



ASX Announcement | 9 January 2023

Raiz Invest Limited (ASX:RZI)

December 2022 - Key Metrics

Raiz Invest Limited (**Raiz or the Company**) today announced its Active Customers and Funds under Management (**FUM**) update for the month to 31 December 2022¹.

Raiz Invest Managing Director / Group CEO Brendan Malone says:

“In December, the Australian business released its new PDS to include 7 new ETF offerings under Custom Portfolios and also launched the Raiz Property Fund. These new product releases were developed based on customer feedback, we have seen strong support for these new asset classes.

Market challenges continued in December with increased volatility (Nasdaq, S&P500 and ASX200 down 8.7%, 5.9% and 3.4% respectively). Despite this volatility we saw continued net inflows for the month.

Raiz finalised the Successor Fund Transfer (SFT) for the Super business moving Trustees (from Diversa to EQT) which saw a freeze on Super roll-ins – Super FUM was down 2.4% as a result of this freeze. This new partnership sets the Super business up for improved innovation and significant growth opportunities moving into 2023.

In Asia, the review of operations is progressing. The ongoing focus on cost efficiency and effectiveness saw both Indonesia and Malaysia increasing active customers ”

GLOBAL FUM and CUSTOMER METRICS – as at 31 December 2022

		Percent movement		
		<u>1-month</u>	<u>3-month</u>	<u>12-month</u>
Customer Sign Ups (no.)	3,240,009	+1.6	+5.2	+31.7
Investment Accounts (no.)	1,633,297	+1.5	+4.8	+35.5
Active Customers (no.)	676,675	+0.4	+0.8	+13.7
Global FUM (\$Am)	1,050.06	-2.1	+7.5	+0.3

AUSTRALIA - ACTIVE CUSTOMERS AND FUM – as at 31 December 2022

		Percent movement		
		<u>1-month</u>	<u>3-month</u>	<u>12-month</u>
Customer Sign Ups (no.)	1,298,644	+0.7	+2.1	+10.0
Investment Accounts (no.)	616,146	+0.6	+1.9	+8.7
Active Customers (no.)	287,167	-0.4	-0.9	-1.4
Retail (A\$m)	836.11	-2.0	+7.8	-0.8
Superannuation (A\$m)	199.76	-2.4	+6.8	+4.5
Total FUM (\$Am)	1,035.87	-2.1	+7.6	+0.2
Average Account (A\$)	3,607.19	-1.7	+8.6	+1.6

¹ Numbers are unaudited

² Month end spot exchange rates for Indonesia Rupiah and Malaysia Ringgit from Bloomberg

INDONESIA - ACTIVE CUSTOMERS AND FUM – as at 31 December 2022

		Percent movement		
		<u>1-month</u>	<u>3-month</u>	<u>12-month</u>
Customer Sign Ups (no.)	1,258,713	+1.4	+5.7	+53.4
Investment Accounts (no.)	704,680	+1.3	+5.1	+50.0
Active Customers (no.)	276,017	+0.6	+2.6	+33.5
Total FUM (\$Am)	1.06	+11.8	+4.8	+54.2
Average Account (A\$)	3.85	+11.1	+2.1	+15.5

MALAYSIA - ACTIVE CUSTOMERS AND FUM – as at 31 December 2022

		Percent movement		
		<u>1-month</u>	<u>3-month</u>	<u>12-month</u>
Customer Sign Ups (no.)	682,652	+3.6	+10.4	+49.1
Investment Accounts (no.)	312,471	+3.6	+10.1	+85.6
Active Customers (no.)	113,491	+2.2	+0.9	+16.9
Total FUM (\$Am)	13.13	-0.1	+3.2	+7.5
Average Account (A\$)	115.70	-2.2	+2.3	-8.0

** Ends **

Authorised for release by The Board of Directors.

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Raiz Invest

About Raiz Invest Limited

Raiz Invest Limited (ASX: RZI) ('Raiz' or 'the Company') is a multi-award-winning micro-investing and fintech platform with operations in Australia and Southeast Asia.

With Raiz, users can automatically invest the virtual 'spare change' from their daily purchases in diversified portfolios constructed of low-cost ETFs. In Australia, this can be done to boost savings both inside and outside of superannuation, the country's compulsory pension system.

Since launching in 2016, Raiz has achieved solid growth, amassing more than 3.2 million downloads, 3,240,000 sign-ups, and over 676,000 Active monthly Customers with over A\$1 billion in FUM as of 31 December 2022.

Raiz continues to enhance its platform, adding 20 new products and features since its inception. In addition, Raiz is ramping up its growth strategy across Asia-Pacific, with offices in Malaysia and Indonesia as well as plans to expand into Thailand and Vietnam.

To learn more, please visit: www.raizinvest.com.au