



ASX Announcement 9 January 2023

IAM issues options to investors in IAM note and presents top 20 holders for IAMOB

Income Asset Management Group Ltd (**ASX:IAM**) (**IAM** or **Company**) herewith provides the list of top twenty holders of listed options with an expiry date of 31 December 2025 (**ASX:IAMOB**).

In November 2022 IAM completed a raise of \$10 million through the issue of an IAM Note to institutional and sophisticated investors, with attaching options to be issued to investors in the IAM Note, and subsequently listed. The new IAM Note attracted commitments in excess of the targeted \$10 million, receiving significant reinvestment from existing investors. The capital raised allowed the \$4.5 million Note issued in 2020 to be repaid and is being used to support the ongoing growth of the Company, especially our IAM Capital Markets and Trustees Australia businesses that are highlighted below.

- September 2022 **group revenue exceeded \$1m** for the month
- October 2022 **trading revenue exceeded \$1m** for the month
- November saw a **130% increase** in bond trading revenue compared to October.
- November net revenue was **over \$2.5m**
- IAM 's non-discretionary investment service reached **\$400m in under 6 months**
- Total Assets under Administration for the Group now exceeds **\$2.5bn**
- **Client numbers have grown by 25%** from Q1 to Q2 FY23
- **Trustees Australia (TAL)**, our Responsible Entity, has generated **more than \$600k in transactional revenue and \$60k in recurring revenue.**

This announcement was approved for release by the Executive Chairman.

For more information please contact:

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About Income Asset Management Group Ltd. (ASX:IAM)

IAM business groups support wholesale investors, corporates, fund managers and Not-for-Profit investment managers.



Income Asset Management Group Ltd (ASX:IAM), has seen tremendous growth into a sophisticated investing solution provider. The Group delivers unique solutions in Treasury Management, Cash, Bonds and Funds Management for sophisticated investors and professional investment managers.

Our vision is to provide investors and portfolio managers with the most trustworthy and capable services to research, invest and manage their income and broader investments. We are a traditional investment firm with real clients and robust governance and compliance, reporting to the ASX, AUSTRAC and ASIC for regulatory obligations.

Our direct investment services include deposits, loans, and both listed and unlisted fixed-income securities. Our managed investment business incubates new funds and markets the services of those funds within our stable, Fortlake Asset Management and Tactical Global Management. We also own Trustees Australia Limited, an authorised Responsible Entity, regulated by ASIC.

Income Asset Management Group Limited ACN 010 653 862
IAM Capital Markets Limited ACN 111 273 048 | AFSL 283119;
IAM Cash Markets Pty Ltd ACN 164 806 357 corporate authorised representative (no. 001295506) of AFSL 283119;
Trustees Australia Limited ABN 63 010 579 058 | AFSL 260038; and,
IAM Funds Pty Ltd ACN 643 600 088 corporate authorised representative of AFSL 260038

RECIPIENT	NO OF SECURITIES	% OF CLASS OF SECURITIES
Jamplat Pty Ltd	12,000,000	26%
Timster Pty Limited <The McRod Super Fund A/C>	4,000,000	8.76%
R & R Langley Super Pty Ltd ATF Langley Superannuation Fund	3,480,000	7.62%
Geoff Neate and Jennifer Neate ATF Neate Investment Trust	2,000,000	4.38%
Mr Gary Narvo	2,000,000	4.38%
Sim Chan Developments Pty Ltd ATF Sim Chan Development Trust	2,000,000	4.38%
Third Return Super Pty Ltd ATF Third Return Superannuation Fund	2,000,000	4.38%
Mr Ronald Alfred Brierley	1,600,000	3.5%
Kalonda Pty Ltd <Leibowitz Super Fund A/C>	1,400,000	3.07%
Onmell Pty Ltd ATF Brent Potts Superannuation Fund	1,400,000	3.07%
Gailforce Marketing & PR Pty Limited <Hale Agency Super Fund A/C>	1,000,000	2.19%
Teragoal Pty Ltd <Gray Family Trust>	1,000,000	2.19%
DOM Holdings Pty Ltd	800,000	1.75%
Rustica Pty Ltd ATF Coad Family Trust	600,000	1.31%
MLB Kabo Pty Ltd	500,000	1.1%
Mrs Catherine Anne Marson + Mr Joseph Marson <The Marson Family S/F A/C>	500,000	1.1%
Mr Nigel Anthony David Thomas	420,000	0.92%
Lollywatch Pty Ltd ATF PST Superannuation Fund	400,000	0.88%
Lynneco Properties Pty. Limited	400,000	0.88%
Mr Benjamin Parisek	400,000	0.88%
Mr Jonathan Gary Glass	400,000	0.88%
Mr Matthew Grahame Brown <Alluvion Discretionary A/C>	400,000	0.88%
Mr Nicholas Dermott McDonald	400,000	0.88%
Murray Hunter Super Pty Limited ATF The Murray Hunter Superannuation Fund	400,000	0.88%
Notre Argent Pty Ltd ATF Kinghorn Superannuation Fund	400,000	0.88%
PW And VJ Cooper Pty Limited <PW and VJ Cooper S/F A/C>	400,000	0.88%
Sim Chan Venture Pty Ltd ATF Sim Chan Venture Trust	400,000	0.88%