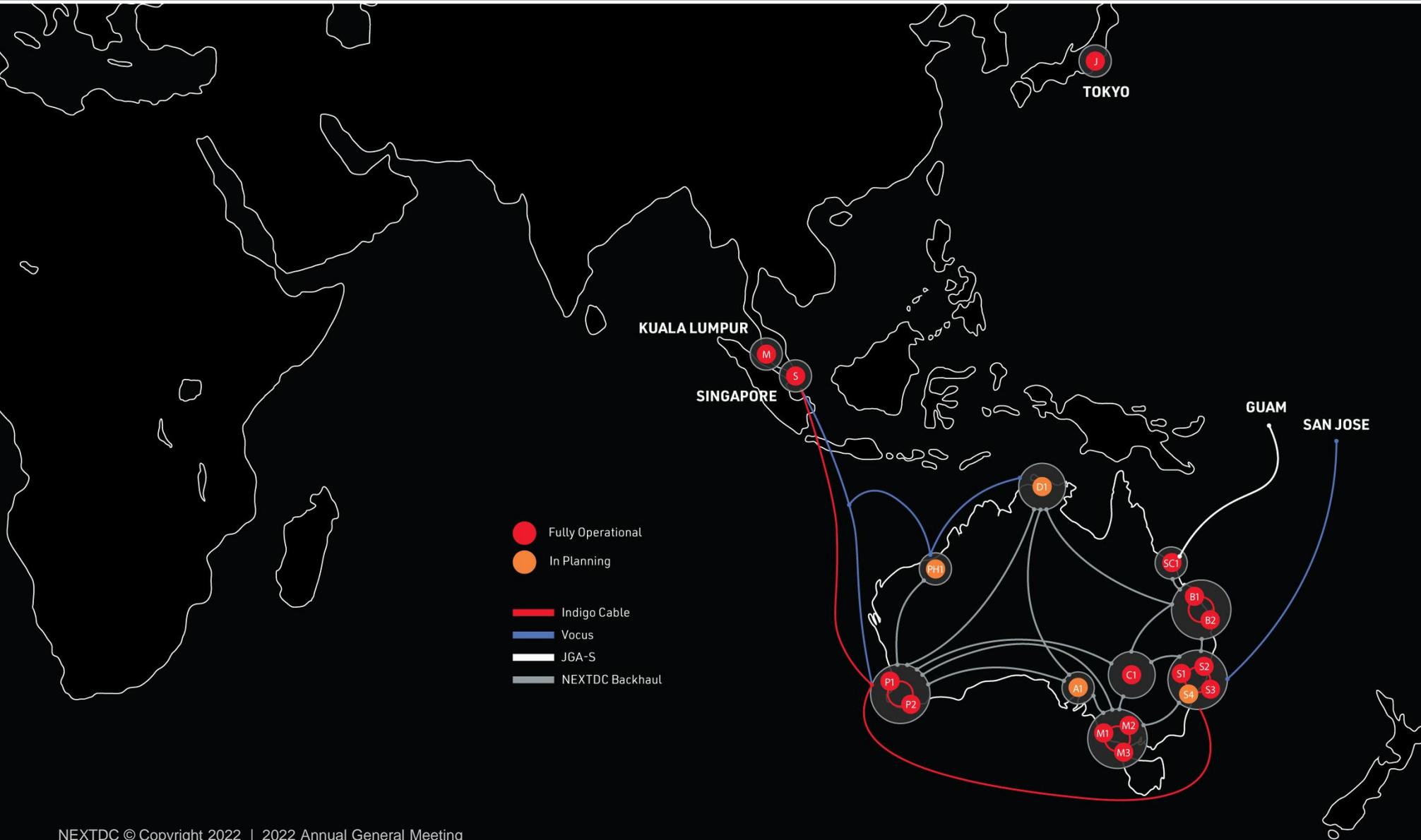
TECHNICAL SPECIFICATIONS

Technical Space	~124,000m ²
Proposed IT capacity	~300MW
Development commencement	FY25+

