

Magellan Infrastructure Fund (Currency Hedged)

(Managed Fund)

ARSN: 612 467 580

Ticker: MICH

Fund Facts

| | | | |
|------------------------------|---|---------------------------------------|--|
| Portfolio Manager | Gerald Stack | | |
| Structure | ASX-quoted Global Infrastructure Fund, A\$ Hedged | | |
| Inception Date | 19 July 2016 | | |
| Management Fee ¹ | 1.06% | | |
| Fund Size | AUD \$808.1 million | | |
| Distribution Frequency | Semi-annually | | |
| Performance Fee ¹ | 10% of the excess return of the units of the Fund above the higher of the Index Relative Hurdle (S&P Global Infrastructure Net Total Return Index (A\$ Hedged)) and the Absolute Return Hurdle (the yield of 10-year Australian Government Bonds). Additionally, the Performance Fees are subject to a high water mark. | | |
| iNAV tickers | Bloomberg Thomson Reuters IRESS | MICH AU Equity MICH.AX MICH.AXW | MICHIV Index MICHAUiv.P MICH-AUINAV.NGIF |

¹All fees are inclusive of the net effect of GST**Fund Features**

- ASX quoted version of Magellan Infrastructure Fund
- Fund is actively managed
- Minimum administration for investors; no paperwork needed to trade
- Units can be bought or sold on the ASX like any other listed security
- Efficient and live pricing
- Provision of liquidity by the Fund
- Settlement via CHESS
- Magellan has significant investment alongside unit holders

3 Year Rolling Returns (measured monthly)**

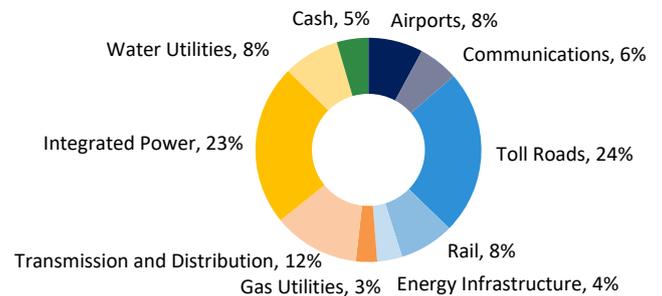
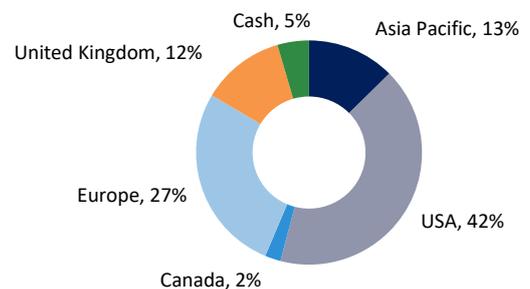
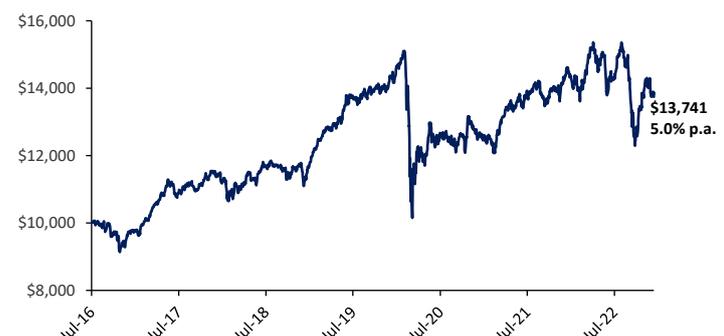
| Against S&P Global Infrastructure Net Total Return Index (A\$ Hedged) | 1 Year | 3 Years | Since Inception |
|---|--------|---------|-----------------|
| No of observations | 12 | 36 | 42 |
| Average excess return (% p.a.) | -1.2 | 1.8 | 2.0 |
| Outperformance consistency | 8% | 67% | 71% |

Fund Performance[^]

| | Fund (%) | Index (%) ⁺ | Excess (%) |
|------------------------|----------|------------------------|------------|
| 1 Month | -3.4 | -3.4 | 0.0 |
| 3 Months | 6.9 | 7.2 | -0.3 |
| 1 Year | -6.0 | 1.3 | -7.3 |
| 3 Years (p.a.) | -1.3 | 0.5 | -1.8 |
| 5 Years (p.a.) | 3.8 | 3.5 | 0.3 |
| Since Inception (p.a.) | 5.0 | 4.8 | 0.2 |

Top 10 Holdings

| | Sector [#] | % |
|------------------------------|-------------------------------|-------------|
| Transurban Group | Toll Roads | 7.3 |
| Vinci SA | Toll Roads | 7.2 |
| National Grid Plc | Transmission and Distribution | 5.3 |
| Ferrovial SA | Toll Roads | 5.0 |
| Sempra Energy | Integrated Power | 4.7 |
| Aena SME SA | Airports | 4.5 |
| United Utilities Group Plc | Water Utilities | 4.4 |
| Atlas Arteria | Toll Roads | 4.3 |
| Norfolk Southern Corporation | Rail | 4.0 |
| Eergy Inc | Integrated Power | 3.8 |
| TOTAL: | | 50.5 |

Sector Exposure[#]**Geographical Exposure[#]****Performance Chart growth of AUD \$10,000[^]**[#] Sectors are internally defined. Geographical exposures are by domicile of listing. Cash exposure includes profit/loss on currency hedging. Exposures may not sum to 100% due to rounding.[^] Calculations are based on NAV prices with distributions reinvested, after ongoing fees and expenses but excluding individual tax, member fees and entry fees (if applicable). Fund Inception 19 July 2016.^{*} 3-year returns are calculated and rolled monthly in AUD, with the outperformance consistency indicating the percentage of positive excess returns since inception.⁺ The index is the S&P Global Infrastructure Net Total Return Index (A\$ Hedged).