- S1, S2, S3 and S4 Sydney metropolitan campus will be interconnected via Data Centre Interconnect and AXON
- S4 will provide data centre services to Hyperscale Cloud Providers, enterprise and government in a new Availability Zone within the Sydney region
- Dedicated mission critical space will leverage the scale, resilience, security and connectivity of the S4 data centre and support customers' mission critical operations, office and collaboration space
- AXON cloud connect on-ramp available day one for Microsoft, Amazon Web Services, Google Cloud, IBM Cloud and other cloud on-ramps



2022: ASIA'S DIGITAL ECONOMY TO TOP \$200 BILLION



FY23 GUIDANCE



SOLID REVENUE GROWTH

Data centre services revenue guidance of A\$340m to A\$355m (up 17% to 22% from FY22)

- Continued strong growth in enterprise, network and partner pipeline driving healthy margin
- Revenue growth assisted by current economic factors with price escalation as well as power cost protection built into contracts and the majority of power costs being passed through
- Inventory available across all markets to drive further enterprise and network opportunities



SUBSTANTIAL OPERATING LEVERAGE

Underlying EBITDA^{1,2} guidance of A\$190m to A\$198m (up 12% to 17% from FY22)

- Strong growth in recurring data centre services revenue, particularly stemming from higher margin enterprise customer contracts
- Second generation facilities continue to drive earnings growth as they expand with marginal incremental facility operating costs
- Company continues to invest in growth platforms, new locations and land expansion



CUSTOMER DRIVEN INVESTMENT

Capital expenditure guidance in the range of A\$380m to A\$420m (FY22: A\$605m)

- M3 development on track to achieve practical completion in 1H23, with further capacity added to plan on the back of customer orders
- Further work being undertaken at S3 to complete the construction of the base building, enhancing future inventory delivery
- Integration of SC1 into the NEXTDC national portfolio, with further review of additional Edge locations planned



BENCHMARK OPERATIONAL EXCELLENCE

Leading the industry on operations, sustainability, safety and security

- Uptime Institute (UI) Tier IV Certification of Constructed Facility planned for S3 and M3
- Further rooftop solar installations being planned following the completion of new S1 and P1 solar installation in FY22
- Electric vehicle (EV) charging units being introduced at our S2, B2, M2, M3 and S3 facilities for customers and staff

1. Refer to page 32 of the NEXTDC FY22 results presentation for reconciliation to underlying EBITDA in relation to FY22

2. FY22 underlying EBITDA excludes costs related to review works into potential data centre investments in Asia, acquisition opportunities, investment in associates as well as the impact of IFRIC's guidance in relation to customisation and configuration spend on cloud software platforms

DELIVERING ON

OUR VISION
OUR PURPOSE
OUR BRAND PROMISE



NEXTDC



NEXTDC

FUELLING THE DIGITAL ECONOMY

Australia's leading digital
infrastructure platform



NEXTDC

2022

12th ANNUAL GENERAL MEETING

GENERAL BUSINESS OF MEETING



NEXTDC

2022

12th ANNUAL GENERAL MEETING
FIRST ITEM OF BUSINESS



RESOLUTION 1

Remuneration Report

“To adopt the Remuneration Report of the Company (as set out in the Directors’ Report) for the financial year ended 30 June 2022”

FOR

293,717,848

AGAINST

6,760,967

OPEN

1,385,915

RESOLUTION 2

Re-election of Dr Gregory J Clark AC, as a Director

“That Dr Gregory J Clark AC, who retires in accordance with the Listing Rules and Rule 58 of the Company’s Constitution and, being eligible, offers himself for re-election, is hereby re-elected as a Director of the Company.”

FOR

277,768,669

AGAINST

22,673,810

OPEN

1,416,154

RESOLUTION 3

Re-election of Ms Jennifer M Lambert, as a Director

“That Ms Jennifer M Lambert, who retires in accordance with the Listing Rules and Rule 58 of the Company’s Constitution and, being eligible, offers herself for re-election, is hereby re-elected as a Director of the Company.”

FOR	AGAINST	OPEN
297,740,331	2,720,498	1,435,971

RESOLUTION 4

Re-election of Mr Stephen M Smith, as a Director

“That Mr Stephen M Smith, who retires in accordance with the Listing Rules and Rule 58 of the Company’s Constitution and, being eligible, offers himself for re-election, is hereby re-elected as a Director of the Company.”

FOR

300,134,233

AGAINST

264,561

OPEN

1,450,257

RESOLUTION 5

Approval of grant of Performance Rights to Mr Craig Scroggie

“That, for the purposes of Listing Rule 10.14 and for all other purposes, approval is given for the grant of 196,768 Performance Rights to the Managing Director and Chief Executive Officer, Mr Craig Scroggie, for FY23 pursuant to the Company’s long term incentive plan under the NEXTDC Limited Equity Incentive Plan on the terms set out in the Explanatory Memorandum accompanying the Notice of Meeting.”

FOR

289,304,374

AGAINST

11,172,264

OPEN

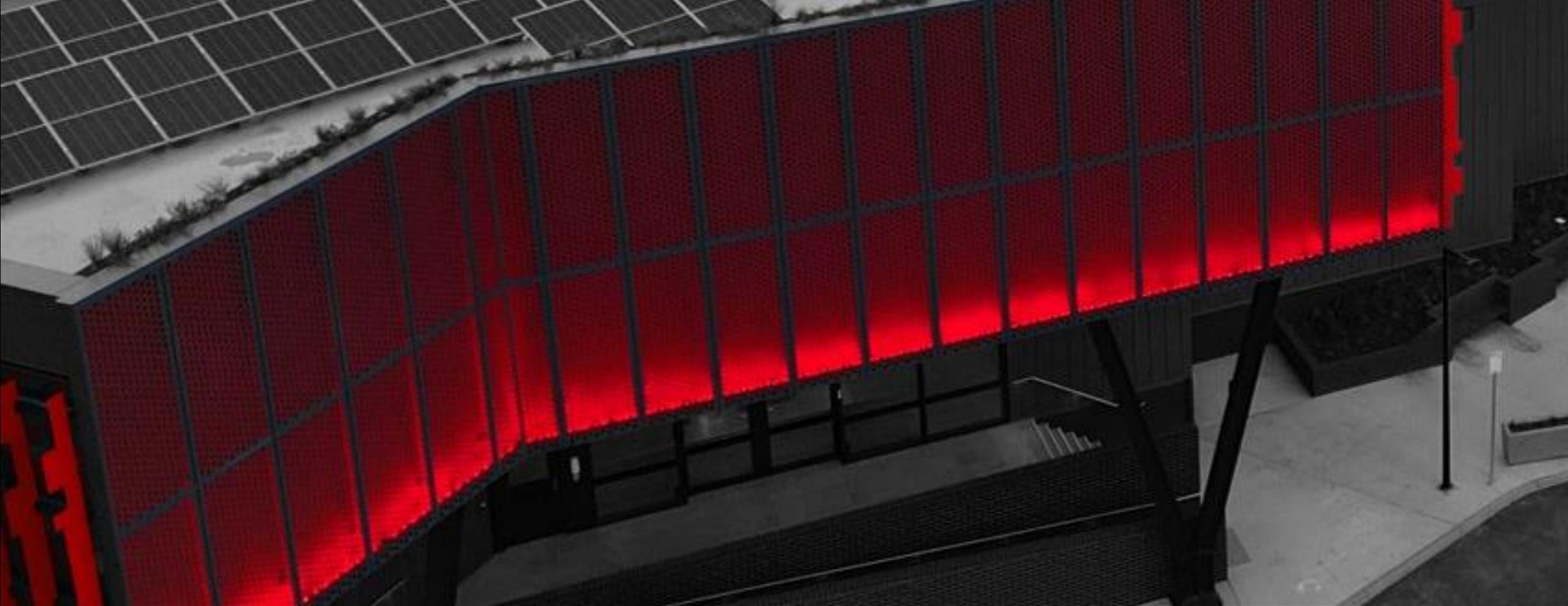
1,415,901



NEXTDC

Q&A

12th ANNUAL GENERAL MEETING



investorrelations@nextdc.com



13 6398



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BASIS OF PREPARATION

This presentation incorporates results on a statutory as well and non-statutory basis with financial results presented in AUD unless otherwise stated. Data used for calculating percentage movements have been based on whole actual numbers and estimates where appropriate. Please also see supplementary notes, footnotes, links and additional terms throughout the presentation.



N E X T D C