Fund Commentary

The portfolio recorded a positive return in the December quarter as inflation and 10-year bond rates pulled back from September highs. The stocks that contributed the most were French toll road and airport operator Vinci, US rail company Norfolk Southern and UK water utility United Utilities. Vinci rose as traffic on its roads and at its airports exceeded expectations. Norfolk Southern advanced as Congress intervened in a long-running labour dispute to force a settlement on the unions that were holding out. United Utilities lifted as the draft methodology for the next regulatory period was well received and UK bond rates fell.

The stocks that detracted the most were the investments in US utility Dominion Energy, and US tower companies Crown Castle and American Tower. Dominion Energy fell as the management team announced a strategic review of the business that could lead to changes to earnings guidance. Crown Castle and American Tower lagged as interest rates and inflation remained elevated.

Stock Story: Transurban



While the economic storm of the global financial crisis (GFC) raged in 2008/2009, Transurban's portfolio of Australian toll roads continued to grow traffic volumes or had very muted declines. While it is easy to say Australia was far less affected by the GFC than the rest of the world, the resilience of urban toll roads (where traffic was far less impacted than many other forms of transport infrastructure) was repeated time and again across the globe, even in some of the more affected countries such as Portugal.

Today's storm is of a different making – inflation and interest rates have ravaged markets while recession looms. However, it is the nature of urban toll roads and, by extension, the world's largest urban toll road company, Transurban, that places them in one of the strongest positions as:

- Traffic volumes exhibit little economic sensitivity;
- Tolls are largely inflation linked; and
- Debt costs are predominantly fixed in the short to medium term.

From an underlying traffic point of view, one of the reasons urban toll roads are so resilient is because of the variety of trip types they are used for. Contrary to common belief, prior to the pandemic a Transurban survey in Australia showed only 16% of respondents nominated commuting as the main reason they use toll roads. Urban toll roads allow people to move more easily around the cities they live in and hence traffic on these roads is usually more resilient to an economic downturn.

While today's drivers are different, there are echoes of 2008 in where we stand today. In 2008, inflation in Australia was accelerating on the back of high energy prices (Brent Crude topped US\$143 bbl in 2008) and rates were rising until the subprime crisis sent a chill through financial markets.

Today oil prices, inflation and rates are all elevated compared to recent history. However, we believe that Transurban is well

placed to benefit from the inflation spike – 68% of its revenue has a direct passthrough of inflation with a further 4% being dynamic pricing (which captures inflation indirectly) – yet its costs are not increasing at the same rate. Most obviously, Transurban's debt is largely fixed and the average debt tenor is seven years, with only around 11% of total proportional drawn debt to be refinanced in the next two years. This means Transurban is getting the benefit of the increased toll from the inflation spike through to the end of its concessions but is likely to pay only a limited amount more in financing costs if the central banks are successful in bringing inflation, and hence interest rates, back under control.

Some investors suggest that the company is not attractive because the yield is now similar to the Australian 10-year bond yield. While we appreciate yield is important for some investors, it should be remembered that yield is one component of shareholder return. At its simplest level, consensus estimates for FY2023 and FY2024 EBITDA growth are more than 10% p.a. With 98% of debt on a fixed interest rate over this period and with an average debt tenor of 7 years, we expect this to translate into even higher cash flow in the short to medium term. Even without this benefit, at a base level, if you assume that the yield remains stable at $\approx 3.8\%$ and underlying cash flow is growing at $> 10\%$, all else equal we expect that the total return from an investment in Transurban shares should be approximately 13.8%.

One thing investors often forget about Transurban is the significant option value inherent in the portfolio of assets that it has. For example, the existing portfolio of assets operated by Transurban includes several expansionary projects such as the widening of the M7 motorway in Sydney (project approval was announced in late December), the Gateway and Logan motorways in Brisbane, and bidirectional tolling on the I-95 and extension of the I-495 in Virginia, USA amongst others. Incumbency should also provide Transurban with a significant advantage in bidding for new projects in existing markets through scale and informational advantage and should afford it a privileged opportunity to craft solutions for government partners that are also accretive to shareholders, such as a toll increase on the M7 to partly fund NorthConnex.

To paraphrase Benjamin Graham, in the short term the market is a voting machine, in the long term it is a cash flow weighing machine. We believe that consistent growth leading to an ever-expanding weight of underlying cash flows will ultimately be reflected in the stock price.

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